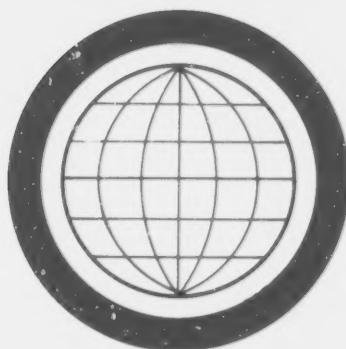


A6475-2

WORLD MOTOR VEHICLE DATA



1984-85 EDITION

ISSN 0085-8307



PUBLISHER'S INFORMATION

World Motor Vehicle Data is published annually by the Public Affairs Division of the Motor Vehicle Manufacturers Association of the United States, Inc.

Copyright © 1985 by the Motor Vehicle Manufacturers Association of the United States, Inc. All rights reserved. No part of this book may be reproduced or utilized by any form of recorded information storage and retrieval system without written permission.

Copies of *World Motor Vehicle Data* may be purchased for \$35 each from the Communications Department, Motor Vehicle Manufacturers Association of the United States, Inc., 300 New Center Building, Detroit, Michigan 48202. In the case of orders from overseas, mailing costs will be added.

ISSN 0085-8307



Motor Vehicle
Manufacturers Association
of the United States, Inc.

Principal Offices

DETROIT

300 New Center Building
Detroit, MI 48202
313/872-4311

WASHINGTON

1620 Eye Street, N.W., Suite 1000
Washington, D.C. 20006
202/862-3900

Regional Offices

NORTHEASTERN

366 Madison Avenue
New York, NY 10017
212/682-5800

MID-ATLANTIC

1620 Eye Street, N.W., Suite 1000
Washington, D.C. 20006
202/862-3900

SOUTHEASTERN

Five Dunwoody Park, Suite 113
Atlanta, GA 30338
404/394-8632

GREAT LAKES

300 New Center Building
Detroit, MI 48202
313/872-4311

NORTH CENTRAL

Labor Centre, 411 Main Street, Suite 215
St. Paul, MN 55102
612/227-0033

SOUTH CENTRAL

429 N.E. 50th, Suite 307
Oklahoma City, OK 73105
405/524-6634

ROCKY MOUNTAIN

1390 Logan Street, Suite 210
Denver, CO 80203
303/832-1477

PACIFIC COAST

1107 9th Street, Suite 1030
Sacramento, CA 95814
916/444-3767



PRESIDENT'S MESSAGE

The internationalism of the motor vehicle industry is reflected in this expanded edition of *World Motor Vehicle Data*.

This, the 21st annual edition of *World Motor Vehicle Data*, contains more information about our worldwide industry than ever before. A number of additional tables have been added including a section on vehicle exports by countries of destination of the major vehicle producing countries.

This year's *World Motor Vehicle Data* continues its fine record of being one of the most important resource documents on production, imports, exports, registrations and sales of motor vehicles around the world. I'm sure you will find it an excellent source of pertinent, reliable information.



V. J. Adduci
President



PREFACE

This statistical compilation of international motor vehicle data through 1983 includes production totals by manufacturers as well as by country. Since it is necessary to use different data sources from year to year, there are occasional differences in the number reported for various classes of vehicles for some countries. This is due to the lack of uniformity of definitions for certain vehicles. In such cases, car, truck and bus data vary from one source to another and, accordingly, in the year to year data reported.

Although special efforts have been made to segregate vehicle assembly data from production data, the world totals for production may include some duplication since it is not possible for all countries to identify assemblies from production.

The data in this report were supplied by foreign government agencies, trade associations, private services and the press. It should be noted that the basis on which the data are reported will vary. For example, vehicle output may be measured in terms of production, shipments, or factory sales. New vehicles sold may be measured in terms of retail sales or new registrations. Imports and exports are subject to problems of compilation and definition. As a result, data accuracies vary and international comparisons are, of course, affected by these discrepancies.

— Policy Analysis Department



CONTENTS

WORLD DATA

Production/Assemblies	8
Diesel Data	26
Exports	30
Imports	33
Registrations/Sales	35
Retired From Circulation	43

AFRICA

African Continent	46
Morocco	47
Nigeria	50
South Africa, Republic of	51
Tunisia	54

ASIA

India	56
Israel	61
Japan	63
Korea	91
Kuwait	98
Malaysia	99
Oman	100
Philippines	101
Taiwan	103

EUROPE

Austria	106
Belgium	107
Denmark	114
European Community	115
Finland	125
France	128
Germany, West	146
Greece	167
Ireland	169

Italy	171
Luxembourg	192
Netherlands	196
Nordic Countries	210
Norway	213
Portugal	215
Spain	226
Sweden	234
Switzerland	244
Turkey	247
United Kingdom	254

EASTERN EUROPE

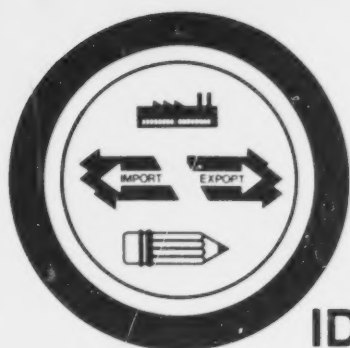
Czechoslovakia	268
Germany, East	270
Hungary	271
Poland	273
U.S.S.R.	277
Yugoslavia	279
Eastern European Countries	284

OCEANIA

Australia	288
New Zealand	294
Papua New Guinea	301

WESTERN HEMISPHERE

Argentina	304
Brazil	313
Canada	319
Chile	329
Colombia	332
Lafta Countries	334
Mexico	336
Peru	347
Puerto Rico	353
United States	354
Venezuela	365



IDENTIFICATION SYMBOLS

The following four symbols have been designed and placed at the top of each page as a quick reference to the information displayed on those pages.



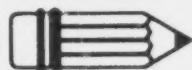
ASSEMBLIES / PRODUCTION



EXPORTS FROM COUNTRY

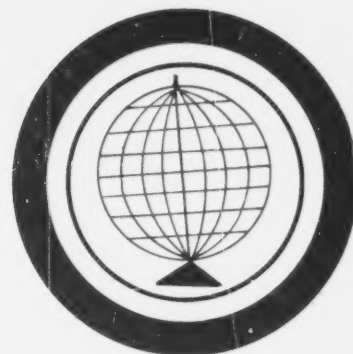


IMPORTS TO COUNTRY



REGISTRATIONS / SALES

WORLD DATA



PRODUCTION/ASSEMBLIES	8
DIESEL DATA	26
EXPORTS	31
IMPORTS	33
REGISTRATIONS/SALES	35
RETIRED FROM CIRCULATION	43

WORLD - MOTOR VEHICLE PRODUCTION 1982-1983

Selected Countries

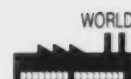
	1			2			3		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
Argentina.....	106,880	25,236	132,116	128,260	30,915	159,175			
Australia.....	371,422	37,148	408,570	310,542	26,533	337,075			
Austria.....	7,051	8,104	15,155	6,148	6,059	12,207			
Belgium.....	243,289	34,725	278,014	260,711	24,767	285,478			
Brazil.....	474,692	385,901	860,593	576,356	319,926	896,282			
Canada.....	807,645	468,807	1,276,452	968,867	555,546	1,524,413			
Czechoslovakia.....	173,517	50,932	224,449	172,349	57,832	230,181			
France.....	2,777,125	371,682	3,148,807	2,960,823	375,039	3,335,862			
Germany, East.....	183,000	38,800	221,800	182,930	41,223	224,153			
Germany, West.....	3,761,436(1)	301,229	4,062,665	3,877,641(2)	292,910	4,170,551			
Hungary.....	-	13,600	13,600	-	13,321	13,321			
India.....	42,673	109,576	152,249	44,613	109,025	153,638			
Italy.....	1,297,351	155,692	1,453,043	1,395,521	179,620	1,575,141			
Japan.....	6,881,586	3,850,208	10,731,794	7,151,888	3,959,771	11,111,659			
Korea.....	94,460	69,024	163,484	121,987	99,032	221,019			
Mexico.....	300,579	172,058	472,637	207,137	78,348	285,485			
The Netherlands.....	90,615	18,390	109,005	105,597	12,000	117,597			
Poland.....	236,500	52,000	288,500	270,000	51,400	321,400			
Romania.....	75,000	50,000	125,000	99,000	55,000	154,000			
Spain.....	927,500	142,007	1,069,507	1,141,581	147,140	1,288,721			
Sweden.....	294,792	54,274	349,066	344,702	51,995	396,697			
United Kingdom.....	887,679	268,798	1,156,477	1,044,597	244,514	1,289,111			
United States.....	5,073,496	1,912,099	6,985,595	6,781,184	2,424,191	9,205,375			
U.S.S.R.....	1,307,000	865,700	2,172,700	1,317,700	860,500	2,178,200			
Yugoslavia.....	211,372	29,944	241,316	210,059	37,919	247,978			
TOTAL.....	26,626,660	9,485,934	36,112,594	29,680,193	10,054,526	39,734,719			

(1) Includes 273,846 and (2) 315,904 micro-buses.

NOTE: As far as possibly can be determined, production in this table refer to vehicles locally manufactured.

SOURCE: Compiled by the Motor Vehicle Manufacturers Association of the U.S., Inc. from various sources.

WORLD - MOTOR VEHICLE PRODUCTION 1950-1983



	Passenger Cars	Trucks & Buses	Total
1950.....	8,174,032	2,403,394	10,577,426
1951.....	6,858,055	2,494,580	9,352,635
1952.....	5,924,626	2,399,397	8,324,023
1953.....	8,068,658	2,367,886	10,436,544
1954.....	7,964,360	2,384,636	10,348,996
1955.....	11,011,708	2,616,395	13,628,103
1956.....	9,071,889	2,603,314	11,675,203
1957.....	9,793,306	2,606,510	12,399,816
1958.....	8,685,724	2,603,312	11,289,036
1959.....	10,772,812	3,143,313	13,916,125
1960.....	12,838,910	3,649,430	16,488,340
1961.....	11,390,629	3,837,616	15,228,245
1962.....	14,011,817	3,987,446	17,999,263
1963.....	15,941,095	4,432,153	20,373,248
1964.....	16,734,646	4,992,356	21,727,002
1965.....	18,951,914	5,314,885	24,266,799
1966.....	19,151,634	5,700,313	24,851,947
1967.....	18,574,476	5,448,230	24,022,706
1968.....	21,613,654	6,742,348	28,356,002
1969.....	23,103,996	6,705,531	29,809,527
1970.....	22,494,258	6,909,221	29,403,479
1971.....	26,447,611	6,975,968	33,423,579
1972.....	27,886,168	7,691,615	35,577,783
1973.....	29,984,605	8,933,128	38,917,733
1974.....	25,946,555	8,786,271	34,732,826
1975.....	24,958,731	8,039,632	32,998,363
1976.....	28,793,648	9,547,364	38,341,012
1977.....	30,474,089	10,472,683	40,946,772
1978.....	31,183,666	11,115,770	42,299,436
1979.....	30,774,627	10,743,972	41,518,599
1980.....	28,577,518	9,936,117	38,513,635
1981.....	27,457,792	9,772,263	37,230,055
1982.....	26,626,660	9,485,934	36,112,594
1983.....	29,680,193	10,054,526	39,734,719

VARIOUS OVERSEAS SOURCES



WORLD - MOTOR VEHICLE PRODUCTION 1900-1945

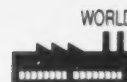
Selected Countries

	<u>United States</u>	<u>Canada</u>	<u>France</u>	<u>Germany</u>	<u>Italy</u>	<u>United Kingdom</u>	<u>Other Countries</u>	<u>World Total</u>
1900....	4,192	-	3,000	2,312	-	-	-	9,504
1901....	7,000	-	5,000	3,209	300	-	-	15,509
1902....	9,000	-	9,000	4,738	350	-	-	23,088
1903....	11,235	-	13,000	6,904	1,308	-	-	32,447
1904....	22,830	-	17,000	11,370	3,080	-	-	54,280
1905....	25,000	117	22,000	15,682	-	-	-	62,799
1906....	34,000	99	26,000	22,000	-	-	-	82,099
1907....	44,000	327	20,000	-	-	12,000	-	76,327
1908....	65,000	524	30,000	-	-	10,500	-	106,024
1909....	127,287	1,185	36,000	9,444	-	11,000	-	184,916
1910....	187,000	2,643	38,000	13,113	-	14,000	-	254,756
1911....	210,000	4,401	40,000	16,939	5,280	19,000	-	295,620
1912....	378,000	9,131	41,000	22,773	6,670	23,200	-	480,774
1913....	485,000	14,976	45,000	20,388	6,760	34,000	-	606,124
1914....	573,039	17,968	-	-	9,210	-	-	600,217
1915....	969,930	29,554	-	-	15,420	-	-	1,014,904
1916....	1,617,708	41,289	-	-	17,370	-	-	1,676,367
1917....	1,873,949	93,810	-	-	25,280	-	-	1,993,039
1918....	1,170,686	82,408	-	-	22,230	-	-	1,275,324
1919....	1,876,356	87,835	18,000	-	17,900	-	-	2,000,091
1920....	2,227,349	94,144	40,000	-	21,080	-	-	2,382,573
1921....	1,616,119	66,246	55,000	-	15,230	-	-	1,752,595
1922....	2,544,176	101,007	75,000	-	16,390	73,000	-	2,809,573
1923....	4,034,012	147,202	110,000	-	22,820	95,000	-	4,409,034
1924....	3,602,540	132,580	145,000	18,000	37,450	146,600	12,352	4,094,522
1925....	4,265,830	161,970	177,000	62,753	49,400	167,000	16,777	4,900,730
1926....	4,300,934	204,727	192,000	45,431	67,800	198,000	20,338	5,029,230
1927....	3,401,326	179,054	191,300	122,303	54,300	211,780	28,317	4,188,380
1928....	4,358,759	242,054	223,600	147,493	57,600	211,877	36,661	5,278,044
1929....	5,337,087	262,625	253,000	156,000	55,100	238,805	42,382	6,344,999
1930....	3,362,820	153,372	230,000	71,100	46,400	236,528	33,217	4,133,437
1931....	2,380,426	82,559	201,000	65,800	28,400	226,307	31,326	3,015,818
1932....	1,331,860	60,789	163,000	52,088	29,600	232,719	45,600	1,915,656
1933....	1,889,817	65,852	189,000	95,704	41,700	286,287	66,867	2,635,227
1934....	2,737,070	116,852	181,000	174,566	45,402	342,499	89,596	3,686,985
1935....	3,971,241	172,877	165,000	242,934	50,493	416,899	114,896	5,134,340
1936....	4,461,462	162,159	204,000	271,000	53,144	481,542	160,345	5,793,652
1937....	4,820,219	207,463	201,000	328,267	77,708	493,256	234,849	6,362,762
1938....	2,508,407	166,086	227,200	342,169	70,777	444,877	236,727	3,996,243
1939....	3,588,889	155,426	182,000	180,200	68,834	402,000	201,700	4,779,049
1940....	4,512,895	223,103	-	72,000	-	133,869	-	4,941,867
1941-								
1945....								

WORLD WAR II

NOTE: Other countries include Austria, Belgium, Czechoslovakia, Denmark, Hungary, Poland, Russia, Spain, and Sweden.

WORLD - MOTOR VEHICLE PRODUCTION 1946-1983



Selected Countries

	Canada	Mexico	United States	Total North America	Austria	Belgium	France	Germany	Italy	The Netherlands	Spain
1946.....	170,695	-	3,100,820	3,271,515	567	-	96,062	30,671	28,983	-	-
1947.....	242,107	-	4,795,587	5,037,694	1,891	126	137,303	23,343	43,736	-	-
1948.....	261,009	-	5,220,755	5,481,764	903	1,058	198,372	61,294	59,953	-	760
1949.....	290,664	-	6,243,834	6,534,498	2,248	2,000	285,641	163,583	86,054	210	486
1950.....	387,726	21,575	8,005,859	8,415,160	2,169	248	357,552	306,064	127,847	1,325	253
1951.....	415,420	46,081	6,757,014	7,218,515	2,359	N.A.	445,655	574,151	145,533	1,468	308
1952.....	434,102	46,987	5,561,796	6,042,885	2,915	550	498,862	428,383	139,446	1,205	400
1953.....	486,049	35,709	7,349,123	7,870,881	3,308	1,786	497,348	490,581	174,320	1,257	600
1954.....	352,109	33,380	6,536,729	6,922,218	10,240	3,620	600,040	680,597	216,715	1,500	620
1955.....	452,114	32,275	9,204,049	9,688,438	18,080	1,625	725,061	908,742	268,766	1,854	3,972
1956.....	471,350	39,387	6,918,758	7,429,495	15,935	383	827,079	1,075,619	315,802	2,529	4,500
1957.....	413,577	41,106	7,220,431	7,675,114	13,910	320	927,956	1,212,232	351,815	1,795	30,436
1958.....	356,418	38,955	5,121,269	5,516,642	19,166	382	1,127,549	1,495,256	403,560	1,557	31,050
1959.....	367,939	51,118	6,723,588	7,142,645	20,187	343	1,283,159	1,718,566	500,784	6,788	56,800
1960.....	397,739	49,807	7,905,119	8,352,665	12,568	256	1,369,210	2,055,149	644,633	19,339	58,209
1961.....	386,923	62,563	6,652,938	7,102,424	13,484	800	1,244,223	2,147,625	753,140	18,592	75,000
1962.....	505,187	66,637	8,197,311	8,769,135	12,395	1,043	1,536,133	2,356,612	946,793	28,377	100,163
1963.....	631,356	69,135	9,108,776	9,809,267	10,078	1,200	1,736,977	2,667,896	1,180,536	22,362	131,988
1964.....	670,990	90,752	9,307,860	10,069,602	7,660	2,070	1,615,956	2,909,657	1,090,078	36,208	178,128
1965.....	846,609	96,654	11,137,830	12,081,093	5,044	166,594	1,641,696	2,976,477	1,175,548	35,817	228,335
1966.....	872,214	113,807	10,396,298	11,382,319	4,210	195,219	2,024,552	3,050,708	1,365,898	39,994	340,418
1967.....	919,508	126,365	9,023,736	10,069,609	3,729	183,087	2,009,672	2,482,319	1,542,669	56,749	361,637
1968.....	1,150,218	143,478	10,820,410	12,114,106	4,088	172,906	2,075,617	3,106,958	1,663,648	66,442	393,433
1969.....	1,326,478	165,164	10,205,911	11,697,553	5,417	302,549	2,459,072	3,604,567	1,595,981	71,656	454,571
1970.....	1,159,504	192,841	8,283,949	9,636,294	3,937	272,433	2,750,086	3,942,722	1,854,252	79,219	536,026
1971.....	1,346,765	210,840	10,671,654	12,229,259	6,878	295,764	3,010,294	3,982,722	1,817,019	91,315	532,358
1972.....	1,430,084	229,766	11,310,708	12,970,558	6,255	271,453	3,328,320	3,815,982	1,839,793	130,861	695,217
1973.....	1,574,820	285,513	12,681,513	14,541,846	6,278	298,957	3,596,179	3,949,065	1,957,994	108,254	822,020
1974.....	1,524,874	350,755	10,071,042	11,946,671	4,642	183,128	3,462,847	3,099,777	1,772,515	82,081	837,414
1975.....	1,424,006	360,678	8,986,513	10,771,197	7,699	222,176	2,861,305	3,186,208	1,458,629	71,479	814,164
1976.....	1,640,112	324,979	11,497,596	13,462,687	8,739	326,978	3,402,715	3,868,089	1,590,677	86,323	866,240
1977.....	1,775,445	280,813	12,702,782	14,759,040	8,177	336,382	3,507,881	4,104,216	1,583,917	66,461	1,129,700
1978.....	1,818,492	384,128	12,899,202	15,101,822	5,486	303,260	3,507,930	4,186,364	1,636,115	77,056	1,143,831
1979.....	1,631,676	444,426	11,479,993	13,556,095	9,376	314,997	3,613,458	4,249,725	1,632,289	106,322	1,122,918
1980.....	1,374,359	490,006	8,009,841	9,874,206	16,051	259,966	3,378,433	3,878,553	1,611,856	97,512	1,181,659
1981.....	1,322,780	591,118	7,942,916	9,862,814	14,920	237,456	3,019,370	3,897,007	1,433,743	90,145	987,474
1982.....	1,276,452	472,637	6,985,595	8,734,684	15,155	278,014	3,148,807	4,062,665	1,433,043	104,244	1,069,507
1983.....	1,524,413	285,485	9,205,375	11,015,273	12,207	285,478	3,335,862	4,170,551	1,575,141	113,625	1,288,721

VARIOUS OVERSEAS SOURCES

WORLD - MOTOR VEHICLE PRODUCTION 1946-1983 (continued)

Selected Countries

	Sweden	United Kingdom	Czechoslovakia	East Germany	Hungary	Poland	Russia	Yugoslavia	Total Eastern Bloc	Total Europe	Australia
1946.....	7,336	359,634	1,550	-	-	-	102,171	-	103,721	626,974	-
1947.....	9,287	441,284	14,604	-	-	-	132,968	-	147,572	804,622	-
1948.....	9,497	507,608	26,314	-	-	-	197,056	-	223,370	1,062,815	-
1949.....	11,069	628,196	27,523	-	-	-	275,992	-	303,515	1,481,202	-
1950.....	17,553	783,672	31,424	-	-	-	362,895	-	394,319	1,991,002	126,721
1951.....	22,950	733,883	29,582	-	-	-	288,683	-	318,265	2,044,752	129,259
1952.....	21,233	689,658	16,968	-	-	-	324,904	-	324,904	2,106,656	116,293
1953.....	29,427	834,275	19,298	-	-	-	354,175	-	373,473	2,406,375	159,307
1954.....	44,735	1,037,879	19,384	-	-	-	403,873	-	423,257	3,019,203	200,605
1955.....	50,299	1,237,068	24,183	36,438	-	16,500	445,268	-	522,389	3,215,467	218,004
1956.....	57,274	1,004,544	37,329	45,346	3,500	19,000	464,632	4,181	573,988	3,877,653	204,176
1957.....	71,654	1,149,095	48,359	51,078	4,000	21,000	495,408	7,213	627,058	4,386,271	213,620
1958.....	91,179	1,365,407	58,556	54,163	5,200	27,000	511,074	7,696	663,689	5,198,795	241,324
1959.....	112,394	1,560,427	66,662	67,341	4,900	34,500	494,994	8,658	677,055	5,936,503	263,592
1960.....	128,527	1,810,700	73,684	76,000	5,600	36,400	523,591	15,921	731,196	6,829,787	326,250
1961.....	131,755	1,464,134	77,053	84,200	6,400	35,990	555,330	21,254	780,227	6,635,180	231,651
1962.....	151,568	1,674,530	81,224	88,000	7,700	41,129	577,500	21,723	817,276	7,625,090	329,629
1963.....	167,850	2,011,720	70,781	94,000	6,000	48,388	587,012	30,721	836,902	8,767,509	374,058
1964.....	184,184	2,332,376	55,468	102,000	8,000	54,853	603,100	39,237	862,718	9,218,975	411,750
1965.....	205,717	2,177,261	90,713	118,056	7,131	59,800	634,312	47,739	957,751	9,570,840	407,596
1966.....	199,910	2,042,354	113,421	126,626	7,990	66,975	675,300	45,664	1,035,976	10,299,239	343,929
1967.....	214,650	1,937,119	133,174	134,101	8,250	68,359	728,800	55,804	1,128,488	10,078,020	366,547
1968.....	244,786	2,225,122	150,299	139,116	8,500	84,921	800,900	74,106	1,257,842	11,210,842	418,307
1969.....	271,440	2,182,793	158,582	147,680	9,000	101,800	844,300	94,983	1,356,345	12,304,361	451,917
1970.....	310,887	2,098,498	169,920	151,200	9,200	118,000	916,118	130,563	1,495,001	13,243,586	473,790
1971.....	317,295	2,198,146	176,862	160,762	9,500	145,700	1,142,700	132,368	1,767,892	14,019,683	470,122
1972.....	350,989	2,329,430	182,937	169,616	10,000	158,000	1,379,000	126,412	2,025,965	14,794,265	466,917
1973.....	378,042	2,163,941	197,802	180,203	10,500	192,400	1,602,000	143,826	2,326,731	15,607,461	454,190
1974.....	368,359	1,935,685	200,877	188,930	12,075	223,300	1,846,000	189,728	2,660,610	14,408,058	489,339
1975.....	366,753	1,648,399	211,073	185,800	12,100	257,300	1,964,056	205,567	2,835,896	13,472,708	456,167
1976.....	367,780	1,705,506	215,836	202,371	12,900	312,100	2,024,660	216,071	2,983,938	15,206,985	455,216
1977.....	286,901	1,714,240	197,585	204,394	13,313	374,400	2,088,369	257,762	3,135,823	15,877,698	452,592
1978.....	305,534	1,607,467	218,468	210,486	15,973	428,900	2,150,984	279,759	3,304,570	16,097,613	384,966
1979.....	354,820	1,478,512	228,738	220,000	13,814	435,800	2,172,200	315,110	3,386,662	16,269,079	461,468
1980.....	298,400	1,312,914	233,112	214,000	16,315	430,500	2,199,200	283,744	3,376,871	15,412,225	364,109
1981.....	313,755	1,184,205	229,513	219,400	13,788	308,900	2,197,500	266,423	3,234,624	14,412,699	391,614
1982.....	349,066	1,156,477	224,449	221,800	13,600	276,351	2,172,700	241,316	3,150,216	14,787,194	408,570
1983.....	396,697	1,289,111	230,181	224,153	13,321	321,400	2,178,200	247,978	3,215,233	15,682,826	337,075

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION 1946-1983 (continued)

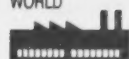


Selected Countries

	India	Japan	Korea	Total Asia	Morocco	South Africa	Total Africa	Argentina	Brazil	Total South America	World Total
1946.....	-	14,921	-	14,921	-	-	-	-	-	-	3,913,410
1947.....	-	11,320	-	11,320	-	-	-	-	-	-	5,853,636
1948.....	-	20,367	-	20,367	-	-	-	-	-	-	6,564,946
1949.....	-	28,700	-	28,700	-	-	-	-	-	-	8,044,400
1950.....	14,688	31,597	-	46,285	-	-	-	-	-	-	10,579,168
1951.....	22,269	38,490	-	60,759	-	-	-	-	-	-	9,453,285
1952.....	15,291	38,966	-	54,257	-	-	-	-	-	-	8,320,091
1953.....	13,926	49,778	-	63,704	-	-	-	-	-	-	10,500,267
1954.....	14,462	70,073	-	84,535	-	-	-	-	-	-	10,226,561
1955.....	30,854	68,932	-	99,786	-	-	-	-	-	-	13,221,695
1956.....	32,136	111,066	-	143,202	-	-	-	10,600	30,542	41,142	11,654,526
1957.....	31,932	181,977	-	213,909	-	-	-	26,100	60,983	87,083	12,530,056
1958.....	26,796	188,303	-	215,099	-	-	-	32,952	60,983	87,083	11,355,197
1959.....	36,997	262,814	-	299,811	-	-	-	89,338	96,114	129,066	13,870,355
1960.....	51,136	481,551	-	532,687	-	-	-	113,097	133,041	222,379	16,376,865
1961.....	53,865	813,879	-	867,744	-	-	-	90,660	145,584	281,772	15,209,431
1962.....	56,967	990,706	1,777	1,049,450	2,247	106,145	108,392	136,188	191,194	321,074	18,202,770
1963.....	51,416	1,283,531	1,254	1,336,201	6,276	147,945	154,221	164,899	174,191	279,090	20,720,346
1964.....	67,135	1,702,475	249	1,769,859	4,302	195,756	200,058	166,483	183,707	350,190	22,020,434
1965.....	72,577	1,875,614	141	1,948,332	5,360	174,991	180,351	194,536	185,187	379,723	24,567,935
1966.....	72,530	2,286,399	3,430	2,362,359	5,146	183,700	188,846	179,453	224,574	404,027	24,980,719
1967.....	70,359	3,146,486	6,604	3,223,449	9,726	193,600	203,326	175,318	225,418	400,736	24,183,786
1968.....	79,541	4,085,826	17,657	4,183,024	12,956	211,791	224,747	180,976	278,473	459,449	28,610,475
1969.....	76,215	4,674,932	30,994	4,782,141	19,113	256,296	275,409	218,590	349,519	568,109	30,079,490
1970.....	82,766	5,289,157	28,819	5,400,742	21,034	297,573	318,607	219,599	416,047	635,646	25,707,665
1971.....	89,110	5,810,774	23,002	5,922,886	19,832	295,682	315,514	253,640	516,038	769,678	33,727,142
1972.....	90,048	6,294,438	18,648	6,403,134	18,414	292,277	310,691	278,222	608,985	887,207	35,832,772
1973.....	97,917	7,082,757	26,314	7,206,988	21,264	342,383	363,647	311,614	729,135	1,040,749	39,214,881
1974.....	87,889	6,551,840	30,290	6,670,019	24,012	341,927	365,939	322,410	858,479	1,180,889	35,060,915
1975.....	74,276	6,941,591	36,264	7,052,131	25,216	363,605	388,821	251,126	929,805	1,180,931	33,321,955
1976.....	85,058	7,841,447	48,292	7,974,797	22,777	256,801	279,578	256,561	919,242	1,175,823	41,227,398
1977.....	89,145	8,514,522	83,000	8,686,667	25,018	300,248	325,266	206,948	985,469	1,192,417	38,618,368
1978.....	98,846	9,269,153	156,418	9,524,417	19,666	303,723	323,389	194,687	1,062,197	1,256,884	42,689,091
1979.....	101,273	9,635,546	204,447	9,941,266	16,338	314,067	332,405	266,244	1,127,966	1,394,210	41,954,523
1980.....	113,326	11,042,884	123,135	11,279,345	16,708	404,756	421,464	288,917	1,165,207	1,454,124	38,805,473
1981.....	148,887	11,179,962	133,905	11,462,754	16,226	453,541	469,767	172,363	779,836	952,199	37,551,847
1982.....	152,580	10,731,794	163,484	11,047,858	16,690	411,800	428,490	132,116	860,593	992,709	36,399,505
1983.....	153,638	11,111,659	221,019	11,486,316	16,191	373,281	389,482	159,175	896,282	1,055,457	39,966,429

NOTE: Different from world total shown on page 8 since this total inclusive of production and assemblies for the countries listed.

COMPILED FROM VARIOUS OVERSEAS SOURCES



WORLD - PRODUCTION 1960-1983

Passenger Cars Selected Countries (in Thousands)

	Germany	France	U.K.	Italy	Sweden	Spain	U.S.S.R.	Japan	U.S.A.	Brazil
1960.....	1,817	1,175	1,353	596	110	40	139	165	6,703	82
1965.....	2,734	1,423	1,722	1,104	182	159	201	696	9,335	103
1970.....	3,528	2,458	1,641	1,720	279	450	352	3,179	6,550	250
1975.....	2,908	2,546	1,267	1,349	316	696	1,201	4,568	6,717	524
1976.....	3,547	2,980	1,333	1,471	317	753	1,239	5,028	8,498	527
1977.....	3,791	3,092	1,328	1,440	235	989	1,280	5,431	9,214	729
1978.....	3,890	3,111	1,257	1,509	254	986	1,312	5,748	9,177	875
1979.....	3,933	3,220	1,102	1,481	297	966	1,314	6,176	8,434	967
1980.....	3,521	2,939	959	1,445	235	1,029	1,327	7,038	6,376	983
1981.....	3,578	2,612	955	1,257	258	855	1,324	6,974	6,253	624
1982.....	3,761	2,777	888	1,297	295	928	1,307	6,882	5,074	721
1983.....	3,878	2,961	1,045	1,397	345	1,142	1,320	7,152	6,781	774

As Percent of World Production

1960.....	14.2	9.0	10.6	4.4	0.9	0.3	1.1	1.3	52.4	0.3
1965.....	14.2	7.1	8.9	5.7	0.9	0.8	1.1	3.6	48.6	0.5
1970.....	15.6	10.0	7.0	7.6	1.2	2.0	1.5	14.1	29.0	1.1
1975.....	11.5	10.1	5.0	5.4	1.3	2.8	4.8	18.1	26.6	3.1
1976.....	12.3	10.2	4.6	5.0	1.1	2.6	4.2	17.2	29.2	2.9
1977.....	12.3	10.0	4.2	4.7	0.8	3.2	4.1	17.6	29.8	2.5
1978.....	12.3	9.8	4.0	4.7	0.8	3.1	4.1	18.1	28.9	2.9
1979.....	12.5	10.2	3.5	4.7	0.9	3.1	4.2	19.6	26.7	3.1
1980.....	12.0	10.0	3.3	4.9	0.8	3.5	4.5	24.1	21.8	3.4
1981.....	12.8	9.3	3.4	4.5	0.9	3.1	4.7	24.9	22.3	2.2
1982.....	13.8	10.2	3.3	4.8	1.1	3.4	4.8	25.3	18.6	2.6
1983.....	12.9	9.8	3.5	4.6	1.1	3.8	4.4	23.7	22.5	2.6

Exports as Percent of Domestic Production

1960.....	47.6	43.7	42.1	33.2	44.7	-	-	4.2	2.2	-
1965.....	51.9	37.0	36.4	28.2	48.5	-	24.2	14.5	2.2	-
1970.....	55.2	52.6	43.3	37.0	65.5	8.2	26.7	22.8	5.5	-
1975.....	50.8	53.5	40.7	49.0	68.7	22.1	25.8	40.0	9.5	7.3
1976.....	51.8	50.5	37.2	47.3	63.8	22.0	29.1	50.5	7.8	8.0
1977.....	51.2	52.4	35.8	44.7	76.7	31.8	28.3	54.5	7.5	7.6
1978.....	49.0	50.8	37.1	42.4	81.3	37.9	29.5	49.0	7.3	9.0
1979.....	50.8	52.7	37.2	43.7	80.3	41.1	28.8	50.2	8.8	8.5
1980.....	53.2	52.1	37.5	35.4	80.2	47.8	25.3	56.1	8.8	12.3
1981.....	54.5	53.4	32.5	33.7	81.0	50.6	25.0	56.6	8.1	26.8
1982.....	58.3	52.7	35.3	33.7	79.0	53.4	-	54.8	7.0	17.9
1983.....	56.4	54.5	26.2	35.2	79.4	56.0	-	53.2	7.9	16.8

DAIMLER-BENZ

WORLD - MOTOR VEHICLE PRODUCTION 1960-1983 (continued)

WORLD



Commercial Vehicles - Selected Countries (In Thousands)

	<u>Germany</u>	<u>France</u>	<u>U.K.</u>	<u>Italy</u>	<u>Sweden</u>	<u>Spain</u>	<u>U.S.S.R.</u>	<u>Japan</u>	<u>U.S.A.</u>	<u>Total</u>
1960.....	230	194	458	49	19	18	385	316	1,202	40
1965.....	236	219	455	72	24	66	415	1,179	1,803	46
1970.....	314	292	457	134	32	86	570	2,110	1,734	72
1975.....	259	315	381	110	51	118	763	2,374	2,270	157
1976.....	301	423	372	120	51	113	776	2,813	3,000	216
1977.....	295	415	386	144	52	141	800	3,083	3,489	187
1978.....	296	397	385	148	52	158	839	3,816	3,723	187
1979.....	317	393	408	151	58	157	859	3,460	3,046	201
1980.....	358	440	389	167	63	153	872	4,005	1,637	224
1981.....	319	408	230	176	55	132	874	4,206	1,687	194
1982.....	301	372	269	156	54	142	866	3,850	1,910	186
1983.....	293	375	245	181	52	147	880	3,960	2,422	122

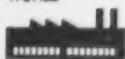
As Percent of World Production

1960.....	7.4	6.0	14.3	1.5	0.6	0.5	11.9	9.8	37.4	3.0
1965.....	4.9	3.8	9.2	1.4	0.5	1.5	8.4	23.8	36.4	1.7
1970.....	4.8	3.9	7.0	2.1	0.5	1.3	8.8	32.2	26.5	2.5
1975.....	3.6	4.1	4.9	1.4	0.7	1.5	9.8	30.6	29.2	1.9
1976.....	3.5	4.6	4.0	1.3	0.6	1.2	8.5	30.5	32.5	1.6
1977.....	3.1	4.1	3.8	1.4	0.5	1.4	7.9	30.2	34.4	1.5
1978.....	2.8	3.7	3.6	1.4	0.5	1.5	7.9	29.9	35.0	1.3
1979.....	3.1	3.8	3.9	1.5	0.5	1.5	8.3	33.3	29.4	1.6
1980.....	3.8	4.7	4.1	1.8	0.7	1.6	9.2	42.2	17.2	1.9
1981.....	3.4	4.3	2.4	1.9	0.6	1.4	9.2	44.4	17.8	1.6
1982.....	3.3	4.1	2.9	1.7	0.6	1.5	9.4	42.0	20.8	1.5
1983.....	3.0	3.8	2.5	1.8	0.5	1.5	9.0	40.4	24.7	1.2

Exports as Percent of Domestic Production

1960.....	49.3	29.0	31.9	12.3	61.8	-	-	10.0	18.0	-
1965.....	44.5	22.7	36.5	26.8	55.9	-	4.1	7.9	7.5	-
1970.....	50.1	37.6	37.7	28.9	72.3	11.3	6.9	17.1	7.3	-
1975.....	63.8	43.4	47.2	44.7	79.2	14.5	5.0	35.8	11.9	9.4
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	4.7	41.6	8.2	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	5.4	45.2	7.5	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	6.0	45.5	7.8	9.4
1979.....	56.2	41.2	34.5	51.6	88.1	31.5	6.4	42.2	9.7	13.5
1980.....	58.9	40.5	31.3	48.2	84.1	29.8	6.6	50.4	12.4	18.5
1981.....	63.9	38.6	39.2	51.7	88.3	30.4	6.5	50.0	11.1	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	-	47.3	6.7	28.4
1983.....	61.6	38.1	37.5	60.9	88.0	25.0	-	47.1	6.3	29.3

DAIMLER-BENZ



WORLD - MOTOR VEHICLE PRODUCTION 1982-1983

In Decending Order of 1983 Total Output

	1	9	8	3		1	9	8	2
	Total	Passenger Cars	Commercial Vehicles			Total	Passenger Cars	Commercial Vehicles	
1. General Motors - U.S.A.	7,537,965	6,098,880	1,539,085		6,150,108	4,869,672	1,280,436		
2. Ford Motor - U.S.A.	4,727,592	3,416,008	1,311,584		4,027,130	2,890,125	1,137,005		
3. Toyota - Japan	3,274,835	2,380,753	894,082		3,147,262	2,258,253	889,009		
4. Nissan - Japan	2,586,295	1,899,323	686,972		2,512,309	1,864,616	647,693		
5. Renault - France	2,255,524	1,983,237	272,287		2,104,533	1,843,557	260,976		
6. Volkswagen - W. Germany	2,087,801	1,936,350	151,451		2,069,246	1,902,942	176,304		
7. Peugeot - France	1,813,416	1,608,191	205,225		1,673,351	1,489,057	184,294		
8. Fiat - Italy	1,718,283	1,442,356	275,927		1,635,079	1,343,009	292,070		
9. Mazda - Japan	1,171,350	861,580	309,770		1,110,164	824,247	285,917		
10. Chrysler - U.S.A.	1,339,127	1,036,342	302,785		1,040,904	789,079	251,825		
11. Honda - Japan	1,087,775	913,021	174,754		1,021,578	861,243	160,335		
12. Mitsubishi - Japan	974,705	523,754	450,951		969,445	572,644	396,801		
13. Lada - U.S.S.R.	780,000	780,000	-		800,000	800,000	-		
14. Daimler-Benz - W. Germany	679,313	483,359	195,954		689,648	465,503	224,145		
15. Suzuki - Japan	631,310	137,528	493,782		603,153	113,881	489,272		
16. Leyland - U.K.	578,847	473,341	105,506		509,421	405,116	104,305		
17. Fuji - Japan	540,680	230,462	310,218		513,506	201,389	312,118		
18. Daihatsu - Japan	530,296	185,159	345,137		464,245	127,619	336,626		
19. B.M.W. - W. Germany	407,507	407,507	-		362,607	362,607	-		
20. Volvo - Sweden	400,158	364,665	35,493		347,304	312,016	35,288		
21. Isuzu - Japan	390,701	116,184	274,517		404,871	113,299	291,572		
22. American Motors - U.S.A.	343,096	229,833	113,263		225,362	139,890	85,472		
23. Polski Fiat - Poland	250,000	250,000	-		238,389	238,389	-		
24. Skoda - Czechoslovakia	233,000	178,000	55,000		220,000	170,000	50,000		
25. Alfa Romeo - Italy	208,116	206,926	1,190		189,722	188,773	949		
26. Moskvitch - U.S.S.R.	200,000	200,000	-		205,000	205,000	-		
27. Zastava - Yugoslavia	154,122	145,448	8,674		163,929	153,644	10,285		
28. Zaz Zaporozhetz - U.S.S.R.	145,000	145,000	-		180,000	180,000	-		
29. G.A.Z. Volga - U.S.S.R.	125,000	125,000	-		130,000	130,000	-		
30. Saab-Scania - Sweden	116,783	96,012	20,771		108,183	83,556	24,627		
31. Hyundai - South Korea	108,117	93,015	15,102		90,983	78,071	12,912		
32. Kia - South Korea	63,638	136	63,502		43,266	535	42,731		
33. International Harvester - U.S.A.	58,629	-	58,629		57,877	-	57,877		
34. Hino - Japan	52,129	-	52,129		61,445	-	61,445		
35. Porsche - W. Germany	48,288	48,288	-		36,329	36,329	-		
36. I.M.V. - Yugoslavia	43,688	42,059	1,629		31,614	31,302	312		
37. Daewoo - S. Korea	36,312	27,406	8,906		22,796	14,845	7,951		
38. U.N.I.S. - Yugoslavia	26,204	15,957	10,247		19,723	16,510	3,213		
39. Motor Iberica - Spain	20,297	-	20,297		10,971	-	10,971		
40. M.A.N. - W. Germany	15,848	-	15,848		20,013	-	20,013		
TOTAL 40 MANUFACTURERS	37,861,747	29,081,080	8,780,667		34,221,466	26,076,717	8,144,749		
OTHERS	1,872,972	599,113	1,273,859		1,891,128	549,943	1,341,185		
TOTAL PRODUCTION	39,734,719	29,680,193	10,054,526		36,112,594	26,626,660	9,485,934		

	1	9	8	3		1	9	8	2
	Total	Passenger Cars	Commercial Vehicles			Total	Passenger Cars	Commercial Vehicles	
North American Companies	14,106,409	10,781,063	3,325,346			11,501,381	8,688,766	2,812,615	
Japanese Companies	11,240,076	7,247,764	3,992,312			10,807,978	6,937,190	3,870,788	
Western European Companies	10,350,181	9,050,232	1,299,949			9,766,407	9,432,465	1,333,942	
Eastern European Companies	1,957,014	1,881,464	75,550			1,988,655	1,924,845	63,810	

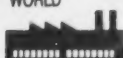
Data compiled by WMVA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, WMVA does not assume responsibility for the above classification.

WORLD - MOTOR VEHICLE PRODUCTION 1982-1983 (continued)



Includes Production From Plants Outside Parent Country

	1	9	8	3		1	9	8	2
	Total	Passenger Cars	Commercial Vehicles			Total	Passenger Cars	Commercial Vehicles	
GENERAL MOTORS									
G.M.-U.S.A.	5,104,237	3,975,291	1,128,946		4,070,085	3,173,145		896,940	
G.M.-Canada	802,206	538,639	263,567		561,923	334,646		227,277	
Opel-W. Germany	954,992	934,490	20,502		961,094	951,456		9,638	
Vauxhall-U.K.	178,002	126,524	51,478		164,402	112,669		51,733	
G.M.-Spain	246,340	246,340	-		21,812	21,812		-	
G.M.-Brazil	207,544	167,389	40,155		179,970	130,813		49,157	
G.M.-Mexico	32,934	14,996	17,938		44,724	21,250		23,474	
G.M.-Holden - Australia	111,710	95,211	16,499		146,098	123,881		22,217	
TOTAL	7,637,965	6,098,880	1,539,085		6,150,108	4,869,672		1,280,436	
(Outside Parent Country)	(2,533,728)	(2,123,589)	(410,139)		(2,080,023)	(1,696,527)		(383,496)	
FORD									
Ford-U.S.A.	2,479,158	1,547,680	931,478		1,817,480	1,104,054		713,426	
Ford-Canada	428,696	284,549	144,147		415,590	283,059		132,531	
Ford-W. Germany	547,950	547,950	-		518,440	518,440		-	
Ford-Belgium	285,478	260,711	24,767		247,598	216,068		31,530	
Ford-U.K.	415,517	318,674	96,843		422,272	306,635		115,637	
Ford-Spain	227,796	221,912	5,884		229,547	222,026		7,521	
Ford-Brazil	166,101	105,339	60,762		144,431	86,273		58,158	
Ford-Mexico	43,874	26,851	17,023		88,675	36,797		51,878	
Ford-Australia	76,975	68,560	8,415		92,707	81,635		11,072	
Ford-Argentina	56,047	33,782	22,265		50,390	35,138		15,252	
TOTAL	4,727,592	3,416,008	1,311,584		4,027,130	2,890,125		1,137,005	
(Outside Parent Country)	(2,248,434)	(1,868,328)	(380,106)		(2,209,650)	(1,786,071)		(423,579)	
TOYOTA									
Toyota-Japan	3,272,335	2,380,753	891,582		3,144,557	2,258,253		886,304	
Toyota-Brazil	2,500	-	2,500		2,705	-		2,705	
TOTAL	3,274,835	2,380,753	894,082		3,147,262	2,258,253		889,009	
(Outside Parent Country)	(2,500)	-	(2,500)		(2,705)	-		(2,705)	
NISSAN									
Nissan-Japan	2,482,540	1,858,782	623,758		2,407,734	1,815,792		591,942	
Nissan Diesel-Japan	32,472	-	32,472		36,951	-		36,951	
Nissan-Mexico	51,304	40,541	10,763		67,624	48,824		18,800	
Nissan-U.S.A.	19,979	-	19,979		-	-		-	
TOTAL	2,586,295	1,899,323	686,972		2,512,309	1,864,616		647,693	
(Outside Parent Country)	(71,283)	(40,541)	(30,742)		(67,624)	(48,824)		(18,800)	
RENAULT									
Renault-France	1,878,734	1,638,278	240,456		1,718,817	1,490,852		227,965	
Renault Alpine-France	1,127	1,127	-		1,001	1,001		-	
Renault-Argentina	41,603	41,603	-		34,278	34,278		-	
Renault-Mexico	19,057	19,057	-		21,319	21,319		-	
Renault-Spain	315,003	283,172	31,831		329,118	296,107		33,011	
TOTAL	2,255,524	1,983,237	272,287		2,104,533	1,843,557		260,976	
(Outside Parent Country)	(1,879,861)	(343,832)	(31,831)		(384,715)	(351,704)		(33,011)	

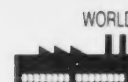


WORLD - MOTOR VEHICLE PRODUCTION 1982-1983 (continued)

Includes Production From Plants Outside Parent Country

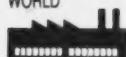
	1	9	8	3		1	9	8	2
	Total	Passenger Cars	Commercial Vehicles			Total	Passenger Cars	Commercial Vehicles	
VOLKSWAGEN									
V.W. - W. Germany									
V.W. Audi/NSU Auto Union - W. Germany	1,179,993	1,097,834	82,159		1,196,987	1,122,077	74,910		
V.W. - U.S.A.	358,213	358,213	-		305,024	305,024	-		
V.W. - Argentina	100,286	98,207	2,079		92,332	84,246	8,086		
V.W. - Brazil	17,408	15,279	2,129		12,855	8,969	3,886		
V.W. - Mexico	345,431	288,728	56,703		327,751	256,330	71,421		
TOTAL	2,087,801	1,936,350	151,451		2,079,246	1,902,942	176,304		
(Outside Parent Country)	(549,595)	(480,303)	(69,292)		(577,235)	(475,841)	(101,394)		
PEUGEOT									
Peugeot - France	687,493	605,566	81,927		629,389	536,500	92,889		
Citroen - France	570,437	542,481	27,956		552,263	522,317	29,946		
Talbot - France	185,795	168,166	17,629		233,501	219,116	14,385		
Talbot Matra - France	5,997	5,205	792		8,531	7,339	1,192		
Talbot - U.K.	176,738	120,503	56,235		62,630	56,235	6,395		
Talbot - Spain	54,300	54,049	251		56,204	53,052	3,152		
Citroen - Spain	132,656	112,221	20,435		130,833	94,498	36,335		
TOTAL	1,813,416	1,608,191	205,225		1,673,351	1,489,057	184,294		
(Outside Parent Country)	(363,694)	(286,773)	(76,921)		(249,667)	(203,785)	(45,882)		
FIAT									
Fiat - Italy	1,001,667	972,785	28,882		952,857	925,147	27,710		
Lancia - Italy	104,896	104,896	-		68,162	68,162	-		
Auto-Bianchi - Italy	80,149	80,149	-		78,047	78,047	-		
Iveco Fiat - Italy	76,916	-	76,916		68,915	-	68,915		
Ferrari - Italy	2,366	2,366	-		2,223	2,223	-		
Fiat - Brazil	146,213	14,566	131,647		165,567	924	164,643		
Unic - France	6,111	6,111	-		5,094	-	5,094		
Magirus-Deutz - Germany	10,386	-	10,386		18,082	-	18,082		
Seat - Spain	250,039	223,887	26,152		246,125	240,005	6,120		
Fiat Sevel - Argentina	39,540	37,596	1,944		30,007	28,501	1,506		
TOTAL	1,718,283	1,442,356	275,927		1,635,079	1,343,009	292,070		
(Outside Parent Country)	(452,289)	(282,160)	(170,129)		(464,875)	(269,430)	(195,445)		
MAZDA - Japan									
	1,171,350	861,580	309,770		1,110,164	824,247	285,917		
CHRYSLER									
Chrysler - U.S.A.	1,051,955	904,286	147,669		722,418	600,502	121,916		
Chrysler - Canada	245,042	105,853	139,189		244,751	149,434	95,317		
Chrysler - Mexico	42,130	26,203	15,927		73,735	39,143	34,592		
TOTAL	1,339,127	1,036,342	302,785		1,040,904	789,079	251,825		
(Outside Parent Country)	(287,172)	(132,056)	(155,116)		(318,486)	(188,577)	(129,909)		
HONDA									
Honda - Japan	1,032,440	857,686	174,754		1,020,078	859,743	160,335		
Honda - U.S.A.	55,335	55,335	-		1,500	1,500	-		
TOTAL	1,087,775	913,021	174,754		1,021,578	861,243	160,335		
(Outside Parent Country)	(55,335)	(55,335)	-		(1,500)	(1,500)	-		

WORLD - MOTOR VEHICLE PRODUCTION 1982-1983 (continued)



Includes Production From Plants Outside Parent Country

	1	9	8	3		1	9	8	2
	Total	Passenger Cars	Commercial Vehicles			Total	Passenger Cars	Commercial Vehicles	
MITSUBISHI - Japan	974,705	523,754	450,951			969,445	572,644	396,801	
LADA - U.S.S.R.	780,000	780,000	-			800,000	800,000	-	
DAIMLER-BENZ									
Mercedes Benz - W. Germany	644,035	483,359	160,676			604,579	465,503	175,076	
Mercedes Benz - Argentina	3,851	-	3,851			4,173	-	4,173	
Mercedes Benz - Brazil	22,235	-	22,255			32,664	-	32,664	
Mercedes Benz - Spain	9,172	-	9,172			13,323	-	12,232	
TOTAL	679,313	483,359	195,954			689,648	465,503	224,145	
(Outside Parent Country)	(35,278)	-	(35,278)			(49,069)	-	(49,069)	
SUZUKI - Japan	631,310	137,528	493,782			603,153	113,881	489,272	
LEYLAND									
B.L. Cars - U.K.	546,733	473,341	73,392			479,781	405,116	74,665	
Leyland Vehicles - U.K.	12,810	-	12,810			14,260	-	14,260	
Land Rover - Spain	17,804	-	17,804			13,380	-	13,380	
B.L. - Australia	1,500	-	1,500			2,000	-	2,000	
TOTAL	578,847	473,341	105,506			509,421	405,116	104,305	
(Outside Parent Country)	(19,304)	-	(19,304)			(15,380)	-	(15,380)	
FUJI - Japan	540,680	230,462	310,218			513,506	201,388	312,118	
DAIHATSU - Japan	530,296	185,159	345,137			464,245	127,619	336,626	
B.M.W. - W. Germany	407,507	407,507	-			362,607	362,607	-	
VOLVO									
Volvo - Sweden	282,210	248,690	33,520			244,598	211,236	33,362	
Volvo - The Netherlands	105,727	105,597	130			90,615	90,615	-	
Volvo - Canada	10,378	10,378	-			10,165	10,165	-	
Volvo - Brazil	1,843	-	1,843			1,926	-	1,926	
TOTAL	400,158	364,665	35,493			347,304	312,016	35,288	
ISUZU - Japan	390,701	116,184	274,517			404,871	113,299	291,572	
AMERICAN MOTORS									
A.M.C. - U.S.A. (Incl. Jeep)	313,648	200,385	113,263			195,021	109,549	85,472	
A.M.C. - Canada	29,448	29,448	-			30,341	30,341	-	
TOTAL	343,096	229,833	113,263			225,362	139,890	85,472	
(Outside Parent Country)	(29,448)	(29,448)	-			(30,341)	(30,341)	-	
POLSKI FIAT - Poland	250,000	250,000	-			238,389	238,389	-	
SKODA - Czechoslovakia	233,000	178,000	55,000			220,000	170,000	50,000	
ALFA ROMEO - Italy	208,116	206,926	1,190			189,722	188,773	949	



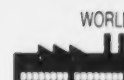
WORLD - MOTOR VEHICLE PRODUCTION 1982-1983 (continued)

Includes Production From Plants Outside Parent Country

	1	9	8	3	1	9	8	2
	Total	Passenger Cars	Commercial Vehicles		Total	Passenger Cars	Commercial Vehicles	
MOSKVITCH - U.S.S.R.	200,000	200,000	-		205,000	205,000	-	
ZASTAVA - Yugoslavia	154,122	145,448	8,674		163,929	153,644	10,285	
ZAZ ZAPOROJETZ - U.S.S.R.	145,000	145,000	-		180,000	180,000	-	
G.A.Z. Volga - U.S.S.R.	125,000	125,000	-		130,000	130,000	-	
SAAB-SCANIA								
Saab - Sweden	96,012	96,012	-		83,556	83,556	-	
Scania - Sweden	18,475	-	18,475		20,912	-	20,912	
Scania - Brazil	1,620	-	1,620		3,327	-	3,327	
Scania - Argentina	676	-	676		388	-	388	
TOTAL	116,783	96,012	20,771		108,183	83,556	24,627	
(Outside Parent Country)	(2,296)	-	(2,296)		(3,715)	-	(3,715)	
HYUNDAI - South Korea	108,117	93,015	15,102		90,983	78,071	12,912	
KIA - South Korea	63,638	136	63,502		43,266	535	42,731	
INTERNATIONAL HARVESTER								
I.H.C. - U.S.A.	51,678	-	51,678		45,109	-	45,109	
I.H.C. - Canada	5,687	-	5,687		10,947	-	10,947	
Seddon Atkinson - U.K.	1,264	-	1,264		1,821	-	1,821	
TOTAL	58,629	-	58,629		57,877	-	57,877	
(Outside Parent Country)	(1,264)	-	(1,264)		(12,768)	-	(12,768)	
HINO - Japan	52,129	-	52,129		61,445	-	61,445	
PORSCHE - W. Germany	48,288	48,288	-		36,329	36,329	-	
I.M.V. - Yugoslavia	43,688	42,059	1,629		31,614	31,302	312	
DAEWOO - South Korea	36,312	27,406	8,906		22,795	14,845	7,951	
U.N.I.S. - Yugoslavia	26,204	15,957	10,247		19,723	16,510	3,213	
MOTOR IBERICA - Spain	20,297	-	20,297		10,971	-	10,971	
M.A.N. - W. Germany	15,848	-	15,848		20,013	-	20,013	
TOTAL ABOVE	37,861,347	29,081,080	8,780,667		34,221,466	26,076,717	8,144,749	
OTHERS	1,872,972	599,113	1,273,859		1,891,128	549,943	1,341,185	
TOTAL WORLD	39,734,719	29,680,193	10,054,526		36,112,594	26,626,660	9,485,934	

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classification.

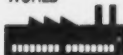
WORLD - MOTOR VEHICLE PRODUCTION 1982-1983



Manufacturers Ranked According to Domestic Production

Rank	Manufacturer	Production Country	Cars	Commercial Vehicles	Total 1983	Total 1982
1.	General Motors	U.S.A.	3,975,291	1,128,946	5,104,237	4,070,085
2.	Toyota	Japan	2,380,753	891,582	3,272,335	3,144,557
3.	Nissan	Japan	1,858,782	623,758	2,482,540	2,407,734
4.	Ford	U.S.A.	1,547,680	931,478	2,479,158	1,817,480
5.	Renault	France	1,639,405	240,456	1,879,861	1,719,818
6.	Volkswagen-Audi	W. Germany	1,456,047	82,159	1,538,206	1,502,011
7.	Peugeot	France	1,321,418	128,304	1,449,722	1,423,684
8.	Fiat Group	Italy	1,160,196	105,798	1,265,994	1,170,204
9.	Mazda	Japan	861,580	309,770	1,171,350	1,110,164
10.	Chrysler	U.S.A.	904,286	147,669	1,051,955	722,418
11.	Honda	Japan	857,686	174,754	1,032,440	1,020,078
12.	Mitsubishi	Japan	523,754	450,951	974,705	969,445
13.	Opel	W. Germany	934,490	20,502	954,992	961,094
14.	General Motors	Canada	538,639	263,567	802,206	561,923
15.	Lada	U.S.S.R.	780,000	-	780,000	800,000
16.	Daimler-Benz	W. Germany	483,359	160,676	644,035	640,579
17.	Suzuki	Japan	137,528	493,782	631,310	603,153
18.	British Leyland	England	473,341	86,202	559,543	494,041
19.	Ford	W. Germany	547,950	-	547,950	518,440
20.	Fuji	Japan	230,462	310,218	540,680	513,506
21.	Da.hatsu	Japan	185,159	345,137	530,296	464,245
22.	Ford	Canada	284,549	144,147	428,696	415,530
23.	Ford	England	318,674	96,843	415,517	422,272
24.	B.M.W.	W. Germany	407,507	-	407,507	362,607

Data compiled by MVMA from various overseas sources. Information was obtained from published reports issued by various vehicle associations outside the U.S. and from a number of other sources considered reliable. Therefore, and because of the numerous complex factors involved in determining vehicle ranking worldwide, MVMA does not assume responsibility for the above classifications.



WORLD - MOTOR VEHICLE PRODUCTION 1976-1983

30 Principal Manufacturers Ranked According to 1983 Production

	1976	1977	1978	1979	1980	1981	1982	1983
1. General Motors.....	7,277,686	7,781,287	8,082,554	7,664,681	5,903,459	5,698,551	4,969,798	6,240,736
2. Toyota.....	2,487,851	2,720,758	2,929,157	2,996,225	3,293,344	3,220,418	3,144,557	3,272,335
3. Ford Motor.....	3,875,242	4,727,781	4,838,212	4,046,864	2,773,449	2,705,090	2,601,377	3,260,675
4. Cr. Nissan (Nissan-Fuji).....	2,572,111	2,595,264	2,777,848	2,704,544	3,117,806	3,100,968	2,958,191	3,055,692
5. Volkswagen-Audi.....	2,159,779	2,219,544	2,376,110	2,530,565	2,529,218	2,210,666	2,108,484	2,106,214
6. Renault R.V.I. (a).....	1,728,448	1,793,221	1,767,346	1,945,289	2,132,540	1,810,365	1,965,708	2,071,066
7. Peugeot-Falbot-Citroen (a).....	1,513,530	1,612,813	1,691,819	1,714,166	1,408,927	1,593,943	1,574,798	1,604,682
8. Ford Europe (U.K., G, B&S).....	1,355,154	1,647,367	1,554,479	1,663,839	1,255,096	1,435,495	1,450,968	1,480,196
9. Opel (General Motors).....	938,040	946,340	995,935	1,013,629	833,905	855,329	1,066,415	1,313,268
10. Chrysler Co. (U.S.A.-Canada).....	2,104,855	2,037,951	1,869,848	1,429,082	882,639	1,007,464	967,270	1,297,423
11. Fiat-Autobianchi-Lancia O.M.	1,425,186	1,453,136	1,510,946	1,542,163	1,554,284	1,209,819	1,170,204	1,265,994
12. Foyo-Kogyo (Mazda).....	716,672	800,003	850,155	971,421	1,121,016	1,176,608	1,110,164	1,171,350
13. Honda.....	560,075	664,931	742,682	801,869	965,902	1,008,927	1,020,078	1,032,440
14. Mitsubishi.....	647,623	776,412	972,818	938,517	1,104,930	1,094,793	969,445	974,705
15. Lada.....	710,000	725,000	740,000	830,000	825,000	830,000	800,000	780,000
16. Daimler-Benz.....	626,078	661,982	647,562	692,962	717,218	712,315	700,776	691,524
17. Suzuki.....	201,581	239,989	247,729	344,935	468,683	578,876	603,153	631,310
18. British Leyland.....	756,641	754,060	898,713	711,635	642,575	-	-	-
19. Daihatsu.....	808,409	770,973	743,103	628,423	525,452	496,748	494,041	559,543
20. B.M.W.....	260,790	318,591	327,750	366,345	423,374	472,254	464,245	530,296
21. Isuzu.....	275,022	290,219	320,853	336,981	341,031	351,545	378,747	420,962
22. American Motors.....	335,739	340,632	408,186	424,788	472,127	457,242	404,871	390,701
23. Volvo (Sweden-The Netherlands).....	366,178	312,954	359,131	343,194	252,286	201,567	194,884	313,644
24. Seat.....	335,587	245,037	275,816	336,437	285,750	302,172	335,213	304,079
25. Polski Fiat.....	347,057	352,943	288,103	298,859	297,632	208,628	246,125	250,039
26. Alfa Romeo.....	183,000	200,000	292,000	305,000	330,000	286,000	240,000	250,000
27. Moskvitch.....	203,176	203,175	222,599	209,550	221,243	198,857	189,722	208,116
28. Vauxhall.....	315,000	320,000	320,000	325,000	230,000	235,000	205,000	200,000
29. Saporoshje (U.S.S.R.).....	195,507	184,984	201,484	146,415	151,426	118,243	164,402	178,002
30. Volga.....	143,000	145,000	140,000	145,000	150,000	155,000	150,000	145,000
	95,000	100,000	100,000	115,000	125,000	130,000	130,000	125,000

(a) Group Renault-RVI (Saviem Berliet) and Group Peugeot-Citroen from 1976 to 1980 and Peugeot-Falbot-Citroen in 1981.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

WORLD - MOTOR VEHICLE PRODUCTION 1981-1983



30 Principal Manufacturers Ranked According to 1983 Production

	Passenger Cars			Commercial Vehicles			Total Vehicles		
	1981	1982	1983	1981	1982	1983	1981	1982	1983
General Motors U.S.A.	3,903,967	3,173,144	3,975,111	723,547	890,134	1,123,047	4,627,514	4,069,278	5,098,158
Toyota	2,248,171	2,258,253	2,380,753	972,247	883,304	891,582	3,220,418	3,144,557	3,272,335
Nissan	1,864,251	1,815,792	1,858,782	764,078	628,893	656,230	2,628,329	2,444,685	2,515,012
Ford U.S.A.	1,320,197	1,104,054	1,547,680	617,100	134,426	928,778	1,937,297	1,817,450	2,476,458
Groupe Renault (Renault + Renault V.I.)	1,295,713	1,491,953	1,639,405	230,902	27,965	240,456	1,526,615	1,719,818	1,879,861
Volkswagen-Audi	1,462,231	1,427,101	1,456,047	82,258	74,910	82,159	1,544,489	1,502,011	1,538,206
P.S.A. (Peugeot + Citroen + Talbot)	1,316,151	1,285,272	1,321,418	168,310	138,412	128,304	1,484,461	1,423,684	1,449,722
Fiat-Iveco (1)	1,036,175	1,084,474	1,169,323	183,746	141,331	149,425	1,219,921	1,225,805	1,318,748
Toyota Kogyo (Mazda)	840,630	824,247	861,580	335,978	285,917	309,770	1,176,608	1,110,164	1,171,350
Chrysler U.S.A.	748,774	600,502	904,286	121,916	147,669	174,754	847,014	722,418	1,051,955
Honda	852,177	859,743	857,686	156,750	160,335	174,754	1,008,927	1,020,078	1,032,440
Mitsubishi	606,883	572,644	523,754	487,910	396,801	450,951	1,094,793	969,445	974,705
Opel Germany	810,158	951,456	934,490	6,490	9,638	20,502	816,648	961,094	954,992
Ford-Werke (2)	706,625	764,661	810,291	27,624	31,235	23,137	734,249	795,896	833,428
General Motors Canada	479,142	333,663	538,657	278,264	227,133	263,669	757,406	560,796	802,326
Daimler-Benz	449,010	465,503	483,359	183,270	175,076	160,676	632,280	640,579	644,035
Suzuki	94,785	113,881	137,528	484,091	489,272	493,782	578,876	603,153	631,310
British Leyland	413,440	405,116	473,341	83,308	88,925	86,202	496,748	494,041	559,543
Fuji	190,451	210,388	230,462	282,188	312,118	310,218	472,639	513,506	540,680
Daihatsu	147,219	127,619	185,159	325,035	336,626	345,137	472,254	464,265	530,296
Ford U.K.	342,171	308,635	318,674	85,324	115,637	96,843	427,495	422,272	415,517
B.M.W.	337,757	362,607	407,507	-	-	-	337,757	362,607	407,507
Isuzu	179,564	113,299	116,184	327,678	291,572	274,517	457,242	404,871	390,701
Ford Canada	214,221	263,291	256,028	143,306	111,541	134,468	357,527	374,892	390,496
Volvo (3)	269,791	301,491	354,437	30,287	33,362	33,520	300,078	334,853	387,957
Volkswagen Brazil	253,948	291,435	288,728	41,305	9,040	52,626	295,303	300,475	341,354
Fasa-Renault (4)	269,029	296,107	283,172	29,062	31,398	30,495	298,091	327,505	313,667
Seat	204,847	240,005	223,887	1,781	6,120	26,152	206,628	246,125	250,039
General Motors Spain	-	21,812	246,360	-	-	-	-	21,812	246,360
Chrysler Canada	69,149	163,442	104,365	85,427	95,410	141,249	154,576	244,852	245,614

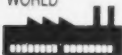
(1) Fiat-Iveco includes Fiat, Autobianchi, Lancia, Ferrari, OM, Magirus & Unic.

(2) Ford-Werke includes the German and Genk, Belgian vehicle production. Production in Genk in 1983: 285,478

(3) Volvo includes production in Sweden and by Volvo-Holland.

(4) Does not include the 2,551 vehicles produced by Hispania in 1983.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D' AUTOMOBILES



WORLD - MOTOR VEHICLE PRODUCTION 1950-1983

Total Production United States and Canada Compared to World Total

	U.S.	Canada	U.S. & Canada	World	% of World Total Production	
					U.S.	U.S. & Canada
1950.....	8,005,859	390,836	8,396,695	10,577,426	75.69	79.38
1951.....	6,757,014	415,420	7,172,434	9,352,635	72.25	76.69
1952.....	5,561,796	434,102	5,995,898	8,324,023	66.82	72.03
1953.....	7,349,123	486,049	7,835,172	10,436,544	70.42	75.07
1954.....	6,536,729	352,109	6,888,838	10,438,996	63.16	66.57
1955.....	9,204,049	452,114	9,656,163	13,628,103	67.54	70.85
1956.....	6,918,758	471,350	7,390,108	11,675,203	59.26	63.30
1957.....	7,220,431	413,577	7,634,008	12,399,816	58.23	61.57
1958.....	5,121,269	356,418	5,477,687	11,289,036	45.36	48.52
1959.....	6,723,588	367,939	7,091,527	13,916,125	48.32	50.96
1960.....	7,905,119	397,739	8,302,858	16,488,340	47.94	50.36
1961.....	6,652,938	386,923	7,039,861	15,228,245	43.69	46.23
1962.....	8,197,311	505,187	8,702,498	17,999,263	45.54	48.36
1963.....	9,108,776	631,356	9,740,132	20,373,248	44.71	47.81
1964.....	9,307,860	670,990	9,978,850	21,727,002	42.84	45.93
1965.....	11,137,830	846,609	11,984,439	24,266,799	45.90	49.39
1966.....	10,396,298	872,214	11,268,512	24,851,947	41.83	45.34
1967.....	9,023,736	919,508	9,943,244	24,022,706	37.56	41.39
1968.....	10,820,410	1,150,218	11,970,628	28,356,002	38.16	42.22
1969.....	10,205,911	1,326,478	11,532,389	29,809,527	34.24	38.69
1970.....	8,283,949	1,159,504	9,443,453	29,403,479	28.17	32.12
1971.....	10,671,654	1,346,765	12,018,419	33,423,579	31.93	35.96
1972.....	11,310,708	1,430,084	12,740,792	35,577,783	31.79	35.81
1973.....	12,681,513	1,574,820	14,256,333	38,917,733	32.59	36.63
1974.....	10,071,042	1,524,874	11,595,916	34,732,826	29.00	33.39
1975.....	8,986,513	1,424,006	10,410,519	32,998,363	27.23	31.54
1976.....	11,497,596	1,640,112	13,137,708	38,341,012	29.99	34.27
1977.....	12,702,782	1,775,445	14,478,227	40,946,772	31.02	35.36
1978.....	12,899,202	1,818,492	14,717,694	42,299,436	30.49	34.79
1979.....	11,479,993	1,631,676	13,111,669	41,518,599	27.65	31.58
1980.....	8,009,841	1,374,329	9,384,170	38,513,635	20.80	24.37
1981.....	7,942,916	1,322,780	9,265,696	37,230,055	21.34	24.89
1982.....	6,985,595	1,276,452	8,262,047	36,112,594	19.34	22.88
1983.....	9,205,375	1,524,413	10,729,788	39,054,526	23.57	27.47

SOURCES: U.S. : MOTOR VEHICLE MANUFACTURERS OF THE U.S., INC.
 CANADA : STATISTICS CANADA
 WORLD : VARIOUS OVERSEAS SOURCES

WORLD - MEDIUM AND HEAVY TRUCK PRODUCTION 1972-1983



Medium-Duty and Heavy-Duty Trucks - Selected Countries (Over 6 Ton Gross Vehicle Weight)*

	France	Germany West	Italy	Spain	Sweden	United Kingdom	Western Europe	Japan	U.S.A.	Brazil
1972.....	39,724	96,201	31,326	16,665	30,296	106,462	331,800	-	308,000	42,156
1973.....	41,225	105,983	43,791	22,669	33,648	113,259	372,799	-	403,000	55,144
1974.....	46,292	112,629	52,603	26,252	37,672	110,049	400,247	-	411,577	64,150
1975.....	45,845	136,714	39,345	20,205	42,678	124,504	423,061	195,130	271,790	64,197
1976.....	49,121	139,341	33,723	17,581	43,465	107,551	407,912	207,071	285,490	67,601
1977.....	45,514	136,423	39,984	18,984	44,858	107,792	412,323	227,192	340,007	82,988
1978.....	43,059	125,714	28,055	15,606	44,006	102,809	374,677	253,899	373,853	67,918
1979.....	44,131	135,252	24,363	14,935	50,269	105,832	393,845	246,893	376,969	70,185
1980.....	50,789	153,037	28,570	14,407	55,105	93,810	417,481	241,074	240,714	80,269
1981.....	41,473	157,552	39,726	11,329	49,132	51,819	369,117	222,115	227,443	62,365
1982.....	38,774	150,904	26,634	15,725	48,376	59,772	358,000	202,652	158,428	34,305
1983.....	35,414	126,494	29,728	11,535	46,981	50,079	359,800	229,154	167,569	33,234

* or over 13,200 lbs. G.V.W.

VARIOUS OVERSEAS SOURCES



WORLD - DIESEL CAR PRODUCTION 1970-1983

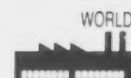
Diesel Passenger Cars - Selected Countries

	<u>Citroen</u>	<u>Peugeot</u>	<u>Renault</u>	<u>Talbot</u>	<u>Total Diesel</u>	<u>Total Gas + Diesel</u>	<u>% Diesel</u>
FRANCE							
1970.....	-	38,788	-	-	38,788	2,245,397	1.7
1971.....	-	48,891	-	-	48,891	2,466,300	2.0
1972.....	-	52,944	-	-	52,944	2,719,401	1.9
1973.....	-	50,879	-	-	50,879	2,866,728	1.8
1974.....	-	76,218	-	-	76,218	2,698,785	2.8
1975.....	692	84,389	-	-	85,081	2,546,154	3.3
1976.....	24,688	101,418	-	-	126,106	2,979,559	4.2
1977.....	37,150	130,283	-	-	167,433	3,092,439	5.4
1978.....	46,665	110,417	-	-	157,082	3,111,380	5.0
1979.....	53,684	134,493	3,565	-	191,742	3,220,394	6.0
1980.....	33,996	133,332	69,335	-	263,663	2,938,581	8.1
1981.....	35,094	120,892	111,658	3,113	270,757	2,611,864	10.4
1982.....	24,439	122,700	113,110	13,984	274,233	2,777,123	9.9
1983.....	52,737	108,911	118,192	8,777	289,617	2,960,823	9.8

	<u>Mercedes</u>	<u>Opel</u>	<u>VW/Audi</u>	<u>Ford</u>	<u>Total Diesel</u>	<u>Total Gas + Diesel</u>	<u>% Diesel</u>
GERMANY							
1970.....	96,155	-	-	-	96,155	3,527,864	2.7
1971.....	99,294	-	-	-	99,294	3,696,779	2.7
1972.....	114,794	6,191	-	-	120,985	3,521,540	3.4
1973.....	113,120	23,002	-	-	133,122	3,649,880	3.6
1974.....	146,701	30,143	-	-	176,844	3,839,596	4.6
1975.....	158,430	23,208	-	-	181,638	2,907,819	6.2
1976.....	157,685	33,843	7,869	-	195,200	3,546,900	5.5
1977.....	171,818	30,081	92,572	649	295,120	3,790,544	7.8
1978.....	184,523	49,618	204,210	18,462	456,813	3,890,176	11.7
1979.....	211,414	51,533	268,000	9,912	540,859	3,932,556	13.3
1980.....	216,503	32,742	214,199	5,344	465,788	3,520,934	12.8
1981.....	208,194	45,986	412,057	7,472	673,709	3,577,807	18.8
1982.....	212,915	117,529	387,833	8,911	727,188	3,761,436	19.3
1983.....	152,974	93,456	281,841*	5,064	533,335	3,877,641	13.8

* Includes 42,694 Audi.

WORLD - DIESEL CAR PRODUCTION 1970-1983 (continued)



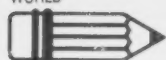
Diesel Passenger Cars - Selected Countries

	<u>Daihatsu</u>	<u>Isuzu</u>	<u>Mitsubishi</u>	<u>Nissan</u>	<u>Mazda</u>	<u>Toyota</u>	<u>Total Diesel</u>	<u>Total Gas + Diesel</u>	<u>% Diesel</u>
JAPAN									
1977.....							39,955	5,431,045	0.7
1978.....							65,011	5,975,968	1.1
1979.....							75,514	6,175,771	1.2
1980.....			NOT AVAILABLE				174,901	7,038,108	2.5
1981.....							199,478	6,974,131	2.9
1982.....							248,479	6,881,586	3.6
1983.....	34,725	56,781	6,342	91,360	10,816	105,311	305,327	7,151,888	4.3

	<u>Alfa-Romeo</u>	<u>Fiat</u>	<u>Total Diesel</u>	<u>Total Gas + Diesel</u>	<u>% Diesel</u>
ITALY					
1976.....	2,930	-	2,930	1,471,308	0.2
1977.....	3,607	15	3,622	1,440,470	0.3
1978.....	35	25,498	25,533	1,508,600	1.7
1979.....	-	50,803	50,803	1,480,991	3.4
1980.....	3,851	76,513	80,364	1,445,221	5.6
1981.....	8,361	112,338	120,699	1,257,340	9.6
1982.....	7,514	161,314	168,828	1,297,351	13.0
1983.....	18,786	148,183	166,969	1,395,531	12.0

	<u>Peugeot</u>	<u>Renault</u>	<u>Seat</u>	<u>Citroen</u>	<u>Talbot</u>	<u>Total Diesel</u>	<u>Total Gas + Diesel</u>	<u>% Diesel</u>
SPAIN								
1975.....	-	-	4,319	-	624	4,943	696,124	0.7
1976.....	-	-	4,414	-	3,888	8,302	753,125	1.1
1977.....	-	-	6,882	-	5,328	12,210	988,964	1.2
1978.....	431	-	6,203	-	4,550	11,184	986,116	1.1
1979.....	12,419	-	17,783	-	3,319	33,521	965,809	3.5
1980.....	16,331	-	21,417	-	3,475	41,223	1,028,813	4.0
1981.....	20,333	7,652	14,604	-	1,110	43,699	855,325	5.1
1982.....	15,351	17,460	31,300	-	40	64,151	927,500	6.9
1983.....	13,811	30,025	40,497	3,909	-	86,242	1,141,581	7.7

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES



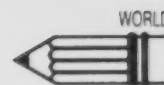
WORLD - DIESEL CAR REGISTRATIONS 1970-1983

Passenger Cars - Selected Countries

	<u>Total Diesel</u>	<u>Total Passenger Car</u>	<u>% Diesel</u>
FRANCE			
1970.....	117,000	11,860,000	0.9
1971.....	140,000	12,470,000	1.1
1972.....	170,000	13,130,000	1.3
1973.....	200,000	13,920,000	1.4
1974.....	230,000	14,620,000	1.6
1975.....	270,000	15,180,000	1.8
1976.....	330,000	15,520,000	2.1
1977.....	394,000	16,230,000	2.4
1978.....	502,000	16,990,000	3.0
1979.....	610,000	17,720,000	3.4
1980.....	730,000	18,440,000	4.0
1981.....	890,000	19,130,000	4.7
1982.....	1,077,000	19,750,000	5.5
1983.....	1,288,000	20,300,000	6.3
1984.....	1,453,000	20,600,000	7.1
GERMANY, WEST			
1970.....	434,660	13,941,079	3.1
1971.....	471,763	15,115,049	3.1
1972.....	509,118	16,054,966	3.2
1973.....	558,776	17,023,085	3.3
1974.....	599,781	17,341,265	3.5
1975.....	648,843	17,898,297	3.6
1976.....	690,493	18,219,738	3.8
1977.....	750,576	20,020,197	3.7
1978.....	839,027	21,212,046	4.0
1979.....	992,558	22,535,469	4.4
1980.....	1,138,142	23,191,616	4.9
1981.....	1,316,810	23,730,559	5.5
1982.....	1,617,556	24,104,523	6.7
1983.....	1,838,428	24,580,498	7.5

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

WORLD - DIESEL CAR REGISTRATIONS 1983



New Passenger Car Registrations - Selected Countries

	West Germany	Austria	Belgium	Denmark	France	Ireland	Italy	Luxembourg	The Netherlands	United Kingdom	Sweden	Switzerland	Europe 12 Countries	U.S.A.	TOTAL
Citroen.....	2,421	246	1,081	26	24,345		3,639	94	302	238	313	84	33,581	-	33,581
Peugeot.....	5,984	312	7,537	645	46,799	714	13,957	263	3,187	4,006	1,374	102	84,460	5,351	89,811
Talbot.....	1,758	236	2,877	284	6,082	137	3,217	147	637	958	-	2	16,235	-	16,235
Renault.....	4,458	255	6,292	1	56,723	87	20,064	255	2,124	2,118	-	128	88,525	-	88,525
French Makes.....	14,601	1,049	16,537	716	131,549	933	40,867	759	6,247	7,340	1,687	516	222,801	5,351	228,152
Mercedes.....	63,278	1,711	6,232	739	9,017	72	6,301	707	8,422	1,425	2,296	495	94,395	54,064	148,459
VW.....	122,692	5,546	22,634	1,620	19,213	1,035	66,813	630	12,941	3,359	3,918	1,487	239,624	31,141	270,765
B.M.W.....	3,438	169	497	39	1,343		1,563	30	74	-	11	117	7,465	-	7,465
German Makes.....	189,408	7,426	27,163	2,398	29,573	1,087	52,683	857	17,921	4,684	6,185	2,099	341,484	87,185	428,669
Opel.....	35,401	283	12,797	1,453	7,278	1,216	19,173	479	7,497	15	1,079	627	87,168	-	87,168
Ford FIC.....	9,185	378	4,514	216	5,426	221	4,554	345	1,619	5,054	187	160	31,622	9,280**	40,942
U.S. Subsidiaries....	44,586	1,167	17,311	1,369	12,454	1,437	23,727	724	9,136	5,072	3,266	567	118,810	-	128,090
Alfa Romeo.....	151	33	184		250		12,647	60	66	-	-	47	13,418	-	13,418
Fiat.....	6,751	294	2,810	174	9,960	161	150,520	493	1,057	-	74	252	122,531	-	122,531
Italian Makes.....	6,902	307	2,994	174	10,210	161	163,167	553	1,108	-	74	299	185,949	-	185,949
Daihatsu.....	142	64	199	100				5	186	96	-	273	1,465	-	1,465
Mitsubishi.....	3,025	490	1,935	29	509			105	1,460	-	1	609	8,169	-	8,169
Isuzu.....		134	25	41				10		-	-	44	254	-	254
Nissan (Nissan).....	6,482	852	6,616	310	4,473	669	3,725	305	3,725	370	522	53	22,327	5,874	28,151
Toyota.....	1,508	366	5,299	1,999	390	996	2,852	153	2,852	451	-	143	14,161	2,223	16,384
Japanese Makes.....	9,156	1,706	14,167	2,680	5,522	1,665		579	8,650	923	540	922	46,508	14,384	60,872
G.M. (U.S.A.).....	2		1		3				25	-	27	13	70	74,836	74,906
Rover.....	5	7	124		540	16	1,980	6	48	377	-		3,103	-	3,103
Vauxhall Bedford....	52	1						2		5,977	-	3	6,035	-	6,035
Volvo.....		6	208					1		-	-		215	-	215
Volvo.....	2,780	191	1,668	200	2,580	2	10,532	45	492	229	1,932	172	20,823	6,748	27,571
Others*.....	85	34	284	3	381			16	65	303	-	18	1,191	-	1,191
Other Makes.....	2,924	239	2,285	703	3,504	18	12,512	72	630	6,888	1,959	204	31,437	81,584	113,021
TOTAL DIESEL.....	267,577	11,888	80,457	7,540	192,817	5,301	292,956	3,544	43,692	24,905	11,711	4,607	946,990	197,764	1,144,754
% Diesel.....	11.0	4.6	23.7	6.5	9.6	9.0	18.5	13.6	9.5	1.4	5.4	1.7	9.9	2.2	6.1

* Includes Ford Motor

** Including Seat, Aro, Colt, Inc

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

WORLD - EXPORTS 1926-1983

Total Motor Vehicles - Selected Countries (In Thousands)

	<u>Belgium</u>	<u>Canada</u>	<u>France</u>	<u>Germany</u>	<u>Italy</u>	<u>Japan</u>	<u>Sweden</u>	<u>U.K.</u>	<u>U.S.A.</u>
1926.....	-	74.3	59.8	2.2	34.2	-	-	33.4	313.6
1927.....	-	57.4	52.0	4.1	33.3	-	-	36.3	393.1
1928.....	-	79.4	46.0	8.0	28.3	-	-	32.8	515.8
1929.....	-	101.7	49.2	7.8	23.7	-	-	42.2	546.2
1930.....	-	44.6	31.1	5.6	19.2	-	-	30.0	245.2
1931.....	-	13.8	26.3	11.5	11.9	-	-	24.4	135.8
1932.....	-	12.5	19.2	11.3	6.4	-	-	40.3	70.1
1933.....	-	20.4	25.5	13.5	7.1	-	-	51.9	111.5
1934.....	-	43.4	25.0	13.4	9.0	-	-	57.9	242.2
1935.....	-	64.3	18.9	24.9	14.4	-	-	68.6	271.4
1936.....	-	55.6	21.2	37.4	15.0	-	-	82.3	285.8
1937.....	-	65.9	25.1	69.6	25.9	-	-	99.2	395.2
1938.....	-	57.8	23.8	79.2	19.4	-	-	83.7	276.7
1939-45..	-	-	-	-	-	-	-	-	-
1946.....	-	68.1	32.8	-	3.1	-	-	129.4	331.1
1947.....	-	83.8	78.6	-	10.6	-	-	199.5	534.4
1948.....	-	48.2	73.2	6.8	14.2	-	-	298.3	421.4
1949.....	-	29.6	101.3	15.3	17.5	-	-	350.0	274.4
1950.....	-	34.3	121.8	83.5	21.9	5.5	3.3	541.9	251.7
1951.....	-	60.5	125.7	120.0	32.3	6.7	5.0	505.0	434.7
1952.....	-	79.9	106.0	136.7	26.5	0.9	6.1	437.1	296.5
1953.....	-	45.2	113.6	177.0	31.5	1.1	4.8	412.1	288.9
1954.....	-	11.0	141.2	298.1	44.1	1.0	8.1	490.8	358.0
1955.....	-	18.4	173.1	404.0	74.6	1.2	10.9	528.6	386.8
1956.....	-	19.0	194.0	484.6	87.0	2.4	17.1	462.1	372.4
1957.....	-	20.1	265.0	584.3	119.1	6.6	28.1	547.3	335.8
1958.....	-	16.4	374.2	733.4	169.3	10.2	41.7	596.2	268.1
1959.....	-	11.8	603.7	871.0	221.2	19.3	54.8	697.0	266.3
1960.....	-	20.6	581.1	982.8	203.9	38.8	62.2	716.1	322.5
1961.....	-	12.4	483.8	1,006.2	245.0	57.0	61.2	538.7	259.0
1962.....	-	15.5	552.9	1,101.9	319.1	66.7	70.4	694.8	232.0
1963.....	-	22.8	604.3	1,331.8	305.3	98.6	80.3	774.8	267.8
1964.....	-	51.9	552.2	1,499.0	331.1	150.4	95.5	848.0	320.2
1965.....	-	103.4	613.1	1,527.3	326.7	194.2	98.0	793.8	167.7
1966.....	-	297.9	787.4	1,637.4	393.6	255.7	121.3	722.0	256.5
1967.....	-	543.8	835.0	1,463.2	426.9	362.2	139.3	637.8	363.2
1968.....	-	803.0	958.0	1,919.8	587.1	612.4	154.1	818.6	422.6
1969.....	683.1	1,124.3	1,174.8	2,055.7	630.1	858.1	160.5	952.8	437.8
1970.....	733.5	928.8	1,525.4	2,103.9	671.0	1,086.8	209.5	862.7	379.1
1971.....	865.6	1,020.4	1,631.6	2,293.0	680.0	1,779.0	234.7	915.8	486.8
1972.....	866.5	1,102.4	1,769.2	2,118.1	699.8	1,965.5	218.2	767.4	531.0
1973.....	942.4	1,122.8	1,931.1	2,347.7	705.3	2,067.6	208.1	762.0	661.0
1974.....	770.4	1,063.3	1,948.6	1,880.6	733.8	2,618.1	193.0	725.5	815.5
1975.....	792.1	1,005.6	1,938.3	1,653.5	710.5	2,677.6	195.3	695.9	864.1
1976.....	1,018.7	1,188.1	2,085.9	2,043.2	745.3	3,709.6	176.0	683.9	880.8
1977.....	1,029.5	1,316.9	2,268.1	2,127.7	714.3	4,352.8	162.9	666.7	899.1
1978.....	1,039.9	1,326.4	2,299.4	2,073.3	714.8	4,600.7	202.6	608.4	954.6
1979.....	1,030.5	1,043.6	2,439.9	2,175.5	725.3	4,562.8	227.9	550.9	1,047.9
1980.....	883.8	938.5	2,218.9	2,084.3	591.6	5,967.0	193.7	481.0	807.2
1981.....	860.0	897.5	1,861.2	2,153.3	496.5	6,048.4	203.3	199.6	718.4
1982.....	948.6	1,104.6	1,863.5	2,397.9	528.0	5,590.5	222.4	408.8	506.7
1983.....	966.8	1,363.4	2,030.2	2,369.4	601.0	5,669.5	238.4	365.3	687.7

COMPILED FROM VARIOUS SOURCES

WORLD - EXPORTS 1961-1983



As a Percentage of Total Population - Selected Countries

Year	Federal Republic of Germany	France	Great Britain	Italy	Sweden	Spain	Japan	U.S.A.	U.S.S.R.	Brazil
<u>PASSENGER CARS</u>										
1961.....	46.5	40.8	36.9	33.9	40.9	-	4.6	2.5	21.5	-
1962.....	46.8	37.2	43.6	34.8	41.2	-	6.0	2.6	23.9	-
1963.....	50.4	35.6	38.3	26.4	43.0	-	7.7	2.5	20.6	-
1964.....	52.0	36.1	36.4	30.4	45.2	-	11.6	2.6	24.0	-
1965.....	51.9	37.0	36.4	27.9	46.3	-	14.5	2.2	24.2	-
1966.....	54.2	33.6	34.7	29.0	60.3	-	17.4	3.0	28.9	-
1967.....	59.3	37.5	32.4	28.1	63.0	-	16.2	4.9	27.4	-
1968.....	62.4	42.3	37.3	36.1	62.1	-	19.8	4.7	30.5	-
1969.....	57.5	44.6	44.9	40.2	58.4	-	21.5	5.1	27.1	-
1970.....	55.2	52.6	42.1	36.8	66.8	8.2	22.8	5.5	26.7	-
1971.....	58.1	51.0	41.4	37.6	73.9	17.1	34.9	5.4	29.6	-
1972.....	57.6	50.7	32.7	38.0	61.4	17.4	35.0	5.3	27.9	-
1973.....	59.5	50.4	34.3	36.0	71.6	22.4	32.5	6.0	27.0	-
1974.....	60.1	52.5	36.8	42.1	70.3	19.1	43.9	8.3	27.0	-
1975.....	50.8	53.5	40.7	49.0	68.7	20.8	40.0	9.5	25.8	7.3
1976.....	51.8	50.5	37.2	47.3	63.7	22.0	50.5	7.8	29.1	8.0
1977.....	51.2	52.4	35.8	44.7	76.7	31.8	54.5	7.5	28.3	7.6
1978.....	49.0	50.8	38.1	42.4	81.3	37.9	50.9	7.3	29.5	9.0
1979.....	50.8	52.7	38.3	43.7	80.3	41.1	50.2	8.8	29.8	8.5
1980.....	53.2	52.1	37.5	35.4	80.2	47.8	56.1	8.8	25.3	12.3
1981.....	54.5	53.4	32.5	33.7	81.0	50.6	56.6	8.1	25.0	26.7
1982.....	58.3	52.7	35.3	33.7	79.0	53.4	54.8	7.0	N.A.	17.9
1983.....	56.4	54.5	26.2	35.2	79.4	56.0	53.2	7.9	N.A.	16.8
<u>COMMERCIAL VEHICLES</u>										
1961.....	49.5	27.6	36.5	15.5	66.9	-	8.1	18.5	4.7	-
1962.....	46.7	27.6	35.3	19.8	63.9	-	7.0	11.0	5.3	-
1963.....	45.2	29.3	39.4	17.8	58.6	-	7.7	10.0	5.6	-
1964.....	46.7	29.1	36.3	29.5	65.7	-	7.4	10.4	5.8	-
1965.....	44.5	22.7	36.5	26.8	57.5	-	7.9	7.5	4.1	-
1966.....	47.3	22.8	37.8	26.3	62.7	-	7.3	7.0	7.7	-
1967.....	54.1	23.7	35.1	21.7	74.6	-	7.8	7.8	8.1	-
1968.....	54.6	24.6	34.7	24.8	71.5	-	10.2	6.6	6.7	-
1969.....	52.1	27.9	38.9	29.9	67.3	-	14.4	7.2	6.9	-
1970.....	50.1	37.6	37.7	28.9	76.3	8.7	17.1	7.3	6.9	-
1971.....	51.3	39.1	42.7	34.8	78.4	9.6	22.9	6.6	6.4	-
1972.....	54.7	27.0	34.3	37.8	71.7	9.7	24.6	6.2	6.4	-
1973.....	58.3	30.4	39.2	46.4	78.8	12.5	23.6	6.4	5.8	-
1974.....	66.7	37.7	39.9	33.5	83.1	14.1	34.0	9.4	5.2	-
1975.....	63.8	43.4	47.2	44.7	79.2	12.4	35.8	11.9	5.0	9.4
1976.....	64.2	34.0	50.6	40.9	83.2	9.2	41.6	8.2	4.7	8.6
1977.....	60.1	35.7	49.7	48.5	78.7	20.8	45.2	7.5	6.3	7.2
1978.....	57.1	38.7	36.9	50.4	82.3	28.7	47.3	7.8	6.0	9.4
1979.....	56.2	41.2	34.5	51.6	88.1	31.5	42.2	9.7	6.4	13.5
1980.....	58.9	40.5	31.3	48.2	84.1	29.8	50.4	12.1	6.6	17.7
1981.....	63.9	38.6	39.2	51.7	88.3	30.4	50.0	11.1	6.5	28.5
1982.....	67.6	37.6	33.8	58.2	96.2	33.7	47.3	6.7	N.A.	28.4
1983.....	61.6	38.1	37.5	60.9	88.0	25.0	47.1	6.3	N.A.	29.3

DAIMLER-BENZ



WORLD - CAR IMPORTS 1968-1983

New Passenger Car Import Registrations - Selected Countries

Year	FRANCE			GERMANY			GREAT BRITAIN			ITALY			SWEDEN			JAPAN			U.S.A.		
	Units	Share in %		Units	Share in %		Units	Share in %		Units	Share in %		Units	Share in %		Units	Share in %		Units	Share in %	
1968.....	265,351	21.4		290,234	20.4		91,379	8.3		177,372	15.2		127,045	59.6		15,000	1.0		985,767	10.5	
1969.....	331,847	24.3		376,234	20.4		100,734	10.4		246,692	20.3		131,418	58.3		17,305	0.8		1,061,617	11.3	
1970.....	257,249	19.8		474,050	22.5		153,809	14.3		378,080	27.7		114,716	56.4		16,807	0.7		1,230,961	14.7	
1971.....	296,344	20.2		542,849	25.2		248,310	19.3		379,287	26.4		112,465	56.8		18,502	0.7		1,465,673	15.1	
1972.....	338,062	20.6		562,069	26.2		384,946	23.5		393,418	26.8		128,757	58.3		24,409	0.9		1,529,402	14.6	
1973.....	362,495	20.8		526,493	25.9		455,802	27.4		387,906	26.8		128,636	57.0		31,594	1.1		1,719,913	15.2	
1974.....	273,469	17.9		451,726	26.7		353,931	27.8		357,212	27.9		161,479	62.1		39,454	1.7		1,369,148	15.7	
1975.....	301,491	20.3		524,655	24.9		396,767	33.2		330,324	31.4		183,100	64.2		42,985	1.6		1,500,928	18.2	
1976.....	425,795	22.9		500,407	21.6		532,750	41.4		440,916	37.1		206,726	66.1		41,224	1.7		1,446,637	14.8	
1977.....	422,519	22.2		539,834	21.1		600,578	45.3		442,756	36.3		166,706	69.1		41,566	1.7		1,967,759	18.3	
1978.....	405,932	20.9		584,515	21.9		785,069	49.2		450,000	37.1		134,787	67.1		49,934	1.8		1,946,094	17.8	
1979.....	428,708	21.7		607,541	23.2		965,910	56.3		534,411	38.3		141,573	65.8		60,161	1.2		2,351,053	22.6	
1980.....	428,516	22.9		638,682	26.3		858,319	56.7		617,500	41.5		126,754	65.8		44,871	1.5		2,469,180	28.2	
1981.....	514,974	28.1		589,873	25.3		826,533	55.7		711,830	40.9		122,337	64.9		38,110	1.3		2,431,680	28.8	
1982.....	629,482	30.6		520,224	24.1		897,494	57.7		685,356	40.7		141,357	64.7		35,518	1.2		2,295,767	29.6	
1983.....	658,897	32.7		591,605	24.4		1,019,789	56.9		579,616	36.6		136,338	62.8		35,284	1.1		2,457,357	22.5	

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - CAR IMPORTS 1978-1984



Passenger Car Import Penetration - Selected Countries (In Percentage)

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	YEAR
GERMANY (1)													
1978.....	20.0	20.5	21.8	25.1	22.4	20.9	20.7	29.2	19.8	21.5	21.9	20.2	21.9
1979.....	20.0	22.4	23.7	23.0	23.8	24.1	23.1	29.9	22.2	21.7	21.1	23.9	23.2
1980.....	22.3	25.2	26.0	25.4	25.8	25.1	28.3	32.6	27.0	26.4	25.9	29.0	26.3
1981.....	25.4	27.9	24.3	27.1	24.3	25.4	25.5	31.9	23.2	24.1	22.7	23.1	25.3
1982.....	21.9	23.7	23.2	25.3	25.1	23.3	23.6	30.0	23.7	25.2	22.8	22.8	24.1
1983.....	22.6	23.9	22.6	23.7	24.1	22.2	24.8	30.8	23.6	25.8	26.3	26.5	24.4
1984.....	25.1	25.1	26.9	25.3	24.8								
FRANCE													
1978.....	22.6	19.8	21.2	20.2	18.7	21.7	22.9	16.8	23.1	20.9	21.7	20.5	20.9
1979.....	20.7	19.6	20.9	20.9	22.3	21.9	25.5	23.1	23.0	21.6	22.7	24.0	21.7
1980.....	20.3	19.7	18.7	19.3	23.3	22.2	29.8	26.7	23.8	23.6	25.0	26.4	22.9
1981.....	27.8	25.3	25.6	26.7	25.2	23.4	35.5	29.9	30.7	28.9	29.6	31.0	28.1
1982.....	28.3	27.6	25.3	30.6	32.5	28.2	42.5	32.8	32.3	30.6	30.5	29.9	30.6
1983.....	36.1	32.1	32.0	31.4	31.5	27.2	40.0	33.7	32.3	31.8	32.8	33.3	32.7
1984.....	35.7	34.7	32.5	35.9									
ITALY													
1978.....													37.1
1979.....													37.3
1980.....													41.5
1981.....	-----	41.0	-----	-----	42.7	-----	-----	40.8	-----	-----	41.2	-----	41.4
1982.....	-----	41.4	-----	-----	42.2	-----	-----	41.9	-----	-----	41.8	-----	41.8
1983.....													
1984.....													
UNITED KINGDOM													
1978.....	50.0	47.6	40.8	48.9	48.2	48.3	45.2	53.8	50.7	51.7	53.3	53.3	49.3
1979.....	53.9	52.3	55.2	57.7	56.7	56.0	52.1	58.4	55.7	56.2	60.1	59.9	56.3
1980.....	59.5	57.7	55.3	58.5	56.6	58.9	59.6	63.8	53.7	50.7	46.9	44.1	56.7
1981.....	53.0	53.7	53.6	55.3	51.6	56.8	49.7	63.1	55.7	57.0	55.3	51.7	55.7
1982.....	59.8	57.0	56.4	59.4	56.2	57.9	54.3	59.7	58.7	55.1	57.0	55.7	57.7
1983.....	56.9	56.7	55.3	58.4	56.1	58.2	52.9	56.8	61.0	60.7	53.2	53.5	56.9
1984.....	55.8	58.6	56.1	53.5	56.1								
U.S.A.													
1978.....	26.0	23.7	22.1	20.9	20.4	19.8	22.0	27.2	25.1	17.0	18.0	16.1	17.7
1979.....	17.7	19.7	22.5	22.7	24.3	22.6	22.3	23.0	22.3	18.9	21.7	23.4	21.9
1980.....	27.0	27.1	25.1	27.2	28.4	27.2	29.8	29.0	27.6	21.7	24.1	27.4	26.7
1981.....	27.4	28.8	25.3	29.0	28.6	28.4	29.6	24.8	24.5	24.2	26.2	31.6	27.3
1982.....	31.1	27.7	25.9	25.4	24.5	30.6	31.7	32.8	27.2	25.7	24.9	29.1	27.8
1983.....	30.5	29.5	26.9	24.1	24.7	26.1	27.1	28.3	23.6	22.8	24.5	25.6	26.0

(1) Without Fiesta/Escort (Spain) and all in Genk (Belgium) built vehicles.

V.D.A.



WORLD - IMPORTS FROM JAPAN 1972-1983

Japanese Passenger Car Import Penetration - Selected Countries (In Percentage)

	<u>1972</u>	<u>1975</u>	<u>1976</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Australia.....	19.6	32.7	30.0	34.7	33.3	31.2	35.2	34.1	47.2	46.4
Austria.....	7.2	5.4	6.0	5.7	7.0	12.4	19.2	25.4	26.4	28.0
Belgium.....	10.0	16.5	18.0	19.3	17.9	18.0	24.7	25.0	21.5	22.5
Denmark.....	7.1	14.7	16.5	17.1	13.7	18.0	30.9	24.2	25.3	31.1
Finland.....	19.2	20.8	21.9	21.8	20.4	23.9	36.3	33.0	35.3	40.0
France.....	0.4	1.5	2.7	2.6	1.8	2.2	2.9	2.6	2.9	2.7
Germany, West.....	0.3	1.7	1.9	2.5	3.7	5.6	10.4	10.0	9.8	10.6
Greece.....	-	10.8	15.1	19.1	13.8	16.4	49.2	48.2	45.8	39.9
Ireland.....	-	11.6	12.7	19.7	23.9	26.7	30.5	29.7	26.9	30.0
Italy.....	-	-	0.1	0.1	0.1	0.1	0.1	0.1	0.1	0.2
New Zealand.....	17.8	23.8	26.5	32.8	33.5	48.4	58.4	63.4	64.3	63.2
Norway.....	15.8	28.3	28.3	25.4	20.4	24.2	39.1	37.9	36.8	36.0
Portugal.....	24.9	20.5	16.1	15.2	17.6	7.9	7.5	11.9	8.5	8.1
Spain.....	-	-	-	-	-	-	-	1.3	1.4	1.2
Sweden.....	2.8	6.5	8.2	10.4	9.7	10.0	12.1	13.7	15.2	15.2
Switzerland.....	13.7	8.4	5.8	12.1	12.6	16.0	23.2	27.2	26.7	27.4
The Netherlands.....	9.5	15.5	16.8	19.8	19.0	19.6	25.7	24.4	22.4	23.5
United Kingdom.....	2.9	9.0	9.4	10.6	11.0	10.8	11.9	11.0	11.0	10.7
United States.....	5.7	9.4	9.3	12.4	12.0	16.6	21.3	21.8	22.6	20.9

- Not available.

COMPILED FROM VARIOUS OVERSEAS SOURCES

WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1973-1983



Passenger Cars - Selected Countries (In Thousands)

	1973	1978	1979	1980	1981	1982	1983*
WORLD PRODUCTION	29,793	31,723	31,560	29,248	28,002	27,208	30,175
GERMANY							
New car registrations...	2,031	2,664	2,823	2,426	2,330	2,156	2,427
Import.....	763	1,034	1,041	1,013	937	824	1,056
Export.....	2,173	1,904	1,997	1,873	1,949	2,194	2,189
of which to Europe.....	1,130	1,289	1,491	1,381	1,538	1,785	1,748
of which to U.S.....	786	412	331	335	242	257	278
Production.....	3,650	3,890	3,933	3,521	3,578	3,761	3,878
FRANCE							
New car registrations...	1,748	1,945	1,976	1,873	1,835	2,056	2,018
Import.....	461	572	604	675	786	992	962
Export.....	1,446	1,579	1,698	1,530	1,594	1,464	1,614
of which to Europe.....	1,222	1,290	1,407	1,203	1,038	1,095	1,100
Production.....	2,867	3,111	3,220	2,939	2,612	2,777	2,961
UNITED KINGDOM							
New car registrations...	1,664	1,594	1,718	1,516	1,487	1,557	1,794
Import.....	505	801	1,061	863	805	934	1,107
Export.....	599	466	410	359	310	313	274
of which to Europe.....	296	150	164	143	134	140	105
Production.....	1,747	1,237	1,102	959	955	888	1,045
ITALY							
New car registrations...	1,449	1,194	1,397	1,530	1,808	1,851	1,735
Import.....	419	516	626	908	865	853	651
Export.....	636	640	647	511	424	437	492
of which to Europe.....	505	483	480	385	346	383	430
Production.....	1,823	1,509	1,481	1,445	1,237	1,297	1,396
SWEDEN							
New car registrations...	226	201	215	193	189	218	217
Import.....	145	132	162	142	133	158	152
Export.....	245	207	238	189	209	233	274
of which to Europe.....	153	110	131	88	101	103	118
Production.....	342	254	297	235	258	295	345
SPAIN							
Export.....	158	374	397	492	433	495	640
Production.....	706	986	966	1,029	855	928	1,142
U.S.S.R.							
Production.....	917	1,312	1,314	1,327	1,324	1,307	1,320
JAPAN¹							
New car registrations...	2,919	2,857	3,037	2,854	2,867	3,038	3,136
Import.....	37	55	65	46	32	36	37
Export.....	1,451	2,819	3,102	3,947	3,947	3,770	3,806
of which to Europe.....	337	648	806	1,003	946	896	1,037
of which to U.S.A.....	601	1,440	1,588	1,887	1,814	1,741	1,772
Production.....	4,471	5,748	6,176	7,038	6,974	6,882	7,152
U.S.A.							
New car registrations...	11,351	10,946	10,357	8,761	8,444	7,754	8,924
Import.....	2,437	3,025	3,006	3,248	2,999	3,067	3,510
**Export.....	579	672	741	560	506	353	538
of which to Europe.....	15	42	67	24	13	7	4
Production.....	9,667	9,177	8,434	6,376	6,233	5,074	6,781
BRAZIL							
New car registrations...	605	798	836	794	448	557	610
Export.....	3	79	78	116	157	121	133
Production.....	557	875	921	937	586	721	774

(1) Beginning 1978 includes numbers without CKD shipments.

* Preliminary.

** Including exports to Canada.

DAIMLER-BENZ



WORLD - PRODUCTION, REGISTRATIONS, IMPORTS, EXPORTS 1973-1983 (continued)

Commercial Vehicles - Selected Countries (In Thousands)

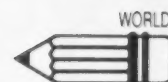
	1973	1978	1979	1980	1981	1982	1983*
WORLD PRODUCTION	8,660	10,623	10,370	9,502	9,495	9,172	9,802
GERMANY							
New car registrations...	138	156	170	176	149	124	144
Import.....	23	35	42	45	45	36	49
Export.....	174	169	178	211	204	204	181
of which to Europe.....	117	99	119	130	102	113	119
Production.....	299	296	317	338	319	301	293
FRANCE							
New car registrations...	270	300	315	323	334	363	346
Import.....	47	87	108	115	116	127	132
Export.....	107	153	162	178	157	140	143
of which to Europe.....	56	80	87	88	70	70	79
Production.....	351	397	393	440	408	372	375
UNITED KINGDOM							
New car registrations...	307	262	306	272	218	231	268
Import.....	37	47	68	74	47	71	99
Export.....	163	142	141	123	90	91	92
of which to Europe.....	59	75	75	70	60	40	62
Production.....	417	385	408	389	230	269	245
ITALY							
New car registrations...	84	93	113	122	140	152	138
Import.....	26	58	63	71	75	61	48
Export.....	49	75	78	80	91	91	109
of which to Europe.....	33	60	68	64	71	79	95
Production.....	135	148	150	165	176	156	181
SWEDEN							
New car registrations...	17	17	17	20	19	19	18
Import.....	11	18	23	25	15	15	16
Export.....	29	42	51	53	49	52	46
of which to Europe.....	21	28	32	33	26	30	29
Production.....	37	51	58	63	55	54	52
SPAIN							
Export.....	14	45	49	46	40	48	37
Production.....	116	158	157	153	132	142	147
U.S.S.R.							
Production.....	685	839	859	872	874	866	880
JAPAN							
New car registrations...	1,982	1,825	2,117	2,161	2,260	2,223	2,247
Import.....	1	1	2	2	1	1	-
Export.....	617	1,451	1,461	2,020	2,102	1,820	1,863
of which to Europe.....	44	95	146	216	236	214	224
Production.....	2,612	3,186	3,460	4,003	4,200	3,850	3,960
U.S.A.							
New car registrations...	3,029	3,963	3,472	2,477	2,185	2,430	2,997
Import.....	155	377	276	343	739	699	728
**Export.....	193	291	296	203	187	127	154
of which to Europe.....	4	14	12	9	7	5	5
Production.....	3,014	3,723	3,046	1,637	1,687	1,910	2,422
BRAZIL							
New car registrations...	129	173	177	186	132	135	119
Export.....	2	18	27	42	55	53	36
Production.....	171	187	201	224	194	139	122

* Preliminary

** Including exports to Canada.

DAIMLER-BENZ

WORLD - NEW REGISTRATIONS 1928-1982



New Motor Vehicles - Selected Countries (In Thousands)

	Canada	Belgium	France	Germany	Italy	Japan	Nether- lands	Sweden	Switzer- land	U.K.	U.S.
1928.....	-	-	-	-	17.9	-	-	-	-	213.2	3,480.7
1929.....	-	-	222.4	-	39.1	-	-	24.1	-	237.4	4,407.3
1930.....	-	-	225.6	97.1	31.1	-	-	22.2	-	225.0	3,036.7
1931.....	-	-	188.3	68.8	18.5	-	-	19.5	-	205.9	2,222.0
1932.....	45.9	-	166.1	48.0	22.8	-	-	8.0	-	210.3	1,276.8
1933.....	45.3	-	177.2	93.6	32.0	-	-	8.5	-	248.5	1,739.7
1934.....	73.4	-	176.6	154.4	34.2	-	-	15.5	-	309.4	2,292.4
1935.....	101.5	-	162.4	213.9	29.6	-	-	20.5	-	363.0	3,254.6
1936.....	113.3	-	190.2	258.8	24.6	-	-	26.1	-	411.0	4,016.1
1937.....	144.4	-	185.0	261.8	39.7	-	-	34.6	-	419.0	4,102.0
1938.....	121.2	-	205.7	272.7	45.0	-	-	43.0	-	374.8	2,256.4
			W	A	R	Y	E	A	R	S	
1946.....	120.0	-	67.5	7.3	22.0	-	-	19.4	8.5	222.9	2,440.4
1947.....	230.3	-	62.3	6.3	27.7	-	-	35.5	22.8	271.6	4,046.4
1948.....	221.3	-	112.4	26.8	43.9	-	-	25.4	26.9	222.2	4,526.1
1949.....	286.3	-	175.5	114.5	64.5	-	-	22.4	27.6	268.9	5,800.3
1950.....	429.7	-	238.8	262.7	99.7	25.9	-	73.2	31.1	232.9	7,468.7
1951.....	385.6	-	317.9	253.0	107.4	35.7	-	74.0	33.3	221.6	6,064.8
1952.....	400.8	-	378.5	276.8	110.5	48.5	-	63.9	33.3	273.8	4,970.5
1953.....	463.7	-	378.0	320.1	139.6	63.8	-	89.7	39.8	396.4	6,669.3
1954.....	377.6	-	443.4	466.3	167.6	74.8	-	142.1	46.3	500.5	6,364.6
1955.....	455.5	97.3	541.2	599.2	193.1	72.9	-	141.5	56.2	658.8	8,126.9
1956.....	490.3	105.0	608.1	683.5	231.0	107.2	91.7	141.5	62.1	551.5	6,849.4
1957.....	468.4	105.2	639.2	720.5	222.6	161.1	83.7	167.5	63.3	569.3	6,840.4
1958.....	447.6	104.2	697.4	864.0	237.5	171.1	71.1	161.0	64.3	731.1	5,381.2
1959.....	502.1	116.9	664.4	1,011.8	284.7	238.1	97.7	184.1	75.1	841.0	6,983.4
1960.....	524.5	147.6	761.7	1,073.4	427.8	408.2	122.9	174.8	97.1	1,035.5	7,520.1
1961.....	515.1	155.0	838.0	1,213.2	553.8	742.9	148.8	196.7	117.3	967.5	6,773.4
1962.....	582.5	166.6	1,044.9	1,338.9	704.5	933.0	174.6	212.0	136.9	981.1	8,007.6
1963.....	632.6	196.7	1,191.0	1,398.3	1,038.4	1,210.5	212.6	247.1	139.2	1,220.0	8,800.8
1964.....	711.7	224.4	1,211.7	1,473.3	894.0	1,494.2	261.2	275.4	145.6	1,424.5	9,426.9
1965.....	802.5	275.0	1,202.8	1,648.7	939.6	1,675.0	336.9	294.7	149.1	1,356.6	10,842.8
1966.....	812.1	255.9	1,367.8	1,633.4	1,074.7	2,060.1	249.4	226.6	156.0	1,297.5	10,618.9
1967.....	798.8	260.3	1,382.7	1,467.5	1,240.7	2,714.8	297.0	194.2	162.6	1,343.3	9,875.8
1968.....	879.8	292.0	1,406.8	1,547.6	1,253.9	3,308.2	374.6	229.9	167.7	1,353.4	11,179.5
1969.....	909.3	334.6	1,589.0	1,986.4	1,309.0	3,835.4	390.5	243.9	195.2	1,233.7	11,335.3
1970.....	765.6	321.8	1,504.4	2,271.8	1,448.2	4,100.4	479.1	222.8	225.0	1,339.5	10,178.3
1971.....	883.9	286.1	1,695.7	2,314.5	1,513.6	4,021.1	445.8	215.1	251.1	1,544.2	11,823.8
1972.....	993.5	359.3	1,886.7	2,292.0	1,552.5	4,366.6	472.5	236.4	279.0	1,938.2	13,001.7
1973.....	1,170.2	363.6	2,016.0	2,169.0	1,533.0	4,915.4	472.8	242.4	256.3	1,942.5	14,360.1
1974.....	1,188.7	369.4	1,777.8	1,800.7	1,381.9	3,849.7	444.1	277.5	217.0	1,473.9	11,358.0
1975.....	1,104.9	382.4	1,688.7	2,215.1	1,124.2	4,308.9	486.9	302.0	198.3	1,390.6	10,659.0
1976.....	1,203.9	444.8	2,151.4	2,449.4	1,282.6	4,104.1	508.5	331.9	212.3	1,472.9	12,809.5
1977.....	1,286.6	453.2	2,205.4	2,699.2	1,329.3	4,194.2	551.9	261.2	245.0	1,521.5	14,335.6
1978.....	1,307.7	448.4	2,244.5	2,819.9	1,287.5	4,681.9	631.5	217.7	285.9	1,833.5	14,909.4
1979.....	1,380.1	459.4	2,291.5	2,793.7	1,509.9	5,153.8	617.4	232.2	297.2	1,991.9	13,828.9
1980.....	1,284.8	433.7	2,196.5	2,601.7	1,652.9	5,015.5	449.1	212.3	302.9	1,762.9	11,237.7
1981.....	1,173.1	380.4	2,169.3	2,478.9	1,948.5	5,127.0	431.6	207.3	313.4	1,690.9	10,629.4
1982.....	931.9	372.6	2,419.2	2,279.1	1,996.0	5,261.4	444.8	237.2	311.2	1,818.5	10,184.8
1983.....	1,054.4	367.2	2,363.9	2,570.9	1,633.6	5,382.3	497.5	235.2	292.5	2,043.0	11,900.7

COMPILED FROM VARIOUS SOURCES



WORLD - TOTAL REGISTRATIONS 1928-1983

Total Motor Vehicles - Selected Countries (In Thousands)

	Argentina	Australia	Belgium	Canada	France	Germany	Italy	Japan	The Nether- lands	South Africa	Spain	Sweden	U.K.	U.S.
1928...	333.9	-	-	1,061.4	1,115.8	476.0	-	66.8	-	-	-	127.7	1,332.8	24,511.7
1929...	411.4	-	-	1,178.5	1,322.4	580.6	222.4	80.8	-	-	-	136.6	1,436.4	26,502.5
1930...	435.8	-	-	1,223.1	1,544.1	662.7	245.5	89.2	-	-	-	145.3	1,536.1	26,532.0
1931...	417.3	-	-	1,191.0	1,711.0	688.4	251.4	97.8	-	-	-	149.4	1,563.3	25,862.0
1932...	371.9	-	-	1,104.1	1,731.9	654.4	256.7	100.9	-	-	-	146.9	1,615.9	24,132.6
1933...	322.1	-	-	1,073.0	1,855.2	682.5	293.6	100.8	-	-	-	143.9	1,710.8	23,876.7
1934...	338.4	-	-	1,119.2	1,938.5	781.7	316.8	114.4	-	-	-	149.8	1,843.9	24,954.0
1935...	354.6	-	-	1,165.6	2,004.9	1,063.0	326.1	125.9	-	-	-	159.1	2,037.6	26,229.7
1936...	370.9	-	-	1,229.3	2,095.3	1,243.1	294.4	136.7	-	-	-	173.3	2,233.3	28,172.3
1937...	387.1	-	-	1,308.6	2,171.7	1,460.4	353.5	145.5	-	-	-	191.9	2,412.3	29,706.2
1938...	405.7	-	-	1,382.8	2,269.0	1,673.8	373.0	151.2	-	-	-	219.2	2,588.2	29,442.7
				W	A	R	Y	E	A	R	S			
1946...	420.4	-	-	1,605.3	1,700.0	340.3	288.6	130.2	-	-	-	202.7	2,489.8	33,945.8
1947...	463.7	-	-	1,809.8	1,750.0	399.8	373.1	150.5	-	-	-	238.1	2,788.4	37,360.5
1948...	508.7	-	-	2,001.0	1,850.0	604.2	415.3	181.6	-	-	-	262.4	2,922.1	40,556.5
1949...	523.9	-	-	2,250.6	1,950.0	835.5	486.2	206.1	-	-	-	281.0	3,181.6	44,140.0
1950...	557.5	-	-	2,556.6	2,150.0	1,053.3	577.1	225.5	-	-	-	345.0	3,366.9	49,161.7
1951...	574.3	-	-	2,829.2	2,289.7	1,347.2	675.2	264.2	-	-	-	410.4	3,531.2	51,914.0
1952...	587.0	-	-	3,113.7	2,583.1	1,639.4	782.0	322.9	-	-	-	465.8	3,690.4	53,265.4
1953...	583.9	-	-	3,390.5	2,970.0	1,941.6	913.9	379.7	-	-	-	542.3	3,966.7	56,221.1
1954...	564.1	-	-	3,606.9	3,308.0	2,258.6	997.7	434.6	-	-	-	652.3	4,345.0	58,510.3
1955...	601.7	-	-	3,912.4	3,700.0	2,584.6	1,196.4	471.3	-	-	-	754.9	4,853.9	62,688.8
1956...	624.1	-	-	4,229.9	4,200.0	3,023.1	1,382.9	553.9	-	-	-	855.1	5,288.5	65,148.3
1957...	671.0	-	-	4,462.2	4,750.0	3,499.8	1,595.9	682.2	-	-	-	987.0	5,632.2	67,124.9
1958...	717.3	-	-	4,689.9	5,230.0	4,108.2	1,769.1	817.3	-	1,108.7	326.4	1,097.8	6,052.9	68,296.6
1959...	788.5	-	-	4,983.5	5,745.0	4,763.2	2,087.8	1,009.1	-	1,147.0	379.8	1,215.9	6,539.8	71,354.4
1960...	865.5	-	-	5,160.5	6,340.0	5,642.0	2,431.2	1,353.5	-	1,198.3	430.7	1,324.0	7,184.6	73,857.8
1961...	972.8	-	-	5,404.9	6,993.3	6,625.6	2,952.8	1,963.6	-	1,259.1	546.2	1,438.9	7,703.8	75,961.4
1962...	1,100.0	-	-	5,646.6	7,850.0	7,663.7	3,580.2	2,729.3	-	1,089.9	660.4	1,561.8	8,318.1	79,150.3
1963...	1,216.1	-	-	5,933.1	8,800.0	8,689.1	4,521.6	3,762.4	-	1,181.0	796.0	1,696.7	9,222.8	82,696.7
1964...	1,378.2	-	-	6,224.7	9,786.0	9,668.0	5,319.3	4,988.5	-	1,311.0	967.4	1,809.5	10,161.3	86,313.3
1965...	1,487.9	3,736.7	-	6,511.1	10,627.8	10,739.4	6,137.0	6,300.0	1,514.7	1,408.0	1,194.5	1,934.5	10,880.0	90,357.7
1966...	1,651.8	3,905.5	1,769.4	6,798.2	11,545.7	11,699.5	7,056.0	7,921.4	1,764.0	1,441.0	1,513.0	2,033.3	11,460.0	93,949.9
1967...	1,799.8	4,088.5	N.A.	7,178.4	12,230.0	12,352.3	8,041.7	10,029.0	1,969.0	1,661.0	1,904.4	2,126.1	12,319.0	96,905.9
1968...	1,978.9	4,301.8	2,089.6	7,539.2	13,000.0	13,142.9	9,077.1	12,482.3	2,236.0	1,775.0	2,253.5	2,222.6	12,792.7	100,898.1
1969...	2,153.3	4,549.8	2,202.5	7,894.9	13,770.0	14,330.1	10,043.1	15,126.7	2,510.0	1,970.0	2,681.8	2,349.8	13,218.9	105,096.4
1970...	2,269.4	4,783.0	2,350.7	8,083.4	14,394.8	15,604.9	11,120.4	17,581.8	2,777.0	2,115.0	3,116.7	2,446.5	13,571.2	108,418.2
1971...	2,486.4	5,039.9	2,450.5	8,523.8	15,150.5	16,758.5	12,287.6	19,857.9	3,028.0	2,175.0	3,584.7	2,513.1	14,132.5	112,986.3
1972...	2,738.8	5,298.1	2,575.2	9,089.3	15,975.0	17,640.6	13,516.1	22,408.5	3,234.0	2,200.7	4,107.2	2,618.0	14,821.8	118,796.7
1973...	2,749.1	5,812.4	2,698.1	9,709.4	16,800.0	18,383.5	14,508.3	24,999.3	3,418.0	2,395.0	4,727.6	2,666.8	15,695.1	125,653.9
1974...	3,064.9	6,174.6	2,819.0	10,499.8	17,434.0	18,704.4	15,449.5	26,781.3	3,558.0	2,435.3	5,297.4	2,809.2	15,863.2	129,933.5
1975...	3,276.4	6,347.1	2,935.9	11,028.1	17,932.0	19,498.5	16,252.6	28,090.6	3,741.0	2,733.8	5,846.9	2,931.0	15,994.8	132,961.5
1976...	3,502.4	6,501.7	3,063.1	11,333.1	18,660.0	20,549.2	17,173.9	30,069.3	3,970.0	2,944.1	6,142.9	3,059.7	16,291.7	138,445.9
1977...	3,687.7	6,661.6	3,201.4	12,048.6	19,445.5	21,789.8	17,749.5	32,008.0	4,188.0	3,063.8	7,102.7	3,039.1	N.A.	143,750.3
1978...	3,897.1	6,926.6	3,306.2	12,515.8	20,258.5	23,097.3	17,420.1	34,120.7	4,393.0	3,162.4	7,762.0	3,041.6	16,279.2	148,778.0
1979...	4,022.1	7,113.0	3,421.1	12,892.3	21,049.5	24,161.8	18,360.4	36,231.0	4,673.0	3,258.2	8,361.4	3,058.8	16,866.9	151,869.3
1980...	4,328.9	7,441.6	3,513.2	13,210.8	21,720.5	24,852.7	19,115.0	37,856.2	4,886.0	3,400.0	8,937.4	3,077.3	17,357.7	155,889.7
1981...	4,609.7	7,564.7	3,546.1	13,391.6	22,350.0	25,327.1	20,150.7	39,621.0	4,980.0	3,465.6	9,383.4	3,092.6	17,522.3	158,456.5
1982...	4,829.7	7,955.2	3,571.0	13,823.8	23,109.5	25,683.7	21,257.8	41,336.4	5,018.0	3,651.5	9,859.5	3,142.7	17,930.8	159,509.8
1983...	4,900.0	8,172.3	3,606.7	14,311.0	23,683.5	26,362.6	22,170.0	42,931.6	5,118.0	4,013.9	10,318.1	3,222.0	18,308.6	161,939.0

COMPILED FROM VARIOUS SOURCES

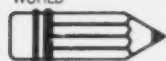
WORLD - TOTAL U.S. REGISTRATIONS 1930-1982



Total United States Motor Vehicle Registrations

Year	PASSENGER CARS			TRUCKS AND BUSES		
	World Total	U.S. Total	U.S. %	World Total	U.S. Total	U.S. %
1930.....	29,766,985	22,951,847	77.1	5,836,191	3,571,932	61.2
1931.....	29,083,480	22,264,294	76.6	5,974,898	3,549,809	59.4
1932.....	27,791,850	20,840,885	74.9	5,810,989	3,331,994	57.3
1933.....	27,588,128	20,514,295	74.4	5,742,390	3,312,995	57.7
1934.....	28,880,608	21,430,503	74.2	6,169,515	3,502,900	56.8
1935.....	30,537,367	22,455,638	73.5	6,648,176	3,765,414	56.6
1936.....	33,163,932	24,178,211	72.9	7,396,235	3,987,339	53.9
1937.....	34,878,199	25,449,924	73.0	8,200,531	4,255,296	51.9
1938.....	35,424,926	25,261,649	71.3	8,395,003	4,224,031	50.3
1939.....	36,566,733	26,201,395	71.7	8,855,678	4,413,692	49.8
1940.....	37,184,199	27,461,097	73.9	8,973,892	5,001,823	55.7
1941-1945...	WORLD WAR II					
1946.....	34,565,339	27,496,096	79.5	9,924,280	5,603,749	56.5
1947.....	39,543,032	30,845,350	78.0	13,525,016	6,996,148	51.7
1948.....	42,842,953	33,385,867	77.9	15,038,448	7,751,151	51.5
1949.....	47,581,676	36,433,674	76.6	16,001,811	8,236,914	51.5
1950.....	53,026,795	40,315,175	76.0	17,387,892	8,861,621	51.0
1951.....	56,001,403	42,682,591	76.2	18,017,913	9,266,215	51.4
1952.....	58,347,346	43,810,531	75.1	19,636,495	9,483,962	48.3
1953.....	62,500,906	46,460,094	74.3	20,556,221	9,853,187	48.0
1954.....	66,643,334	48,498,870	72.8	21,828,829	10,123,677	46.4
1955.....	73,064,590	52,173,234	71.4	22,936,726	10,620,515	46.3
1956.....	78,433,321	54,332,295	69.3	24,221,215	10,880,215	44.9
1957.....	82,663,629	55,906,195	67.6	25,651,223	11,229,351	43.8
1958.....	86,139,565	56,870,684	66.0	25,773,276	11,457,662	44.5
1959.....	92,530,162	59,566,721	64.4	27,183,022	11,964,432	44.0
1960.....	98,317,475	61,683,865	62.7	28,637,342	12,241,223	42.7
1961.....	104,720,966	63,275,499	60.4	30,264,059	12,600,950	41.6
1962.....	113,162,366	65,928,547	58.3	33,008,843	13,094,369	39.7
1963.....	120,802,212	69,026,690	57.1	34,251,081	13,721,191	40.1
1964.....	130,097,437	71,950,198	55.3	35,988,422	14,346,935	39.9
1965.....	139,779,540	75,260,847	53.8	38,127,320	15,109,335	39.6
1966.....	148,609,955	78,353,534	52.7	41,695,749	15,839,065	38.0
1967.....	158,275,184	80,414,180	50.8	44,646,818	16,516,769	37.0
1968.....	169,994,128	83,692,699	49.2	46,614,342	17,346,414	37.2
1969.....	181,211,319	86,861,334	47.9	50,817,677	18,235,269	35.9
1970.....	193,515,717	89,279,864	46.1	52,851,828	19,127,442	36.2
1971.....	206,954,203	92,799,052	44.8	55,220,936	20,200,073	36.6
1972.....	220,051,854	96,859,746	44.0	59,177,784	21,646,117	36.6
1973.....	235,997,543	101,762,477	43.1	61,958,146	23,658,399	38.2
1974.....	248,609,010	104,898,256	42.2	65,725,553	25,044,831	38.1
1975.....	260,207,459	106,712,551	41.0	67,693,176	26,237,859	38.8
1976.....	269,579,287	110,351,327	40.9	72,131,558	28,197,936	39.1
1977.....	286,017,755	113,696,111	39.8	76,620,203	30,054,159	39.2
1978.....	297,360,995	116,574,999	39.2	82,659,263	32,202,966	39.0
1979.....	309,667,021	120,247,990	38.8	86,343,654	33,870,109	39.2
1980.....	320,512,643	121,723,650	38.0	90,563,009	34,166,042	37.7
1981.....	331,161,771	123,461,507	37.3	96,212,064	34,995,004	36.4
1982.....	340,261,733	123,697,863	36.4	98,657,556	35,811,962	36.3

Data for 1960 to the present compiled by M.V.M.A. from overseas sources. Data prior to 1960 extracted from the Department of Commerce reports and The American Automobile.

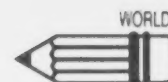


WORLD - TOTAL REGISTRATIONS 1982

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population		
				Number (000)	Per Car	Per Vehicle
AFRICA						
Algeria.....	580,000	300,000	880,000	20,100	34	22
Angola.....	75,000	25,000	100,000	6,800	90	68
Benin.....	12,000	9,000	21,000	3,700	308	176
Botswana.....	11,000	18,000	29,000	900	81	31
Burundi.....	6,000	4,000	10,000	4,400	733	440
Cameroon.....	55,000	44,000	99,000	8,900	161	89
Central Africa Rep.....	10,000	5,000	15,000	2,400	240	160
Chad.....	7,000	5,000	12,000	4,600	637	383
Congo (Brazzaville).....	22,000	15,000	37,000	1,600	72	43
Djibouti.....	7,000	3,000	10,000	500	71	50
Egypt.....	461,277	221,018	682,295	44,000	95	64
Equatorial Guinea.....	4,000	3,000	7,000	300	75	42
Ethiopia.....	42,000	14,000	56,000	30,500	726	344
Gabon.....	33,000	15,000	48,000	700	21	14
Gambia.....	3,845	1,081	4,926	635	165	128
Ghana.....	67,000	48,000	115,000	12,400	185	107
Guinea.....	12,000	10,000	22,000	5,300	441	240
Guinea Bissau.....	2,750	2,100	4,850	800	290	184
Ivory Coast.....	157,076	84,604	241,680	8,800	56	36
Kenya.....	114,710	29,226	143,936	17,900	156	124
Lesotho.....	5,505	10,005	15,510	1,400	254	90
Liberia.....	2,181	712	2,893	2,000	917	691
Libya.....	415,509	334,405	749,914	3,200	7.7	4.2
Madagascar.....	55,000	50,000	105,000	9,200	167	87
Malawi.....	15,000	15,000	30,000	6,603	440	220
Mali.....	20,000	5,000	25,000	7,100	355	284
Mauritania.....	11,000	4,000	15,000	1,700	154	113
Mauritius.....	25,536	17,494	43,030	1,000	39	23
Morocco.....	460,515	190,180	650,695	22,300	48	34
Mozambique.....	50,000	20,000	70,000	12,700	254	181
Niger.....	16,000	15,000	31,000	5,800	362	187
Nigeria.....	650,000	500,000	1,150,000	82,300	126	71
Reunion.....	96,394	32,308	128,702	504	5.2	3.9
Rwanda.....	6,188	8,297	14,485	5,400	872	372
Senegal.....	55,000	30,000	85,000	5,900	107	69
Seychelle.....	3,298	1,100	4,398	67	20	15
Sierra Leone.....	25,000	30,000	55,000	3,700	148	67
Somalia.....	5,300	6,400	11,700	4,600	836	386
South Africa Rep.....	2,614,800	1,097,200	3,712,000	30,000	11	8.0
Sudan.....	78,000	65,000	143,000	19,900	255	139
Swaziland.....	13,000	6,000	19,000	600	46	31
Tanzania.....	43,436	51,247	94,683	19,900	458	210
Togo.....	22,000	9,000	31,000	2,800	127	90
Tunisia.....	141,185	147,571	288,756	6,700	47	23
Uganda.....	32,165	12,829	44,994	13,700	425	304
Upper Volta.....	12,583	13,356	25,939	6,700	532	258
Zaire.....	94,074	85,873	179,947	30,300	322	168
Zambia.....	101,833	66,374	168,207	6,000	58	35
Zimbabwe.....	224,453	24,309	248,762	10,500	46	42
Total.....	6,977,813	3,704,689	10,682,502	497,806	71	46

WORLD - TOTAL REGISTRATIONS 1982 (continued)



Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population		
				Number (000)	Per Car	Per Vehicle
ASIA						
Afghanistan.....	35,000	30,000	65,000	15,100	431	232
Bahrain.....	67,240	21,288	88,528	400	5.9	4.5
Bangladesh.....	47,703	30,556	78,259	93,300	1,955	1,192
Brunei.....	53,916	11,000	64,916	200	3.7	3.0
Burma.....	30,903	44,066	74,969	37,100	1,200	494
China Mainland.....	70,000	900,000	970,000	1,008,175	14,402	1,019
Hong Kong.....	256,248	83,319	339,567	5,021	19	14
India.....	907,445	900,680	1,808,125	713,000	785	394
Indonesia.....	763,633	753,021	1,516,654	151,000	197	99
Iran.....	1,300,000	400,000	1,700,000	41,200	31	24
Iraq.....	180,000	100,000	280,000	14,000	77	50
Israel.....	518,858	115,299	634,157	4,100	7.9	6.4
Japan.....	25,539,061	15,797,318	41,336,379	118,600	4.6	2.8
Jordan.....	104,078	43,058	147,136	3,500	33	25
Korea, South.....	301,639	332,525	634,164	41,000	135	64
Kuwait.....	480,331	170,508	650,839	1,500	3.1	2.3
Laos.....	15,000	3,000	18,000	3,700	246	205
Malaysia.....	881,923	264,483	1,146,406	14,700	16	12
Oman.....	87,331	63,907	151,238	948	10	6.2
Pakistan.....	325,164	123,723	448,887	93,000	286	207
Philippines.....	344,632	524,105	868,737	51,600	149	59
Qatar.....	40,000	25,000	65,000	250	6.2	3.8
Saudi Arabia.....	885,500	700,000	1,585,500	11,100	12	7.0
Singapore.....	194,433	98,345	292,778	2,500	12	8.5
Sri Lanka.....	131,657	100,942	232,599	15,200	115	65
Syria.....	26,000	10,961	36,961	9,700	373	262
Taiwan.....	592,554	333,739	926,293	18,500	31	19
Thailand.....	431,001	335,735	766,736	49,800	110	50
Turkey.....	826,756	233,377	1,060,133	47,700	57	44
Total.....	35,458,006	22,749,955	58,207,961	2,565,894	72	44
NORTH & CENTRAL AMERICA						
Anguilla.....	997	302	1,299	7	7.0	5.3
Antigua.....	7,120	563	7,683	77	10	10
Bahamas.....	50,130	9,950	60,080	260	5.1	4.3
Barbados.....	25,300	3,100	30,600	300	11	9.8
Belize.....	8,200	4,050	12,250	148	18	12
Bermuda.....	15,118	2,359	17,477	55	3.6	3.1
Canada.....	10,530,355	3,307,224	13,837,579	24,400	2.3	1.7
Costa Rica.....	90,000	85,000	175,000	2,300	25	13
Dominican Rep.....	102,127	66,590	168,717	5,700	55	33
Guatemala.....	110,000	90,000	200,000	7,700	70	38
Haiti.....	25,000	5,000	30,000	6,100	244	203
Honduras.....	27,000	45,000	72,000	4,000	148	55
Jamaica.....	100,000	27,000	127,000	2,200	22	17
Mexico.....	4,808,014	1,777,425	6,585,439	71,300	14	10
Montserrat.....	1,293	112	1,405	11	8.5	7.8
Netherlands/Antilles.....	55,000	8,000	63,000	247	4.4	3.9
Nicaragua.....	40,000	35,000	75,000	2,600	65	34
Panama.....	104,295	35,607	139,902	1,900	19	13
Puerto Rico.....	951,404	165,517	1,116,921	3,197	3.7	2.8
St. Kitts.....	2,500	1,000	3,500	44	17	12
St. Lucia.....	3,000	2,500	5,500	124	24	16
St. Vincent.....	8,000	1,300	9,300	120	20	16
El Salvador.....	124,885	16,661	141,546	5,000	40	35
Trinidad/Tobago.....	175,000	35,000	210,000	1,100	6.2	5.2
U.S.A.....	123,697,863	35,811,962	159,509,825	232,000	1.8	1.4
Total.....	141,062,801	41,538,222	182,601,023	370,890	2.6	2.0



WORLD - TOTAL REGISTRATIONS 1982 (continued)

Total Motor Vehicle Registrations

Continent/Country	Cars	Trucks & Buses	Total Vehicles	Population		
				Number (000)	Per Car	Per Vehicle
SOUTH AMERICA						
Argentina.....	3,430,000	1,320,000	4,750,000	28,438	8.2	5.9
Bolivia.....	35,000	50,000	85,000	5,600	160	65
Brazil.....	9,565,914	1,080,706	10,646,620	127,700	13	11
Chile.....	452,842	219,559	672,401	11,500	25	17
Colombia.....	551,761	270,732	822,493	25,600	46	31
Ecuador.....	232,564	43,722	276,286	8,500	36	30
Falkland Islands.....	1,000	500	1,500	1	1.0	0.6
Guyana.....	33,000	12,000	45,000	900	27	20
Paraguay.....	35,000	26,000	61,000	3,300	94	54
Peru.....	370,173	194,824	564,997	18,600	50	32
Surinam.....	27,000	11,000	38,000	420	15	11
Uruguay.....	281,275	49,813	331,088	2,935	10	8.8
Venezuela.....	1,500,000	700,000	2,200,000	18,700	12	8.5
Total.....	16,515,529	3,978,863	20,494,392	252,194	15	12
EUROPE						
Andorra.....	17,819	2,583	20,402	38	2.1	1.8
Austria.....	100,623	129,238	229,861	7,600	3.2	2.9
Belgium.....	3,230,951	340,141	3,571,092	9,900	3.0	2.7
Bulgaria.....	883,759	25,214	908,973	8,900	10	9.7
Cyprus.....	97,958	29,195	127,153	645	6.5	5.0
Czechoslovakia.....	2,441,472	390,231	2,831,703	15,400	6.3	5.4
Denmark.....	1,358,238	244,052	1,602,290	5,100	3.7	3.1
Finland.....	1,352,055	180,642	1,532,697	4,800	3.5	3.1
France.....	20,420,000	2,689,500	23,109,500	54,200	2.6	2.3
Germany, East.....	2,811,976	410,000	3,221,976	16,700	5.9	5.1
Germany, West.....	22,085,969	3,597,748	25,683,717	61,700	2.7	2.4
Gibraltar.....	8,755	872	9,627	30	3.4	3.1
Greece.....	999,315	526,593	1,525,908	9,800	9.8	6.4
Hungary.....	1,181,682	147,300	1,328,982	10,700	9.0	8.0
Iceland.....	90,258	10,678	100,936	232	2.5	2.2
Ireland.....	709,502	81,676	791,178	3,500	4.9	4.4
Italy.....	19,616,106	1,641,706	21,257,812	57,400	2.9	2.7
Luxembourg.....	159,580	14,889	174,469	400	2.5	2.2
Malta.....	74,773	17,871	92,644	400	5.3	4.3
Monaco.....	13,897	3,109	17,006	26	1.8	1.5
The Netherlands.....	4,630,000	338,000	5,018,000	14,300	3.0	2.8
Norway.....	1,337,884	180,608	1,518,492	4,100	3.0	2.7
Poland.....	2,881,700	690,300	3,572,000	36,300	12	10
Portugal.....	1,040,000	331,000	1,371,000	9,930	9.5	7.2
Romania.....	250,000	130,000	380,000	22,000	90	59
Spain.....	8,353,944	1,505,542	9,859,486	37,000	4.5	3.8
Sweden.....	2,935,988	206,738	3,142,726	8,310	2.8	2.6
Switzerland.....	2,603,494	55,134	2,658,628	6,343	2.4	2.3
U.S.S.R.....	9,630,900	8,303,500	17,934,400	268,800	27	14
United Kingdom.....	16,074,735	1,856,042	17,930,777	56,100	3.4	3.1
Yugoslavia.....	2,698,605	454,850	3,153,455	22,600	8.3	7.1
Total.....	132,402,216	24,661,467	157,063,683	754,754	5.2	4.8
OCEANIA						
Australia.....	6,293,800	1,661,400	7,955,200	15,000	2.3	1.8
Fiji Island.....	28,000	16,000	44,000	700	25	15
French Polynesia.....	25,000	9,000	34,000	160	6.4	4.7
Guam.....	60,000	15,200	75,200	106	1.7	1.4
New Caledonia & Dependencies	35,000	13,000	48,000	140	4.0	2.9
New Zealand.....	1,376,243	277,166	1,653,409	3,100	2.2	1.8
Samoa (America).....	3,525	1,194	4,719	31	8.7	6.5
Papua New Guinea.....	19,000	30,000	49,000	3,300	173	67
Tonga.....	600	900	1,500	100	166	66
Vanuatu.....	4,200	500	4,700	126	30	26
Total.....	7,845,368	2,024,360	9,869,728	22,763	2.9	2.3
WORLD TOTAL.....	340,261,733	98,657,556	438,919,289	4,464,301	13	10

COMPILED FROM VARIOUS OVERSEAS SOURCES



Passenger Cars - Selected Countries

BELGIUM			
Year	A	B	% B/A
1965			
1966			
1967			
1968			
1969			
1970	2,059,600	161,800	7.8
1971	2,154,100	171,200	7.9
1972	2,273,200	216,400	9.5
1973	2,389,500	233,200	9.7
1974	2,502,100	223,300	8.9
1975	3,613,800	253,100	9.7
1976	2,738,000	295,500	10.8
1977	2,871,300	295,500	10.3
1978	2,973,400	315,500	10.6
1979	3,077,500	320,100	10.4
1980	3,150,900	326,200	10.4
1981	3,206,500	332,500	10.4
1982	3,231,000	320,200	9.9

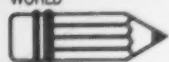
FRANCE			
Year	A	B	% B/A
1965	9,010,000	53,400	0.6
1966	9,810,000	410,100	4.2
1967	10,565,000	475,900	4.5
1968	11,210,000	594,800	5.3
1969	11,850,000	715,700	5.0
1970	12,470,000	686,600	5.5
1971	13,130,000	808,900	6.1
1972	13,920,000	847,700	6.1
1973	14,620,000	1,045,800	7.1
1974	15,180,000	964,800	6.3
1975	15,520,000	1,142,700	7.3
1976	15,230,000	1,148,300	7.1
1977	16,990,000	1,147,000	6.7
1978	17,720,000	1,215,000	6.9
1979	18,525,000	1,171,400	6.3
1980	19,150,000	1,248,200	6.5
1981	19,725,000	1,259,800	6.4
1982	20,420,000	1,362,000	6.7

GERMANY			
Year	A	B	% B/A
1965	9,718,800	488,500	5.0
1966	10,647,100	577,800	5.4
1967	11,292,900	710,900	6.3
1968	12,045,700	672,300	5.5
1969	13,168,600	718,100	5.4
1970	14,376,500	899,200	6.2
1971	15,475,600	1,052,500	6.8
1972	16,324,000	1,294,600	7.9
1973	17,035,500	1,318,500	7.7
1974	17,356,300	1,373,200	7.9
1975	18,161,200	1,301,100	7.1
1976	19,180,500	1,292,800	6.7
1977	20,377,200	1,364,600	6.7
1978	21,619,700	1,421,200	6.6
1979	22,613,500	1,629,800	7.2
1980	23,236,200	1,803,500	7.8
1981	23,680,000	1,870,700	7.9
1982	24,036,000	1,802,700	7.5

ITALY			
Year	A	B	% B/A
1965	5,472,600	88,300	1.5
1966	6,356,600	131,000	2.0
1967	7,294,600	224,600	3.0
1968	8,256,400	195,800	2.3
1969	9,173,700	310,600	3.4
1970	10,191,000	346,300	3.4
1971	11,294,500	331,000	2.9
1972	12,484,300	280,600	2.2
1973	13,424,100	509,300	3.8
1974	14,303,800	401,000	2.8
1975	15,060,600	294,100	1.9
1976	15,925,300	322,900	2.0
1977	16,466,200	678,300	4.1
1978	16,244,900	-	4.1
1979	17,073,200	568,739	3.4
1980	17,686,200	917,700	5.2
1981	18,603,400	1,062,200	5.9
1982	19,616,100	843,500	4.3

THE NETHERLANDS			
Year	A	B	% B/A
1965			
1966			
1967			
1968			
1969			
1970	2,258,000	223,200	9.9
1971	2,511,000	149,700	5.9
1972	2,719,000	224,100	8.2
1973	2,957,000	191,900	6.5
1974	3,153,000	208,300	6.6
1975	3,399,000	234,000	6.9
1976	3,629,000	278,400	7.7
1977	3,851,000	329,900	8.6
1978	4,056,000	379,932	9.3
1979	4,312,000	312,870	7.3
1980	4,515,000	249,000	5.5
1981	4,594,000	307,500	6.7
1982	4,630,000	370,400	8.0

SPAIN			
Year	A	B	% B/A
1965	807,300	4,200	0.5
1966	1,052,500	5,500	0.5
1967	1,334,800	7,700	0.5
1968	1,534,000	10,700	0.6
1969	1,998,800	13,000	0.6
1970	2,377,700	20,300	0.8
1971	2,784,700	25,700	0.9
1972	3,254,800	35,400	1.1
1973	3,803,500	46,400	1.2
1974	4,309,500	69,800	1.6
1975	4,805,800	74,900	1.6
1976	5,351,900	74,600	1.4
1977	5,944,900	59,800	1.2
1978	6,530,400	68,500	1.1
1979	7,058,600	91,760	1.3
1980	7,556,500	76,250	1.0
1981	7,943,300	119,100	1.5
1982	8,353,900	125,300	1.5



WORLD - RETIRED FROM CIRCULATION 1965-1982 (continued)

Passenger Cars - Selected Countries

SWEDEN				SWITZERLAND				UNITED KINGDOM			
Year	A	B	% B/A	Year	A	B	% B/A	Year	A	B	% B/A
1965	1,792,700	148,100	8.3	1965	919,100	56,500	6.1	1965	9,131,100	453,800	4.9
1966	1,889,000	111,700	5.9	1966	1,006,800	76,900	7.6	1966	9,746,900	475,400	4.9
1967	1,976,200	89,300	4.5	1967	1,081,400	65,200	6.0	1967	10,554,200	335,700	3.2
1968	2,071,300	118,000	5.7	1968	1,180,500	81,100	6.9	1968	11,078,000	621,000	5.6
1969	2,193,600	103,200	4.7	1969	1,282,900	101,800	7.9	1969	11,504,300	586,500	5.1
1970	2,287,700	109,200	4.8	1970	1,383,200	153,300	11.1	1970	11,801,800	829,300	7.0
1971	2,356,600	129,100	5.5	1971	1,462,000	157,400	10.7	1971	12,357,900	778,600	6.3
1972	2,443,300	134,100	5.5	1972	1,561,300	151,100	9.7	1972	13,022,800	1,037,300	7.9
1973	2,502,600	166,400	5.6	1973	1,656,400	150,100	9.0	1973	13,815,000	895,100	6.5
1974	2,638,900	123,800	4.7	1974	1,723,000	117,300	6.8	1974	13,947,900	1,140,900	8.2
1975	2,761,400	162,800	5.9	1975	1,794,200	126,300	7.0	1975	14,059,700	1,082,300	7.7
1976	2,881,300	193,000	6.7	1976	1,864,000	134,200	7.2	1976	14,354,800	990,500	6.9
1977	2,857,100	265,600	9.3	1977	1,932,800	165,400	8.5	1977	NOT AVAILABLE		
1978	2,855,100	202,000	7.1	1978	2,055,000	149,400	7.3	1978	14,417,000	-	-
1979	2,868,300	203,650	7.1	1979	2,265,900	167,700	7.4	1979	14,927,000	1,206,300	8.1
1980	2,883,000	177,900	6.2	1980	2,366,800	179,500	7.6	1980	15,437,800	1,003,400	6.5
1981	2,893,200	178,200	6.2	1981	2,515,200	150,900	6.0	1981	15,632,700	1,281,900	8.2
1982	2,936,000	176,200	6.0	1982	2,603,500	203,100	7.8	1982	16,074,700	1,125,300	7.0

U.S.A.			
Year	A	B	% B/A
1970	80,448,000	6,021,000	7.5
1971	83,137,000	7,058,000	8.5
1972	86,439,000	7,987,000	9.2
1973	89,805,000	7,194,000	8.0
1974	92,608,000	5,669,000	6.1
1975	95,241,000	6,829,000	7.2
1976	97,818,000	8,234,000	8.4
1977	99,904,000	7,907,000	7.9
1978	102,957,000	9,312,000	9.0
1979	103,366,000	8,405,000	8.1
1980	104,564,000	7,542,000	7.2
1981	105,838,000	6,921,300	6.5
1982	106,867,000	6,242,600	5.8

A - Passenger cars on the road

B - Passenger cars scrapped

1965 to 1978 data compiled by A.N.F.I.A.

1980 and later years calculated by M.V.M.A. based upon A.N.F.I.A.'s formula.

AFRICA



AFRICAN CONTINENT	46
MOROCCO	47
NIGERIA	50
SOUTH AFRICA, REPUBLIC OF	51
TUNESIA	54



AFRICA - IMPORTS 1980-1983

Exports to the African Continent by Country of Origin

	1	9	8	0	1	9	8	1
	Passenger Cars		Total Vehicles	%	Passenger Cars		Total Vehicles	%
Belgium.....	296		600	.09	433		741	.09
Canada.....	43		282	.04	103		511	.06
France.....	131,492		205,911	29.37	146,706		213,265	26.46
Italy.....	33,148		42,702	6.09	26,554		42,300	5.25
Japan.....	82,725		295,860	42.19	141,700		443,882	55.07
Sweden.....	1,334		3,046	.43	2,946		4,721	.59
United Kingdom.....	47,645		69,306	9.88	-		-	-
United States.....	1,558		5,386	.77	1,536		4,966	.62
Germany, West.....	49,721		78,145	11.14	62,775		95,628	11.86
T O T A L.....	347,962		701,238	100.00%	382,753		806,014	100.00%

	1	9	8	2	1	9	8	3
	Passenger Cars		Total Vehicles	%	Passenger Cars		Total Vehicles	%
Belgium.....	293		712	.12	421		579	.12
Canada.....	34		502	.08	28		167	.04
France.....	108,020		162,362	27.54	111,719		157,816	33.54
Italy.....	13,770		18,911	3.21	11,595		17,150	3.65
Japan.....	78,689		264,161	44.80	46,798		167,633	35.63
Sweden.....	1,414		3,035	.51	864		2,204	.46
United Kingdom.....	58,193		73,607	12.49	49,800		71,955	15.30
United States.....	508		3,085	.52	282		963	.20
Germany, West.....	40,067		63,266	10.73	40,192		51,981	11.05
T O T A L.....	300,988		589,641	100.00%	261,699		470,448	100.00%

AUTOMOBILE INTERNATIONAL

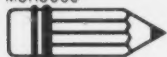
MOROCCO - PRODUCTION 1962-1983



Passenger Cars by Manufacturer and Model

	1962/ 1969	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
Fiat 1500.....	6,108	-	-	-	-	-	-	-	-	-	-	-	-	-	-	6,108
Fiat 2300.....	1,475	22	8	1	6	-	-	-	-	-	-	-	-	-	-	1,512
Fiat 600.....	5,169	34	1	1	3	-	-	-	-	-	-	-	-	-	-	5,208
Fiat 1800.....	1,512	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,512
Fiat 850 CS/BN.....	2,984	1,600	952	84	44	-	-	-	-	-	-	-	-	-	-	5,564
Fiat 124.....	4,348	1,795	1,935	2,055	2,627	2,693	1,130	1	-	-	-	-	-	-	-	16,584
Fiat 125.....	4,248	1,748	1,146	479	59	-	-	-	-	-	-	-	-	-	-	7,680
Fiat 128.....	-	680	1,833	1,978	1,678	958	516	147	10	-	-	-	-	-	-	7,800
Fiat 127.....	-	-	-	919	976	1,523	2,098	2,544	2,323	2,315	2,293	2,625	2,258	1,573	1,977	23,524
Fiat 132/1800/1600.....	-	-	-	-	727	880	1,687	1,032	858	531	1,863	1,568	1,008	97	-	10,168
Fiat 131 SP/CL.....	-	-	-	-	-	-	389	1,934	1,333	1,249	945	230	17	373	504	7,073
Fiat 131 M/L.....	-	-	-	-	-	-	-	1,448	1,288	1,474	1,349	753	575	1	-	6,888
Fiat 131 BK/PL.....	-	-	-	-	-	-	-	885	383	347	149	230	22	-	-	2,016
Fiat 132 Argenta.....	-	-	-	-	-	-	-	-	-	-	-	-	-	591	701	1,292
Total Fiat.....	25,904	5,079	5,075	5,517	6,120	6,154	5,820	7,991	6,205	6,227	6,599	5,406	3,080	2,635	3,282	103,289
Sieca Aronde/Ariane.....	4,270	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,270
Sieca 1000.....	8,373	1,246	833	830	1,121	1,114	600	639	906	986	108	12	-	-	-	16,768
S 1300/01 LS/BK/1500LS...	4,974	874	367	703	1,448	944	846	81	11	-	-	-	-	-	-	10,248
Sieca 1100 SP/LS.....	1,827	1,719	1,613	1,840	2,489	2,516	2,777	2,404	2,320	1,670	1,290	1,201	778	288	-	24,732
Chrysler 180.....	-	-	1,155	316	181	124	137	66	13	-	-	-	-	-	-	1,992
Sieca 1100 VF2.....	-	-	-	-	-	-	904	709	630	337	360	483	381	343	264	4,416
Sieca 1307/1308.....	-	-	-	-	-	-	-	1,847	1,521	864	574	113	1	-	-	4,920
S Horizon LS/GL/GLD.....	-	-	-	-	-	-	-	-	-	-	1,185	398	320	230	341	2,474
Sieca 1510 GLS/LS.....	-	-	-	-	-	-	-	-	-	-	-	144	264	192	96	696
Solara.....	-	-	-	-	-	-	-	-	-	-	-	-	112	636	460	1,208
Samba.....	-	-	-	-	-	-	-	-	-	-	-	-	-	317	667	984
Total Sieca.....	19,444	3,839	3,968	3,689	5,239	4,698	5,284	5,746	5,401	3,857	3,517	2,351	1,856	2,006	1,833	72,708
Renault 4 L/F.....	9,548	5,287	4,592	4,503	4,140	5,801	5,214	3,951	4,428	2,873	3,086	2,810	3,894	4,012	3,509	57,757
Renault 16 T/F.....	4,698	2,226	2,680	2,097	2,248	2,203	2,449	870	849	785	396	19	-	-	-	21,520
Renault 8/10.....	2,312	687	1	-	-	-	-	-	-	-	-	-	-	-	-	3,000
Renault 12 T/F.....	-	1,270	656	1,163	1,467	2,755	4,223	4,252	4,519	5,055	3,338	2,354	2,916	3,217	1,665	38,850
Renault 8.....	-	91	885	572	52	-	-	-	-	-	-	-	-	-	-	1,700
Renault 5.....	-	-	-	-	814	1,227	1,057	767	641	483	359	699	833	852	964	8,636
Renault 30 TS.....	-	-	-	-	-	-	-	-	-	238	174	138	50	-	-	600
Renault 18 T/F.....	-	-	-	-	-	-	-	-	-	-	630	1,507	856	1,049	1,333	5,375
Renault 20 T/F.....	-	-	-	-	-	-	-	-	-	-	-	-	282	433	438	1,153
Renault 9 T/F.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,488	1,488
Station Wagon.....	496	471	438	359	452	584	455	346	266	146	81	71	85	-	-	4,250
Total Renault.....	17,066	10,032	9,352	8,694	9,173	12,570	13,398	10,186	10,703	9,580	8,064	7,607	8,916	9,563	2,497	154,389
Total Peugeot.....	-	-	-	-	-	-	-	-	-	-	-	1,012	1,392	2,417	1,556	6,377
Total Opel T/F.....	785	526	300	398	610	523	701	1,085	468	207	158	332	182	69	23	6,347
Total Austin.....	550	204	121	42	79	83	14	-	-	-	-	-	-	-	-	1,073
Tractors.....	504	2	-	-	-	-	-	-	-	-	-	-	-	-	-	506
Savien.....	885	488	215	73	-	-	-	-	-	-	-	-	-	-	-	1,662
Dodge.....	-	54	-	1	43	4	19	30	-	-	-	-	-	-	-	161
TOTAL.....	85,126	21,034	19,832	18,414	21,264	24,012	25,216	25,018	22,777	19,666	18,338	16,708	16,226	16,690	16,191	346,512

SOCIETE MAROCAINE DE CONSTRUCTIONS AUTOMOBILES



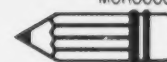
MOROCCO - SALES 1983

Passenger Cars Retail Sales by Manufacturer and Model

AUDI*	1
100 CL	1
FIAT	2,764
127	1,477
131	675
132	612
MAZDA*	9
929	9
OPEL	32
Rekord 1700	7
Rekord 200 D	25
PEUGEOT	331
504 GRD	240
504 BK	91
RENAULT	8,525
4L	2,855
5 TL	819
12 TL	1,506
12 BK	480
9 TC	541
9 GTL	706
18 TL	260
18 GTS	474
18 BK	229
18 TD	212
20 TS	268
20 GTD	175
TALBOT	1,551
Samba	632
Horizon	334
1510 LS	121
Solara	464
TOYOTA*	16
Corona	15
Cressida	1
GRAND TOTAL	13,229

* Imports.

BULLETIN DES GARAGES



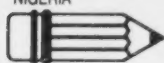
MOROCCO - SALES 1983 (continued)

Commercial Vehicles Retail Sales By Manufacturer and Model

Manufacturer & Model	Units	Manufacturer & Model	Units
BEDFORD.....	426	MERCFDES*.....	44
CJM 3.....	426	MB 100.....	14
		307 D.....	21
BERLIET.....	750	L 407 D.....	9
GLC 5.....	456		
GLC 115.....	62	NISSAN*.....	2
4055 F.....	23	OL 400.....	2
4071 F.....	3		
6080 N.....	11	OPEL*.....	22
GLR 230.....	86	Rekord 5 VF 8.....	22
6130 T.....	31		
TLM 280.....	10	PEUGEOT.....	1,285
TR 280.....	3	504 U 20.....	1,285
Qurika.....	27		
GR 280.....	1	POLSKI*.....	50
PGK 205.....	8	125 P.....	30
PR 14 S.....	7		
GBH 280.....	9	RENAULT.....	1,057
TBH 280.....	2	4F.....	748
Chellah.....	22	Traffic*.....	309
TLR 230.....	4		
R 310 T.....	8	SAVIEM*.....	201
PG 60 S.....	26	Avia A 15.....	201
PKB 881.....	1		
CHEVROLET-ISUZU*.....	168	SUZUKI*.....	115
KBD 26.....	168	ST 90.....	115
DAF.....	63	TALBOT.....	257
BM 1700.....	32	1100 VF2.....	257
BM 1900.....	6		
MB 200.....	25	TOYOTA*.....	160
		Hiace.....	77
DAIHATSU*.....	38	Hilux.....	58
DV 22.....	3	Lite Ace.....	5
DV 22 LB.....	3	Land Cruiser.....	4
DV 24.....	32		
		UNIMOG*.....	1
DATSUN*.....	25	416.....	1
SLG 720.....	25		
		VOLKSWAGEN*.....	102
EBRO*.....	9	211.....	36
F 275.....	9	231.....	10
		271 (Ambulance).....	1
FORD TRANSIT*.....	265	281.....	55
FT 120.....	265		
		VOLVO.....	348
FORD BRAZIL.....	274	N 7.46.....	2
F 5500 (C).....	274	N 7.58.....	8
		N 720.46.....	3
HINO.....	127	N 10.46.....	24
KL 400.....	127	N 10.58.....	22
		N 7.38.....	1
HONDA*.....	419	N 7.42.....	2
Acty.....	419	N 10.38.....	1
		F 10.34.....	56
LAND ROVER.....	555	N 10.42.....	138
88.....	217	BB 57.65.....	54
109.....	338	B 10M55.....	19
		B 58.60.....	3
MAZDA*.....	73	B 10M60.....	15
T 2500.....	73		
		GRAND TOTAL.....	6,836

* Imports.

BULLETIN DES GARAGES



NIGERIA - SALES 1982-1983

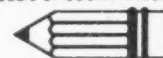
Motor Vehicle Retail Sales by Manufacturer

	Passenger Cars		Commercial Vehicles		TOTAL	
	1983	1982	1983	1982	1983	1982
Bedford.....	-	-	4,512	4,854	4,512	4,854
Datsun.....	11	7,137	6,216	25,972	6,227	33,109
Fiat-O.M.....	-	163	1,580	2,070	1,580	2,233
Leyland.....	-	-	3,010	3,273	3,010	3,273
Mazda.....	22	1,119	969	4,313	991	5,432
Mercedes.....	7	298	3,903	4,592	3,910	4,890
Mitsubishi.....	-	67	5,362	8,383	5,362	8,450
Peugeot.....	37,148	61,653	11,686	14,182	48,834	75,835
Toyota.....	40	665	2,932	25,011	2,972	25,676
Volkswagen.....	15,736	17,880	4,317	4,246	20,053	22,126
Others.....	31	836	1,508	3,525	1,539	4,361
TOTAL.....	52,995	89,818	45,995	100,421	98,990	190,239

CENTRAL BANK OF NIGERIA

**REPUBLIC OF SOUTH AFRICA -
NEW REGISTRATIONS 1979-1982**

REPUBLIC OF SOUTH AFRICA



Passenger Cars by Manufacturer

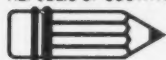
<u>Manufacturers</u>	<u>1982*</u> <u>Units</u>	<u>1981</u> <u>Units</u>	<u>1980</u> <u>Units</u>	<u>1979</u> <u>Units</u>
Alfa Romeo.....	7,464	7,156	6,691	4,393
Audi.....	6,714	10,581	10,049	8,186
B.M.W.....	14,066	12,547	10,431	7,501
Chrysler.....	5,774	9,492	10,646	10,354
Citroen.....	72	72	49	766
Datsun-Nissan.....	27,351	27,819	28,005	20,589
Fiat.....	669	920	4,884	6,791
Ford.....	41,531	47,010	38,332	30,816
General Motors.....	23,978	32,254	26,487	16,092
Leyland.....	6,481	5,510	4,022	3,848
Mazda.....	29,754	27,923	30,343	26,627
Mercedes-Benz.....	14,679	11,184	8,696	7,166
Peugeot.....	9,321	12,562	11,019	7,692
Renault.....	6,593	6,718	4,893	2,311
Toyota.....	48,632	35,452	21,984	14,315
Volkswagen.....	32,912	40,088	43,203	35,268
Others.....	3,048	2,847	1,457	1,121
TOTAL.....	279,039	290,135	261,191	203,836

Commercial Vehicles by Manufacturer

Chrysler.....	195	1,459	791	370
Datsun-Nissan.....	26,822	27,535	25,101	17,390
Deutz-Magirus.....	52	15	14	31
Fiat.....	1,144	1,848	1,287	1,859
Ford.....	13,090	13,786	12,709	10,105
General Motors.....	12,395	13,384	12,590	10,063
International Harvester.....	541	738	515	379
Jeep.....	7	12	5	24
Leyland.....	1,081	1,378	1,032	1,079
Mazda.....	5,520	6,870	5,997	7,103
Mercedes-Benz.....	3,259	3,849	3,309	2,439
Peugeot.....	93	94	858	1,580
Suzuki.....	16	16	17	-
Toyota.....	23,481	29,316	23,083	16,476
Volkswagen.....	5,413	3,341	1,272	1,056
Volvo.....	17	27	25	21
Others.....	6,625	7,604	3,262	1,982
TOTAL.....	99,751	111,272	91,867	71,957

* Latest available data.

CENTRAL STATISTICAL SERVICES



REPUBLIC OF SOUTH AFRICA - SALES 1983

Passenger Car Retail Sales by Manufacturer and Model

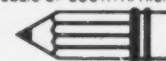
Manufacturer & Model	Units	Manufacturer & Model	Units
ALFA ROMEO	11,130	NISSAN (con't)	
Alfa 33.....	558	Stanza.....	2,841
Super.....	445	Laurel.....	2,780
Sprint.....	393	280ZX.....	139
Giulietta.....	2,458	Other.....	229
Export.....	2,058		
GTV.....	378	RENAULT	10,739
Charade.....	4,376	Renault 5.....	5,068
128.....	256	Renault 9.....	5,531
X1/9.....	43	Other.....	40
Other.....	165		
B.M.W.	13,168	SIGMA MOTOR CORPORATION	33,309
3 Series.....	2,047	Colt Galant.....	3,766
5 Series.....	8,705	Iredia.....	3,259
7 Series.....	2,393	Mazda 323.....	18,726
6 Series.....	11	Mazda 626.....	4,735
3 Series.....	12	Peugeot 305.....	688
		Peugeot 504.....	1,502
FORD MOTOR CO.	38,824	Peugeot 505.....	627
Escort (2 Variants).....	15,495	Other.....	6
Sierra (2 Variants).....	8,639		
Cortina.....	11,151	TOYOTA	55,828
Granada.....	3,539	Corolla (2 Variants).....	34,438
		Cressida (2 Variants).....	21,161
GENERAL MOTORS	20,446	Other.....	229
Rekord/Commodore/Senator (2 Variants).....	7,057		
Ascona.....	7,219	U.C.D.D.	23,701
Opel Kadett (2 Variants).....	6,151	Honda Ballade.....	9,921
Chevair.....	14	Honda Prelude.....	173
Other.....	5	Mercedes Benz New W 123 Series.....	9,594
		Mercedes Benz New W 126 Series.....	3,789
LEYLAND	4,195	Other.....	224
Jaguar.....	146		
Rover.....	1,470	VOLKSWAGEN	33,470
Range Rover.....	175	Golf/Jetta (2 Variants).....	17,387
Mini.....	2,322	Passat (3 Variants).....	11,494
Daimler.....	68	Audi (3 Variants).....	4,576
Other.....	14	Other.....	13
NISSAN	27,909	OTHERS	
Langley.....	2,707	Lancia.....	103
Skyline.....	10,519		
Pulsar.....	8,694	TOTAL PASSENGER CAR SALES.....	272,822
		Total Sales January to December 1982...	283,433

NOTE: The use of the term "variant" denotes that the model has more than one body type (i.e. 2-door, 4-door, and station wagon) on the market.

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA

**REPUBLIC OF SOUTH AFRICA -
SALES 1983 (continued)**

REPUBLIC OF SOUTH AFRICA



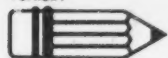
Commercial Vehicle Retail Sales by Gross Vehicle Weight

2,250 kg. or less	51,029
2,251 kg. - 5,000 kg.	62,950
5,001 kg. - 7,500 kg.	4,179
7,501 kg. - 10,000 kg.	981
10,001 kg. - 12,500 kg.	3,172
12,501 kg. - 15,000 kg.	5,552
15,001 kg. - 17,500 kg.	1,127
17,501 kg. - 20,000 kg.	-
20,000 kg. & over	3,327
	<u>132,317</u>

Commercial Vehicle Retail Sales by Manufacturer

	<u>Under 5,000 kg.</u>	<u>Over 5,000 kg.</u>	<u>TOTAL</u>
Alfa Romeo South Africa (PTY) LTD.....	430	-	430
ERF (South Africa) (PTY) LTD.....	-	211	211
Fodens (South Africa) (PTY) LTD.....	-	41	41
Ford Motor Company of South Africa (PTY) LTD..	15,977	1,272	17,249
General Motors South African (PTY) LTD.....	15,891	1,888	17,779
International Harvester Co. (SA) (PTY) LTD....	-	374	374
Leyland South Africa (PTY) LTD.....	631	1,427	2,058
Magnis Truck Corporation (PTY) LTD.....	-	1,972	1,972
Malcomess Scania (PTY) LTD.....	-	209	209
M.A.N. Truck & Bus (SA) (PTY) LTD.....	-	754	754
Nissan S.A. (PTY) LTD.....	27,442	-	27,442
Oshkosh Africa (PTY) LTD.....	-	134	134
Renault Africa.....	244	-	244
Sigma Motor Corporation (PTY) LTD.....	7,613	3,767	11,380
Toyota South Africa Limited LTD.....	34,692	1,866	36,558
U.C.D.D. (PTY) LTD.....	109	4,141	4,250
Vetsak Trucks (PTY) LTD.....	-	277	277
Volkswagen South Africa (PTY) LTD.....	10,950	-	10,950
VSA Motor Distributors (PTY) LTD.....	-	5	5
TOTAL.....	113,979	18,338	132,317

NATIONAL ASSOCIATION OF AUTOMOBILE MANUFACTURERS OF SOUTH AFRICA



TUNISIA - TOTAL REGISTRATIONS 1979-1982

Total Passenger Car Registrations by Make

	1 9 7 9		1 9 8 0		1 9 8 1	
	Units	%	Units	%	Units	%
Peugeot.....	249,150	33.3	276,904	33.9	292,426	34.3
Renault.....	158,632	21.2	173,765	21.3	179,380	21.1
Fiat.....	49,560	6.6	52,699	6.5	55,584	6.6
Citroen.....	52,210	6.9	53,419	6.6	51,350	6.0
Berliet.....	44,310	6.0	45,129	5.5	44,675	5.3
Volkswagen.....	28,068	3.7	32,234	4.0	35,048	4.1
Simca.....	31,589	4.2	31,960	3.9	30,123	3.5
Saviem.....	15,552	2.0	17,747	2.1	19,296	2.3
Sonacome.....	-	-	10,843	1.4	13,803	1.6
Dacia.....	6,506	0.8	7,873	0.9	9,586	1.2
Cirta.....	-	-	7,279	0.9	9,021	1.0
Deutz.....	7,008	1.0	7,096	0.9	6,649	0.8
Massey Fergusson.....	6,910	1.0	6,958	0.8	6,600	0.8
Rover.....	5,315	0.7	5,865	0.8	6,116	0.7
Mercedes.....	4,491	0.6	5,303	0.6	5,583	0.7
Someca.....	4,736	0.7	4,796	0.6	4,844	0.6
Ford.....	4,650	0.7	4,722	0.6	4,483	0.5
Mr. Cormick Int.....	4,381	0.6	4,398	0.5	4,204	0.5
Acma.....	4,045	0.5	4,041	0.5	3,726	0.4
Polysky.....	3,722	0.4	3,717	0.4	3,564	0.4
Lambretta.....	3,600	0.4	3,599	0.5	3,489	0.4
B.M.W.....	2,249	0.3	2,656	0.3	3,081	0.4
Opel.....	2,516	0.4	2,541	0.3	2,421	0.3
Ben Badis.....	1,576	0.1	1,941	0.2	2,382	0.3
Freuchauf.....	1,809	0.2	2,014	0.3	2,168	0.2
Panhard.....	2,241	0.3	2,241	0.3	2,100	0.2
Dodge.....	1,501	0.2	1,474	0.2	1,456	0.2
Unic.....	1,204	0.1	1,207	0.1	1,142	0.1
Nuffield.....	730	0.1	735	0.1	734	0.1
Fordson.....	415	0.1	417	0.1	392	0.1
Other Makes.....	48,261	7.0	40,803	4.9	44,795	5.3
TOTAL.....	746,937	100.0	816,376	100.0	850,221	100.0

OFFICE NATIONAL DES STATISTIQUES

ASIA



INDIA	56
ISRAEL	61
JAPAN	63
KOREA	91
KUWAIT	98
MALAYSIA	99
OMAN	100
PHILIPPINES	101
TAIWAN	103

INDIA - PRODUCTION 1950-1983

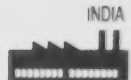
Motor Vehicle Production by Type

	<u>Passenger Cars</u>	<u>Utility Vehicles</u>	<u>Trucks</u>	<u>Buses</u>	<u>Total</u>
1950.....	6,672	-	8,016	-	14,688
1951.....	12,385	-	9,884	-	22,269
1952.....	6,952	-	8,339	-	15,291
1953.....	4,936	-	8,990	-	13,926
1954.....	5,435	-	9,027	-	14,462
1955.....	10,927	4,104	12,787	3,036	30,854
1956.....	12,984	4,824	10,920	3,408	32,136
1957.....	11,604	4,680	11,892	3,756	31,932
1958.....	7,812	3,752	11,128	4,104	26,796
1959.....	12,653	5,226	14,259	4,859	36,997
1960.....	19,097	5,501	20,430	6,108	51,136
1961.....	21,866	7,052	18,864	6,083	53,865
1962.....	23,326	7,597	20,381	5,663	56,967
1963.....	27,521	8,184	15,711	*	51,416
1964.....	23,227	10,391	33,517	*	67,135
1965.....	24,790	10,488	37,299	*	72,577
1966.....	27,597	9,777	35,156	*	72,530
1967.....	33,344	5,561	31,454	*	70,359
1968.....	37,308	7,293	34,940	*	79,541
1969.....	35,169	7,838	33,208	*	76,215
1970.....	37,440	9,334	35,992	*	82,766
1971.....	41,746	11,053	36,311	*	89,110
1972.....	38,828	12,518	38,702	*	90,048
1973.....	39,937	13,071	44,909	*	97,917
1974.....	36,009	10,015	35,177	6,688	87,889
1975.....	23,070	8,162	30,793	12,251	74,276
1976.....	31,556	6,741	32,040	14,721	85,058
1977.....	37,849	9,594	30,702	11,000	89,145
1978.....	34,366	11,010	39,331	14,139	98,846
1979.....	29,233	12,340	45,457	14,243	101,273
1980.....	30,538	15,068	53,242	14,478	113,326
1981.....	42,106	17,029	69,480	20,272	148,887
1982.....	42,674	19,660	74,382	15,864	152,580
1983.....	44,613	21,660	68,974	18,391	153,638

* Included with trucks.

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

INDIA - PRODUCTION 1977-1983



Motor Vehicle by Manufacturer

	1977	1978	1979	1980	1981	1982	1983
PASSENGER CARS							
Standard Motors (Gazel).....	-	117	56	6	4	1	1
Hindustan Motors.....	20,256	20,987	17,523	21,752	23,197	21,836	23,683
Premier Automobiles.....	17,481	12,931	11,550	8,729	18,874	20,711	20,929
Sipani Automobiles.....	112	331	104	51	31	126	-
Total.....	37,849	34,366	29,233	30,538	42,106	42,674	44,613
UTILITY VEHICLES							
Mahindra & Mahindra.....	9,594	11,010	12,340	15,068	17,029	19,660	21,660
COMMERCIAL VEHICLES							
Ashok Leyland (Diesel).....	8,083	10,947	12,315	12,928	15,031	16,363	13,411
Bajaj Auto Ltd. (Gas).....	128	120	16	-	-	-	-
Bajaj Auto Ltd. (Diesel).....	4,642	6,387	6,493	9,801	8,589	11,708	9,626
Hindustan Motors (Diesel).....	697	2,230	2,356	4,481	5,143	2,340	1,653
Hindustan Motors (Gas).....	272	153	243	399	160	156	255
Mahindra & Mahindra (Diesel).....	785	1,263	2,935	3,526	7,154	8,901	9,559
Mahindra & Mahindra (Gas).....	168	91	149	91	80	133	99
Premier Automobiles (Diesel).....	1,746	1,111	855	1,033	2,682	2,319	963
Premier Automobiles (Gas).....	135	153	224	202	600	478	330
Simpson & Co.....	-	-	-	-	820	-	-
Standard Motor Products (Diesel)	1,627	1,907	2,425	3,491	4,459	4,751	5,395
Telco (Diesel).....	23,419	29,108	31,689	31,768	45,034	43,097	46,074
Total.....	41,702	53,470	59,700	67,720	89,752	90,246	87,365

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA



INDIA - PRODUCTION, SALES 1982-1983

Jeeps

Manufacturer	PRODUCTION		SALES	
	1983	1982	1983	1982
Jeeps				
MAHINDRA & MAHINDRA				
Jeep Universal (Diesel)	15,123	12,126	14,832	12,152
Jeep Universal (Petrol)	6,537	7,534	6,580	8,107
TOTAL JEEPS	21,660	19,660	21,432	20,259

Passenger Cars

HINDUSTAN MOTORS				
Ambassador	23,631	21,836	24,618	22,804
Contessa	52	-	49	-
PREMIER AUTOMOBILES				
Premier Padmini	20,929	20,711	25,751	20,842
STANDARD MOTORS				
Standard Gazel	1	1	1	1
SIPANI AUTO				
Badal 3-Wheeler	-	8	-	9
Dolphin 4-Wheeler	-	118	-	113
TOTAL CARS	44,613	42,674	45,419	43,769

Commercial Vehicles

ASHOK LEYLAND				
Comet Passenger (11T to 12T G.V.W.)	6,502	6,873	6,328	6,907
Comet Goods (12T to 13T G.V.W.)	6,605	8,693	7,770	7,459
H.D. Passenger (13T & Above G.V.W.)	80	265	81	289
H.D. Goods (18T & Above G.V.W.)	224	532	193	373
Total	13,411	16,363	14,372	15,028
BAJAJ TEMPO				
Tempo 3-Wheeler (Diesel)	738	868	739	869
Matador 4-Wheeler (Diesel)	8,888	10,840	8,794	10,801
Total	9,626	11,708	9,533	11,670
HINDUSTAN MOTORS				
Driveaway Chassis (Petrol)	44	93	43	83
Trekker (Petrol)	211	51	210	52
Goods 3 ton (Petrol)	-	12	-	12
Trekker (Diesel)	1,183	1,587	1,376	1,868
Porter 1 ton (Diesel)	139	33	152	13
Goods 3 ton (Diesel)	213	408	246	431
Goods 5 ton (Diesel)	30	68	58	121
Goods 7 1/2 ton (Diesel)	87	225	102	259
Passenger (Diesel)	1	19	6	26
Total	1,908	2,496	2,193	2,865

INDIA - PRODUCTION, SALES 1982-1983 (continued)

INDIA



Commercial Vehicles (continued)

Manufacturer	PRODUCTION		SALES	
	1983	1982	1983	1982
MAHINDRA & MAHINDRA				
FC 360D (Diesel)	4,982	6,603	5,782	5,973
FC 160P (Petrol)	99	133	73	107
NC 665DP (Diesel)	4,577	2,298	4,419	2,394
Total	9,658	9,034	10,274	8,474
PREMIER AUTOMOBILES				
Driveaway Chassis (Petrol)	330	478	318	497
Goods 1 ton (Diesel)	446	698	463	711
Goods 5 ton (Diesel)	115	410	113	372
Goods 7 1/2 ton (Diesel)	381	1,147	445	1,138
Passenger 7 1/2 ton (Diesel)	21	64	41	38
Total	1,293	2,797	1,380	2,756
STANDARD MOTORS				
Standard 20 1 ton (Diesel)	5,395	4,751	5,395	4,751
TELCO				
Truck 5 ton	462	13	470	-
Truck 7 1/2 ton	33,771	32,101	35,091	31,481
Truck 8 1/2 ton	-	2,203	388	1,787
Truck 10 ton	54	137	65	153
Bus 5 ton	345	13	306	2
Bus 7 1/2 ton	11,425	8,605	11,092	9,542
Bus 8 1/2 ton	17	-	-	-
Bus 10 ton	-	25	-	-
Total	46,074	43,097	47,412	42,965
GRAND TOTAL COMMERCIAL VEHICLES	87,365	90,246	90,559	88,509

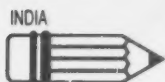
Three-Wheeler Vehicles

A.P.I.				
Lamby 175 3-W (Petrol)	9,736	6,460	9,700	6,474
Lamby 175 3-W (Diesel)	27	141	27	141
BAJAJ AUTO				
Bajaj 3-W (CBU)	27,169	23,258	27,312	23,100
Bajaj 3-W (CKD)	60	300	60	300
SCOOTERS INDIA				
Vikram 3-W (Petrol)	481	357	507	453
Vikram 3-W (Diesel)	133	69	67	-
TOTAL 3-WHEELERS	37,656	30,585	37,673	30,468

Summary

Description of Vehicle	PRODUCTION		SALES	
	1983	1982	1983	1982
Jeeps.....	21,660	19,660	21,432	20,259
Cars.....	44,613	42,674	45,419	43,769
Commercial Vehicles.....	87,365	90,246	90,559	88,509
Three-Wheelers.....	37,656	30,585	37,673	30,468
TOTAL.....	191,294	183,165	195,083	183,005

ASSOCIATION OF INDIAN AUTOMOBILE MANUFACTURERS



INDIA - TOTAL REGISTRATIONS 1960-1983

Total Motor Vehicle Registrations by Type

	Passenger Cars	Taxis	Jeeps	Buses	Goods Vehicles	Other Vehicles	Total
1960.....	262,799	19,187	-	54,674	156,671	35,873	529,204
1961.....	287,913	21,663	-	56,792	167,649	35,963	569,980
1962.....	314,024	25,620	-	59,560	199,096	44,343	642,643
1963.....	347,603	27,793	-	62,560	215,408	54,297	707,661
1964.....	358,906	29,541	-	66,513	224,181	59,030	738,171
1965.....	396,293	31,762	-	70,470	241,840	64,162	804,527
1966.....	420,096	35,725	-	73,175	258,977	69,369	857,342
1967.....	443,629	38,321	-	76,033	266,190	80,347	904,520
1968.....	480,362	41,990	-	82,729	284,836	95,609	985,526
1969.....	526,787	51,355	-	87,436	303,524	99,738	1,068,840
1970.....	567,989	59,373	-	91,582	322,292	113,361	1,154,597
1971.....	539,475	60,446	82,584	93,907	342,557	133,668	1,252,637
1972.....	585,372	66,954	87,539	99,394	353,889	143,461	1,336,609
1973.....	579,779	67,916	65,892	102,991	362,462	205,865	1,384,905
1974.....	622,209	76,544	83,050	104,873	361,396	225,596	1,473,668
1975.....	626,838	77,104	92,866	112,940	367,673	236,370	1,513,791
1976.....	627,823	80,429	94,132	114,193	371,329	309,178	1,597,084
1977.....	630,925	79,519	98,364	114,656	373,396	347,365	1,644,225
1978.....	676,888	79,891	105,053	119,479	375,303	400,386	1,757,000
1979.....	722,511	82,999	119,414	126,671	411,610	416,088	1,879,293
1980.....	775,899	94,253	134,356	135,146	474,925	553,449	2,168,028
1981*.....	906,000	(A)	151,000	152,080	521,275	612,690	2,343,045
1982*.....	937,445	(A)	159,050	166,780	574,850	682,760	2,520,885
1983*.....	986,470	(A)	169,920	176,890	633,870	735,000	2,702,150

* Estimated.

(A) Included in cars.

NOTE: Registrations for Jeeps from 1960 to 1970 are included with cars.

AUTOMOTIVE COMPONENT MANUFACTURERS ASSOCIATION OF INDIA

ISRAEL - TOTAL REGISTRATIONS 1965-1983

ISRAEL



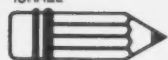
Total Motor Vehicle Registrations by Type

	<u>Passenger Cars*</u>	<u>Taxis</u>	<u>Trucks*</u>	<u>Special Vehicles**</u>	<u>Buses</u>	<u>Total</u>
1965.....	80,541	2,604	41,451	1,377	3,247	129,220
1966.....	88,829	2,702	45,032	1,521	3,389	141,473
1967.....	96,565	2,692	47,286	1,761	3,591	151,895
1968.....	109,807	2,833	49,846	1,697	3,715	167,898
1969.....	131,312	3,209	57,568	1,913	3,982	197,984
1970.....	147,785	3,420	66,013	2,325	4,655	224,198
1971.....	170,987	3,503	72,794	2,565	4,744	254,593
1972.....	197,388	3,727	79,700	2,804	4,942	288,561
1973.....	233,899	4,059	88,291	3,106	5,230	334,585
1974.....	267,425	4,325	94,758	3,217	5,615	375,340
1975.....	279,486	4,542	96,138	3,302	5,770	389,238
1976.....	292,438	4,816	98,062	3,379	5,970	404,665
1977.....	307,785	4,932	101,398	3,432	6,225	423,772
1978.....	355,761	5,149	77,136	3,289	6,419	447,754
1979.....	397,351	5,167	86,772	3,521	6,771	499,582
1980.....	409,518	5,085	89,043	3,234	7,298	514,178
1981.....	453,634	5,544	96,145	3,438	7,691	566,452
1982.....	512,716	6,142	104,116	3,476	7,707	634,157
1983.....	571,515	6,664	110,786	3,665	7,870	700,500

* Since 1978 the "dual purpose vehicle" are included with passenger cars instead of trucks."

** Such as ambulances, sanitary vans, etc.

CENTRAL BUREAU OF STATISTICS, JERUSALEM, ISRAEL



ISRAEL - TOTAL REGISTRATIONS 1982-1983

Total Motor Vehicle Registrations by Manufacturer

	1983	1982		1983	1982
PASSENGER CARS					
ISRAEL.....	48,407	50,555	JAPAN.....	89,933	66,278
Autocars.....	18,666	20,503	Subaru.....	81,083	60,325
Ford Escort....	23,484	23,782	Contessa.....	3,427	4,538
U.S.A.....	16,735	17,307	OTHERS.....	1,122	1,163
Oldsmobile....	2,270	2,107	TOTAL PASSENGER CARS.....	571,515	512,716
Buick.....	786	750	TRUCKS		
Dodge.....	1,720	1,810	ISRAEL.....	8,968	9,487
Willys.....	2,036	2,163	Auto Cars.....	7,140	7,984
Lark.....	282	450	U.S.A.....	17,759	18,315
Mercury.....	2,063	2,206	G.M.C.....	1,819	1,646
Pontiac.....	1,038	1,058	Dodge.....	6,923	7,389
Plymouth.....	1,436	1,541	Willys.....	998	1,242
Chrysler.....	1,689	1,702	Mack.....	2,824	2,910
Chevrolet.....	3,170	3,258	Ford.....	1,182	1,127
UNITED KINGDOM...	36,395	37,596	Chevrolet.....	3,217	3,152
Austin.....	1,917	2,169	UNITED KINGDOM.....	15,862	15,662
Hillman.....	951	1,172	Albion.....	1,051	1,197
Vauxhall.....	3,221	3,667	Bedford.....	326	421
Triumph.....	873	1,067	Leyland.....	2,092	2,284
Morris.....	4,639	4,905	Ford Thames.....	12,187	1,506
Ford.....	22,250	23,034	GERMANY, WEST.....	24,016	21,836
GERMANY, WEST....	129,604	113,539	Hanchel.....	667	750
Audi.....	14,640	12,161	M.A.N.....	423	391
Opel.....	35,866	25,455	Daimler-Benz.....	2,625	1,801
B.M.W.....	8,198	7,264	Volkswagen.....	18,409	16,666
Mercedes.....	3,588	3,089	Ford Germany.....	2,165	2,194
N.S.U.....	7,426	8,298	ITALY.....	3,090	2,588
Volkswagen.....	46,755	46,865	Fiat.....	3,090	2,576
Ford-Taunus....	13,027	10,284	FRANCE.....	32,334	29,319
ITALY.....	98,636	92,759	Simca.....	1,039	1,044
Auto Bianchi...	11,283	9,768	Peugeot.....	29,492	27,349
Alfa Romeo.....	8,191	7,620	SWEDEN.....	3,203	2,816
Lancia.....	3,604	3,306	Volvo.....	2,492	2,027
Fiat.....	75,111	71,632	Scania Vabis.....	711	789
FRANCE.....	119,496	109,526	JAPAN.....	5,153	3,663
Simca.....	11,875	12,687	Hino (Brisca).....	312	457
Peugeot.....	50,133	48,464	Subaru.....	4,841	3,206
Citroen.....	12,265	10,187	OTHERS.....	401	432
Renault.....	40,459	34,138	TOTAL TRUCKS.....	110,786	104,116
SWEDEN.....	18,154	16,923			
Volvo.....	16,016	14,616			
Saab.....	2,138	2,307			
SPAIN.....	13,033	7,070			

CENTRAL BUREAU OF STATISTICS, JERUSALEM, ISRAEL

JAPAN - PRODUCTION 1956-1983

JAPAN



Motor Vehicles by Type of Fuel

	PASSENGER CARS			TRUCKS			BUSES			TOTAL
	Gasoline	Diesel	Total	Gasoline	Diesel	Total	Gasoline	Diesel	Total	
1956.....	-	-	32,056	61,338	11,620	72,958	480	5,572	6,052	111,066
1957.....	-	-	47,121	108,762	18,058	126,820	463	7,573	8,036	181,977
1958.....	-	-	50,643	111,196	18,870	130,066	234	7,360	7,594	188,303
1959.....	-	-	78,598	150,310	27,175	177,485	208	6,523	6,731	262,814
1960.....	-	-	165,094	255,015	53,005	308,020	181	8,256	8,437	481,551
1961.....	-	-	249,508	471,769	81,621	553,390	539	10,442	10,981	813,879
1962.....	-	-	268,784	625,830	84,886	710,716	416	10,790	11,206	990,706
1963.....	-	-	407,830	772,789	89,992	862,781	435	12,485	12,920	1,283,531
1964.....	-	-	579,660	984,662	124,480	1,109,142	459	13,214	13,673	1,702,475
1965.....	-	-	696,176	1,044,865	115,225	1,160,090	-	-	19,348	1,875,614
1966.....	-	-	877,656	1,239,323	148,535	1,387,858	-	-	20,885	2,286,399
1967.....	-	-	1,375,755	1,536,926	206,442	1,743,368	-	-	27,363	3,146,486
1968.....	-	-	2,055,821	1,750,443	240,964	1,991,407	-	-	38,598	4,085,826
1969.....	-	-	2,611,499	1,747,769	273,822	2,021,591	-	-	41,842	4,674,932
1970.....	-	-	3,178,708	1,761,899	301,984	2,063,883	-	-	46,566	5,289,157
1971.....	-	-	3,717,858	1,778,611	279,709	2,058,320	-	-	34,596	5,810,774
1972.....	-	-	4,022,289	1,936,354	301,986	2,238,340	-	-	33,809	6,294,438
1973.....	-	-	4,470,550	2,153,222	417,694	2,570,916	-	-	41,291	7,082,757
1974.....	-	-	3,931,842	2,148,745	425,434	2,574,179	-	-	45,819	6,551,840
1975.....	-	-	4,567,854	1,965,050	372,582	2,337,632	-	-	36,105	6,941,591
1976.....	-	-	5,027,792	2,334,615	436,901	2,771,516	-	-	42,139	7,841,447
1977.....	5,391,090	39,955	5,431,045	2,505,310	529,671	3,034,981	19,575	28,921	48,496	8,514,522
1978.....	5,910,957	65,011	5,975,968	2,626,379	610,687	3,237,066	27,498	28,621	56,119	9,269,153
1979.....	6,100,257	75,514	6,175,771	2,678,455	618,759	3,297,214	31,070	31,491	62,561	9,635,546
1980.....	6,863,207	174,901	7,038,108	3,035,721	877,467	3,913,188	52,308	39,280	91,588	11,042,884
1981.....	6,774,653	199,478	6,974,131	3,109,052	993,944	4,102,996	63,359	39,476	102,835	11,179,962
1982.....	6,633,107	248,479	6,881,586	2,852,124	931,094	3,783,218	30,658	36,332	66,990	10,731,794
1983.....	6,846,561	305,327	7,151,888	3,042,447	861,376	3,903,823	23,817	32,131	55,948	11,111,659

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.



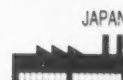
JAPAN - PRODUCTION 1962-1983

Passenger Cars by Cylinder Capacity

	360c.c. & less	361- 1,000c.c.	1,001- 1,500c.c.	1,501- 2,000c.c.	Over 2,000c.c.	Total
1962.....	57,935	37,401	104,518	68,930	-	268,784
1963.....	77,772	62,799	135,016	129,216	3,027	407,830
1964.....	82,354	103,417	249,928	137,998	5,963	579,660
1965.....	94,007	131,855	344,618	122,557	3,139	696,176
1966.....	119,861	176,854	425,331	150,309	5,301	877,656
1967.....	282,536	246,601	634,631	199,335	12,652	1,375,755
1968.....	481,756	348,324	806,568	395,567	23,606	2,055,821
1969.....	559,633	367,349	1,069,287	590,263	24,967	2,611,499
1970.....	749,450	165,334	1,258,235	954,070	51,619	3,178,708
1971.....	634,736	230,547	1,405,710	1,375,632	71,233	3,717,858
1972.....	488,406	310,277	1,645,571	1,482,695	95,340	4,022,289
1973.....	375,189	263,567	1,976,630	1,751,707	103,457	4,470,550
1974.....	248,307	190,184	1,852,098	1,532,133	109,120	3,931,842
1975.....	160,272	2,458,096		1,740,454	209,032	4,567,854
	550c.c. & less	551-2,000c.c.	Over 2,000c.c.	Total		
1976.....	167,729	4,549,253	310,810	5,027,792		
1977.....	180,002	4,811,439	439,604	5,431,045		
1978.....	176,383	5,327,252	472,333	5,975,968		
1979.....	175,100	5,588,115	412,556	6,175,771		
1980.....	195,923	6,438,847	403,338	7,038,108		
1981.....	185,310	6,300,157	488,664	6,974,131		
1982.....	187,660	6,164,569	529,357	6,881,586		
1983.....	203,587	6,453,631	494,670	7,151,888		

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY

JAPAN - PRODUCTION 1966-1983



Commercial Vehicles by Loading Capacity

Year	1,000 kg & less (360 cc & less)	1,001- 2,000 kg	2,001- 5,000 kg	5,001- 7,000 kg	Over 7,000 kg	All-wheel Drive Vehicles	Light Vans	Total
1966.....	(471,626) 1,058,205	200,032	39,820	27,875	32,689	29,237	-	1,387,858
1967.....	(532,193) 1,329,579	236,971	58,649	32,825	53,535	31,809	-	1,743,368
1968.....	(607,639) 1,530,722	252,448	73,925	28,608	67,123	38,581	-	1,991,407
1969.....	(557,175) 1,513,156	286,639	78,524	23,862	76,937	42,473	-	2,021,591
1970.....	(323,123) 807,613	282,213	100,706	19,939	83,040	53,000	717,372	2,063,883
1971.....	(326,775) 884,917	268,713	82,475	19,460	73,385	63,581	665,789	2,058,320
1972.....	(305,970) 979,807	289,504	89,702	14,847	66,382	63,244	734,854	2,238,340
1973.....	(394,059) 1,171,536	355,920	132,151	18,139	91,304	70,100	731,766	2,570,916
1974.....	(371,190) 1,256,395	324,921	120,058	28,507	96,750	92,252	655,296	2,574,179

	2 ton	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975...	1,517,963	187,064	29,590	19,782	43,556	4,288	3,890	531,499	2,337,632
1976...	1,768,561	354,618	30,028	17,883	37,419	5,068	3,125	554,814	2,771,516
1977...	1,899,704	499,629	38,871	19,231	44,281	7,217	2,806	523,242	3,034,981
1978...	2,008,432	574,045	34,158	23,294	59,487	6,991	3,686	526,973	3,237,066
1979...	2,034,306	629,286	34,851	15,776	75,638	10,226	4,979	592,152	3,397,214
1980...	2,360,019	745,263	50,359	18,139	55,246	10,428	5,763	667,971	3,913,188
1981...	2,347,294	794,197	52,309	17,459	51,401	8,115	5,373	826,788	4,102,498
1982...	2,139,332	700,543	33,020	12,452	44,066	12,456	4,687	836,662	3,783,218
1983...	2,198,389	757,042	31,080	9,299	45,711	6,454	3,944	851,904	3,903,823

Of Which Diesel

	2,000 kg	2,001- 5,000 kg	5,001- 7,000 kg	Over 7,000 kg	All-wheel Drive Vehicles	Light Vans	Total
1966.....	51,890	32,178	26,477	32,598	5,392	-	148,535
1967.....	67,057	49,128	31,202	53,332	5,723	-	206,442
1968.....	75,354	66,425	27,689	66,477	5,019	-	240,964
1969.....	96,019	72,824	23,005	76,335	5,639	-	273,822
1970.....	96,920	95,878	19,466	81,839	7,881	-	301,984
1971.....	100,836	79,127	19,130	72,614	8,002	-	279,709
1972.....	124,429	87,729	14,602	65,079	10,147	-	301,986
1973.....	167,776	130,174	17,891	89,270	12,583	-	417,694
1974.....	170,060	117,991	28,134	93,255	15,994	-	425,434

	2 ton	3-4 ton	5-6 ton	7-8 ton	9-10 ton & Over	Tractor	Special Purpose Vehicles	Light Vans	Total
1975.....	168,716	103,151	29,199	19,782	43,556	4,288	3,890	-	372,582
1976.....	166,209	177,580	29,512	17,906	37,501	5,068	3,125	-	436,901
1977.....	211,358	203,788	38,702	19,231	44,281	7,217	2,806	2,288	529,671
1978.....	246,641	227,873	34,054	23,294	59,487	6,991	3,686	8,661	610,687
1979.....	312,270	254,937	34,811	15,776	75,638	10,226	4,979	10,124	718,761
1980.....	435,371	288,164	50,250	18,139	55,246	10,428	5,763	14,106	877,467
1981.....	547,547	242,857	52,281	17,459	51,401	8,115	5,373	18,851	993,944
1982.....	509,137	268,315	33,018	12,452	44,066	12,456	4,687	46,963	931,094
1983.....	485,730	219,132	31,080	9,299	45,711	6,454	3,944	60,026	861,376

NOTE: In 1966-1969 figures "light vans" were included in the groups by weight, mostly in the 1,000 kg. and less.

MINISTRY OF INTERNATIONAL TRADE AND INDUSTRY (1966-1974)
JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC. (1975-1983)



JAPAN - PRODUCTION 1978-1983

Motor Vehicles by Type and Manufacturer

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
PASSENGER CARS						
Daihatsu Motor.....	123,233	133,556	155,604	147,219	127,619	185,159
Fuji Heavy Industries	140,229	153,841	202,038	190,451	201,388	230,462
Honda Motor.....	652,920	706,375	845,514	852,177	854,463	857,686
Isuzu Motor.....	102,883	86,397	107,057	129,564	113,299	116,184
Mitsubishi Motors....	628,886	528,555	659,622	606,883	572,644	523,754
Nissan Motor.....	1,733,132	1,738,946	1,940,615	1,864,251	1,815,792	1,858,782
Suzuki Motor.....	62,459	69,798	87,830	94,785	113,881	137,528
Mazda.....	493,111	647,001	736,544	840,630	824,247	861,580
Toyota Motor.....	2,039,115	2,111,302	2,303,284	2,248,171	2,258,253	2,380,753
Total.....	5,975,968	6,175,771	7,038,108	6,974,131	6,881,586	7,151,888
TRUCKS						
Daihatsu Motor.....	203,454	232,171	274,981	323,625	335,479	343,584
Fuji Heavy Industries	165,220	180,449	223,595	282,188	312,118	310,218
Hino Motor.....	57,565	71,248	69,003	63,058	56,436	47,906
Honda Motor.....	89,762	95,494	111,388	156,750	160,335	174,754
Isuzu Motor.....	298,886	331,286	356,342	320,471	285,680	268,997
Mitsubishi Motors....	336,430	402,110	438,063	479,510	389,943	443,582
Nissan Diesel.....	28,426	40,908	45,788	42,032	34,770	30,782
Nissan Motor.....	648,079	587,441	678,646	688,998	574,665	610,576
Suzuki Motor.....	185,270	275,137	380,853	484,091	489,272	493,782
Mazda.....	355,004	322,482	379,517	331,494	282,019	307,140
Toyota Motor.....	868,549	858,094	954,200	930,179	861,616	871,801
Others.....	421	394	812	600	885	701
Total.....	3,237,066	3,397,214	3,913,188	4,102,996	3,783,218	3,903,323
BUSES						
Daihatsu Motor.....	1,063	618	1,789	1,410	1,147	1,553
Hino Motor.....	4,843	5,260	5,887	6,218	5,049	4,223
Isuzu Motor.....	6,417	7,105	8,728	7,207	5,892	5,520
Mitsubishi Motors....	7,502	7,852	7,245	8,400	6,858	7,369
Nissan Diesel.....	1,374	1,525	2,333	2,009	2,181	1,690
Nissan Motor.....	11,387	11,434	24,791	31,039	17,277	13,182
Mazda.....	2,040	1,938	4,955	4,484	3,898	2,630
Toyota Motor.....	21,493	26,829	35,860	42,068	24,688	19,781
Total.....	56,119	62,561	91,588	102,835	66,990	55,948
TOTAL.....	9,269,153	9,635,546	11,042,884	11,179,962	10,731,794	11,111,659

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - PRODUCTION 1965-1983



Motor Vehicles by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965.....	52,527	274,406	165,021	345,165	477,643	560,852	1,875,614
1966.....	57,798	299,176	238,164	471,598	587,539	632,124	2,286,399
1967.....	149,289	388,323	317,378	726,067	832,130	733,299	3,146,486
1968.....	318,817	461,109	359,976	979,834	1,097,405	868,685	4,085,826
1969.....	364,887	428,226	337,258	1,148,715	1,471,211	924,635	4,674,932
1970.....	352,908	429,847	457,160	1,374,022	1,609,190	1,026,030	5,289,157
1971.....	308,578	501,080	484,226	1,591,490	1,955,033	970,367	5,810,774
1972.....	330,569	540,264	444,332	1,864,244	2,087,133	927,896	6,294,438
1973.....	355,016	739,172	562,832	2,039,341	2,308,098	1,078,298	7,082,757
1974.....	428,809	739,068	495,518	1,809,036	2,114,980	964,429	6,551,840
1975.....	413,753	642,614	520,238	2,077,447	2,336,053	951,486	6,941,591
1976.....	560,075	716,672	647,623	2,303,703	2,487,851	1,125,523	7,841,447
1977.....	664,931	800,003	776,412	2,278,051	2,720,758	1,274,367	8,514,522
1978.....	742,682	850,155	972,818	2,392,598	2,929,157	1,381,743	9,269,153
1979.....	809,869	1,034,081	1,004,931	2,512,107	3,073,185	1,603,843	10,038,016
1980.....	959,102	1,194,576	1,179,984	2,832,390	3,379,994	1,935,520	11,481,566
1981.....	1,052,972	1,253,228	1,174,263	2,811,580	3,332,848	2,111,247	11,736,138
1982.....	1,092,558	1,208,244	1,044,289	2,580,484	3,270,477	2,157,699	11,353,751
1983.....	1,171,940	1,346,130	1,042,325	2,694,277	3,411,335	2,229,605	11,895,612

Passenger Cars by Manufacturer

1965.....	8,779	81,289	45,905	169,815	236,151	154,237	696,176
1966.....	3,209	92,143	75,643	231,508	316,189	158,964	877,656
1967.....	87,169	129,051	105,950	352,045	476,807	224,733	1,375,755
1968.....	186,560	178,115	130,253	571,614	659,189	330,090	2,055,821
1969.....	232,704	201,132	127,812	697,691	964,088	388,072	2,611,499
1970.....	276,884	224,520	246,422	899,008	1,068,321	463,553	3,178,708
1971.....	215,256	300,980	260,981	1,101,506	1,400,186	438,949	3,717,858
1972.....	235,248	379,703	222,890	1,352,251	1,487,661	344,536	4,022,289
1973.....	256,962	465,734	280,998	1,487,360	1,631,940	347,556	4,470,550
1974.....	316,012	378,928	233,121	1,255,669	1,484,737	263,375	3,931,842
1975.....	328,107	387,145	288,846	1,532,731	1,714,836	316,189	4,567,854
1976.....	473,597	446,618	402,844	1,610,319	1,730,767	363,647	5,027,792
1977.....	576,631	498,691	486,432	1,615,866	1,884,260	369,165	5,431,045
1978.....	652,920	493,111	628,886	1,733,132	2,039,115	428,804	5,975,968
1979.....	714,375	683,101	584,859	1,874,912	2,174,202	444,392	6,475,841
1980.....	850,714	778,344	715,206	2,082,045	2,370,124	552,529	7,349,542
1981.....	896,177	881,818	664,771	2,038,223	2,337,471	569,123	7,387,575
1982.....	932,223	871,287	624,658	1,958,302	2,347,293	625,175	7,358,938
1983.....	997,186	938,040	564,710	2,033,788	2,480,033	713,973	7,727,730

NOTE: KD sets are included.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.



JAPAN - PRODUCTION 1961-1983

Passenger Cars by Toyota Motor Company

	<u>Century</u>	<u>Crown</u>	<u>Cressida</u>	<u>Chaser</u>	<u>Cresta</u>	<u>Soarer</u>	<u>Corona</u>	<u>Carina</u>	<u>Camry*</u>
Before 1961...	-	144,435	-	-	-	-	41,216	-	-
1961.....	-	55,475	-	-	-	-	46,972	-	-
1962.....	-	47,483	-	-	-	-	49,739	-	-
1963.....	-	80,266	-	-	-	-	66,195	-	-
1964.....	-	95,012	-	-	-	-	98,503	-	-
1965.....	-	81,188	-	-	-	-	179,447	-	-
1966.....	-	86,843	-	-	-	-	257,492	-	-
1967.....	174	92,092	-	-	-	-	320,230	-	-
1968.....	1,063	130,654	69,451	-	-	-	308,644	-	-
1969.....	683	134,747	297,378	-	-	-	231,683	-	-
1970.....	775	135,321	246,334	-	-	-	284,485	12,592	-
1971.....	653	106,223	251,967	-	-	-	311,614	95,854	-
1972.....	1,143	90,096	219,842	-	-	-	297,306	130,607	-
1973.....	1,332	117,814	205,960	-	-	-	295,237	180,499	-
1974.....	1,253	85,199	108,173	-	-	-	356,420	121,770	-
1975.....	748	134,697	108,405	-	-	-	366,527	152,008	-
1976.....	965	105,605	92,134	-	-	-	326,244	167,122	-
1977.....	1,138	112,205	233,442	25,555	-	-	266,129	165,616	-
1978.....	1,014	131,410	213,293	38,784	-	-	257,881	206,561	-
1979.....	1,267	143,761	189,047	33,814	-	-	267,580	212,314	-
1980.....	712	150,616	167,954	21,834	29,875	-	219,614	171,427	59,546
1981.....	738	150,528	222,031	22,531	43,409	30,728	183,382	167,056	65,469
1982.....	664	136,005	222,901	28,209	54,772	22,185	191,570	179,189	36,202
1983.....	1,419	130,630	206,162	27,359	65,368	28,060	190,077	150,749	150,323
								Sprinter Carib (Tercel 4-WD)	Corolla II
	<u>Celica (Supra)*</u>	<u>Vista</u>	<u>Corolla</u>	<u>Sprinter</u>	<u>Tercel</u>	<u>Corsa</u>	<u>Starlet</u>		
1966.....	-	-	12,180	-	-	-	-	-	-
1967.....	-	-	162,555	-	-	-	-	-	-
1968.....	-	-	242,749	43,058	-	-	-	-	-
1969.....	-	-	354,518	87,796	-	-	-	-	-
1970.....	5,602	-	460,319	76,737	-	-	-	-	-
1971.....	111,204	-	596,863	73,312	-	-	-	-	-
1972.....	150,162	-	647,700	86,432	-	-	-	-	-
1973.....	177,174	-	669,402	97,353	-	-	48,762	-	-
1974.....	149,751	-	677,455	95,650	-	-	45,688	-	-
1975.....	139,193	-	757,265	136,367	-	-	46,003	-	-
1976.....	223,631	-	816,897	114,273	-	-	31,160	-	-
1977.....	254,234	-	817,732	101,202	-	-	17,868	-	-
1978.....	293,917	-	735,603	103,441	26,424	21,566	128,561	-	-
1979.....	245,468	-	727,419	116,849	104,914	28,527	143,281	-	-
1980.....	206,523	-	856,623	98,620	183,908	36,523	173,235	-	-
1981.....	180,444	-	722,599	98,681	204,298	25,863	197,914	-	-
1982.....	218,934	15,800	655,316	87,462	215,310	36,797	154,538	31,979	47,811
1983.....	183,502	26,762	625,633	119,737	163,904	42,210	118,606	86,558	95,942

* Including wagons for commercial use.

TOYOTA MOTOR CO.

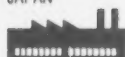
JAPAN - PRODUCTION 1971-1983



Commercial Vehicles by Toyota Motor Company

	<u>Dyna</u>	<u>Toyo-Ace</u>	<u>Hi-Ace</u>	<u>Town-Ace</u>	<u>Lite-Ace</u>	<u>Stout</u>
1971.....	41,454	32,014	55,386	-	27,343	10,630
1972.....	46,440	45,793	58,183	-	42,036	7,955
1973.....	50,813	54,981	78,471	-	63,203	7,707
1974.....	45,158	42,042	73,578	-	49,015	10,395
1975.....	41,058	35,356	68,610	-	61,115	12,495
1976.....	49,894	38,900	79,219	13,195	70,850	17,645
1977.....	55,067	25,613	90,919	57,356	52,642	19,328
1978.....	67,790	32,527	101,767	67,560	45,526	15,632
1979.....	63,426	33,700	118,997	89,233	52,582	12,239
1980.....	67,029	30,345	165,503	31,826	60,412	15,665
1981.....	60,101	25,811	163,432	60,304	95,108	11,881
1982.....	45,841	22,185	127,036	49,599**	78,807	10,065
1983.....	46,890	23,565	120,733	90,309	77,707	10,324
	<u>Hi-Lux</u>	<u>Publica Pickup</u>	<u>Coaster</u>	<u>Land Cruiser</u>	<u>Blizzard</u>	<u>Toyota Truck</u>
1971.....	77,865	36,896	4,539	39,193	-	N.A.
1972.....	79,523	37,365	5,238	38,811	-	N.A.
1973.....	100,050	37,913	7,278	38,846	-	N.A.
1974.....	120,866	28,355	6,403	52,893	-	8,746
1975.....	129,782	26,570	6,073	68,943	-	8,731
1976.....	179,952	29,480	8,174	84,249	-	9,903
1977.....	236,863	25,591	8,417	109,050	-	10,396
1978.....	241,144	20,987	9,182	133,376	-	6,817
1979.....	251,888	9,541	10,041	115,592	-	7,211
1980.....	334,481	9,918	12,395	116,223	1,806	9,143
1981.....	326,593	7,162	14,270	127,798	2,104	9,649
1982.....	324,627	4,135	11,116	129,620	1,274	5,148
1983.....	349,816	3,424	7,052	124,297	391	4,378

TOYOTA MOTOR CO.



JAPAN - PRODUCTION 1982-1983

Knock-Down Sets by Type and Manufacturer

<u>Makers</u>	<u>Types</u>	<u>1983</u>	<u>1982</u>	<u>% Change 1983/1982</u>
Toyota	Cars.....	99,280	89,040	111.5
	Trucks.....	39,720	36,880	107.7
	Total.....	139,000	125,920	110.4
Nissan	Cars.....	175,006	142,510	122.8
	Trucks.....	35,691	30,240	118.0
	Buses.....	1,040	-	-
	Total.....	211,737	172,750	122.6
Mitsubishi	Cars.....	40,956	52,014	78.7
	Trucks.....	25,626	22,302	114.9
	Buses.....	1,038	528	196.6
	Total.....	67,620	74,844	90.3
Toyo Kogyo	Cars.....	76,460	47,040	162.5
	Trucks.....	96,320	49,760	193.6
	Buses.....	2,000	1,280	156.3
	Total.....	174,780	98,080	178.2
Isuzu	Cars.....	28,500	46,200	61.7
	Trucks.....	50	-	-
	Buses.....	140	-	-
	Total.....	28,690	46,200	62.1
Honda	Cars.....	139,500	77,760	179.4
Hino	Trucks.....	1,010	605	166.9
	Buses.....	100	-	-
	Total.....	1,110	605	183.5
Daihatsu	Cars.....	16,140	22,788	70.8
Fuji H.I.	Trucks.....	5,300	3,000	176.7
Nissan Diesel	Trucks.....	16	10	160.0
	Buses.....	60	-	-
	Total.....	76	10	760.0
TOTAL	Cars.....	575,842	477,352	120.6
	Trucks.....	203,733	142,797	142.7
	Buses.....	4,378	1,808	242.1
	Total.....	783,953	621,957	126.0

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1950-1983

Motor Vehicle Exports by Type

	Passenger	Trucks		Buses	Total
	Cars	Overseas	- Domestic*		
1950.....	7	1,044	4,365	93	5,509
1951.....	-	635	5,945	153	6,733
1952.....	-	671	10	184	865
1953.....	-	688	1	308	988
1954.....	1	679	-	308	988
1955.....	2	907	-	322	1,231
1956.....	46	1,884	-	517	2,447
1957.....	410	5,512	-	632	6,554
1958.....	2,357	7,540	-	346	10,243
1959.....	4,884	9,602	4,357	442	19,285
1960.....	7,013	14,050	16,978	768	38,809
1961.....	11,531	22,819	21,710	977	57,037
1962.....	16,011	32,541	17,330	808	66,690
1963.....	31,447	57,590	8,287	1,240	98,564
1964.....	66,965	80,476	1,245	1,735	150,421
1965.....	100,703	90,877	59	2,529	194,168
1966.....	153,090	100,870	30	1,744	255,734
1967.....	223,491	135,687	-	3,067	362,245
1968.....	406,250	201,290	-	4,889	612,429
1969.....	560,431	290,872	-	6,765	858,068
1970.....	725,586	351,611	-	9,579	1,086,776
1971.....	1,299,351	469,448	-	10,225	1,779,024
1972.....	1,407,340	547,593	-	10,557	1,965,490
1973.....	1,450,884	606,013	-	10,659	2,067,556
1974.....	1,727,396	874,725	-	15,966	2,618,087
1975.....	1,827,286	833,672	-	16,654	2,677,612
1976.....	2,539,117	1,152,609	-	17,882	3,709,608
1977.....	2,958,879	1,369,917	-	24,021	4,352,817
1978.....	3,042,237	1,528,045	-	30,453	4,600,735
1979.....	3,101,990	1,423,930	-	36,861	4,562,781
1980.....	3,947,160	1,953,685	-	66,116	5,966,961
1981.....	3,946,542	2,017,521	-	84,384	6,048,447
1982.....	3,770,036	1,773,547	-	46,890	5,590,473
1983.....	3,806,396	1,822,429	-	40,685	5,669,510

* Represents trucks procured by and delivered to the United States Army.

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1956-1983

Motor Vehicle Exports to North America

Year	Motor Vehicle Exports to N. America								Total N. America	As % of Total Japanese Exports
	TO U.S.A.				TO CANADA					
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total		
1956.....	-	16	-	16	-	-	-	-	-	-
1957.....	11	2	-	13	-	-	-	-	-	-
1958.....	1,479	40	-	1,519	-	-	-	-	-	-
1959.....	2,696	843	-	3,539	-	-	-	-	-	-
1960.....	942	560	1	1,503	11	6	-	17	1,520	3.92
1961.....	972	834	-	1,806	8	5	-	13	1,819	3.25
1962.....	2,795	2,547	-	5,342	74	29	-	103	5,445	8.16
1963.....	2,942	4,574	1	7,517	144	42	1	187	7,704	7.82
1964.....	12,680	6,546	17	19,243	1,022	212	4	1,238	20,481	13.62
1965.....	22,127	12,297	17	34,441	5,333	624	6	5,963	40,404	20.81
1966.....	50,520	14,745	12	65,277	2,752	438	20	3,210	68,487	26.78
1967.....	66,417	15,613	5	82,035	5,208	859	-	6,067	88,102	24.32
1968.....	152,100	30,447	-	182,547	20,628	3,174	-	23,802	206,349	33.69
1969.....	218,109	63,053	-	281,162	49,961	6,103	2	56,066	337,228	39.30
1970.....	323,671	98,793	-	422,464	65,010	8,134	-	73,144	495,608	45.60
1971.....	653,695	160,084	-	813,779	116,722	16,450	-	133,172	946,951	53.23
1972.....	590,150	248,808	-	838,958	143,053	22,802	-	165,855	1,004,813	51.12
1973.....	583,861	239,180	-	823,041	75,182	15,735	-	90,917	913,958	44.20
1974.....	683,580	315,997	-	999,577	111,989	26,431	-	138,420	1,137,997	43.47
1975.....	711,902	208,047	-	919,949	73,463	10,542	-	84,005	1,003,954	37.49
1976.....	1,050,685	319,760	-	1,370,445	111,381	16,398	-	127,779	1,498,224	40.39
1977.....	1,339,023	375,548	1	1,714,572	125,209	14,784	-	139,993	1,854,565	42.61
1978.....	1,407,669	463,868	-	1,891,537	119,568	17,448	-	137,016	2,028,553	44.09
1979.....	1,546,740	525,926	-	2,072,666	60,904	12,696	-	73,600	2,146,266	47.04
1980.....	1,813,092	588,553	-	2,401,645	158,375	26,555	2	184,932	2,592,577	43.45
1981.....	1,761,403	543,411	-	2,304,814	199,951	46,517	1	246,469	2,551,283	42.18
1982.....	1,691,806	413,713	-	2,105,519	152,906	38,597	-	191,503	2,297,022	41.09
1983.....	1,697,852	536,477	46	2,234,375	164,863	48,075	-	212,938	2,447,313	43.16

NOTE: Export figures shown here include only new complete vehicles, chassis and knocked-down units manufactured in Japan and do not include used vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - EXPORTS 1981-1983



Motor Vehicle Exports by Manufacturer

Manufacturers	PASSENGER CARS			TRUCKS		
	1983	1982	1981	1983	1982	1981
Daihatsu.....	63,041	53,649	66,060	71,032	79,334	80,803
Fuji.....	142,889	119,476	122,785	112,241	109,324	116,865
Hino.....	-	-	-	13,093	22,437	23,030
Honda.....	603,475	605,534	661,120	8,809	7,828	6,572
Isuzu.....	44,533	54,328	57,586	153,540	165,338	198,577
Mitsubishi.....	302,172	298,153	346,643	191,199	171,150	240,172
Nissan.....	953,665	973,121	984,665	395,619	354,558	422,968
Nissan Diesel...	-	-	-	12,394	15,869	21,959
Suzuki.....	37,158	30,403	28,984	120,446	115,202	107,116
Mazda.....	590,410	572,531	615,314	163,688	150,975	183,748
Toyota.....	1,069,053	1,062,841	1,063,385	580,368	581,532	615,711
TOTAL.....	3,806,396	3,770,036	3,946,542	1,822,429	1,773,547	2,017,521

Manufacturer	BUSES			TOTAL		
	1983	1982	1981	1983	1982	1981
Daihatsu.....	1,577	1,180	1,510	135,650	134,163	148,373
Fuji.....	-	-	-	255,130	228,800	239,650
Hino.....	1,547	2,021	3,202	14,640	24,458	26,232
Honda.....	-	-	-	612,284	613,362	667,692
Isuzu.....	3,243	1,687	2,373	201,316	221,353	258,536
Mitsubishi.....	2,169	1,690	2,774	495,540	470,993	589,589
Nissan.....	10,440	14,517	29,362	1,359,724	1,342,196	1,436,995
Nissan Diesel...	647	1,224	1,096	13,041	17,093	23,055
Suzuki.....	-	-	-	157,604	145,605	136,100
Mazda.....	6,122	3,151	6,677	760,220	726,657	805,739
Toyota.....	14,940	21,420	37,390	1,664,361	1,665,793	1,716,486
TOTAL.....	40,685	46,890	84,384	5,669,510	5,590,473	6,048,447

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.



JAPAN - EXPORTS 1965-1983

Motor Vehicle Exports by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1965.....	2,404	9,948	5,239	73,157	63,520	39,900	194,168
1966.....	2,168	9,398	5,037	102,569	105,145	31,417	255,734
1967.....	6,108	23,116	8,219	132,507	157,882	34,413	362,245
1968.....	27,532	38,596	9,903	206,657	279,087	50,654	612,429
1969.....	20,767	64,556	13,079	300,292	395,102	64,272	858,068
1970.....	23,329	94,108	24,277	395,301	481,892	67,869	1,086,776
1971.....	34,300	167,680	86,343	631,205	786,287	73,209	1,779,024
1972.....	37,574	286,320	80,733	715,770	724,552	120,296	1,965,245
1973.....	74,047	343,790	91,531	710,624	720,640	126,924	2,067,556
1974.....	120,178	388,239	177,866	863,986	856,265	211,553	2,618,087
1975.....	191,274	349,317	155,739	884,861	868,352	228,069	2,677,612
1976.....	307,479	435,508	279,562	1,142,967	1,177,314	366,778	3,709,608
1977.....	445,186	524,847	332,702	1,216,986	1,413,235	419,861	4,352,817
1978.....	495,600	535,788	455,772	1,218,986	1,382,174	512,415	4,600,735
1979.....	552,350	646,147	389,375	1,312,917	1,462,158	603,324	4,966,271
1980.....	665,986	773,527	647,412	1,649,119	1,873,355	796,630	6,406,029
1981.....	710,592	884,599	668,321	1,665,927	1,822,346	847,510	6,599,295
1982.....	689,902	820,257	548,147	1,507,446	1,796,153	842,872	6,204,777
1983.....	749,744	936,000	563,778	1,575,932	1,803,021	828,918	6,457,393

Passenger Car Exports by Manufacturer

1965.....	2,162	4,416	1,776	39,389	33,297	19,676	100,716
1966.....	1,938	4,723	1,653	62,418	70,545	11,813	153,090
1967.....	5,861	13,249	3,874	79,846	111,461	9,200	223,491
1968.....	26,307	23,021	5,324	131,618	203,169	16,811	406,250
1969.....	12,595	40,858	5,798	196,898	287,396	15,886	560,431
1970.....	19,297	59,310	15,435	267,197	346,462	17,885	725,586
1971.....	30,037	125,994	60,513	456,241	604,923	21,643	1,299,351
1972.....	33,567	186,065	52,959	550,559	555,430	28,760	1,407,340
1973.....	69,466	236,875	62,044	520,693	525,056	36,750	1,450,884
1974.....	113,453	219,244	114,986	631,840	605,433	42,440	1,727,396
1975.....	184,309	226,047	100,913	648,641	612,744	54,632	1,827,286
1976.....	293,270	274,099	217,041	797,009	835,817	121,683	2,538,919
1977.....	434,660	339,621	255,363	855,422	968,270	105,543	2,958,879
1978.....	487,662	341,133	320,851	855,386	900,366	136,839	3,042,237
1979.....	544,631	468,762	280,440	976,806	969,272	143,105	3,383,016
1980.....	658,142	543,728	404,114	1,176,797	1,217,220	244,895	4,244,896
1981.....	704,020	656,294	386,387	1,159,717	1,147,325	281,879	4,335,622
1982.....	682,074	617,931	339,769	1,110,311	1,156,101	325,856	4,232,042
1983.....	740,935	666,970	332,880	1,130,831	1,168,233	331,767	4,371,616

NOTE: KD sets are included.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - EXPORTS 1982-1983

JAPAN

EXPORT

Motor Vehicle Exports by Destination

DESTINATIONS	PASSENGER CARS				TRUCKS				BUSES			TOTAL EXPORT	LAST YEAR EXPORT
	LARGE	SMALL	MIDGET	TOTAL	LARGE	SMALL	MIDGET	TOTAL	LARGE	SMALL	TOTAL		
S. E. ASIA	3,891	242,861	10	245,162	49,190	216,859	21,491	286,720	3,823	4,966	7,969	539,851	529,783
103-B KOREA	97	58	0	155	5,188	9	0	5,197	585	7	592	5,439	2,981
104-M KOREA	9	7	0	16	1,972	5	0	1,977	78	16	94	2,085	2,017
105-CHINA	725	1,824	0	2,549	2,946	4,271	586	7,723	154	1,147	1,321	10,793	7,284
106-TAIWAN	20	31	0	51	1,851	4,784	0	6,535	1	4	5	8,431	8,405
107-MONGOL	0	1	0	1	1	0	0	1	0	0	0	2	0
108-HK HONG	332	7,627	0	7,959	1,291	8,742	62	10,095	74	1,650	1,724	19,778	23,966
110-VIETNAM	5	25	0	30	81	28	0	109	0	23	23	141	319
111-THAILAND	425	28,668	0	29,093	12,928	74,881	751	87,640	269	68	355	116,458	78,177
112-SINGAPORE	271	51,558	0	51,829	1,726	8,477	0	10,203	266	239	505	42,137	44,247
113-MALAYSIA	273	97,159	0	97,432	5,127	22,063	0	27,190	425	191	616	123,258	101,965
114-SARAWAK	0	39	0	39	2	74	0	76	0	0	0	115	689
115-SABAH	26	145	0	171	190	860	0	1,050	0	21	21	1,248	1,724
116-BRUNEI	618	7,649	0	8,267	544	807	7	1,358	0	15	15	8,079	7,517
117-PHILIPPIN	58	25,164	0	25,222	2,475	4,538	459	7,472	586	566	652	33,211	41,458
118-INONESIA	124	22,212	0	22,336	8,573	49,454	19,674	67,701	738	34	738	129,761	159,946
120-CAMBODIA	0	1	0	1	5	6	0	11	0	1	1	13	13
121-LAOS	0	35	0	35	15	33	0	48	0	2	2	110	218
122-BURMA	5	142	0	147	567	281	0	748	4	54	58	973	1,394
123-INDIA	46	1,754	0	1,800	12	118	1	131	0	14	14	1,457	526
124-PAKISTAN	82	17,759	0	17,841	4,712	15,536	0	20,248	71	874	945	38,493	38,429
125-SRI LANKA	9	172	0	181	337	1,867	0	2,204	139	44	183	2,345	2,248
126-MALAYSIA	0	15	0	15	0	35	0	35	0	0	0	54	13
127-BANGLA	5	740	0	745	380	791	22	1,193	58	57	115	1,889	794
128-MACAO	8	451	0	459	19	49	0	68	2	0	2	541	375
130-AFGHANISTAN	4	180	0	184	1	18	0	19	0	4	4	127	55
131-NEPAL	2	366	0	368	249	259	23	531	2	19	21	809	567
132-BHUTAN	0	50	0	50	58	2	0	60	0	1	1	111	73
M. E. ASIA	42,914	283,453	0	246,367	115,411	258,264	391	368,666	85	8,794	8,868	623,313	718,084
133-IRAN	1	0	0	1	36,725	36,484	0	71,127	4	23	27	71,153	29,024
134-IRAN	71	391	0	462	755	120	0	875	2	26	28	1,345	72,291
135-BAHRAIN	452	5,674	0	6,126	869	2,057	0	2,926	6	285	291	9,244	12,458
136-P. YEMEN	0	172	0	172	594	447	0	1,041	0	44	44	1,085	945
137-SU. ARAB	25,244	166,140	0	191,384	41,205	137,601	90	178,896	0	5,562	5,562	355,102	387,518
138-KUWAIT	7,283	17,745	0	25,028	2,631	18,418	1	21,050	12	491	503	46,581	61,457
141-OMAN	4,117	9,388	0	13,505	16,415	12,124	9	28,539	12	710	722	42,746	43,969
142-YEMEN	28	1,375	0	1,403	2,729	5,594	268	8,585	0	73	73	18,851	18,633
143-ISRAEL	0	28,582	0	28,582	0	3,594	0	3,594	0	0	0	26,494	19,732
144-JORDAN	84	3,478	0	3,562	847	4,593	1	5,441	0	319	319	8,916	6,556
145-SYRIA	6	16,180	0	16,186	988	818	0	1,806	0	118	118	18,234	12,445
146-LEBANON	172	4,824	0	4,996	389	2,389	37	2,815	0	150	150	6,961	5,575
150-U. ARB. E	4,186	12,245	0	16,431	7,229	4,385	2	11,616	40	518	558	38,445	37,154
151-SAFAR	1,367	3,353	0	4,720	4,145	4,308	0	8,453	0	197	197	15,447	15,253
EUROPE	18,885	1,832,712	1,748	1,845,255	27,825	196,932	4,759	228,716	27	225	252	1,274,223	1,122,475
EC TOTAL	8,631	751,785	1,748	762,156	18,937	138,524	4,483	153,954	4	75	79	718,187	777,856
EC 204-DENMARK	214	48,492	0	48,706	1,838	8,267	0	9,385	0	0	0	58,811	52,870
EC 205-U. KING	3,797	183,558	0	187,355	3,775	23,718	3,483	30,896	0	0	0	218,243	184,552
EC 206-IRE. AND	92	28,575	0	28,667	872	6,516	0	7,388	0	73	73	28,128	25,597
EC 207-NETH. L.	518	185,498	0	186,016	842	14,669	0	15,511	0	0	0	121,327	85,452
EC 208-BELGIUM	324	92,867	0	93,191	2,496	9,593	0	12,089	0	0	0	105,240	87,692
EC 210-FRANCE	143	53,748	0	53,891	5,836	8,382	1,888	15,506	0	0	0	64,351	72,124
EC 211-FR. GERM.	3,582	229,413	0	232,995	6,254	55,185	0	61,441	0	0	0	274,434	199,507
EC 220-ITALY	0	662	0	662	238	958	0	1,188	0	0	0	1,650	1,423
EC 230-GREECE	1	25,008	1,748	26,749	392	23,436	0	23,828	4	0	4	50,581	78,961
EC 201-ICE. AND	4	1,687	0	1,691	84	667	0	751	0	2	2	2,144	4,916
EC 202-HUNGARY	138	38,533	0	38,671	58	9,445	0	9,503	12	0	12	48,871	51,124
EC 203-SWEDEN	245	32,729	0	32,974	289	4,618	0	4,907	0	0	0	37,889	38,552
EC 212-ANDORRA	0	10	0	10	0	0	0	0	0	0	0	10	10
EC 214-GERM. DR.	0	580	0	580	0	0	0	0	0	0	0	580	575
EC 215-SWITZ. L.	1,442	49,129	0	50,571	1,590	14,795	48	16,425	0	17	17	87,815	78,324
EC 216-AZORES	0	83	0	83	0	33	0	33	0	0	0	116	124
EC 217-PORTUGAL	0	4,451	0	4,451	2,923	11,258	0	13,281	1	65	66	19,786	35,434
EC 218-SPAIN	0	18	0	18	22	4	1	27	0	0	0	45	16
EC 219-CYPRUS	1	455	0	456	0	111	0	111	0	0	0	567	334
EC 221-MALTA	0	0	0	0	59	29	0	79	0	0	0	79	3,422
EC 222-FINLAND	40	48,809	0	48,849	2,153	13,222	0	15,375	0	0	0	64,324	58,291
EC 223-POLAND	0	1,444	0	1,444	0	2	0	2	0	0	0	1,446	294
EC 224-USA	0	5	0	5	534	4	0	540	0	1	1	546	1,290
EC 225-AUSTRIA	283	71,457	0	71,740	411	7,694	5	8,110	0	0	0	80,048	55,448
EC 226-CZECH	0	1	0	1	0	0	0	0	0	0	0	1	1
EC 227-HUNGARY	0	275	0	275	0	10	0	10	0	0	0	285	150
EC 228-TUGOSLV	0	63	0	63	0	1	0	1	0	0	0	73	55
EC 231-ROMANIA	0	1	0	1	0	0	0	0	0	1	1	2	1
EC 232-BULGARIA	0	24	0	24	0	0	0	0	0	0	0	26	17
EC 233-CYPRUS	4	7,829	0	7,833	355	4,359	194	4,988	10	46	56	12,747	12,477
EC 234-TURKEY	1	1	0	2	88	74	0	162	0	17	17	181	44
EC 240-FAROE	12	388	0	400	4	78	0	82	0	3	3	485	280
N. AMERICA	356,978	1,585,745	0	1,842,723	34,788	349,764	0	384,552	46	0	46	2,447,313	2,297,822
382-CANADA	16,939	147,924	0	164,863	4,799	41,276	0	46,075	0	0	0	212,938	191,583
384-USA	340,039	1,437,821	0	1,677,860	27,989	308,488	0	336,477	46	0	46	2,234,375	2,106,239
C. AMERICA	6,941	124,559	184	133,674	4,384	19,515	385	24,264	184	2,793	2,897	182,855	134,745
393-MEXICO	0	2	0	2	0	2	0	2	0	0	0	4	4
396-GUATEMALA	9	2,263	0	2,272	281	1,642	18	1,933	12	14	26	4,231	2,532
397-HONDURAS	1	94	0	95	345	750	0	1,095	0	28	28	1,218	1,663
398-EL SALVADOR	0	0	0	0	0	0	0	0	0	0	0	0	0
399-COSTA RICA	2	179	0	181	62	245	0	307	0	58	58	564	75
400-NICARAGUA	1	38	0	39	188	91	0	279	0	3	3	241	191
401-PANAMA	12	604	0	616	499	733	0	1,232	0	13	13	1,861	1,894
402-CUBA	624	10,132	27	10,783	1,591	2,839	41	4,471	34	567	601	15,051	14,712
403-BL. V. G.	0	2,368	0	2,368	27	484	45	556	0	1	1	2,929	2,364
404-BAHAMAS	289	4,388	30	4,697	19	459	158	628	0	115	115	5,424	3,964
405-JAMAICA	19	2,598	1	2,618	158	429	7	594	3	148	151	3,355	6,526
406-BRASIL	2	2,958	18	3,012	54	943	0	997	0	26	26	3,938	2,310
407-TRINIDAD	3,421	14,171	0	17,592	1,859	2,387	0	4,246	2	884	886	22,444	21,742
408-CUBA	1	7	0	8	0	0	0	0	0	25	25	92	310
409-HAITI	0	1,624	0	1,624	392	888	4	1,284	0	223	223	5,133	2,482

JAPAN - EXPORTS 1982-1983 (continued)

Motor Vehicle Exports by Destination

DESTINATIONS	PASSENGER CARS				TRUCKS				BUSES			TOTAL EXPORT	LAST YEAR EXPORT
	LARGE	SMALL	MIDSET	TOTAL	LARGE	SMALL	MIDSET	TOTAL	LARGE	SMALL	TOTAL		
323-DOMINICA	2	757	0	759	117	583	0	700	0	644	644	2,183	5,238
324-PERU	2,239	69,379	0	71,614	444	4,125	0	4,569	0	0	0	74,383	52,314
325-A. VENEZ	38	2,123	0	2,153	0	88	0	88	0	0	0	2,242	66
346-STVINT	4	378	0	382	19	148	52	219	0	26	26	429	365
341-GRENADA	2	179	0	181	19	89	0	108	0	23	23	312	392
342-B. DOMC	1	135	0	136	21	183	0	214	0	43	43	393	168
343-ST LUCI	0	613	0	613	26	239	14	281	0	58	58	753	647
345-ARUBA	97	2,523	27	2,647	183	522	0	705	0	17	17	3,298	3,284
344-CURACAU	84	3,382	29	3,495	84	533	2	621	0	21	21	4,137	4,549
346-S. MARTI	39	1,223	15	1,238	15	7	0	20	0	5	5	148	28
348-S. MARTI	39	1,244	33	1,314	36	2,075	0	2,111	0	55	55	2,448	1,489
350-G. CAYM	17	951	0	968	11	137	0	148	0	15	15	731	0
353-TUR CAT	7	158	0	165	1	12	0	13	0	0	0	178	321
366-ST KIT	1	135	1	137	3	25	0	28	0	13	13	178	0
361-ANTIGUA	0	294	0	294	11	77	1	89	0	14	14	518	0
362-MT SEAT	2	63	0	65	0	10	0	10	0	3	3	78	0
363-VIRGO B	0	98	4	102	13	23	0	36	0	7	7	145	0
362-DT BR ME	10	347	0	357	13	36	1	50	0	18	18	466	1,349
370-GUADELP	0	1,488	0	1,488	0	255	33	288	0	0	0	2,294	0
371-MARTINIC	0	594	0	594	17	291	0	308	0	0	0	982	0
375-F. M. IND	0	927	0	927	15	263	11	289	0	0	0	1,214	3,511
1. AMERICA	134	14,384	3	14,441	14,483	25,640	12	39,635	137	944	1,083	55,179	188,334
481-COLUMBIA	11	3,488	3	3,482	6,891	12,758	1	18,842	85	14	99	22,423	36,168
482-VENEZUELA	0	0	0	0	6,788	2,556	0	9,318	0	0	0	9,318	15,283
483-GUYANA	58	93	0	151	4	53	0	57	0	0	0	205	0
484-SURINAM	4	458	0	454	76	488	0	484	0	184	184	1,842	2,843
485-F. GIANA	0	138	0	138	0	197	11	288	0	0	0	338	323
486-ECUADOR	1	422	0	423	516	2,443	0	2,959	52	2	54	3,236	8,738
487-PERU	38	7,228	0	7,266	1,071	2,884	0	3,955	734	738	1,472	11,748	22,253
488-BOLIVIA	1	64	0	65	48	0	0	48	0	0	0	105	34
489-CHILE	16	2,331	0	2,347	481	3,378	0	3,859	0	74	74	4,288	16,778
490-BRAZIL	0	2	0	2	0	0	0	0	0	0	0	2	2
491-PARAGUAY	13	34	0	47	33	28	0	61	0	18	18	324	64
492-URUGUAY	0	7	0	7	1	2	0	3	0	0	0	18	338
493-ARGENT	0	3	0	3	0	129	0	129	0	0	0	132	488
AFRICA	591	55,531	45	56,167	13,259	145,411	412	159,282	253	12,849	13,102	288,551	289,422
581-MOROCCO	0	28	0	28	612	225	150	987	0	95	95	1,182	1,576
582-CEP. MEL	1	385	0	386	0	4	24	28	0	0	0	334	567
583-ALGERIA	7	514	0	521	12,741	9,733	0	18,474	0	28	28	19,223	38,157
584-TUNISIA	1	11	0	12	4	1,319	0	1,323	0	69	69	1,395	3,457
585-LIBYA	22	128	0	150	184	79	0	263	3	37	40	443	317
586-EGYPT	13	9,421	0	9,434	2,517	25,479	296	28,292	15	5,488	5,503	41,388	25,241
587-SUDAN	11	828	0	839	344	827	0	1,171	0	144	144	2,184	3,358
588-MARITANI	0	12	1	13	3	97	0	100	0	0	0	118	151
589-SENEGAL	0	688	0	688	77	338	0	415	1	42	43	1,138	842
591-GAMBIA	0	227	0	227	57	153	0	210	0	44	44	264	684
592-GAMBIA B	0	1	0	1	0	4	0	4	0	0	0	4	0
593-GUINEA	0	2	0	2	53	2	0	55	0	1	1	58	0
594-SIERRE	1	137	0	138	158	84	0	242	0	54	54	414	1,894
595-LIBERIA	13	1,488	0	1,501	367	1,492	0	1,859	0	194	194	3,074	2,231
596-TOGO	29	4,438	0	4,459	995	1,782	38	2,220	0	28	28	6,815	6,933
597-GHANA	5	79	0	84	153	144	0	297	0	32	32	413	488
598-TOGO	18	742	0	760	134	289	0	423	0	143	143	1,324	2,571
599-BENIN	3	234	0	237	95	87	0	182	0	21	21	435	1,157
600-MALI	0	59	0	59	64	88	0	152	0	0	0	204	244
601-URUGUAY	0	91	0	91	126	38	0	164	0	4	4	258	264
602-C. VERDE	0	0	0	0	0	0	0	0	0	0	0	0	0
603-CAMERUN	1	4,217	0	4,218	347	1,537	35	1,919	0	4,137	4,137	8,587	0
604-NIGERIA	4	2,321	0	2,321	18	5,733	0	5,751	0	1,524	1,524	6,442	62,972
605-NIGER	0	42	0	42	182	211	0	393	0	34	34	389	920
606-BURUNDI	0	128	0	128	189	449	0	638	0	141	141	1,888	1,729
607-CAMBODI	34	2,594	0	2,638	1,239	2,467	0	3,686	0	288	288	4,614	8,853
608-CHAD	0	0	0	0	1	0	0	1	0	0	0	1	0
609-C. AFRICA	4	67	0	71	129	172	0	301	0	14	14	384	312
611-GABON	41	2,232	0	2,273	587	2,486	25	3,110	3	181	184	5,487	6,478
612-CONGO	0	438	0	438	236	778	0	1,014	0	23	23	1,451	2,462
613-ZAIRE	4	718	0	722	484	888	0	1,372	0	58	58	2,058	2,241
614-BRUNDI	2	1	0	3	65	119	0	184	34	131	165	352	774
615-KENYA	0	49	0	49	32	44	0	76	0	12	12	158	1,145
616-ST. PIERRE	0	0	0	0	0	0	0	0	0	0	0	0	0
617-ST. HELE	0	0	0	0	0	0	0	0	0	0	0	0	0
618-ETHIOPIA	27	89	0	116	497	201	0	698	0	18	18	1,051	1,255
619-DJIBOUTI	1	378	0	379	297	252	26	575	0	138	138	1,122	1,363
620-SOMALIA	53	175	0	228	145	328	0	473	0	54	54	604	7
621-KENYA	4	767	0	771	449	3,214	0	4,163	34	253	289	5,221	6,812
622-UGANDA	5	92	0	97	34	183	0	217	0	44	44	283	204
623-TANZANIA	3	143	0	146	295	331	0	626	1	22	23	803	854
624-SEYCHEL	0	115	0	115	5	50	0	55	0	11	11	181	277
625-MOZAMBIQUE	1	58	0	59	87	34	0	121	0	4	4	185	309
626-MADAGASCAR	1	17	0	18	58	22	0	80	55	21	76	154	40
627-MALTA	0	238	0	238	1	0	0	1	0	0	0	3	344
628-REUNION	0	1,478	39	1,518	54	232	18	384	0	18	18	1,434	1,538
629-ZIMBABWE	4	5,225	0	5,231	1,399	1,491	0	2,890	0	4	4	6,327	10,433
630-MALAWI	0	0	0	0	0	0	0	0	0	0	0	0	0
631-ANGOLA	226	15,214	0	15,364	2,256	48,521	0	53,551	42	3,444	3,486	72,141	85,188
632-ZAMBIA	47	478	0	525	245	915	0	1,160	0	27	27	743	909
633-M. CAR	0	6	0	6	4	0	0	4	0	0	0	10	0
634-COMORO	0	0	0	0	0	0	0	0	0	0	0	0	0
OCEANIA	8,738	185,222	4	185,934	34,247	189,672	2,522	194,441	248	6,831	6,279	364,454	395,395
681-AUSTRALIA	6,967	128,594	0	135,563	29,211	84,321	2,488	115,932	129	5,257	5,386	254,881	288,284
682-PAP. NEW GUIN	84	1,462	0	1,546	1,713	4,218	28	6,959	0	0	0	8,345	1,490
683-NEWZEELAND	41	42,275	0	42,316	2,700	13,433	3	16,336	34	24	58	58,745	90,774
684-COOK I.	0	33	0	33	0	112	10	122	0	4	4	159	124
685-OT. NEZ	0	0	0	0	0	0	0	0	0	0	0	0	0
686-N. SARUA	1	222	0	223	31	211	0	242	0	24	24	24	328
687-VANUATU	1	234	0	235	11	143	1	155	0	17	17	459	431
688-FIJI	4	1,337	2	1,343	245	1,212	24	1,481	38	44	82	2,4	

Nissan
Diesel
Trucks
Buses

	Nissan		Mazda		Toyota		T o t a l			
	Cars	Trucks	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
1979.....	135,966	38,320	35,100	26,560	62,900	14,060	300,070	101,950	450	402,470
1980.....	141,410	46,928	42,400	31,190	65,840	19,810	311,434	126,616	632	438,682
1981.....	173,972	53,320	47,180	35,440	89,300	23,130	413,444	139,864	2,868	556,176
1982.....	142,510	30,240	47,000	51,040	89,040	35,880	477,352	142,797	1,808	621,957
1983.....	175,006	36,731	76,460	98,320	94,280	39,720	575,862	203,733	4,378	783,973

Nissan
Diesel
Trucks
Buses

	Nissan		Mazda		Toyota		T o t a l			
	Cars	Trucks	Cars	Trucks	Cars	Trucks	Cars	Trucks	Buses	Total
		Buses		Buses						
1979.....	140,126	38,600	34,100	31,080	63,880	14,630	281,026	122,164	300	403,490
1980.....	135,684	47,608	43,380	30,740	67,800	20,110	297,736	140,550	782	439,068
1981.....	175,052	53,880	40,980	37,880	83,940	21,920	389,080	159,240	2,528	550,848
1982.....	137,190	28,060	45,400	48,200	93,260	37,100	462,006	150,290	2,008	614,304
1983.....	177,166	39,042	76,560	99,220	99,180	39,480	565,220	218,071	4,592	787,883

cal

NOTE: These KD sets have contents less than 60% of the complete vehicle by factory sales value.

77



JAPAN - IMPORTS 1952-1983

Motor Vehicle Imports by Type

	Passenger Cars	Trucks & Others	Buses	Total	Imported from U.S.A.			
					Passenger Cars	Trucks*	Buses	Total
1952.....	15,449	417	122	15,988	-	-	-	-
1953.....	25,929	1,336	141	27,406	-	-	-	-
1954.....	14,976	1,267	74	16,317	-	-	-	-
1955.....	5,311	1,408	29	6,748	-	-	-	-
1956.....	6,684	2,318	101	9,103	-	-	-	-
1957.....	6,179	529	10	6,718	-	-	-	-
1958.....	5,450	1,238	14	6,702	4,546	1,133	14	5,693
1959.....	5,994	1,114	3	7,111	5,376	1,043	3	6,422
1960.....	3,540	695	94	4,329	2,679	678	94	3,451
1961.....	4,310	1,358	50	5,718	2,852	938	41	3,831
1962.....	5,646	6,531	51	12,228	3,287	5,998	16	9,301
1963.....	9,339	2,708	17	12,064	3,666	1,747	4	5,417
1964.....	12,185	719	9	12,913	3,316	389	3	3,708
1965.....	12,881	465	2	13,348	3,168	141	-	3,309
1966.....	15,244	507	3	15,754	3,402	167	-	3,569
1967.....	14,352	506	13	14,871	2,798	268	1	3,067
1968.....	15,000	568	3	15,571	4,043	219	-	4,262
1969.....	15,748	370	5	16,123	4,133	90	3	4,226
1970.....	19,080	465	7	19,552	5,281	236	5	5,522
1971.....	18,551	495	1	19,047	4,633	244	-	4,877
1972.....	24,759	562	3	25,324	5,445	312	1	5,758
1973.....	36,922	1,105	4	38,031	11,981	617	2	12,600
1974.....	42,218	1,396	-	43,614	14,880	875	-	15,755
1975.....	45,480	663	-	46,143	16,469	468	-	16,937
1976.....	40,416	607	5	41,028	13,809	442	-	14,251
1977.....	41,395	878	1	42,274	14,441	725	-	15,166
1978.....	54,517	905	7	55,429	13,293	670	-	13,963
1979.....	64,808	1,534	8	66,350	20,660	986	-	21,646
1980.....	46,285	1,623	9	47,917	10,450	631	-	11,081
1981.....	31,877	1,475	14	33,366	4,176	531	2	4,709
1982.....	35,295	754	70	36,119	3,051	254	-	3,305
1983.....	37,281	643	70	37,994	2,697	178	5	2,880

* Including other vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - SALES 1961-1983

JAPAN



Domestic Passenger Car Sales by Toyota Motor Company*

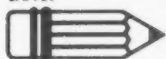
	Century	Crown (Cressida)	Chaser	Cresta	Soarer	Corona	Carina	Camry	Visia	Celica	Corolla	Sprinter	Tercel	Corsa	Corolla II	Sprinter Carib (Tercel 4 wd)	Starlet
Before 1961	-	118,587	-	-	-	31,388	-	-	-	-	-	-	-	-	-	-	-
1961	-	51,676	-	-	-	43,112	-	-	-	-	-	-	-	-	-	-	-
1962	-	47,217	-	-	-	68,301	-	-	-	-	-	-	-	-	-	-	-
1963	-	76,037	-	-	-	60,871	-	-	-	-	-	-	-	-	-	-	-
1964	-	79,236	-	-	-	89,688	-	-	-	-	-	-	-	-	-	-	-
1965	-	66,691	-	-	-	167,124	-	-	-	-	-	-	-	-	-	-	-
1966	-	68,981	-	-	-	190,621	-	-	-	-	-	-	-	-	-	-	-
1967	42	72,008	-	-	-	224,117	-	-	-	-	11,311	-	-	-	-	-	-
1968	1,048	90,095	55,771	-	-	179,526	-	-	-	-	139,175	-	-	-	-	-	-
1969	718	97,117	245,565	-	-	75,908	-	-	-	-	201,940	35,180	-	-	-	-	-
1970	782	89,048	142,449	-	-	190,580	7,165	-	-	-	273,640	57,684	-	-	-	-	-
1971	691	85,783	94,193	-	-	179,158	67,704	-	-	-	3,024	326,026	-	-	-	-	-
1972	1,120	70,796	158,674	-	-	182,459	84,766	-	-	-	63,656	336,017	-	-	-	-	-
1973	1,235	98,785	154,473	-	-	187,575	155,150	-	-	-	61,134	390,509	89,683	-	-	-	-
1974	1,390	67,749	82,428	-	-	206,575	106,254	-	-	-	86,211	405,429	93,901	-	-	-	-
1975	786	108,702	83,458	-	-	262,098	134,432	-	-	-	47,687	374,494	97,831	-	-	-	-
1976	1,001	90,998	55,684	-	-	216,003	141,891	-	-	-	54,030	401,083	129,835	-	-	-	-
1977	1,139	92,704	166,183	22,415	-	119,376	130,031	-	-	-	53,569	356,921	115,347	-	-	-	-
1978	1,016	116,687	155,399	38,620	-	134,360	166,227	-	-	-	45,645	321,666	103,460	-	-	-	-
1979	1,235	130,145	132,388	33,841	-	173,811	166,844	-	-	-	60,956	342,522	98,698	19,623	15,785	-	-
1980	731	121,867	103,428	20,619	28,250	122,035	137,946	56,729	-	-	48,097	360,683	116,707	30,932	31,866	-	-
1981	708	110,925	128,018	24,600	41,893	108,360	130,643	56,712	-	-	22,083	333,597	100,833	28,667	34,221	-	-
1982	648	102,288	116,609	27,094	54,675	23,607	151,593	164,274	40,795	14,660	24,535	30,970	96,552	30,582	28,969	-	-
1983	1,415	106,266	118,319	28,696	64,712	28,314	152,883	136,170	48,830	26,214	21,261	270,862	115,797	19,614	40,532	6,581	100,652
																11,574	82,120

Domestic Commercial Vehicle Sales by Toyota Motor Company*

	Dyna	Toyota-Ace	Hi-Ace	Town-Ace	Master Ace	Lite-Ace	Stout	Hi-Lux	Publica Pickup	Coaster	Land Cruiser	Blizzard	Toyota Truck
Before 1961	10,368	98,197	-	-	-	-	63,387	-	-	146	N.A.	-	N.A.
1961	5,911	36,106	-	-	-	-	18,520	-	-	146	N.A.	-	N.A.
1962	7,661	39,653	-	-	-	-	18,773	-	-	287	N.A.	-	N.A.
1963	11,885	45,462	-	-	-	-	18,669	-	-	777	N.A.	-	N.A.
1964	20,408	55,057	-	-	-	-	14,860	-	-	1,814	N.A.	-	N.A.
1965	19,632	40,668	-	-	-	-	12,458	-	-	1,636	N.A.	-	N.A.
1966	25,822	56,259	-	-	-	-	11,751	-	-	2,143	N.A.	-	N.A.
1967	31,973	58,538	7,036	-	-	-	11,006	-	-	3,301	N.A.	-	N.A.
1968	31,925	60,685	40,094	-	-	-	8,772	26,727	5,372	3,568	481	-	N.A.
1969	18,133	37,111	47,438	-	-	-	6,314	34,919	3,560	3,568	740	-	N.A.
1970	32,559	32,192	51,714	-	-	-	4,672	34,118	12,707	4,517	977	-	N.A.
1971	32,567	31,966	44,279	-	-	-	3,693	27,670	10,468	3,385	1,098	-	645
1972	36,376	65,727	44,669	-	-	-	3,307	30,385	10,854	3,931	1,143	-	368
1973	60,367	51,901	54,111	-	-	-	3,154	27,026	12,190	5,416	1,064	-	267
1974	28,793	38,010	40,591	-	-	-	1,902	21,096	8,257	4,096	1,008	-	341
1975	23,119	33,262	41,091	-	-	-	1,417	19,376	7,593	3,091	864	-	225
1976	28,105	39,382	44,910	11,180	-	-	1,415	22,680	6,556	3,372	1,356	-	96
1977	27,458	26,267	52,160	36,767	-	-	1,605	17,215	5,601	3,219	2,796	-	111
1978	31,807	26,901	59,631	70,470	-	-	1,141	15,915	4,982	3,504	5,068	-	165
1979	31,882	33,066	61,283	96,673	-	-	1,097	15,593	4,504	3,863	7,311	-	101
1980	26,353	28,735	63,994	60,661	-	-	875	17,116	3,907	3,603	8,769	-	66
1981	21,548	23,908	57,174	60,239	-	-	664	14,288	3,530	3,260	11,032	-	18
1982	18,537	19,715	47,367	65,478	1,622	51,364	344	18,104	2,597	3,159	7,231	1,868	18
1983	18,926	18,433	51,503	56,836	11,713	50,318	201	14,734	2,519	3,155	4,366	1,002	405

* Including station wagons for commercial use.

TOYOTA MOTOR CO.



JAPAN - SALES 1979-1983

Domestic Sales of Four Wheel Drive Vehicles by Model

<u>Models/Manufacturers</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Subaru Leone 4WD/Fuji H.I.....	14,699	21,462	25,525	22,576	20,326
Domingo 4WD/Fuji H.I.....	-	-	-	-	5,041
Sprinter Carib/Toyota.....	-	-	-	6,578	11,574
Land Cruiser/Toyota.....	7,311	8,767	11,032	7,730	4,365
HI-Lux 4WD/Toyota.....	530	3,734	2,743	4,233	2,801
Blizzard/Toyota.....	-	1,648	1,868	1,002	405
Pajero 4WD/Mitsubishi.....	-	-	-	6,441	7,357
Delica Star Wagon/Mitsubishi..	-	-	-	1,863	4,959
Jeep/Mitsubishi.....	9,242	7,561	6,556	3,254	2,189
Forte 4WD/Mitsubishi.....	-	284	1,155	420	329
Datsun Truck 4WD/Nissan.....	-	2,787	4,333	3,471	2,821
Safari/Nissan.....	-	1,459	2,278	1,621	1,583
Patrol/Nissan.....	776	189	-	-	-
Faster Rodeo 4WD Big Horn.....	1,484	1,575	2,705	6,591	3,582
Fargo 4WD/Isuzu.....	-	-	-	-	313
Taft/Daihatsu.....	1,000	740	414	229	115
Jimny/Suzuki.....	423	375	179	1,655	2,859
Small-Size 4WD Total.....	35,465	50,581	58,788	67,664	70,619
Subaru Samba 4WD/Fuji H.I....	-	4,900	41,525	44,685	47,473
Lex Combi 4WD.....	-	-	-	-	6,469
Carry 4WD/Suzuki.....	-	-	18,033	42,048	48,273
Jimny/Suzuki.....	12,205	13,077	26,649	23,629	13,202
ALTO 4WD/Suzuki.....	-	-	-	-	4,711
Atrai 4WD, Hi-Jet 4WD/Daihatsu	-	-	-	42,966	34,750
Mira 4WD/Daihatsu.....	-	-	-	-	3,001
Minicab 4WD/Mitsubishi.....	-	-	-	18,918	29,445
Acty 4WD/Honda.....	-	-	-	-	38,430
Mini 4WD Total.....	12,205	17,977	86,207	172,246	225,754
GRAND TOTAL.....	47,670	68,558	144,995	239,910	296,373

GUIDE TO JAPAN'S AUTO INDUSTRY FACTS & INFO '82. Reprinted with permission from Automotive Herald Co., Ltd. All rights reserved. No part of this table may be reproduced in any form or by any means without prior permission in writing from AUTOMOTIVE HERALD CO., LTD. Copyright 1984.

JAPAN - PRODUCTION, EXPORTS 1982-1983

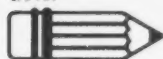


Motor Vehicles by Type and Manufacturer

Type & Maker	Production		Exports	
	1982	1983	1982	1983
Diesel-Engined Cars				
Daihatsu.....	N.A.	35,625	N.A.	5,355
Isuzu.....	N.A.	N.A.	18,259	6,887
Mazda.....	N.A.	92,069	N.A.	N.A.
Mitsubishi.....	N.A.	N.A.	N.A.	4,221
Nissan.....	79,863	95,383	31,590	N.A.
Turbocharged Cars				
Fuji H.I.....	2,554	4,351	-	-
Nissan.....	140,282	193,737	16,173	N.A.
FWD Cars				
Daihatsu.....	100,252	166,260	32,789	49,090
Fuji H.I.....	N.A.	32,506	N.A.	N.A.
Honda.....	859,743	997,186	605,533	N.A.
Isuzu.....	N.A.	N.A.	N.A.	1,242
Mazda.....	545,121	712,490	340,000	480,000
Mitsubishi.....	N.A.	125,081	N.A.	225,341
Nissan.....	1,000,629	1,176,216	610,875	679,765
Suzuki.....	112,395	137,528	30,403	37,158
4WD Light Commercial Vehicles				
Daihatsu.....	23,450	35,625	23,377	5,365
Fuji H.I.....	N.A.	66,070	63,186	N.A.
Isuzu.....	N.A.	N.A.	26,913	25,826
Mitsubishi.....	N.A.	44,177	N.A.	43,744
Nissan.....	24,143	90,782	19,467	N.A.
Suzuki.....	130,504	N.A.	63,545	70,444
Toyota.....	N.A.	219,917	N.A.	210,395
1-Tonner Pickup Trucks				
Isuzu.....	N.A.	N.A.	106,817	87,290
Mazda.....	94,945	131,326	100,006	129,096
Mitsubishi.....	N.A.	661	N.A.	72,464
Nissan.....	256,169	309,018	231,644	284,943

N.A. - Not available

GUIDE TO JAPAN'S AUTO INDUSTRY FACTS & INFO '82. Reprinted with permission from Automotive Herald Co., Ltd. All rights reserved. No part of this table may be reproduced in any form or by any means without prior permission in writing from AUTOMOTIVE HERALD CO., LTD. Copyright 1984.



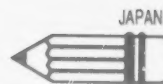
JAPAN - NEW REGISTRATIONS 1956-1983

Motor Vehicle Registrations by Type

	Passenger Cars	Trucks	Buses	Total	Three- Wheelers
1956.....	31,743	70,020	5,388	107,151	103,572
1957.....	44,431	110,363	6,269	161,063	114,518
1958.....	49,236	115,646	6,196	171,078	103,339
1959.....	73,050	158,607	6,473	238,130	151,958
1960.....	145,227	255,693	7,260	408,180	260,143
1961.....	229,057	504,703	9,159	742,919	217,441
1962.....	259,269	662,781	10,941	932,991	143,364
1963.....	371,076	826,421	13,021	1,210,518	114,070
1964.....	493,536	985,453	15,214	1,494,203	74,475
1965.....	586,287	1,073,832	14,843	1,674,962	42,851
1966.....	740,259	1,302,416	17,467	2,060,142	30,498
1967.....	1,131,337	1,561,943	21,491	2,714,771	21,465
1968.....	1,569,404	1,714,230	24,571	3,308,205	14,269
1969.....	2,036,654	1,772,050	26,704	3,835,408	9,656
1970.....	2,379,128	1,693,449	27,827	4,100,404	6,431
1971.....	2,402,757	1,596,536	21,824	4,021,117	4,508
1972.....	2,627,087	1,717,731	21,757	4,366,575	2,006
1973.....	2,933,592	1,596,286	25,532	4,915,410	610
1974.....	2,286,795	1,540,255	22,690	3,849,740	6
1975.....	2,737,635	1,551,454	19,836	4,308,925	-
1976.....	2,449,429	1,631,363	23,259	4,104,051	-
1977.....	2,500,095	1,671,238	22,916	4,194,249	-
1978.....	2,856,710	1,800,377	24,777	4,681,864	-
1979.....	3,036,873	2,092,894	23,985	5,153,752	-
1980.....	2,854,176	2,137,948	23,387	5,015,511	-
1981.....	2,866,695	2,237,404	22,897	5,126,996	-
1982.....	3,038,272	2,201,366	21,793	5,261,431	-
1983.....	3,135,610	2,226,396	20,310	5,382,316	-

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION

JAPAN - NEW REGISTRATIONS 1982-1983



Motor Vehicles by Type and Manufacturer

Company	PASSENGER CARS			TRUCKS					TOTAL		1983/ 1982
	Medium	Small-Sized		Heavy & Medium	Light	Mini	Mini-Vans	Buses	1983	1982	
Daihatsu.....	-	67,329	44,885	-	11,134	69,530	191,056	-	383,934	339,252	113.2
Fuji Heavy Industries...	-	33,954	45,776	-	12,823	53,234	144,315	-	290,052	271,649	105.8
Minico.....	-	-	-	31,011	1,915	-	-	2,581	35,507	36,132	98.3
Honda.....	-	245,117	-	-	6,394	77,895	75,586	-	404,992	350,576	103.7
Isuzu.....	-	57,807	-	27,450	83,372	-	-	3,862	172,491	178,657	96.5
Mitsubishi.....	335	168,413	20,608	30,335	88,743	58,381	111,506	4,854	483,175	513,989	94.0
Nissan.....	25,855	807,248	-	-	264,198	-	-	3,317	1,100,618	1,108,343	99.3
Nissan Diesel.....	-	-	-	18,149	-	-	-	954	19,103	18,655	102.4
Suzuki.....	-	4,276	86,693	-	2,859	118,912	250,171	-	462,911	450,277	102.8
Toyok Kogyo.....	-	244,535	-	-	96,921	53,966	-	278	395,700	394,714	100.2
Toyota.....	38,367	1,209,179	-	4,369	342,270	-	-	4,464	1,598,549	1,523,671	104.9
Imports.....	15,653	19,631	-	-	-	-	-	-	35,284	35,516	99.3
Other's.....	-	-	3	-	-	15	-	-	18	27	66.7
TOTAL.....	80,210	2,857,489	197,915	111,314	910,529	431,933	772,634	20,310	5,382,334	5,261,458	102.3
TOTAL 1982.....	63,697	2,794,789	179,788	113,136	933,321	419,645	735,269	21,793	-	-	-
1983/1982.....	125.9	102.2	110.1	98.4	97.6	102.9	105.1	93.2	-	-	-

JAPAN AUTOMOBILE DEALERS ASSOCIATION AND JAPAN MINI VEHICLES ASSOCIATION



JAPAN - PRODUCTION, NEW REGISTRATIONS, EXPORTS 1983

Motor Vehicles by Type and Manufacturer

	P R O D U C T I O N		N E W R E G I S T R A T I O N S			E X P O R T S			Exports as % Production
	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	Total Vehicles	Passenger Cars	Commercial Vehicles	
Toyota	1,086,150	801,380	1,887,530	1,247,546	351,003	1,598,549	1,069,053	595,308	50.8
Nissan	1,006,160	81,620	1,087,780	833,103	267,515	1,100,618	953,665	406,059	54.8
Mazda	861,590	308,210	1,169,800	244,535	151,165	395,700	590,410	189,810	64.9
Suzuki	857,880	138,750	996,630	245,111	159,875	404,982	603,475	8,809	59.3
Mitsubishi	524,750	850,980	1,375,730	189,356	293,819	483,175	302,172	193,368	50.8
Isuzu	137,500	497,760	635,260	50,969	371,962	422,931	44,533	156,783	51.5
Daewoo	130,460	310,218	440,678	79,680	210,372	290,052	142,889	112,241	47.2
Subaru	185,150	347,110	532,260	112,214	271,720	383,934	63,041	72,609	25.6
Honda	118,180	274,510	392,690	57,807	114,684	172,491	37,158	120,446	25.0
Other	57,170	57,170	114,340	35,507	35,507	71,014	-	14,640	28.1
Mitsubishi	30,840	30,840	61,680	19,103	19,103	38,206	-	13,041	40.2
Others	701	701	1,402	35,284	-	35,284	-	-	-
TOTAL	7,151,888	3,959,771	11,111,659	3,135,611	2,246,705	5,382,316	3,806,396	1,863,114	51.0

* Imported cars.

Note: Production and export figures do not include 80 c.c. Also includes mini-size four-wheel vehicles.

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION - JAPAN AUTOMOBILE DEALERS ASSOCIATION - JAPAN MINI VEHICLE DEALERS ASSOCIATION



JAPAN - NEW REGISTRATIONS 1980-1983

Passenger Cars Ranked According to Top 15 Models

Rank	1	9	8	3	Units
1	Corolla		Toyota		207,203
2	Sunny		Nissan		184,774
3	Familia		Mazda		173,497
4	Corona		Toyota		138,330
5	Bluebird		Nissan		133,205
6	Carina		Toyota		116,499
7	Sprinter		Toyota		115,587
8	Mark II		Toyota		111,599
9	Crown		Toyota		103,691
10	Skyline		Nissan		100,453
11	City		Honda		96,404
12	Corolla II		Toyota		90,659
13	March		Nissan		80,740
14	Starlet		Toyota		73,894
15	Mirage		Mitsubishi		68,934

Rank	1	9	8	2	Units
1	Corolla		Toyota		233,477
2	Sunny		Nissan		200,335
3	Familia		Mazda		191,850
4	Bluebird		Nissan		153,274
5	Corona		Toyota		136,065
6	Carina		Toyota		121,896
7	City		Honda		116,132
8	Skyline		Nissan		107,381
9	Mark II		Toyota		105,051
10	Crown		Toyota		98,299
11	Sprinter		Toyota		90,761
12	Starlet		Toyota		90,074
13	Mirage		Mitsubishi		83,823
14	Pulsar		Nissan		74,113
15	Cresta		Toyota		54,076

Rank	1	9	8	1	Units
1	Corolla		Toyota		251,138
2	Bluebird		Nissan		183,896
3	Familia		Mazda		166,278
4	Sunny		Nissan		160,172
5	Mark II		Toyota		116,922
6	Carina		Toyota		109,126
7	Crown		Toyota		108,826
8	Skyline		Nissan		108,775
9	Sprinter		Toyota		96,176
10	Corona		Toyota		93,687
11	Starlet		Toyota		88,665
12	Civic		Honda		82,257
13	Mirage		Mitsubishi		70,291
14	Galant		Mitsubishi		70,022
15	Pulsar		Nissan		64,944

Rank	1	9	8	0	Units
1	Corolla		Toyota		258,925
2	Bluebird		Nissan		196,316
3	Sunny		Nissan		152,001
4	Crown		Toyota		115,362
5	Carina		Toyota		115,162
6	Skyline		Nissan		114,396
7	Familia		Toyo Kogyo		108,702
8	Corona		Toyota		105,461
9	Sprinter		Toyota		100,643
10	Mark II		Toyota		94,419
11	Civic		Honda		89,128
12	Starlet		Toyota		81,461
13	Cedric		Nissan		77,367
14	Mirage		Mitsubishi		77,079
15	Galant		Mitsubishi		72,127

JAPAN AUTOMOBILE DEALERS ASSOCIATION



JAPAN - NEW REGISTRATIONS 1970-1983

Motor Vehicles by Manufacturer

Calendar Year	Honda	Mazda	Mitsubishi	Nissan	Toyota	Others	Total
1970.....	363,816	335,599	411,209	927,485	1,109,775	952,583	4,100,467
1971.....	293,704	306,258	385,190	968,255	1,169,074	898,636	4,021,117
1972.....	275,798	336,185	374,454	1,152,425	1,357,195	870,518	4,366,575
1973.....	297,745	397,345	444,527	1,283,109	1,564,128	962,224	4,949,078
1974.....	282,128	286,888	309,976	964,517	1,265,979	740,251	3,849,739
1975.....	248,274	319,765	347,499	1,176,039	1,442,272	775,082	4,308,931
1976.....	248,770	292,386	372,469	1,075,519	1,305,468	809,439	4,104,051
1977.....	245,532	300,048	427,784	1,060,071	1,303,045	857,769	4,194,249
1978.....	254,332	342,193	494,914	1,140,481	1,512,709	937,234	4,681,863
1979.....	262,865	404,305	547,057	1,234,652	1,611,046	1,093,827	5,153,752
1980.....	270,925	392,052	527,425	1,166,439	1,494,350	1,164,319	5,015,510
1981.....	334,439	385,926	515,327	1,134,347	1,492,699	1,264,258	5,126,996
1982.....	390,576	394,714	513,989	1,108,343	1,523,671	1,330,138	5,261,431
1983.....	404,993	395,700	483,175	1,100,618	1,598,549	1,399,281	5,382,316

Passenger Cars by Manufacturer

1970.....	253,075	156,994	213,594	587,598	708,729	459,147	2,379,137
1971.....	199,098	154,292	196,046	647,235	784,893	421,193	2,402,757
1972.....	183,357	182,427	174,927	802,796	926,618	356,962	2,627,087
1973.....	200,359	218,762	203,217	911,333	1,082,046	337,309	2,953,026
1974.....	188,687	148,445	131,079	662,080	891,926	264,578	2,286,795
1975.....	160,785	177,705	169,633	856,435	1,072,781	300,302	2,737,641
1976.....	166,960	163,213	184,575	741,644	898,658	294,379	2,449,429
1977.....	165,716	176,179	217,985	755,342	892,389	292,484	2,500,095
1978.....	171,241	171,610	261,314	834,391	1,081,747	336,407	2,856,710
1979.....	175,919	203,133	266,781	890,427	1,142,293	358,320	3,036,873
1980.....	166,975	196,560	250,706	828,158	1,064,172	347,605	2,854,176
1981.....	186,198	220,795	235,704	806,878	1,098,018	319,102	2,866,695
1982.....	239,568	247,347	225,767	822,297	1,173,779	329,514	3,038,272
1983.....	245,117	244,535	189,355	833,103	1,247,546	375,954	3,135,610

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.

JAPAN - NEW REGISTRATIONS 1974-1983

JAPAN



Imported Passenger Cars

	<u>Citroen</u>	<u>Peugeot</u>	<u>Renault</u>	<u>Others</u>	<u>Total French</u>
1974.....	489	-	25	3	517
1975.....	497	-	10	3	510
1976.....	500	-	4	6	510
1977.....	565	45	104	1	715
1978.....	1,157	79	212	2	1,450
1979.....	1,228	260	303	1	1,792
1980.....	693	126	253	-	1,072
1981.....	390	85	263	-	738
1982.....	322	77	294	12	705
1983.....	427	19	237	20	703

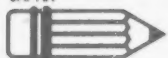
	<u>Audi</u>	<u>BMW</u>	<u>Ford</u>	<u>Mercedes-Benz</u>	<u>Porsche</u>	<u>Volkswagen</u>	<u>Others</u>	<u>Total German</u>
1974.....	1,252	1,414	474	2,940	327	14,837	765	22,009
1975.....	2,613	1,631	223	2,725	311	14,085	520	22,108
1976.....	2,972	1,827	546	2,730	481	12,468	295	21,319
1977.....	3,125	1,710	128	3,431	813	12,661	295	22,163
1978.....	4,124	2,386	1,137	4,261	1,083	15,187	255	28,433
1979.....	3,632	4,070	1,184	5,341	1,219	17,554	115	33,115
1980.....	3,803	3,187	275	3,887	855	14,002	29	26,038
1981.....	3,243	3,662	53	5,320	611	12,047	9	24,945
1982.....	3,283	5,293	9	5,739	560	11,793	21	26,698
1983.....	3,563	6,298	80	6,228	535	9,664	419	26,787

	<u>Alfa Romeo</u>	<u>Fiat</u>	<u>Lancia</u>	<u>Others</u>	<u>Total Italian</u>
1974.....	548	351	-	40	939
1975.....	645	560	6	753	1,964
1976.....	748	611	44	85	1,488
1977.....	339	659	102	429	1,529
1978.....	208	902	138	541	1,789
1979.....	485	1,168	60	840	2,553
1980.....	294	714	51	625	1,684
1981.....	212	408	18	454	1,092
1982.....	121	455	21	805	1,402
1983.....	104	580	60	952	1,696

	<u>Volvo</u>	<u>Others</u>	<u>Total Swedish</u>	<u>BL</u>	<u>Ford</u>	<u>Lotus</u>	<u>Rolls-Royce</u>	<u>Others</u>	<u>Total U.K.</u>
1974.....	241	605	846	787	211	53	56	283	1,390
1975.....	52	-	52	1,140	358	91	61	296	1,946
1976.....	1,000	38	1,038	1,269	261	136	66	269	2,001
1977.....	978	12	990	815	276	184	62	159	1,496
1978.....	1,299	60	1,359	1,320	867	157	76	534	2,954
1979.....	1,712	124	1,836	3,114	721	66	90	121	4,126
1980.....	1,243	103	1,346	3,132	295	68	39	139	3,673
1981.....	814	142	956	2,350	110	60	35	82	2,637
1982.....	811	253	1,064	1,904	33	43	42	62	2,084
1983.....	918	324	1,242	2,022	-	52	51	85	2,210

	<u>American Motors</u>	<u>Chrysler</u>	<u>Ford</u>	<u>General Motors</u>	<u>Total U.S.</u>	<u>Others</u>	<u>Total Imported Cars</u>
1974.....	153	1,155	5,976	6,211	13,495	258	39,494
1975.....	88	1,040	8,140	7,102	16,370	35	42,985
1976.....	96	962	6,786	7,016	14,860	8	41,224
1977.....	39	851	6,937	6,845	14,672	1	41,586
1978.....	59	832	6,362	6,694	13,947	2	49,934
1979.....	30	1,139	6,895	8,675	16,739	-	60,161
1980.....	14	619	4,446	5,979	11,058	-	44,871
1981.....	2	404	2,925	4,411	7,742	-	38,110
1982.....	1	205	1,360	1,996	3,562	-	35,515
1983.....	31	29	1,074	1,512	2,646	-	35,284

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION



JAPAN - NEW REGISTRATIONS 1982-1983

Passenger Cars by Manufacturer and Country Ranking

Rank	1	9	8	3	Units	%
1	V.W. (Germany)				13,227	37.5
2	B.M.W. (Germany)				6,298	17.8
3	Daimler-Benz (Germany)				6,228	17.2
4	BL (U.K.)				2,022	5.7
5	G.M. (U.S.)				1,512	4.3
6	Ford (U.S.)				1,074	3.0
7	Volvo (Sweden)				918	2.6
8	Fiat (Italy)				580	1.6
	Others				3,425	9.7
Total					35,284	100.0%

Rank	1	9	8	3	Units	%
1	Germany, West				26,787	75.9
2	U.S.				2,646	7.5
3	U.K.				2,210	6.3
4	Italy				1,696	4.8
5	Sweden				1,244	3.5
	Others				701	2.0
Total					35,284	100.0%

Rank	1	9	8	2	Units	%
1	V.W. (Germany)				15,076	42.4
2	Daimler-Benz (Germany)				5,739	16.2
3	B.M.W. (Germany)				5,293	14.9
4	G.M. (U.S.)				1,996	5.6
5	BL (U.K.)				1,904	5.4
6	Ford (U.S.)				1,360	3.8
7	Fiat (Italy)				966	2.7
8	Volvo (Sweden)				811	2.3
	Others				2,371	6.7
Total					35,516	100.0%

Rank	1	9	8	2	Units	%
1	Germany, West				26,677	75.1
2	U.S.				3,562	10.0
3	U.K.				2,016	5.7
4	Sweden				1,064	3.0
5	Italy				1,006	2.8
	Others				1,191	3.4
Total					35,516	100.0%

Passenger Cars by Size and Manufacturer

	1983	1982	%
LARGE-SIZE CARS			
(American Cars)			
General Motors..	1,511	1,987	76.0
Cadillac.....	365	398	91.7
Buick.....	439	772	56.9
Pontiac.....	304	110	276.4
Oldsmobile....	34	2	-
Chevrolet.....	369	705	52.3
Ford.....	1,062	1,324	80.2
Chrysler.....	26	172	15.1
American Motors	31	1	-
U.S.A. Total....	2,630	3,484	75.5
(European Cars)			
Jaguar.....	331	272	121.7
Rover.....	24	154	15.6
Rolls-Royce....	51	42	121.4
Lotus.....	6	6	100.0
Others.....	27	30	90.0
U.K. Total.....	439	504	87.1
Audi.....	1,110	832	133.4
Mercedes-Benz...	6,428	5,739	112.0
B.M.W.....	3,313	2,382	139.1
Porsche.....	315	373	138.1
Ford.....	80	-	-
Others.....	9	5	180.0
W. Germany Total	11,455	9,331	122.8
Citroen.....	124	130	95.4
Peugeot.....	18	21	85.7
Others.....	12	12	100.0
France Total....	154	163	94.5
Ferrari.....	40	40	100.0
Maserati.....	28	-	-
Others.....	16	19	84.2
Italy Total.....	82	59	139.0
Volvo.....	893	811	110.1
Others.....	1	-	-
Sweden Total....	894	811	110.2
LARGE-CAR TOTAL	15,654	14,352	109.1

	1983	1982	%
SMALL-SIZE CARS			
(American Cars)			
General Motors..	1	9	11.1
Ford.....	12	36	33.3
Chrysler.....	3	33	9.1
U.S.A. Total....	16	78	20.5
(European Cars)			
Mini.....	1,611	1,205	133.7
Triumph.....	26	27	96.3
M.G.....	30	246	12.2
Lotus.....	46	37	124.3
Others.....	58	65	89.2
U.K. Total.....	1,771	1,580	112.1
Audi.....	2,453	2,451	100.1
V.W.....	9,664	11,793	81.9
B.M.W.....	2,985	2,911	102.5
Porsche.....	20	187	10.7
Opel.....	24	-	-
Others.....	186	25	744.0
W. Germany Total	15,332	17,367	88.3
Citroen.....	303	192	157.8
Peugeot.....	1	56	-
Renault.....	237	294	80.6
Others.....	8	-	-
France Total....	549	542	101.3
Alfa Romeo.....	104	121	86.0
Fiat.....	580	455	127.5
Lancia.....	60	21	285.7
Autobianchi.....	739	440	168.0
Pininfarina.....	20	-	-
Innocenti.....	104	-	-
Others.....	7	256	2.7
Italy Total.....	1,614	1,343	120.2
Saab.....	323	233	138.5
Volvo.....	25	1	-
Sweden Total....	350	234	137.8
SMALL-CAR TOTAL	19,632	21,164	92.8
GRAND TOTAL.....	35,286	35,516	99.4

JAPAN AUTOMOBILE IMPORTERS ASSOCIATION

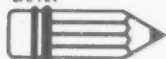
JAPAN - TOTAL REGISTRATIONS 1950-1983



Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Trucks</u>	<u>Buses</u>	<u>Special Purpose Vehicles</u>	<u>Total</u>	<u>Three Wheelers</u>
1950.....	42,588	152,109	18,306	12,494	225,497	111,888
1951.....	57,533	170,160	21,621	14,836	264,150	152,734
1955.....	153,325	250,988	34,421	32,572	471,306	429,491
1956.....	181,074	295,234	38,241	39,400	553,949	493,839
1957.....	218,524	373,575	42,840	47,257	682,196	553,958
1958.....	259,631	455,842	47,050	54,784	817,307	612,342
1959.....	318,758	575,701	51,075	63,588	1,009,122	742,340
1960.....	457,333	775,715	56,192	64,286	1,353,526	833,159
1961.....	663,951	1,159,542	63,450	76,612	1,963,555	904,262
1962.....	889,032	1,677,467	72,029	90,776	2,729,304	903,496
1963.....	1,233,651	2,337,249	81,414	110,038	3,762,352	879,277
1964.....	1,672,359	3,090,969	93,011	132,111	4,988,450	793,635
1965.....	2,181,275	3,865,478	102,695	150,572	6,300,020	682,949
1966.....	2,833,246	4,798,961	114,289	174,876	7,921,372	573,843
1967.....	3,836,409	5,856,191	129,217	207,207	10,029,024	472,075
1968.....	5,209,319	6,879,252	148,286	245,509	12,482,266	388,291
1969.....	6,933,732	7,733,403	170,137	289,394	15,126,666	317,702
1970.....	8,778,972	8,281,759	187,980	333,132	17,581,843	243,934
1971.....	10,572,122	8,705,716	194,360	385,679	19,857,877	202,906
1972.....	12,531,149	9,230,385	202,819	444,160	22,408,513	167,671
1973.....	14,473,630	9,810,306	212,622	502,723	24,999,281	136,465
1974.....	15,853,548	10,157,905	222,430	547,423	26,781,306	119,659
1975.....	17,236,321	10,043,853	226,284	584,100	28,090,558	47,998
1976.....	18,475,565	10,750,017	222,384	621,294	30,069,260	41,406
1977.....	19,825,712	11,294,549	224,648	663,041	32,007,950	36,229
1978.....	21,279,689	11,904,903	226,970	709,172	34,120,734	30,978
1979.....	22,667,297	12,577,139	229,039	757,538	36,231,013	24,298
1980.....	23,659,520	13,177,479	230,020	789,155	37,856,174	17,724
1981.....	24,612,270	13,955,848	230,905	821,934	39,620,957	11,453
1982.....	25,539,061	14,716,570	230,813	849,935	41,336,379	9,277
1983.....	26,385,444	15,436,908	230,513	878,715	42,931,580	7,848

JAPAN AUTOMOBILE MANUFACTURERS ASSOCIATION, INC.



JAPAN - TOTAL REGISTRATIONS 1961-1983

Vehicles in Use by Year of First Registration As of the End of March, 1983

Model Year	Passenger Cars	%	Trucks	%	Buses	%	Special Purpose Vehicles	%	Total	%
1969 & Older...	113,133	0.5	74,659	0.9	6,495	2.8	20,579	3.8	214,866	0.7
1970.....	102,408	0.4	62,146	0.7	5,806	2.5	10,631	2.0	180,991	0.6
1971.....	227,191	1.0	103,267	1.2	7,758	3.4	14,607	2.7	352,823	1.1
1972.....	397,555	1.7	191,534	2.3	9,893	4.3	20,776	3.8	619,758	1.9
1973.....	941,870	4.0	360,258	4.2	15,447	6.7	31,574	5.8	1,349,149	4.1
1974.....	1,012,555	4.3	375,410	4.4	16,401	7.1	29,763	5.5	1,434,129	4.4
1975.....	1,841,011	7.9	541,543	6.4	15,647	6.8	29,151	5.4	2,427,352	7.4
1976.....	1,788,132	7.6	693,579	8.2	18,908	8.2	33,551	6.2	2,534,170	7.8
1977.....	2,131,355	9.1	833,280	9.8	19,961	8.7	41,776	7.7	3,026,372	9.3
1978.....	2,592,150	11.1	1,012,859	11.9	22,580	9.8	54,744	10.1	3,682,333	11.3
1979.....	2,866,665	12.3	1,163,571	13.7	22,537	9.8	63,284	11.7	4,116,057	12.6
1980.....	2,795,211	12.0	1,049,237	12.3	21,886	9.5	61,241	11.3	3,927,575	12.0
1981.....	2,819,363	12.1	942,367	11.1	21,293	9.3	56,239	10.8	3,841,262	11.8
1982.....	2,969,425	12.7	867,330	10.2	19,847	8.6	56,965	10.5	3,913,567	12.0
1983.....	791,115	3.4	233,252	2.7	5,258	2.3	14,430	2.7	1,044,055	3.2
TOTAL.....	23,389,139	100.0	8,504,292	100.0	229,717	100.0	541,311	100.0	32,664,459	100.0

NOTE: The figures do not include vehicles of 550 c.c. & less (360 c.c. & less up to the end of 1975).

MINISTRY OF TRANSPORT

Diesel Vehicles in Use by Type

	Cars	% of Total Cars	Trucks	% of Total Trucks	Buses	% of Total Buses	Special Purpose Vehicles	% of Total S.P.V.	Total	% of Total Vehicles
1961....	370	0.1	149,241	7.3	54,444	85.8	21,199	24.9	225,254	7.9
1962....	1,492	0.2	193,486	7.5	61,764	85.7	29,770	29.8	286,512	7.9
1963....	9,134	0.7	246,755	7.7	69,734	85.7	42,856	35.9	368,479	7.9
1964....	13,232	0.8	302,467	7.8	77,485	83.3	56,631	40.0	449,815	7.8
1965....	13,697	0.6	350,905	7.7	83,785	81.6	69,038	43.3	517,425	7.4
1966....	15,019	0.5	434,592	8.1	89,788	78.6	85,596	46.7	624,995	7.4
1967....	14,615	0.4	541,530	8.6	96,187	74.4	109,014	50.5	761,346	7.3
1968....	13,504	0.3	650,953	9.0	101,991	68.8	138,751	54.6	905,199	7.0
1969....	11,985	0.2	763,791	9.5	108,647	63.9	170,597	57.2	1,055,020	6.8
1970....	10,738	0.1	884,882	10.4	120,698	58.9	205,143	60.1	1,211,461	6.8
1971....	8,328	0.1	1,011,815	11.4	114,167	58.7	239,620	61.2	1,373,930	6.8
1972....	4,853	-	1,157,203	12.3	119,806	59.1	288,723	64.6	1,570,585	7.0
1973....	3,942	-	1,341,640	13.5	124,703	58.7	338,481	66.9	1,808,766	7.2
1974....	3,129	-	1,468,728	14.3	133,869	60.2	375,536	68.2	1,981,262	7.4
1975....	4,220	-	1,568,244	15.5	143,278	63.3	404,196	68.9	2,119,938	7.5
1976....	12,969	0.1	1,720,323	15.9	143,368	64.5	436,111	70.6	2,315,211	7.7
1977....	39,383	0.2	1,900,745	16.8	151,047	67.2	479,181	72.1	2,571,156	8.0
1978....	90,052	0.4	2,131,624	17.9	159,725	70.4	525,663	73.9	2,907,064	8.5
1979....	164,899	0.7	2,429,434	19.3	168,883	73.7	574,667	75.9	3,337,883	9.2
1980....	302,217	1.3	2,691,335	20.4	177,482	77.2	609,034	77.0	3,780,068	10.0
1981....	431,695	1.8	2,920,091	20.9	185,348	80.3	642,064	78.0	4,179,198	10.5
1982....	605,066	2.4	3,167,352	21.5	192,147	83.2	670,092	78.7	4,634,657	11.2
1983....	819,279	3.1	3,434,113	22.2	198,173	86.0	700,063	79.6	5,151,628	12.0

NOTE: The figures are as of the end of Dec. and include three wheelers.
The figures do not include vehicles of 550 c.c. & less (360 c.c. & less up to the end of 1975).

MINISTRY OF TRANSPORT

KOREA - PRODUCTION 1976-1983



Motor Vehicles by Type and Manufacturer

Manufacturer	1976	1977	1978	1979	1980	1981	1982	1983
HYUNDAI								
Passenger Cars.....	14,826	27,466	57,054	71,744	39,701	52,961	78,071	93,015
Trucks.....	2,612	9,015	21,297	26,036	14,899	9,519	8,349	10,144
Buses.....	1,851	1,773	3,428	5,206	5,756	6,266	3,723	2,806
Special Purpose Vehicles...	-	-	-	859	883	1,305	840	2,152
Total.....	19,289	38,254	81,779	103,845	61,239	70,051	90,983	108,117
DAE WOO								
Passenger Cars.....	3,788	4,270	12,162	18,430	7,500	8,888	14,845	27,406
Trucks.....	3,319	7,249	11,509	14,396	12,176	7,805	4,073	4,385
Buses.....	1,384	2,418	3,061	5,867	4,737	3,635	3,878	3,219
Special Purpose Vehicles...	113	60	37	-	-	83	-	1,302
Total.....	8,604	13,997	26,769	38,693	24,413	20,411	22,796	36,312
KIA								
Passenger Cars.....	6,991	10,548	16,477	22,140	8,725	4,753	535	136
Trucks.....	13,259	18,936	29,269	35,854	24,397	29,137	30,660	45,283
Buses.....	-	-	-	-	-	1,022	11,330	17,275
Special Purpose Vehicles...	-	-	-	254	247	1,127	741	944
Total.....	20,250	29,484	45,746	58,248	33,369	36,039	43,266	63,638
ASIA								
Trucks.....	29	63	1,371	375	188	257	1,123	6,283
Buses.....	233	1,262	790	1,220	1,032	1,872	1,616	2,026
Total.....	262	1,325	2,161	1,595	1,220	2,129	2,739	8,309
DONG-A								
Buses.....	-	-	-	14	528	563	384	268
Special Purpose Vehicles...	44	453	1,373	671	1,050	1,733	1,747	3,820
Total.....	44	453	1,373	685	1,578	2,296	2,131	4,088
KEOHWA								
Passenger Cars.....	1,096	1,697	1,130	1,250	1,299	2,458	1,009	1,430
K.H.I.C.								
Special Purpose Vehicles...	-	-	-	131	17	17	76	25
DONG MYUNG								
Special Purpose Vehicles...	-	-	-	-	-	-	-	152
SAM SUNG								
Special Purpose Vehicles...	-	-	-	-	-	-	-	1,274
JIN DO								
Special Purpose Vehicles...	-	-	-	-	-	-	-	125

KOREA AUTO INDUSTRIES COOP. ASSOCIATION



KOREA - PRODUCTION 1982-1983

Motor Vehicles by Manufacturer and Model

By Manufacturer Make & Model	1982	1983	By Manufacturer Make & Model	1982	1983
PASSENGER CARS			TRUCKS (continued)		
HYUNDAI			DONG-A		
Pony.....	66,594	71,376	Special Vehicles.....	1,747	3,820
Stellar.....	-	16,443			
Cortina.....	10,799	4,498	ASIA		
Granada.....	678	598	Van.....	929	6,208
Total.....	78,071	93,015	8 ton cargo.....	-	17
			8.5 ton dump.....	75	44
DAE WOO			9 ton cargo.....	119	14
Maepso.....	7,150	14,126	Total.....	1,123	6,283
Gemini.....	3	-			
Royale.....	-	13,280	DAE WOO		
Rekord.....	7,692	-	Special Vehicles.....	1,032	1,302
Total.....	14,845	27,406			
			DONG HYUNG		
KIA			Special Vehicles.....	110	152
Brisa 1000.....	20	65			
Brisa 1300.....	170	6	K.H.I.C.		
Brisa II.....	-	65	Special Vehicles.....	76	25
Peugeot 604.....	2	-			
Fiat 132.....	343	-	SAM SUNG		
Total.....	535	136	Special Vehicles.....	9	1,274
KEOHWA			JIN DO		
Jeep (CJ-5).....	1,009	1,430	Special Vehicles.....	74	125
TOTAL PASSENGER CARS.....	94,460	121,987	HYUNDAI		
			Special Vehicles.....	840	2,152
TRUCKS			TOTAL TRUCKS.....	48,993	75,889
HYUNDAI					
Pony Pickup.....	5,057	6,671	BUSES		
HD 1000.....	1,761	4	HYUNDAI		
8 ton cargo.....	-	494	City.....	-	1,974
8.5 ton cargo.....	318	293	FB 485.....	2,740	-
8.5 ton dump.....	70	56	Mini.....	307	-
11 ton cargo.....	225	628	Rear Engine.....	676	832
11 ton dump.....	456	357	Total.....	3,723	2,806
12 ton cargo.....	-	22			
15 ton dump.....	462	1,619	DAE WOO		
Special Vehicles.....	840	-	City.....	3,412	2,359
Total.....	9,189	10,144	Rear Engine.....	466	860
			Total.....	3,878	3,219
DAE WOO					
Max.....	2,340	2,301	KIA		
2.5 ton cargo.....	259	-	Bongo Coach.....	11,330	17,275
8 ton cargo.....	681	951			
8 ton dump.....	253	168	DONG-A		
11 ton cargo.....	308	754	City.....	323	16
10.5 ton dump.....	232	140	Express.....	61	252
15 ton dump.....	-	71			
Total.....	4,073	4,385	ASIA		
			City (Front & Rear Engine)	233	93
KIA			Mini.....	476	448
B 1300.....	181	-	Light.....	204	260
E 2200.....	15,862	24,032	Micro.....	476	421
E 3000.....	7,957	11,790	Express.....	227	804
E 2500.....	2,913	4,064	Total.....	1,616	2,026
E 4100.....	3,016	5,397			
Special Vehicles.....	741	944	TOTAL BUSES.....	20,931	25,594
Total.....	30,660	46,227			

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1979-1983



Motor Vehicles by Type and Manufacturer

Manufacturer	1979	1980	1981	1982	1983
HYUNDAI					
Passenger Cars.....	14,493	12,357	15,199	13,573	16,052
Trucks.....	5,020	3,765	3,713	3,643	2,448
Buses.....	27	121	201	77	-
Special Purpose Vehicles.....	13	96	88	250	-
Total.....	19,553	16,339	19,201	17,543	18,500
DAE WOO					
Passenger Cars.....	2,474	1,119	155	114	288
Trucks.....	2,491	2,941	2,060	336	53
Buses.....	48	104	138	63	16
Special Purpose Vehicles.....	1	-	36	138	12
Total.....	5,014	4,164	2,389	651	369
KIA					
Passenger Cars.....	1,482	1,170	823	380	-
Trucks.....	5,165	3,565	1,521	457	387
Buses.....	-	-	-	10	168
Special Purpose Vehicles.....	29	-	1	21	45
Total.....	6,676	4,735	2,345	868	600
DONG-A					
Trucks.....	33	82	-	-	-
Buses.....	-	1	36	51	6
Special Purpose Vehicles.....	33	82	48	102	5
Total.....	66	165	84	153	11
ASIA					
Buses.....	-	17	20	14	15
Special Purpose Vehicles.....	-	-	1,200	989	4,938
Total.....	-	17	1,220	1,003	4,953
SHINJIN					
Passenger Cars.....	253	9	1,044	-	-
OTHERS					
Passenger Cars.....	-	-	-	66	60
Trucks.....	-	1	-	-	11
Total.....	-	1	-	66	77
TOTAL EXPORTS					
Passenger Cars.....	18,702	14,655	17,221	14,133	16,405
Trucks.....	12,709	10,354	7,294	4,436	2,862
Buses.....	75	243	395	215	192
Special Purpose Vehicles.....	76	178	1,373	1,500	4,983
TOTAL.....	31,562	25,430	26,283	20,284	24,510

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - EXPORTS 1982-1983

Motor Vehicles by Manufacturer and Model

By Manufacturer & Models	1982	1983	By Manufacturer & Models	1982	1983
HYUNDAI			KIA (con't)		
Pony.....	13,069	15,659	1 ton truck.....	106	103
Pony Wagon.....	501	30	1.4 ton truck.....	14	20
Pony Pickup.....	3,261	2,444	2.5 ton truck.....	103	174
Portor.....	367	-	4.5 ton truck.....	14	90
Mini Bus.....	18	-	Special Vehicles.....	21	45
City Bus.....	59	-	Total.....	868	600
Cortina.....	3	-			
Stellar.....	-	363	DONG-A		
8 ton cargo.....	15	2	City.....	51	6
24 ton cargo.....	-	2	Special Vehicles.....	102	5
Special Vehicles.....	250	-	Total.....	153	11
Total.....	17,543	18,500			
DAE WOO			ASIA		
Maepsv.....	10	151	Mini Bus.....	11	-
Rekord.....	104	11	Micro Bus.....	3	15
Max Pickup.....	291	46	Special Vehicles.....	989	4,938
Royal P/S.....	-	126	Total.....	1,003	4,953
8 ton truck.....	18	3			
11 ton cargo.....	17	2	KEOHWA		
City Bus.....	63	16	Jeep.....	66	66
10.5 ton dump.....	10	2			
Special Vehicles.....	1	12	DAE WOO		
Total.....	514	369	Special Vehicles.....	137	-
KIA			K.H.I.C.		
Brisa.....	380	-	Special Vehicles.....	-	11
Brisa Pickup.....	220	-			
Bongo Coach.....	10	168	TOTAL EXPORTS.....	20,284	24,510

SUMMARY

	1982	1983
Passenger Cars.....	14,133	16,405
Trucks.....	5,936	7,913
Buses.....	215	192
TOTAL.....	20,284	24,510

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

KOREA - SALES 1979-1983

KOREA



Motor Vehicles by Manufacturer and Type

	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
HYUNDAI					
Passenger Cars.....	50,239	29,697	52,804	77,219	92,131
Trucks.....	20,055	12,263	10,462	7,636	9,263
Buses.....	5,032	5,793	6,319	3,897	3,174
Special Purpose Vehicles.....	847	953	1,369	894	2,130
Total.....	76,173	48,706	70,954	89,646	106,698
DAE WOO					
Passenger Cars.....	15,567	6,808	8,938	14,591	27,511
Trucks.....	11,780	10,090	8,032	4,268	4,373
Buses.....	5,773	4,715	3,585	3,839	3,248
Special Purpose Vehicles.....	4	-	709	1,016	1,341
Total.....	33,124	21,613	21,264	23,714	36,473
KIA					
Passenger Cars.....	19,893	8,243	4,885	769	132
Trucks.....	29,851	21,852	29,310	29,786	45,068
Buses.....	-	-	1,022	11,311	17,241
Special Purpose Vehicles.....	206	246	1,142	745	928
Total.....	49,950	30,341	36,359	42,611	63,369
ASIA					
Trucks.....	377	207	264	1,216	6,266
Buses.....	1,201	979	1,912	1,579	2,000
Total.....	1,578	1,186	2,176	2,795	8,266
DONG-A					
Buses.....	10	502	593	375	262
Special Purpose Vehicles.....	600	883	1,883	1,668	3,597
Total.....	610	1,385	2,476	2,043	3,859
KEOHWA					
Passenger Cars.....	-	-	2,156	1,033	1,419
SHINJIN					
Passenger Cars.....	947	1,224	-	-	-
K.H.I.C.					
Special Purpose Vehicles.....	130	19	-	145	22
OTHERS					
Special Purpose Vehicles.....	-	-	131	177	319
TOTAL SALES					
Passenger Cars.....	86,646	45,972	68,783	93,612	121,193
Trucks.....	62,063	44,412	48,068	42,906	64,970
Buses.....	12,016	11,989	13,431	21,001	25,925
Special Purpose Vehicles.....	1,787	2,101	5,234	4,645	8,337
TOTAL.....	162,512	104,474	135,516	162,164	220,425

KOREA AUTO INDUSTRIES COOP. ASSOCIATION



KOREA - SALES 1982-1983

Motor Vehicles by Manufacturer and Model

Manufacturer
Makes & Models

1982

1983

PASSENGER CARS

HYUNDAI

Pony.....	65,936	71,008
Stellar.....	-	15,895
Cortina.....	10,610	4,543
Granada.....	673	685
Total.....	77,219	92,131

DAE WOO

Maepsy.....	6,851	14,249
Gemini.....	30	-
Royale.....	-	13,262
Rekord.....	7,710	-
Total.....	14,591	27,511

KIA

Brisa 1000.....	20	62
Brisa 1300.....	170	5
Brisa II.....	201	65
Peugeot 604.....	4	-
Fiat 132.....	374	-
Total.....	769	132

KEOHWA

Jeep (CJ-5).....	1,033	1,419
------------------	-------	-------

TOTAL PASSENGER CARS...	93,612	121,193
-------------------------	--------	---------

TRUCKS

HYUNDAI

Pony Pickup.....	4,416	5,838
HD 1000.....	1,808	-
8.5 ton cargo.....	286	305
8.5 ton dump.....	69	59
11 ton cargo.....	235	601
11 ton dump.....	393	365
12 ton cargo.....	-	18
15 ton dump.....	393	1,647
24 ton cargo.....	36	404
Special Vehicles.....	894	2,130
Total.....	8,530	11,393

DAE WOO

Max.....	2,422	2,347
8 ton cargo.....	694	887
8 ton dump.....	246	195
11 ton cargo.....	302	744
10.5 ton dump.....	211	155
15 ton dump.....	393	45
Total.....	4,268	4,373

KIA

B 1000.....	60	-
B 1300.....	162	-
E 2200.....	15,781	23,944
E 2500.....	2,886	4,090
E 3000.....	7,896	11,682
E 4100.....	3,001	5,352
Special Vehicles.....	745	928
Total.....	30,531	45,996

KOREA AUTO INDUSTRIES COOP. ASSOCIATION

Manufacturer
Makes & Models

1982

1983

TRUCKS (continued)

DONG-A

Special Vehicles.....	1,668	3,597
-----------------------	-------	-------

ASIA

Van.....	1,000	6,207
8 ton cargo.....	-	2
8.5 ton dump.....	91	43
9 ton cargo.....	125	14
Total.....	1,216	6,266

DAE WOO

Special Vehicles.....	1,016	1,341
-----------------------	-------	-------

DONGMYUNG

Special Vehicles.....	98	150
-----------------------	----	-----

K.H.I.C.

Special Vehicles.....	145	22
-----------------------	-----	----

JIN DO

Special Vehicles.....	74	110
-----------------------	----	-----

SAMSUNG

Special Vehicles.....	5	59
-----------------------	---	----

TOTAL TRUCKS.....	47,551	73,307
-------------------	--------	--------

BUSES

HYUNDAI

City.....	-	2,304
FB 485.....	2,894	-
Micro.....	26	-
Mini.....	392	-
Rear Engine.....	585	870
Total.....	3,897	3,174

DAE WOO

City.....	3,382	2,409
Rear Engine.....	457	839
Total.....	3,839	3,248

KIA

Bongo Coach.....	11,311	17,241
------------------	--------	--------

DONG-A

City.....	314	31
Express.....	61	231

ASIA

Front Engine.....	174	-
Rear Engine.....	3	83
Mini.....	476	438
Light.....	201	263
Micro.....	498	411
Express.....	227	805
Total.....	1,579	2,000

TOTAL BUSES.....	21,001	25,925
------------------	--------	--------

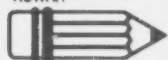
KOREA - TOTAL REGISTRATIONS 1970-1983



Motor Vehicles by Type and Use

	B Y T Y P E				B Y U S E	
	Passenger Cars	Trucks	Buses	Total	Private	Commercial
1970.....	60,677	52,863	15,831	129,371	55,522	73,849
1971.....	67,582	59,344	17,411	144,337	66,729	77,608
1972.....	70,244	62,241	17,550	150,035	73,577	76,358
1973.....	78,334	73,509	18,871	170,714	90,075	80,639
1974.....	76,462	87,022	20,060	183,544	101,053	82,491
1975.....	84,212	94,491	21,818	200,521	112,912	87,609
1976.....	96,099	106,578	23,643	226,320	136,776	89,544
1977.....	125,613	122,989	26,710	275,312	175,526	99,786
1978.....	184,886	169,053	30,597	384,536	258,876	125,660
1979.....	241,422	215,259	37,697	494,378	348,265	146,113
1980.....	249,102	236,164	42,463	527,729	378,019	149,710
1981.....	267,605	253,554	50,595	571,754	414,511	157,243
1982.....	305,811	274,859	66,326	646,996	479,346	167,650
1983.....	380,993	317,041	87,282	785,316	602,671	182,645

KOREA AUTO INDUSTRIES ASSOCIATION



KUWAIT - REGISTRATIONS 1973-1983

New Registrations by Type

	<u>Private Cars</u>	<u>Taxis</u>	<u>Private Trucks</u>	<u>Public Trucks</u>	<u>Private Buses</u>	<u>Public Buses</u>	<u>Total</u>
1973.....	24,666	-	4,728	4,133	130	21	33,678
1974.....	28,907	-	5,335	5,142	325	-	39,709
1975.....	39,378	22	12,820	11,443	1,137	17	64,817
1976.....	41,200	24	11,695	8,809	1,142	256	63,126
1977.....	46,716	216	13,897	4,903	852	593	67,177
1978.....	49,099	1,068	14,357	3,575	713	125	68,937
1979.....	47,059	632	11,133	4,875	534	202	64,435
1980.....	42,897	273	9,241	3,197	570	136	56,314
1981.....	44,375	206	7,374	4,669	523	528	57,575
1982.....	50,451	109	11,361	4,799	693	459	67,872
1983 8 months..	32,493	116	6,501	968	716	332	41,126

Total Registrations by Type

1973.....	145,545	8,050	27,592	13,776	1,664	1,170	197,777
1974.....	166,194	8,000	30,751	15,955	1,737	1,151	223,788
1975.....	195,839	7,869	39,454	25,234	2,722	1,114	272,232
1976.....	228,442	7,867	47,500	31,767	3,714	1,366	320,656
1977.....	269,304	8,061	58,953	36,294	4,532	1,957	379,101
1978.....	311,965	9,073	71,691	39,594	5,173	2,057	439,553
1979.....	352,252	9,578	81,237	44,213	5,612	2,242	495,134
1980.....	387,826	9,648	88,462	47,139	6,049	2,376	541,500
1981.....	424,132	9,709	94,541	51,452	6,449	2,804	589,087
1982.....	467,658	9,680	103,625	55,992	7,033	3,263	647,251
1983(as of Sept)	498,348	9,678	108,436	56,774	7,692	3,556	684,484

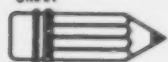
MINISTRY OF INTERIOR



Motor Vehicles by Manufacturer and Type

	1	9	8	3		1	9	8	2
	Passenger Cars	Trucks & Buses		Total		Passenger Cars	Trucks & Buses		Total
Alfa Romeo.....	273	-		273		179	-		179
Audi.....	7	-		7		56	-		56
B.M.W.....	711	-		711		408	-		408
Bedford.....	-	36		36		-	448		448
Daihatsu.....	5,259	440		5,699		3,149	543		3,692
Fiat.....	500	-		500		1,168	-		1,168
Ford.....	7,101	2,623		9,724		5,811	1,814		7,625
Hino.....	-	336		336		-	172		172
Honda.....	9,063	42		9,105		7,915	49		7,964
Isuzu.....	-	919		919		-	302		302
Mazda.....	7,096	664		7,760		8,124	410		8,534
Mercedes Benz.....	3,035	1,389		4,424		1,983	2,098		4,081
Mitsubishi.....	8,720	300		9,020		7,043	240		7,283
Nissan.....	29,478	6,355		35,833		23,740	5,862		29,602
Opel.....	572	-		572		1,246	-		1,246
Peugeot.....	92	-		92		309	-		309
Roman.....	-	71		71		-	141		141
Land Rover.....	-	241		241		-	260		260
Subaru.....	45	-		45		414	-		414
Tata.....	-	78		78		-	178		178
Toyota.....	25,108	4,417		29,525		21,947	2,953		24,900
Volkswagen.....	-	233		233		-	130		130
Volvo.....	3,166	94		3,260		1,829	50		1,879
TOTAL.....	100,226	18,238		118,464		85,321	15,650		100,971

M.M.V.M.A.



OMAN - REGISTRATIONS 1975-1982

Motor Vehicles by Type and Use

	<u>Private</u>	<u>Taxis</u>	<u>Public Service</u>	<u>Retail Vehicles</u>	<u>Commercial</u>	<u>Government</u>	<u>Diplomatic</u>	<u>Total</u>
Vehicles Registered**								
1971-1975.....	9,544	1,409	999	396	16,202	3,766	102	32,418
1976.....	4,550	1,006	-	13	5,912	1,325	19	12,825
1977.....	5,886	1,019	-	1	5,791	1,276	26	13,999
1978.....	6,297	557	-	25	5,511	808	12	13,210
1979.....	7,487	520	-	28	6,255	921	51	15,262
1980.....	10,978	573	-	22	7,679	1,762	154	21,168
1981.....	13,260	649	-	31	10,033	1,873	29	25,875
1982.....	14,930	868	-	74	11,822	2,098	36	29,828
Scrappage								
1971-1975.....	550	677	71	369*	1,094	277	1	3,059
1976.....	261	213	-	-	660	101	-	1,235
1977.....	185	179	-	1	444	54	-	813
1978.....	236	181	-	1	282	96	1	797
1979.....	428	286	-	4	408	133	1	1,260
1980.....	486	434	-	3	521	55	1	1,500
1981.....	775	78	-	1	656	205	1	1,716
1982.....	1,036	344	-	21	1,233	283	-	2,917
Vehicles on the Road at the End of Year								
1971-1975.....	8,994	732	928	7	15,108	3,489	101	29,359
1976.....	13,283	1,525	928	20	20,360	4,713	120	40,949
1977.....	18,984	2,365	928	20	25,707	5,935	146	54,085
1978.....	25,045	2,741	928	44	30,936	6,647	157	66,498
1979.....	32,104	2,975	928	68	36,783	7,435	207	80,500
1980.....	42,596	3,114	928	87	43,941	9,142	360	100,168
1981.....	55,061	3,685	928	117	53,318	10,810	388	124,327
1982.....	68,975	4,209	928	170	63,907	12,625	424	151,238

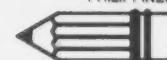
* The majority of self-drive vehicles were re-registered as taxis.

** Includes 840 vehicles which were on road at the end of 1970 and were registered during 1971.

DIRECTORATE GENERAL OF NATIONAL STATISTICS

PHILIPPINES - ASSEMBLIES 1982-1983

PHILIPPINES

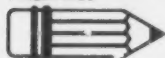


Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Amalgamated Motors Leyland*	-	20	20	-	17	17
Carco.....	8,685	749	9,434	10,318	1,103	11,421
Chrysler/Mitsubishi.....	-	555	555	-	660	660
Cimarron.....	-	194	194	-	443	443
Colt/Mitsubishi.....	8,685	-	8,685	10,318	-	10,318
Delta Motors Corp.....	8,236	3,899	12,135	9,602	7,979	17,581
Tamaraw.....	-	1,661	1,661	-	4,208	4,208
Toyota/MAN Trucks.....	8,236	2,238	10,474	9,602	3,771	13,373
Ford Philippines.....	7,267	7,500	14,767	5,780	6,399	12,179
Fiera.....	-	4,212	4,212	-	5,266	5,266
Ford & Mazda.....	7,267	3,288	10,555	5,780	1,133	6,913
Francisco Motors.....	-	1,598	1,598	-	1,555	1,555
Mazda.....	-	1,143	1,143	-	785	785
Pinoy.....	-	455	455	-	770	770
General Motors.....	2,731	6,213	8,944	3,064	5,867	8,931
Opel, Isuzu Record.....	2,731	-	2,731	3,064	-	3,064
Isuzu.....	-	4,489	4,489	-	3,271	3,271
Harabas.....	-	1,724	1,724	-	2,596	2,596
Macleod International (International Harvester)	-	71	71	-	123	123
Pilipinas Hino.....	-	381	381	-	570	570
Pilipinas Nissan.....	455	-	455	-	-	-
Universal Motors.....	388	761	1,149	282	970	1,252
Nissan-Datsun.....	388	761	1,149	282	970	1,252
TOTAL.....	27,762	21,192	48,954	29,046	24,583	53,629

* Retail Sales

PHILIPPINE AUTOMOTIVE ASSOCIATION



PHILIPPINES - RETAIL SALES 1983

Motor Vehicles by Manufacturer and Type

	<u>Units</u>
AMALGAMATED MOTORS.....	20
(Leyland)	
Trucks.....	20
CANLUBANG AUTOMOTIVE RESOURCES CO....	9,434
(Carco)	
Chrysler-Mitsubishi Trucks.....	555
Cimarron Trucks.....	194
Colt/Mitsubishi Passenger Cars...	8,685
DELTA MOTORS CORP.....	12,135
Tamaraw Trucks.....	1,661
Toyota/MAN Trucks - Trucks.....	2,238
Toyota/MAN Trucks Passenger Cars	8,236
FORD PHILIPPINES.....	14,767
Fiera Passenger Cars.....	4,212
Ford and Mazda Passenger Cars....	7,267
Ford and Mazda Trucks.....	3,288
FRANCISCO MOTOR CORP.....	1,598
Mazda Trucks.....	1,143
Pinoy Trucks.....	455
GENERAL MOTORS PILIPINAS, INC.....	8,944
Opel, Isuzu, Record Passenger Cars	2,731
Isuzu Trucks.....	4,489
Harabas Trucks.....	1,724
MACLEOD INTERNATIONAL.....	71
IH Trucks.....	71
PILIPINAS HINO.....	381
Hino Trucks.....	381
PILIPINAS NISSAN.....	455
Nissan Passenger Cars.....	455
UNIVERSAL MOTORS.....	1,149
Nissan-Datsun Trucks.....	761
Nissan-Datsun Passenger Cars.....	388
TOTAL.....	48,954

PHILIPPINE AUTOMOTIVE ASSOCIATION

TAIWAN - PRODUCTION, SALES, REGISTRATIONS 1973-1983



Passenger Cars by Size

	1983	1982	1981	1980	1979	1978
Small Automobile Production (Units)...	156,761	133,654	137,598	132,111	115,462	76,634
Small Automobile Sales (Units).....	155,309	134,729	136,901	130,263	114,648	76,682
Sales Growth Rates (%).....	15.3	-1.6	5.1	13.6	49.5	-
Large Automobile Production (Units)...	595	538	303	464	641	543
Large Automobile Sales (Units).....	525	376	275	503	688	546
Sales Growth Rates (%).....	39.6	36.7	-45.3	-26.9	26.0	-

BUREAU OF STATISTICS, MINISTRY OF ECONOMIC AFFAIRS

Total Motor Vehicle Registrations by Type

	Passenger Vehicles (Units)	Light Trucks (Units)	Small Passenger Cars (Units)	Rate of Growth	Population (10,000)	Rate of Ownership	Bus (Units)	Heavy Trucks (Units)	Large Passenger Cars (Units)	Rate of Growth	Rate of Ownership
1973.....	95,113	41,181	136,294	-	1,556	114.2	10,165	27,172	37,337	-	416.7
1974.....	122,517	55,715	178,232	30.8	1,585	88.9	11,191	33,841	45,032	20.6	352.0
1975.....	144,860	71,300	216,160	21.3	1,615	74.7	12,443	35,699	48,142	6.9	335.5
1976.....	170,984	88,089	259,073	19.9	1,651	63.7	13,724	41,764	55,488	15.3	297.5
1977.....	209,921	103,824	313,745	21.1	1,681	53.6	14,904	45,698	60,602	9.2	277.4
1978.....	255,667	112,309	367,976	17.3	1,714	46.6	14,959	49,000	63,959	5.5	268.0
1979.....	340,663	141,196	481,859	30.9	1,748	36.3	16,265	60,106	76,371	19.4	228.9
1980.....	425,443	175,268	600,711	24.7	1,781	29.6	18,004	62,253	80,257	5.1	221.9
1981.....	506,291	211,304	717,595	19.5	1,814	25.3	18,790	66,562	85,352	6.3	212.5
1982.....	532,154	245,170	837,727	16.7	1,845	22.0	19,181	69,385	88,566	3.8	208.3
1983.....	687,860	278,689	966,549	15.4	1,873	19.4	20,458	73,871	94,329	6.5	198.6

MINISTRY OF COMMUNICATIONS, BUREAU OF STATISTICS



TAIWAN - SALES 1982-1983

Domestic Motor Vehicle Sales by Manufacturer and Type

	Passenger Cars		Trucks		Chassis	
	1982	1983	1982	1983	1982	1983
YUE LOONG						
1200 c.c.....	26,019	17,921	32	1,585	1,853	-
1300 c.c.....	-	7,480	-	-	-	-
1400 c.c.....	6,713	-	-	-	-	2,755
1500 c.c.....	-	5,100	-	-	-	-
1600 c.c.....	1,275	3,865	-	-	5,225	3,464
1800 c.c.....	-	5,167	-	-	-	5,425
2000 c.c.....	3,783	-	-	-	4,592	-
2200 c.c.....	2,387	143	-	2,641	2,779	1,854
2400 c.c.....	1,853	1,704	-	3,394	-	-
Total.....	42,030	41,380	32	7,620	14,449	13,498
FORD LIO HO						
1300 c.c.....	6,230	12,916	-	-	-	-
1500 c.c.....	9,496	6,154	1,060	1,121	296	369
1600 c.c.....	9,618	4,881	-	-	-	-
2000 c.c.....	897	9,801	-	-	-	-
2800 c.c.....	1,295	1,435	-	-	-	-
Total.....	27,536	35,187	1,060	1,121	296	369
SAN FU MOTORS						
600 c.c.....	2,117	1,558	3,036	2,191	50	-
1400 c.c.....	-	4,017	-	-	-	-
Total.....	2,117	5,575	3,036	2,191	50	-
SAN YANG IND.						
1400 c.c.....	11,723	14,304	-	-	-	-
Total.....	11,723	14,304	-	-	-	-
YUE TIAN						
1500 c.c.....	1,667	4,510	-	-	-	-
2000 c.c.....	1,236	749	-	-	-	-
Total.....	2,903	5,259	-	-	-	-
HWA TUNG MOTOR						
6900 c.c.....	-	-	-	-	75	39
8208 c.c.....	-	-	-	-	79	249
9307 c.c.....	-	-	-	-	1	5
Total.....	-	-	-	-	155	293
CHINA MOTORS						
600 c.c.....	6,963	5,483	9,504	9,986	-	-
1500 c.c.....	2,637	3,190	1,919	1,878	241	234
3298 c.c.....	-	27	-	-	-	-
10,308 c.c.....	-	-	98	205	-	-
Total.....	9,600	8,700	11,521	12,069	241	234
TOTAL DOMESTIC.....	95,909	110,405	15,649	23,001	15,191	14,394
YUE LOONG						
1200 c.c.....	-	5	-	-	-	-
1800 c.c.....	-	-	-	-	-	17
Total.....	-	5	-	-	-	17
SAN YANG IND.						
600 c.c.....	-	50	-	-	-	-
TOTAL EXPORTS.....	-	55	-	-	-	17

TAIWAN TRANSPORTATION VEHICLE MANUFACTURERS ASSOCIATION

EUROPE



AUSTRIA	106
BELGIUM	107
DENMARK	114
EUROPEAN COMMUNITY	115
FINLAND	125
FRANCE	128
GERMANY, WEST	146
GREECE	167
IRELAND	169
ITALY	171
LUXEMBOURG	192
NETHERLANDS	196
NORDIC COUNTRIES	210
NORWAY	213
PORTUGAL	215
SPAIN	226
SWEDEN	234
SWITZERLAND	244
TURKEY	247
UNITED KINGDOM	254



AUSTRIA - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1982-1983

Motor Vehicle Production and Exports by Type

	1 9 8 3		1 9 8 2
	<u>Production</u>	<u>Exports</u>	<u>Production</u> <u>Exports</u>
PASSENGER CARS.....	6,148	5,831	7,051 6,746
TRUCKS.....	5,769	4,645	7,810 6,046
Up to 4 tons.....	1,626	1,478	1,744 1,902
4 - 6 tons.....	-	-	- -
8 - 10 tons.....	30	1	41 3
10 - 12 tons.....	1,254	1,058	1,556 1,425
12 - 16 tons.....	295	363	1,080 495
16 tons & over.....	2,564	1,745	3,389 2,221
BUSES.....	290	17	294 21
TOTAL.....	12,207	10,493	15,155 12,813

Motor Vehicle Imports by Type

PASSENGER CARS		
(Including station wagons & kombis)...	272,738	204,177
TRUCKS.....	18,209	18,016
Chassis Road Weight over 7,000 kg....	1,089	1,600
Chassis Road Weight 7,000-1,500 kg...	5,111	4,649
Chassis Road Weight under 1,500 kg...	12,009	11,767
TRUCK TRACTORS		
(7,000 - 1,500 kg).....	110	140
BUSES.....	300	286
SPECIAL VEHICLES.....	410	323
TOTAL VEHICLES.....	291,767	222,942

New Motor Vehicle Registrations by Type

Passenger Cars.....	126,315	100,623
Kombi.....	130,361	100,532
Trucks.....	18,196	16,929
Truck Tractors (1).....	11,837	10,463
Buses.....	544	602
Special Vehicles.....	803	712
TOTAL REGISTRATIONS.....	288,056	229,861

(1) Agricultural tractors included.

FACHVERBAND DER FAHRZEUGINDUSTRIE OSTERREICH

BELGIUM - ASSEMBLIES 1982-1983

BELGIUM



Motor Vehicles by Manufacturer and Type

	<u>1982</u>	<u>1983</u>	<u>% Change</u> <u>1983/1982</u>
General Motors (Antwerp)			
Passenger Cars.....	355,625	354,276	- .38
Ford Motor (Genk)			
Passenger Cars.....	190,686	213,357	+11.89
Station Wagons.....	52,603	47,354	- 9.98
Utility Vehicles			
Mini Buses.....	2,932	1,630	-44.41
Light Trucks.....	30,692	22,643	-26.23
Buses.....	543	494	- 9.02
Total.....	277,456	285,478	+ 2.89
Renault (Vilvorde)			
Passenger Cars.....	182,413	171,829	- 5.80
Volkswagen (Forest)			
Passenger Cars.....	91,837	97,220	+ 5.86
Station Wagon.....	32,605	23,375	-28.31
Total.....	124,442	120,595	- 3.1
Volvo (Ghent)			
Passenger Cars.....	32,344	43,509	+34.52
Station Wagons.....	12,228	21,221	+73.54
Utility Vehicles			
Trucks.....	10,857	10,879	+ .20
Buses.....	149	294	+97.32
Total.....	55,578	75,903	+36.57
Van Hool (Koningshooikt)			
Buses.....	558	447	-19.89
Total			
Passenger Cars.....	852,905	880,191	+ 3.20
Station Wagons.....	97,436	91,950	- 5.63
Utility Vehicles			
Mini Buses.....	2,932	1,630	-44.41
Light Trucks.....	30,692	22,643	-26.23
Buses.....	1,250	1,235	- 1.20
Trucks.....	10,857	10,879	+ .20
GRAND TOTAL.....	996,072	1,008,528	+ 1.25

COMAUBEL

BELGIUM - EXPORTS 1978-1983

Motor Vehicles by Type

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Passenger Cars.....	907,039	858,809	750,294	727,895	807,692	841,374
Station Wagons.....	95,408	127,292	89,187	92,066	95,035	89,280
Minibuses.....	2,162	4,445	4,514	3,643	2,767	1,572
Light Trucks.....	26,846	28,263	27,945	26,973	31,067	21,942
Trucks.....	4,742	7,240	9,756	8,262	10,654	10,087
Buses.....	920	1,467	1,272	905	960	1,080
Road Tractors.....	2,560	2,601	81	112	236	65
Special Vehicles.....	205	340	727	97	198	1,390
TOTAL.....	1,039,882	1,030,457	883,776	859,953	948,609	966,790

Passenger Cars by Country of Destination

Germany, West.....	428,604	388,078	324,437	299,451	282,001	328,620
Austria.....	19,317	24,976	21,850	19,795	16,880	27,996
Canada.....	1	-	18	-	-	1
Chile.....	-	-	281	75	1	-
Denmark.....	17,600	18,917	5,099	9,003	11,013	13,087
Spain.....	40	128	6,275	8,070	10,335	7,257
Finland.....	3,786	5,657	2,983	5,126	7,448	4,226
France.....	124,499	126,099	145,232	152,534	183,224	182,351
Luxembourg.....	17,605	17,688	18,121	22,507	23,621	21,899
Greece.....	2,148	1,513	203	202	521	441
Ireland.....	427	135	1,892	1,032	1,558	3,875
Iceland.....	95	331	160	966	2,455	879
Israel.....	1	74	577	3,138	3,140	2,426
Italy.....	104,304	107,451	110,250	84,733	91,534	67,160
Japan.....	-	-	99	59	2	26
Morocco.....	59	156	75	50	98	31
Norway.....	7,268	9,260	7,964	9,205	11,422	9,239
The Netherlands.....	133,092	121,856	83,202	76,493	78,710	74,985
Poland.....	226	54	138	38	10	45
Portugal.....	4	316	41	64	183	668
United Kingdom.....	105,808	131,644	79,231	92,784	145,201	139,937
Sweden.....	8,172	10,861	7,297	9,443	9,184	10,808
Switzerland.....	29,933	23,869	27,517	27,326	21,680	20,778
Czechoslovakia.....	287	4	129	2	2	4
Uruguay.....	1	1	102	310	67	-
U.S.A.....	17	6	12	30	4,009	14,503
Yugoslavia.....	540	996	61	118	295	173
Other Countries.....	775	476	749	1,050	900	711
TOTAL.....	1,004,609	990,546	843,995	823,604	905,494	932,226

F.E.B.I.A.C.

BELGIUM - IMPORTS 1978-1983



Motor Vehicles By Type

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Passenger Cars.....	344,516	368,283	336,945	332,402	332,663	356,948
Station Wagons.....	25,379	30,396	23,605	21,313	22,880	16,615
Minibuses.....	351	231	497	351	318	412
Light Trucks.....	19,592	20,848	18,898	21,524	21,481	15,822
Trucks.....	6,281	6,265	5,954	4,415	3,791	4,060
Buses.....	450	385	360	271	247	156
Road Tractors.....	1,016	1,297	1,354	1,110	1,646	1,381
Special Vehicles.....	2,532	5,374	7,603	759	848	8,370
TOTAL.....	400,117	433,079	395,216	382,145	383,874	403,764

Passenger Cars by Country of Origin

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Germany, West.....	120,392	132,868	110,145	109,692	121,895	122,528
Germany, East.....	1,225	1,013	549	597	1,027	1,005
South Korea.....	115	1,843	1,527	931	647	783
Spain.....	3,603	1,182	205	-	-	1,424
France.....	99,025	100,073	85,766	82,454	94,869	83,531
Italy.....	27,740	29,783	34,847	25,495	24,162	29,821
Japan.....	79,410	84,030	99,916	102,963	78,733	101,078
The Netherlands.....	5,905	6,986	5,046	4,152	3,267	3,264
Poland.....	1,161	1,397	1,324	630	520	384
Romania.....	424	20	-	-	6	-
United Kingdom.....	11,690	7,132	3,849	5,208	8,309	7,479
Sweden.....	641	901	666	900	1,862	2,418
Czechoslovakia.....	1,599	1,463	1,736	1,299	2,457	2,588
U.S.S.R.....	12,934	19,595	10,948	18,479	17,901	17,279
U.S.A.....	3,952	9,979	4,128	1,106	86	27
Yugoslavia.....	430	645	393	160	120	366
Others.....	-	-	2	-	-	-
TOTAL.....	370,246	398,910	361,047	354,066	355,861	373,975

F.E.B.I.A.C.



BELGIUM - PRODUCTION, NEW REGISTRATIONS, EXPORTS 1983

Motor Vehicles by Manufacturer and Type

	Produc- tion	New Registra- tions	Exports		Produc- tion	New Registra- tions	Exports
Alfa Romeo				Renault			
Total Passenger Cars.....	-	4,291	667	Total Passenger Cars.....	171,829	27,687	168,502
				Total Commercial Vehicles	-	3,879	163
M.A.M.				Saab Scania			
Total Commercial Vehicles	-	132	4	Total Passenger Cars.....	-	1,165	365
				Total Commercial Vehicles	-	165	27
B.L.				Skoda			
Total Passenger Cars.....	-	5,120	250	Total Passenger Cars.....	-	2,881	34
Total Commercial Vehicles	-	47	25				
B.M.W.				Suzuki			
Total Passenger Cars.....	-	10,026	-	Total Passenger Cars.....	-	3,150	361
				Total Commercial Vehicles	-	1,063	514
P.S.A.				Subaru			
Total Passenger Cars.....	-	45,659	3,088	Total Passenger Cars.....	-	2,309	58
Total Commercial Vehicles	-	3,568	176				
D.A.F.				Lada			
Total Commercial Vehicles	942	663	15	Total Passenger Cars.....	-	14,925	901
Daihatsu				Barkas			
Total Passenger Cars.....	-	1,899	-	Total Commercial Vehicles	-	393	3
Total Commercial Vehicles	-	244	1				
Datsun/ N.S.				Toyota			
Total Passenger Cars.....	-	17,433	879	Total Passenger Cars.....	-	22,342	736
Total Commercial Vehicles	-	457	157	Total Commercial Vehicles	-	1,787	656
Daimler-Benz				Van-Hool			
Total Passenger Cars.....	-	8,456	-	Total Commercial Vehicles	447	-	315
Total Commercial Vehicles	-	2,468	-				
Fiat				Volkswagen/Audi			
Total Passenger Cars.....	-	21,005	347	Total Passenger Cars.....	120,595	44,369	113,181
Total Commercial Vehicles	-	2,256	207	Total Commercial Vehicles	-	2,457	-
Ford				M.A.M./V.W.			
Total Passenger Cars.....	260,711	26,413	256,418	Total Commercial Vehicles	-	33	-
Total Commercial Vehicles	24,767	1,821	23,476				
General Motors				Volvo			
Total Passenger Cars.....	354,276	37,774	322,391	Total Passenger Cars.....	64,730	6,961	60,682
Total Commercial Vehicles	-	238	-	Total Commercial Vehicles	11,173	625	10,109
Honda				Seat			
Total Passenger Cars.....	-	8,999	247	Total Passenger Cars.....	-	826	-
				Vol			
Mitsubishi				Total Commercial Vehicles	104	-	64
Total Passenger Cars.....	-	9,993	557				
Total Commercial Vehicles	-	426	94	Others			
Hyundai				Total Passenger Cars.....	114	2,773	198
Total Passenger Cars.....	-	919	36	Total Commercial Vehicles	-	437	106
Mazda							
Total Passenger Cars.....	-	11,559	756	TOTAL PASSENGER CARS.....	972,255	338,933	930,654
Total Commercial Vehicles	-	372	23	TOTAL COMMERCIAL VEHICLES	37,433	23,531	36,136

L'INFORMATION DU VEHICULE

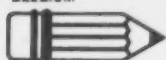


BELGIUM - NEW REGISTRATIONS 1982-1983

Motor Vehicles by Manufacturer

	1983		1982		Difference	
	Units	%	Units	%	Units	%
PASSENGER CARS						
Opel.....	37,774	11.1	34,850	10.1	2,924	8.39
Volkswagen.....	32,151	9.4	35,772	10.3	(3,621)	10.12-
Renault.....	27,687	8.1	32,376	9.4	(4,689)	14.48-
Ford.....	26,413	7.7	29,563	8.5	(3,150)	10.65-
Citroen.....	22,648	6.6	22,636	6.5	12	0.05
Toyota.....	22,342	6.5	21,082	6.1	1,260	5.97
Fiat.....	18,693	5.5	17,745	5.1	948	5.34
Datsun.....	17,433	5.1	12,909	3.7	4,524	35.04
Vaz Lada.....	14,925	4.4	16,426	4.7	(1,501)	9.13-
Peugeot.....	13,850	4.0	14,544	4.2	(694)	4.77-
Audi.....	12,217	3.6	10,394	3.0	1,823	17.53
Mazda.....	11,559	3.4	12,563	3.6	(1,004)	7.99-
B.M.W.....	10,026	2.9	11,374	3.3	(1,348)	11.85-
Mitsubishi.....	9,993	2.9	11,548	3.3	(1,555)	13.56-
Talbot.....	9,161	2.7	9,861	2.8	(700)	7.09-
Honda.....	8,999	2.6	11,440	3.3	(2,441)	21.33-
Mercedes.....	8,456	2.4	8,433	2.4	23	0.27
Volvo.....	6,961	2.0	7,082	2.0	(121)	1.70-
Alfa Romeo.....	4,291	1.2	4,171	1.2	120	2.87
Austin.....	3,462	1.0	3,521	1.0	(59)	1.67-
Suzuki.....	3,150	0.9	1,793	0.5	1,357	75.68
Skoda.....	2,881	0.8	2,349	0.6	532	22.64
Lancia.....	2,312	0.6	1,573	0.4	739	46.98
Subaru.....	2,309	0.6	1,080	0.3	1,229	113.79
Daihatsu.....	1,899	0.5	1,644	0.4	255	15.51
Saab.....	1,165	0.3	1,021	0.3	144	14.10
Wartburg.....	994	0.2	858	0.2	136	15.85
Hyundai.....	919	0.2	887	0.2	32	3.60
Seat.....	826	0.2	1	-	825	80.00
Triumph.....	652	0.1	1,008	0.2	(356)	35.31-
Rover.....	618	0.1	688	0.2	(70)	10.17-
Porsche.....	516	0.1	521	0.1	(5)	0.95-
Zastava.....	326	0.1	119	-	207	173.94
Jaguar.....	233	-	121	-	112	92.56
Matra.....	227	-	441	0.1	(214)	48.52-
Volga.....	208	-	249	-	(41)	18.46-
Land Rover.....	155	-	173	-	(18)	10.40-
Chevrolet.....	92	-	136	-	(44)	32.35-
Bertone.....	58	-	42	-	16	38.09
Ferrari.....	54	-	19	-	35	184.21
Buick.....	53	-	247	-	(194)	78.54-
Alpine.....	33	-	35	-	(2)	3.71-
Isuzu.....	28	-	-	-	28	-
Oldsmobile.....	28	-	82	-	(54)	65.83-
Nuova Innocenti.....	26	-	-	-	26	-
Dodge.....	18	-	95	-	(77)	81.03-
Pininfarina.....	16	-	5	-	11	220.00
TOTAL.....	338,933	100.0	344,318	100.0	(5,385)	1.56-
COMMERCIAL VEHICLES						
Renault.....	4,096	14.5	4,209	15.1	(113)	0.58-
PSA-Peugeot-Citroen,Talbot	3,579	12.7	2,435	8.7	1,144	3.91
Daimler-Benz.....	2,909	10.3	2,816	10.1	93	0.21
V.W.....	2,457	8.7	2,916	10.4	(459)	1.14-
Toyota.....	2,255	8.0	2,394	9.3	(139)	1.31
Suzuki.....	2,039	7.2	1,942	7.0	97	0.27
Ford.....	1,829	6.5	1,971	7.1	(142)	0.59-
Fiat.....	1,619	5.7	980	3.5	639	2.22
M.A.N.....	1,304	4.6	304	1.1	1,000	3.53
Volvo.....	1,129	4.0	938	3.4	191	0.64
Daf.....	1,018	3.6	1,121	4.0	(103)	0.41-
Datsun.....	924	3.3	906	3.2	18	0.03
Iveco.....	758	2.7	1,091	3.9	(333)	1.22-
Saab Scania.....	629	2.2	583	2.1	46	0.15
Mitsubishi.....	426	1.5	-	-	-	-
Mazda.....	372	1.3	275	1.0	97	0.34
Daihatsu.....	352	1.3	-	-	-	-
Opel.....	251	0.9	537	1.9	(286)	1.03-
BL.....	122	0.4	171	0.6	(59)	0.18-
Van Hool.....	116	0.4	300	1.1	(184)	0.66
Others.....	61	0.3	1,818	6.5	-	-
TOTAL.....	28,245	100.0	27,907	100.0	307	

F.E.B.I.A.C.



BELGIUM - NEW REGISTRATIONS 1982-1983

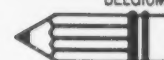
Motor Vehicles by Country of Origin

	1 9 8 3		1 9 8 2		% Change	
	Units	%	Units	%	Units	%
PASSENGER CARS						
Germany, West.....	127,557	37.6	130,911	38.0	(3,354)	2.56-
Japan.....	77,712	22.9	74,059	21.5	3,653	4.93
France.....	73,606	21.7	79,893	23.2	(6,287)	7.86-
Italy.....	25,478	7.5	24,126	7.0	1,352	5.60
U.S.S.R.....	15,133	4.4	16,678	4.8	(1,545)	9.26-
Sweden.....	8,126	2.4	8,103	2.3	23	0.28
United Kingdom.....	5,144	1.5	5,644	1.6	(500)	8.85-
Czechoslovakia.....	2,881	0.8	2,349	0.6	532	22.64
Germany, West.....	994	0.2	858	0.2	136	15.85
Korea.....	919	0.2	887	0.2	32	3.60
Spain.....	826	0.2	1	-	825	*****
Yugoslavia.....	326	0.1	119	-	207	173.94
U.S.A.....	211	-	644	0.1	(433)	67.23-
Romania.....	14	-	8	-	6	75.00
Poland.....	2	-	31	-	(29)	93.54-
Canada.....	-	-	3	-	(3)	-
Others.....	4	-	4	-	-	-
TOTAL.....	338,933	100.0	334,318	100.0	(4,615)	1.38-
COMMERCIAL VEHICLES						
France.....	7,675	27.2	7,294	26.1	381	5.22
Germany, West.....	7,627	27.0	8,300	29.7	(673)	8.11-
Japan.....	6,464	22.9	6,174	22.1	290	4.70
Italy.....	2,218	7.9	1,854	6.6	364	19.63
Sweden.....	1,758	6.2	1,521	5.5	237	15.58
The Netherlands.....	1,022	3.6	1,129	4.0	(107)	9.48-
Germany, East.....	393	1.4	281	1.0	112	39.86
United Kingdom.....	212	0.6	845	3.0	(633)	74.91-
Belgium.....	155	0.6	367	1.3	(212)	57.77-
U.S.A.....	588	2.1	54	0.2	534	988.88
Romania.....	45	0.2	67	0.2	(22)	32.84-
Portugal.....	1	-	7	-	(6)	-
U.S.S.R.....	12	-	9	-	3	33.33
Austria.....	3	-	1	-	2	-
Spain.....	1	-	3	-	(2)	-
Others.....	71	0.3	1	-	70	-
TOTAL.....	28,245	100.0	27,907	100.0	338	1.21

F.E.B.I.A.C.

BELGIUM - TOTAL REGISTRATIONS 1960-1983

BELGIUM



Total Motor Vehicle Registrations by Type

Year	Passenger Cars	Buses	Trucks	Road Tractors	Special Vehicles	Total
1960.....	753,136	5,568	-----	171,093	-----	929,797
1962.....	914,565	6,281	-----	194,015	-----	1,114,861
1964.....	1,151,198	7,037	-----	213,667	-----	1,371,902
1966.....	1,435,767	7,294	-----	229,193	-----	1,672,254
1966(1).....	1,503,117	12,674	192,217	44,809	16,546	1,769,363
1968.....	1,813,099	14,445	201,341	40,580	20,108	2,089,573
1969.....	1,920,638	14,965	205,831	39,710	21,279	2,202,423
1970.....	2,059,616	16,169	212,156	39,249	23,534	2,350,724
1971.....	2,154,149	17,026	215,637	38,767	24,923	2,450,502
1972.....	2,273,163	17,717	219,642	38,306	26,402	2,575,230
1973.....	2,389,544	18,549	224,029	37,906	28,063	2,698,091
1974.....	2,502,158	19,346	229,871	37,753	29,891	2,819,019
1975.....	2,613,835	19,553	235,360	37,007	30,182	2,935,937
1976.....	2,737,989	19,854	237,325	36,397	32,547	3,063,112
1977.....	2,871,332	19,733	242,263	35,138	32,922	3,201,388
1978.....	2,973,418	19,745	247,454	31,657	33,944	3,306,218
1979.....	3,076,570	19,753	258,553	31,514	34,747	3,421,137
1980.....	3,158,737	19,560	267,669	31,415	35,858	3,513,239
1981.....	3,206,472	18,948	255,765	28,842	36,096	3,546,123
1982.....	3,230,951	18,744	257,068	28,003	36,325	3,571,092
1983.....	3,262,713	17,866	261,126	28,284	36,686	3,606,675

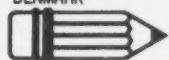
(1) In 1966 the responsibility for registering vehicles was transferred to a different agency.

F.E.B.I.A.C.

Growth Rate, New and Scrapped Vehicles

Total Registrations by Fuel Type

Growth of Vehicles in use During Period		New Vehicles Registered	Vehicles Scrapped	Growth Vehicle Parc as % of New Registrations						
					Gasoline	Diesel	Gas	Electric	Other	Total
1970-1971	103,711	317,540	213,829	32.66	1977.....	2,958,952	399,764	4,922	124	60,932 3,421,694
1971-1972	128,990	347,656	218,666	37.10	1978.....	2,031,363	440,688	8,570	151	55,437 3,536,209
1972-1973	127,765	383,715	255,950	33.30	1979.....	3,061,114	496,360	29,453	182	52,501 3,639,610
1973-1974	125,406	371,100	245,694	33.79	1980.....	3,058,623	555,633	50,747	198	49,634 3,714,835
1974-1975	120,845	369,416	248,571	32.71	1981.....	3,000,343	612,736	92,789	548	45,099 3,751,515
1975-1976	131,465	442,509	311,044	29.71	1982.....	2,965,144	675,617	101,397	550	43,812 3,786,520
1976-1977	142,462	469,499	327,037	30.34	1983.....	2,938,249	751,301	94,944	566	43,016 3,826,076
1977-1978	110,344	487,060	356,716	23.63						
1978-1979	118,774	471,102	352,328	25.21						
1979-1980	95,558	464,184	368,626	20.59						
1980-1981	36,391	401,791	365,400	9.06						
1981-1982	27,966	395,597	367,631	7.07						
1982-1983	38,498	384,042	345,547	10.02						



DENMARK - NEW REGISTRATIONS 1983

Motor Vehicles by Importers and Type

	<u>Passenger Cars</u>	<u>Special Vehicles</u>	<u>Trucks</u>	<u>Buses</u>	<u>Total</u>
B.M.W. Import.....	2,364	-	-	-	2,364
Honda Auto Import.....	1,126	-	-	-	1,126
Ibedan/Sydjydsk Autoimport.....	1,235	80	1	-	1,316
Pradan Auto Import.....	7,977	-	-	-	7,977
Bohnstedt-Petersen.....	892	429	1,590	91	3,002
K.W. Bruun & Co. Import.....	3,569	482	18	1	4,070
Nissan Motor Denmark.....	7,578	1,463	164	-	9,205
Automobiles Citroen.....	4,752	97	1	-	4,850
Damgaard-Nielsen Automobiler....	1,001	641	18	-	1,660
Dansk Lastvognsimport.....	-	-	115	-	115
D.D.M.I.....	3,228	118	59	-	3,405
Fiat Automobiler Denmark.....	6,220	251	108	4	6,583
Ford Motor Company.....	17,253	1,529	574	34	19,390
Fredericia Motorkompagni.....	4,900	71	-	-	4,971
General Motors Denmark.....	15,972	2,069	116	-	18,157
Iveco Denmark.....	-	-	660	17	677
Leyland-Dab.....	-	-	-	120	120
M.A.N.-VW Last & Bus.....	-	-	163	-	163
Mazda Automobil-Import.....	12,616	388	-	-	13,004
Renault Lastbil Import.....	-	-	184	-	184
Ringsted Karosserifabrik.....	-	-	-	36	36
Saab Biler.....	2,948	-	-	-	2,948
Scania Biler.....	-	-	773	51	824
Skandinavisk Motor Co.....	6,088	1,822	703	6	8,619
Toyota Denmark.....	11,034	4,353	300	-	15,687
Volvo Denmark.....	5,061	1,233	1,086	138	7,518
Other Importers.....	424	57	-	9	490
TOTAL.....	116,238	15,083	6,633	507	138,461

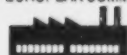
AUTOMOBIL - IMPORTORNES SAMMENSLUTNING

EUROPEAN COMMUNITY - PRODUCTION 1982-1983



Passenger Cars by Country and Manufacturer

	PRODUCTION			PRODUCTION	
	1983	1982		1983	1982
GERMANY					
AUDI-NSU.....	358,213	306,581	FORD.....	547,950	518,440
Audi 80 - 1300.....	15,294	23,308	Escort 1100.....	49,115	57,840
Audi 80 - 1600/1700...	42,571	86,554	Escort 1300.....	79,549	102,067
Audi 80 - 1800/2000...	62,638	14,715	Escort 1600.....	104,728	121,267
Audi 80 Quattro.....	13,590	527	Escort Turnier 1100/ 1300/1600 BR.....	26,158	8,644
Audi 80 D.....	29,530	42,370	Escort 1600 D.....	56	-
Audi 100 - 1600/1800...	46,594	19,110	Escort Turnier 1600 D..	11	-
Audi 100 - 1900.....	30,564	27,045	Orion 1300.....	18,781	-
Audi 100 - 2000.....	96,653	59,144	Orion 1600.....	35,952	-
Audi 100 - 2000 D.....	13,164	21,263	Orion 1600 D.....	11	-
Audi 200.....	6,160	10,083	Fiesta 1000.....	51,465	56,786
Audi Quattro.....	1,455	2,462	Fiesta 1100.....	79,154	54,483
			Fiesta 1300.....	4,632	2,505
DAIMLER-BENZ.....	483,359	465,503	Granada 1600/1700.....	-	538
190-190 E.....	102,980	4,622	Granada 2000.....	14,405	18,729
190 D.....	6,857	-	Granada Turnier 2000		
200.....	44,419	60,670	St. Wagon.....	5,074	5,723
200 D.....	20,444	44,661	Granada 2300.....	17,268	22,802
230.....	56,969	67,511	Granada Turnier 2300		
240 D.....	44,718	74,627	St. Wagon.....	4,810	6,038
250.....	3,246	5,392	Granada 2800.....	18,590	21,465
280S/280 SE.....	38,099	35,891	Granada Turnier 2800		
280 E-CE.....	10,782	13,266	St. Wagon.....	5,587	4,810
280 SL.....	3,393	3,165	Granada 2500 D.....	3,836	8,110
300 D.....	40,809	52,883	Granada Turnier 2500 D		
300 SD.....	29,291	18,122	St. Wagon.....	1,150	801
380 SE.....	14,417	15,925	Capri 1600.....	11,483	12,659
380 SL-SEC.....	15,027	14,319	Capri 2000.....	8,793	7,650
500 SL-SEC.....	7,621	5,356	Capri 2300.....	1,575	1,432
500 SE.....	15,741	12,315	Capri 2800.....	5,767	4,091
200 T St. Wagon.....	4,742	3,809	OPEL.....	934,490	951,456
230 TE St. Wagon.....	9,731	7,158	Kadett 986.....	1,872	10,120
240 TD St. Wagon.....	5,134	5,881	Kadett 1200.....	118,997	131,424
250 T St. Wagon.....	-	213	Kadett 1200 St. Wagon..	11,477	13,191
280 TE St. Wagon.....	2,716	2,545	Kadett 1300.....	161,638	152,603
300 TD St. Wagon.....	8,047	10,014	Kadett 1300 St. Wagon..	33,833	31,814
208 KB-308 KB.....	-	531	Kadett 1600.....	21,497	27,399
207 D.....	4,525	5,439	Kadett 1600 St. Wagon..	5,468	5,327
307 D.....	503	773	Kadett 1600 D.....	33,967	46,957
209 D.....	1,218	321	Kadett 1600 D St. Wagon	15,828	12,318
309 D.....	428	94	Kadett 1800.....	23,557	-
210-310.....	502	-	Ascona 1300.....	74,725	96,378
B.M.W.....	407,507	362,607	Ascona 1600.....	139,012	198,768
315.....	27,609	47,100	Ascona 1600 Diesel....	32,392	41,031
316.....	42,744	30,530	Ascona 1800.....	54,265	10,993
318.....	77,689	68,696	Manta 1300.....	1,318	1,951
320.....	65,222	28,506	Manta 1800/1900.....	10,926	5,071
323.....	32,611	22,763	Manta 2000.....	19,822	16,461
325 E.....	872	-	Rekord 1700 Sedan and St. Wagon.....	24	282
518.....	12,802	20,423	Rekord 1800.....	32,445	8,093
520.....	39,207	56,874	Rekord 1800 St. Wagon..	8,400	2,073
524 TD.....	16,197	100	Rekord 1900.....	-	3,732
525.....	11,802	17,342	Rekord 1900 St. Wagon..	-	1,537
526 E/525 E.....	8,134	41	Rekord 2000.....	16,743	75,060
528.....	17,819	22,410	Rekord 2000 St. Wagon..	16,385	17,057
528 E.....	11,499	11,905	Rekord 2000 D.....	1	549
533.....	6,475	1,926	Rekord 2200 D.....	9,443	12,855
628.....	972	1,112	Rekord 2200 D St. Wagon	2,987	3,819
633.....	3,325	2,336	Rekord 2800.....	-	3,048
635.....	3,673	4,153	Rekord 3000.....	648	-
728.....	9,114	9,452	Commodore.....	-	7,903
732.....	11,845	9,104	Senator 2000.....	2,676	-
735.....	5,355	6,120	Senator 2500.....	8,244	3,760
745.....	2,541	1,514	Senator 2800.....	-	163



EUROPEAN COMMUNITY - PRODUCTION 1982-1983 (continued)

Passenger Cars by Country of Origin

	PRODUCTION			PRODUCTION	
	1983	1982		1983	1982
GERMANY (cont.)					
OPEL (con't)			THE NETHERLANDS		
Senator 3000.....	9,112	6,056	VOLVO.....	105,597	90,615
Monza 2000.....	583	2,244	343-340 L.....	11,437	6,880
Monza 2500.....	2,044	-	343-340 DL.....	29,829	18,876
Monza 3000.....	4,361	-	343-340 GL.....	24,927	9,146
PORSCHE.....	48,288	36,329	343 DLS, GLS, GLT.....	-	10,724
944.....	24,761	13,873	345-360 L, DL, GL.....	6,599	29,781
928 S (4 638 cm3).....	4,196	4,510	345-360 DLS, GLS, GLT,		
924 (1 968 cm3).....	6,097	6,320	GLE.....	32,785	15,208
911 SC coupe			Total Dutch Passenger		
(2 994 cm3).....	2,605	6,199	Cars.....	105,597	90,615
911 SC Targa			GREAT BRITAIN		
(2 994 cm3).....	4,605	4,461	BRITISH LEYLAND.....	473,341	405,116
911 Turbo (3 293 cm3).....	886	966	Austin/Morris.....	363,131	278,929
911 (3 125 cm3).....	5,138	-	Mini.....	44,986	35,673
VOLKSWAGEN.....	1,097,834	1,120,520	Mini Metro.....	180,763	174,666
Polo 1100.....	106,497	127,257	Maestro.....	95,724	2,282
Polo 1300.....	40,376	15,099	Allegro.....	-	4,471
Derby 1100.....	12,265	27,221	Ital.....	26,753	33,371
Derby 1300.....	7,108	5,668	Ambassador.....	13,905	28,266
Golf 1100.....	95,697	115,274	Jaguar/Daimler.....	27,977	22,042
Golf 1300.....	35,652	27,980	XJ6.....	21,600	17,031
Golf 1500.....	71,876	83,102	XJ12.....	1,800	1,415
Golf 1600.....	57,423	40,144	XJS.....	4,400	3,478
Golf 1600 Diesel.....	138,839	185,558	Limousine.....	177	118
Golf 1700/1800.....	83,694	42,750	Rover.....	33,455	46,120
Jetta 1100/1300.....	20,935	30,013	2300/2600/3500.....	21,274	32,885
Jetta 1500.....	18,174	21,674	Range Rover/Land Rover	12,181	13,235
Jetta 1600.....	11,914	12,632	Triumph.....	49,778	58,025
Jetta 1600 Diesel.....	29,048	47,995	Acclaim.....	49,778	58,025
Jetta 1700/1800.....	34,007	14,689	FORD.....	318,674	306,635
Scirocco 1300/1500.....	300	8,088	Fiesta.....	58,398	42,000
Scirocco 1600.....	11,833	20,620	Escort.....	96,321	134,500
Scirocco 1700/1800.....	31,347	16,641	Escort St. Wagon.....	24,000	33,500
Passat 1300.....	4,489	6,064	Orion.....	12,085	-
Passat 1600.....	29,784	41,567	Cortina Mk IV.....	5,500	46,500
Passat 1700.....	36	5,367	Cortina Mk IV St. Wagon	-	8,000
Passat 1800.....	18,561	-	Siera.....	122,370	26,460
Passat 1600 Diesel.....	14,291	22,511	Others.....	-	13,675
Passat 1900/2000/2100..	3,876	12,745	TALBOT-U.K.....	120,503	56,235
Passat Variant 1300.....	3,815	3,221	Alpine.....	7,567	6,479
Passat Variant 1600....	31,741	36,233	Hunter.....	85,344	27,106
Passat Variant			Solara.....	-	8,449
1600 Diesel.....	31,343	31,912	Sunbeam.....	15,920	14,201
Passat Variant			VAUXHALL.....	126,524	112,669
1700/1800.....	24,677	-	Chevette.....	17,655	21,931
Passat Variant 1900/			Astra.....	31,934	29,286
2000/2100.....	9,767	-	Cavalier.....	76,934	59,446
Santana 1300/1600/			Carlton.....	-	2,006
1700.....	9,803	37,874			
Santana 1800.....	21,131	-			
Santana 1900/2000/					
2100.....	9,699	7,799			
Santana 1600 Diesel....	5,636	7,832			
Kombi/Transporter/					
Ambulances.....	72,200	64,871			
183 - lltis.....	-	119			
Total German Passenger					
Cars.....	3,877,641	3,761,436			

VERBAND DER AUTOMOBILINDUSTRIE

EUROPEAN COMMUNITY - PRODUCTION 1982-1983 (continued)

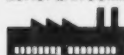
EUROPEAN COMMUNITY



Passenger Cars by Country of Origin

GREAT BRITAIN (cont.)	PRODUCTION			PRODUCTION	
	1983	1982		1983	1982
CARBODIES (Taxis).....	2,171	-	PEUGEOT.....	605,566	536,500
DE LOREAN.....	-	1,333	104-6 CV 1 124 cm3.....	39,682	91,002
LOTUS.....	642	572	104-6 CV 1 2 19 cm3....	1,944	14,122
RELIANT.....	105	87	104-7 CV 1 360 cm3.....	3,302	12,446
ROLLS-ROYCE/BENTLEY....	1,568	2,489	205-954 cm3.....	10,791	-
TVR.....	291	121	205-1 124 cm3.....	57,447	360
OTHER SMMT.....	778	558	203-1 360 cm3.....	72,708	-
Total Great Britain			205-1 580 cm3.....	84	-
Passenger Cars.....	1,044,597	887,679	205-1 769 cm3 Diesel...	13,665	-
SMMT-Others-estimated from various sources.			305-1 290 cm3.....	8,336	22,424
Aston-Martin.....	145	138	305-1 472 cm3.....	102,900	107,504
Caterham.....	218	-	305-1 548 cm3 Diesel...	-	46,278
Morgan.....	415	420	305-1 580 cm3.....	30,565	19
Memo: Estimates not included in SMMT data.			305-1 905 cm3.....	47,633	10,232
AC.....	100	120	504-1 796 cm3.....	54,167	55,619
Bristol.....	120	115	504-1 971 cm3.....	6,985	16,713
Panther.....	125	20	504-2 664 cm3.....	24	63
Memo: Vauxhall production outside U.K. not included in SMMT data.			504-2 304 cm3 Diesel...	1,502	6,812
Astra.....	27,703	19,631	504-2 112 cm3 Diesel...	923	1,503
Cavalier.....	56,205	55,884	505-1 971 cm3.....	74,109	73,469
Carlton.....	22,319	1,865	505-2 165 cm3.....	31,686	17,738
Manta.....	10,757	-	505-2 304 cm3 Diesel...	15,532	26,854
Nova.....	41,881	-	505-2 498 cm3 Diesel...	27,811	27,677
Royal.....	3,517	129	604-2 664 cm3.....	1,625	2,321
Viceroy.....	-	313	604-2 304 cm3 Diesel...	1,845	3,344
Total Vauxhall G.B.....	162,382	77,822	RENAULT.....	1,638,278	1,490,852
Data by makes were supplied by THE SOCIETY OF MOTOR MANUFACTURERS AND TRADERS LTD., data by model were obtained from the manufacturers.			R4-782/845 cm3.....	83,730	94,833
			R4-1 108 cm3.....	71,699	68,113
			R5-845 cm3.....	47,501	61,934
			R5-1 108 cm3.....	224,664	174,355
			R5-1 289 cm3.....	7,043	87,266
			R5 Alpine-1 397 cm3....	65,603	28,479
			R9-1 108 cm3.....	46,555	93,098
			R9-1 397 cm3.....	387,675	387,780
			R9-1 605 cm3 Diesel...	53,818	3,222
			R11-1 108 cm3.....	43,318	-
			R11-1 397 cm3.....	248,225	-
			R11-1 596 cm3 Diesel...	2,203	-
			R11-1 721 cm3.....	25,893	-
			R12.....	9,450	12,950
			R14-1 218 cm3.....	1,396	29,368
			R14-1 360 cm3.....	2,810	39,349
			Fuego-1 397 cm3.....	1,934	5,353
			Fuego-1 647 cm3.....	23,892	30,862
			Fuego-1 995 cm3.....	10,548	13,671
			Fuego-2 068 cm3 Diesel	1,351	1,158
			R18-1 397 cm3.....	41,620	51,320
			R18-1 647 cm3.....	123,416	140,348
			R18-1 995 cm3.....	12,699	14,624
			R18 Diesel.....	49,281	78,401
			R20-1 995 cm3.....	30,355	28,638
			R20-2 165 cm3.....	7,766	10,805
			R20 Diesel.....	8,317	19,339
			R30.....	2,294	4,596
			R30 Diesel Turbo.....	3,222	10,990
			TALBOT.....	168,166	219,119
			Samba 954 cm3.....	24,746	21,850
			Samba 1-124 cm3.....	41,014	63,922
			Samba 1 219 cm3.....	5,003	699
			Samba 1 360 cm3.....	7,989	16,272
			Horizon 1 118 cm3.....	14,619	16,567
			Horizon 1 294 cm3.....	8,415	7,752
			Horizon 1 442 cm3.....	22,404	32,227
			Horizon 1 592 cm3.....	4,329	1,893
			Horizon 1 905 cm3 Diesel.....	9,296	12,903

FRANCE					
ALPINE.....	1,127	1,001			
A 310 - V6.....	1,127	1,001			
CITROEN.....	542,481	522,317			
2 CV 6.....	58,207	83,086			
Dyane and Méhari.....	13,617	25,771			
LNA-650.....	9,031	17,414			
LNA-1100.....	18,881	9,152			
Visa Special/Club 650..	48,622	91,866			
Visa 950.....	1,104	-			
Visa Super.....	75,687	101,041			
Visa 1360.....	19,297	24,041			
Visa 1760.....	9	-			
GSA-1130.....	6,766	12,390			
GSA-1300.....	52,887	96,453			
BX-1360.....	53,981	5,135			
BX-1580.....	100,259	8,321			
BX-1905 Diesel.....	27,403	6			
CX 2000.....	17,533	19,203			
CX 2400.....	8,750	13,805			
CX 2500.....	5,212	-			
CX 2500 Diesel.....	25,334	24,433			

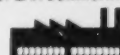


EUROPEAN COMMUNITY - PRODUCTION 1982-1983 (continued)

Passenger Cars by Country of Origin

	PRODUCTION			PRODUCTION	
	1983	1982		1983	1982
TALBOT (con't)			FIAT (+ Bertone) (con't)		
1510-1 294/1 442 cm3...	1,647	5,659	X1/9 Bertone.....	2,317	3,211
1510-1 592 cm3.....	492	4,610	131-1300.....	8,563	39,111
Solara 1 294/1 442 cm3	5,880	12,184	131-1600.....	8,116	24,789
Solara 1 592 cm3.....	21,012	19,953	131-2000.....	4,069	8,967
Tagora.....	1,320	3,345	131-2000 Diesel.....	609	9,622
			131-2500 Diesel.....	8,620	30,054
TALBOT-MATRA.....	5,205	7,339	132-1600 Argenta.....	3,209	4,988
Murena.....	1,004	2,171	132-2000 Argenta.....	12,228	21,587
Rancho.....	4,201	5,168	132-2500 Diesel Argenta	9,562	17,030
Total French Passenger			138 Ritmo 1100.....	116,668	121,290
Cars.....	2,960,823	2,777,125	138 Ritmo 1300.....	31,130	51,555
CONSTRUCTEURS D' AUTOMOBILES			138 Ritmo 1500.....	34,096	28,623
			138 Ritmo 1600.....	13,273	9,233
ITALY			138 Ritmo 1700 Diesel..	62,746	102,406
ALFA ROMEO.....	206,926	188,773	138 Ritmo 2000.....	4,854	6,420
Alfasud 1200.....	7,012	28,557	138 Ritmo Cabriolet		
Alfasud 1350.....	5,753	22,927	Bertone.....	4,288	4,228
Alfasud 1500.....	20,421	33,513	Regata 1100/1300.....	26,216	-
Arna 1200.....	10,685	-	Regata 1500.....	5,404	-
Arna 1300.....	187	-	Regata 1600.....	12,674	-
Arna 1500.....	599	-	Regata 1700/1900 Diesel	15,913	-
Alfa 33-1200.....	708	-	Campagnola.....	1,894	4,067
Alfa 33-1300.....	28,028	-	INNOCENTI (Nuova).....	13,688	21,646
Alfa 33-1500.....	34,820	-	Mini 90/120.....	-	3,591
Giulietta 1300.....	800	2,394	Mini Tre.....	13,688	18,055
Giulietta 1600.....	18,835	25,899	LAMBORGHINI.....	184	110
Giulietta 1800.....	12,380	17,479	Countach.....	115	98
Giulietta 2000.....	7,822	10,265	Jalpa.....	69	12
Giulietta 2000 Diesel..	8,642	-	LANCIA.....	104,896	68,122
Alfetta 1600.....	1,917	3,821	Delta 1300.....	17,553	25,269
Alfetta 1800.....	2,501	3,623	Delta 1500.....	1,854	17,054
Alfetta 2000.....	25,234	25,385	Delta 1600.....	14,527	2,616
Alfetta 2500.....	4,119	4,735	Prisma 1300.....	16,567	1,540
Alfetta 2000/2400			Prisma 1500.....	15,320	1,284
Diesel.....	9,004	7,514	Prisma 1600.....	27,925	2,167
Spider 1600/2000.....	5,430	2,274	Beta.....	5,649	17,671
Alfa 6 2000/2500.....	2,029	387	Trevi 1600.....	2,443	-
			Trevi 2000.....	2,944	-
AUTOBIANCHI.....	80,149	78,047	Gamma.....	114	561
A 112-903 cm3.....	35,160	32,648	MASERATI.....	5,333	2,265
A 112-965 cm3.....	35,847	35,921	of which: Biturbo-		
A 112 Abarth.....	9,142	9,478	2000/2500.....	5,053	1,888
DE TOMASO.....	77	83	PININFARINA.....	2,522	3,456
FERRARI.....	2,366	2,223	124 Spider Europa.....	2,522	3,456
400 GT/BB 512.....	650	553	Total Italian Passenger		
208/308/Mondial.....	1,716	1,670	Cars.....	1,395,531	1,297,351
FIAT (+ Bertone).....	979,390	932,586	ASSOCIAZIONE NAZIONALE FRA INDUSTRIE		
141 Panda 652.....	117,174	126,485	AUTOMOBILISTICHE		
141 Panda 903.....	58,007	77,981	BELGIUM		
141 Panda 965.....	2,110	1,330	FORD - Genk.....	260,711	226,200
141 Panda 4x4.....	7,175	-	VAUXHALL - Anvers.....	9,289	13,800
127-903/965.....	18,870	145,689	Total Belgium Passenger		
127-1050.....	7,147	47,381	Cars.....	270,000	240,000
127-1300.....	6,109	19,362	TOTAL EUROPEAN		
Uno 903.....	189,360	13,440	COMMUNITY.....	9,654,189	9,054,406
Uno 1100.....	112,638	13,171			
Uno 1300.....	24,580	66			
Uno 1300 Diesel.....	49,771	-			

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

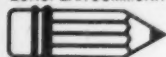


EUROPEAN COMMUNITY - PRODUCTION 1973-1983

Passenger Cars by Cylinder Capacity – Selected Countries (In Thousands)

	Less Than 1,000 cm ³	%	Between 1,000 – 1,500 cm ³	%	Over 1,500 cm ³	%	TOTAL
FRANCE							
1973.....	874,599	31	1,369,297	48	622,832	21	2,866,728
1974.....	1,088,550	40	1,126,229	42	484,006	18	2,698,785
1975.....	920,114	36	1,082,729	43	543,311	21	2,546,154
1976.....	845,844	28	1,447,268	49	686,447	23	2,979,559
1977.....	873,237	28	1,554,775	50	664,427	22	3,092,439
1978.....	709,459	23	1,694,838	54	707,083	23	3,111,380
1979.....	597,338	18	1,817,274	56	805,782	26	3,220,394
1980.....	466,303	16	1,688,977	57	783,301	27	2,938,581
1981.....	433,101	17	1,397,194	53	781,569	30	2,611,864
1982.....	396,954	14	1,623,951	59	756,220	27	2,777,125
1983.....	297,349	10	1,777,283	60	886,191	30	2,960,823
GERMANY, WEST							
1973.....	35,026	1	1,203,998	33	2,410,856	66	3,649,880
1974.....	42,783	2	1,238,074	44	1,558,739	54	2,839,596
1975.....	124,978	4	1,211,864	42	1,570,977	54	2,907,819
1976.....	233,029	7	968,975	27	2,344,896	66	3,546,900
1977.....	175,029	5	1,092,525	29	2,522,990	66	3,790,544
1978.....	157,607	4	1,260,403	32	2,472,166	64	3,890,176
1979.....	161,281	4	1,234,395	31	2,536,880	65	3,932,556
1980.....	139,136	4	1,251,148	35	2,130,650	61	3,520,934
1981.....	97,843	3	1,101,877	31	2,378,087	66	3,577,807
1982.....	66,906	2	1,144,951	30	2,549,579	68	3,761,436
1983.....	53,337	1	1,084,852	28	2,739,452	71	3,877,641
ITALY							
1973.....	839,236	46	727,922	40	256,175	14	1,823,333
1974.....	781,041	48	590,394	36	259,251	16	1,630,686
1975.....	590,529	44	477,105	35	280,910	21	1,348,544
1976.....	581,811	40	565,279	38	324,218	22	1,471,308
1977.....	553,072	38	564,735	39	322,663	23	1,440,470
1978.....	496,432	33	627,051	41	385,117	26	1,508,600
1979.....	400,210	27	708,353	48	372,428	25	1,480,991
1980.....	426,198	29	621,137	43	397,886	28	1,445,221
1981.....	433,963	35	491,798	39	331,579	26	1,257,340
1982.....	454,350	35	472,287	36	370,714	29	1,297,351
1983.....	477,396	34	598,940	43	319,195	23	1,395,531
UNITED KINGDOM							
1973.....	234,014	13	907,965	52	605,342	35	1,747,321
1974.....	205,106	13	784,379	51	544,634	36	1,534,119
1975.....	165,164	13	649,062	51	453,469	36	1,267,695
1976.....	134,748	10	736,020	55	462,681	35	1,333,449
1977.....	146,900	11	725,463	55	455,457	34	1,327,820
1978.....	145,271	12	696,658	57	381,020	31	1,222,949
1979.....	127,157	12	616,105	57	327,190	31	1,070,452
1980.....	156,735	17	521,933	56	245,076	27	923,744
1981.....	229,189	24	526,085	55	198,963	21	954,237
1982.....	197,153	22	547,676	62	142,855	16	887,684
1983.....	194,064	19	723,289	69	127,244	12	1,044,597

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES



EUROPEAN COMMUNITY - NEW REGISTRATIONS 1978-1982

Passenger Cars by Manufacturers

	<u>1982</u>	<u>1981</u>	<u>1980</u>	<u>1979</u>	<u>1978</u>
Audi.....	241,057	250,386	300,880	338,246	295,416
British Leyland (1).....	371,735	359,933	346,033	429,088	487,617
B.M.W.....	284,459	264,062	248,028	256,091	250,850
Citroen.....	531,553	521,476	548,189	645,138	642,357
Daihatsu.....	23,044	23,165	20,636	8,914	3,508
Datsun/Nissan.....	276,955	266,531	279,291	246,683	208,721
Fiat.....	1,141,049	1,263,082(2)	1,119,406(2)	1,208,221(2)	1,162,287(2)
Ford.....	1,249,372	1,167,690	1,119,561	1,272,960	1,188,447
Honda.....	118,457	116,453	144,886	107,008	98,769
Hyundai.....	3,419	3,795	3,096	3,121	639
Mazda.....	179,374	176,456	167,478	150,878	107,371
Mercedes.....	333,716	341,549	341,010	327,931	298,045
Mitsubishi.....	101,280	118,572	116,875	72,472	52,606
Opel/Vauxhall.....	950,358	815,978	846,492	972,831	955,275
Peugeot.....	403,806	423,785	483,745	595,902	582,248
Renault.....	1,461,169	1,367,565	1,471,236	1,391,116	1,288,975
Saab.....	64,185	56,524	52,878	63,670	51,792
Subaru.....	25,970	25,491	16,120	8,169	4,465
Suzuki.....	37,751	23,509	9,546	1,003	656
Talbot (Simca/Matra Sunbeam)	330,112	362,878	437,377	505,561	554,666
Toyota.....	218,477	218,267	266,364	191,198	196,837
Volkswagen.....	986,172	1,019,565	918,495	964,247	905,477
Volvo.....	205,563	187,887	187,104	212,198	173,236
Other makes.....	736,599	589,472	543,851	680,854	789,569
TOTAL.....	10,275,632	9,946,071	9,988,577	10,653,500	10,299,829

* Includes: Austria, Belgium, Denmark, Finland, France, Germany West, Greece, Iceland, Ireland, Italy, Luxembourg, Netherlands, Norway, Portugal, Spain, Sweden, Switzerland, & the U.K.

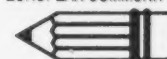
(1) Austin, Daimler, Jaguar, Morris, MG, Rover, Triumph and Sherpa.

(2) Includes Seat.

U.N.R.A.E.

EUROPEAN COMMUNITY - NEW REGISTRATIONS 1983

EUROPEAN COMMUNITY



Passenger Cars by Manufacturers

Make	Belgium (1)	Denmark	France	West Germany	United Kingdom	Greece	Ireland (3)	Italy (4)	Luxembourg	The Netherlands	TOTAL	Spain
Audi.....	12,217	758	24,617	169,204	(2)	673	490	21,578	696	5,981	236,214	2,244
British Leyland.....	5,170	123	30,651	5,772	332,725	16	3,110	27,093	370	7,976	412,906	2,305
B.M.W.....	10,026	2,364	33,127	155,683	25,178	1,447	385	28,237	783	14,833	472,063	4,632
Citroen.....	22,648	4,847	259,028	41,749	25,751	2,080	347	57,921	1,199	23,333	438,903	34,513
Daihatsu.....	1,899	2,858	-	6,290	5,198	569	6	-	128	4,827	21,775	658
Datsun/Nissan.....	17,433	7,231	16,001	46,038	104,684	7,454	6,552	110	894	23,382	229,779	851
Fiat.....	18,693	6,343	83,139	101,517	46,254	2,337	5,046	744,268	3,107	28,212	1,038,916	2,270
Ford.....	26,413	18,028	143,521	287,999	518,048	5,557	12,696	72,276	4,362	49,696	1,138,596	70,745
Honda.....	8,999	1,126	8,227	30,766	18,796	4,986	2	298	275	10,815	84,290	873
Hyundai.....	919	-	-	-	3,412	12	-	511	29	3,276	8,159	59
Isuzu.....	11,559	12,815	13,632	58,567	17,638	1,671	1,610	51	712	19,952	138,207	765
Mercedes.....	8,456	892	18,843	246,160	13,506	440	292	13,350	621	8,905	311,465	5,114
Mitsubishi.....	9,993	999	3,863	37,516	8,641	2,473	-	322	554	14,075	78,436	431
Opel/Vauxhall.....	37,774	17,638	77,195	448,637	266,087	6,159	7,448	55,371	3,300	74,441	990,050	50,371
Peugeot.....	13,850	1,273	301,162	29,285	21,342	1,145	1,362	22,255	850	25,284(5)	417,808	14,290
Renault.....	27,687	1,246	708,713	89,652	62,923	4,828	5,235	161,642	2,731	29,196	1,093,853	171,529
Saab.....	1,165	2,159	806	3,718	9,490	-	164	2,332	391	3,677	23,902	179
Subaru.....	2,309	247	-	5,604	3,627	877	-	430	41	3,598	16,733	-
Suzuki.....	3,150	13	-	14,120	3,356	1,307	-	625	92	11,355	34,018	601
Talbot (Sica/Matra)/ Sunbeam.....	9,388	2,437	89,785	22,662	58,153	1	868	21,246	728	(5)	205,268	44,890
Toyota.....	22,342	11,811	12,851	56,000	31,683	5,221	9,625	469	797	19,837	170,636	1,475
Volkswagen.....	32,151	5,797	90,859	516,848	100,727(2)	1,090	2,141	68,503	1,381	32,078	851,575	4,497
Volvo.....	6,961	4,394	13,956	15,261	61,250	175	877	17,299	340	22,101	142,614	1,724
Other Makes.....	26,360	25,922	87,641	37,726	57,230	9,804	2,742	265,983	1,771	19,524	534,703	135,420
TOTAL.....	337,512	131,321	2,017,617	2,426,774	1,791,699	60,322	60,998	1,582,170	26,102	456,354	8,890,869	550,436

- (1) Excluding Kombi.
- (2) Including Audi.
- (3) Preliminary data.
- (4) Retail sales.
- (5) Including Talbot.

U.N.R.A.E.



EUROPE - NEW REGISTRATIONS 1982-1983

Motor Vehicles by Country and Type

	PASSENGER CARS			COMMERCIAL			TOTAL		
	1983	1982	Change	1983	1982	Change	1983	1982	Change
			%			%			%
Austria.....	256,676	201,155	+27.6	20,322	18,886	+7.6	276,998	220,041	+25.9
Iceland.....	4,650	8,574	-45.8	780	1,269	-38.5	5,430	9,843	-44.8
Norway.....	129,435	131,429	-1.5	5,473	6,323	-13.4	134,908	137,752	-2.1
Portugal.....	92,294	85,194	+8.3	21,798	52,177	-58.2	114,092	137,371	-16.9
Sweden.....	217,123	218,428	-0.6	18,094	18,761	-3.6	235,217	237,189	-0.8
Switzerland.....	273,886	290,890	-5.8	18,618	20,303	-8.3	292,504	311,193	-6.0
Total EFTA.....	974,064	935,670	+4.1	85,085	117,719	-27.7	1,059,149	1,053,389	+0.5
Finland.....	132,748	141,374	-6.1	4,678	5,250	-10.9	137,426	146,624	-6.3
Belgium.....	356,537	362,192	-1.6	28,226	27,619	+2.2	384,763	389,811	-1.3
Denmark.....	131,321	97,662	+34.5	7,140	6,081	+17.4	138,461	103,743	+33.5
France.....	2,017,617	2,056,490	-1.9	346,294	362,668	-4.5	2,363,911	2,419,158	-2.3
Germany West.....	2,426,774	2,155,537	+12.6	144,132	123,549	+16.7	2,570,906	2,279,086	+12.8
United Kingdom.....	1,791,699	1,555,027	+15.2	267,796	231,014	+15.9	2,059,494	1,786,041	+15.3
Greece.....	60,322	79,981	-24.6	43,650	44,141	-1.1	103,972	124,122	-16.2
Ireland.....	60,998	72,829	-16.2	11,174	12,463	-10.3	72,172	85,292	-15.4
Italy.....	1,512,142	1,851,174	-18.3	121,477	144,808	-16.1	1,633,619	1,995,982	-18.2
Luxembourg.....	26,102	25,189	+3.6	1,296	1,540	-15.8	27,398	26,729	+2.5
The Netherlands.....	456,354	406,774	+12.2	38,879	38,999	-0.3	495,233	445,773	+11.1
Total EEC.....	8,639,866	8,662,855	+2.0	1,010,064	992,882	+1.7	9,649,929	9,655,737	+2.0
Spain.....	550,436	535,733	+2.7	114,628	103,880	+10.3	665,064	639,613	+4.0
Canada.....	N.A.	727,097	***	-	204,794	****	N.A.	931,891	***
Japan.....	3,135,615	3,038,274	+3.2	2,246,664	2,223,135	+1.1	5,382,279	5,261,409	+2.3
United States.....	9,177,777	7,754,342	+18.4	2,976,556	2,430,471	+22.5	12,154,333	10,184,813	+19.3
TOTAL.....	22,810,506	21,795,345	+4.7	6,437,675	6,078,131	+5.9	29,248,180	27,873,476	+4.9

N.A. - Not available.

U.M.R.A.E.

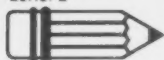
WESTERN EUROPE - NEW REGISTRATIONS 1982



Motor Vehicles by Eastern European Manufacturers

	Aro	Dacia	Lada	Mosk- vitch	Polonez	Polski	Skoda	Uaz	Volga	Wartburg	Zastava	Other	TOTAL
Austria.....	2	93	2,296	-	1	3	376	-	8	-	1	-	2,780
Iceland.....	-	-	705	-	-	43	144	24	-	44	-	63	1,023
Norway.....	-	-	3,980	-	41	85	662	-	-	-	45	-	4,813
Portugal.....	-	-	25	-	-	4	94	-	-	-	3	-	126
Sweden.....	-	-	2,948	-	-	-	405	-	-	-	-	-	3,353
Switzerland.....	9	2	833	-	-	-	196	1	3	-	3	3	1,050
EEA.....	11	95	10,787	-	42	135	1,877	25	11	44	52	66	13,145
Finland.....	-	-	10,715	485	135	219	3,638	2	19	1,275	-	1	16,489
Belgium.....	16	-	19,109	3	18	17	2,349	-	473	-	119	-	22,104
Denmark.....	-	-	5,087	-	215	81	7,576	-	-	406	-	1	13,366
France.....	-	-	23,613	-	-	1,883	3,845	-	-	-	759	-	30,100
Germany, West.....	-	-	6,585	-	-	-	1,330	-	-	-	-	-	7,915
United Kingdom.....	-	-	16,752	-	3,105	1,479	9,272	-	-	-	3,101	-	33,709
Greece.....	-	20	3,388	-	-	17	900	-	-	79	1,937	-	6,341
Ireland.....	-	-	-	-	-	-	1	-	-	-	-	-	1
Italy.....	539	-	1,056	-	-	-	1,406	613	-	-	8	-	3,622
Luxembourg.....	3	-	674	-	1	-	15	-	3	26	4	-	726
The Netherlands.....	-	-	9,244	-	-	-	1,218	-	-	-	949	-	11,411
EEC.....	558	20	85,508	3	3,339	3,477	27,912	613	476	511	6,877	1	129,295
Spain.....	366	-	937	8	-	2	1,156	-	-	1	38	-	2,508
TOTAL.....	935	115	107,947	496	3,516	3,833	34,583	640	506	1,831	6,967	68	161,437

U.N.R.A.E.



EUROPE - NEW REGISTRATIONS, SALES 1970-1983

New Passenger Car Sales by European Subsidiaries of United States Manufacturers – Selected Countries

(Shown as Percentage of New Registrations)

	<u>France</u>	<u>West Germany</u>	<u>Sweden</u>	<u>United Kingdom</u>	<u>Total of 4 Countries</u>
1970.....	16.88	37.47	18.59	47.95	33.36
1971.....	17.53	37.20	18.67	42.57	32.17
1972.....	18.48	38.40	18.68	45.85	34.01
1973.....	16.45	35.66	17.60	42.96	31.16
1974.....	14.71	30.90	16.34	41.46	27.73
1975.....	14.09	34.47	17.69	37.88	28.37
1976.....	17.67	37.51	20.01	41.81	31.13
1977.....	16.65	35.87	20.06	42.05	30.68
1978.....	16.91	35.21	19.97	41.32	30.69
1979.....	5.88	29.79	20.88	36.44	14.01
1980.....	5.40	27.07	17.46	39.42	23.12
1981.....	7.38	27.98	19.64	39.50	24.17
1982.....	8.96	29.45	20.41	42.18	25.34
1983.....	8.25	30.34	19.53	43.54	25.79

VARIOUS OVERSEAS SOURCES.

New Japanese Passenger Car Registrations In Western Europe (In Thousands)

	<u>Total</u>	<u>Japanese Imports</u>	<u>% of Total</u>	<u>Nissan</u>	<u>Toyota</u>	<u>Mazda</u>
1973.....	8,787	341	3.9	143	140	44
1974.....	7,537	319	4.2	141	116	48
1975.....	7,779	434	5.6	170	150	78
1976.....	8,844	538	6.1	180	177	105
1977.....	9,299	624	6.7	190	186	130
1978.....	9,479	638	6.7	200	185	101
1979.....	9,843	750	7.6	236	178	150
1980.....	9,552	995	10.4	274	254	165
1981.....	9,330	936	10.0	260	204	173
1982.....	9,493	950	10.0	270	205	175
1983.....	9,928	1,048	10.6	289	234	211

NOTE: Figures for 1973-79 do not include Luxembourg and Greece.

JAPAN AUTOMOTIVE NEWS



FINLAND - REGISTRATIONS 1950-1983

New Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto- mobiles	TOTAL
1960.....	23,550	9,130	7,431	653	198	40,962
1961.....	27,790	20,859	6,409	715	258	56,031
1962.....	41,002	15,789	6,244	726	274	64,035
1963.....	52,225	5,020	4,979	681	254	63,159
1964.....	82,106	6,880	5,555	596	312	95,449
1965.....	100,129	8,131	7,470	704	386	116,820
1966.....	78,929	9,838	7,607	657	354	97,385
1967.....	65,836	14,391	5,773	715	328	87,043
1968.....	48,444	5,356	4,344	706	264	59,114
1969.....	84,542	10,428	5,360	629	317	101,276
1970.....	92,104	16,983	5,322	726	336	115,471
1971.....	75,320	15,390	4,835	644	381	96,570
1972.....	101,398	5,497	4,844	780	425	112,944
1973.....	118,649	6,510	5,230	830	425	131,644
1974.....	96,633	7,188	5,310	791	500	110,422
1975.....	117,619	7,207	5,398	812	585	131,621
1976.....	92,707	8,241	4,726	914	545	107,133
1977.....	90,546	8,261	4,053	628	373	103,861
1978.....	81,175	6,905	3,987	614	344	93,025
1979.....	100,132	8,199	4,487	589	348	113,755
1980.....	103,760	11,594	5,063	641	565	161,623
1981.....	105,629	12,898	4,816	556	522	124,421
1982.....	128,761	13,498	4,176	535	560	147,530
1983.....	120,174	13,463	4,093	596	616	138,942

Total Registrations by Type

	Cars	Vans	Trucks	Buses	Other Auto- mobiles	TOTAL
1950.....	26,814	3,299	26,512	3,539	1,092	61,256
1951.....	36,231	5,394	29,828	3,603	1,150	76,206
1952.....	52,619	8,208	35,006	4,124	1,295	101,252
1953.....	59,216	9,257	34,412	4,009	1,286	108,180
1954.....	70,795	9,958	34,336	4,189	1,409	120,687
1955.....	85,448	11,852	38,259	4,458	1,559	141,576
1956.....	102,961	15,297	42,509	4,522	1,798	167,087
1957.....	122,075	12,691	42,109	4,925	2,013	183,813
1958.....	139,704	10,364	42,946	5,115	1,959	200,088
1959.....	162,968	11,731	45,216	5,409	2,102	227,426
1960.....	183,409	19,751	45,839	5,770	2,115	256,892
1961.....	219,148	27,978	45,781	6,199	2,480	301,586
1962.....	263,033	32,504	45,248	6,503	2,600	349,888
1963.....	305,444	34,482	44,292	6,844	2,858	393,920
1964.....	375,829	33,472	45,143	6,887	2,924	464,255
1965.....	454,291	36,583	44,512	6,979	3,276	545,641
1966.....	505,926	40,728	44,495	7,158	3,785	602,092
1967.....	551,198	48,761	44,161	7,426	4,211	655,757
1968.....	580,747	48,369	44,264	7,660	4,435	685,475
1969.....	643,057	51,825	45,210	7,861	4,743	752,696
1970.....	711,968	56,707	46,195	8,116	5,024	828,010
1971.....	752,915	67,071	46,572	8,246	5,252	880,056
1972.....	818,044	68,632	47,472	8,363	5,395	947,906
1973.....	894,104	71,170	48,728	8,429	5,689	1,028,120
1974.....	936,681	74,420	50,477	8,592	6,038	1,076,208
1975.....	996,284	77,546	50,905	8,651	6,581	1,139,967
1976.....	1,032,884	81,792	50,887	8,841	7,069	1,181,473
1977.....	1,075,399	85,920	50,295	8,771	7,261	1,227,646
1978.....	1,115,265	88,642	50,479	8,786	7,630	1,270,802
1979.....	1,169,501	91,339	51,756	8,826	8,136	1,329,558
1980.....	1,225,931	96,624	52,527	8,963	8,782	1,392,827
1981.....	1,279,192	102,303	52,698	9,054	9,384	1,452,631
1982.....	1,352,055	108,684	52,996	9,066	9,896	1,532,697
1983.....	1,410,458	114,775	53,036	9,102	10,585	1,597,956

CENTRAL STATISTICAL OFFICE OF FINLAND

Motor Vehicles Ranked According to Sales

	1982	1983
PASSENGER CARS		
Lada 1200-1600, 2105-7.....	9,529	9,529
Nissan Datsun Sunny.....	7,164	7,164
Toyota Corolla.....	6,307	6,307
Nissan Datsun Cherry.....	6,070	6,070
Mazda 323.....	4,862	4,862
Ford Escort.....	4,402	4,402
Opel Kadett.....	4,115	4,115
Saab 99.....	3,894	3,894
Volvo 242-245.....	3,518	3,518
Opel Ascona.....	3,315	3,315
Talbot Horizon.....	3,193	3,193
Skoda 105, 120.....	2,872	2,872
Mazda 626.....	2,802	2,802
Saab 900.....	2,537	2,537
Ford Sierra.....	2,536	2,536
Talbot 1510, Solara.....	2,334	2,334
Honda Civic.....	2,358	2,358
Mercedes-Benz 123.....	2,306	2,306
Ford Fiesta.....	2,325	2,325
Toyota Tercel.....	2,182	2,182
Fiat Ritmo.....	2,104	2,104
Fiat 127.....	2,031	2,031
Volvo 343-345.....	2,026	2,026
B.M.W. 315-323.....	1,773	1,773
Toyota Carina.....	1,690	1,690
Opel Corsa.....	1,642	1,642
Volkswagen Polo.....	1,623	1,623
Honda Accord.....	1,428	1,428
Toyota Landcruiser.....	1,325	1,325
Suzuki Alto.....	1,288	1,288
TRUCKS		
Volvo.....	1,133	1,133
Mercedes-Benz.....	864	864
Scania.....	767	767
Sisu.....	610	610
Ford.....	200	200
Fiat.....	85	85
Mitsubishi.....	73	73
Dodge.....	63	63
Toyota.....	58	58
Renault.....	48	48
Isuzu.....	48	48
VANS		
Toyota.....	4,765	4,765
Datsun.....	1,966	1,966
Volkswagen.....	1,586	1,586
Ford.....	1,086	1,086
Suzuki.....	779	779
Mercedes-Benz.....	685	685
Isuzu.....	189	189
Fiat.....	322	322
Mitsubishi.....	462	462
Peugeot.....	348	348
BUSES		
Volvo.....	256	256
Scania.....	190	190
Mercedes-Benz.....	64	64
Sisu.....	44	44

CENTRAL STATISTICAL OFFICE OF FINLAND

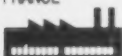


FINLAND - TOTAL REGISTRATIONS 1983

Motor Vehicles by Manufacturer and Type

	Cars	Vans	Trucks	Buses	Other Auto- mobiles	TOTAL	F Gasoline	U Diesel	E LPG	L Other
Ford.....	152,670	4,231	20,486	11	1,140	178,546	154,837	23,445	28	236
Nissan-Datsun.....	156,364	-	9,692	-	28	166,084	151,579	14,421	11	73
Toyota.....	133,259	1,015	30,200	-	293	164,767	135,385	29,170	23	189
Fiat.....	116,911	931	3,143	41	266	121,192	118,042	3,102	7	41
Saab.....	115,120	-	685	-	29	115,834	111,850	1	35	3,948
Volkswagen.....	92,098	241	14,519	10	297	107,165	87,994	19,096	13	67
Opel.....	104,634	33	1,970	-	28	106,665	98,915	7,359	20	171
Volvo.....	85,278	13,574	2,974	3,788	808	106,422	83,386	22,571	50	415
Lada.....	99,868	-	-	-	26	99,894	99,554	6	101	233
Mercedes-Benz.....	38,873	8,951	6,161	481	2,695	57,161	5,715	51,424	6	18
Kada.....	39,950	-	1,508	-	2	41,460	41,388	45	4	23
Peugeot.....	25,727	-	3,328	-	135	29,190	15,924	13,230	8	28
Talbot (Chrysler).....	26,219	-	205	-	3	26,427	24,100	14	-	2,313
Renault.....	25,229	206	503	-	171	26,209	25,482	681	4	42
Skoda.....	24,145	-	1	-	-	24,146	24,139	-	-	7
Mitsubishi.....	17,648	231	797	-	33	18,709	16,041	2,665	1	2
Honda.....	16,687	-	2	-	-	16,689	16,688	-	-	1
Scania.....	-	11,587	-	3,518	662	15,867	3	15,864	-	-
B.M.W.....	15,462	-	-	-	-	15,462	15,438	5	5	14
Wartburg (AwE).....	14,016	-	1	-	-	14,017	13,899	-	-	118
Morris.....	13,177	5	57	-	8	13,247	12,767	448	1	31
Vauxhall.....	12,054	-	-	-	-	12,054	12,029	9	2	24
Moskvitch.....	8,706	-	2,514	-	-	11,220	11,155	34	13	18
Audi.....	11,133	-	-	-	-	11,133	8,745	2,375	2	11
Bedford.....	249	2,181	7,177	12	133	10,052	675	9,373	-	4
Citroen.....	9,479	-	416	-	24	9,919	9,221	682	1	15
Sisu.....	-	7,591	-	901	1,134	9,626	22	9,604	-	-
Polski-Fiat.....	6,123	-	371	-	-	6,494	6,483	1	1	9
Sunbeam.....	6,109	-	-	-	-	6,109	6,099	1	-	9
Chevrolet.....	2,274	415	2,243	-	340	5,272	3,692	1,469	11	100
Dodge.....	3,951	566	261	14	279	5,071	4,215	752	28	76
Mini.....	4,866	-	25	-	-	4,891	4,888	-	-	3
Suzuki.....	3,175	-	1,263	-	-	4,438	4,437	1	-	-
Simca.....	3,861	-	547	-	-	4,408	4,403	-	-	5
Rover.....	2,786	5	239	-	220	3,250	1,958	1,153	3	136
Austin.....	3,178	11	10	-	19	3,218	3,186	21	-	11
Plymouth.....	2,943	-	3	-	32	2,978	2,899	22	6	51
Leiland.....	443	5	1,549	200	36	2,233	804	1,425	-	4
Isuzu.....	1,116	94	863	-	11	2,084	1,113	971	-	-
Daihatsu.....	1,638	1	49	-	-	1,688	1,612	76	-	-
Oldsmobile.....	1,420	-	-	-	11	1,431	206	1,223	-	2
Triumph.....	1,350	-	41	-	-	1,391	1,387	1	-	3
Jeep, Willys.....	1,330	2	24	-	26	1,382	1,013	322	2	45
A.M.C. (Rambler).....	1,176	-	2	-	-	1,178	1,143	15	-	20
Alfa Romeo.....	1,136	-	-	-	-	1,136	1,136	-	-	-
F.S.O.....	918	-	-	-	-	918	917	-	1	-
Volga.....	726	-	4	-	1	731	296	432	-	3
Fargo.....	43	296	36	-	343	718	177	541	-	-
Handeag, Hand.....	39	117	459	1	39	649	56	592	-	1
Buick.....	593	-	-	-	-	593	574	17	-	2
Chrysler.....	522	-	-	-	-	522	514	1	-	7
Daf.....	449	33	-	2	5	489	449	40	-	-
Hillman.....	415	-	-	-	-	415	403	12	-	-
Savien.....	-	241	51	-	115	407	84	323	-	-
Lancia.....	348	-	-	-	-	348	348	-	-	-
Pontiac.....	322	-	-	-	-	322	317	3	-	2
Neckar (NSU-F).....	296	-	1	-	-	297	297	-	-	-
Jaguar.....	266	-	-	-	-	266	264	-	-	2
Mercury.....	257	-	-	-	-	257	253	1	-	3
Vanaja.....	-	77	-	23	114	214	12	202	-	-
Subaru.....	199	-	-	-	-	199	199	-	-	-
International.....	16	1	3	-	171	191	175	15	-	1
Cowen.....	50	21	55	-	28	154	78	78	-	-
M.G.....	154	-	-	-	-	154	154	-	-	-
Haz.....	51	-	87	-	10	148	116	16	-	16
Teijo.....	-	-	139	-	1	140	138	-	1	1
Other.....	925	300	111	100	569	2,005	1,068	926	-	11
TOTAL.....	1,410,438	53,056	114,775	9,102	10,585	1,567,956	1,352,534	236,476	388	8,558

CENTRAL STATISTICAL OFFICE OF FINLAND



FRANCE - PRODUCTION 1960-1973

Motor Vehicles by Type

	Passenger Cars & Commercial Vehicles	Trucks	Road(1) Tractors	Special(1) Vehicles	Buses	Total
1960.....	1,175,301	191,465	2,961	500	2,444	1,369,210
1961.....	1,063,595	178,187	3,205	511	2,441	1,244,223
1962.....	1,340,328	193,306	3,214	381	2,499	1,536,133
1963.....	1,520,827	213,386	3,807	426	2,764	1,736,977
1964.....	1,390,312	222,822	4,066	365	2,762	1,615,896
1965.....	1,423,078	216,093	3,743	349	2,525	1,641,696
1966.....	1,785,906	235,784	4,099	208	2,862	2,024,552
1967.....	1,776,502	230,383	4,670	341	2,787	2,009,672
1968.....	1,833,047	239,837	5,168	275	2,733	2,075,617
1969.....	2,168,462	287,486	7,909	322	3,124	2,459,072
1970.....	2,458,038	288,940	7,174	390	3,108	2,750,086
1971.....	2,693,989	312,751	7,694	623	3,554	3,010,294
1972.....	2,992,959	332,099	8,547	607	3,262	3,328,320
1973.....	3,202,391	390,192	11,651	-	3,596	3,596,179
1974.....	3,045,283	413,800	12,086	-	3,764	3,462,847
1975.....	2,546,175	311,734	7,455	-	3,396	2,861,305
1976.....	2,979,559	419,366	10,476	-	3,790	3,402,715
1977.....	3,092,439	412,277	9,759	-	3,165	3,507,881
1978.....	3,111,380	392,867	8,519	-	3,683	3,507,930
1979.....	3,220,394	389,735	7,655	-	3,329	3,613,458
1980.....	2,938,581	436,768	9,269	-	3,084	3,378,433
1981.....	2,611,864	404,690	8,712	-	2,816	3,019,370
1982.....	2,777,125	369,072	9,657	-	2,610	3,148,807
1983.....	2,960,823	372,473	7,331	-	2,566	3,335,862

(1) Included with trucks.

* Starting with 1973, data not furnished for Special Vehicles.

NOTE: Starting with 1975, CKD shipments are excluded from production data.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Production of Completely Knock-Down Motor Vehicles

	Passenger Cars	Trucks	Total
1970.....	212,641	33,728	246,369
1971.....	227,689	35,218	262,907
1972.....	273,558	37,307	310,865
1973.....	335,663	42,667	378,330
1974.....	346,498	41,276	387,774
1975.....	394,411	43,903	438,314
1976.....	408,197	31,332	439,529
1977.....	462,769	35,075	497,844
1978.....	508,246	58,822	567,068
1979.....	509,359	70,551	579,910
1980.....	549,030	65,232	614,262
1981.....	355,912	70,127	426,039
1982.....	308,056	98,480	406,536
1983.....	267,499	85,790	353,289

L ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

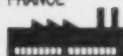
FRANCE - PRODUCTION 1950-1983



Motor Vehicles by Type and Fuel

	PASSENGER CARS		TRUCKS		ROAD TRACTORS		BUSES		TOTAL	
	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel	Gas	Diesel
1950.....	257,292	-	86,747	10,547	77	610	164	2,115	344,280	13,272
1951.....	319,881	-	110,723	11,404	43	951	242	2,411	430,889	14,766
1952.....	369,938	-	114,653	11,193	129	940	320	1,789	485,040	13,922
1953.....	371,168	-	113,211	9,778	180	857	272	1,882	484,831	12,517
1954.....	444,242	-	137,536	13,484	464	1,129	330	2,855	582,572	17,468
1955.....	561,465	-	144,162	14,486	384	1,596	249	2,719	706,260	18,801
1963.....	1,507,717	13,110	170,873	38,706	78	3,729	33	2,731	1,678,701	58,276
1964.....	1,374,784	15,528	172,001	46,755	25	4,041	23	2,739	1,546,833	69,063
1965.....	1,411,192	11,886	172,703	39,647	14	3,729	37	2,488	1,583,946	57,750
1966.....	1,772,033	13,873	182,859	46,688	23	4,214	537	2,325	1,955,452	67,100
1967.....	1,759,883	16,619	180,225	45,488	6	4,664	31	2,756	1,940,145	69,527
1968.....	1,813,148	19,899	193,760	40,909	10	5,158	-	2,733	2,006,918	68,699
1969.....	2,135,329	33,133	211,573	68,004	13	7,896	8	3,116	2,346,923	112,149
1970.....	2,419,249	38,789	211,024	70,742	24	7,150	-	3,108	2,630,297	119,789
1971.....	2,646,298	47,691	234,879	70,178	-	7,694	-	3,554	2,881,177	129,117
1972.....	2,940,015	52,944	249,164	74,388	-	8,547	-	3,262	3,189,179	139,141
1973.....	3,151,512	50,879	299,998	78,543	-	11,651	-	3,596	3,451,510	144,669
1974.....	2,969,065	76,218	308,129	93,585	-	12,086	-	3,764	3,277,194	185,653
1975.....	2,360,593	185,582	207,237	97,042	-	7,455	-	3,396	2,567,830	293,475
1976.....	2,748,147	231,412	295,023	113,867	-	10,476	-	3,790	3,043,170	359,545
1977.....	2,919,678	172,761	287,460	115,058	-	9,759	-	3,165	3,207,138	300,743
1978.....	2,954,298	157,082	268,999	115,349	-	8,519	-	3,683	3,223,297	284,633
1979.....	3,028,652	191,742	275,457	106,623	-	7,655	-	3,329	3,304,109	309,349
1980.....	2,702,348	236,233	295,982	131,517	-	9,269	-	3,084	2,998,330	380,103
1981.....	2,341,107	270,757	262,248	133,730	-	8,712	-	2,816	2,603,355	416,015
1982.....	2,502,892	274,233	243,053	116,362	-	9,657	-	2,610	2,745,945	402,862
1983.....	2,671,206	289,617	250,898	114,244	-	7,331	-	2,566	2,922,104	413,758

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES



FRANCE - PRODUCTION 1970-1983

Commercial Vehicles by Weight Groups

Laden Weight	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Total
GASOLINE										
1970.....	177,594	28,202	4,188	444	596	-	-	-	24	211,048
1971.....	199,886	30,072	4,144	431	288	-	-	-	-	234,821
1972.....	213,810	31,541	3,272	366	175	-	-	-	-	249,164
1973.....	260,059	36,685	2,894	212	143	-	3	2	-	299,998
1974.....	275,654	30,816	1,266	256	137	-	-	-	-	308,129
1975.....	216,669	21,246	725	150	113	-	-	-	-	238,903
1976.....	265,390	28,517	834	78	207	-	-	-	-	295,026
1977.....	263,797	22,672	714	65	211	-	1	-	-	287,460
1978.....	246,443	21,867	461	50	168	-	-	-	-	268,999
1979.....	254,363	20,703	174	41	176	-	-	-	-	275,457
1980.....	276,059	19,612	122	6	183	-	-	-	-	295,982

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6.1t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Buses	Total
GASOLINE												
1981.....	243,875	18,052	8	127	3	141	42	-	-	-	-	243,875
1982.....	232,581	10,403	12	52	5	-	-	-	-	-	-	243,053
1983.....	243,881	11,776	3	2	3	-	-	-	-	-	-	255,665

	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Buses	Total
DIESEL											
1970.....	9,325	18,159	9,200	4,663	7,091	4,012	14,763	3,529	7,150	77,892	
1971.....	10,681	21,754	6,595	3,708	5,189	5,105	13,790	3,314	7,694	77,930	
1972.....	13,269	24,213	6,200	3,662	5,647	6,777	12,356	2,264	8,547	82,935	
1973.....	13,844	28,241	7,244	3,205	5,389	5,893	12,179	2,548	11,651	90,194	
1974.....	15,482	34,592	9,675	3,733	5,591	6,684	14,132	3,696	12,086	105,671	
1975.....	18,997	30,404	9,461	2,119	7,633	11,922	13,940	2,566	7,455	104,497	
1976.....	21,848	41,704	11,952	3,847	9,079	10,419	12,155	2,863	10,473	124,340	
1977.....	27,651	41,609	10,320	3,414	10,281	9,129	10,498	2,206	9,759	124,817	
1978.....	28,014	45,297	7,726	8,053	9,088	7,062	8,512	1,597	8,519	123,868	
1979.....	22,416	38,930	9,108	9,351	9,240	7,834	7,470	2,364	7,655	114,278	
1980.....	31,222	48,559	10,406	9,115	9,703	10,893	8,565	3,054	9,269	140,786	

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6.1t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Buses	Total
DIESEL												
1981.....	51,453	43,900	2,048	3,754	2,586	6,732	12,148	7,505	3,604	8,712	2,816	145,258
1982.....	51,295	30,247	3,180	2,527	2,273	5,256	10,113	7,296	4,174	9,657	2,610	128,629
1983.....	48,495	28,482	1,818	2,602	1,476	4,809	9,546	9,057	3,192	7,331	2,566	119,374

	0-2.5t.	2.5t.-4t.	4t.-6t.	6t.-9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Buses	Total
TOTAL TRUCKS											
1970.....	165,919	46,361	13,388	5,107	7,687	4,012	14,763	3,529	7,174	288,940	
1971.....	210,567	51,826	10,839	4,139	5,477	5,105	13,790	3,314	7,694	312,751	
1972.....	227,079	55,754	9,472	4,028	5,822	6,777	12,356	2,264	8,547	332,039	
1973.....	273,903	54,926	10,138	3,417	5,532	5,893	12,182	2,550	11,651	390,192	
1974.....	291,136	65,408	10,941	3,989	5,728	6,684	14,132	3,696	12,086	413,800	
1975.....	235,666	51,650	10,186	2,269	7,746	11,922	13,940	2,566	7,455	343,400	
1976.....	287,238	70,221	12,786	3,925	9,286	10,419	12,155	2,863	10,473	419,366	
1977.....	291,448	64,281	11,034	3,479	10,442	9,129	10,499	2,206	9,759	412,277	
1978.....	274,457	67,164	8,167	8,113	9,256	7,062	8,512	1,597	8,519	392,867	
1979.....	276,779	59,633	9,192	9,392	9,416	7,834	7,470	2,364	7,655	389,735	
1980.....	307,281	68,171	10,528	9,121	9,886	10,893	8,565	3,054	9,269	436,768	

	0-2.5t.	2.5t.-3.9t.	4t.-5t.	5t.-6.1t.	6.1t.-8.9t.	9t.-11.9t.	12t.-14.9t.	15t.-19.9t.	20t.-& over	Road Trac-tors	Buses	Total
TOTAL TRUCKS												
1981.....	295,328	61,952	2,056	3,881	2,589	6,873	12,190	7,505	3,604	8,712	2,816	407,506
1982.....	283,877	40,650	3,192	2,579	2,278	5,256	10,113	7,296	4,174	9,657	2,610	371,682
1983.....	292,376	40,258	1,821	2,604	1,479	4,809	9,546	9,057	3,192	7,331	2,566	375,039

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES



FRANCE - PRODUCTION 1946-1983

Motor Vehicles by Manufacturer and Type

	R E N A U L T			C I T R O E N		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
1946.....	8,491	20,345	28,836	12,654	11,791	24,445
1947.....	18,944	25,210	44,154	22,879	6,102	28,981
1948.....	29,917	37,808	67,725	34,164	8,621	42,785
1949.....	63,920	44,534	108,454	49,424	14,498	63,922
1950.....	83,107	50,809	133,916	64,761	17,007	81,768
1951.....	97,892	69,367	167,259	78,188	22,973	101,161
1952.....	121,026	50,987	172,013	88,626	29,048	117,674
1953.....	120,460	41,271	161,731	102,168	35,387	137,555
1954.....	157,701	42,928	200,629	102,758	51,296	154,054
1955.....	176,260	45,525	221,785	122,442	59,382	181,824
1956.....	214,921	46,939	261,860	129,900	61,003	190,903
1957.....	265,522	48,607	314,129	139,706	66,432	206,138
1958.....	363,924	43,937	407,861	178,858	67,447	246,305
1959.....	457,894	36,171	494,065	213,162	73,731	286,893
1960.....	464,122	58,746	522,868	231,736	84,482	316,218
1961.....	309,744	43,527	353,271	250,662	86,654	337,316
1962.....	471,288	65,667	536,955	308,925	82,859	391,784
1963.....	559,408	79,789	639,197	351,321	86,478	437,799
1964.....	421,808	71,847	493,655	368,532	96,427	464,959
1965.....	479,707	72,206	551,913	401,439	84,057	485,496
1966.....	666,224	71,755	737,979	451,875	83,103	534,978
1967.....	706,622	70,846	777,468	419,245	80,785	500,030
1968.....	734,455	72,952	807,407	384,040	76,672	460,712
1969.....	911,264	98,108	1,009,372	425,508	80,489	505,997
1970.....	1,055,803	103,942	1,159,745	471,078	69,079	540,157
1971.....	1,069,070	105,244	1,174,314	578,328	85,297	663,625
1972.....	1,202,486	115,841	1,318,327	648,956	87,595	736,551
1973.....	1,292,991	121,572	1,414,563	658,829	92,628	751,457
1974.....	1,355,799	131,729	1,487,528	598,744	89,856	688,600
1975.....	1,293,551	98,397	1,391,948	623,683	68,847	692,530
1976.....	1,218,358	147,084	1,365,442	614,321	64,928	679,249
1977.....	1,259,038	139,512	1,398,550	667,280	68,779	736,059
1978.....	1,240,941	131,143	1,372,084	678,949	55,497	734,446
1979.....	1,405,330	141,046	1,546,376	679,327	48,251	727,578
1980.....	1,492,339	220,846*	1,713,185	536,366	49,034	585,400
1981.....	1,295,713	230,902*	1,526,615	533,922	44,559	578,481
1982.....	1,491,853	227,965*	1,719,818	522,317	29,946	552,263
1983.....	1,639,405	240,456*	1,879,861	542,481	27,956	570,437

* Starting 1980 truck data includes Renault V.I.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

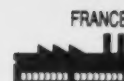
FRANCE - PRODUCTION 1946-1983 (continued)

Motor Vehicles by Manufacturer and Type

	P E U G E O T			CHRYSLER-FRANCE		
	Passenger Cars	Trucks	Total	Passenger Cars	Trucks	Total
1946.....	2,142	11,626	13,768	5,770	2,469	8,239
1947.....	12,955	13,449	26,404	7,650	4,138	11,788
1948.....	19,130	14,507	33,637	9,271	8,900	18,171
1949.....	30,500	13,750	44,250	21,471	5,497	26,968
1950.....	48,177	14,307	62,484	28,995	2,471	31,466
1951.....	57,462	23,366	80,828	40,991	1,504	42,495
1952.....	64,420	24,851	89,271	69,030	32	69,062
1953.....	67,689	25,508	93,197	50,996	10,577	61,573
1954.....	73,598	31,413	105,011	74,213	18,226	92,439
1955.....	92,086	32,654	124,740	141,900	16,704	158,604
1956.....	112,223	29,393	141,616	160,761	18,323	179,084
1957.....	126,902	39,619	166,521	151,405	19,128	170,533
1958.....	145,346	43,368	188,714	189,010	17,742	206,752
1959.....	154,729	49,124	203,853	225,897	9,474	235,371
1960.....	173,571	44,938	218,509	204,213	20,499	224,712
1961.....	193,338	43,299	236,637	201,621	16,335	217,956
1962.....	217,840	41,030	258,870	245,900	13,541	259,441
1963.....	273,185	15,984	289,169	272,202	8,656	280,858
1964.....	265,698	13,686	279,384	271,154	12,951	284,105
1965.....	260,141	31,035	291,176	237,486	6,124	243,610
1966.....	332,184	41,370	373,554	327,433	5,605	333,038
1967.....	374,028	31,286	405,314	275,785	5,536	281,321
1968.....	362,207	40,622	402,829	350,083	-	350,083
1969.....	440,717	48,361	489,078	388,276	-	388,276
1970.....	525,201	51,451	576,652	402,870	-	402,870
1971.....	559,480	61,513	620,993	484,267	-	484,267
1972.....	603,421	67,718	671,139	534,456	32	534,488
1973.....	684,538	81,440	765,978	560,498	27,641	588,139
1974.....	634,479	96,290	730,769	444,028	24,362	468,390
1975.....	578,125	81,652	659,777	449,013	24,783	473,796
1976.....	655,760	102,810	758,570	482,696	27,957	510,653
1977.....	676,109	105,786	781,895	476,565	28,533	505,098
1978.....	742,303	119,500	861,803	430,694	24,574	455,268
1979.....	754,448	111,017	865,465	TALBOT		
1980.....	607,033	127,428	734,461	302,843	24,517	327,360
1981.....	569,287	108,286	677,573	212,942	15,465	228,407
1982.....	536,500	92,889	629,389	226,455	15,577	242,032
1983.....	605,566	81,927	687,493	173,371	18,421	191,792

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

FRANCE - PRODUCTION 1983



Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units	Manufacturer & Model	Units	Manufacturer & Model	Units
PASSENGER CARS					
Citroen.....	542,481	Master 3.5.....	8,509	Talbot.....	10,421
2CV.....	58,207	Master 3.5 Gasoline.....	2,563	Samba AS Gasoline.....	3,016
BR.....	181,643	SG2 Gasoline.....	59	VF1 Gasoline.....	1,819
CR.....	56,729	SG2.....	762	VF2 Gasoline.....	11,548
Dyane.....	13,617	TP3 4x4.....	46	VF3 Gasoline.....	702
GS.....	59,653	TP3 4x4 Gasoline.....	21	Pickup Gasoline.....	544
LNA.....	27,913	FN 40.....	1,707	Rencho AS Gasoline.....	792
Visa.....	144,719	CG3.....	102		
		JK 60.....	755	UNIC.....	5,729
Peugeot.....	605,568	SG4.....	1,817	110 A1.....	16
104.....	44,928	SG4 Gasoline.....	1	110 NC.....	49
205.....	154,995	TRM 2000.....	22	110 PC.....	60
305.....	189,434	JK 75.....	1,469	110/14.....	2,220
504.....	63,601	JN.....	806	115/14.....	109
505.....	149,138	SM.....	1,361	130 NC.....	656
604.....	3,470	770KB.....	38	130 NR.....	310
		770K.....	142	192M14FL.....	3
Renault.....	1,639,405	JP/JR/JX.....	1,812	135/14.....	53
A310.....	1,127	SP.....	1,597	150/17.....	327
Fuego.....	37,725	S 170.....	850	159/17.....	295
R11.....	319,639	TRM 4000.....	947	192M159FL.....	22
R12.....	9,450	GB 131.....	47	160/16.....	142
R14.....	4,206	GB 191/231.....	157	165/24R.....	749
R18.....	227,016	MS 200.....	2,548	114-17.....	465
R20.....	46,438	MS 300.....	565	135-17R.....	46
R30.....	5,516	G 170-15.....	60	135/17.....	199
P4.....	135,429	G 260-15.....	120		
R5.....	344,811	GLC 190.....	157	TOTAL COMMERCIAL VEHICLES	365,142
R9.....	488,048	G 170-16.....	46		
		PGC 191.....	118	TRUCK TRACTORS	
Talbot.....	173,371	SC 230/231.....	4	Renault.....	6,949
1510.....	2,139	PGC 231.....	38	JR/JR.....	36
Horizon.....	59,063	PG 60S.....	3	SMT.....	38
Murena.....	1,004	G 260-17.....	246	TR/TF191.....	244
Rancho.....	4,201	GF 190/191.....	383	S 170 13T.....	91
Samba.....	78,752	C 210-19.....	28	MS 300.....	41
Solara.....	26,892	GF 230-231.....	209	G 260-15T.....	194
Tagora.....	1,320	C 260-19.....	119	C 260 19T.....	98
		GLM 12.....	35	G 260 17T.....	246
TOTAL PASSENGER CARS.....	2,960,823	GLM 280 42.....	3	TRM 280 54.....	471
		GLR 190A.....	2,399	R 3701 64.....	3
COMMERCIAL VEHICLES		GLR 230A.....	385	TLN 280 42.....	209
Citroen.....	27,956	GR 190/191.....	738	TRM 280 66.....	1
BB Gasoline.....	600	GR 230/231.....	650	TLN 12.....	28
LM Gasoline.....	8,027	GR 305.....	442	TRM 305 84.....	57
Mehari Gasoline.....	3,349	GR 350.....	19	TRM 350 TS.....	13
ATU Gasoline.....	840	G 210/17.....	13	R 370 19T.....	143
GS Gasoline.....	1,479	G 210-19.....	37	TR 255.....	1,161
Visa Gasoline.....	4,770	G 260-19.....	543	TR 305 A.....	3,724
BR.....	2	R 370.....	7	TR 305-1A.....	151
BE Gasoline.....	4	TRM 10000.....	85		
C35.....	6,486	GBM 260 64.....	61	Unic.....	382
C35 Gasoline.....	2,399	GBM 280 64.....	2,355	130 NT.....	3
		GRM 280 66.....	277	135/17T.....	7
Peugeot.....	81,927	GRM 235 64.....	137	165/24.....	372
104 2A Gasoline.....	5,460	GRM 305 64.....	43		
305.....	6,388	C 260-26.....	228	TOTAL TRUCK TRACTORS.....	7,331
305 Gasoline.....	2,476	G 260 64.....	2		
504 U Gasoline.....	8,766	G 260 64.....	3	BUSES	
404 U 10 Gasoline.....	9,949			C.B.M. (TC2).....	89
404 U 10.....	25,602			Renault.....	2,477
P4 Gasoline.....	5,239			PR 10/S.....	36
Ph.....	1,086			PR 12/S.....	1
J9.....	45			SC 10.....	472
J9 Gasoline.....	11,749			45/53/105.....	1,149
	5,167			PR 14/S.....	256
Renault.....	231,030			PR 100.....	356
FGTE Gasoline.....	98,498			ER 100.....	15
R5 Gasoline.....	33,612			FR1.....	3
R11 STE.....	4,074			PR 180.....	175
R11 STE Gasoline.....	3,721			PER 180.....	14
R18 STE Gasoline.....	2,005				
R18 STE.....	2,753			TOTAL BUSES.....	2,566
Traffic Gasoline.....	26,251				
Traffic.....	20,090			TOTAL PASSENGER CARS,	
Master 3 T.....	859			COMMERCIAL VEHICLES &	
Master 3T Gasoline.....	461			TRUCK TRACTORS AND	
				BUSES.....	3,335,862

L'INFORMATION DU VEHICULE



FRANCE - EXPORTS 1950-1983

Motor Vehicles by Type

	Passenger Cars	Trucks	Road Tractors	Special Vehicles	Buses	Total	Total Exports to U.S.A.
1950.....	93,701	27,098	95	45	832	121,771	2,910
1951.....	92,750	31,866	186	34	865	125,701	N.A.
1952.....	80,492	24,648	166	111	627	106,044	572
1953.....	85,677	27,067	96	198	548	113,586	905
1954.....	105,276	35,117	113	60	650	141,216	1,518
1955.....	139,964	32,310	205	90	540	173,109	7,203
1956.....	162,442	30,813	251	113	399	194,018	11,917
1957.....	223,865	40,363	416	134	245	265,023	51,269
1958.....	326,978	46,239	492	102	431	374,242	107,634
1959.....	545,866	56,808	407	112	462	603,655	187,227
1960.....	508,992	71,209	529	83	331	581,144	82,452
1961.....	422,831	59,951	441	122	431	483,776	42,317
1962.....	490,242	62,129	190	75	249	552,885	41,911
1963.....	529,907	73,677	369	67	309	604,329	35,567
1964.....	478,822	72,229	536	56	564	552,207	43,460
1965.....	528,736	83,574	299	52	440	613,101	30,176
1966.....	697,892	88,597	389	38	518	787,434	36,706
1967.....	738,402	95,726	516	35	359	835,038	31,052
1968.....	872,456	84,471	535	83	423	957,968	40,977
1969.....	1,070,325	102,967	811	57	634	1,174,794	30,351
1970.....	1,394,460	129,382	1,055	55	470	1,525,422	42,873
1971.....	1,486,375	143,802	838	81	476	1,631,572	27,813
1972.....	1,651,333	116,371	751	84	677	1,769,216	16,544
1973.....	1,781,800	146,903	1,505	*	939	1,931,147	13,399
1974.....	1,765,297	178,910	3,270	*	1,085	1,948,562	22,735
1975.....	1,769,887	163,130	3,997	*	1,318	1,938,332	19,192
1976.....	1,910,904	171,729	2,513	*	828	2,085,974	21,177
1977.....	2,084,473	180,978	364	*	2,251	2,268,066	26,694
1978.....	2,087,290	209,418	2,260	*	400	2,299,368	31,822
1979.....	2,207,263	229,387	2,298	*	907	2,439,855	33,522
1980.....	2,001,396	214,269	2,437	*	848	2,218,950	51,638
1981.....	1,663,170	193,881	3,894	*	245	1,861,190	46,578
1982.....	1,679,139	180,112	3,692	*	523	1,863,466	115,636
1983.....	1,848,366	179,816	1,769	*	275	2,030,226	242,216

* Included with trucks.

Export data also include CKD shipments.

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - EXPORTS 1980-1983

FRANCE

EXPORT

Passenger Cars by Country of Destination

Country of Destination	1980	1981	1982	1983	Country of Destination	1980	1981	1982	1983
EUROPE					ASIA				
Germany West.....	183,828	161,220	183,928	202,938	Saudi Arabia.....	5,138	7,027	2,572	1,151
Belgium-Luxembourg....	85,379	92,822	80,834	109,966	Indonesia.....	2,074	2,850	1,205	950
Denmark.....	11,005	9,125	5,753	4,059	Iran.....	(1)	(1)	(1)	(1)
Greece.....	7,738	8,082	3,682	-	Israel.....	19,702	4,807	15,718	12,836
Ireland.....	10,506	9,934	12,795	17,036	Japan.....	17,528	22,683	17,219	1,984
Italy.....	263,102	197,107	314,596	381,626	Korea.....	776	417	545	883
The Netherlands.....	82,151	78,003	79,228	84,051	Kuwait.....	406	1,064	815	1,034
United Kingdom.....	141,377	128,919	118,633	156,071	Lebanon.....	644	205	(1)	(1)
EEC.....	785,186	818,222	799,459	946,760	Libya.....	1,851	1,069	793	785
Germany East.....	180	1,203	3,869	-	Malaysia.....	(1)	(1)	512	756
Austria.....	30,054	24,871	22,982	35,774	Oman.....	179	690	506	(1)
Spain.....	162,837	141,574	109,665	100,840	Senegal.....	977	400	1,082	966
Finland.....	9,839	10,406	7,942	8,148	Taiwan.....	10,681	4,159	795	1,208
Greece.....	(1)	(1)	(1)	(1)	Thailand.....	3,975	3,243	1,245	272
Iceland.....	(1)	(1)	(1)	(1)	Others.....	(1)	(1)	(1)	(1)
Norway.....	10,442	7,789	7,814	8,252	Total (Complete Units)	58,909	48,414	42,301	22,825
Portugal.....	74,000	17,740	18,382	14,729	AMERICA				
Romania.....	(1)	(1)	(1)	(1)	Argentina.....	6,726	11,668	17,959	11,899
Sweden.....	10,185	1,602	4,441	13,060	Canada.....	12,405	23,319	9,799	11,639
Switzerland.....	39,851	42,861	43,519	51,821	Chile.....	2,727	2,435	17,170	15,837
Czechoslovakia.....	935	406	35	801	Colombia.....	10,470	5,122	10,836	11,885
Turkey.....	1,800	74	(1)	(1)	United States.....	238,931	113,053	46,578	51,638
Yugoslavia.....	23,381	20,636	16,527	22,054	Guadeloupe.....	3,788	4,139	3,107	2,807
Others.....	(1)	(1)	(1)	(1)	Fr Guyana.....	1,137	1,148	857	1,007
Export Other Countries	313,484	275,119	236,246	255,080	Martinique.....	3,814	4,101	2,653	2,582
Exports of Built-up					Mexico.....	15,624	17,550	23,384	24,897
Vehicles.....	1,098,670	1,093,341	1,035,705	1,201,840	Panama.....	(1)	(1)	(1)	(1)
Export of Built-up and KD Shipments					Peru.....	(1)	235	672	(1)
Spain.....	286,745	288,699	296,834	307,455	Dominican Republic.....	(1)	(1)	203	661
Romania.....	(1)	(1)	(1)	79,899	Uruguay.....	106	880	1,782	779
United Kingdom.....	175,606	156,466	139,205	194,419	Venezuela.....	4,318	4,005	6,420	7,550
Turkey.....	23,368	14,514	7,340	15,443	Others.....	(1)	(1)	(1)	(1)
Other Countries.....	792,656	822,784	807,407	945,123	Exports of Built-up				
Total Exports.....	1,278,375	1,282,543	1,250,786	1,585,965	Vehicles.....	300,056	185,655	141,420	142,981
AFRICA					Exports of Built-up and KD Shipments				
Algeria.....	6,516	3,020	1,387	3,615	Argentina.....	59,847	35,603	58,540	97,318
Benin.....	273	686	610	418	Other Countries.....	293,330	173,987	123,461	131,082
Burundi.....	822	418	(1)	(1)	Total Exports.....	353,277	209,590	192,001	228,400
Cameroon.....	1,921	2,482	2,419	2,173	AUSTRALIA-OCEANIA				
Cannaries (Isis).....	(1)	(1)	462	777	Australia.....	2,054	3,182	2,627	2,398
Congo (Brazzaville)...	493	782	757	816	New Caledonia.....	1,192	1,852	1,908	2,075
Ivory Coast.....	3,713	5,177	3,225	5,064	New Zealand.....	527	615	393	570
Egypt.....	1,515	2,003	2,429	1,721	Fr Polynesia.....	1,439	1,417	1,078	1,187
Gabon.....	685	938	1,010	1,091	Others.....	(1)	(1)	(1)	(1)
Ghana.....	(1)	(1)	(1)	(1)	Total (Complete Units)	5,222	7,068	5,613	6,240
Upper Volta.....	(1)	(1)	288	609	TOURIST DELIVERIES				
Kenya.....	(1)	(1)	267	1,014	Total (Complete Units)	29,504	13,116	11,665	15,933
Libya.....	(1)	(1)	15,586	7,287	TOTAL EXPORTS TO ALL COUNTRIES				
Madagascar.....	(1)	(1)	(1)	260	Total (Complete Units)	1,613,720	1,463,502	1,393,602	1,529,652
Mali.....	(1)	(1)	(1)	460	Exports of Built-up and KD Shipments of Passenger Cars				
Morocco.....	10,701	11,238	9,074	9,956	TOTAL.....	1,848,366	1,679,139	1,663,170	2,001,398
Maurice Island.....	(1)	(1)	(1)	(1)	(1) Exports of less than 600 units included in total.				
Mauritania.....	(1)	(1)	(1)	(1)					
Niger.....	(1)	(1)	579	868					
Nigeria.....	50,191	54,200	72,436	61,133					
Republic S. Africa....	19,234	10,273	22,869	22,439					
Reunion.....	5,521	5,053	3,916	3,322					
Rwanda.....	767	592	(1)	(1)					
Senegal.....	1,531	1,775	1,234	1,798					
Togo.....	322	642	674	663					
Tunisia.....	3,281	2,894	1,959	1,961					
Zaire.....	544	1,107	1,001	931					
Zimbabwe (Rhodesia)...	1,144	1,575	2,544	955					
Others.....	(1)	(1)	(1)	(1)					
Total (Complete Units)	109,174	104,775	144,726	129,341					

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - IMPORTS 1950-1983

Motor Vehicles by Type

	ALL IMPORTS				IMPORTS FROM U.S.A		
	Passenger Cars & Light Commercial Vehicles	Trucks	Buses	Total	Passenger Cars & Light Commercial Vehicles	Trucks & Buses	Total
1950.....	4,251	565	-	4,816	1,725	82	1,807
1951.....	11,561	1,836	-	13,397	1,881	223	2,104
1952.....	7,847	793	-	8,640	1,941	65	2,006
1953.....	6,053	640	-	6,693	2,011	73	2,084
1954.....	7,753	529	-	8,282	3,286	50	3,336
1955.....	10,067	745	-	10,812	4,611	232	4,843
1956.....	9,959	1,220	-	11,179	3,013	296	3,309
1957.....	8,226	1,281	-	9,507	1,549	486	2,035
1958.....	8,706	1,214	-	9,920	1,363	431	1,794
1959.....	11,439	2,469	-	13,908	893	368	1,261
1960.....	25,990	4,052	-	30,042	2,291	418	2,709
1961.....	80,725	5,016	-	85,741	1,509	212	1,721
1962.....	107,662	10,242	-	117,904	1,436	251	1,687
1963.....	147,157	11,709	702	159,568	1,596	417	2,013
1964.....	158,345	13,305	906	172,556	1,788	483	2,271
1965.....	147,089	11,222	916	159,227	2,222	612	2,834
1966.....	186,751	13,965	536	201,252	1,886	279	2,165
1967.....	185,319	15,422	544	201,285	1,742	266	2,008
1968.....	284,842	21,373	635	306,850	1,310	251	1,561
1969.....	349,028	33,539	825	383,392	598	255	853
1970.....	298,730	28,371	460	327,561	570	293	863
1971.....	357,511	38,077	748	396,336	331	368	699
1972.....	412,516	46,495	758	459,769	410	245	655
1973.....	462,900	47,634	581	511,115	536	387	923
1974.....	375,613	54,036	654	430,303	435	345	781
1975.....	399,362	40,100	736	440,198	659	292	951
1976.....	603,917	90,973	1,043	695,933	923	308	1,231
1977.....	574,539	95,139	1,014	670,692	598	317	915
1978.....	564,068	83,287	1,314	648,669	769	303	1,072
1979.....	604,403	106,599	1,409	712,411	1,796	404	2,200
1980.....	675,023	113,655	1,451	790,129	1,335	444	1,779
1981.....	786,306	115,165	1,219	902,690	1,062	295	1,357
1982.....	991,671	125,621	1,474	1,118,766	668	1,894	2,562
1983.....	975,618	130,607	827	1,107,052	122	1,066	1,188

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

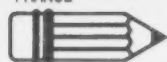
FRANCE - IMPORTS 1982-1983



Motor Vehicles by Country of Origin and Type

	Passenger Cars		Trucks		Buses		Total	
	1983	1982	1983	1982	1983	1982	1983	1982
Germany, West.....	292,344	330,920	28,803	33,422	491	1,002	321,638	365,344
Canada.....	-	4	24	17	-	-	24	21
Spain.....	240,361	211,129	15,515	13,897	12	3	255,888	225,029
U.S.A.....	122	668	1,066	1,893	-	1	1,188	2,562
United Kingdom.....	34,826	37,477	3,049	5,017	-	-	37,875	42,494
Italy.....	131,963	118,013	49,459	41,605	57	187	181,479	159,805
Japan.....	55,371	68,574	8,293	6,575	-	-	63,664	75,149
The Netherlands.....	10,346	8,118	3,830	3,472	23	32	14,199	11,622
Poland.....	3,062	3,046	278	72	-	-	3,340	3,118
Sweden.....	7,643	4,334	3,272	3,231	4	6	10,919	7,571
Czechoslovakia.....	5,700	4,300	9	6	-	-	5,709	4,306
Belgium.....	121,802	137,668	8,731	9,717	231	232	130,764	147,617
U.S.S.R.....	29,386	27,870	1	6	-	-	29,387	27,876
Yugoslavia.....	23,886	21,802	-	-	-	-	23,886	21,802
Others.....	18,806	17,748	8,277	6,691	9	11	27,092	24,450
TOTAL.....	975,618	991,671	130,607	125,621	827	1,474	1,107,052	1,118,766

DOUANES FRANCAISES



FRANCE - NEW REGISTRATIONS 1983

Motor Vehicles by Manufacturer and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total	% of Total
Berliet.....	-	-	92	0.03	92	-
Citroen.....	259,028	12.84	48,268	13.94	307,296	13.00
Cournil.....	-	-	139	0.04	139	0.01
Heuliez.....	-	-	194	0.06	194	0.01
Peugeot.....	301,162	14.93	38,630	11.15	339,792	14.37
Renault.....	708,713	35.13	160,585	46.37	869,298	36.77
Saviem.....	-	-	55	0.02	55	-
Sovam.....	-	-	74	0.02	74	-
Talbot.....	87,957	4.36	10,952	3.16	98,909	4.18
Talbot Matra.....	1,827	0.09	829	0.24	2,656	0.11
Unic.....	-	-	11,735	3.39	11,735	0.50
Other Makes.....	34	-	304	0.09	338	0.01
Total French Makes.....	1,358,721	67.34	271,857	78.50	1,630,578	68.98
Alfa Romeo.....	27,888	1.38	142	0.04	28,030	1.19
Aro.....	181	0.01	623	0.18	804	0.34
Austin.....	13,969	0.69	-	-	13,969	0.59
Audi.....	24,617	1.22	-	-	24,617	1.04
Autobianchi.....	9,404	0.47	404	0.12	9,808	0.42
Bedford.....	-	-	764	0.22	764	0.03
B.M.W.....	33,127	1.64	-	-	33,127	1.40
B.L.M.C.....	-	-	918	0.27	918	0.04
Buick.....	93	-	-	-	93	-
Daf.....	-	-	2,226	0.64	2,226	0.09
Datsun.....	16,001	0.79	1,156	0.33	17,157	0.73
Dodge.....	-	-	245	0.07	245	0.01
Ebro.....	-	-	481	0.14	481	0.02
Fiat.....	83,139	4.12	9,779	2.82	92,918	3.93
Ford (E.E.C.).....	143,521	7.11	8,190	2.36	151,711	6.42
Honda.....	8,227	0.41	642	0.19	8,869	0.38
Innocenti.....	2,190	0.11	8	-	2,198	0.09
Jaguar.....	199	0.01	-	-	199	0.01
Jeep.....	16	-	1,058	0.31	1,074	0.05
Kassbohrer.....	-	-	258	0.07	258	0.01
Lada.....	24,134	1.20	897	0.26	25,031	1.06
Lancia.....	10,428	0.52	-	-	10,428	0.44
Magirus.....	-	-	925	0.27	925	0.04
M.A.N.....	-	-	367	0.11	367	0.02
Mazda.....	13,632	0.68	940	0.27	14,572	0.62
Mercedes.....	18,843	0.93	16,284	4.70	35,127	1.49
Mini.....	6,841	0.34	-	-	6,841	0.29
Mitsubishi.....	3,863	0.19	11	-	3,874	0.16
M.G.....	2,444	0.12	-	-	2,444	0.10
Opel.....	77,195	3.83	1,324	0.38	78,519	3.32
Polski Fiat.....	2,024	0.10	300	0.09	2,324	0.10
Porsche.....	1,612	0.08	-	-	1,612	0.07
Rover.....	2,311	0.11	1,954	0.56	4,265	0.18
Saab.....	806	0.04	-	-	806	0.03
Scania.....	-	-	1,422	0.41	1,422	0.60
Seat.....	2,366	0.12	-	-	2,366	0.10
Skoda.....	5,272	0.26	-	-	5,272	0.22
Toyota.....	12,851	0.64	6,104	1.76	18,955	0.80
Triumph.....	4,882	0.24	-	-	4,882	0.21
Unimog.....	-	-	123	0.04	123	0.01
Van Hool.....	-	-	186	0.05	186	0.01
Volkswagen.....	90,859	4.50	11,899	3.44	102,758	4.35
Volvo.....	13,956	0.69	4,686	1.35	18,642	0.79
Zastava.....	1,793	0.09	2	-	1,795	0.08
Others.....	212	0.01	139	0.04	351	0.02
Total Imported Makes...	658,896	32.66	74,457	21.50	733,353	31.02
ALL MAKES.....	2,017,617	100.00	346,314	100.00	2,363,931	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE



FRANCE - NEW REGISTRATIONS 1982-1983 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in cm ³	1983	1982	Makes & Models	Engine in cm ³	1983	1982
AUDI.....		24,617	23,725	DATSUM (Cont'd)			
40 CL/GL.....	1,297	2,189	1,038	Gedric Diesel.....	2,793	1,454	1,817
40 L/GL/GL/CD/TU Diesel...	1,388	2,976	4,778	280 ZX.....	2,753	39	81
40 GLE/GLS.....	1,388	1,545	5,930	Stranza.....	-	1,344	2,336
40 GL.....	1,393	236	-	Stranza.....	1,809	344	374
40 CL/GL.....	1,781	3,465	-	Patrol Diesel.....	3,246	477	250
40 GLE.....	1,781	1,984	-	Prairie.....	1,809	47	-
40 CD.....	1,921	703	1,247	Others.....	-	1	7
40 CD.....	1,994	140	-	DE TOMASO.....		2	7
40 Quattro.....	2,144	515	-				
100 L/GL.....	1,988	19	1,306	FERRARI.....		131	140
100 CC/CS/CD.....	1,781	3,042	433	FIAT.....		83,139	83,995
100 Avant.....	1,781	19	-	Panda 30.....	632	1	14
100 CC/CS/CD.....	1,921	1,391	352	Panda 34.....	843	4,423	5,677
100 L/GL/CD/CS/CD Diesel...	1,986	1,710	1,965	Panda 45.....	903	16,885	18,426
100 C/D/S Turbo D.....	1,986	247	-	Panda 400.....	965	247	-
100 Avant Diesel.....	1,986	19	-	129.....	652	1,066	875
100 L/GL/CD/C/GL.....	2,144	999	1,841	127.....	903	4,844	11,710
100 CC/CS/CD.....	2,144	760	-	127.....	1,049	372	167
100 Avant.....	2,144	151	-	127.....	1,301	1,712	3,728
200 ST.....	2,144	7	600	127 Diesel.....	1,301	708	-
200 Turbo.....	2,144	279	-	Uno 43.....	903	5,624	-
GT 5/GT 5S.....	1,921	554	1,292	Uno 55.....	1,116	12,395	-
Quattro Turbo.....	1,921	40	63	Uno 70.....	1,301	3,414	-
GT 5 E.....	1,994	111	-	Uno 70 Diesel.....	1,301	211	-
Quattro GT 5S.....	2,144	1,317	960	128-1100.....	1,116	-	3
AUSTIN.....		20,810	24,831	128 X 1 P.....	1,498	43	115
Allegro 1500.....	1,483	-	48	131 1300.....	1,397	29	201
Maestro 1300.....	1,273	588	-	131 1400.....	1,267	1,218	3,084
Maestro 1600.....	1,596	216	-	131 1600.....	1,385	488	860
Metro 1000.....	948	12,207	14,936	131 2000.....	1,995	151	1,318
Metro 1300.....	1,275	658	1,805	131 2000 Diesel.....	1,995	354	-
Mini 1000.....	948	8,839	7,956	131 Diesel.....	2,445	655	2,179
Mini 1100 Special.....	1,098	2	15	132 1600.....	1,585	-	9
Princess.....	-	-	11	132 2000.....	1,995	1	170
AUTOBIANCHI.....		9,404	9,620	132 Diesel.....	2,445	58	318
A 112.....	903	3,281	2,631	Ritmo L/CL.....	1,049	2	2,095
A 112.....	965	2,934	2,165	Ritmo L/CL.....	1,116	901	3,926
A 112.....	1,050	2,259	2,165	Ritmo II.....	1,116	9,410	-
Abarth.....	1,050	907	583	Ritmo L/CL/S.....	1,301	202	3,863
Elegant.....	965	623	2,076	Ritmo II.....	1,301	4,067	-
B.M.W.....		33,127	33,467	Ritmo L/CL/S.....	1,498	1,540	7,175
315.....	1,574	5,311	2,717	Ritmo II.....	1,498	4,918	-
316.....	1,766	1,855	3,702	Ritmo 105 TC.....	1,585	118	1,351
318.....	1,766	2,616	4,473	Ritmo II 105 TC.....	1,585	625	-
320.....	1,940	6,861	5,661	Ritmo L/CL Diesel.....	1,714	2,426	13,030
323 L.....	2,316	3,387	3,371	Ritmo II Diesel.....	1,714	4,789	-
318.....	1,766	1,090	1,340	Ritmo Abarth.....	1,995	544	1,109
320.....	1,940	4,354	5,812	Ritmo II 130 TC.....	1,995	463	-
324.....	2,443	1,343	-	Argenta 1600.....	1,385	251	369
325.....	2,494	1,059	1,646	Argenta 2000.....	1,995	355	702
325 ETA.....	2,643	429	-	Argenta 2400 D.....	2,445	749	987
328 L.....	2,788	2,760	2,678	124.....	1,995	56	44
328 CSI.....	-	167	137	Regata.....	1,385	14	-
325 CSI.....	-	119	87	FORD.....		143,521	132,815
325 L.....	2,494	180	206	Fiesta 950.....	957	9,876	19,439
328 L.....	-	1,171	1,352	Fiesta 1100.....	1,117	32,854	23,209
332 L.....	3,210	11	30	Fiesta 1300.....	1,297	253	434
335 L.....	-	123	111	Fiesta 1600.....	1,598	2,039	3,680
745 L.....	-	41	118	Escort 1100.....	1,117	10,298	13,362
Others.....	-	-	76	Escort 1300.....	1,296	18,064	20,157
CHRYSLER U.S.A.....		-	26	Escort 1600.....	1,597	24,442	26,430
DAIMLER.....		5	47	Escort 1600 Diesel.....	1,608	3	-
Double 6.....	5,345	2	20	Taurus 1300.....	1,294	3	5,382
Sovereign.....	4,235	3	27	Taurus 1600.....	1,593	3	4,186
DATSUM.....		16,001	17,726	Taurus 2000.....	1,993	-	98
Cherry 1000.....	988	14	1,020	Taurus 2000.....	1,999	-	105
Cherry 1200.....	1,171	1	710	Taurus 2300.....	2,294	-	12
Cherry 1300.....	1,270	697	1,266	Capri 1300.....	1,297	1	1
Cherry 1400.....	1,397	5	2,217	Capri 1600.....	1,593	62	166
Cherry 1500.....	1,488	2,027	1,078	Capri 2000/2300/2800/3000	-	89	144
Micra.....	988	670	-	Granada 1600.....	1,593	-	149
Sunny 120 V.....	1,171	1	722	Granada 1700.....	1,699	-	1
Sunny 1300.....	1,270	174	156	Granada 2000.....	1,993	719	580
Sunny 1500.....	1,488	5,239	1,255	Granada 2000.....	1,999	105	503
Violet 160 J.....	1,595	1	-	Granada 2100 Diesel.....	2,112	25	921
Bluebird.....	1,952	3,089	4,192	Granada 2300.....	2,294	110	376
Silvia.....	1,770	216	242	Granada 2300.....	2,295	396	120
Laurel 240 L.....	2,393	1	3	Granada 2500 Diesel.....	2,499	1,011	697
				Granada 2800.....	2,792	92	285
				Granada 2800.....	2,793	182	63

FRANCE - NEW REGISTRATIONS 1982-1983 (continued)



Passenger Cars by Manufacturer and Model

Makes & Model	Engine in CM3	1983	1982	Makes & Model	Engine in CM3	1983	1982
FORD (con't)				MERCEDES (con't)			
Sierra 1300.....	1,294	2	-	240 Diesel.....	2,399	5,440	6,354
Sierra 1600.....	1,393	22,498	9,255	250.....	2,525	12	39
Sierra 2000.....	1,993	7,126	1,935	280.....	2,746	1,901	1,601
Sierra 2000.....	1,998	547	176	300 Diesel.....	2,998	2,583	3,014
Sierra 2300.....	2,294	1,811	524	380.....	-	60	74
Sierra 2300 Diesel.....	2,304	4,187	5	500.....	4,973	304	253
Sierra 2800.....	2,742	884	-	Type G.....	-	74	74
Orion 1300.....	1,296	1,102	-	M.G.		2,444	1,010
Orion 1600.....	1,597	4,637	-	Metra.....	1,275	2,186	1,010
GENERAL MOTORS		118	282	Maestro.....	1,398	258	-
Buick.....		93	249	MITSUBISHI		3,863	4,032
Cadillac.....		4	3	Colt.....	1,410	2,902	3,045
Chevrolet.....		16	7	Lancer.....	1,410	191	168
G.M.C.....		2	-	Lancer.....	1,597	110	222
Oldsmobile.....		2	20	Lancer Turbo.....	1,597	94	27
Pontiac.....		1	3	Galant.....	-	44	27
HONDA		8,227	9,143	Galant Turbo Diesel.....	2,346	110	281
Civic 1300.....	1,335	3,364	3,843	Sapporo.....	1,997	2	89
Accord 1600.....	1,602	2,300	2,990	Pajero Diesel.....	2,346	199	-
Prelude 1600.....	1,602	255	741	Pajero.....	2,355	8	-
Prelude 1800.....	1,829	1,168	-	Others.....	-	3	-
Quintec 1600.....	1,602	940	1,519	MORGAN		12	11
INNOCENTI		2,190	838	MORRIS		-	49
3 S.....	993	1,939	60	Ital.....	1,275	-	49
90 L.....	998	-	346	OPEL		77,195	51,541
120 L.....	1,275	251	432	Corsa 1000.....	993	21,174	2,975
JAGUAR		199	112	Corsa 1200.....	1,196	8,288	415
XJ.....	4,235	71	76	Corsa 1300.....	1,297	2,050	-
XJ.....	5,345	12	26	Kadett 1000.....	993	-	4
Sovereign.....	-	88	7	Kadett 1200.....	1,196	9,946	10,741
Vanden Plas.....	5,345	8	3	Kadett 1300.....	1,297	2,626	3,834
JEEP		24	26	Kadett 1600.....	1,598	1,400	1,207
LADA		24,134	23,613	Kadett 1600 Diesel.....	1,598	2,499	3,173
1200.....	1,198	7,998	7,003	Kadett 1800.....	1,796	1,474	-
1300.....	1,294	1	4	Ascona 1300.....	1,297	10,563	16,150
2105.....	1,294	10,722	12,600	Ascona 1600.....	1,796	6,347	5,878
2107.....	1,431	110	-	Ascona 1600 Diesel.....	1,798	3,224	2,951
1500/1600.....	-	958	1,315	Ascona 1800.....	1,796	1,493	284
Niva 4x4.....	1,368	4,345	2,491	Manta 1300/1600.....	-	619	839
LAMBORGHINI		3	-	Manta 1800.....	1,796	327	85
LANCIA		10,428	7,736	Manta 2000.....	1,979	280	214
Beta 1300.....	1,301	2	42	Rekord 1800.....	1,796	776	-
Beta 1300.....	1,361	202	239	Rekord 2000.....	1,978	6	102
Beta 1600.....	1,585	283	501	Rekord 2000.....	1,979	967	698
Beta 2000.....	1,995	870	1,214	Rekord 2300 Diesel.....	2,260	1,505	1,421
Delta 1300.....	1,301	2,289	3,011	Commodore.....	2,440	-	67
Delta 1500.....	1,498	425	1,305	Senator.....	-	389	242
Delta 1600.....	1,585	1,875	-	Monza.....	-	242	161
Prisma 1300.....	1,301	677	-	POLSKI		2,024	1,883
Prisma 1500.....	1,498	1,237	-	123 P.....	-	281	410
Prisma 1600.....	1,585	1,146	-	Polonez.....	1,481	1,743	1,473
Trevi 1600.....	1,585	338	519	PORSCHE		1,612	1,538
Trevi 2000.....	1,945	788	732	924.....	1,984	342	616
Gamma.....	2,484	90	123	911.....	2,994	325	308
Others.....	-	6	-	911.....	3,164	61	-
LOTUS		7	20	911 Turbo.....	3,299	18	14
MASERATI		5	8	928.....	-	120	92
MAZDA		13,632	15,383	944.....	2,479	746	508
323 1100 FF.....	1,071	1,437	1,731	ROLLS BENTLEY		6,750	13
323 1300.....	1,272	522	641	ROVER		2,311	2,603
323 1300 FF.....	1,096	2,374	3,055	Land Rover.....	2,286	41	36
323 Sporty.....	1,415	-	1	Range Rover.....	3,528	141	212
323 1500 FF.....	1,490	4,813	5,854	2000.....	1,994	543	377
626 1600.....	1,586	179	1,514	2300.....	2,350	159	511
626 1600.....	1,587	1,513	-	2400.....	2,393	505	443
626 2000.....	1,970	104	691	2600.....	2,597	885	1,005
626 2000 Diesel.....	1,998	1	-	3500.....	3,528	37	19
929.....	1,970	2,623	1,777	SAAB		806	334
RX 7.....	2,292	66	89	900.....	1,985	583	1
Others.....	-	-	30	900 Turbo.....	1,985	223	333
MERCEDES		18,843	17,853	SEAT		2,366	1
190.....	1,997	4,517	-	Ronda 65.....	1,197	857	-
200.....	1,997	1,035	2,163	Ronda 100.....	1,392	1,179	-
200 Diesel.....	1,988	862	1,889	Ronda Diesel.....	1,714	330	-
230.....	2,299	1,935	2,392				



FRANCE - NEW REGISTRATIONS 1982-1983 (continued)

Passenger Cars by Manufacturer and Model

Makes & Models	Engine in CM3	1983	1982	Makes & Models	Engine in CM3	1983	1982
SKODA.....		5,272	3,845	VOLKSWAGEN (con't)			
S 105.....	1,046	2,671	2,222	Golf.....	1,457	8,291	8,927
S 120.....	1,174	2,601	1,623	Golf Diesel.....	1,471	5	11
TALBOT SUNBEAM.....		1	91	Golf.....	1,588	184	9,427
TOYOTA.....		12,851	13,515	Golf Diesel.....	1,588	8,800	12,989
Starlet 1000.....	993	23	1,199	Golf.....	1,595	97	-
Starlet 1200.....	1,166	1	258	Golf.....	1,781	15,877	3,575
Starlet 1300.....	1,290	43	339	Jetta.....	1,092	223	1,056
Corolla 1300.....	-	1,057	2,237	Jetta.....	1,273	3,811	4,128
Corolla 1500.....	-	144	2	Jetta.....	1,457	85	48
Corolla 1800 D.....	1,839	59	-	Jetta.....	1,588	2,567	3,630
Tercel 1300.....	1,295	3,514	3,028	Jetta Diesel.....	1,588	2,749	5,049
Tercel 1500.....	1,432	1,912	-	Jetta.....	1,781	1,016	258
Carina 1600.....	1,388	494	853	Santana.....	1,595	162	-
Carina 1800 Diesel.....	1,770	2	-	Santana.....	1,781	36	-
Celica 1600.....	1,588	1,779	1,848	Santana.....	1,994	540	-
Celica 2000 GT.....	1,988	207	200	Others.....	-	-	3
Celica Supra.....	2,199	149	62	VOLVO.....		13,956	10,897
Camry 1800.....	1,832	497	-	244.....	1,986	918	714
Cressida Diesel.....	2,188	71	642	244.....	2,127	173	200
Model F.....	1,812	278	-	244.....	2,316	414	201
Lite-Ace.....	1,290	2,373	2,483	244 Diesel.....	2,383	1,231	1,146
Land Cruiser.....	3,980	258	364	245.....	1,986	427	335
TRIUMPH.....		4,882	3,591	245.....	2,127	351	126
Acclaim.....	1,333	4,881	3,498	245.....	2,316	14	-
TR7.....	1,998	1	93	245 Diesel.....	2,383	583	432
VOLKSWAGEN.....		90,859	100,685	264/265.....	2,849	1	24
Polo.....	895	-	17	343.....	1,397	1,631	1,686
Polo.....	1,043	11,383	9,521	343.....	1,986	149	132
Polo.....	1,093	1,452	6,512	343.....	1,397	205	-
Polo.....	1,272	2,423	2,023	345.....	1,397	4,630	1,117
Derby.....	1,272	1	15	345.....	1,986	810	4,470
Scirocco.....	1,272	522	1,727	360.....	1,986	1,036	80
Scirocco.....	1,588	1,458	2,018	760 Turbo.....	2,316	222	-
Scirocco.....	1,593	36	-	760 Turbo Diesel.....	2,383	766	62
Scirocco.....	1,781	358	70	760.....	2,849	195	172
Passat.....	1,272	1,098	2,798	ZASTAVA.....		1,793	759
Passat.....	1,296	67	-	Yugo.....	903	1,262	89
Passat.....	1,588	5,292	5,628	Yugo.....	1,116	170	-
Passat Diesel.....	1,588	2,707	4,432	Contact.....	1,116	166	286
Passat.....	1,595	1,199	-	Super.....	1,116	100	379
Passat.....	1,781	218	-	Nogaro.....	1,290	95	5
Passat.....	1,921	531	691	TOTAL IMPORTS.....		658,897	629,573
Passat.....	1,994	31	-				
Golf.....	1,092	17,617	16,100	TOTAL ALL MAKES.....		2,017,617	2,056,490
Golf.....	1,093	3	4	OF WHICH DIESEL.....		192,812	221,309
Golf.....	1,272	-	28				

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - REGISTRATIONS 1958-1983

FRANCE



New Registrations by Type

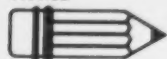
	Passenger Cars and Light Commercial Vehicles	Trucks	Buses	Total
1958.....	589,584	106,448	2,333	698,365
1959.....	565,278	98,453	2,132	665,863
1960.....	638,605	121,329	2,427	762,361
1961.....	716,777	118,787	2,424	837,988
1962.....	912,143	130,052	2,698	1,044,893
1963.....	1,047,640	138,377	4,976	1,190,993
1964.....	1,052,707	154,217	4,734	1,211,658
1965.....	1,057,081	140,785	4,925	1,202,791
1966.....	1,209,899	152,229	5,687	1,367,815
1967.....	1,230,951	145,982	5,793	1,382,726
1968.....	1,239,766	161,744	5,280	1,406,790
1969.....	1,365,710	217,380	5,892	1,588,982
1970.....	1,296,628	201,886	5,858	1,504,372
1971.....	1,468,888	220,829	5,950	1,695,667
1972.....	1,637,553	242,935	6,195	1,886,683
1973.....	1,745,830	263,669	6,505	2,016,004
1974.....	1,524,838	246,787	6,167	1,777,792
1975.....	1,482,343	200,793	5,599	1,688,735
1976.....	1,858,234	285,318	7,813	2,151,365
1977.....	1,906,990	290,825	7,568	2,205,383
1978.....	1,944,986	290,981	8,522	2,244,489
1979.....	1,976,391	306,703	8,428	2,291,522
1980.....	1,873,202	314,534	8,757	2,196,493
1981.....	1,834,826	325,810	8,681	2,169,317
1982.....	2,056,490	352,954	9,714	2,419,158
1983.....	2,017,617	337,387	8,927	2,363,931

CHAMBRE SYNDICALE DES CONSTRUCTEURS D' AUTOMOBILES

Total Registrations by Type

1958.....	3,910,000	1,286,000	34,000	5,230,000
1959.....	4,360,000	1,350,000	35,000	5,745,000
1960.....	4,872,800	1,430,500	36,700	6,340,000
1961.....	5,450,000	1,505,000	38,250	6,993,250
1962.....	6,220,000	1,589,000	41,000	7,850,000
1963.....	7,075,000	1,680,500	44,500	8,800,000
1964.....	7,960,000	1,780,000	46,000	9,786,000
1965.....	8,717,500	1,863,200	47,120	10,627,820
1966.....	9,555,200	1,941,600	48,870	11,545,670
1967.....	10,210,000	1,971,000	49,000	12,230,000
1968.....	10,935,000	2,015,000	50,000	13,000,000
1969.....	11,670,000	2,050,000	50,000	13,770,000
1970.....	12,280,000	2,065,000	49,750	14,394,750
1971.....	12,995,000	2,106,250	49,250	15,150,500
1972.....	13,800,000	2,126,000	49,000	15,975,000
1973.....	14,550,000	2,200,000	50,000	16,800,000
1974.....	15,100,000	2,283,000	51,000	17,434,000
1975.....	15,555,000	2,325,000	52,000	17,932,000
1976.....	16,250,000	2,357,000	53,000	18,660,000
1977.....	17,000,000	2,392,000	53,500	19,445,500
1978.....	17,780,000	2,424,000	54,500	20,258,500
1979.....	18,525,000	2,469,000	55,500	21,049,500
1980.....	19,150,000	2,514,000	56,500	21,720,500
1981.....	19,725,000	2,568,000	57,000	22,350,000
1982.....	20,420,000	2,631,500	58,000	23,109,500
1983.....	20,950,000	2,675,600	58,000	23,683,600

INSTITUT NATIONAL DE LA STATISTIQUE ET DES ETUDES ECONOMIQUES



FRANCE - TOTAL REGISTRATIONS 1973-1984

Motor Vehicles as of January 1, 1984

Passenger Cars	1 9 8 4		1 9 8 3	
	Total	Diesel*	Total	Diesel*
Up to 5 CV.....	6,323,000	231,000	6,018,000	188,000
6 CV - 10 CV.....	12,549,000	1,190,000	12,430,000	1,071,000
11 CV & Over.....	1,728,000	32,000	1,852,000	29,000
TOTAL.....	20,600,000	1,453,000	20,300,000	1,288,000
Commercial Vehicles				
Less than 2.5 t. G.V.W.....	1,968,000	240,000	1,722,000	199,000
2.5 t. - 3.5 t.....	706,000	508,000	635,000	449,000
3.6 t. - 5 t.....	18,000	14,000	18,000	14,000
5 t. - 9 t.....	98,000	98,000	112,000	112,000
9 t. - 12 t.....	66,000	66,000	67,000	67,000
12 t. - 15 t.....	39,000	39,000	40,000	40,000
15 t. - 19 t.....	110,000	110,000	78,000	78,000
Over 19 t.....	32,000	32,000	23,000	23,000
Road Tractors.....	131,000	131,000	134,000	134,000
Buses (excl. minibuses).....	62,000	62,000	61,000	61,000
TOTAL.....	23,830,000	2,753,000	23,190,000	2,465,000

* Included in total.

CHAMBRE SYNDICALE DES CONSTRUCTEURS D'AUTOMOBILES

Passenger Car Registrations by Percentage

As of December 31	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Renault.....	29.2%	29.2%	30.3%	30.5%	30.7%	31.2%	31.6%	32.7%	33.5%	34.1%	34.3%
Citroen.....	24.0%	23.5%	23.0%	22.2%	21.4%	20.8%	20.3%	19.6%	18.9%	18.1%	17.5%
Peugeot.....	18.2%	18.2%	18.3%	18.3%	18.2%	18.2%	18.2%	17.9%	17.4%	16.8%	16.6%
Falbot.....	12.5%	12.1%	11.8%	11.6%	11.4%	11.2%	10.9%	10.5%	9.8%	8.3%	8.7%
Imports & Others	16.1%	16.3%	16.6%	17.4%	18.3%	18.6%	19.0%	19.3%	20.4%	21.7%	22.9%

4,372,500 Imported Car Registrations as of December 31, 1983

	1982	1983
From German origin.....	53.6%	54.4%
From Italian origin.....	24.1%	23.6%
From British origin.....	7.4%	7.1%
From Japanese origin.....	7.5%	7.6%
From other countries.....	7.4%	7.3%
of which:		
Ford (Germany).....	19.4%	19.7%
Opel (Germany).....	10.4%	10.6%
V.W. (Germany).....	12.9%	13.0%
Fiat (Italy).....	15.6%	15.2%
Other German Makes.....	10.9%	11.1%
Other Italian Makes.....	8.5%	8.4%

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

FRANCE - TOTAL REGISTRATIONS 1974-1983

FRANCE



Total Registrations as of December 31

Passenger Cars and Light Commercial Vehicles

	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Up to 5 CV.....	4,865,000	5,170,000	5,286,000	5,457,000	5,598,900	5,794,600	6,057,200	6,398,800	6,754,900	7,056,000
6 - 10 CV.....	8,750,000	8,900,000	9,402,000	9,916,000	10,465,300	10,977,900	11,380,800	11,671,300	12,068,200	12,375,200
11 CV & over.....	1,485,000	1,485,000	1,562,000	1,627,000	1,715,800	1,752,500	1,712,000	1,654,900	1,596,900	1,518,800
TOTAL PASSENGER CARS.....	15,100,000	15,555,000	16,250,000	17,000,000	17,780,000	18,525,000	19,150,000	19,725,000	20,420,000	20,950,000
TOTAL LIGHT COMMERCIAL.....	1,493,400	1,513,500	1,542,100	1,567,400	1,578,800	1,569,000	1,555,000	1,540,000	1,521,300	1,485,400

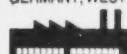
Commercial Vehicles

Less than 2.5 tons GVW.....	1,230,000	1,265,000	1,297,000	1,335,000	1,373,900	1,417,600	1,461,700	1,519,200	1,579,000	1,604,200
2.5 - 4 tons.....	509,000	520,000	527,000	533,000	539,800	550,800	560,600	566,400	578,800	588,000
4 - 6 tons.....	156,000	150,000	141,000	131,000	120,600	111,400	102,700	94,800	87,900	89,300
6 - 9 tons.....	62,000	62,000	61,000	60,000	57,800	57,700	56,100	55,400	54,500	55,300
9 - 12 tons.....	90,000	88,000	85,000	82,000	79,400	76,700	74,400	72,100	70,000	71,200
12 - 15 tons.....	42,000	44,000	43,000	43,000	42,000	41,300	40,800	40,200	39,400	40,000
15 - 20 tons.....	89,000	87,000	86,000	85,000	83,300	82,100	81,100	79,600	78,600	79,800
20 tons & over.....	22,000	23,000	24,000	24,000	23,200	22,900	22,600	22,300	21,800	22,200
Road Tractors.....	83,000	86,000	93,000	99,000	104,000	109,000	114,000	118,000	121,500	125,500
Buses.....	51,000	52,000	53,000	53,500	54,500	55,500	56,500	57,000	58,000	58,000
TOTAL COMMERCIAL.....	2,334,000	2,377,000	2,410,000	2,445,500	2,478,500	2,524,500	2,570,500	2,625,000	2,689,500	2,733,500
TOTAL ALL VEHICLES.....	17,434,000	17,932,000	18,660,000	19,445,500	20,258,500	21,049,500	21,720,500	22,350,000	23,109,500	23,683,500

Diesel Vehicles

Passenger Cars & Light Commercial Vehicles.....	268,000	329,000	382,000	469,000	554,300	665,000	830,000	1,015,000	1,180,300	1,296,800
Less than 2.5 GVW.....	90,000	95,000	99,000	107,000	112,800	117,100	123,900	146,500	170,900	173,700
2.5 - 4 tons.....	147,000	167,000	191,000	216,000	240,800	266,400	291,800	312,100	336,800	342,200
4 - 6 tons.....	59,000	58,000	58,000	57,300	55,200	52,900	50,400	47,800	45,500	46,200
6 - 9 tons.....	43,000	44,000	45,000	45,000	45,000	45,600	45,800	46,100	46,200	47,900
9 - 12 tons.....	75,000	75,000	73,000	72,000	70,100	68,400	67,000	65,500	64,000	65,800
12 - 15 tons.....	42,000	44,000	43,000	43,000	42,000	41,300	40,800	40,200	39,400	40,000
15 - 20 tons.....	89,000	87,000	86,000	85,000	83,300	82,100	81,800	79,600	78,600	79,800
20 tons & over.....	22,000	23,000	24,000	24,000	23,200	22,900	22,600	22,300	21,800	22,200
Road Tractors.....	83,000	86,000	93,000	99,000	104,000	109,000	114,000	118,000	121,500	125,500
Buses.....	37,000	38,000	38,000	38,000	37,600	37,400	37,100	37,200	38,200	38,400
TOTAL DIESEL VEHICLES.....	955,000	1,046,000	1,132,000	1,255,300	1,368,800	1,508,100	1,704,500	1,930,300	2,143,200	2,280,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIVES



GERMANY, WEST - PRODUCTION 1946-1983

Motor Vehicles by Type

Year	Passenger Cars	Kombi*	Trucks	Truck Tractors	Buses	Total
1946.....	9,962	-	13,241	431	244	23,878
1947.....	9,541	-	13,192	199	411	23,343
1948.....	29,945	-	28,832	1,568	949	61,294
1949.....	104,054	1	54,753	1,986	2,789	163,583
1950.....	216,107	3,302	81,680	1,131	3,844	306,064
1951.....	267,376	9,246	92,724	536	4,269	374,151
1952.....	301,089	16,554	105,793	250	4,697	428,383
1953.....	369,140	18,755	96,046	249	6,391	490,581
1954.....	518,190	42,982	113,146	175	6,104	680,597
1955.....	705,418	56,787	140,350	179	6,008	908,742
1956.....	847,829	63,167	159,488	523	4,612	1,075,619
1957.....	958,970	81,218	166,085	420	5,539	1,212,232
1958.....	1,180,738	126,116	180,792	603	7,007	1,495,256
1959.....	1,356,321	147,103	207,698	230	7,214	1,718,566
1960.....	1,674,298	142,481	230,155	524	7,691	2,055,149
1961.....	1,751,893	152,082	234,747	527	8,576	2,147,825
1962.....	1,945,291	163,875	234,370	4,913	8,163	2,356,612
1963.....	2,185,662	228,445	240,095	5,912	7,782	2,667,896
1964.....	2,370,274	279,909	246,678	5,690	7,106	2,909,657
1965.....	2,440,448	293,284	229,801	5,647	7,297	2,976,477
1966.....	2,515,275	314,775	205,252	6,882	8,524	3,050,708
1967.....	2,042,832	252,882	171,530	6,207	8,868	2,482,319
1968.....	2,535,433	326,753	225,438	8,594	10,740	3,106,958
1969.....	2,936,115	376,424	268,412	10,903	12,713	3,604,567
1970.....	3,129,112	398,752	285,280	14,411	14,692	3,842,247
1971.....	3,289,553	407,226	259,481	14,217	12,245	3,982,722
1972.....	3,166,021	355,519	267,407	11,976	15,059	3,815,982
1973.....	3,358,482	291,398	268,837	14,408	15,940	3,949,065
1974.....	2,570,671	268,925	221,940	19,765	18,476	3,099,777
1975.....	2,686,729	221,090	240,268	18,903	19,218	3,186,208
1976.....	3,301,352	245,548	283,282	17,795	20,112	3,868,089
1977.....	3,567,190	223,354	274,934	20,428	18,310	4,104,216
1978.....	3,625,501	264,675	265,812	15,791	14,585	4,186,364
1979.....	3,657,660	274,896	280,906	20,223	16,040	4,249,725
1980.....	3,239,351	281,583	314,983	25,281	17,355	3,878,553
1981.....	3,281,235	296,572	272,474	29,618	17,108	3,897,007
1982.....	3,487,590	273,846	257,333	29,746	14,150	4,062,665
1983.....	3,561,737	315,904	259,185	20,214	13,511	4,170,551

* Kombinationkraftwagen are motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1959-1983

GERMANY, WEST



Commercial Vehicles by Laden Weight Groups

Laden Weight

Years	0-2 t.	2-4 t.	4-6 t.	6-8 t.	8-10 t.	10-12 t.	12-16 t.	16 t. & Over	Total
1959....	85,992	46,800	9,153	4,993	32,551	16,887	11,322	*	207,698
1960....	101,963	50,327	13,611	6,079	18,505	25,171	14,499	*	230,155
1961....	107,049	51,708	12,168	4,924	10,931	22,917	21,323	3,727	234,747
1962....	110,608	46,811	13,970	5,201	11,260	17,238	24,684	4,598	234,370
1963....	95,545	64,473	16,444	7,291	9,716	16,696	24,429	5,501	240,095
1964....	55,452	113,146	14,192	6,801	9,573	14,688	24,282	8,544	246,678
1965....	16,697	135,499	17,834	7,019	8,251	12,850	22,222	9,429	229,801
1966....	9,753	117,931	19,003	6,747	7,754	13,213	21,042	9,809	205,252
1967....	10,698	100,381	14,919	6,337	6,874	9,373	14,094	8,854	171,530
1968....	11,174	130,598	22,889	16,616	10,737	8,620	19,714	11,090	225,438
1969....	14,049	148,148	32,695	13,265	8,547	10,548	24,272	16,888	268,412
1970....	9,095	148,182	36,373	16,133	12,490	10,725	30,073	22,209	285,280
1971....	9,819	122,112	35,099	21,592	10,638	8,691	31,392	20,138	259,481
1972....	5,635	144,032	35,126	22,377	9,091	7,362	24,333	19,451	267,407
1973....	3,248	140,241	36,355	22,785	9,117	10,045	23,920	23,126	268,837
1974....	3,163	98,470	30,012	15,735	12,092	10,391	21,170	30,907	221,940
1975....	1,706	95,262	28,209	17,406	15,218	10,022	22,355	50,090	240,268
1976....	2,840	127,651	34,853	21,883	16,915	8,780	11,077	58,283	283,282
1977....	2,863	126,047	34,444	21,625	15,133	10,809	8,864	55,149	274,934
1978....	3,799	129,133	26,497	27,189	10,341	10,479	10,573	47,341	265,812
1979....	8,223	130,476	31,361	25,274	8,210	11,968	9,696	56,698	280,906
1980....	6,137	153,228	27,862	34,347	12,656	12,935	10,045	57,773	314,983
1981....	6,490	115,493	22,557	27,853	11,767	14,387	10,426	63,501	272,474
1982....	12,574	104,626	18,975	30,103	11,916	11,349	7,127	60,663	257,333
1983....	31,159	101,299	20,447	31,669	8,884	10,559	6,492	48,676	259,185

* 12 t. & over prior to 1961.

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - PRODUCTION 1982-1983

Motor Vehicles by Manufacturer and Type

	1			2			3		
	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total	Passenger Cars	Commercial Vehicles	Total
Domestically Produced									
Auwärter.....	-	867	867	-	-	-	-	847	847
B.M.W.....	362,607	-	362,607	-	-	-	407,507	-	407,507
Daimler-Benz.....	465,503	175,076	640,579	-	-	-	483,359	160,676	644,035
Faun.....	-	794	794	-	-	-	-	514	514
Ford.....	518,440	-	518,440	-	-	-	547,950	-	547,950
Iveco-Magirus.....	-	18,082	18,081	-	-	-	-	10,386	10,386
Kassbohrer.....	-	1,849	1,849	-	-	-	-	1,978	1,978
M.A.N.....	-	20,013	20,013	-	-	-	-	15,848	15,848
Opel.....	951,456	9,638	961,094	-	-	-	934,490	20,502	954,992
Porsche.....	36,329	-	36,329	-	-	-	48,288	-	48,288
Volkswagen.....	1,121,958	74,910	1,196,868	-	-	-	1,097,834	82,159	1,179,993
Audi N.S.U.....	305,143	-	305,143	-	-	-	358,213	-	358,213
Total.....	3,761,436	301,229	4,062,665	301,229	4,062,665	3,877,641	292,910	4,170,551	4,170,551
Produced Outside Germany from Parts Manufactured in Germany									
B.M.W.....	16,140	-	16,140	-	-	-	13,455	-	13,455
Daimler-Benz.....	6,566	53,631	60,197	-	-	-	5,662	41,827	47,489
Ford.....	249,474	31,235	280,709	-	-	-	265,796	23,137	288,933
Ford (Belgium).....	246,221	31,235	277,456	-	-	-	262,341	23,137	285,478
Iveco-Magirus.....	-	7,538	7,538	-	-	-	-	7,764	7,764
M.A.N.....	-	1,510	1,510	-	-	-	-	1,100	1,100
Opel.....	105,321	-	105,321	-	-	-	358,276	-	358,276
Volkswagen.....	547,072	53,880	600,952	-	-	-	540,457	25,439	565,896
Audi N.S.U.....	5,520	-	5,520	-	-	-	2,112	-	2,112
Total.....	930,093	147,794	1,077,887	147,794	1,077,887	1,185,758	99,267	1,285,025	1,285,025
V.D.A.									

GERMANY, WEST - PRODUCTION 1983

GERMANY, WEST



Motor Vehicles by Manufacturer and Model

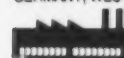
Manufacturer & Model	Units	Manufacturer & Model	Units
PASSENGER CARS			
B.M.W.		230 TE.....	9,731
1.5-2 liters		207 D.....	4,525
315.....	27,609	207 D.....	503
316.....	42,744	240 TD.....	5,134
318.....	77,689	280 TE.....	2,716
518.....	12,802	209 D.....	1,218
320.....	65,222	309 D.....	428
520.....	39,207	300 TD.....	8,047
2-3 liters		Total.....	483,359
323.....	32,611		
524 TD.....	16,197	FORD	
525.....	11,802	Up to 1 liter	
525 E.....	8,134	Fiesta 1000.....	51,465
528 E.....	11,499	1-1.5 liter	
325 E.....	872	Escort 1100.....	49,115
528.....	17,819	Fiesta 1100.....	79,154
628.....	972	Fiesta 1300.....	4,632
728.....	9,114	Orion 1300.....	18,781
Over 3 liters		Escort 1300.....	79,549
533.....	6,475	1.5-2 liters	
633.....	3,325	Escort 1600.....	104,728
732.....	11,845	Capri 1600.....	11,483
745.....	2,541	Orion 1600.....	35,952
635.....	3,673	Orion 1600 D.....	11
735.....	5,355	Escort 1600 D.....	56
Total.....	407,507	Capri 2000.....	8,793
		Granada 2000.....	14,405
DAIMLER-BENZ		2-3 liters	
1.5-2 liters		Capri 2300.....	1,575
200.....	44,419	Granada 2300.....	17,268
200 D.....	20,444	Granada 2500 D.....	3,836
190,190 E.....	99,030	Granada 2800.....	18,590
190 D.....	3,500	Capri 2800.....	5,767
2-3 liters		Kombis up to 2 liters	
190 D 2.2.....	3,357	Escort Turnier 1100..	4,798
190 E 2.3.....	3,945	Escort Turnier 1300..	14,171
190 E 2.3 -16-.....	5	Escort Turnier 1600..	7,189
230 E/CE.....	56,969	Escort Turnier 1600D	11
240 D.....	44,718	Granada Turnier 2000	5,074
250.....	3,246	Kombis over 2 liters	
280 E/CE.....	10,782	Granada Turner 2300..	4,810
280 S/SE.....	38,099	Granada Turnier 2500D	1,150
280 SL.....	3,393	Granada Turnier 2800	5,587
300 D.....	40,809	Total.....	547,950
300 SD.....	20,291		
Over 3 liters		OPEL	
380 SE.....	14,417	Up to 1 liter	
380 SEC/SL.....	15,027	Kadett.....	1,872
500 SE.....	15,741	1-1.5 liters	
500 SEC/SL.....	7,621	Kadett.....	280,635
Kombis up to 2 liters		Ascona.....	74,725
200 T.....	4,742	Manta.....	1,318
Kombis over 2 liters		1.5-2 liters	
210.....	387	Kadett.....	45,054
310.....	115	Kadett D.....	33,967
		Ascona.....	193,277
		Ascona D.....	32,392

Motor Vehicles by Manufacturer and Model

150

GERMANY, WEST - PRODUCTION 1983 (continued)

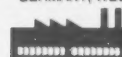
GERMANY, WEST



Motor Vehicles by Manufacturer and Model

Manufacturer & Model	Units	Manufacturer & Model	Units
PASSENGER CARS (continued)		FAUN-WERKE	
AUDI-NSU		Total Over 16 tons	194
Up to 1.5 liters		Total Road Tractors	320
Audi 80.....	15,294	Total.....	514
1.5-2 liters			
Audi 80.....	102,374	IVECO-MAGIRUS	
Audi 80 D/TD.....	29,530	6 - 8 tons.....	2,698
Audi 100.....	64,728	8 - 10 tons.....	518
Audi 100 Avant.....	3,743	10 - 12 tons.....	1,208
Audi Coupe.....	11,618	12 - 15.9 tons.....	1,333
Audi 200 TD.....	15	Over 16 tons.....	3,801
Audi 80 Quattro.....	1,331	Total Commercial.....	9,558
Audi 80 Avant D/TD.....	917	Total Buses.....	320
Audi 100 D/TD.....	12,247	Total Road Tractors..	508
2-3 liters		Total.....	10,386
Audi 80.....	2,835		
Audi 80 Quattro.....	12,259	KASSBOHRER	
Audi Quattro Sport.....	4	Total Buses.....	1,978
Audi 100.....	72,898		
Audi 100 Avant.....	8,606	M.A.N.	
Audi 200.....	6,145	4 - 6 tons.....	30
Audi Coupe.....	16,494	6 - 8 tons.....	370
Audi Quattro.....	1,451	8 - 10 tons.....	272
Total.....	362,489	10 - 12 tons.....	398
		12 - 15.9 tons.....	1,759
TOTAL PASSENGER CARS.....	3,877,641	Over 16 tons.....	7,514
		Total Commercial.....	10,343
COMMERCIAL VEHICLES		Total Buses.....	2,334
AUWARTER		Total Road Tractors....	3,171
Total Buses.....	847	Total.....	15,848
		OPEL	
DAIMLER-BENZ		Total Up to 2 tons.....	20,502
Up to 2 tons.....	35,047		
4 - 6 tons.....	17,658	VOLKSWAGEN	
6 - 8 tons.....	26,556	Up to 2 tons.....	10,657
8 - 10 tons.....	7,717	2 - 4 tons.....	66,252
10 - 12 tons.....	8,953	4 - 6 tons.....	2,759
12 - 15.9 tons.....	3,400	6 - 8 tons.....	2,045
Over 16 tons.....	37,167	8 - 10 tons.....	377
Total Commercial.....	136,498	Total Commercial.....	82,090
Total Buses.....	7,963	Total Buses.....	69
Total Road Tractors....	16,215	Total.....	82,159
Total.....	160,676	TOTAL COMMERCIAL VEHICLES..	292,910
		TOTAL VEHICLES.....	4,170,551

L'INFORMATION DU VEHICULE



GERMANY, WEST - PRODUCTION 1946-1983

Motor Vehicles by Manufacturer and Type

DAIMLER - BENZ

	Passenger Cars	Kombi	Trucks	Tractors	Buses	Total
1946..	31	-	3,239	-	-	3,270
1947..	581	-	2,870	-	-	3,451
1948..	4,608	-	5,305	-	82	9,995
1949..	17,160	-	5,774	-	396	23,330
1950..	33,906	-	6,914	-	1,485	42,305
1951..	42,222	-	11,140	-	1,129	54,491
1952..	36,824	-	14,427	-	1,593	52,844
1953..	34,975	-	12,759	-	2,173	49,907
1954..	48,816	-	14,389	-	2,161	65,366
1955..	63,683	-	23,183	-	2,296	89,162
1956..	69,601	-	32,675	-	2,035	104,311
1957..	80,899	-	36,277	-	3,072	120,248
1958..	99,209	-	50,140	-	4,607	153,956
1959..	108,440	-	49,700	-	3,998	162,138
1960..	122,684	-	44,147	-	4,153	170,984
1961..	137,431	-	42,816	-	4,182	184,429
1962..	146,393	-	44,512	2,103	4,196	197,204
1963..	153,182	-	50,295	2,391	3,778	209,646
1964..	165,532	-	50,818	2,306	3,451	222,107
1965..	175,007	-	52,600	2,707	3,560	232,873
1966..	191,625	-	56,094	3,289	4,548	255,556
1967..	200,470	-	45,910	2,956	4,802	254,138
1968..	216,284	-	58,395	4,123	6,035	284,837
1969..	256,713	-	77,707	5,489	8,296	348,205
1970..	280,419	-	89,094	7,633	9,531	386,677
1971..	284,230	-	82,111	8,122	8,047	382,510
1972..	323,878	-	84,043	7,473	10,997	426,391
1973..	331,682	-	94,715	9,739	12,100	448,236
1974..	340,006	-	97,665	13,848	13,726	465,245
1975..	356,477	-	140,677	14,831	13,344	525,329
1976..	370,348	7,893	154,930	12,490	12,824	558,485
1977..	401,250	7,840	148,822	13,674	11,595	583,181
1978..	382,622	21,085	138,346	10,470	8,210	560,733
1979..	393,754	39,449	148,408	14,719	8,529	604,859
1980..	401,848	36,981	161,182	17,567	9,643	627,221
1981..	414,527	34,483	152,391	11,232	9,647	632,280
1982..	428,725	36,778	143,517	23,634	7,925	640,579
1983..	445,813	37,546	136,498	16,215	7,963	644,035

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1983 (continued)

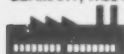


Motor Vehicles by Manufacturer and Type

Year	F O R D - W E R K E					Total
	Passenger Cars	Kombi*	Trucks	Tractors	Buses	
1946.....	-	-	7,092	-	-	7,092
1947.....	-	-	2,600	-	-	2,600
1948.....	182	-	5,374	-	175	5,731
1949.....	11,109	-	5,768	-	480	17,357
1950.....	24,443	-	5,156	-	217	29,816
1951.....	27,059	6	7,493	-	602	35,160
1952.....	30,685	8	8,933	-	771	40,397
1953.....	34,054	1,879	7,156	-	952	44,041
1954.....	38,998	5,868	12,547	-	1,057	58,470
1955.....	52,654	9,133	17,544	-	1,049	80,380
1956.....	58,129	10,677	17,238	6	96	86,146
1957.....	59,761	11,556	15,926	36	10	87,289
1958.....	95,810	20,387	12,332	2	1	128,532
1959.....	108,145	26,950	16,865	3	-	151,963
1960.....	163,482	29,194	21,201	4	-	213,881
1961.....	201,711	36,029	23,643	-	-	261,383
1962.....	243,006	34,238	26,457	-	-	303,701
1963.....	321,153	36,064	26,190	-	-	383,407
1964.....	279,399	27,541	26,482	-	-	333,422
1965.....	264,188	52,217	19,514	-	-	335,919
1966.....	254,031	37,170	103	-	-	291,304
1967.....	171,983	21,797	875	-	-	194,655
1968.....	187,650	20,113	1,437	-	-	209,200
1969.....	277,979	22,859	1,664	-	-	302,520
1970.....	382,795	22,614	1,013	-	-	410,422
1971.....	446,347	32,209	2,215	-	-	480,771
1972.....	409,494	26,472	-	-	-	435,966
1973.....	426,407	29,615	-	-	-	456,022
1974.....	266,628	18,917	-	-	-	285,545
1975.....	385,447	27,688	-	-	-	413,135
1976.....	448,608	37,999	-	-	-	486,607
1977.....	505,101	37,649	-	-	-	542,750
1978.....	508,353	35,807	-	-	-	544,160
1979.....	516,663	30,294	-	-	-	546,957
1980.....	399,473	20,044	-	-	-	419,517
1981.....	455,241	31,676	-	-	-	486,917
1982.....	492,424	26,016	-	-	-	518,440
1983.....	505,160	42,790	-	-	-	547,950

* Kombinationskraftwagen or motor vehicles whose interiors are designed to accommodate passengers and/or goods.

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - PRODUCTION 1946-1983 (continued)

Motor Vehicles by Manufacturer and Type

Year	O P E L					P A S S E N G E R C A R S				
	Passenger Cars	Kombi*	Trucks	Buses	Total	NSU**	Auto Union**	Bayer Motoren-Werke	Glas	Porsche
1946.....	-	-	-	-	-	-	-	-	-	-
1947.....	20	-	3,219	-	3,239	-	-	-	-	-
1948.....	6,028	-	7,063	-	13,091	-	-	-	-	-
1949.....	27,990	-	11,574	-	39,564	-	-	-	-	-
1950.....	59,990	-	12,657	99	72,746	-	2,011	-	-	335
1951.....	61,900	-	14,818	237	76,955	-	15,672	-	-	1,112
1952.....	66,733	-	21,201	-	87,934	-	26,233	49	-	1,303
1953.....	83,624	5,493	16,675	-	105,792	-	24,836	1,592	-	1,978
1954.....	130,342	17,900	19,408	-	167,650	-	29,664	3,596	-	1,934
1955.....	142,795	24,413	18,132	-	185,340	-	33,228	17,475	9,916	2,952
1956.....	163,143	25,308	18,559	-	207,010	6,403	49,931	35,482	33,385	4,264
1957.....	186,292	25,726	16,885	-	228,903	16,651	33,428	35,691	43,372	5,191
1958.....	231,406	64,938	19,601	-	315,945	35,934	56,480	50,254	42,458	5,998
1959.....	239,286	72,603	19,631	-	331,520	33,376	63,736	28,800	46,414	7,055
1960.....	290,627	60,324	19,122	-	370,073	30,031	116,385	43,965	33,733	7,598
1961.....	289,486	68,806	24,446	-	382,738	35,914	106,309	39,527	31,962	7,664
1962.....	294,885	64,620	19,806	-	379,311	55,598	105,763	43,557	25,258	8,205
1963.....	469,870	85,507	14,916	-	570,293	76,045	94,242	49,515	27,525	9,672
1964.....	555,772	115,742	17,061	-	688,575	86,752	78,790	54,770	27,070	10,808
1965.....	512,997	102,666	15,474	-	631,137	91,873	52,207	63,491	29,760	11,243
1966.....	552,427	96,949	12,972	-	662,348	103,680	61,636	71,274	26,844	13,134
1967.....	448,531	91,675	9,075	-	549,281	102,770	37,470	82,360	17,861	10,941
1968.....	539,099	108,934	8,685	-	656,718	127,530	66,601	101,098	7,658***	14,133
1969.....	665,754	122,457	12,994	-	801,205	264,414	-	139,630	-	15,292
1970.....	698,622	113,018	9,212	-	820,852	316,539	-	158,618	-	16,757
1971.....	730,118	101,754	6,846	-	838,718	282,200	-	163,832	-	10,905
1972.....	777,292	94,072	6,117	-	877,481	299,484	-	181,964	-	14,503
1973.....	788,662	79,520	6,173	-	874,355	409,793	-	196,075	-	15,415
1974.....	507,204	71,060	5,381	-	583,645	266,420	-	184,681	-	9,915
1975.....	593,270	62,607	1,662	-	657,539	205,162	-	217,458	-	9,424
1976.....	853,205	65,648	2,840	-	921,696	240,905	-	267,618	-	32,554
1977.....	858,956	63,348	2,863	-	925,167	317,928	-	284,771	-	36,130
1978.....	878,107	74,549	3,799	-	956,455	295,000	-	311,793	-	36,879
1979.....	879,771	80,472	8,223	-	968,466	323,395	-	328,281	-	36,011
1980.....	699,640	87,023	6,137	-	792,800	285,052	-	330,087	-	28,622
1981.....	722,496	87,662	6,490	-	816,648	311,671	-	337,757	-	31,734
1982.....	863,059	88,397	9,638	-	961,094	305,024	-	362,607	-	36,329
1983.....	840,306	94,184	20,502	-	954,992	358,213	-	407,507	-	48,288

* Kombinationskraftwagen or motor vehicles whose interiors are designed to accommodate passengers and/or goods.

** Now known as Audi NSU Auto Union

*** Now known as BMW

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - PRODUCTION 1946-1983 (continued)

GERMANY, WEST



Motor Vehicles by Manufacturer and Type

V O L K S W A G E N							
	Passenger Cars	Micro- Buses	Ambu- lances	Total Passenger Vehicles	VW-Kombi*	Trucks	Total
1946.....	9,931	-	-	9,931	-	-	9,931
1947.....	8,940	-	-	8,940	-	-	8,940
1948.....	19,127	-	-	19,127	-	-	19,127
1949.....	46,646	1	-	46,647	1	7	46,655
1950.....	82,399	1,141	-	83,540	1,253	5,764	90,557
1951.....	93,534	3,074	36	96,644	2,844	5,948	105,436
1952.....	114,348	5,194	481	120,023	5,031	10,959	136,013
1953.....	151,323	5,375	358	157,056	5,753	16,931	179,740
1954.....	202,174	7,630	589	210,393	8,868	23,112	242,373
1955.....	279,986	10,152	694	290,832	11,346	27,715	329,893
1956.....	333,190	11,798	586	345,574	16,010	34,106	395,690
1957.....	380,561	20,711	644	401,916	23,495	47,143	472,554
1958.....	451,526	23,841	486	475,853	21,732	55,814	553,399
1959.....	575,407	29,184	710	605,301	25,699	65,860	696,860
1960.....	725,939	30,350	658	756,947	30,425	78,486	865,858
1961.....	807,488	33,506	883	841,877	35,950	81,946	959,773
1962.....	925,747	41,179	728	967,654	59,409	85,361	1,112,424
1963.....	891,521	45,960	675	938,156	104,841	89,083	1,132,080
1964.....	1,034,797	54,146	829	1,089,772	135,237	92,286	1,317,295
1965.....	1,174,687	50,400	864	1,225,951	137,265	84,444	1,447,660
1966.....	1,168,146	49,557	816	1,218,519	173,972	84,018	1,476,509
1967.....	921,013	31,016	556	952,585	136,652	73,021	1,162,258
1968.....	1,191,854	64,411	1,241	1,257,506	192,267	99,160	1,548,933
1969.....	1,241,580	64,326	1,270	1,307,176	224,475	107,979	1,639,630
1970.....	1,193,853	71,729	1,242	1,266,824	251,541	102,832	1,621,197
1971.....	1,284,928	74,852	1,357	1,361,137	261,353	93,415	1,715,905
1972.....	1,082,098	66,400	1,860	1,150,358	222,825	104,160	1,477,343
1973.....	1,128,784	58,442	2,023	1,189,249	174,905	99,335	1,463,489
1974.....	955,355	38,700	1,762	995,817	174,163	69,718	1,239,698
1975.....	904,005	29,082	1,699	934,786	115,500	71,651	1,121,937
1976.....	1,061,940	31,390	1,221	1,094,551	127,568	93,920	1,316,039
1977.....	1,123,575	38,068	1,411	1,163,054	114,517	93,882	1,371,453
1978.....	1,177,106	34,331	1,310	1,212,747	133,234	93,067	1,439,048
1979.....	1,156,455	22,384	946	1,179,785	124,681	92,450	1,396,916
1980.....	1,064,534	28,673	1,422	1,094,629	137,535	114,591	1,346,755
1981.....	981,471	25,083	1,255	1,007,809	142,751	82,258	1,232,818
1982.....	974,021	24,203	1,079	999,303	122,655	74,910	1,196,868**
1983.....	928,567	27,082	801	956,450	141,384	82,159	1,179,993

* Kombination kraftwagen or motor vehicles whose interiors are designed to accommodate passenger and/or goods.

** Includes 11 buses.

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - EXPORTS 1950-1983

Motor Vehicles by Type

	Passenger Cars	Kombinations- Kraftwagen	Trucks	Tractors	Buses	Total	Total Exported to U.S.A.
1950....	68,877	156	13,768	320	333	83,454	347
1951....	91,191	1,403	26,322	23	1,061	120,000	479
1952....	100,330	2,359	32,776	13	1,174	136,652	1,526
1953....	137,892	5,421	32,434	18	1,224	176,989	2,365
1954....	231,008	15,529	49,758	20	1,769	298,084	10,211
1955....	319,850	24,613	57,927	2	1,571	403,963	39,903
1956....	382,281	31,071	69,576	134	1,533	484,595	64,140
1957....	455,923	46,318	79,362	236	2,435	584,274	114,136
1958....	557,666	72,849	98,956	170	3,751	733,392	142,984
1959....	669,018	88,685	109,603	52	3,593	870,951	217,012
1960....	780,556	84,785	114,165	39	3,285	982,830	208,197
1961....	809,834	75,821	116,276	41	4,268	1,006,240	202,740
1962....	906,682	79,735	109,869	1,660	3,934	1,101,880	258,431
1963....	1,101,503	115,568	108,891	1,861	3,958	1,331,781	295,898
1964....	1,230,642	147,224	115,676	2,149	3,273	1,498,964	369,489
1965....	1,259,268	159,863	102,402	2,327	3,394	1,527,254	412,295
1966....	1,351,841	181,315	96,376	3,411	4,481	1,637,424	574,712
1967....	1,196,182	165,997	91,684	3,913	5,437	1,463,213	492,685
1968....	1,566,118	219,980	121,906	5,146	6,604	1,919,754	743,951
1969....	1,667,377	236,218	138,923	6,062	7,136	2,055,716	729,845
1970....	1,706,243	240,306	139,685	8,187	9,527	2,103,948	757,385
1971....	1,891,178	255,054	132,297	7,557	6,919	2,293,005	872,215
1972....	1,820,144	206,947	143,889	7,916	9,242	2,188,138	732,099
1973....	1,995,554	177,673	154,693	9,233	10,538	2,347,691	785,646
1974....	1,540,808	166,103	144,928	15,884	12,830	1,880,553	654,867
1975....	1,355,588	120,366	149,232	14,447	13,834	1,653,467	373,849
1976....	1,704,379	132,503	178,552	13,110	14,676	2,043,220	344,467
1977....	1,832,724	106,380	161,968	14,845	11,810	2,127,727	465,907
1978....	1,793,476	110,769	150,181	10,643	8,234	2,073,303	413,340
1979....	1,880,654	116,677	155,009	12,775	10,386	2,175,501	332,443
1980....	1,737,494	136,000	181,516	18,717	10,527	2,084,254	335,979
1981....	1,823,749	125,730	168,898	24,136	10,814	2,153,327	242,451
1982....	2,073,068	121,161	170,176	23,393	10,123	2,397,921	257,267
1983....	2,057,372	131,438	156,311	15,846	8,411	2,369,378	277,992

VERBAND DER AUTOMOBILINDUSTRIE E.V.

GERMANY, WEST - EXPORTS 1981-1983

GERMANY, WEST



Motor Vehicles by Manufacture and Type

	3			2			1		
	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total	Passenger Cars	Trucks & Buses	Total
Auwärter.....	-	249	249	-	462	462	-	636	636
B.M.W.....	250,344	-	250,344	230,747	-	230,747	196,794	-	196,794
Daimler-Benz.....	239,721	103,706	343,427	227,687	121,958	349,645	202,031	117,738	319,769
Faun.....	-	372	372	-	683	683	-	432	432
Ford.....	397,196	-	397,196	356,765	-	356,765	315,081	-	315,081
Kässbohrer.....	-	837	837	-	1,042	1,042	-	1,182	1,182
Iveco-Magirus.....	-	6,186	6,186	-	13,553	13,553	-	12,485	12,485
M.A.N.....	-	6,882	6,882	-	13,459	13,459	-	17,680	17,680
Opel.....	522,482	20,262	542,744	540,607	9,309	549,916	435,428	6,365	441,793
Porsche.....	34,393	-	34,393	25,403	-	25,403	20,862	-	20,862
Volkswagen, inclusive of Audi-NSU.....	744,674	42,074	786,748	813,020	43,226	856,246	779,339	47,330	826,669
TOTAL.....	2,188,810	180,568	2,369,378	2,194,229	203,692	2,397,921	1,949,535	203,848	2,153,383

NOTE: Includes shipments of disassembled vehicles or vehicle chassis which, according to the Brussels tariff system, are considered complete vehicles. It excludes those vehicles that are assembled abroad from imported components.

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - EXPORTS 1983

Motor Vehicles by Country of Destination

Country of Destination	Passenger Cars	Commercial Vehicles	Total	% of Total	Country of Destination	Passenger Cars	Commercial Vehicles	Total	% of Total
Belgium/Luxembourg...	143,149	5,688	148,837	6.28	Bolivia.....	31	-	31	-
Denmark.....	37,982	4,304	42,286	1.78	Brazil.....	256	46	302	0.01
France.....	297,110	20,707	317,817	13.41	Canada.....	23,984	(16)	23,968	1.01
Greece.....	10,332	1,271	11,603	0.49	Chile.....	528	32	560	0.02
Ireland.....	12,873	788	13,661	0.58	Colombia.....	536	-	536	0.02
Italy.....	183,552	10,163	193,715	8.18	Costa Rica.....	143	-	143	0.01
The Netherlands.....	160,849	10,116	170,965	7.22	Martinique.....	344	90	434	0.02
United Kingdom.....	479,638	35,793	515,431	21.75	Cuba.....	31	1	32	-
TOTAL EEC.....	1,325,485	88,830	1,414,315	59.69	Dominican Rep.....	113	-	113	-
Albania.....	8	-	8	-	Ecuador.....	189	40	229	0.01
Andorra.....	142	4	146	0.01	Jamaica.....	216	24	240	0.01
Austria.....	125,672	7,594	133,266	5.62	Guadeloupe.....	310	79	389	0.02
Bulgaria.....	177	117	294	0.01	Guatemala.....	454	55	509	0.02
Czechoslovakia.....	163	8	171	0.01	Guyana.....	11	-	11	-
Finland.....	24,863	3,208	28,071	1.18	Haiti.....	110	-	110	-
Gibraltar.....	79	-	79	-	Honduras.....	45	8	53	-
Iceland.....	184	63	247	0.01	Mexico.....	1,932	-	1,932	0.08
Yugoslavia.....	21,370	2,443	23,813	1.01	Panama.....	591	-	591	0.02
Malta.....	863	19	882	0.04	Paraguay.....	62	1	63	-
Norway.....	39,458	2,747	42,205	1.78	Peru.....	270	19	289	0.01
Poland.....	1,089	28	1,117	0.05	Trinidad.....	84	18	102	-
Portugal.....	7,533	425	7,958	0.34	Uruguay.....	98	1	99	-
Romania.....	42	-	42	-	U.S.A.....	277,565	427	277,992	11.73
Spain.....	33,509	1,434	34,943	1.47	Venezuela.....	71	25	96	-
Sweden.....	66,212	3,979	70,191	2.96	Other Countries...	210	1	211	0.01
Switzerland.....	99,536	6,245	105,781	4.46	TOTAL AMERICA.....	308,759	888	309,647	13.07
Turkey.....	493	1,247	1,740	0.07	Afghanistan.....	23	20	43	-
Hungary.....	688	72	760	0.03	Saudia Arabia.....	7,749	7,601	15,350	0.63
U.S.S.R.....	107	102	209	0.01	Bahrain.....	1,283	3	1,286	0.05
TOTAL EUROPE.....	1,747,673	118,565	1,866,238	78.76	Bangladesh.....	29	4	33	-
Algeria.....	261	1,699	1,960	0.08	Sri Lanka.....	61	9	70	-
Angola.....	46	3	49	-	China.....	577	725	1,302	0.05
Benin.....	12	7	19	-	Cyprus.....	2,397	120	2,517	0.11
Burundi.....	64	88	152	0.01	United Arab Emirates.....	3,932	886	4,818	0.20
Cameroon.....	513	235	748	0.03	Philippines.....	378	16	394	0.02
Canary Islands.....	2,195	158	2,353	0.10	Japan.....	23,406	43	23,449	0.99
Ceuta Melilla.....	163	-	163	0.01	Jordan.....	668	499	1,167	0.05
Congo Rep.....	86	92	178	0.01	Hong Kong.....	1,369	24	1,393	0.06
Ivory Coast.....	212	81	293	0.01	North Korea.....	136	12	148	0.01
Egypt.....	2,603	1,692	4,295	0.18	South Korea.....	992	5	997	0.04
Ethiopia.....	140	85	225	0.01	Kuwait.....	2,602	832	3,434	0.14
Gabon.....	105	121	226	0.01	India.....	329	33	362	0.02
Ghana.....	50	106	156	0.01	Indonesia.....	900	1,321	2,221	0.09
Kenya.....	298	149	447	0.02	Iran.....	476	24,478	24,954	1.05
Liberia.....	46	15	61	-	Iraq.....	370	1,449	1,819	0.08
Libya.....	128	170	298	0.01	Israel.....	14,099	3,205	17,304	0.73
Morocco.....	207	37	244	0.01	Lebanon.....	1,000	168	1,168	0.05
Mauritius.....	20	-	20	-	Malaysia.....	4,498	1,382	5,880	0.25
Niger.....	9	18	27	-	Oman.....	1,560	498	2,058	0.09
Nigeria.....	1,233	2,414	3,647	0.15	Pakistan.....	350	445	795	0.03
S. Africa Rep.....	29,588	4,226	33,814	1.43	Qatar.....	1,626	242	1,868	0.08
Reunion.....	743	135	878	0.04	Singapore.....	1,817	180	1,997	0.08
Rwanda.....	96	90	186	0.01	Syria.....	515	451	966	0.04
Senegal.....	116	87	203	0.01	Taiwan.....	3,499	779	4,278	0.20
Sierra Leone.....	77	34	111	-	Thailand.....	3,129	250	3,379	0.14
Sudan.....	82	42	124	0.01	North Yemen.....	317	577	894	0.04
Tanzania.....	53	33	86	-	Other Countries...	74	13	87	-
Togo.....	53	3	56	-	TOTAL ASIA.....	80,661	46,270	126,931	5.36
Tunisia.....	1,673	538	2,211	0.09	Australia.....	6,390	994	7,384	0.31
Uganda.....	209	137	346	0.01	New Caledonia.....	365	4	369	0.02
Zaire.....	620	201	821	0.03	New Zealand.....	613	193	806	0.03
Zambia.....	219	53	272	0.01	Polynesia.....	610	98	708	0.03
Zimbabwe.....	467	361	828	0.03	Other Countries...	19	1	20	-
Other Countries.....	408	371	779	0.03	TOTAL OCEANIA.....	7,997	1,290	9,287	0.39
TOTAL AFRICA.....	42,795	13,481	56,276	2.38	Tourist Deliveries	925	74	999	0.04
Antilles.....	90	-	90	-	TOTAL COUNTRIES...	2,188,810	180,548	2,369,378	100.00
Argentina.....	348	2	350	0.01					
Bahamas.....	9	-	9	-					
Barbados.....	50	37	87	-					
Bermuda.....	78	-	78	-					

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

GERMANY, WEST - IMPORTS 1954-1983



Motor Vehicles by Type

	I M P O R T E D F R O M U . S . A .								
	Passenger Car and Kombinations-Kraftwagen			Truck tractors	Total*	Passenger Car and Kombinations-Kraftwagen			Total
	Trucks	Buses				Trucks	Buses		
1954.....	4,711	689	15	35	5,450	383	32	1	416
1955.....	17,002	1,734	27	149	18,912	311	107	-	418
1956.....	20,225	1,329	101	107	21,762	360	109	1	470
1957.....	26,680	1,005	119	62	27,866	474	266	1	741
1958.....	63,645	950	95	53	64,743	671	380	-	1,051
1959.....	115,733	1,418	155	57	117,363	735	146	3	884
1960.....	89,349	2,673	161	112	92,295	1,432	193	-	1,625
1961.....	95,570	4,164	98	141	99,973	2,111	176	1	2,288
1962.....	163,697	4,081	93	196	168,067	2,182	166	-	2,348
1963.....	132,766	3,644	106	230	137,746	1,843	86	-	1,929
1964.....	183,901	5,229	128	207	189,465	1,978	134	-	2,112
1965.....	274,069	5,597	117	335	280,118	3,857	69	-	3,926
1966.....	328,202	31,229	186	259	359,876	2,865	85	-	2,950
1967.....	323,939	16,658	337	220	341,154	2,105	95	-	2,200
1968.....	393,527	13,545	684	276	408,032	2,176	62	1	2,239
1969.....	494,168	20,250	520	467	515,405	2,274	108	-	2,382
1970.....	660,226	21,307	404	797	682,734	2,523	213	1	2,737
1971.....	774,084	20,218	433	715	795,450	2,538	190	-	2,728
1972.....	778,159	19,828	427	776	799,190	2,760	165	1	2,926
1973.....	768,086	25,285	410	1,152	794,933	3,656	150	1	3,807
1974.....	590,346	18,099	410	873	609,728	1,693	151	-	1,844
1975.....	769,434	23,871	551	1,250	795,106	4,344	203	-	4,547
1976.....	853,676	27,718	678	1,093	883,165	3,867	191	-	4,058
1977.....	959,682	29,605	1,517	1,101	991,905	11,721	356	1	12,078
1978.....	1,068,931	36,600	1,538	1,112	1,108,181	14,377	540	2	14,919
1979.....	1,055,778	42,346	2,025	1,879	1,102,028	23,562	1,004	1	24,567
1980.....	1,026,790	45,663	1,951	1,284	1,075,688	5,419	880	60	6,359
1981.....	947,396	46,023	1,413	1,791	966,623	3,023	666	1	3,690
1982.....	837,358	36,240	1,430	1,438	876,466	1,891	204	4	2,099
1983.....	1,072,353	49,255	1,175	1,085	1,123,868	1,394	155	1	1,550

* Including used vehicles.

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - IMPORTS 1983

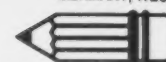
Motor Vehicles by Country of Origin

	Passenger Cars	% of Total Passenger Cars	Commercial Vehicles	% of Total Commercial Vehicles
Belgium.....	361,219	34.20	7,525	15.51
Denmark.....	2,532	0.24	83	0.17
France.....	177,774	16.83	7,377	15.21
Greece.....	4	-	1	-
Ireland.....	6	-	41	0.08
Italy.....	103,194	9.77	9,772	20.15
The Netherlands.....	6,145	0.58	1,911	3.94
United Kingdom.....	7,198	0.68	2,673	5.51
TOTAL EEC.....	658,072	62.31	29,383	60.58
Austria.....	2,874	0.27	684	1.41
Finland.....	810	0.08	25	0.05
Yugoslavia.....	-	-	9,440	19.46
Norway.....	4	-	17	0.04
Sweden.....	8,925	0.85	312	0.64
Switzerland.....	90	0.01	490	1.01
Spain.....	96,522	9.14	141	0.29
Czechoslovakia.....	1,779	0.17	121	0.25
Poland.....	1,497	0.14	11	0.02
Romania.....	296	0.03	-	-
U.S.S.R.....	9,092	0.86	-	-
Other European Countries.....	3	-	11	0.02
TOTAL EUROPE.....	779,964	73.85	40,635	83.78
Japan.....	260,200	24.64	6,825	14.07
Brazil.....	1,219	0.12	918	1.89
Mexico.....	13,841	1.31	-	-
U.S. & Canada.....	828	0.08	111	0.23
Other Countries.....	58	0.01	13	0.03
TOTAL.....	1,056,110	100.00	48,502	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIES AUTOMOBILISTICHE

GERMANY, WEST - NEW REGISTRATIONS 1950-1983

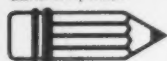
GERMANY, WEST



Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Kombinations- Kraftwagen</u>	<u>Trucks</u>	<u>Special Vehicles</u>	<u>Truck Tractors</u>	<u>Buses</u>	<u>Total</u>
1950...	149,509	-	68,925	2,359	-	3,074	223,867
1954...	295,450	25,833	60,216	4,666	-	3,289	389,454
1955...	394,135	29,726	68,820	5,227	-	3,155	501,063
1956...	473,202	32,963	75,033	5,594	-	3,125	589,917
1957...	530,303	34,336	67,662	4,259	-	3,057	639,577
1958...	639,483	51,492	75,028	3,604	1,038	3,151	773,796
1959...	772,342	55,315	82,767	4,298	1,528	3,535	1,011,819
1960...	913,915	55,824	92,721	4,649	2,438	3,892	1,073,439
1961...	1,018,241	76,887	105,290	6,547	3,230	3,973	1,213,168
1962...	1,134,224	83,216	107,062	7,248	3,479	3,700	1,338,929
1963...	1,161,917	109,083	110,415	9,260	4,054	3,553	1,398,282
1964...	1,221,481	121,499	112,161	10,737	3,986	3,483	1,473,347
1965...	1,382,829	134,735	113,319	10,652	3,716	3,505	1,648,736
1966...	1,374,743	131,381	109,795	10,103	3,412	3,921	1,633,355
1967...	1,240,458	116,197	95,383	8,552	2,986	3,971	1,467,547
1968...	1,307,843	117,246	104,594	9,690	3,870	4,396	1,547,639
1969...	1,686,919	154,129	123,779	11,372	4,985	5,217	1,986,401
1970...	1,931,391	175,732	138,555	14,458	6,437	5,219	2,271,792
1971...	1,973,933	177,624	132,911	16,596	8,037	5,371	2,314,472
1972...	1,961,241	181,722	122,428	16,050	4,781	5,772	2,291,994
1973...	1,880,009	150,002	110,459	16,545	5,442	5,541	2,168,988
1974...	1,558,770	134,240	84,150	13,798	4,173	5,585	1,800,716
1975...	1,955,633	150,415	85,332	13,330	5,031	5,339	2,215,080
1976...	2,150,492	161,575	108,656	16,653	6,430	5,622	2,449,428
1977...	2,390,878	170,400	107,983	17,533	6,404	6,039	2,699,237
1978...	2,460,439	203,315	123,030	19,363	7,449	6,360	2,819,956
1979...	2,400,211	223,188	132,176	23,058	8,600	6,461	2,793,694
1980...	2,205,042	221,145	134,534	26,586	7,899	6,508	2,601,714
1981...	2,089,115	241,220	112,774	24,466	6,006	5,314	2,478,895
1982...	1,929,823	225,714	96,951	16,122	5,559	4,917	2,279,086
1983...	2,166,266	260,508	115,724	15,982	7,090	5,336	2,570,906

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GERMANY, WEST - NEW REGISTRATIONS 1983

Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%	Manufacturer & Model	Units	%
ALFA ROMEO (I).....	12,062	0.5	FIAT (cont)		
AUSTIN ROVER (GB).....	818	-	801 (Lancia Delta, Prisma).....	4,451	4.4
AZNP-SKODA (CS).....	1,578	0.1	Others.....	1,599	1.6
BERTONE (I).....	839	-	FIAT VEICOLI (I).....	375	-
B.W.V.....	155,683	6.4	FORD.....	249,632	10.3
3,1(315,316,318/i,320/i,323i)...	91,886	59.0	GFBI,FBI (Fiesta).....	36,837	14.8
5,1(518,520/i,524TD/TDA,525/i,			ALD,GAA,AWA (Escort).....	70,378	28.2
526,528i,M535i).....	49,458	31.8	AFD (Orion).....	7,145	2.9
6CS,1(628i,630/i,633i,635i)....	2,752	1.8	GBS,GBFS-GBTS (Taurus).....	368	0.1
7(728/i,730,732i,733i,735i,745i)	11,058	7.1	GECP (Capri).....	3,821	1.5
Others.....	529	0.3	GU,GNU (Granada,D).....	24,025	9.6
CITROEN (F).....	41,749	1.7	BNC,GBC (Sierra).....	91,038	36.5
AZ (2CV).....	13,101	31.4	BNC,GBC (Sierra D).....	6,440	2.6
RB (LN).....	934	2.2	VLS,VUL,VZS (Transit).....	3,813	1.5
VD (Visa).....	8,293	19.9	VLS,VUL,VZS (Transit D).....	1,403	0.6
GX (GS,GSX/GSA).....	5,168	12.4	Others.....	4,364	1.7
XR (BX,D).....	6,728	16.1	FORD (AUSTRALIA).....	38,367	1.6
MA(Cx2000/2200/2400/Prestige/			(E)FBI,WFBT (Fiesta).....	30,083	78.4
2500).....	5,953	14.2	(E)GAA (Escort).....	7,502	19.6
Others.....	1,572	3.8	Others.....	782	2.0
PEUGEOT (F).....	29,285	1.2	FUJII HEAVY-SUBARU (J).....	5,604	0.2
104/543.....	1,443	4.9	HONDA (J).....	30,766	1.3
581(305,D).....	10,409	35.5	AF,*G,AM,SL,SS,MC (Civic).....	10,048	32.7
551 (505,D).....	9,985	34.1	AC,AD,SJ,SY (Accord).....	12,033	39.1
604,D(Turbo).....	218	0.8	AB,SM (Prelude).....	6,624	21.5
741 A(205,D).....	6,249	21.3	SU (Quinted).....	1,821	5.9
Others.....	981	3.4	Others.....	240	0.8
TALBOT TOTAL.....	20,977	0.9	ISUZU (J).....	1,488	0.1
TALBOT (F).....	19,292	0.8	JAGUAR (GB).....	940	-
21A,T 2(Horizon,D).....	9,694	50.2	LEYLAND/BL CARS (GB).....	4,014	0.2
51A,3(Samba).....	6,440	33.4	MITSUBISHI (J).....	37,516	1.5
61A,62B,T 6(1510/Solara).....	2,945	15.3	A 150 (Colt).....	13,467	35.9
918,T 9(Tagora).....	145	0.7	A 160 (Galant).....	4,156	11.1
Others.....	68	0.4	A 160 H (Sapporo).....	1,082	2.9
NATRA (F).....	1,685	0.1	A 170 (Lancer).....	827	2.2
DAIMLER-BENZ.....	246,160	10.1	A 180 (Starion).....	824	2.2
107 SL/SLC(280,350,450,500)....	3,535	1.4	A 210 A (Tredia).....	4,716	12.6
123(200,230/E/CE,250,280C/E/CE)	69,026	28.0	A 210 M (Cordia).....	2,509	6.7
123 D(200D,220D,240D,300D)....	48,070	19.5	DOOM (Space Wagon).....	446	1.2
123 T(230,250,280/E).....	11,979	4.9	LO 30 PM (L 300).....	7,255	19.3
123 TD(240TD,300TD).....	6,556	2.7	LO 40 (Pajero).....	2,083	5.5
126 S/SEL (280,380,500).....	32,686	13.3	Others.....	151	0.4
201 (190,190E).....	63,882	26.0	NISSAN-DATSUM (J).....	46,038	1.9
201 (190D).....	1,455	0.6	N/VN 10,N 12 (Cherry).....	13,715	29.8
601 KB (208), DKB (207D).....	6,352	2.6	B 11/HLB 310 (Sunny).....	10,514	22.8
460(230G,240GD,300GD).....	2,032	0.8	W/PLE 810/910 (Bluebird).....	3,952	8.6
Others.....	587	0.2	HLC 230,JC 31 (Laurel).....	2,927	6.4
DAIHATSU (J).....	6,290	0.3	HGS 130 (280 ZX).....	1,014	2.2
FIAT (I).....	101,142	4.2	K 10 (Micra).....	5,401	11.7
112(Autobianchi).....	2,123	2.1	KC 120 (Vanette).....	361	0.8
126.....	2,028	2.0	K/M 160 (Patrol).....	2,631	5.7
127.....	11,143	11.0	M 10 (Prairie).....	537	1.2
131,131 D.....	5,009	4.9	T 11 (Stanza).....	4,530	9.8
132,132 D (Argentina).....	4,323	4.3	E 23 (Urvan).....	266	0.6
138 (Ritmo,D).....	26,822	26.5	Others.....	190	0.4
141 (Panda).....	21,038	20.8	OPEL.....	416,428	17.2
146 (Uno).....	18,260	18.1	Kadett.....	165,357	39.7
147 (Fiorino Kombi).....	895	0.9	Kadett (Diesel).....	24,636	5.9
200 S 1/0,238 B 1/P.....	324	0.3	Ascona.....	109,600	26.3
280 (Ducato Kombi, Panorama)....	1,359	1.3	Ascona (Diesel).....	8,182	2.0
828,137 (Lancia Beta).....	1,686	1.7	Manta.....	12,201	2.9
830 (Lancia Gamma).....	82	0.1	Rekord.....	77,400	18.6

GERMANY, WEST - NEW REGISTRATIONS 1983 (continued)

GERMANY, WEST



Passenger Cars by Manufacturer and Model

Manufacturer & Model	Units	%	Manufacturer & Model	Units	%
OPEL (con't)			TOYO KUGYO-MAZDA (J).....	58,567	2.4
Rekord (Diesel).....	2,583	0.6	BD1,FA4,FA4V (Mazda 323).....	22,635	38.7
Commodore.....	369	0.1	GC,CB2 (Mazda 626).....	29,152	49.8
Monza.....	4,044	1.0	HB/LA4/V (Mazda 929).....	5,879	10.0
Senator.....	11,558	2.8	SA2 (RX-7).....	494	0.8
Others.....	498	0.1	Others.....	407	0.7
GENERAL MOTORS (E).....	31,518	1.3	VAZ-LADA (SU).....	8,281	0.3
Opel Corsa.....	31,412	99.7	VOLKSWAGEN.....	516,848	21.3
Others.....	106	0.3	11,15 (Kafer).....	12,022	2.4
GENERAL MOTORS (USA/CANADA).....	444	-	155 (Golf-Cabriolet).....	5,254	1.0
VAUXHALL-BEDFORD (GB).....	247	-	17,19 E (Golf).....	158,875	30.7
Chevette.....	83	33.6	17,19 E (Golf D).....	60,758	11.8
Others.....	164	66.4	17 (Jetta).....	24,729	4.8
PININFARINA (I).....	614	-	17 (Jetta D).....	6,882	1.3
PORSCHE.....	12,176	0.5	22,23,253,D,255,D (Bus,Kombi)....	24,649	4.8
911 SC.....	4,562	37.4	121,D (Bus,Kombi).....	1,344	0.3
924, Turbo.....	2,334	19.2	23,33,328 (Passat).....	78,200	15.1
928.....	818	6.7	32,328 (Passat D).....	29,740	5.8
944.....	4,368	35.9	328 (Santana).....	16,301	3.2
Others.....	94	0.8	328 (Santana D).....	1,871	0.4
RENAULT (F).....	89,299	3.7	53 (Scirocco).....	13,620	2.6
R 4, PKW.....	17,554	19.7	86 (Polo).....	72,052	13.9
R 5/A5.....	17,081	19.1	86 (Derby).....	9,395	1.8
122 B (Alpine Turbo).....	2,480	2.8	Others.....	556	0.1
R 9,D.....	20,132	22.5	AUDI NSU.....	169,204	7.0
B/C 37 (R 11,D).....	17,970	20.1	43,44 (Audi 100).....	73,054	43.2
R 14.....	471	0.5	43,44 (Audi 100 D).....	3,154	1.9
R 18,D (Turbo).....	8,083	9.1	43,44 (Audi 200).....	2,491	1.5
R 20,D.....	1,188	1.3	81 (Audi 80).....	74,881	44.2
R 30,D.....	489	0.5	81 (Audi 80 D).....	9,661	5.7
R Fuego.....	2,821	3.2	85 (Quattro).....	5,673	3.3
RT 5,RP/6W,D(Trafic Kombi- Kleinbus).....	349	0.4	Others.....	290	0.2
RT 5X,D(Trafic Microbus).....	63	0.1	VOLVO (NL).....	6,308	0.2
Others.....	618	0.7	343 500.....	5,641	89.4
ALPINE (F).....	353	-	344 500.....	650	10.3
SAABSCANIA (S), SAAB VALMET (SF)	3,718	0.2	Others.....	17	0.3
SEAT (E).....	981	-	VOLVO (S/B).....	8,953	0.4
SUZUKI (J).....	14,120	0.6	P244,D/P 245,D.....	6,620	74.0
SS80.....	2,256	16.0	704,D.....	2,170	24.2
LJ80.....	1,153	8.2	Others.....	163	1.6
SJ40.....	6,982	49.4	OTHER GERMAN MAKES.....	39	-
SJ410.....	1,579	11.2	OTHER IMPORTS.....	1,353	0.1
ST90 V.....	86	0.6			
Others.....	2,064	14.6	TOTAL (1).....	2,426,774	100.0
TOYOTA (J).....	56,000	2.3			
KP 6(Toyota 1000,Starlet).....	5,784	10.3	S U M M A R Y		
AL 1,L2 (Tercel).....	18,783	33.5	France.....	181,691	7.5
E7,E8 (Corolla).....	14,097	25.2	United Kingdom.....	6,291	0.3
MA6(Celica Supra).....	1,323	2.4	Italy.....	115,363	4.7
TA4,TA6,T 15 (Carina,II,Celica)	3,367	6.0	Japan.....	256,389	10.6
RA6,TA4C (Celica).....	1,538	2.8	The Netherlands(2).....	6,308	0.3
GX6,RX3,X6 (Cressida).....	830	1.5	Eastern Bloc.....	10,049	0.4
MS 1(Crown MS 112).....	102	0.2	Sweden.....	11,954	0.5
V 1 (Camry).....	5,227	9.3	Spain.....	70,813	2.9
H2G,H5G (Hiace).....	453	0.8	U.S.A.....	534	-
M2G (Lite Ace).....	1,161	2.1	Other Countries.....	1,212	-
R2G (Kombi-Kleinbus).....	1,802	3.2	TOTAL.....	660,604	27.2 (3)
J6 (Landcruiser).....	455	0.8			
Others.....	1,075	1.9	(1) Including 270,523 or 11.1 % cars with diesel engines.		
			(2) Including Yugoslavia		
			(3) Without Ford Fiesta (SP) and Escort (UK) 25.7%.		

KRAFTFAHRT-BUNDESAMT



GERMANY, WEST - NEW REGISTRATIONS 1983

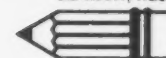
Commercial Vehicles by Manufacturer and Type

	Units		Units
Trucks and Truck Tractors			
Arb, VW - MAN.....	1,785	Other Truck Tractors	
Citroen (F).....	511	Arb, VW - MAN.....	18
DAF (NL).....	349	DAF (NL).....	141
Daihatsu (J).....	134	Daimler-Benz.....	3,926
Daimler-Benz.....	46,127	Fiat Veicoli (I).....	237
Fiat (I).....	3,857	Ford (UK).....	56
Fiat Veicoli (I).....	4,158	Magirus-Deutz.....	193
Ford (G).....	5,340	M.A.N.....	1,548
Ford (Spain).....	144	Renault VI (F).....	74
Ford (UK).....	2,485	Scania (NL).....	582
Isuzu (J).....	272	Volvo (S).....	268
Magirus-Deutz.....	3,524	Other German Makes.....	3
M.A.N.....	7,079	Other Imported Makes.....	44
Mitsubishi.....	1,565	Total.....	7,090
Nissan (J).....	1,332		
Peugeot (F).....	796	Other Trucks	
Piaggio (I).....	184	Arb, VW - MAN.....	58
Renault (F).....	3,283	Borco-Höhns.....	62
Renault VI (F).....	449	Caterpillar (USA).....	95
Scania (NL).....	1,067	Daimler-Benz.....	5,168
Suzuki (J).....	291	Faun.....	65
Talbot (F).....	1,219	Fiat (I).....	670
Toyota (J).....	2,186	Fiat Veicoli (I).....	114
Vauxhall (UK).....	177	Ford (D).....	1,415
Volkswagen.....	32,988	Frisch.....	95
Volvo (B).....	152	Hanomag.....	213
Volvo (S).....	553	Ladog.....	52
Other German Makes.....	346	Liebherr.....	108
Other Imported Makes.....	461	Linde-Güldner.....	55
Total.....	122,814	Magirus-Deutz.....	334
		M.A.N.....	312
Trucks, Including Special Vehicles			
Arb, VW - MAN.....	74	Mitsubishi (J).....	476
DAF (NL).....	75	MW-Kleinwagen.....	146
Daimler-Benz.....	4,353	Opel.....	154
Fiat Veicoli (I).....	124	Peugeot (F).....	110
Ford (UK).....	38	Renault (F).....	114
Magirus-Deutz.....	382	Toyota (J).....	297
M.A.N.....	1,645	Volkswagen.....	5,537
Renault VI (F).....	18	Other German Makes.....	607
Scania (NL).....	104	Other Imported Makes.....	697
Volkswagen.....	57	Total.....	16,954
Volvo (B).....	26		
Volvo (S).....	72	Buses	
Other German Makes.....	89	Auwärter.....	474
Other Imported Makes.....	50	Daimler-Benz.....	2,478
Total.....	7,107	Kässbohrer.....	1,073
		M.A.N.....	1,024
		Other German Makes.....	265
		Other Imported Makes.....	22
		Total.....	5,336

KRAFTFAHRT-BUNDESSTAT

GERMANY, WEST - NEW REGISTRATIONS 1979-1983

GERMANY, WEST



Passenger Cars by Manufacturer and Type

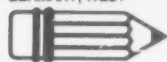
Domestic Makes	1979	1980	1981	1982	1983
B.M.W.....	153,923	138,928	133,899	127,315	155,683
Daimler-Benz.....	242,848	249,249	245,927	233,645	246,160
Ford (1).....	309,318	250,630	272,389	224,798	249,632
Opel.....	470,482	402,015	370,285	390,082	416,428
Porsche.....	12,001	10,525	9,602	10,327	12,176
Volkswagen (2).....	580,527	526,368	557,163	506,352	516,848
Audi NSU Auto Union.....	246,681	209,741	151,144	125,590	169,204
Other German Makes.....	78	49	53	53	39
Total.....	2,015,858	1,787,505	1,740,462	1,618,162	1,766,170
Imported Makes					
Alfa Romeo/Alfasud.....	22,762	14,772	13,336	11,221	12,062
Citroen.....	50,655	46,891	44,594	38,699	41,749
Fiat (Italy) (3).....	79,283	79,229	93,620	92,377	99,394
Ford (U.S.A.).....	2,603	1,414	785	127	38
Honda.....	28,693	43,051	35,226	32,072	30,766
Leyland.....	9,340	6,711	5,702	4,156	4,014
Mitsubishi.....	20,725	41,605	43,815	33,530	37,516
Nissan.....	31,979	51,503	44,722	42,490	46,038
Peugeot.....	41,208	33,328	27,816	23,353	29,285
Renault.....	129,759	113,591	100,291	83,668	89,299
Talbot (France) (4).....	38,082	31,660	26,913	24,758	20,977
Toyo Kogyo.....	32,398	46,727	44,143	40,573	58,567
Toyota.....	32,506	58,893	47,214	40,073	56,000
Volvo.....	24,997	17,065	14,200	12,511	15,261
Other Imports.....	62,551	52,242	47,496	57,767	119,638
Total.....	607,541	638,682	589,873	537,375	660,604
GRAND TOTAL.....	2,623,399	2,426,187	2,330,335	2,155,537	2,426,774
Total Import Penetration..	23.2	26.3	25.3	24.9	27.2

- (1) Including Fiesta.
 (2) Including Käffer (Mexico).
 (3) Including Fiat-Lancia and Fiat Veicoli.
 (4) Including Matra.

Import Passenger Cars by Countries

	1979	1980	1981	1982	1983
French Makes.....	10.3	9.4	8.6	7.9	7.5
Italian Makes.....	4.2	4.3	4.7	4.9	4.7
Japanese Makes.....	5.6	10.4	10.0	9.8	10.6
British Makes.....	0.6	0.5	0.4	0.3	0.3
Swedish Makes.....	0.6	0.5	0.7	0.4	0.5
U.S.A. Makes.....	0.6	0.3	0.1	-	-
Other Imports.....	1.3	0.9	0.8	1.6	3.6
Total Import Penetration..	23.2	26.3	25.3	24.9	27.2

STATISTISCHE MITTEILUNGEN DES KRAFTFAHRT-BUNDESAMTES



GERMANY, WEST - TOTAL REGISTRATIONS 1954-1983

Motor Vehicles by Type

	Passenger Cars	Kombinations- Kraftwagen	Trucks	Truck Tractors	Buses	Ambu- lances	Special Vehicles	Total
1954.....	1,534,879	49,552	611,613	-	26,451	3,754	32,369	2,258,618
1955.....	1,821,090	86,758	609,595	-	27,543	3,784	35,825	2,584,595
1956.....	2,200,033	120,473	629,749	-	29,113	3,908	39,856	3,023,132
1957.....	2,627,923	153,712	641,479	-	30,541	4,156	41,941	3,499,752
1958.....	3,171,319	203,631	653,370	-	31,518	4,223	44,090	4,108,151
1959.....	3,779,934	252,147	650,281	-	32,143	4,065	44,623	4,763,193
1960.....	4,558,605	297,612	690,118	9,121	34,131	4,168	48,209	5,641,964
1961.....	5,412,860	361,017	744,074	12,373	36,297	5,010	53,960	6,625,591
1962.....	6,348,414	422,977	775,707	15,434	37,333	5,152	58,641	7,663,658
1963.....	7,248,271	502,776	808,924	19,131	37,846	5,384	66,720	8,689,052
1964.....	8,103,623	586,066	837,384	22,197	38,053	5,700	74,936	9,667,959
1965.....	9,043,160	675,618	868,315	24,637	38,711	6,457	82,485	10,739,383
1966.....	9,890,940	756,185	887,801	26,482	39,777	6,677	91,672	11,699,534
1967.....	10,483,765	809,159	886,682	27,164	40,917	6,824	97,767	12,352,278
1968.....	11,171,369	874,330	912,614	29,106	42,728	7,099	105,653	13,142,899
1969.....	12,198,180	970,380	960,700	32,398	45,480	7,360	115,552	14,330,050
1970.....	13,298,909	1,077,575	1,009,129	36,599	48,242	7,716	126,720	15,604,890
1971.....	14,300,649	1,174,954	1,043,104	41,145	50,972	8,134	139,571	16,758,529
1972.....	15,064,119	1,259,878	1,060,156	43,023	53,763	8,574	151,074	17,640,587
1973.....	15,723,664	1,312,810	1,075,777	44,919	55,963	9,473	160,921	18,383,527
1974.....	16,009,961	1,346,315	1,066,052	45,155	58,517	9,533	168,861	18,704,394
1975.....	16,763,736	1,397,443	1,045,715	45,448	60,551	9,836	175,792	19,498,521
1976.....	17,722,117	1,458,352	1,060,649	47,470	62,123	10,851	187,651	20,549,213
1977.....	18,853,121	1,524,053	1,085,426	50,219	64,180	11,123	201,716	21,789,838
1978.....	20,006,586	1,613,111	1,125,345	54,010	66,544	11,433	220,296	23,097,325
1979.....	20,910,101	1,703,407	1,167,452	58,178	68,584	11,851	242,256	24,161,829
1980.....	21,454,655	1,781,405	1,204,046	60,867	70,518	12,900	268,326	24,852,717
1981.....	21,812,267	1,868,644	1,210,018	60,365	70,902	13,490	291,396	25,327,082
1982.....	22,085,969	1,949,938	1,189,767	60,166	70,881	13,505	313,491	25,683,717
1983.....	22,624,320	2,064,523	1,188,638	62,057	71,084	13,591	338,379	26,362,592

VERBAND DER AUTOMOBILINDUSTRIE E.V.



GREECE - SALES 1982-1983

Passenger Car Retail Sales by Manufacturer

	1983	1982	% of Total	
			1983	1982
Datsun.....	7,454	9,965	12.11	12.46
Opel.....	6,145	7,485	9.98	9.36
Ford.....	5,557	10,160	9.03	12.70
Toyota.....	5,221	7,440	8.48	9.30
Honda.....	4,986	7,755	8.10	9.70
Renault.....	4,828	3,554	7.84	4.44
Lada.....	4,756	3,388	7.73	4.24
Zastava.....	2,753	1,937	4.47	2.42
Mitsubishi.....	2,473	4,181	4.02	5.23
Fiat.....	2,281	3,244	3.71	4.06
Citroën.....	2,080	1,903	3.38	2.38
Mazda.....	1,671	1,823	2.71	2.28
B.M.W.....	1,447	1,870	2.35	2.34
Suzuki.....	1,307	2,881	2.12	3.60
Peugeot.....	1,157	1,979	1.88	2.47
Volkswagen.....	1,090	1,832	1.77	2.29
Subaru-Fuji.....	877	1,475	1.42	1.84
Autobianchi.....	795	1,094	1.29	1.37
Skoda.....	730	900	1.19	1.13
Audi.....	673	1,074	1.09	1.34
Alfa Romeo.....	598	481	0.97	0.60
Daihatsu.....	569	1,143	0.92	1.43
Seat.....	534	-	0.87	-
Mercedes.....	440	988	0.71	1.24
Lancia.....	269	288	0.44	0.36
Chrysler/Simca.....	221	295	0.36	0.37
Volvo.....	175	278	0.28	0.35
Dacia.....	87	20	0.14	0.03
Wartburg.....	81	79	0.13	0.10
Innocenti.....	44	63	0.07	0.08
Leyland/Austin.....	14	46	0.02	0.06
Hyundai.....	12	43	0.02	0.05
Other Makes.....	224	317	0.36	0.40
TOTAL.....	61,549	79,981	100.00	100.00

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE



GREECE - IMPORTS, REGISTRATIONS 1978-1983

Imports of Trucks

	1978	1979	1980	1981	1982	1983*
Germany, West.....	8,083	10,228	8,411	11,667	25,977	14,425
Japan.....	23,442	39,076	22,600	27,547	26,258	18,884
France.....	1,113	741	199	243	209	284
Italy.....	1,388	1,609	396	466	276	212
Great Britain.....	361	246	152	85	130	100
Belgium/Luxembourg.....	568	1,046	672	1,064	680	495
The Netherlands.....	489	494	299	340	511	453
U.S.A.....	64	64	57	25	33	22
Austria.....	971	551	964	376	1,681	1,564
Poland.....	244	1,139	489	295	76	8
Others.....	3,225	5,553	3,785	3,436	2,706	1,706
TOTAL.....	39,948	60,747	38,024	45,544	58,537	38,153

New Registrations

	Passenger Cars	Trucks	Buses	Total
1975.....	60,135	27,040	505	87,680
1976.....	69,922	27,547	760	98,229
1977.....	110,413	38,860	980	150,253
1978.....	108,863	42,321	1,228	152,412
1979*.....	87,169	47,998	1,578	136,745
1980**.....	40,548	52,298	1,386	94,232
1981**.....	54,879	52,756	1,150	108,785
1982**.....	91,927	57,403	722	150,052
1983**.....	75,222	43,650	922	119,794

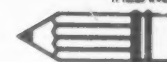
Total Registrations

1975.....	438,553	198,148	13,352	650,053
1976.....	509,334	226,573	14,139	750,046
1977.....	620,755	265,015	14,538	900,308
1978.....	728,161	306,181	15,680	1,050,022
1979*.....	822,034	356,033	17,464	1,195,531
1980**.....	858,845	389,377	16,338	1,264,560
1981**.....	907,476	440,432	16,820	1,364,728
1982**.....	991,347	495,940	17,154	1,504,441
1983**.....	1,065,483	538,020	17,445	1,620,908

* Revised data.

** Provisional data.

NATIONAL STATISTICAL SERVICE OF GREECE



IRELAND - REGISTRATIONS 1971-1983

New Registrations by Manufacturer

<u>Passenger Cars</u>	<u>1982</u>	<u>1983</u>	<u>Commercial Vehicles</u>	<u>1982</u>	<u>1983</u>
Audi.....	604	506	Bedford.....	399	382
Alfa Romeo.....	390	290	Chrysler/Talbot....	342	358
BMW.....	644	393	DAF.....	102	105
Citroen.....	336	355	Datsun.....	2,158	2,233
Nissan.....	7,498	6,738	ERF.....	-	3
Daihatsu.....	17	6	Fiat.....	524	267
Fiat.....	6,508	5,190	Foden.....	1	3
Ford.....	16,593	13,069	Ford.....	2,099	1,549
Lancia.....	186	230	Hino.....	436	575
Leyland.....	2,920	3,203	Leyland.....	602	394
Mazda.....	1,821	1,672	MAN.....	-	6
Mercedes.....	499	301	Mercedes.....	319	322
Opel.....	7,795	7,603	Peugeot.....	261	575
Peugeot.....	1,499	1,400	Opel.....	-	66
Polski Fiat.....	2	3	Renault.....	587	912
Renault.....	7,598	5,356	Scania.....	59	76
Saab.....	154	170	Seddon/Atkins.....	8	2
Talbot.....	1,063	944	Toyota.....	3,358	3,271
Toyota.....	10,744	9,825	Volkswagen.....	620	676
Vauxhall.....	261	68	Volvo.....	125	175
Volkswagen.....	4,228	2,189	Others.....	463	266
Volvo.....	1,056	889			
Others.....	413	278			
TOTAL.....	72,829	60,769	TOTAL.....	12,463	12,216

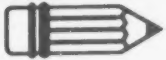
New Registration by Type

	<u>Cars</u>	<u>Commercial Vehicles</u>	<u>Total Vehicles</u>
1970.....	52,806	8,981	79,027
1971.....	51,898	7,590	74,361
1972.....	63,811	8,629	85,856
1973.....	75,532	10,412	99,283
1974.....	61,822	9,049	82,379
1975.....	54,036	6,831	70,121
1976.....	70,533	7,929	89,146
1977.....	83,668	9,394	104,746
1978.....	107,555	12,689	131,985
1979.....	95,938	13,798	122,309
1980.....	94,210	12,151	117,361
1981.....	106,074	12,557	129,500
1982.....	72,829	12,463	91,460
1983.....	69,769	11,516	81,285

Total Registrations by Type

	<u>1976</u>	<u>1977</u>	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Private Cars.....	551,117	572,692	638,740	682,958	734,371	774,594	709,000	718,555
Goods Vehicles.....	53,532	53,251	59,585	61,543	65,052	67,014	68,087	69,978
Motor Cycles.....	36,025	33,649	30,866	28,785	28,488	28,140	25,676	25,208
Mobile Machines....	844	849	890	894	921	942	904	857
Hearses.....	418	486	481	447	475	480	502	550
Tractors,								
Excavators.....	67,577	71,819	71,762	67,189	69,118	66,273	64,382	67,595
Public Service								
Vehicles.....	7,871	7,511	6,800	6,651	6,465	6,540	7,742	8,231
Exempt Vehicles....	7,432	7,413	5,447	4,744	6,141	5,835	5,847	6,407
TOTAL (all classes)	724,816	747,670	814,571	853,211	911,031	949,818	882,140	897,381

THE SOCIETY OF THE IRISH MOTOR INDUSTRY



IRELAND - TOTAL REGISTRATIONS 1983

Age of Passenger Cars in Use (Year of First Registration)

	<u>Units</u>	<u>% of Total</u>
Prior to 1973.....	53,990	7.5
1973.....	28,425	4.0
1974.....	29,705	4.1
1975.....	32,189	4.5
1976.....	46,241	6.4
1977.....	71,672	10.0
1978.....	89,979	12.5
1979.....	82,350	11.5
1980.....	84,273	11.7
1981.....	93,532	13.0
1982.....	65,812	9.2
1983.....	40,307	5.6
Total.....	718,475	100.0

Passenger Cars by Fuel Type as of September 30, 1983

	<u>Gas</u>		<u>Diesel</u>		<u>Other</u>		<u>Total</u>
	<u>Units</u>	<u>Percent</u>	<u>Units</u>	<u>Percent</u>	<u>Units</u>	<u>Percent</u>	
<u>CARS</u>							
Up to 16 hp	683,192	97.1	17,019	2.4	3,679	0.5	703,890
Over 16 hp	10,547	72.7	3,661	25.2	309	2.1	14,517
Goods Vehicles	27,103	38.7	41,645	59.5	1,257	1.8	70,005
All Others	34,684	31.9	73,519	67.6	571	0.5	108,775
Total	755,527	84.2	135,844	15.1	5,816	0.7	897,187

SIMI/DoE

ITALY - PRODUCTION 1946-1983



Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.....	10,989	17,994	-	28,983
1947.....	25,375	16,063	2,298	43,736
1948.....	44,425	13,756	1,772	59,953
1949.....	65,379	18,702	1,973	86,054
1950.....	101,310	23,557	2,980	127,847
1951.....	119,267	24,836	1,450	145,553
1952.....	113,653	23,259	1,534	138,446
1953.....	143,610	28,424	2,286	174,320
1954.....	180,866	33,758	2,091	216,715
1955.....	230,988	34,926	2,852	268,766
1956.....	279,909	33,440	2,453	315,802
1957.....	318,791	30,777	2,247	351,815
1958.....	369,386	32,140	2,034	403,560
1959.....	470,674	27,905	2,205	500,784
1960.....	595,923	45,792	2,918	644,633
1961.....	693,695	62,816	2,629	759,140
1962.....	877,860	65,350	3,583	946,793
1963.....	1,105,291	71,579	3,666	1,180,536
1964.....	1,028,930	58,305	2,843	1,090,078
1965.....	1,103,932	69,298	2,318	1,175,548
1966.....	1,282,418	80,733	2,747	1,365,898
1967.....	1,439,211	100,369	3,089	1,542,669
1968.....	1,544,932	115,420	3,296	1,663,648
1969.....	1,477,366	115,747	2,838	1,595,951
1970.....	1,719,715	131,503	3,034	1,854,252
1971.....	1,701,064	112,163	3,792	1,817,019
1972.....	1,732,379	103,216	4,198	1,839,793
1973.....	1,823,333	129,940	4,721	1,957,994
1974.....	1,630,686	133,375	8,454	1,772,515
1975.....	1,348,544	103,673	6,412	1,458,629
1976.....	1,471,308	114,298	5,071	1,590,677
1977.....	1,440,470	138,570	4,877	1,583,917
1978.....	1,508,599	142,208	5,308	1,656,115
1979.....	1,480,991	145,415	5,883	1,632,289
1980.....	1,445,221	158,121	8,514	1,611,856
1981.....	1,257,340	167,992	8,411	1,433,743
1982.....	1,297,351	149,005	6,687	1,453,043
1983.....	1,395,531	172,220	7,400	1,575,151

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1960-1983

Commercial Vehicles by Weight Groups

	Under 2 t.	2-4 t.	4-6 t.	6-12 t.	Over 12 t.	Total
1961.....	793	22,407	2,794	23,558	13,264	62,816
1962.....	668	25,132	3,070	24,761	11,719	65,350
1963.....	2,315	26,969	5,890	18,147	18,258	71,579
1964.....	1,864	26,013	5,351	14,064	11,013	58,305
1965.....	19,740	19,708	10,439	12,911	6,500	69,298
1966.....	24,776	21,181	9,917	12,563	12,296	80,733
1967.....	24,402	29,495	11,895	15,760	18,817	100,369
1968.....	24,195	36,648	12,568	18,698	23,311	115,420
1969.....	22,470	44,842	11,284	15,995	21,156	115,747
1970.....	25,433	48,024	13,505	19,033	25,408	131,403
1971.....	25,502	37,919	12,892	17,761	18,089	112,163
1972.....	22,275	38,415	10,969	16,843	14,714	103,216
1973.....	21,819	52,056	11,996	21,566	22,503	129,940
1974.....	20,984	50,813	13,589	18,464	29,525	133,375
1975.....	12,825	42,965	15,231	9,679	22,973	103,673
1976.....	18,711	50,141	11,597	10,848	23,001	114,298
1977.....	21,689	63,522	13,231	12,968	27,160	138,570
1978.....	29,030	70,212	14,909	8,672	19,385	142,208
1979.....	37,848	70,663	12,597	7,519	16,875	145,502
1980.....	47,073	68,862	13,433	8,940	19,813	158,121
1981.....	37,050	81,277	9,709	15,509	24,447	167,992
1982.....	16,533	96,107	9,731	13,634	13,000	149,005
1983.....	16,556	113,328	12,608	16,400	13,328	172,220

Commercial Vehicles by Loading Capacity

	0-1.5 t.	2.5 t.	3.5 t.	5 t.	7 t.	Over 7 t.	Total
1960.....	12,753	6,226	2,720	8,130	5,727	10,236	45,792
1961.....	19,346	9,673	3,260	11,150	8,902	10,485	62,816
1962.....	23,679	8,696	2,928	12,124	7,256	10,667	65,350
1963.....	23,808	11,366	4,556	12,691	2,123	17,035	71,579
1964.....	24,206	9,022	4,643	7,898	1,892	10,644	58,305
1965.....	36,583	11,752	5,101	7,840	1,522	6,500	69,298
1966.....	44,239	9,747	3,454	8,280	2,717	12,296	80,733
1967.....	50,463	14,136	4,020	9,142	4,752	17,856	100,369
1968.....	56,376	16,075	5,527	9,823	5,478	22,141	115,420
1969.....	60,597	17,120	4,763	7,468	4,926	20,873	115,747
1970.....	67,070	19,029	4,871	6,712	8,438	25,383	131,503
1971.....	55,949	19,818	3,982	5,093	6,298	21,023	112,163
1972.....	53,019	18,043	3,768	4,302	4,627	19,457	103,216
1973.....	67,326	17,380	6,330	6,578	8,833	23,493	129,940
1974.....	56,783	26,411	6,677	5,716	8,263	29,525	133,375
1975.....	43,666	21,506	9,243	3,869	2,416	22,973	103,673
1976.....	54,974	24,440	4,731	4,418	2,734	23,001	114,298
1977.....	56,409	39,591	7,302	6,301	1,807	27,160	138,570
1978.....	59,589	47,533	11,623	3,702	376	19,385	142,208
1979.....	65,970	50,547	7,410	4,239	461	16,875	145,502
1980.....	72,832	50,080	8,113	4,467	2,807	19,813	158,121
1981.....	75,898	48,559	4,357	8,879	5,852	24,447	167,992
1982.....	82,183	37,416	4,346	7,512	4,548	13,000	149,005
1983.....	95,935	43,827	6,402	8,984	3,744	13,328	172,220

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1983



Motor Vehicles by Manufacturer and Type

	ALFA ROMEO				LANCIA			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1953.....	3,477	942	328	4,747	7,658	1,271	166	9,095
1954.....	3,826	2,403	40	6,269	11,782	2,351	244	14,377
1955.....	5,919	6,049	180	12,148	6,572	2,381	335	9,288
1956.....	11,748	6,166	112	18,026	5,746	1,607	294	7,647
1957.....	16,675	5,930	286	22,891	10,269	1,861	107	12,237
1958.....	22,199	5,061	178	27,438	10,911	788	115	11,814
1959.....	32,089	2,257	34	34,380	12,130	1,109	201	13,440
1960.....	57,870	4,138	4	62,012	21,022	2,470	392	23,884
1961.....	57,181	3,030	234	60,445	27,119	3,126	175	30,420
1962.....	56,460	1,309	94	57,863	26,615	2,080	219	28,914
1963.....	85,605	1,305	164	87,074	40,921	3,019	215	44,155
1964.....	65,193	1,085	107	66,385	28,988	1,695	131	30,814
1965.....	61,236	729	60	62,025	25,949	759	65	26,773
1966.....	59,971	910	-	60,881	36,988	1,054	134	38,176
1967.....	76,831	1,987	-	78,818	43,172	1,247	93	44,512
1968.....	97,220	2,499	-	99,719	36,668	2,074	140	38,882
1969.....	104,305	2,698	-	107,003	31,556	1,510	200	33,266
1970.....	107,989	3,315	-	111,304	44,542	1,233	196	45,971
1971.....	123,309	3,708	-	127,017	52,789	40	65	52,894
1972.....	140,595	2,814	-	143,409	41,778	-	222	42,000
1973.....	204,902	3,081	-	207,983	52,631	-	175	52,806
1974.....	208,386	2,609	-	210,995	44,920	-	19	44,939
1975.....	189,682	2,128	-	191,810	45,745	-	-	45,745
1976.....	201,145	2,031	-	203,176	63,348	-	-	63,348
1977.....	201,118	2,057	-	203,175	68,944	-	-	68,944
1978.....	219,501	3,098	-	222,599	52,462	-	-	52,462
1979.....	207,514	2,036	-	209,550	60,459	-	-	60,459
1980.....	219,571	1,672	-	221,243	110,756	-	-	110,756
1981.....	197,287	1,570	-	198,857	78,257	-	-	78,257
1982.....	188,773	949	-	189,722	68,162	-	-	68,162
1983.....	206,926	1,190	-	208,116	104,896	-	-	104,896

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1953-1983 (continued)

Motor Vehicles by Manufacturer and Type

	F I A T			O. M.			F I A T: Autobianchi		
	Passenger Cars			Trucks			Passenger Cars		
			Total		Buses	Total			Total
1953...	131,324	18,937	151,667	7,422	368	7,790	-	569	569
1954...	163,484	18,888	183,657	8,352	492	8,844	-	915	915
1955...	217,937	18,428	238,180	6,734	481	7,215	-	1,044	1,044
1956...	261,956	18,939	282,514	5,827	403	6,230	-	164	164
1957...	290,385	16,643	308,464	6,013	418	6,431	750	617	1,367
1958...	333,715	10,267	345,194	5,836	362	6,198	10,898	487	11,385
1959...	412,682	16,524	430,790	6,884	237	7,121	12,665	385	13,050
1960...	500,527	27,123	529,849	10,767	190	10,957	14,787	510	15,297
1961...	566,284	39,627	607,667	13,304	326	13,630	25,553	2,806	28,359
1962...	748,608	45,301	796,339	12,828	665	13,493	24,296	3,784	28,080
1963...	909,887	45,311	957,914	17,546	398	17,944	37,242	2,857	40,099
1964...	881,702	37,216	921,048	14,683	389	15,072	31,538	2,031	33,569
1965...	957,941	49,883	1,009,526	15,675	421	16,096	32,713	1,533	34,246
1966...	1,110,701	60,672	1,173,324	14,287	608	14,895	37,422	1,842	39,264
1967...	1,233,892	73,835	1,309,934	17,815	722	18,537	37,778	2,948	40,726
1968...	1,301,751	83,931	1,388,220	20,831	561	21,392	56,782	2,805	59,587
1969...	1,219,161	89,804	1,311,114	18,753	445	19,198	72,799	2,982	75,781
1970...	1,418,929	102,164	1,523,452	22,274	428	22,702	95,447	2,517	97,964
1971...	1,371,729	86,968	1,461,836	20,311	555	20,866	87,958	1,136	89,094
1972...	1,368,216	81,830	1,453,115	17,145	898	18,043	113,399	1,427	114,826
1973...	1,390,251	100,294	1,494,574	25,322	502	25,824	113,896	1,243	115,139
1974...	1,205,754	103,533	1,314,118	25,984	3,604	29,588	108,314	1,249	109,563
1975...	1,006,660	78,685	1,089,659	21,618	2,098	23,716	71,347	1,242	72,589
1976...	1,098,182	90,895	1,193,244	20,036	904	20,940	93,874	1,336	95,210
1977...	1,057,261	114,077	1,175,827	21,179	388	21,567	72,704	1,257	73,961
1978...	1,104,026	126,905	1,235,782	12,205	457	12,662	89,436	-	89,436
1979...	1,081,473	125,519	1,212,327	13,597	116	13,713	88,734	-	88,734
1980...	995,455	137,691	1,140,471	15,806	643	16,449	76,585	-	76,585
1981...	876,985	140,828	1,023,503	15,783	1,532	17,315	76,987	-	76,987
1982...	927,370	106,972	1,037,884	9,262	2,000	11,262	78,047	-	78,047
1983...	975,151	135,114	1,116,850	See Iveco-Fiat			80,149	-	80,149

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - PRODUCTION 1982-1983



Motor Vehicles by Manufacturer and Type

	Passenger Cars	Commercial	Trucks	Buses	Total
1982					
Alfa Romeo Auto	188,773	260	689	-	189,722
Bertone	7,439	-	-	-	7,439
De Tomaso	83	-	-	-	83
Fiat Auto					
Fiat	925,147	27,710	-	-	952,857
Autobianchi	78,047	-	-	-	78,047
Lancia	68,162	-	-	-	68,162
Ferrari	2,223	-	-	-	2,223
Inbus	-	-	-	803	803
IVECO (Stabilimenti Italia)					
Fiat V.I.	-	-	51,437	3,542	54,979
OM	-	-	9,262	2,000	11,262
Magirus	-	-	2,674	-	2,674
Lamborghini	110	-	-	-	110
Maserati	2,265	-	-	-	2,265
Menarini	-	-	-	342	342
Nuova Innocenti	21,646	-	-	-	21,646
Pininfarina	3,456	-	-	-	3,456
Sevel					
Fiat	-	27,825	-	-	27,825
PSA	-	29,148	-	-	29,148
TOTAL	1,297,351	84,943	64,062	6,687	1,453,043
1983					
Alfa Romeo Auto	206,926	433	757	-	208,116
Bertone	6,605	-	-	-	6,605
De Tomaso	77	-	-	-	77
Fiat Auto					
Fiat	972,785	28,882	-	-	1,001,667
Autobianchi	80,149	-	-	-	80,149
Lancia	104,896	-	-	-	104,896
Ferrari	2,366	-	-	-	2,366
Inbus	-	-	-	607	607
Iveco Fiat	-	-	70,331	6,585	76,916
Lamborghini	184	-	-	-	184
Maserati	5,333	-	-	-	5,333
Menarini	-	-	-	208	208
Nuova Innocenti	13,688	-	-	-	13,688
Pininfarina	2,522	-	-	-	2,522
Sevel					
Fiat	-	35,901	-	-	35,901
PSA	-	35,916	-	-	35,916
TOTAL	1,395,531	101,132	71,088	7,400	1,575,151

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1950-1983

Motor Vehicles by Type

	Passenger Cars	Industrial Vehicles	Buses	Total	EXPORTS TO U.S.A.		
					Passenger Cars	Industrial Vehicles	Total
1950.....	19,649	2,205	51	21,905	-	-	N.A.
1951.....	28,905	3,101	244	32,250	-	-	N.A.
1952.....	25,007	1,319	134	26,460	-	-	N.A.
1953.....	30,155	1,105	246	31,506	-	-	N.A.
1954.....	40,758	3,058	320	44,136	169	-	169
1955.....	69,397	4,665	583	74,645	324	-	324
1956.....	78,423	8,197	414	87,034	1,150	1	1,151
1957.....	110,990	7,721	412	119,123	13,226	3	13,229
1958.....	161,204	7,537	512	169,253	30,759	3	30,762
1959.....	216,881	3,868	445	221,194	48,113	81	48,194
1960.....	197,935	5,632	368	203,935	16,244	9	16,253
1961.....	234,893	9,548	598	245,039	9,933	7	9,940
1962.....	305,429	12,695	970	319,094	11,667	-	11,667
1963.....	291,876	12,421	977	305,274	13,024	-	13,024
1964.....	313,088	17,193	841	331,122	10,702	-	10,702
1965.....	307,534	18,324	873	326,731	9,390	6	9,396
1966.....	371,632	20,822	1,115	393,569	14,383	-	14,383
1967.....	404,401	20,821	1,633	426,855	17,242	-	17,242
1968.....	557,695	28,352	1,099	587,146	36,530	-	36,530
1969.....	594,590	34,242	1,244	630,076	41,360	-	41,360
1970.....	632,128	37,706	1,198	671,032	45,583	-	45,583
1971.....	640,193	38,448	1,875	680,516	52,580	-	52,580
1972.....	659,112	39,048	1,594	699,754	60,300	-	60,300
1973.....	656,285	47,653	1,410	705,348	52,450	-	52,450
1974.....	686,244	42,786	4,738	733,768	107,910	3	107,913
1975.....	661,310	46,590	2,597	710,497	108,295	-	108,295
1976.....	696,409	48,510	338	745,257	66,037	1	66,038
1977.....	644,403	68,368	1,568	714,339	54,894	1	54,895
1978.....	640,294	73,215	1,313	714,822	72,246	(-1)	72,245
1979.....	647,215	77,270	775	725,260	73,678	57	73,735
1980.....	511,239	77,282	3,105	591,626	37,742	1,935	39,677
1981.....	405,356	87,243	3,890	496,489	17,278	1,210	18,488
1982.....	437,311	87,478	3,203	527,992	6,206	2,709	8,915
1983.....	491,510	105,682	3,773	600,965	6,706	2,925	9,631

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1982-1983



Motor Vehicles by Manufacturer and Type

	Passenger Cars	Commercial	Trucks	Buses	Total
1983					
Alfa Romeo Auto	92,935	-	-	-	92,935
Bertone	3,639	-	-	-	3,639
De Tomaso	65	-	-	-	65
Fiat Auto					
Fiat	333,510	22,039	-	-	355,549
Autobianchi	21,761	-	-	-	21,761
Lancia	32,060	-	-	-	32,060
Ferrari	1,815	-	-	-	1,815
Iveco Fiat	-	-	47,731	3,773	51,504
Lamborghini	147	-	-	-	147
Maserati	651	-	-	-	651
Nuova Innocenti	2,573	-	-	-	2,573
Pininfarina	2,354	-	-	-	2,354
Sevel PSA	-	35,912	-	-	35,912
TOTAL	491,510	57,951	47,731	3,773	600,965
1982					
Alfa Romeo Auto	91,170	-	32	-	91,202
Bertone	4,867	-	-	-	4,867
De Tomaso	70	-	-	-	70
Fiat Auto					
Fiat	291,843	18,758	-	-	310,601
Autobianchi	20,343	-	-	-	20,343
Lancia	21,317	-	-	-	21,317
Ferrari	1,348	-	-	-	1,348
Iveco (Stabilimenti Italia)					
Fiat V.I.	-	-	31,846	700	32,546
OM	-	-	6,645	2,503	9,148
Magirus	-	-	1,049	-	1,049
Lamborghini	95	-	-	-	95
Maserati	292	-	-	-	292
Nuova Innocenti	3,220	-	-	-	3,220
Pininfarina	2,746	-	-	-	2,746
Sevel PSA	-	29,148	-	-	29,148
TOTAL	437,311	47,906	39,572	3,203	527,992

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - EXPORTS 1983

Motor Vehicles by Country of Destination

	Passenger Cars	Commercial Vehicles	Total		Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg..	25,660	2,870	28,530	Zambia.....	241	5	246
Denmark.....	6,844	1,228	8,072	Other Countries.....	668	646	1,314
France.....	125,354	46,728	172,082				
Germany, West.....	93,097	12,216	105,313	Africa.....	16,314	7,811	24,125
Greece.....	3,132	416	3,548	Canada.....	660	9	669
Ireland.....	4,662	464	5,126	Guatemala.....	169	-	169
The Netherlands.....	34,881	2,072	36,953	Colombia.....	628	22	650
United Kingdom.....	54,051	10,896	64,947	Ecuador.....	139	1	140
EEC.....	347,681	76,890	424,571	Guadaloupe.....	490	-	490
Austria.....	18,481	2,354	20,835	Martinique.....	488	2	490
Czechoslovakia.....	287	3	290	U.S.A.....	6,706	2,925	9,631
Finland.....	7,333	968	8,301	Venezuela.....	1,490	884	2,374
Gibraltar.....	70	11	81	Panama.....	262	8	270
Iceland.....	186	-	186	Other Countries.....	258	29	287
Yugoslavia.....	2,116	119	2,235	America.....	11,290	3,880	15,170
Malta.....	461	7	468	Saudi Arabia.....	555	443	998
Norway.....	2,655	477	3,132	Cyprus.....	652	20	672
Poland.....	362	3	365	United Arab Emirates	86	48	134
Portugal.....	9,527	353	9,880	Kuwait.....	260	12	272
Spain.....	7,298	2,289	9,587	Japan.....	1,852	1	1,853
Sweden.....	8,023	1,050	9,073	Jordan.....	231	106	337
Switzerland.....	33,003	2,302	35,305	Israel.....	7,697	274	7,971
Turkey.....	190	61	251	Iraq.....	23	166	189
Hungary.....	7	2	9	Yemen.....	40	294	334
Other Countries.....	107	14	121	Lebanon.....	1,101	86	1,187
Europe.....	437,787	86,903	524,690	Malaysia.....	415	3	418
Algeria.....	185	572	757	Syria.....	71	439	510
Angola.....	41	115	156	Taiwan.....	732	32	764
Canary Islands.....	82	316	398	Other Countries.....	1,348	331	1,679
Egypt.....	3,327	247	3,574	Asia.....	15,063	2,255	17,318
Ethiopia.....	80	934	1,014	Australia.....	1,055	3	1,058
Gabon.....	71	8	79	New Zealand.....	365	-	365
Libya.....	781	1,609	2,390	New Caledonia.....	431	14	445
Morocco.....	2,669	3	2,672	Polynesia.....	330	14	344
Reunion Island.....	509	68	577	Other Countries.....	11	1	12
Nigeria.....	18	1,415	1,433	Oceania.....	2,192	32	2,224
Rep. S. Africa.....	5,636	59	5,695	Tourist Deliveries..	18	5	23
Senegal.....	62	40	102	TOTAL.....	482,664	100,886	583,550
Somalia.....	276	346	622				
Sudan.....	28	98	126				
Tanzania.....	651	66	717				
Tunisia.....	989	1,264	2,253				

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1951-1983



Total Imports by Type

	TOTAL IMPORTS*					IMPORTS FROM U.S.A.		
	Passenger	Trucks	Buses	Chassis	Total	Passenger	Industrial	Total
	Cars					Cars	Vehicles	
1951.....	857	209	1	-	1,067	152	13	165
1952.....	1,499	130	2	-	1,631	308	19	327
1953.....	1,639	166	2	-	1,807	235	5	240
1954.....	1,947	219	1	-	2,167	284	8	292
1955.....	3,043	643	42	-	3,728	181	14	195
1956.....	4,220	676	-	-	4,896	234	7	241
1957.....	4,734	243	2	-	4,979	302	16	318
1958.....	5,418	571	-	-	5,989	260	40	300
1959.....	10,737	1,215	6	-	11,958	311	18	329
1960.....	18,279	2,414	9	-	20,702	559	7	566
1961.....	33,703	5,774	8	-	39,485	504	5	509
1962.....	95,157	10,283	38	-	105,478	442	27	469
1963.....	191,194	13,646	64	-	204,904	124	142	266
1964.....	116,870	10,312	78	-	127,260	192	97	289
1965.....	103,037	8,391	95	-	111,523	163	153	316
1966.....	115,095	9,878	74	-	125,047	125	123	248
1967.....	141,169	11,675	94	-	152,938	175	126	301
1968.....	184,259	10,235	133	-	194,627	125	99	224
1969.....	257,477	12,291	11	-	269,779	99	133	232
1970.....	459,942	12,514	121	-	472,577	148	186	334
1971.....	396,151	14,457	94	-	410,702	136	278	414
1972.....	420,185	23,474	272	-	443,931	107	193	300
1973.....	418,371	25,736	60	-	444,167	159	199	358
1974.....	335,353	31,166	138	-	366,657	336	139	475
1975.....	378,703	31,171	943	-	410,817	274	76	350
1976.....	487,141	53,030	1,625	-	541,796	148	109	257
1977.....	477,573	68,002	1,262	-	546,837	128	147	275
1978.....	531,332	66,837	1,583	758	600,510	468	92	560
1979.....	647,650	68,299	2,244	1,389	719,582	679	91	770
1980.....	940,741	71,593	1,743	1,790	1,015,867	2,815	375	3,190
1981.....	897,980	83,589	1,362	1,823	984,754	1,554	187	1,741
1982.....	884,631	70,714	682	1,219	957,246	1,086	139	1,225
1983.....	659,996	58,186	483	535	719,200	656	110	766

* Includes some used vehicles.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - IMPORTS 1983

Motor Vehicles by Country of Origin and Type

Countries of Origin	Passenger Cars	Commercial Vehicles	Total
Belgium/Luxembourg.....	60,134	4,198	64,332
Denmark.....	372	65	437
France.....	223,144	11,518	234,662
Germany, West.....	186,233	10,520	196,753
Greece.....	3	15	18
Ireland.....	-	15	15
The Netherlands.....	6,878	1,637	8,515
United Kingdom.....	9,445	1,549	10,994
EEC.....	486,209	29,517	515,726
Austria.....	1,114	265	1,379
Czechoslovakia.....	1,665	-	1,665
Finland.....	7	7	14
Yugoslavia.....	241	2,680	2,921
Poland.....	28,066	-	28,066
Portugal.....	550	1,067	1,617
Romania.....	194	121	315
Spain.....	74,570	1,084	75,654
Sweden.....	6,631	193	6,824
Switzerland.....	330	212	542
U.S.S.R.....	1,056	1	1,057
Other Countries.....	16	106	122
EUROPE....	600,649	35,253	635,902
Algeria.....	12	20	32
U.S.A.....	558	78	636
Argentina.....	3,050	-	3,050
Brazil.....	32,416	13,182	45,598
Mexico.....	54	-	54
South Korea.....	636	-	636
Japan.....	1,770	108	1,878
Other Countries.....	83	104	187
TOTAL ALL COUNTRIES.....	639,228	48,745	687,973

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - SALES 1981-1983

ITALY



Passenger Car Retail Sales by Manufacturer

	1 9 8 3		1 9 8 2		1 9 8 1	
	Units	%	Units	%	Units	%
Italian Makes	1,002,565	63.5	998,470	59.3	1,027,452	59.1
Alfa Romeo.....	104,193	6.6	106,655	6.3	112,544	6.5
Fiat.....	744,268	47.2	750,873	44.6	779,984	44.9
Lancia/Autobianchi.....	131,862	8.3	118,914	7.1	114,096	6.6
Nuova Innocenti.....	13,723	0.9	19,778	1.2	20,258	1.2
Other Domestic.....	8,519	0.5	2,250	0.1	570	-
Imports	575,348	36.5	685,356	40.7	711,830	41.0
Audi.....	21,487	1.4	25,140	1.5	21,791	1.3
BL.....	23,974	1.5	31,630	1.9	25,835	1.5
B.M.W.....	27,912	1.8	25,931	1.5	34,482	2.0
Citroen.....	57,920	3.7	74,529	4.4	78,340	4.5
Ford.....	72,275	4.6	84,916	5.0	92,638	5.3
Mercedes.....	13,351	0.8	13,143	0.8	15,405	0.9
Opel/GM.....	54,849	3.5	62,215	3.7	60,412	3.5
Peugeot/Talbot.....	43,451	2.8	68,050	4.0	33,283	1.9
Porsche.....	1,054	0.1	1,161	0.1	1,382	0.1
Renault.....	161,507	10.3	185,871	11.0	176,721	10.2
Talbot/Simca.....	-	-	-	-	57,266	3.3
Volkswagen.....	68,459	4.4	89,089	5.3	92,396	5.3
Volvo.....	17,203	1.1	14,727	0.8	15,348	0.9
Datsun.....	110	-	169	-	200	-
Hyundai.....	511	-	433	-	-	-
Honda.....	298	-	171	-	182	-
Mazda.....	52	-	89	-	144	-
Seat.....	3,639	0.2	-	-	-	-
Skoda.....	1,643	0.1	1,252	0.1	-	-
Subaru.....	430	-	437	-	-	-
Suzuki.....	625	-	528	-	192	-
Toyota.....	469	-	549	-	551	-
Mitsubishi.....	322	-	383	-	472	-
Lada/Niva.....	619	-	1,304	0.1	652	-
Moskvitch.....	98	-	231	-	370	-
Vaz.....	222	-	207	-	418	-
Zaz.....	41	-	260	-	579	-
Mini Moke.....	30	-	71	-	54	-
Lafer.....	5	-	18	-	35	-
Jeep.....	412	-	797	0.1	1,023	0.1
Saab.....	2,343	0.2	2,027	0.1	1,612	0.1
Rolls Royce.....	37	-	28	-	47	-
TOTAL DOMESTIC & IMPORTS	1,577,913	100.0	1,683,826	100.0	1,739,282	100.0

NOTE: - is less than 0.05

ANFIA & UNRAE



ITALY - NEW REGISTRATIONS 1982

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks	Special Vehicles	Truck Tractors	Buses	Total
Domestic						
Alfa Romeo.....	115,696	606	54	-	51	116,407
Astra.....	-	226	448	-	-	674
Autobianchi.....	59,173	3	-	-	-	59,176
Bertone.....	634	-	-	-	-	634
Cometto.....	-	8	-	-	-	8
De Tomaso.....	6	-	-	-	-	6
Ferrari.....	581	-	-	-	-	581
Fiat.....	720,716	62,582	4,975	1,773	3,655	793,701
Giannini.....	91	-	-	-	-	91
Inbus.....	-	-	-	-	110	110
Lamborghini.....	3	-	-	-	-	3
Lancia.....	62,413	1	-	-	1	62,415
Lawil.....	8	-	1	-	-	9
Maserati.....	755	-	-	-	-	755
Menarini.....	-	-	-	-	346	346
Nuova Innocenti.....	22,063	-	-	-	-	22,063
O.M.....	87	4,613	310	57	18	5,085
Perlini.....	-	33	-	-	-	33
Pininfarina.....	66	-	-	-	-	66
Scoiattolo.....	4	-	-	-	-	4
Siccar.....	-	-	-	-	599	599
Other Makes.....	163	459	48	5	33	708
Total Domestic.....	982,459	68,531	5,836	1,835	4,813	1,063,474
Imports						
Brazil						
Fiat.....	49,215	3,671	-	-	-	52,886
Lafer.....	47	-	-	-	-	47
Puma.....	25	-	-	-	-	25
Total.....	49,287	3,671	-	-	-	52,958
Czechoslovakia (Skoda).. South Korea (Hyundai)...	1,406 266	1 -	- -	- -	- -	1,407 266
France						
Berliet.....	-	40	6	48	1	95
Citroen.....	88,697	880	32	-	14	89,623
Matra.....	1,557	-	-	-	-	1,557
Peugeot.....	32,972	1,900	49	-	11	34,932
Renault.....	195,236	8,154	237	168	43	203,838
Saviem.....	4	299	19	-	-	322
Talbot/Simca.....	42,347	1,544	3	-	4	43,898
Unic.....	-	7	1	-	-	8
Other Makes.....	147	1	-	-	-	148
Total.....	360,960	12,825	347	216	73	374,421

ITALY - NEW REGISTRATIONS 1982 (continued)



Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks	Special Vehicles	Truck Tractors	Buses	Total
West Germany						
Audi.....	29,057	-	-	-	-	29,057
B.M.W.....	33,549	-	-	-	-	33,549
Ford.....	64,497	13,385	3,310	43	217	81,452
Hanomag.....	-	8	-	-	-	8
Kassel.....	-	-	-	-	117	117
Magirus-Deutz.....	-	778	145	80	7	1,010
M.A.N.....	-	273	66	97	9	445
Mercedes.....	15,466	4,780	608	548	327	21,729
NSU.....	2	-	-	-	-	2
Opel.....	61,822	1,536	15	-	11	63,384
Porsche.....	1,612	-	-	-	-	1,612
Setra.....	-	1	1	-	63	65
Volkswagen.....	107,810	8,088	623	-	42	116,563
Other Makes.....	106	3	1	1	-	111
Total.....	313,921	28,852	4,769	769	793	349,104
Japan						
Daihatsu.....	179	6	-	-	-	185
Datsun.....	175	-	-	-	-	175
Honda.....	200	-	-	-	-	200
Mazda.....	100	-	-	-	-	100
Mitsubishi.....	473	-	-	-	-	473
Subaru.....	377	-	-	-	-	377
Suzuki.....	369	210	-	-	-	579
Toyota.....	359	274	1	-	-	634
Other Makes.....	1	-	-	-	-	1
Total.....	2,233	490	1	-	-	2,724
The Netherlands						
Daf.....	1	206	30	125	3	365
Scania.....	-	591	107	751	-	1,449
Other Makes.....	-	12	-	-	2	14
Total.....	1	809	137	876	5	1,828
Poland (Polski-Fiat)....						
	33,233	-	-	-	-	33,233
United Kingdom						
Austin.....	23,089	10	-	-	1	23,100
Ford.....	550	-	-	1	-	551
Jaguar.....	536	-	-	-	-	536
Morris.....	2,308	58	6	-	-	2,372
Leyland Sherpa.....	161	913	65	-	-	1,139
Rolls Royce/Bentley.....	22	-	-	-	-	22
Rover.....	4,296	472	8	-	1	4,777
Sunbeam.....	3,442	-	-	-	-	3,442
Triumph.....	1,876	-	-	-	-	1,876
Vauxhall-Bedford.....	1,081	4,456	377	54	3	5,971
Other Makes.....	49	3	-	1	-	53
Total.....	37,410	5,912	456	56	5	43,839



ITALY - NEW REGISTRATIONS 1982 (continued)

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks	Special Vehicles	Truck Tractors	Buses	Total
Romania (Aro).....	427	103	-	-	-	530
Spain						
Ebro.....	70	642	9	-	-	721
Ford.....	34,534	-	-	-	-	34,534
Seat.....	12,248	37	11	-	-	12,296
Total.....	46,852	679	20	-	-	47,551
United States						
American Motors.....	31	-	-	-	-	31
Chevrolet.....	18	9	6	-	-	33
Chrysler/Dodge.....	2	-	-	-	-	2
Ford.....	3	66	4	-	-	73
International.....	99	5	1	-	-	105
Jeep.....	798	113	4	-	-	915
Willys.....	39	135	-	-	-	174
Other Makes.....	67	16	5	1	-	89
Total.....	1,057	344	20	1	-	1,422
Sweden						
Saab.....	2,140	-	-	-	11	2,151
Volvo.....	16,767	608	143	446	18	17,982
Other Makes.....	7	-	-	-	-	7
Total.....	18,914	608	143	446	29	20,140
U.S.S.R.						
Lada-Niva.....	1,375	-	-	-	-	1,375
Moskvitch.....	318	-	-	-	-	318
Uaz.....	320	293	1	-	-	614
Zaz.....	412	-	-	-	-	412
Other Makes.....	4	1	-	-	-	5
Total.....	2,429	294	1	-	-	2,724
Other Imports.....	319	39	-	-	3	361
TOTAL IMPORTS.....	868,715	54,627	5,894	2,364	908	932,508
TOTAL.....	1,851,174	123,158	11,730	4,199	5,721	1,995,982

U.N.R.A.E.

ITALY - NEW REGISTRATIONS 1983



Diesel Passenger Cars by Manufacturer and Model

Make & Model	1983	1982	Make & Model	1983	1982
Audi.....	13,886	15,090	Talbot.....	3,216	1,337
80 D.....	10,374	11,795	Horizon D.....	2,950	804
100 D.....	3,512	3,295	Tagora TD.....	266	533
Citroen.....	3,470	4,783	Volkswagen.....	30,815	45,144
CX D.....	1,965	4,783	Golf D.....	26,051	35,301
BX D.....	1,127	-	Jetta D.....	2,609	5,777
CX TD.....	378	-	Passat D.....	2,155	4,066
Ford.....	4,552	1,194	Volvo.....	10,479	7,904
Sierra D.....	3,781	-	760D.....	4,735	65
Granada D.....	771	1,194	244D.....	3,770	5,759
Mercedes.....	6,301	9,619	245D.....	1,974	2,080
240 D.....	5,014	7,580	TOTAL IMPORTS.....	127,268	152,934
240-300 TD.....	664	749			
300 D.....	394	718	Alfa Romeo.....	6,558	7,431
200 D.....	229	572	Alfetta TD.....	5,355	7,431
Opel.....	18,874	26,657	Giulietta D.....	879	-
Ascona D.....	8,412	9,779	Alfa 6 TD.....	324	-
Kadett D.....	6,497	11,235	Fiat.....	150,408	163,280
Rekord D.....	3,965	5,643	Ritmo D.....	53,180	71,703
Peugeot.....	13,899	19,954	Uno D.....	41,633	-
305 D.....	10,523	16,694	127 D.....	25,248	48,236
205 D.....	1,788	-	131 D.....	12,375	30,248
505 D.....	1,454	2,844	Regata D.....	10,177	-
604 TD.....	134	319	Argenta D.....	7,787	12,784
504 D.....	-	97	132 D.....	8	309
Renault.....	19,915	19,363	TOTAL ITALY.....	156,966	170,711
9 D.....	11,925	-			
18 D.....	6,290	17,568	TOTAL.....	284,234	323,645
Fuego D.....	725	-			
30 TD.....	597	1,247			
20 D.....	278	1,048			
Rover 2,4 TD.....	1,861	1,389			

U.N.R.A.E.



ITALY - NEW REGISTRATIONS 1982-1983

Motor Buses by Country of Origin

Country of Origin	1983	1982	Percent Change
Austria.....	544	602	- 9.6
Iceland.....	30(1)	34	-11.8
Norway.....	1,526	1,745	-12.6
Portugal.....	N.A.	871	-
Sweden.....	1,229	1,384	-11.2
Switzerland.....	700	827	-15.4
EFTA.....	4,029	5,463	-26.2
Finland.....	594	553	+ 7.4
Belgium.....	656	1,078	-39.1
Denmark.....	507	643	-21.2
France.....	8,927	9,714	- 8.1
Germany.....	5,336	4,917	+ 8.5
United Kingdom.....	3,712	3,766	- 1.4
Greece.....	922	722	+27.7
Ireland.....	97	303	-68.0
Italy.....	4,744	5,721	-17.1
Luxembourg.....	37	33	+12.1
The Netherlands.....	741	925	-19.9
CEE.....	25,879	27,822	- 7.0
Spain.....	2,021	1,799	-12.3
Canada.....	475	1,906	-75.1
Japan.....	20,310	21,791	- 6.8
United States.....	23,004(2)	23,450(2)	- 1.9
TOTAL.....	76,312	82,784	- 7.8

(1) Estimated.

(2) Includes school buses.

U.N.R.A.E.

ITALY - NEW REGISTRATIONS 1981-1982



Motor Vehicles by Manufacturer and Country of Origin

	1982		1981			1982		1981	
	Total	% of	Total	% of		Total	% of	Total	% of
PASSENGER CARS					COMMERCIAL VEHICLES				
<u>DOMESTIC</u>					<u>DOMESTIC</u>				
Domestic.....	1,077,155	58.19	1,059,309	58.57	Domestic.....	84,686	58.48	79,383	56.71
Alfa Romeo.....	115,696	6.25	118,475	6.55	Alfa Romeo.....	711	0.49	1,164	0.83
Bertone.....	634	0.03	-	-	Fiat.....	76,656	52.94	70,441	50.32
Fiat.....	815,412	44.05	801,638	44.33	O.M.....	4,998	3.45	5,701	4.07
Autobianchi.....	59,173	3.20	56,132	3.10	Autobianchi.....	3	-	2	-
Lancia.....	62,413	3.37	59,985	3.32	Astra.....	674	0.47	955	0.68
Ferrari.....	580	0.03	561	0.03	Perlini.....	33	0.02	78	0.06
Nuova Innocenti.....	22,063	1.19	21,374	1.22	Sicar.....	599	0.41	401	0.29
Giannini.....	91	-	118	0.01	Inbus.....	110	0.08	164	0.12
Maserati.....	755	0.04	95	0.01	Menarini.....	346	0.24	131	0.09
Others.....	338	0.02	331	0.02	Others.....	556	0.38	346	0.25
<u>IMPORTS</u>					<u>IMPORTS</u>				
France.....	360,960	19.50	358,630	19.83	France.....	13,461	9.30	11,214	8.01
Citroen.....	88,697	4.79	79,213	4.38	Berliet.....	95	0.07	314	0.22
Matra.....	1,557	0.08	1,504	0.08	Citroen.....	926	0.64	997	0.71
Peugeot.....	32,972	1.78	35,264	1.95	Peugeot.....	1,900	1.35	1,876	1.34
Renault.....	195,236	10.55	186,101	10.29	Renault.....	8,602	5.94	5,025	3.59
Talbot.....	42,347	2.29	56,458	3.12	Saviem.....	318	0.22	1,021	0.73
Others.....	151	0.01	90	-	Talbot.....	1,551	1.07	1,971	1.41
Germany, West.....	313,921	16.96	302,868	16.75	Others.....	9	0.01	10	0.01
Audi.....	29,057	1.57	20,942	1.16	Germany, West.....	35,183	24.30	34,603	24.72
B.M.W.....	33,549	1.81	32,954	1.82	Ford.....	16,955	11.71	19,632	14.02
Ford.....	64,497	3.48	65,980	3.65	Magirus-Deutz.....	1,010	0.70	1,111	0.79
Mercedes.....	15,466	0.84	16,236	0.90	MAN.....	445	0.31	426	0.30
Opel.....	61,822	3.34	67,030	3.71	Mercedes.....	6,263	4.33	6,080	4.34
Porsche.....	1,612	0.09	1,680	0.09	Opel.....	1,562	1.08	1,543	1.10
Volkswagen.....	107,810	5.82	97,915	5.41	Volkswagen.....	8,753	6.04	5,707	4.08
Others.....	108	0.01	131	0.01	Others.....	195	0.13	104	0.07
Czechoslovakia (Skoda).....	1,406	0.08	1,475	0.08	Spain (Ebro).....	651	0.45	1,011	0.72
Japan.....	2,233	0.12	1,821	0.10	United Kingdom.....	6,429	4.44	9,158	6.54
United Kingdom.....	37,410	2.02	33,022	1.83	Austin.....	11	0.01	27	0.02
Austin.....	23,089	1.25	11,061	0.61	Vauxhall/Bedford.....	4,836	3.34	7,245	5.18
Ford.....	550	0.03	-	-	Leyland/Sherpa.....	1,032	0.71	1,385	0.99
Jaguar.....	536	0.03	515	0.03	Morris.....	84	0.04	121	0.09
Morris.....	2,308	0.12	5,382	0.30	Rover.....	481	0.33	372	0.27
Rover.....	4,296	0.23	3,321	0.18	Others.....	5	-	8	0.01
Sunbeam.....	3,442	0.19	10,683	0.59	Japan.....	491	0.34	621	0.44
Triumph.....	1,876	0.10	244	0.01	Toyota.....	275	0.19	423	0.30
Vauxhall/Bedford.....	1,081	0.06	1,565	0.09	Suzuki.....	210	0.15	194	0.14
Others.....	232	0.01	251	0.01	Other.....	6	-	4	-
Spain.....	34,604	1.87	32,473	1.80	U.S.A.....	365	0.25	297	0.21
Ford.....	34,534	1.87	32,385	1.79	Sweden (Volvo).....	1,215	0.84	1,326	0.95
Others.....	70	-	88	-	The Netherlands.....	1,827	1.26	1,840	1.31
Sweden.....	18,914	1.02	15,064	0.83	Scania.....	1,449	1.00	1,531	1.09
Volvo.....	16,767	0.91	13,845	0.77	Daf.....	364	0.25	308	0.22
Saab.....	2,140	0.12	1,211	0.07	Others.....	14	0.01	-	-
Others.....	7	-	0	-	U.S.S.R. (Uaz).....	294	0.20	375	0.27
U.S.S.R.....	2,429	0.13	2,183	0.12	Other Countries.....	206	0.14	159	0.11
Lada/Niva.....	1,375	0.07	582	0.03	TOTAL IMPORTS.....	60,122	41.52	60,604	43.29
Moskvitch.....	318	0.02	571	0.03	TOTAL.....	144,808	100.00	139,987	100.00
Uaz.....	320	0.02	301	0.02					
Zaz.....	412	0.02	734	0.04					
Others.....	4	-	5	-					
Other.....	2,142	0.12	1,621	0.09					
TOTAL IMPORTS.....	774,019	41.81	749,167	41.43					
TOTAL.....	1,851,174	100.00	1,808,476	100.00					

1982 are latest data available.

A.N.F.I.A.



ITALY - NEW REGISTRATIONS 1950-1983

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	79,826	17,684	2,199	99,709
1953.....	112,110	25,870	1,633	139,613
1954.....	137,311	28,252	1,995	167,558
1955.....	161,903	29,287	1,956	193,146
1956.....	202,373	26,464	2,157	230,994
1957.....	195,540	25,114	1,926	222,580
1958.....	209,215	26,763	1,499	237,477
1959.....	253,321	29,711	1,710	284,742
1960.....	381,385	43,970	2,396	427,751
1961.....	491,755	59,953	2,136	553,844
1962.....	634,706	67,511	2,257	704,474
1963.....	951,704	84,013	2,718	1,038,435
1964.....	830,175	61,665	2,189	894,029
1965.....	886,297	51,490	1,793	939,580
1966.....	1,014,975	58,102	1,613	1,074,690
1967.....	1,162,246	76,456	2,001	1,240,703
1968.....	1,167,614	84,001	2,349	1,253,964
1969.....	1,217,929	88,355	2,738	1,309,022
1970.....	1,363,594	81,559	3,095	1,448,248
1971.....	1,434,529	76,190	2,911	1,513,630
1972.....	1,470,394	78,859	3,280	1,552,533
1973.....	1,449,100	80,279	3,632	1,533,011
1974.....	1,280,710	96,074	5,089	1,381,873
1975.....	1,050,947	69,266	3,977	1,124,190
1976.....	1,187,621	90,060	4,893	1,282,574
1977.....	1,219,172	106,046	4,037	1,329,255
1978.....	1,194,424	89,703	3,415	1,287,542
1979.....	1,397,039	109,051	3,789	1,509,879
1980.....	1,530,488	117,689	4,719	1,652,905
1981.....	1,808,476	134,401	5,586	1,948,463
1982.....	1,851,174	139,087	5,721	1,995,982
1983.....	1,512,142	116,733	4,744	1,633,619

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE

ITALY - TOTAL REGISTRATIONS 1977-1982



Passenger Cars by Country of Origin and Manufacturer

	1977	1978	1979	1980	1981	1982
Mini Moke.....	-	-	42	115	193	243
Australia.....	-	-	42	115	193	243
Steyr-Puch.....	781	754	731	704	676	699
Austria.....	781	754	731	704	676	699
Lafer.....	-	-	28	100	155	202
Puma.....	-	-	2	6	40	65
Brazil.....	-	-	30	106	196	267
Skoda.....	20,248	22,615	23,926	24,770	26,484	23,521
Other.....	-	-	1	2	-	10
Czechoslovakia.....	20,248	22,615	23,927	24,772	26,484	23,531
Citroen.....	436,133	490,501	552,007	608,074	658,151	715,860
Talbot-Matra.....	4,000	4,927	5,989	7,413	12,320	51,293
Peugeot.....	170,382	192,376	217,013	237,067	265,753	287,510
Renault.....	598,479	694,181	802,863	942,892	1,099,948	1,273,349
Savien.....	-	-	71	121	59	137
Talbot-Simca.....	593,534	533,318	633,358	645,511	647,083	599,626
Others.....	996	1,075	229	207	206	209
France.....	1,803,524	2,016,378	2,211,510	2,441,285	2,683,520	2,928,284
Wartburg.....	75	75	57	74	57	45
Germany, East.....	75	75	57	74	57	45
Audi.....	39,586	41,863	46,383	58,552	76,306	106,768
B.M.W.....	113,992	131,816	147,469	171,675	202,757	230,022
D.K.W.....	4,159	4,355	1,728	1,669	1,582	1,649
Ford.....	479,543	504,684	519,194	525,460	564,238	598,907
Mercedes-Benz.....	110,971	123,349	121,003	130,554	148,251	165,943
N.S.U.....	264,141	264,223	208,431	182,297	157,646	134,948
Opel.....	517,070	559,162	557,837	578,965	618,882	652,299
Porsche.....	15,009	13,813	12,427	12,991	13,708	15,054
Volkswagen.....	378,026	411,323	416,103	466,147	561,046	661,318
Others.....	2,524	2,638	1,263	1,062	877	1,208
Germany, West.....	1,925,021	2,057,226	2,031,838	2,129,372	2,348,293	2,568,116
Datsun.....	1,740	2,037	2,364	2,722	2,807	3,032
Daihatsu.....	104	320	527	824	1,079	1,333
Honda.....	1,563	1,687	2,110	2,499	2,591	2,636
Mazda.....	2,031	2,467	2,734	2,955	3,036	2,993
Mitsubishi.....	-	-	-	477	980	1,426
Subaru.....	-	-	6	109	234	760
Suzuki.....	-	-	-	-	-	702
Toyota.....	2,297	2,512	2,767	2,803	2,991	3,290
Others.....	3	3	-	13	69	1
Japan.....	7,738	9,026	10,508	12,402	13,787	16,173
Aston-Martin.....	25	20	8	4	6	8
Austin.....	7,121	10,147	13,445	18,705	31,030	54,310
Bedford.....	2,003	3,435	5,322	6,317	7,253	7,339
Bentley.....	100	96	54	47	31	49
Daimler.....	304	290	171	165	145	164
Ford.....	50,480	48,445	10,664	9,778	6,896	8,369
Hillman.....	1,809	1,734	325	271	217	210
Jaguar.....	7,920	7,780	5,930	6,047	5,958	6,146
Lotus.....	105	100	66	71	75	80
Leyland.....	-	-	-	147	348	500
M.G.....	2,474	2,287	1,335	1,258	1,161	1,167
Morris.....	14,434	15,615	15,287	18,143	22,798	23,414
Hills Royce.....	592	495	347	340	308	314
Rover.....	9,721	10,086	11,002	12,848	15,437	19,835
Talbot-Sunbeam.....	6,352	6,049	12,845	20,746	30,612	31,736
Triumph.....	9,930	10,069	7,353	6,896	6,471	8,642
Vauxhall.....	5,763	6,528	6,224	6,536	6,241	6,632
Others.....	440	434	275	261	175	320
United Kingdom.....	119,513	123,612	90,653	107,580	135,162	169,235



ITALY - TOTAL REGISTRATIONS 1977-1982 (continued)

Passenger Cars by Country of Origin and Manufacturer

	1977	1978	1979	1980	1981	1982
Zastava.....	-	-	8	197	320	364
Yugoslavia.....	-	-	8	197	320	364
Daf.....	32,689	32,059	25,941	23,419	21,208	18,916
Others.....	2	2	-	-	-	-
The Netherlands.....	32,691	32,061	25,941	23,419	21,208	18,916
Aro.....	90	100	139	230	471	846
Romania.....	90	100	139	230	471	846
Ebro.....	-	1	28	103	187	263
Ford.....	3,051	33,626	79,426	116,171	150,661	184,168
Opel.....	-	-	-	-	-	718
Spain.....	3,051	33,627	79,454	116,274	150,848	185,149
American Motors.....	33	32	30	42	59	78
Buick.....	386	344	78	83	85	143
Cadillac.....	256	238	85	70	72	84
Chevrolet.....	888	861	290	329	331	372
Chrysler.....	287	275	148	151	128	128
Dodge.....	154	151	42	34	30	35
Ford.....	1,398	1,340	681	3,524	3,721	3,270
Jeep.....	4,779	4,683	4,144	4,476	5,150	5,777
Oldsmobile.....	202	195	49	52	46	73
Plymouth.....	158	157	29	35	24	38
Pontiac.....	171	163	29	38	29	39
Studebaker.....	182	177	25	30	19	33
Others.....	251	241	67	139	359	459
United States.....	9,125	8,857	5,697	9,003	10,053	10,529
Saab.....	744	745	825	1,443	2,758	5,119
Volvo.....	15,879	20,132	27,483	38,032	51,930	58,262
Others.....	8	8	5	5	2	6
Sweden.....	16,631	20,885	28,313	39,480	54,690	73,387
Gaz.....	259	208	149	122	109	90
Lada.....	20	129	204	771	2,133	4,419
Moskvitch.....	492	857	1,633	2,197	2,585	2,719
Uaz.....	105	175	357	594	929	1,278
Volga.....	137	131	88	86	77	68
Zaz.....	3,105	4,278	6,213	6,808	5,593	6,171
Others.....	8	7	2	1	-	3
U.S.S.R.....	4,126	5,785	8,646	10,579	12,526	14,748
Other Countries.....	222	208	63	42	1,114	638
TOTAL IMPORTS.....	3,942,836	4,331,209	4,517,557	4,915,634	5,459,598	6,011,170
Other Imports						
Seat.....	1,797	5,094	19,986	38,067	57,838	68,180
Fiat Poland.....	-	-	-	1,897	32,950	66,004
Fiat Brazil.....	-	-	-	3,459	29,934	84,617
TOTAL IMPORTS.....	3,944,633	4,336,303	4,537,543	4,959,057	5,580,320	6,229,971

U.N.R.A.E.

ITALY - TOTAL REGISTRATIONS 1950-1983



Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	342,021	223,520	11,596	577,137
1953.....	612,944	285,240	15,740	913,924
1954.....	690,728	290,187	16,753	997,668
1955.....	861,319	316,783	18,299	1,196,401
1956.....	1,030,663	332,985	19,283	1,382,931
1957.....	1,231,082	344,267	20,576	1,595,925
1958.....	1,392,525	353,970	22,563	1,769,058
1959.....	1,658,810	405,734	23,227	2,087,771
1960.....	1,976,188	429,927	25,056	2,431,171
1961.....	2,449,123	477,135	26,577	2,952,835
1962.....	3,030,056	521,495	28,671	3,580,222
1963.....	3,912,597	578,075	30,894	4,521,566
1964.....	4,674,644	612,229	32,421	5,319,294
1965.....	5,472,591	631,675	32,746	6,137,012
1966.....	6,356,578	666,328	33,087	7,055,993
1967.....	7,294,578	712,653	34,476	8,041,707
1968.....	8,266,434	775,228	35,420	9,077,082
1969.....	9,173,699	831,911	37,504	10,043,114
1970.....	10,191,042	890,507	38,856	11,120,405
1971.....	11,294,480	952,515	40,610	12,287,605
1972.....	12,484,313	995,591	36,150	13,516,054
1973.....	13,424,690	1,045,663	37,996	14,508,349
1974.....	14,303,761	1,104,542	41,235	15,449,538
1975.....	15,059,689	1,149,044	43,825	16,252,558
1976.....	15,925,097	1,201,875	46,965	17,173,937
1977.....	16,466,239	1,233,920	49,367	17,749,526
1978.....	16,240,877	1,127,355	51,913	17,420,145
1979.....	17,073,208	1,232,735	54,446	18,360,389
1980.....	17,686,236	1,370,628	58,149	19,115,013
1981.....	18,603,369	1,485,193	62,168	20,150,730
1982.....	19,616,106	1,575,018	66,688	21,257,812
1983.....	20,450,000	1,650,000	70,000	22,170,000

* Provisional data.

ASSOCIAZIONE NAZIONALE FRA INDUSTRIE AUTOMOBILISTICHE



LUXEMBOURG - NEW REGISTRATIONS 1965-1983

Motor Vehicles by Old Classification

	Passenger Cars	<u>Commercial Vehicles</u>			Buses	Special Vehicles	Total
		Trucks	Small Trucks	Total			
1965.....	8,850	303	922	1,225	54	371	10,500
1966.....	9,224	272	746	1,018	38	350	10,630
1967.....	7,987	204	610	814	32	283	9,116
1968.....	9,424	212	783	995	40	341	10,800
1969.....	10,647	220	758	978	37	361	12,023
1970.....	11,633	293	960	1,253	41	236	13,163
1971.....	13,485	348	967	1,315	49	255	15,104

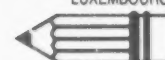
Motor Vehicles by New Classification

	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	13,794	49	607	384	243	15,077
1972.....	14,988	40	686	418	226	16,358
1973.....	15,948	71	772	405	229	17,425
1974.....	16,851	43	752	424	280	18,350
1975.....	17,356	44	574	288	196	18,458
1976.....	19,589	35	437	313	198	20,572
1977.....	20,734	59	503	452	351	22,099
1978.....	22,395	72	485	338	338	23,628
1979.....	22,796	94	662	459	503	24,514
1980.....	22,440	56	709	531	465	24,201
1981.....	23,008	52	704	351	532	24,647
1982.....	25,196	35	629	331	538	26,729
1983.....	26,093	37	622	264	372	27,388

MINISTERE DE L'ECONOMIE NATIONALE

LUXEMBOURG - NEW REGISTRATIONS 1983

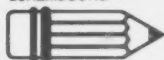
LUXEMBOURG



Motor Vehicles by Country of Origin and Manufacturer

	<u>Units</u>		<u>Units</u>
CZECHOSLOVAKIA (Skoda)...	21	JAPAN.....	3,644
GERMANY, WEST.....	11,235	Daihatsu.....	128
Audi.....	696	Datsun.....	203
B.M.W.....	783	Honda.....	275
Ford (Germany).....	4,361	Hyundai.....	32
Mercedes.....	621	Isuzu.....	13
Opel.....	3,300	Mazda.....	712
Porsche.....	93	Mitsubishi.....	554
Volkswagen.....	1,381	Nissan/Datsun.....	691
GERMANY, EAST (Wartburg)	31	Subaru.....	41
SPAIN (Seat).....	57	Suzuki.....	198
FRANCE.....	5,518	Toyota.....	797
Alpine-Renault.....	9	LUXEMBOURG (Kesseler)....	1
Citroen.....	1,199	POLAND (FSO).....	1
Peugeot.....	850	ROMANIA (Aro).....	2
Renault.....	2,731	SWEDEN.....	732
Talbot.....	728	Saab.....	391
Teilhol.....	1	Volvo.....	341
UNITED KINGDOM.....	323	U.S.S.R.....	676
Austin.....	194	Vaz.....	675
Bedford.....	2	Volga.....	1
Jaguar.....	26	U.S.A.....	18
Land-Rover.....	17	Buick.....	10
Leyland.....	1	Cadillac.....	1
Mini.....	6	Chevrolet.....	3
Princess.....	1	Ford (USA).....	1
Rover.....	61	Jeep.....	1
Triumph.....	15	Oldsmobile.....	2
ITALY.....	3,832	YUGOSLAVIA (Zastava)....	2
Alfa Romeo.....	502	TOTAL.....	26,093
Bertone.....	10		
De Tomaso.....	1		
Ferrari.....	7		
Fiat.....	3,107		
Innocent.....	3		
Lancia.....	197		
Maserati.....	1		
Nuova Innocenti.....	4		

MINISTERE DE L'ECONOMIE NATIONALE



LUXEMBOURG - TOTAL REGISTRATIONS 1971-1984

Motor Vehicles by Type as of January 1, 1984

Year	Passenger Cars	Buses	Small Trucks	Trucks	Road Tractors & Special Vehicles	Total
1971.....	94,478	587	4,755	3,773	1,490	105,083
1972.....	102,163	595	4,562	4,109	1,679	113,108
1973.....	111,017	620	4,992	4,277	1,907	122,813
1974.....	119,659	680	5,556	4,453	2,120	132,468
1975.....	127,860	682	5,991	4,549	2,195	141,277
1976.....	140,087	731	6,569	4,675	2,621	154,683
1976(1).....	114,775	623	5,255	3,893	2,503	127,049
1977.....	130,719	651	5,456	4,231	2,733	143,790
1978.....	141,431	687	5,555	4,542	2,811	155,026
1979.....	150,763	713	5,598	4,668	3,103	164,845
1980.....	152,894	708	5,536	4,638	3,294	167,070
1981.....	156,190	718	5,597	4,684	3,481	170,670
1982.....	159,580	740	5,701	4,730	3,718	174,469

Vehicles On The Road*

1979.....	122,997	638	4,640	3,850	2,651	134,776
1980.....	128,612	647	4,668	3,891	2,843	140,661
1981.....	133,315	670	4,752	4,025	3,041	145,803
1982.....	137,924	696	4,864	4,090	3,290	150,864
1983.....	141,081	687	4,872	4,137	3,325	154,102
1984.....	145,849	704	4,920	4,191	3,529	159,193

* Vehicles licensed.

Motor Vehicles by Type and Country of Origin as of January 1, 1984

	Passenger Cars	Light Trucks	Trucks	Road Tractors & Special Vehicles	Buses	Total
Austria.....	1	-	1	45	2	49
Belgium.....	114	5	1	63	48	231
Czechoslovakia.....	237	1	-	2	-	240
Germany West...	55,684	2,627	2,571	1,851	581	63,314
Germany East...	162	11	-	-	-	173
Spain.....	134	-	3	2	-	139
France.....	42,646	1,043	391	255	15	44,350
United Kingdom.....	4,623	160	405	178	4	5,370
Italy.....	11,258	419	293	470	36	12,476
Japan.....	20,542	602	7	72	-	21,223
The Netherlands.....	205	-	112	80	7	404
Poland.....	77	-	-	2	-	79
Romania.....	32	-	1	-	-	33
Sweden.....	5,043	-	352	290	11	5,696
Switzerland....	3,284	5	-	-	-	3,289
U.S.A.....	1,753	44	50	200	-	2,047
Yugoslavia.....	39	-	-	-	-	39
Others.....	15	3	4	19	-	41
TOTAL.....	145,849	4,920	4,191	3,529	704	159,193

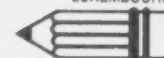
Passenger Cars By Make As Of January 1

Makes	1 9 8 2			1 9 8 3			1 9 8 4		
	Units	%	Rank	Units	%	Rank	Units	%	Rank
Citroen.....	7,864	8.1	6	7,802	8.1	5	7,869	8.0	6
Fiat.....	6,678	6.8	8	7,129	7.4	6	8,171	8.4	5
Ford Germany.....	16,507	16.8	2	16,994	17.6	2	16,676	17.0	2
Mercedes.....	4,542	4.6	10	4,730	4.9	9	4,914	5.0	9
Opel.....	11,295	11.5	3	11,620	12.0	3	12,310	12.6	3
Peugeot.....	6,910	7.1	7	6,620	6.9	7	6,610	6.8	2
Renault.....	19,968	20.4	1	20,682	21.4	1	20,992	21.5	1
Simca.....	7,984	8.2	5	4,347	4.5	10	3,311	3.4	10
Volkswagen.....	10,979	11.2	4	11,416	11.8	4	11,549	11.8	4
Toyota.....	5,209	5.3	9	5,204	5.4	8	5,394	5.5	8
Total Principal Makes	97,936	100.0		96,544	100.0		97,796	100.0	
Total Registrations..	137,924			141,081			145,849		
% of all Vehicle Registrations.....	71.0			68.4			67.1		

MINISTRE DE L'ECONOMIE NATIONALE

LUXEMBOURG - REGISTRATIONS 1976-1984

LUXEMBOURG



Motor Vehicles by Fuel Type

Category	Gasoline	Diesel	Liquefied Petroleum Gasoline	Gasoline and Gas Alternatively	Electric	Total
Passenger Cars						
1976.....	111,379	2,862	7	527	-	114,775
1977.....	126,568	3,555	13	583	-	130,719
1978.....	136,345	4,464	19	603	-	141,431
1979.....	146,747	5,680	15	609	-	153,051
1980.....	154,805	7,350	14	633	-	162,802
1981.....	163,003	9,203	14	841	-	173,061
1982.....	127,777	9,358	-	789	-	137,924
1983.....	128,623	11,298	-	1,160	-	141,081
1984.....	131,255	13,255	-	1,339	-	145,849
Buses						
1976.....	6	616	-	1	-	623
1977.....	7	643	-	1	-	651
1978.....	8	678	-	1	-	687
1979.....	8	709	-	1	-	718
1980.....	7	733	-	1	-	741
1981.....	8	761	-	1	-	770
1982.....	8	688	-	1	-	696
1983.....	7	680	-	-	-	687
1984.....	7	697	-	-	-	704
Light Trucks						
1976.....	3,546	1,683	1	25	-	5,255
1977.....	3,646	1,786	1	23	-	5,456
1978.....	3,646	1,885	2	22	-	5,555
1979.....	3,674	1,977	2	22	-	5,675
1980.....	3,778	2,054	4	29	-	5,865
1981.....	3,969	2,188	2	38	1	6,198
1982.....	2,971	1,849	-	43	1	4,864
1983.....	2,940	1,880	-	51	1	4,872
1984.....	2,882	1,975	-	63	-	4,920
Trucks						
1976.....	394	3,469	1	28	1	3,893
1977.....	421	3,783	1	25	1	4,231
1978.....	445	4,071	-	24	2	4,542
1979.....	448	4,247	-	22	2	4,719
1980.....	423	4,502	-	22	2	4,949
1981.....	438	4,753	-	18	2	5,211
1982.....	314	3,769	-	6	1	4,090
1983.....	304	3,825	-	7	1	4,137
1984.....	292	3,892	-	6	1	4,191
Road Tractors & Special Vehicles						
1976.....	239	2,247	2	7	8	2,503
1977.....	243	2,471	1	9	9	2,733
1978.....	312	2,484	1	6	8	2,811
1979.....	377	2,723	3	7	11	3,121
1980.....	414	2,971	4	9	14	3,412
1981.....	467	3,222	4	11	17	3,721
1982.....	301	2,954	6	10	19	3,290
1983.....	289	2,998	6	11	21	3,325
1984.....	303	3,152	6	15	22	3,498

MINISTERE DE L'ECONOMIE NATIONALE



THE NETHERLANDS - PRODUCTION 1978-1983

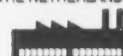
Motor Vehicles by Type and Manufacturer

	1983	1982	1981	1980	1979	1978
PASSENGER CARS	105,597	90,615	77,922	80,779	89,112	66,262
Daf & Volvo.....	105,597	90,615	77,922	80,779	89,112	62,412
Ford.....	-	-	-	-	-	3,850
KOMBI	-	-	-	-	1,092	2,469
Daf & Volvo.....	-	-	-	-	1,092	2,469
LIGHT DELIVERY VEHICLES	130	223	5,798	9,430	-	-
Volvo.....	130	223	-	-	-	-
Ford.....	-	-	5,798	9,430	-	-
TRUCKS	8,237	8,361	9,743	11,701	10,787	8,621
Daf.....	6,160	6,763	7,266	9,157	8,329	6,368
Ford.....	-	-	106	245	276	204
F.T.F.....	-	-	-	-	3	3
Ginaf.....	18	27	56	87	115	86
Ram.....	-	-	-	4	9	3
Scania.....	1,968	1,435	2,040	2,011	1,865	1,765
Terberg.....	91	136	275	197	190	192
TRUCK TRACTORS	7,199	8,554	7,089	10,039	9,663	6,751
Daf.....	4,334	5,182	3,357	5,325	5,026	3,568
Ford.....	-	-	315	832	1,066	662
F.T.F.....	26	11	18	31	34	35
Scania.....	2,839	3,326	3,399	3,851	3,537	2,486
Terberg.....	-	35	-	-	-	-
BUSES	988	1,095	677	734	902	621
Bova.....	180	147	148	115	99	85
Daf.....	808	934	461	540	657	493
Leyland.....	-	-	52	77	37	43
Den Oudsten.....	-	14	16	2	61	-
Scania Saab.....	-	-	-	-	48	-
SPECIAL VEHICLES	86	157	205	198	253	476
Spijkstaal.....	86	157	137	170	225	234
Daf.....	-	-	-	-	-	217
Accles and Polac.....	-	-	51	-	-	-
Gova.....	-	-	17	28	28	25
TOTAL VEHICLES	122,237	109,005	101,434	112,881	111,809	85,200

CENTRAAL BUREAU VOOR DE STATISTIEK

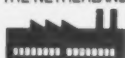
THE NETHERLANDS - PRODUCTION/ASSEMBLIES 1983

THE NETHERLANDS



Motor Vehicles by Manufacturer and Type

<u>Country of Origin</u>	<u>Cylinders</u>	<u>Displacement in 1,000 cc</u>	<u>Diesel</u>	<u>G.V.W. in code</u>	<u>1983 Units</u>
PASSENGER CARS					
THE NETHERLANDS					105,597
Volvo					105,597
340 Series.....	4	1.4			64,641
340 Series.....	4	1.9			40,956
LIGHT DELIVERY TRUCKS					
THE NETHERLANDS					130
Volvo					130
340 Series.....	4	1.4			130
TRUCKS & TRUCK CHASSIS					
THE NETHERLANDS					6,269
Daf					6,160
900.....	6	5.8	D	2	132
1100.....	6	5.8	D	3	302
1300.....	6	6.2	D	3	308
1300.....	6	6.2	D	4	315
1600.....	6	6.2	D	4	251
1800.....	6	8.3	D	4	34
2100.....	6	6.2	D	5	11
2100.....	6	8.3	D	5	1,562
2100.....	6	8.3	D	6	100
2300.....	6	11.6	D	5	277
2300.....	6	11.6	D	6	387
2500.....	6	8.3	D	5	445
2500.....	6	8.3	D	6	427
2800.....	6	11.6	D	5	177
2800.....	6	11.6	D	6	311
3300.....	6	11.6	D	5	352
3300.....	6	11.6	D	6	313
4400.....	6	6.2	D	4	392
5400.....	6	6.2	D	4	64
Ginaf					18
F180.....	6	8.3	D	5	1
F210.....	6	8.3	D	6	1
F250.....	6	8.3	D	6	1
KFS-12.....	6	8.3	D	4	2
275.....	6	8.3	D	6	4
351.....	6	11.6	D	6	1
480.....	6	11.6	D	6	1
2800.....	6	11.6	D	5	3
2805.....	6	11.6	D	6	4
Terberg					91
600 Series.....	6	6.2	D	5	1
1000 Series.....	6	6.2	D	6	22
1100 Series.....	6	6.5	D	5	11
1100 Series.....	6	6.9	D	6	1
1200 Series.....	6	6.5	D	5	1
1300 Series.....	6	7.5	D	6	10
1300 Series.....	6	11.1	D	6	6
1400 Series.....	6	12.0	D	6	9
1500 Series.....	6	9.5	D	6	3
1800 Series.....	6	9.7	D	6	16
2000 Series.....	6	11.8	D	6	11



THE NETHERLANDS - PRODUCTION/ASSEMBLIES 1983 (continued)

Motor Vehicles by Manufacturer and Type

Country of Origin	Cylinders	Displacement in 1,000 cc	Diesel	G.V.W. in code	1983 Units
TRUCKS & TRUCK CHASSIS (con't)					
SWEDEN					1,968
Scania					1,968
82.....	6	7.8	D	5	396
82.....	6	7.8	D	6	340
112.....	6	11.0	D	5	107
112.....	6	11.0	D	6	607
142.....	8	14.2	D	5	14
142.....	8	14.2	D	6	504
TRACTORS & TRACTORS CHASSIS					
THE NETHERLANDS					4,360
Daf					4,334
1600.....	6	6.2	D	2	8
2100.....	6	8.3	D	3	215
2100.....	6	8.3	D	4	222
2300.....	6	8.3	D	4	26
2500.....	6	8.3	D	5	688
2800.....	6	11.6	D	6	237
2800.....	6	11.6	D	7	773
3300.....	6	11.6	D	7	2,165
FTF					16
7-13.....	6	9.0	D	1	14
88-20.....	6	9.0	D	4	2
SWEDEN					2,839
Scania					2,839
82.....	6	7.8	D	4	193
82.....	6	7.8	D	7	1
112.....	6	11.0	D	4	176
112.....	6	11.0	D	7	1,451
112.....	6	11.0	D	8	1
142.....	8	14.2	D	4	79
142.....	8	14.2	D	7	921
142.....	8	14.2	D	8	17
SPECIAL VEHICLES & CHASSIS					
THE NETHERLANDS					988
Bova					180
EL26.....	6	8.3	D	4	84
F24.....	6	8.3	D	4	1
FLD12250.....	8	8.3	D	3	8
FHD12280.....	8	11.6	D	3	40
Calypso.....	6	8.3	D	2	47
Daf					808
200.....	6	11.6	D	4	568
2300.....					240

G.V.W. CODES

Trucks
 1 = 3.5 - 5 tons
 2 = 5 - 9 tons
 3 = 9 - 12 tons
 4 = 12 - 15 tons
 5 = 15 - 19 tons
 6 = 19 tons and over

Truck Tractor
 1 = Up to 20 tons
 2 = 20 - 30 tons
 3 = 30 - 35 tons
 4 = 35 - 40 tons
 5 = 40 - 45 tons
 6 = 45 - 50 tons
 7 = 50 - 60 tons
 8 = 60 tons and over

Buses
 1 = Up to 5 tons
 2 = 5 - 10 tons
 3 = 10 - 15 tons
 4 = 15 - 20 tons
 5 = 20 - 25 tons
 6 = 25 tons and over

THE NETHERLANDS - PRODUCTION, EXPORTS, IMPORTS 1970-1983



Passenger Cars*

	<u>PRODUCTION</u>	<u>ASSEMBLIES</u>	<u>EXPORTS</u>	<u>IMPORTS</u>
1970.....	67,262	18,297	55,387	414,435
1971.....	78,087	14,127	66,166	366,956
1972.....	87,396	20,792	80,688	415,297
1973.....	94,906	18,775	84,100	402,335
1974.....	69,234	16,915	64,346	408,594
1975.....	60,528	10,538	55,868	489,984
1976.....	74,223	12,254	70,401	490,580
1977.....	53,368	14,844	57,192	592,134
1978.....	64,881	3,850	54,967	575,634
1979.....	90,204	-	70,096	608,191
1980.....	80,779	-	69,288	359,597
1981.....	77,922	-	71,870	377,132
1982.....	90,615	-	81,552	388,661
1983.....	105,597	-	94,434	454,080

* Includes passenger cars, small buses and Jeeps.

CENTRAAL BUREAU VOOR DE STATISTIEK

Commercial Vehicles

	<u>1983*</u>	<u>1982</u>	<u>1981</u>	<u>1980</u>	<u>1979</u>	<u>1978</u>
<u>LIGHT DELIVERY TRUCKS</u>						
Production.....	81	223	-	-	-	-
Assemblies.....	-	-	5,798	9,430	11,301	6,352
Exports.....	306	436	6,112	9,557	9,825	5,367
Imports.....	20,690	28,046	30,139	31,632	35,221	34,038
<u>TRUCKS & TRUCK TRACTORS</u>						
Production.....	7,588	12,154	11,386	15,878	15,062	11,121
Assemblies.....	3,625	4,761	5,456	5,862	5,402	4,251
Exports.....	9,048	12,693	13,836	14,070	13,215	10,316
Imports.....	4,066	6,033	6,230	7,901	9,959	8,879
<u>BUSES</u>						
Production.....	988	1,095	625	657	817	578
Assemblies.....	-	-	52	77	85	43
Exports.....	550	582	439	423	552	300
Imports.....	230	256	237	370	372	386

* 9 months.

CENTRAAL BUREAU VOOR DE STATISTIEK



THE NETHERLANDS - IMPORTS, EXPORTS, SALES 1980-1983

Imports of New and Used Motor Vehicles by Type

	1 9 8 3*		1 9 8 2		1 9 8 1		1 9 8 0	
	New	Used	New	Used	New	Used	New	Used
Passenger Cars..	327,320	9,492	363,159	8,011	345,964	5,574	323,811	6,169
Kombi.....	23,404		25,502		31,168	(1)	35,786	(1)
Light Trucks....	20,690	610	28,026	418	30,139	396	31,632	472
Trucks.....	3,109	674	4,264	644	4,757	561	6,422	589
Truck Tractors..	957	197	1,769	183	1,473	262	1,479	125
Special Vehicles	200	169	206	147	415	110	852	78
Buses.....	173	29	256	19	237	17	370	48

Exports of New and Used Motor Vehicles by Type

Passenger Cars..	66,329	8,290	81,159	9,609	71,120	7,809	69,149	4,679
Kombi.....	142	(1)	393	(1)	750	(1)	139	(1)
Light Trucks....	306	790	436	1,350	6,112	1,330	9,557	1,373
Trucks.....	4,210	1,913	5,283	2,524	7,059	2,467	6,072	2,218
Truck Tractors..	4,838	337	7,410	328	6,777	511	7,998	444
Special Vehicles	182	107	249	178	367	158	359	135
Buses.....	414	77	582	60	439	71	423	71

* 9 Months.

(1) Included with passenger cars.

CENTRAAL BUREAU VOOR DE STATISTIEK

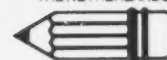
Passenger Car Sales by Country of Origin

	1981/1982		1982/1983	
	Units	%	Units	%
The Netherlands.....	11,165	2.9	17,689	3.9
France.....	80,212	20.8	79,496	17.7
Germany West.....	160,429	41.5	181,033	40.3
Italy.....	24,661	6.4	31,608	7.0
United Kingdom.....	6,124	1.6	7,610	1.7
Sweden.....	7,333	1.9	8,084	1.8
U.S.S.R.....	8,276	2.1	9,519	2.1
Poland.....	128	-	70	-
Czechoslovakia.....	854	0.2	2,413	0.5
Korea.....	1,656	0.4	3,440	0.8
Japan.....	83,304	21.6	106,491	23.7
U.S.A.....	1,030	0.3	576	0.1
Other Countries.....	1,272	0.3	1,884	0.4
TOTAL.....	386,444	100.0	449,913	100.0

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - NEW REGISTRATIONS 1983

THE NETHERLANDS



Motor Vehicles by Manufacturer and Country of Origin

	Passenger Cars	Commercial Vehicles		Passenger Cars	Commercial Vehicles
GERMANY	139,269	12,553	JAPAN	107,841	7,907
B.M.W.	14,833	-	Daihatsu	4,827	634
Daimler-Benz	9,905	5,837	Honda	10,815	-
Ford	2,818	1,049	Mazda	19,952	636
M.A.N.	-	457	Mitsubishi	14,075	1,496
Neoplan	-	10	Nissan	23,382	1,167
Opel	74,441	-	Subaru	3,598	-
Porsche	213	-	Suzuki	11,355	1,709
Unimog	-	31	Toyota	19,837	2,265
Volkswagen	32,078	5,169			
Audi	5,981	-	THE NETHERLANDS	14,996	3,763
			Bova	-	34
BELGIUM	12,128	53	Daf	-	3,352
Ford	12,128	53	F.T.F.	-	16
			Ginaf	-	22
SOUTH KOREA	3,276	28	Spykstaal	-	83
Hyundai	3,276	28	Steyer	-	3
			Terberg	-	53
SPAIN	9,316	83	Van Hool	-	32
Ford	8,174	76	Volvo	14,996	168
Pegaso	-	7			
Seat	1,142	-	POLAND	108	-
			F.S.O.	108	-
U.S.A.	538	40			
American Motors	28	-	UNITED KINGDOM	34,516	2,796
Chrysler	42	-	Bedford	-	19
Dodge	-	13	British Leyland	7,976	-
Ford	36	-	Ford	26,540	852
General Motors	432	-	General Motors	-	1,701
Jeep	-	27	Leyland	-	224
FRANCE	77,813	6,153	SWEDEN	10,782	2,697
Citroen	23,333	1,567	Saab	3,677	-
Peugeot	18,431	-	Scania	-	1,028
Talbot	6,853	-	Volvo	7,105	1,669
Peugeot/Talbot	-	2,331			
Renault	29,196	2,255	CZECHOSLOVAKIA	2,997	-
			Skoda	2,997	-
ITALY	34,526	2,381			
Alfa Romeo	4,465	-	U.S.S.R.	9,252	146
Fiat	28,212	1,817	Lada	9,252	146
Iveco	-	253			
Lancia	1,849	-	YUGOSLAVIA	1,726	-
Magirus	-	232	Zastava	1,726	-
Vespa	-	79			
			OTHERS	47	129
			TOTAL REGISTRATIONS	459,131	38,729

L'INFORMATION DU VEHICULE



THE NETHERLANDS - NEW REGISTRATIONS 1983

New Commercial Vehicles by Manufacturer

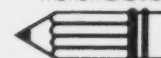
Manufacturers	Up to 3,500 kg.	3,501- 10,000 kg.	10,001- 15,000 kg.	Over 15,001 kg.	Truck Tractors	Buses	Fire Trucks	Sanitation Trucks	Total 3,500 kg. and Over
Bedford.....	71	10	7	-	-	-	-	2	19
Beers.....	-	-	-	18	-	-	-	2	20
Bova.....	-	-	-	1	-	33	-	-	34
Chevrolet.....	15	-	-	-	-	-	-	-	-
Citroen.....	1,563	-	-	-	-	-	-	-	-
Daf.....	-	152	395	1,277	799	510	45	172	3,350
Daihatsu.....	634	-	-	-	-	-	-	-	-
Datsun.....	495	-	-	-	-	-	-	-	-
Dodge.....	1	5	6	2	-	-	-	-	13
F.T.F.....	-	-	-	2	14	-	-	-	16
Fiat.....	1,749	163	17	21	75	-	3	-	279
Ford.....	1,752	117	110	17	11	-	-	7	262
Ginaf.....	-	-	-	22	-	-	-	-	22
Hyundai.....	28	-	-	-	-	-	-	-	-
Isuzu.....	33	-	-	-	-	-	-	-	-
Jeep.....	25	-	-	-	-	-	-	-	-
Lada.....	137	-	-	-	-	-	-	-	-
Landrover.....	83	-	-	-	-	-	-	-	-
Magirus-Deutz.....	-	33	53	87	34	4	17	2	230
M.A.N.....	-	-	5	224	135	-	-	1	365
N.A.N.-V.W.....	7	80	-	-	1	-	-	-	81
Mazda.....	603	27	-	-	-	-	-	-	27
Mercedes-Benz.....	3,470	1,015	325	446	449	55	31	9	2,330
Mini.....	61	-	-	-	-	-	-	-	-
Mitsubishi.....	1,398	72	-	1	-	-	-	-	73
Nebim.....	-	2	1	8	3	-	-	-	14
Neoplan.....	-	-	-	-	-	10	-	-	10
Nissan.....	647	-	-	-	-	-	-	-	-
Opel.....	1,562	-	-	-	-	-	-	-	-
Peugeot.....	953	-	-	-	1	-	-	-	1
Renault.....	2,045	56	37	41	57	-	-	2	193
Rover.....	37	-	-	-	-	-	-	-	-
Scania.....	-	-	-	465	519	17	-	3	1,004
Spijksaal.....	1	69	12	-	-	-	2	-	83
Subaru.....	16	-	-	-	-	-	-	-	12
Suzuki.....	1,700	-	-	-	-	-	-	-	-
Talbot.....	1,367	-	-	-	-	-	-	-	-
Terberg.....	-	-	-	27	-	-	-	19	46
Toyota.....	2,245	4	-	-	-	-	-	-	4
Unimog.....	5	23	-	-	-	-	1	2	26
Van Hool.....	-	-	-	-	-	31	-	-	31
Volkswagen.....	5,054	51	-	-	-	-	1	-	52
Volvo.....	472	140	183	471	472	75	-	2	1,343
TOTAL.....	28,354	2,030	1,160	3,149	2,572	741	100	225	10,185

Partial listing.

NEDERLANDSE VERENIGING DE RIJWIEL & AUTOMOBIEL-INDUSTRIE

THE NETHERLANDS - NEW REGISTRATIONS 1978-1983

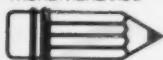
THE NETHERLANDS



Passenger Cars by Manufacturer

	1978	1979	1980	1981	1982	1983
Alfa Romeo.....	8,681	6,985	4,791	4,020	4,053	4,465
American Motors.....	278	231	131	75	51	28
B.M.W.....	13,344	11,814	10,712	11,521	14,270	14,833
Chrysler.....	295	218	76	105	45	42
Citroen.....	31,138	27,574	22,072	22,062	22,085	23,333
Daihatsu.....	1,223	2,423	2,191	1,970	2,622	4,827
Fiat.....	27,686	23,881	17,478	15,693	21,234	28,212
F.S.O. (Poland).....	-	452	221	141	38	108
Ford (Total).....	65,871	63,879	41,155	40,349	42,451	49,696
Ford Europe.....	65,174	61,806	39,986	40,032	42,349	49,660
G.M. (Total).....	86,603	92,073	69,246	55,682	65,646	74,873
Opel.....	79,047	84,660	65,032	54,026	64,956	74,441
Honda.....	23,111	21,086	25,001	16,907	14,193	10,815
Hyundai.....	7	982	1,159	1,969	2,272	3,276
Lada.....	6,412	8,742	5,790	6,656	9,249	9,252
Lancia.....	1,898	1,726	1,075	857	1,023	1,849
Leyland.....	20,496	14,851	8,516	6,870	6,558	7,976
Mazda.....	20,086	19,271	17,495	17,416	15,052	19,952
Mercedes-Benz.....	9,484	11,641	9,384	8,242	8,065	8,905
Mitsubishi.....	14,114	15,736	21,544	18,335	14,051	14,075
Nissan.....	20,448	27,245	23,790	17,560	18,800	23,382
Peugeot/Talbot.....	73,815	62,133	37,348	30,104	26,425	25,284
Porsche.....	240	276	265	182	160	213
Renault.....	47,601	50,713	39,427	31,932	32,487	29,196
Saab.....	3,150	3,672	2,800	3,224	3,371	3,677
Seat.....	-	-	-	-	-	1,142
Skoda.....	1,048	709	597	381	1,219	2,997
Subaru.....	1,004	478	792	1,143	1,070	3,598
Suzuki.....	-	181	1,284	3,627	7,424	11,355
Toyota.....	29,578	26,076	27,182	18,479	17,846	19,837
Volkswagen/Audi.....	49,287	51,060	39,621	38,709	37,142	38,059
Volvo.....	23,125	27,194	19,285	15,842	17,059	22,101
Zastava.....	484	741	603	695	949	1,726
TOTAL.....	581,458	575,059	451,587	390,990	406,991	459,131

R.A.I.



THE NETHERLANDS - TOTAL REGISTRATIONS 1900-1983

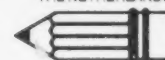
Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles			TOTAL
		Trucks	Buses	Total	
1900.....	200	-	-	-	200
1910.....	2,000	-	-	-	2,000
1920.....	10,000	-	-	-	10,000
1930.....	67,000	-	3,500	3,500	70,500
1940.....	100,000	50,700	4,500	55,200	155,200
1945.....	30,000	42,500	2,000	44,500	74,500
1950.....	139,000	79,000	6,000	85,000	224,000
1955.....	268,000	109,700	6,700	116,400	384,400
1960.....	522,000	154,400	9,000	163,400	685,400
1965.....	1,272,000	233,200	9,500	242,700	1,514,700
1966.....	1,502,000	252,400	9,600	262,000	1,764,000
1967.....	1,696,000	263,000	10,000	273,000	1,969,000
1968.....	1,952,000	274,000	10,000	284,000	2,236,000
1969.....	2,212,000	288,000	10,000	298,000	2,510,000
1970.....	2,465,000	303,000	9,000	312,000	2,777,000
1971.....	2,702,000	316,000	10,000	326,000	3,028,000
1972.....	2,903,000	321,000	10,000	331,000	3,234,000
1973.....	3,080,000	329,000	9,000	338,000	3,418,000
1974.....	3,214,000	334,000	10,000	344,000	3,558,000
1975.....	3,399,000	332,000	10,000	342,000	3,741,000
1976.....	3,629,000	332,000	9,000	341,000	3,970,000
1977.....	3,851,000	328,000	9,000	337,000	4,188,000
1978.....	4,056,000	327,000	10,000	337,000	4,393,000
1979.....	4,312,000	351,000	10,000	361,000	4,673,000
1980.....	4,515,000	361,000	10,000	371,000	4,886,000
1981.....	4,594,000	375,000	11,000	386,000	4,980,000
1982.....	4,630,000	377,000	11,000	388,000	5,018,000
1983.....	4,728,000	378,000	12,000	390,000	5,118,000

CENTRAAL BUREAU VOOR DE STATISTIEK

THE NETHERLANDS - TOTAL REGISTRATIONS 1983

THE NETHERLANDS



Motor Vehicles by Type

As of August 1983	Passenger Cars	Total Commercial Vehicles	Light Commercial	Trucks	Truck Tractors	Special Vehicles	Buses	TOTAL
1900-1909.....	159	13	8	3	1	1	-	172
1910-1919.....	239	15	3	7	2	3	-	254
1920-1929.....	834	44	26	4	1	10	3	878
1930-1939.....	1,551	69	37	15	-	17	-	1,620
1940-1949.....	1,454	360	105	120	2	132	1	1,814
1950.....	316	41	12	8	-	20	1	357
1951.....	364	37	11	7	-	19	-	401
1952.....	451	481	12	424	-	45	-	932
1953.....	516	85	24	26	-	29	6	601
1954.....	514	87	13	29	-	42	3	601
1955.....	529	95	29	28	-	31	7	624
1956.....	589	152	28	41	-	71	12	741
1957.....	510	116	12	36	-	51	11	626
1958.....	448	98	14	21	-	55	8	546
1959.....	499	116	12	30	-	60	14	615
1960.....	715	198	30	46	2	103	17	913
1961.....	797	228	34	67	2	105	20	1,025
1962.....	876	341	48	93	-	164	36	1,217
1963.....	1,188	389	54	95	1	198	41	1,577
1964.....	1,797	580	84	158	3	275	60	2,377
1965.....	3,407	701	96	204	4	312	85	4,108
1966.....	3,280	978	200	309	12	350	107	4,258
1967.....	5,428	1,320	305	332	7	505	171	6,748
1968.....	10,215	2,179	555	674	28	626	296	12,394
1969.....	15,136	2,933	930	1,207	82	438	276	18,069
1970.....	31,295	5,494	2,007	2,218	195	703	371	36,789
1971.....	54,341	7,729	3,027	2,818	266	1,063	555	62,070
1972.....	102,876	10,579	5,151	3,161	310	1,357	600	113,455
1973.....	164,806	14,953	7,051	3,476	717	3,096	613	179,759
1974.....	234,103	18,158	8,695	3,694	1,262	3,852	655	252,261
1975.....	369,889	20,995	11,951	4,572	1,057	2,645	770	390,884
1976.....	458,227	29,214	17,924	6,507	1,854	1,936	893	487,441
1977.....	554,228	37,168	23,248	8,242	2,553	2,389	736	591,396
1978.....	582,668	43,482	28,400	8,786	2,795	2,659	842	626,150
1979.....	560,118	45,856	29,283	9,788	3,268	2,563	954	605,974
1980.....	451,765	45,437	30,390	8,485	3,109	2,330	1,123	497,202
1981.....	387,898	38,991	27,392	6,257	2,346	2,101	894	426,889
1982.....	402,317	37,168	26,285	5,660	2,707	1,701	815	439,485
1983.....	321,777	23,331	16,819	3,563	1,658	731	560	345,108
TOTAL.....	4,728,120	390,211	240,311	81,311	24,244	32,789	11,556	5,118,331

CENTRAAL BUREAU VOOR DE STATISTIEK

Passenger Cars by Fuel Type

	1983	1982	1981	1980	1979	1978	1977	1976	1975	1974	Before 1974	TOTAL
Gasoline.....	268,149	308,570	288,652	342,968	439,424	479,622	469,052	404,713	332,963	213,242	379,435	3,926,790
Diesel.....	29,736	37,320	35,870	30,977	39,155	26,107	20,206	10,550	10,452	7,151	10,076	257,600
LPG.....	23,892	56,427	63,376	77,820	81,539	76,939	64,970	42,964	26,474	13,710	15,619	543,730

CENTRAAL BUREAU VOOR DE STATISTIEK



THE NETHERLANDS - TOTAL REGISTRATIONS 1983

Passenger Cars In Use As Of August 1, 1983
(Excluding 1973 and Prior Model Years)

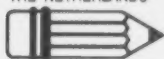
	<u>Units</u>		<u>Units</u>		<u>Units</u>
ALFA ROMEO.....	42,361	CHEVROLET.....	14,242	DAIMLER.....	612
Alfasud.....	19,452	Camaro.....	1,295	DATSUN.....	176,496
Alfetta.....	10,822	Caprice.....	1,439	Cherry.....	37,938
Giulia.....	3,549	Citation.....	816	Sunny.....	17,984
Giulietta.....	6,280	Impala.....	944	Stanza.....	5,977
Spider.....	1,199	Malibu.....	3,602	Bluebird.....	9,781
		Monza.....	566	Bluebird D.....	2,538
ALPINE RENAULT....	96	Nova.....	1,111	Violet.....	5,285
				Laurel.....	697
AMERICAN MOTORS...	1,277	CHRYSLER.....	7,564	Laurel D.....	244
		Avenger.....	1,460	100 A.....	9,543
AUSTIN.....	37,655	Sunbeam.....	4,461	1000.....	31,254
Allegro.....	27,551	2 Litres.....	586	120 A.....	16,115
Maxi.....	3,338			120 Y.....	22,272
Mini Metro.....	5,964	CHRYSLER-SIMCA....	56,302	140 J.....	1,030
		Horizon.....	13,168	160 B.....	3,305
AUTOBIANCHI.....	8,010	1307.....	9,597	160 J.....	811
All 2.....	8,001	1308.....	26,050	180 B.....	2,369
		1309.....	755	180 SX.....	1,163
AUDI.....	59,707	2 L.....	1,354	200 L.....	2,057
Avant.....	1,356	CITROEN.....	228,203	240 L.....	903
50.....	917	2 CV 4.....	19,004		
80.....	28,311	2 CV 6.....	46,266	DODGE.....	901
80 D.....	2,811	Dyane.....	24,893		
100.....	19,226	Ami.....	4,249	FERRARI.....	83
100 D.....	2,881	LN.....	2,197		
		LNA.....	1,304	FIAT.....	208,894
BEDFORD.....	780	Visa.....	29,285	500.....	630
		BX.....	2,760	850.....	655
B.M.W.....	108,547	DS.....	1,021	126.....	2,954
1502.....	2,901	GS.....	51,381	127.....	75,767
1602.....	2,609	GSA.....	5,844	Panda.....	15,483
1802.....	622	CX.....	14,480	Uno.....	2,648
2002.....	2,770	CX D.....	3,881	Ritmo.....	28,621
2500.....	807			Ritmo D.....	3,186
2800.....	532	DAF.....	40,584	Argenta.....	1,759
3 Series.....	58,174	33.....	1,353	Argenta D.....	195
5 Series.....	26,665	44.....	4,724	124.....	2,713
6 Series.....	706	46.....	15,547	128.....	28,499
7 Series.....	5,945	66.....	18,019	131.....	22,510
				131 D.....	1,171
BUICK.....	2,359	DAIHATSU.....	13,684	132.....	6,687
Skylark.....	847	Charmant.....	2,926	132 D.....	694
		Charade.....	7,680	133.....	6,542
CADILLAC.....	628	Cuore.....	2,547	X 1/9.....	964

THE NETHERLANDS - TOTAL REGISTRATIONS 1983 (continued)



Passenger Cars In Use As Of August 1, 1983 (Excluding 1973 and Prior Model Years)

	Units		Units		Units
FORD.....	455,669	MAZDA (con't)		OLDSMOBILE.....	3,613
Fiesta.....	71,475	121.....	1,098	Cutlass.....	965
Escort.....	139,176	Legato.....	4,069	Cutlass D.....	590
Taurus.....	158,436	616.....	6,931	Omega.....	693
Sierra.....	10,161	626.....	24,450		
Sierra D.....	866	929.....	8,110	OPEL.....	637,111
Granada.....	28,083	818.....	12,739	Corsa.....	6,623
Granada D.....	1,852	RX 7.....	602	Kadett.....	292,873
Capri.....	15,196			Kadett D.....	6,220
Consul.....	1,463	MERCEDES-BENZ.....	97,184	Ascona.....	148,396
Mustang.....	2,839	190.....	1,139	Ascona D.....	7,468
Transit.....	3,044	200.....	5,486	Manta.....	26,090
Transit D.....	1,113	200 D.....	26,345	Monza.....	564
		220 D.....	7,006	Rekord.....	66,609
FSO.....	884	230.....	5,950	Rekord D.....	15,904
HONDA.....	140,169	240 D.....	14,593	Senator.....	24,842
Civic.....	83,928	250.....	2,871	Commodore.....	5,956
Accord.....	39,721	280.....	11,260		
Prelude.....	9,989	300 D.....	13,297	PEUGEOT.....	226,720
Quintet.....	4,952	350.....	665	104.....	39,748
		380.....	550	204.....	8,312
HYUNDAI.....	8,814	450.....	761	204 D.....	1,188
INNOCENTI.....	3,595			304.....	28,104
JAGUAR.....	2,767	MERCURY.....	1,494	304 D.....	4,130
JEEP.....	277	MG.....	744	305.....	38,234
LADA.....	55,976			305 D.....	5,571
1200.....	24,208	MINI.....	57,934	404.....	709
1300.....	2,785	Clubman.....	7,841	404 D.....	120
1500.....	12,028	850.....	12,140	504.....	50,356
1600.....	2,928	1000.....	22,265	504 D.....	14,367
2105.....	10,044	1100.....	14,884	505.....	18,420
Niva.....	1,122			505 D.....	3,681
		MITSUBISHI.....	116,771	604.....	4,516
LANCIA.....	4,342	Colt.....	27,636	604 D.....	318
Beta.....	3,102	Lancer.....	25,874	PLYMOUTH.....	626
Delta.....	691	Galant.....	36,374	PONTIAC.....	3,061
LANDROVER.....	601	Galant D.....	5,617	Firebird.....	853
LINCOLN.....	175	Celeste.....	7,692	LeMans.....	772
MATRA.....	2,400	Sapporo.....	5,087		
		Tredia.....	2,528	PORSCHE.....	2,007
MAZDA.....	154,583	Cordia.....	602	911.....	612
1000.....	5,352	MORGAN.....	79	924.....	1,009
1300.....	9,828	MORRIS.....	6,485	PRINCESS.....	4,494
323.....	76,166			1800.....	1,798
				2200.....	1,235
				2000.....	881



THE NETHERLANDS - TOTAL REGISTRATIONS 1983 (continued)

Passenger Cars In Use As Of August 1, 1983

(Excluding 1973 and Prior Model Years)

	Units		Units		Units
RANGER.....	717	SUBARU.....	8,424	TRIUMPH.....	7,503
RENAULT.....	351,698	Mini Jumbo.....	1,878	2500.....	676
R 4.....	73,654	1300.....	902	TR 7.....	939
R 5.....	94,592	1400.....	2,015	Spitfire.....	1,893
R 6.....	16,265	1600.....	2,709	Dolomite.....	1,582
R 9.....	13,744	1800.....	768	Acclaim.....	1,962
R 9 D.....	950			VAUXHALL.....	19,568
R 11.....	2,819	SUNBEAM.....	3,621	Viva.....	5,868
R 12.....	26,957	1250.....	641	VX.....	632
R 14.....	30,167	1300.....	1,337	Chevette.....	8,373
R 15.....	1,163	1600.....	1,193	Cavalier.....	3,530
R 16.....	18,780			VOLKSWAGEN.....	339,964
R 17.....	562	SUZUKI.....	18,462	1200.....	7,593
R 18.....	34,989	SC 100.....	2,982	1300.....	2,278
R 18 D.....	1,850	Alto.....	13,777	1303.....	1,245
Fuego.....	4,079	SJ 410.....	892	Polo.....	34,650
R 20.....	14,635			Derby.....	10,692
R 20 D.....	1,380	TALBOT.....	44,693	Golf.....	104,750
R 30.....	3,522	Samba.....	3,461	Golf D.....	58,048
ROLLS ROYCE.....	71	1100.....	4,183	Jetta.....	13,652
ROVER.....	7,914	Sunbeam.....	795	Jetta D.....	7,507
2300.....	535	Horizon.....	17,038	Passat.....	31,231
2600.....	2,359	Horizon D.....	578	Passat D.....	11,808
3500.....	2,873	1510.....	8,403	Scirocco.....	6,797
Range Rover.....	861	Solara.....	8,342	Santana.....	530
SAAB.....	27,690	Tagora.....	880	Santana D.....	263
96.....	2,477	TOYOTA.....	225,892	Kleinbus.....	7,532
99.....	15,074	1000.....	10,778	Kleinbus D.....	1,276
900.....	8,727	Tercel.....	15,955	VOLVO.....	160,959
SIMCA.....	71,715	Starlet.....	23,259	66.....	37,021
1000.....	7,362	Corolla.....	95,031	340/360.....	68,704
1005.....	2,631	Corolla D.....	609	140.....	1,888
1006.....	2,081	Carina.....	41,800	240.....	36,571
1100.....	53,447	Carina D.....	1,816	240 D.....	2,447
1301.....	2,101	Celica.....	12,642	260.....	1,901
1051.....	1,435	Corona.....	5,540	ZASTAVA.....	3,652
SKODA.....	9,234	Cressida.....	4,712	750.....	877
1000.....	1,208	Cressida D.....	759	1100.....	2,418
105.....	3,597	Camry.....	984		
110.....	897	Crown.....	1,566		
120.....	3,323	Crown D.....	755		
		Hi-Ace.....	1,105		
		Hi-Ace D.....	318		

C.B.S.

Model years 1974
through 1983..... 4,322,990

THE NETHERLANDS - TOTAL REGISTRATIONS 1983

THE NETHERLANDS



Commercial Vehicles In Use As Of August 1, 1983

Light Commercial Vehicles

Austin-Morris.....	416
Bedford.....	4,960
Chevrolet.....	705
Citroen.....	16,849
Commer.....	83
Daf.....	659
Daihatsu.....	806
Datsun.....	2,039
Dodge.....	452
Ebro.....	139
Fiat.....	10,053
Ford.....	28,031
Hanomag.....	189
Hanomag-Henschel....	3,584
Jeep.....	309
Landrover.....	2,052
Leyland.....	842
M.A.N.....	61
Mazda.....	2,470
Mercedes-Benz.....	40,784
Mini.....	2,695
Mitsubishi.....	3,786
Nissan.....	434
Opel.....	7,816
Peugeot.....	5,559
Reliant.....	181
Renault.....	15,481
Saviem.....	354
Simca.....	7,643
Suzuki.....	6,022
Talbot.....	5,841
Toyota.....	14,450
Unimog.....	240
Volkswagen.....	50,986
Volvo.....	1,513

Total..... 260,311

Trucks

Bedford.....	2,921
Commer.....	134
Daf.....	25,474
Dodge.....	887
Ebro.....	155
Fiat.....	1,782
Ford.....	5,235
Ginaf.....	636
Gova.....	317
Hanomag.....	225
Hanomag-Henschel....	1,499
Leyland.....	589
Magirus.....	2,742
M.A.N.....	2,383
M.A.N.-Volkswagen...	320
Mercedes-Benz.....	20,166
Mitsubishi.....	316

Trucks (con't)

O.M.....	149
Opel.....	770
Pegaso.....	246
Renault.....	370
Saviem.....	435
Scania.....	4,714
Spijkstaal.....	110
Tatra.....	176
Terberg.....	1,080
Toyota.....	105
Unimog.....	370
Volkswagen.....	255
Volvo.....	5,723

Total..... 81,311

Truck Tractors

Bedford.....	36
Berliet.....	59
Citroen.....	135
Daf.....	8,409
Dodge.....	22
Erf.....	16
Fiat.....	365
Ford.....	334
F.T.F.....	164
Hanomag-Henschel....	63
Leyland.....	40
Mack.....	117
Magirus-Deutz.....	364
M.A.N.....	898
Mercedes-Benz.....	2,867
Pegaso.....	137
Renault.....	191
Saviem.....	31
Scania.....	5,675
Steyr.....	78
Terberg.....	15
Volvo.....	4,164

Total..... 24,244

Special Vehicles

Bedford.....	1,226
Citroen.....	802
Coles.....	180
Commer.....	147
Daf.....	5,920
Dodge.....	227
Faun.....	114
Fiat.....	704
Ford.....	2,046
Ginaf.....	112
Grove.....	104
Hanomag.....	117
Hanomag-Henschel....	1,241

Special Vehicles (con't)

Landrover.....	257
Leyland.....	129
Liebherr.....	128
Magirus-Deutz.....	709
M.A.N.....	199
Mercedes-Benz.....	5,810
Mitsubishi.....	214
Opel.....	325
Peugeot.....	488
Renault.....	288
Saviem.....	104
Scania.....	539
Simca.....	1,082
Spijkstaal.....	2,224
Talbot.....	1,386
Terberg.....	193
Toyota.....	294
Volkswagen.....	3,061
Volvo.....	475

Total..... 32,789

Buses

A.E.C.....	16
Bedford.....	14
Bova.....	598
Buessing.....	53
Daf.....	5,696
Fiat.....	19
Ford.....	13
Hanomag-Henschel....	14
Leyland.....	119
Leyland-Den Oudsten	1,298
Leyland-Verheul....	264
Leyland-Werkspoor...	12
Magirus-Deutz.....	210
Mercedes-Benz.....	986
Mercedes-Benz/Schenk	47
Neoplan.....	158
Den Oudsten.....	99
Pegaso.....	12
Peugeot.....	28
Scania.....	288
Setra.....	202
Van Hool.....	191
Van Hool-Fiat.....	330
Verheul.....	15
Vetter.....	30
Volvo.....	735
Volvo-Schenk.....	22

Total..... 11,556

TOTAL..... 390,211

NERDERLANDSE VERENIGING DE RIJWIEL-EN AUTOMOBIEL INDUSTRIE



NORDIC COUNTRIES - IMPORTS 1973-1983

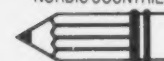
Motor Vehicles by Country and Type

	NORWAY	SWEDEN	DENMARK	FINLAND
PASSENGER CARS				
1973.....	91,181	147,537	127,398	112,718
1974.....	91,909	178,778	63,380	83,472
1975.....	117,881	204,943	119,169	99,826
1976.....	137,778	241,970	173,221	81,353
1977.....	157,790	178,700	134,747	77,531
1978.....	66,419	131,700	140,728	70,099
1979.....	90,629	161,800	132,629	87,163
1980.....	102,350	141,666	55,701	95,513
1981.....	109,309	133,196	67,630	94,850
1982.....	122,113	162,095	93,711	110,630
1983.....	117,490	166,613	124,949	110,209
TRUCKS				
1973.....	-	9,619	51,000	13,615
1974.....	-	9,082	21,892	8,885
1975.....	-	11,571	25,381	8,205
1976.....	-	13,801	48,619	8,051
1977.....	16,359	15,998	30,718	10,244
1978.....	12,408	11,797	22,015	6,234
1979.....	13,730	13,641	24,044	8,981
1980.....	13,033	15,805	17,190	13,097
1981.....	17,716	13,968	12,476	14,387
1982.....	19,889	14,401	13,114	14,375
1983.....	21,624	15,354	19,344	15,147
BUSES				
1973.....	-	1,046	635	10
1974.....	-	1,480	600	3
1975.....	-	821	593	2
1976.....	-	821	719	6
1977.....	1,289	1,007	879	18
1978.....	1,081	698	800	34
1979.....	1,334	804	778	22
1980.....	1,113	816	845	20
1981.....	1,320	857	628	26
1982.....	1,404	1,033	700	16
1983.....	1,151	811	400	31
TOTAL VEHICLES				
1973.....	103,127	156,078	179,033	120,756
1974.....	103,791	189,340	90,872	92,360
1975.....	131,329	217,285	145,143	108,033
1976.....	151,071	256,592	222,559	89,410
1977.....	175,438	195,705	166,344	87,793
1978.....	79,908	144,195	163,543	76,367
1979.....	105,693	176,245	157,451	96,166
1980.....	116,496	158,287	73,736	108,630
1981.....	128,345	148,021	80,734	109,263
1982.....	143,406	177,529	107,525	125,021
1983.....	140,265	182,778	144,713	125,287

OPPLYSNINGSGRADET FOR VEITRAFIKKEN

NORDIC COUNTRIES - NEW REGISTRATIONS 1973-1980

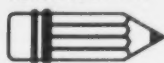
NORDIC COUNTRIES



Motor Vehicles by Country and Type

	<u>Norway</u>	<u>Sweden</u>	<u>Denmark</u>	<u>Finland</u>
PASSENGER CARS				
1973.....	88,984	225,722	122,043	117,969
1974.....	90,293	260,120	78,713	96,633
1975.....	102,811	285,328	115,561	117,619
1976.....	126,997	312,880	151,747	92,707
1977.....	145,247	241,374	141,230	90,546
1978.....	77,821	200,874	133,255	81,175
1979.....	88,866	215,325	126,952	100,132
1980.....	95,550	192,588	73,774	103,760
1981.....	104,670	188,522	71,880	105,628
1982.....	115,573	218,428	85,405	128,761
1983.....	107,672	217,123	116,238	120,174
TRUCKS				
1973.....	11,109	14,416	48,242	11,740
1974.....	10,024	15,302	23,683	12,498
1975.....	11,109	15,533	29,087	12,605
1976.....	12,870	17,961	44,669	12,967
1977.....	15,916	18,624	34,129	12,314
1978.....	12,668	15,753	22,216	10,892
1979.....	14,968	15,823	25,253	12,686
1980.....	14,022	18,558	18,775	16,663
1981.....	17,604	17,502	15,645	17,714
1982.....	20,434	17,377	17,695	18,234
1983.....	23,710	16,865	21,716	18,172
BUSES				
1973.....	552	2,220	516	830
1974.....	601	2,066	439	791
1975.....	685	1,148	521	812
1976.....	988	1,063	664	914
1977.....	1,292	1,235	777	628
1978.....	1,219	1,030	791	614
1979.....	1,178	1,060	744	589
1980.....	1,113	1,126	694	641
1981.....	1,575	1,311	698	556
1982.....	1,745	1,384	643	535
1983.....	1,526	1,229	507	596
TOTAL				
1973.....	100,645	242,358	170,801	130,539
1974.....	100,918	277,488	102,835	109,922
1975.....	114,605	302,009	145,169	131,036
1976.....	140,855	331,904	197,080	106,588
1977.....	162,455	261,233	176,136	103,488
1978.....	91,708	217,657	156,262	92,681
1979.....	105,012	232,208	152,949	113,407
1980.....	110,685	212,272	93,243	121,064
1981.....	123,849	207,335	88,223	123,898
1982.....	137,752	237,189	103,743	147,530
1983.....	132,908	235,217	138,461	138,942

OPPLYSNINGSRADET FOR VEITRAFIKKEN



NORDIC COUNTRIES - TOTAL REGISTRATIONS 1965-1983

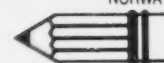
Motor Vehicles by Country and Type

	DENMARK	FINLAND	SWEDEN	NORWAY	DENMARK	FINLAND	SWEDEN	NORWAY
PASSENGER CARS								
1965.....	744,416	454,291	1,792,671	435,317	3,927	6,979	10,295	6,066
1967.....	887,950	551,198	1,976,248	528,205	4,358	7,426	12,063	6,566
1968.....	955,337	580,747	2,071,303	575,177	4,490	7,660	12,577	6,732
1969.....	1,023,790	643,057	2,193,634	645,188	4,713	7,861	13,579	6,971
1970.....	1,076,875	711,968	2,287,709	694,248	5,030	8,116	14,254	7,172
1971.....	1,147,271	752,915	2,356,581	742,111	5,260	8,246	14,183	7,352
1972.....	1,203,243	818,044	2,443,282	787,879	5,495	8,363	15,359	7,648
1973.....	1,244,898	894,104	2,502,627	838,140	5,668	8,429	16,160	7,959
1974.....	1,256,318	936,681	2,638,885	890,361	5,898	8,592	16,482	8,341
1975.....	1,294,900	996,284	2,760,264	953,657	6,061	8,651	14,066	8,714
1976.....	1,338,379	1,032,884	2,881,311	1,022,918	6,302	8,841	13,209	9,215
1977.....	1,374,886	1,075,399	2,857,141	1,106,605	6,505	8,771	12,816	10,038
1978.....	1,407,730	1,115,265	2,856,178	1,146,894	6,836	8,786	12,687	10,779
1979.....	1,423,443	1,169,501	2,868,302	1,189,754	7,109	8,826	12,644	11,443
1980.....	1,389,547	1,225,931	2,882,956	1,233,615	7,351	8,963	12,796	11,919
1981.....	1,366,867	1,279,192	2,893,242	1,278,817	7,620	9,054	13,074	12,936
1982.....	1,358,238	1,352,055	2,935,988	1,337,884	7,785	9,066	13,277	14,152
1983.....	1,390,339	1,410,458	3,006,761	1,383,367	7,762	9,095	13,543	15,199
TOTALS								
1965.....	232,741	84,371	131,554	117,169	981,084	545,641	1,934,520	556,552
1967.....	250,067	97,133	137,795	121,602	1,142,375	655,757	2,126,106	656,373
1968.....	254,226	97,068	138,762	122,460	1,214,053	685,475	2,222,642	704,369
1969.....	257,319	101,778	142,602	128,397	1,285,822	752,696	2,349,815	780,556
1970.....	247,118	107,926	144,521	134,074	1,329,023	828,010	2,446,483	835,494
1971.....	215,211	118,895	142,325	138,229	1,367,742	880,056	2,513,089	887,692
1972.....	198,979	121,499	145,317	148,798	1,407,717	947,906	2,603,958	944,325
1973.....	216,359	125,587	147,976	148,312	1,466,925	1,028,122	2,666,763	994,411
1974.....	214,832	130,935	153,978	144,995	1,477,048	1,076,208	2,809,165	1,043,697
1975.....	227,645	135,032	156,648	138,463	1,528,606	1,139,967	2,930,978	1,100,834
1976.....	250,047	139,748	165,183	138,709	1,594,728	1,181,473	3,059,703	1,170,842
1977.....	262,277	143,476	169,129	143,150	1,643,668	1,227,646	3,039,086	1,259,793
1978.....	265,045	146,751	172,774	145,825	1,679,611	1,270,802	3,041,638	1,303,498
1979.....	263,998	143,095	177,879	151,697	1,694,550	1,329,558	3,058,825	1,352,894
1980.....	252,781	157,933	181,571	152,545	1,649,679	1,392,827	3,077,323	1,398,079
1981.....	242,788	164,385	186,251	158,740	1,617,275	1,452,631	3,092,567	1,450,493
1982.....	236,267	171,576	193,461	166,456	1,602,290	1,532,697	3,142,726	1,518,492
1983.....	236,633	178,403	201,716	179,434	1,634,734	1,597,956	3,222,020	1,578,000
TRUCKS								
1965.....	232,741	84,371	131,554	117,169	981,084	545,641	1,934,520	556,552
1967.....	250,067	97,133	137,795	121,602	1,142,375	655,757	2,126,106	656,373
1968.....	254,226	97,068	138,762	122,460	1,214,053	685,475	2,222,642	704,369
1969.....	257,319	101,778	142,602	128,397	1,285,822	752,696	2,349,815	780,556
1970.....	247,118	107,926	144,521	134,074	1,329,023	828,010	2,446,483	835,494
1971.....	215,211	118,895	142,325	138,229	1,367,742	880,056	2,513,089	887,692
1972.....	198,979	121,499	145,317	148,798	1,407,717	947,906	2,603,958	944,325
1973.....	216,359	125,587	147,976	148,312	1,466,925	1,028,122	2,666,763	994,411
1974.....	214,832	130,935	153,978	144,995	1,477,048	1,076,208	2,809,165	1,043,697
1975.....	227,645	135,032	156,648	138,463	1,528,606	1,139,967	2,930,978	1,100,834
1976.....	250,047	139,748	165,183	138,709	1,594,728	1,181,473	3,059,703	1,170,842
1977.....	262,277	143,476	169,129	143,150	1,643,668	1,227,646	3,039,086	1,259,793
1978.....	265,045	146,751	172,774	145,825	1,679,611	1,270,802	3,041,638	1,303,498
1979.....	263,998	143,095	177,879	151,697	1,694,550	1,329,558	3,058,825	1,352,894
1980.....	252,781	157,933	181,571	152,545	1,649,679	1,392,827	3,077,323	1,398,079
1981.....	242,788	164,385	186,251	158,740	1,617,275	1,452,631	3,092,567	1,450,493
1982.....	236,267	171,576	193,461	166,456	1,602,290	1,532,697	3,142,726	1,518,492
1983.....	236,633	178,403	201,716	179,434	1,634,734	1,597,956	3,222,020	1,578,000

OPPLYSNINGSGRADET

NORWAY - NEW REGISTRATIONS 1981-1983

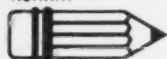
NORWAY



Passenger Cars by Manufacturer and Model

	1 9 8 3		1 9 8 2		1 9 8 1	
	Units	%	Units	%	Units	%
Ford Sierra.....	6,342	5.8	1,825	1.6	-	-
Volvo 240 Series.....	5,938	5.4	5,381	4.7	5,140	4.9
VW Golf.....	5,803	5.3	5,263	4.6	5,242	5.0
Opel Ascona.....	5,431	5.0	7,846	6.8	4,227	4.0
Mazda 626.....	5,308	4.8	3,159	2.7	3,507	3.4
Mazda 323.....	4,867	4.4	6,808	5.9	5,911	5.6
Opel Rekord.....	4,129	3.8	3,070	2.7	3,709	3.5
Mazda 929.....	3,867	3.5	4,794	4.1	2,523	2.4
Ford Escort.....	3,382	3.1	4,020	3.5	4,227	4.0
Nissan/Datsun Cherry.....	3,136	2.9	3,865	3.3	4,151	4.0
Ford Granada.....	3,100	2.8	3,766	3.3	3,361	3.2
Lada 1200/1600.....	3,086	2.8	3,972	3.4	3,689	3.5
Opel Kadett.....	3,069	2.8	3,386	2.9	4,404	4.2
Ford Fiesta.....	3,039	2.8	3,567	3.1	3,889	3.7
Toyota Corolla.....	2,896	2.6	3,239	2.8	2,910	2.8
Volvo 340/360.....	2,224	2.0	1,812	1.6	1,900	1.8
VW Passat/Santana.....	2,177	2.0	2,110	1.8	1,642	1.6
Nissan/Datsun Sunny.....	1,867	1.7	1,202	1.0	5	-
Toyota Carina.....	1,776	1.6	3,799	3.3	2,549	2.4
Toyota Camry.....	1,642	1.5	-	-	-	-
Audi 80.....	1,576	1.4	2,016	1.7	1,861	1.8
Toyota Tercel.....	1,502	1.4	670	0.6	-	-
Honda Accord.....	1,492	1.4	2,047	1.8	1,417	1.4
VW Polo.....	1,484	1.4	1,654	1.4	990	0.9
Opel Corsa.....	1,412	1.3	-	-	-	-
Honda Civic.....	1,245	1.1	1,723	1.5	1,734	1.7
Subaru.....	1,225	1.1	1,020	0.9	903	0.9
Mitsubishi Tredia.....	1,174	1.1	258	0.2	-	-
Saab 900.....	1,174	1.1	1,348	1.2	998	1.0
BMW 5 Series.....	1,131	1.0	1,554	1.3	526	0.5
Peugeot 505.....	1,107	1.0	1,068	0.9	606	0.6
Mitsubishi Galant.....	1,097	1.0	1,628	1.4	1,759	1.7
Peugeot 305.....	1,017	0.9	973	0.8	1,215	1.2
Fiat Ritmo.....	1,010	0.9	911	0.8	659	0.6
Saab 99.....	981	0.9	929	0.8	1,019	1.0
Nissan Datsun Bluebird....	965	0.9	2,138	1.8	3,003	2.9
BMW 3 Series.....	859	0.8	876	0.8	873	0.8
Mercedes-Benz 200D/300D...	846	0.8	1,016	0.9	793	0.8
Nissan Datsun Stanza.....	731	0.7	974	0.8	-	-
Mitsubishi Lancer.....	692	0.6	851	0.7	1,048	1.0
Daihatsu Charade.....	650	0.6	639	0.6	698	0.7
Citroen GSA.....	646	0.6	975	0.8	865	0.8
Fiat Panda.....	604	0.6	-	-	-	-
Audi 100/200.....	600	0.5	504	0.4	-	-
Mitsubishi Colt.....	577	0.5	909	0.8	864	0.8
Talbot Horizon.....	552	0.5	493	0.4	-	-
Nissan/Datsun Micra.....	513	0.5	-	-	-	-
Fiat Uno.....	508	0.5	-	-	-	-
Other Makes.....	9,223	8.3	15,515	13.6	19,853	18.9
TOTAL.....	109,672	100.0	115,573	100.0	104,670	100.0

OPPLYSNINGSRADET FOR VEITRAFIKKEN



NORWAY - NEW REGISTRATIONS 1981-1983 (continued)

Small Trucks by Manufacturer

	1 9 8 3		1 9 8 2		1 9 8 1	
	Units	%	Units	%	Units	%
Peugeot.....	3,520	17.8	981	6.2	418	3.2
Toyota Hiace.....	2,881	14.6	2,475	15.6	2,487	19.0
VW Transporter.....	1,939	9.8	2,097	13.2	1,412	10.8
Nissan/Datsun Pickup.....	1,535	7.8	1,598	10.1	1,433	10.9
Mercedes-Benz.....	1,015	5.1	776	4.9	491	3.7
Ford Transit.....	850	4.3	958	6.0	1,006	7.7
Toyota Lite-Ace.....	835	4.2	1,097	6.9	1,026	7.8
Citroen.....	729	3.7	269	1.7	227	1.7
Volvo.....	677	3.4	728	4.6	637	4.9
VW Caddy.....	482	2.4	-	-	-	-
Nissan/Datsun Urvan.....	437	2.2	617	3.9	347	2.6
Mitsubishi L300.....	424	2.2	466	2.9	351	2.7
Subaru.....	422	2.1	310	2.0	152	1.2
Toyota Li-Lux.....	382	1.9	500	3.2	376	2.9
Nissan/Datsun Vanet.....	381	1.9	190	1.2	-	-
Mitsubishi Pajero.....	345	1.7	-	-	-	-
Mazda 1800.....	244	1.2	312	2.0	193	1.5
VW LT.....	213	1.1	147	0.9	-	-
Renault Trafic.....	203	1.0	187	1.2	-	-
Other makes.....	2,249	11.6	2,148	13.5	2,542	19.4
TOTAL.....	19,763	100.0	15,856	100.0	13,098	100.0

Trucks by Manufacturer

Volvo.....	948	24.0	1,041	22.7	1,130	25.1
Mercedes-Benz.....	766	19.4	886	19.4	958	21.3
Scania.....	512	13.0	671	14.7	605	13.4
Ford.....	339	8.6	380	8.3	367	8.1
Fiat.....	277	7.0	323	7.1	356	7.9
VW.....	201	5.1	279	6.1	256	5.7
M.A.N.....	141	3.6	212	4.6	172	3.8
Magirus-Deutz.....	98	2.5	134	2.9	149	3.3
Toyota.....	80	2.0	125	2.7	145	3.2
Mazda.....	146	3.7	129	2.8	4	-
Nissan Diesel.....	84	2.1	86	1.9	87	1.9
Hino.....	86	2.2	59	1.3	41	0.9
Mitsubishi Canter.....	66	1.7	52	1.1	-	-
Other Makes.....	203	5.1	201	4.4	236	5.4
TOTAL.....	3,947	100.0	4,578	100.0	4,506	100.0

Buses by Manufacturer

Mercedes-Benz.....	355	23.3	361	20.7	305	19.4
VW 10 Seater.....	326	21.4	394	34.0	516	32.8
Volvo.....	224	14.7	220	12.6	266	16.9
Ford.....	181	11.9	119	6.8	143	9.1
Toyota.....	113	7.4	85	4.9	-	-
Scania.....	95	6.2	120	6.9	111	7.0
Other Makes.....	232	15.2	246	14.1	234	14.8
Total.....	1,526	100.0	1,745	100.0	1,575	100.0

PORTUGAL - ASSEMBLIES 1981-1983

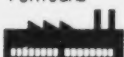
PORTUGAL



Passenger Cars by Country and Manufacturer

Country of Origin and Make	1983	1982	1981
FRANCE			
Renault.....	37,194	34,230	27,723
Citroen.....	11,339	10,009	9,187
Peugeot.....	-	-	968
Talbot.....	-	-	288
Total.....	48,533	44,239	38,166
ITALY			
Fiat.....	9,892	9,479	9,199
GERMANY, WEST			
Opel.....	3,619	4,199	4,720
Volkswagen.....	-	485	1,073
B.M.W.....	-	384	549
Total.....	3,619	5,068	6,342
GREAT BRITAIN			
Ford.....	3,426	4,271	3,734
Mini.....	383	1,392	1,776
Morris.....	-	322	552
Vauxhall.....	-	-	1
Total.....	3,809	5,985	6,063
JAPAN			
Datsun.....	-	-	920
Honda.....	-	-	220
Total.....	-	-	1,140
PORTUGAL			
Sado.....	50	70	-
TOTAL PASSENGER CARS..	65,903	64,841	60,910

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS



PORTUGAL - ASSEMBLIES 1982-1983

Commercial Vehicles by Country and Manufacturer

Country of Origin & Make	L I G H T		H E A V Y	
	1983	1982	1983	1982
JAPAN	12,159	22,907	1,714	2,746
Toyota.....	4,843	11,083	655	1,131
Datsun/Nissan.....	4,945	8,287	36	36
Mitsubishi.....	770	1,392	730	1,460
Isuzu.....	592	938	13	47
Mazda.....	817	683	280	40
Daihatsu.....	192	524	-	32
GREAT BRITAIN	6,570	14,735	806	1,859
Ford.....	3,693	7,883	408	1,153
Bedford.....	2,703	5,356	394	705
Morris.....	120	1,068	-	-
Land-Rover.....	-	246	-	-
Dodge.....	-	128	-	-
Austin.....	54	54	-	-
Leyland.....	-	-	-	4
GERMANY, WEST	2,498	3,521	232	885
Opel.....	2,324	1,973	-	-
Mercedes-Benz.....	95	1,354	22	428
MAN.....	-	-	124	212
Volkswagen.....	73	191	-	-
MAN/VW.....	-	2	-	127
Magirus.....	6	1	86	118
FRANCE	2,005	2,753	214	775
Peugeot.....	1,845	2,397	-	-
Renault.....	160	356	214	775
PORTUGAL	1,270	1,352	33	197
UMM-4x4.....	955	731	-	-
Portaro.....	315	597	-	-
Utic-Leyland.....	-	-	33	197
Tagus.....	-	24	-	-
SWEDEN	-	-	631	1,208
Volvo.....	-	-	508	1,010
Scania.....	-	-	123	198
ITALY	326	212	288	370
Fiat.....	298	147	127	181
O.M.....	28	65	106	189
Iveco/Fiat.....	-	-	55	-
SPAIN	240	380	92	99
Ebro.....	220	380	26	91
Pegaso.....	20	-	66	8
THE NETHERLANDS	-	-	50	118
Daf.....	-	-	50	118
TOTAL	25,068	45,860	4,060	8,257

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - ASSEMBLIES 1983

PORTUGAL



Motor Vehicles by Type and Manufacturer

Assembly Line	Passenger Cars		Light Trucks		Heavy Trucks		T O T A L	
	Units	%	Units	%	Units	%	Units	%
MULTINATIONAL								
Renault.....	37,194	56.4	149	0.6	-	-	37,343	39.3
Citroen.....	11,339	17.2	-	-	-	-	11,339	11.9
Somave.....	9,892	15.0	256	1.0	-	-	10,148	10.7
General Motors.....	3,619	5.5	5,027	20.1	394	9.7	9,040	9.5
Ford Lusitana.....	3,426	5.2	3,693	14.7	408	10.0	7,527	7.9
TOTAL MULTINATIONAL	65,470	99.3	9,125	36.4	802	19.8	75,397	79.3
DOMESTIC								
Movauto.....	-	-	7,265	29.0	58	1.4	7,323	7.7
Salvador Caetano...	-	-	4,854	19.4	1,043	25.6	5,897	6.2
I.M.A.....	383	0.6	1,344	5.4	-	-	1,727	1.8
Met. D. Ferreira...	-	-	770	3.1	730	17.9	1,500	1.5
Movar.....	-	-	817	3.2	280	7.1	1,097	1.2
Comotor.....	-	-	688	2.7	268	6.6	956	1.0
Soma.....	-	-	-	-	508	12.5	508	0.5
Monvia.....	-	-	-	-	174	4.3	174	0.2
Imperex.....	-	-	132	0.5	-	-	132	0.1
Proval.....	-	-	73	0.3	50	1.2	123	0.1
S.C.I.A.F.B. Russo	-	-	-	-	84	2.1	84	0.1
Entrepосто.....	50	0.1	-	-	-	-	50	0.1
U.T.I.C.....	-	-	-	-	37	0.9	37	0.1
Garrido & F.....	-	-	-	-	26	0.7	26	0.1
TOTAL DOMESTIC.....	433	0.7	15,943	63.6	3,258	80.2	19,634	20.7
T O T A L.....	65,903	100.0	25,068	100.0	4,060	100.0	95,031	100.0
EXPORTS.....	15,013	22.8	3,576	14.3	-	-	18,589	19.6
IMPORTS.....	50,890	77.2	21,492	85.7	4,060	-	76,442	80.4

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS



PORTUGAL - ASSEMBLIES 1981-1983

Passenger Cars by Cylinder Capacity, Price and Fuel Type

	1 9 8 1		1 9 8 2		1 9 8 3	
	Units	%	Units	%	Units	%
CYLINDERS						
Under 1,000.....	22,023	36.16	18,175	28.03	17,961	27.25
1,001 - 1,250.....	26,730	43.88	36,880	56.88	32,827	49.81
1,251 - 1,500.....	9,566	15.71	8,553	13.19	15,038	22.82
1,501 - 1,750.....	1,488	2.44	829	1.28	72	0.11
Over 1,750.....	1,103	1.81	404	0.62	5	0.01
PRICE CLASS (contos)*						
Under 550.....	50,496	82.90	22,905	35.33	10,841	16.45
551 - 650.....	7,091	11.64	26,047	40.17	6,274	9.52
651 - 750.....	1,230	2.02	8,152	12.57	16,719	25.37
751 - 850.....	464	0.76	5,664	8.73	7,364	11.17
851 - 1,000.....	1,334	2.19	1,686	2.60	12,195	18.51
Over 1,000.....	295	0.49	387	0.60	12,510	18.98
FUEL						
Gasoline.....	58,526	96.09	63,968	98.65	65,826	99.88
Diesel.....	2,384	3.91	873	1.35	77	0.12
TOTAL.....	60,910	100.00	64,841	100.00	65,903	100.00

Commercial Vehicles by Weight Groups, Type and Fuel

BY WEIGHT (KG)						
Under 1,500.....	428	0.74	302	0.56	149	0.51
1,501 - 2,500.....	16,403	28.33	14,371	26.55	9,758	33.50
2,501 - 3,490.....	22,763	39.31	25,192	46.55	11,217	38.51
3,491 - 3,500.....	9,016	15.57	5,995	11.08	3,944	13.54
Total Light Vehicles...	48,610	83.95	45,860	84.74	25,068	86.06
3,501 - 6,500.....	4,282	7.39	3,521	6.51	1,481	5.09
6,501 - 8,500.....	351	0.61	664	1.23	570	1.96
8,501 - 10,500.....	916	1.58	548	1.01	351	1.20
10,501 - 13,500.....	878	1.52	1,029	1.90	425	1.46
13,501 - 16,000.....	1,767	3.05	1,573	2.91	779	2.67
16,001 - 22,000.....	990	1.71	812	1.50	396	1.36
Over 22,000.....	111	0.19	110	0.20	58	0.20
Total Heavy Vehicles...	9,295	16.05	8,257	15.26	4,060	13.94
VEHICLE TYPE						
Vans.....	23,086	39.87	24,722	45.68	10,068	34.57
Light Trucks.....	25,524	44.08	21,138	39.06	15,000	51.50
Heavy Trucks.....	8,587	14.83	7,577	14.00	3,680	12.63
Buses.....	708	1.22	680	1.26	380	1.30
FUEL						
Gasoline.....	883	1.52	451	0.83	620	2.13
Diesel.....	57,022	98.48	53,666	99.17	28,508	97.87
TOTAL.....	57,905	100.00	54,117	100.00	29,128	100.00

* Retail Sales Price

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS

PORTUGAL - EXPORTS 1983

Motor Vehicles by Type and Manufacturer

PASSENGER CARS

CITROEN.....	5,549
Mehari 4x2.....	2,940
Mehari 4x4.....	23
2 CV Special.....	2,586
MINI-MOKE.....	197
STD.....	165
CAL.....	32
RENAULT.....	9,267
5 TL (R1227).....	16
5 TL (R1397).....	3,905
9 GTC (L421).....	1,350
9 GTL (L422).....	3,996
Total Passenger Cars.....	15,013

LIGHT COMMERCIAL VEHICLES

FORD.....	1,601
Transit 100 Van D.....	550
Transit 100 Van D-L.....	400
Transit 130 Cab Chassis D.....	400
Transit 160 Cab chassis D.....	200
Transit 190 Cab Chassis D.....	51
OPEL.....	1,820
Kakett Del Van 1,2 S G.....	191
Kadett Van 1,3 N.....	12
Kadett Del Van 1,6 D.....	1,617
PORTARO.....	60
230 DCM.....	40
260 DCM.....	20
U.M.M. 4X4.....	95
Total Light Commercial Vehicles.....	3,576
TOTAL EXPORTS.....	18,589

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS



PORTUGAL - EXPORTS 1979-1983

Motor Vehicles by Type and Country of Destination

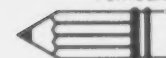
	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
PASSENGER CARS					
France.....	30	1,421	11,358	15,123	15,266
Jamaica.....	-	-	-	10	-
Guinea-Bissau.....	-	1	52	-	-
Cape Verde.....	-	16	41	3	-
Uruguay.....	-	-	46	-	-
Paraguay.....	-	40	34	-	-
Spain.....	167	1,442	101	-	337
Italy.....	-	-	-	-	36
United Kingdom.....	31	33	10	4	-
Belgium-Luxembourg.....	-	-	-	-	17
The Netherlands.....	-	-	159	-	-
Germany.....	-	-	-	48	-
Japan.....	-	-	12	-	-
Greece.....	300	-	-	-	-
Angola.....	-	-	-	2	15
U.S.A.....	-	-	4	3	-
Other.....	4	13	14	3	40
TOTAL.....	532	2,966	11,831	15,196	15,711
COMMERCIAL VEHICLES					
Italy.....	8,697	10,217	4,803	3,974	2,532
Angola.....	105	40	31	16	-
Spain.....	467	235	30	-	626
France.....	444	317	165	55	-
Greece.....	531	-	-	-	-
United Kingdom.....	125	669	372	301	-
Germany, West.....	-	-	-	-	142
Guinea-Bissau.....	11	-	-	-	-
The Netherlands.....	46	-	-	-	331
Cape Verde.....	8	59	44	-	1,950
Belgium-Luxembourg.....	38	-	-	-	-
Switzerland.....	9	-	-	23	-
Zaire.....	-	7	94	118	-
Argentina.....	-	-	-	21	-
Other.....	3	691	38	53	574
TOTAL.....	10,484	12,235	5,577	4,561	5,871*

* Excludes 284 oil-terrain vehicles.

I.N.E. - COMMERCIO EXTERNO

PORTUGAL - SALES 1981-1983

PORTUGAL



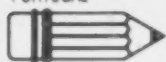
Passenger Cars by Cylinder Capacity and Fuel

	1 9 8 1		1 9 8 2		1 9 8 3	
	Units	%	Units	%	Units	%
Cylinders C.C.						
Under 1,500.....	20,000	28.3	16,659	22.6	16,432	21.1
1,501 - 1,250.....	24,326	34.4	28,499	38.6	30,429	39.0
1,251 - 1,550.....	16,206	23.0	18,154	24.6	23,064	29.6
Over 1,500.....	10,103	14.3	10,440	14.2	8,031	10.3
Fuel						
Gasoline.....	63,729	90.2	68,261	92.6	74,516	95.6
Diesel.....	6,906	9.8	5,491	7.4	3,440	4.4
Total Passenger Cars.....	70,635	100.0	73,752	100.0	77,956	100.0

Commercial Vehicles by Weight Groups

	1 9 8 1		1 9 8 2		1 9 8 3	
G.V.W. (kg.)	Units	%	Units	%	Units	%
Under 2,500.....	12,494	29.9	11,566	29.8	8,325	33.6
2,501 - 3,490.....	21,037	50.3	20,881	53.7	12,033	48.6
3,491 - 3,500.....	8,266	19.8	6,416	16.5	4,422	17.8
Total Light Vehicles.....	41,797	100.0	38,863	100.0	24,780	100.0
3,501 - 10,500.....	5,268	57.1	4,518	55.2	3,502	63.1
10,501 - 13,500.....	846	9.2	1,066	13.0	563	10.1
13,501 - 16,000.....	1,310	14.2	1,030	12.6	613	11.1
16,001 - 22,000.....	1,175	12.7	946	11.5	532	9.6
Over 22,000.....	623	6.8	628	7.7	336	6.1
Total Heavy Vehicles.....	9,222	100.0	8,188	100.0	5,546	100.0
Total Commercial.....	51,019	-	47,051	-	30,326	-

ASSOCIACAO DOS INDUSTRIAIS DE MONTAGEM DE AUTOMOVEIS



PORTUGAL - NEW REGISTRATIONS 1982-1983

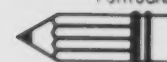
Passenger Cars by Country and Manufacturer

Country of Origin and Make	1983	1982	Country of Origin and Make	1983	1982
FRANCE			JAPAN		
Renault.....	30,464	24,435	Toyota.....	3,394	3,529
Peugeot.....	5,595	7,117	Datsun.....	665	2,013
Citroen.....	7,201	6,607	Honda.....	543	493
Talbot.....	1,775	2,204	Mazda.....	309	405
Simca.....	316	404	Nissan.....	1,897	238
Matra-Automobile....	18	38	Subaru.....	386	228
Chrysler-Simca.....	54	37	Mitsubishi.....	77	183
Ligier.....	44	23	Daihatsu.....	165	89
Matra.....	8	4	Suzuki.....	32	73
Matra-Simca.....	2	3	Isuzu.....	19	5
Talbot.....	2	1	Total.....	7,487	7,256
Chrysler.....	84	-			
Total.....	45,563	40,873			
GERMANY, WEST			SWEDEN		
Opel.....	8,190	6,171	Volvo.....	1,221	1,250
Mercedes-Benz.....	3,489	3,633	Saab.....	214	352
Volkswagen.....	1,879	2,297	Total.....	1,435	1,602
B.M.W.....	816	1,380			
Audi.....	815	627	U.S.A.		
Porsche.....	151	147	Chrysler.....	-	53
Ford.....	345	65	Chevrolet.....	34	18
Auto Union.....	-	4	Pontiac.....	8	8
Neckar.....	-	1	Dodge.....	16	7
N.S.U.....	2	-	Plymouth.....	7	4
Total.....	15,687	14,325	Oldsmobile.....	11	3
			Ford.....	30	2
			Mercury.....	4	2
			Buick.....	7	1
			Cadillac.....	1	1
			AMC.....	2	1
			Valiant.....	-	1
			Total.....	120	101
ITALY			CZECHOSLOVAKIA		
Fiat.....	11,165	9,867	Skoda.....	59	94
Alfa Romeo.....	664	753			
Innocenti.....	80	159	PORTUGAL		
Lancia.....	88	109	Sado.....	60	63
Autobianchi.....	91	83			
Ferrari.....	3	5	SPAIN		
Lamborghini.....	1	-	Seat.....	94	50
Total.....	12,092	10,976			
			U.S.S.R.		
			Lada-Vaz.....	49	25
GREAT BRITAIN			SOUTH AFRICA		
Ford.....	5,265	5,855	Colt.....	6	8
Mini.....	325	1,558			
Austin.....	1,538	1,510	POLAND		
Morris.....	26	367	Polski-Fiat.....	8	4
Triumph.....	1,900	298			
Rover.....	94	98	HOLLAND		
M.G.....	293	47	D.A.F.....	3	3
Mini-Make.....	113	-			
Wolseley.....	2	-	YUGOSLAVIA		
Humber.....	1	-	Zastava.....	4	3
Vauxhall.....	16	27			
Jaguar.....	18	14	OTHER MAKES		
Sunbeam.....	9	12		7	6
Hillman.....	12	9			
Rolls-Royce.....	4	3	TOTAL PASSENGER CARS...		
Daimler.....	-	2		92,294	85,194
Bedford.....	1	1			
Bentley.....	1	1			
Chrysler-Sunb.....	-	1			
Jago.....	-	1			
Range-Rover.....	2	1			
Total.....	9,620	9,805			

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - NEW REGISTRATIONS 1982-1983

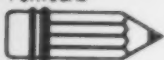
PORTUGAL



Commercial Vehicles by Country and Manufacturer

	1	9	8	3	1982		1	9	8	3	1982
	Light	Heavy	Total	Total		Light	Heavy	Total	Total		
JAPAN.....	11,042	2,195	13,237	26,125		12	907	919	1,502		
Toyota.....	4,539	740	5,279	11,940	SWEDEN.....	12	707	719	1,155		
Datsun.....	3,155	-	3,155	6,975	Volvo.....	-	200	200	347		
Nissan.....	1,089	517	1,606	1,544							
Mitsubishi.....	691	602	1,293	2,859	PORTUGAL.....	806	68	874	1,167		
Mazda.....	686	290	976	702	U.M.M.-4x4.....	542	-	542	363		
Isuzu.....	599	35	634	1,086	Portaro.....	259	-	259	442		
Daihatsu.....	275	6	281	969	Utic-Leyland.....	-	67	67	224		
Suzuki.....	6	-	6	38	Tagus.....	4	-	4	19		
Hino.....	-	5	5	12	Tramagal.....	-	1	1	-		
Subaru.....	2	-	2	-	Vima.....	1	-	1	-		
					Caetano.....	-	-	-	118		
UNITED KINGDOM.....	5,239	832	6,071	13,466	Utic.....	-	-	-	1		
Bedford.....	2,521	352	2,873	4,845							
Ford.....	2,257	454	2,711	6,720	ITALY.....	303	354	657	939		
Morris.....	299	1	300	1,059	Fiat.....	256	176	432	653		
Land-Rover.....	126	-	126	447	O.M.....	47	87	134	256		
Dodge.....	18	4	22	216	Iveco/Fiat.....	-	91	91	30		
Austin.....	15	-	15	120							
Foden.....	-	11	11	-	SPAIN.....	253	96	349	579		
Leyland.....	2	6	8	57	Ebro.....	253	48	301	485		
Seddon.....	-	3	3	-	Pegaso.....	-	48	48	94		
A.E.C.....	-	1	1	-							
Range-Rover.....	1	-	1	-	THE NETHERLANDS...	-	126	126	212		
Daimler.....	-	-	-	2	Daf.....	-	126	126	212		
FRANCE.....	2,787	281	3,068	3,754	U.S.A.....	26	8	34	24		
Peugeot.....	2,350	-	2,350	2,599	Jeep/Willys.....	19	-	19	12		
Renault.....	323	275	599	1,062	Chevrolet.....	5	3	8	8		
Citroen.....	78	-	78	58	Mark.....	-	3	3	-		
Savien.....	32	3	35	23	International.....	1	1	2	4		
Simca.....	3	-	3	3	Dodge.....	-	1	1	-		
Berliet.....	-	2	2	6	Ford.....	1	-	1	-		
Unic.....	1	1	2	3							
					AUSTRIA.....	-	15	15	5		
GERMANY, WEST.....	1,330	546	1,876	4,402	Steyr.....	-	15	15	5		
Opel.....	679	-	679	1,322							
Mercedes-Benz.....	337	337	674	2,250	OTHER MAKES.....	-	6	6	2		
Volkswagen.....	282	-	282	280							
M.A.N.....	-	98	98	226	TOTAL.....	21,798	5,434	27,232	52,177		
Magirus.....	8	72	80	161							
Hanomag-Henschel.....	22	9	31	35							
M.A.N./V.W.....	-	30	30	126							
Ford.....	2	-	2	2							

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL



PORTUGAL - TOTAL REGISTRATIONS 1983

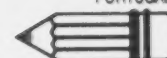
Passenger Cars by Country and Manufacturer

Country and Make	Units	%	Country and Make	Units	%
FRANCE	334,203	30.60	JAPAN (con't)		
Renault.....	165,752	15.17	Suzuki.....	720	0.06
Peugeot.....	68,809	6.30	Mitsubishi.....	444	0.04
Citroen.....	65,329	5.98	Isuzu.....	312	0.03
Simca.....	25,431	2.32	Cony.....	87	0.01
Talbot.....	6,575	0.60	Hino.....	28	0.01
Talbot-Simca.....	1,233	0.11	Others.....	2	0.01
Chrysler.....	841	0.07			
Ligier.....	67	0.01	GERMANY, WEST	165,637	15.16
Matra.....	64	0.01	Opel.....	63,770	5.84
Matra-Automobile.....	56	0.01	Volkswagen.....	40,722	3.73
Alpine.....	20	0.01	Mercedes-Benz.....	26,381	2.41
Others.....	26	0.01	B.M.W.....	20,272	1.85
			Ford.....	5,067	0.46
UNITED KINGDOM	226,532	20.74	Audi.....	4,574	0.42
Ford.....	85,711	7.84	N.S.U.....	2,999	0.27
Austin.....	40,467	3.70	Porsche.....	851	0.07
Morris.....	34,651	3.17	Auto Union.....	669	0.06
Mini.....	30,620	2.80	V.W. Porsche.....	217	0.02
Vauxhall.....	16,814	1.54	Glas.....	61	0.01
Sunbeam.....	6,657	0.61	D.K.W.....	26	0.01
Triumph.....	5,541	0.51	Others.....	28	0.01
M.G.....	1,833	0.16			
Hillman.....	1,273	0.11	SWEDEN	10,601	0.97
Rover.....	981	0.08	Volvo.....	8,135	0.74
Jaguar.....	672	0.06	Saab.....	2,466	0.23
Chrysler-Sunbeam.....	243	0.02			
Lotus.....	236	0.02	SPAIN	2,443	0.22
Wolseley.....	159	0.01	Seat.....	2,443	0.22
Vanden P. Princess....	135	0.01			
Daimler.....	104	0.01	U.S.A.	1,052	0.12
Riley.....	87	0.01	Chevrolet.....	316	0.02
Singer.....	69	0.01	Chrysler.....	263	0.01
Reliant.....	57	0.01	Ford.....	135	0.01
Range-Rover.....	53	0.01	Dodge.....	73	0.01
Jensen.....	50	0.01	Plymouth.....	65	0.01
Bond.....	35	0.01	Pontiac.....	45	0.01
Humber.....	30	0.01	Willys.....	27	0.01
Rolls-Royce.....	27	0.01	Oldsmobile.....	24	0.01
Others.....	27	0.01	Buick.....	23	0.01
			Mercury.....	20	0.01
			Others.....	61	0.01
ITALY	177,012	16.21			
Fiat.....	167,921	15.37	SOUTH AFRICA	920	0.08
Alfa-Romeo.....	5,657	0.51	Colt.....	916	-
Autobianchi.....	1,493	0.13	Others.....	4	-
Lancia.....	1,194	0.10			
Innocenti.....	515	0.04	CZECHOSLOVAKIA	603	0.05
Giannini.....	59	0.01	Skoda.....	603	0.05
Moretti.....	54	0.01			
Ferrari.....	32	0.01	THE NETHERLANDS	378	0.04
Racer Bertone.....	27	0.01	Daf.....	378	0.04
Lamborghini.....	25	0.01			
Others.....	35	0.01	PORTUGAL	240	0.02
			Sado.....	123	-
JAPAN	172,041	15.75	Mini-Moke.....	113	-
Toyota.....	72,048	6.59	Others.....	4	-
Datsun.....	67,993	6.23			
Honda.....	12,548	1.15	U.S.S.R.	103	0.01
Mazda.....	10,401	0.95	Lada-Vaz.....	97	-
Subaru.....	3,546	0.32	Others.....	6	-
Nissan.....	2,218	0.20			
Daihatsu.....	1,694	0.15	AUSTRIA	38	0.01
			Steyr.....	38	0.01
			OTHERS	197	0.02
			TOTAL PASSENGER CARS	1,092,000	100.00

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL

PORTUGAL - TOTAL REGISTRATIONS 1983

PORTUGAL



Commercial Vehicles by Country and Manufacturer

Country and Make	Units	%	Country and Make	Units	%
UNITED KINGDOM	129,441	37.96	SWEDEN	11,861	3.48
Ford.....	68,434	20.07	Volvo.....	9,186	2.69
Bedford.....	33,310	9.77	Scania.....	2,675	0.79
Morris.....	9,359	2.74			
Mini.....	7,112	2.09	ITALY	8,789	2.58
Land-Rover.....	3,580	1.05	Fiat.....	5,870	1.72
Austin.....	3,490	1.02	O.M.....	2,797	0.82
Dodge.....	2,080	0.61	Iveco/Fiat.....	121	0.03
Leyland.....	1,092	0.32	Others.....	1	0.01
Vauxhall.....	520	0.15			
G.M.....	382	0.11	PORTUGAL	8,776	2.57
Foden.....	24	0.01	Portaro.....	4,322	1.26
Others.....	58	0.02	Utic-A.E.C.....	1,744	0.51
			U.M.M.-4x4.....	1,382	0.40
JAPAN	113,517	33.29	Utic-Leyland.....	601	0.17
Toyota.....	49,338	14.47	Caetano.....	364	0.11
Datsun.....	20,419	5.99	Tagus.....	269	0.08
Nissan.....	15,331	4.49	Utic.....	68	0.02
Mitsubishi.....	13,340	3.91	Vima.....	25	0.01
Isuzu.....	6,247	1.83	Others.....	1	0.01
Daihatsu.....	4,910	1.44			
Mazda.....	3,031	0.89	SPAIN	3,277	0.96
Hino.....	834	0.24	Ebro.....	2,901	0.85
Suzuki.....	62	0.02	Pegaso.....	279	0.08
Others.....	5	0.01	Avia.....	86	0.02
			Others.....	11	0.01
FRANCE	37,333	10.95			
Peugeot.....	22,070	6.47	THE NETHERLANDS	1,785	0.52
Citroen.....	7,711	2.26	Daf.....	1,785	0.52
Renault.....	4,079	1.20			
Saviem.....	2,238	0.66	U.S.A.	307	0.09
Berliet.....	710	0.21	Jeep-Willys.....	158	0.04
Simca.....	392	0.11	International.....	89	0.03
Unic.....	133	0.04	Chevrolet.....	32	0.01
			Others.....	28	0.01
GERMANY, WEST	25,763	7.56			
Opel.....	11,122	3.26	AUSTRIA	84	0.02
Mercedes-Benz.....	9,077	2.66	Steyr.....	84	0.02
Volkswagen.....	1,761	0.52			
M.A.N.....	1,438	0.42	U.S.S.R.	30	0.01
Magirus.....	1,175	0.34	Maz.....	30	0.01
Hanomag-Henschel...	822	0.24			
M.A.N./V.W.....	192	0.06	OTHERS	37	0.01
Ford.....	160	0.05			
Other.....	16	0.01	TOTAL COMMERCIAL VEHICLES	341,000	100.00

ASSOCIACAO DO COMERCIO AUTOMOVEL DE PORTUGAL



SPAIN - PRODUCTION 1980-1983

Motor Vehicles by Type and Manufacturer

Manufacturers	1980	1981	1982	1983
PASSENGER CARS				
Citroen.....	84,836	74,495	94,498	112,221
Fasa.....	324,680	269,029	296,107	283,172
Ford.....	260,005	248,045	222,026	221,912
G. Motors.....	-	-	21,812	246,340
Seat.....	293,536	204,847	240,005	223,887
A. Talbot.....	65,756	58,909	53,052	54,049
Total.....	1,028,813	855,325	927,500	1,141,581
STATION WAGONS				
Citroen.....	46,557	30,075	36,335	20,435
Fasa.....	18,998	29,062	31,398	30,495
Ford.....	5,834	5,706	7,521	5,884
Seat.....	4,096	1,781	6,120	26,152
A. Talbot.....	-	-	-	251
Total.....	75,485	66,624	81,374	83,217
VANS				
Enasa.....	7,106	3,930	2,661	3,292
Mercedes.....	8,399	12,222	10,474	7,572
M. Iberica.....	16,096	11,147	8,789	8,224
Total.....	31,601	27,299	21,924	19,088
UTILITY VEHICLES				
Land Rover.....	17,900	14,711	13,380	17,804
CAF.....	2,315	1,298	146	-
M. Iberica.....	-	-	-	4,507
Total.....	20,215	16,009	13,526	22,311
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....	836	787	616	992
Mercedes.....	1,895	1,966	1,706	1,564
M. Iberica.....	8,480	6,605	7,225	6,241
Total.....	11,211	9,358	9,547	8,797
HEAVY TRUCKS (9 tons & over)				
Enasa.....	5,436	5,589	8,301	6,413
M. Iberica.....	1,937	1,233	1,289	1,069
Hispavinsa.....	4,066	3,031	3,069	1,238
Total.....	11,439	9,853	12,659	8,720
BUSES				
Enasa.....	2,172	1,669	1,949	1,485
Mercedes.....	73	50	52	36
M. Iberica.....	593	1,262	893	256
Hispavinsa.....	57	25	83	98
Setra.....	-	-	-	168
Total.....	2,895	3,006	2,977	2,043
TOTAL VEHICLES.....	1,181,659	987,474	1,069,507	1,285,757

ASOCIACION ESPAÑOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES Y SUS MOTORES

SPAIN - EXPORTS 1980-1983



Motor Vehicles by Type and Manufacturer

Manufacturers	1980	1981	1982	1983
PASSENGER CARS				
Citroen.....	29,923	29,888	51,767	65,810
Fasa.....	123,290	105,169	134,243	111,707
Ford.....	205,014	189,498	158,017	161,353
G. Motors.....	-	-	14,617	198,345
Seat.....	132,005	101,330	124,831	94,174
A. Talbot.....	1,435	7,246	11,682	8,886
Total.....	491,667	433,131	495,157	640,275
STATION WAGONS				
Citroen.....	28,977	22,794	25,059	12,792
Fasa.....	319	782	1,380	988
Ford.....	4,820	4,933	7,081	5,515
Seat.....	62	118	360	1,062
Total.....	34,178	28,627	33,880	20,357
VANS				
Enasa.....	27	7	49	12
Mercedes.....	619	987	1,156	851
M. Iberica.....	1,949	1,451	964	1,068
Total.....	2,595	2,445	2,169	1,931
UTILITY VEHICLES				
Land Rover*.....	3,986	4,568	4,917	8,171
CAF.....	421	291	265	-
M. Iberica.....	-	-	-	254
Total.....	4,407	4,859	5,177	8,425
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....	6	2	35	4
Mercedes.....	28	39	38	81
M. Iberica**.....	894	657	507	1,113
Total.....	927	697	569	1,197
HEAVY TRUCKS (9 tons & over)				
Enasa.....	1,128	1,351	4,140	4,066
M. Iberica**.....	191	223	137	59
RVI***.....	226	151	131	36
Total.....	1,545	1,725	4,408	4,161
TRUCK TRACTORS				
Enasa.....	639	517	281	176
M. Iberica.....	2	-	-	-
RVI.....	372	121	104	102
Total.....	1,013	638	385	278
BUSES				
Enasa.....	656	618	734	330
Mercedes.....	5	-	8	1
M. Iberica**.....	189	507	519	100
Setra.....	-	-	-	1
Total.....	850	1,125	1,261	432
TOTAL VEHICLES.....	537,182	472,605	542,621	677,056

* In prior years listed as SANTANA.

** In prior years listed as TALBOT.

*** In prior year listed as RENAULT VEHICULES INDUSTRIELS.

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES & SUS MOTORES

SPAIN - EXPORTS 1979-1983

Passenger Cars by Country of Destination

	1979	1980	1981	1982	1983	% 83/82
Germany, West.....	21,377	52,276	54,862	34,085	96,518	183.2
Belgium.....	2,645	4,027	6,977	6,412	19,802	208.8
Denmark.....	12,123	3,830	3,993	3,422	6,339	85.2
France.....	139,226	158,978	140,468	229,114	224,187	(2.2)
Greece.....	-	1,108	2,720	466	1,152	147.2
Ireland.....	3,899	2,951	10,517	6,856	7,088	3.4
Italy.....	115,692	128,679	70,606	93,087	81,175	(12.8)
The Netherlands....	7,471	3,389	5,554	6,017	34,249	469.2
United Kingdom.....	66,725	63,396	61,484	46,349	64,149	38.4
Total E.E.C.....	369,158	418,634	357,181	425,808	534,659	25.6
Austria.....	138	110	57	568	4,933	768.5
Greece.....	10,466	-	-	-	-	-
Portugal.....	11,924	16,159	26,994	32,058	19,213	(40.1)
Switzerland.....	872	1,251	2,477	916	6,299	587.7
Others.....	6,412	6,842	335	157	7,904*	-
Total Europe.....	398,970	442,996	387,044	459,507	573,008	24.7
Africa.....	8,579	8,103	12,112	13,655	13,434**	(1.6)
America.....	13,002	18,022	11,067	12,335	6,028***	(51.1)
Asia-Oceania.....	3,744	1,049	3,312	4,881	19,388****	297.2
Other Countries....	-	-	-	-	1,238	-
TOTAL.....	424,295	470,170	413,535	490,378	613,096	25.0

* 2,112 units to Norway, 2,692 to Finland and 2,840 to Sweden.

** 12,078 units to Egypt.

*** 4,679 units to Colombia and 1,250 to Venezuela.

**** 10,620 units to Iran and 8,667 to Israel.

DIRECCION GENERAL DE ADUANAS

SPAIN - EXPORTS 1983



Motor Vehicles by Country of Destination

	Passenger Cars	% of Total	Commercial Vehicles	% of Total
Belgium.....	19,825	3.23	23	0.09
Denmark.....	6,339	1.03	-	-
France.....	224,196	36.56	14,482	54.90
Germany West.....	96,523	15.74	147	0.56
Greece.....	1,152	0.19	6	0.02
Ireland.....	7,088	1.16	200	0.76
Italy.....	81,175	13.24	664	2.52
The Netherlands.....	34,249	5.59	461	1.75
United Kingdom.....	64,149	10.46	3,824	14.50
EEC.....	534,696	87.20	19,807	75.08
Andorra.....	260	0.04	-	-
Austria.....	4,933	0.80	-	-
Portugal.....	19,214	3.13	329	1.25
Switzerland.....	6,300	1.03	-	-
Other European Countries	8,108	1.32	157	0.60
EUROPE.....	573,511	93.53	20,293	76.93
Africa.....	13,460	2.20	4,583	17.37
America.....	6,032	0.98	1,344	5.09
Asia.....	19,446	3.17	158	0.60
Other.....	717	0.12	2	0.01
TOTAL.....	613,166	100.00	26,380	100.00

DIRECCION GENERAL DE ADUANAS



SPAIN - SALES 1980-1983

Motor Vehicies by Type and Manufacturer

Manufacturer	1980	1981	1982	1983
PASSENGER CARS				
Citroen.....	52,696	43,856	48,155	42,081
Fasa.....	197,820	157,379	165,065	165,614
Ford.....	56,902	55,932	66,634	61,450
General Motors.....	-	-	3,331	37,634
Seat.....	139,536	123,745	130,447	118,372
A. Talbot.....	57,097	54,221	43,167	50,932
Total.....	504,051	435,133	456,799	476,083
STATION WAGONS				
Citroen.....	16,717	9,448	11,505	8,091
Fasa.....	17,953	27,631	28,835	29,185
Ford.....	895	773	491	393
Seat.....	2,385	1,977	7,367	21,372
A. Talbot.....	-	-	-	152
Total.....	37,950	39,829	48,198	59,193
VANS				
Enasa.....	7,162	3,842	3,254	3,624
Mercedes.....	8,747	9,084	8,706	7,935
M. Iberica.....	14,733	9,535	8,042	7,173
Total.....	30,642	22,461	20,002	18,732
UTILITY VEHICLES				
Land Rover.....	13,052	10,040	9,395	7,454
Caf.....	2,281	840	395	-
M. Iberica.....	-	-	-	4,233
Total.....	15,333	10,880	9,790	11,687
LIGHT TRUCKS (3.5 to 9 tons)				
Enasa.....	957	768	649	882
Mercedes.....	1,991	1,802	1,461	1,526
M. Iberica.....	7,642	5,928	6,571	5,255
Total.....	10,590	8,498	8,681	7,663
HEAVY TRUCKS (9 tons & over)				
Enasa.....	3,712	3,930	3,874	2,178
M. Iberica.....	4,115	3,219	1,204	1,050
Setra.....	1,518	1,037	3,020	1,289
Total.....	9,345	8,186	8,104	4,517
BUSES				
Enasa.....	1,287	1,511	1,254	1,173
Mercedes.....	71	49	51	33
M. Iberica.....	659	652	259	185
Hispania.....	57	21	74	76
Serta.....	-	-	-	167
Total.....	2,074	2,233	1,638	1,634
TOTAL VEHICLES.....	609,985	527,220	553,212	579,509

ASOCIACION ESPANOLA DE FABRICANTES DE AUTOMOVILES, CAMIONES, TRACTORES & SUS MOTORES

SPAIN - NEW REGISTRATIONS 1979-1983

SPAIN



Motor Vehicles by Type

	1979	%	1980	%	1981	%	1982	%	1983	%
Passenger Cars.....	620,852	- 5.1	574,149	-7.5	505,716	-11.9	535,733	5.9	550,436	2.7
Trucks.....	104,347	2.1	103,143	-1.2	89,322	-13.4	99,105	11.0	109,384	10.4
Truck Tractors.....	2,230	-10.2	2,325	4.3	2,294	- 1.3	2,976	29.7	3,223	8.3
Buses.....	1,466	- 9.6	1,368	-6.7	1,662	21.5	1,799	8.2	2,021	12.3
TOTAL.....	728,695	- 4.2	680,985	-6.6	598,994	-12.1	639,613	6.8	665,064	4.0

Passenger Cars by Horsepower

	1979	1980	1981	1982	1983	% Change 1983/1982
Less than 3 HP.....	-	-	-	6	2	-66.7
3 to 7.99 HP.....	54,059	46,598	39,336	34,340	17,790	-48.2
8 to 15.99 HP.....	562,829	514,428	454,707	489,124	523,105	6.9
16 to 25 HP.....	3,544	12,477	11,098	11,615	8,935	-23.1
Over 25 HP.....	220	646	575	648	604	- 6.8
TOTAL.....	620,652	574,149	505,716	535,733	550,436	2.7

Trucks by Maximum Authorized Weight

	1979	1980	1981	1982	1983	% Change 1983/1982
Less than 999 kgs...	69,472	72,270	63,083	67,178	82,418	22.7
1000 - 2999 kgs...	22,935	20,285	17,617	24,220	19,906	-17.8
3000 - 4999 kgs...	2,543	2,718	2,081	1,882	2,041	8.4
5000 - 6999 kgs...	1,585	1,405	1,087	1,176	943	-19.8
7000 - 9999 kgs...	1,689	1,479	1,332	1,387	1,360	- 2.0
Over 10 tons.....	6,123	4,986	4,122	3,262	2,716	-16.7
TOTAL.....	104,347	103,143	89,322	99,105	109,384	10.4

Buses by Seating Capacity

	1979	1980	1981	1982	1983	% Change 1983/1982
From 10 to 20.....	77	68	80	76	108	42.1
21 - 35.....	165	222	433	440	424	- 3.6
36 - 50.....	225	253	293	276	177	-35.9
Over 50.....	999	825	856	1,007	1,312	30.3
TOTAL.....	1,466	1,368	1,662	1,799	2,021	12.3

ANFAC



SPAIN - NEW REGISTRATIONS 1983

Imported Motor Vehicles by Manufacturer

Makes	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Opel.....	12,781	2.32	71	0.06	12,852
Ford.....	9,544	1.73	559	0.49	10,103
Mercedes.....	4,866	0.88	975	0.85	5,841
B.M.W.....	4,632	0.84	-	-	4,632
Volkswagen.....	4,408	0.80	322	0.28	4,730
Renault.....	3,080	0.56	324	0.28	3,404
Citroen.....	2,265	0.41	761	0.66	3,026
Fiat.....	2,259	0.41	1,185	1.03	3,444
Audi.....	2,234	0.41	-	-	2,234
Volvo.....	1,720	0.31	330	0.29	2,050
Autobianchi.....	1,474	0.27	-	-	1,474
Alfa Romeo.....	1,473	0.27	-	-	1,473
Toyota.....	1,473	0.27	1,134	0.99	2,607
Austin.....	1,039	0.19	-	-	1,039
Peugeot.....	1,023	0.19	322	0.28	1,345
Honda.....	872	0.16	58	0.05	930
Mazda.....	764	0.14	-	-	764
Land Range Rover.....	687	0.12	234	0.20	921
Daihatsu.....	658	0.12	-	-	658
Suzuki.....	601	0.11	67	0.06	668
Skoda.....	502	0.09	-	-	502
Lada.....	489	0.09	164	0.14	653
Nissan.....	436	0.08	-	-	436
Mitsubishi.....	431	0.08	-	-	431
Datsun.....	413	0.08	215	0.19	628
Lancia.....	384	0.07	-	-	384
Triumph.....	348	0.06	-	-	348
Porsche.....	218	0.04	-	-	218
Wartburg.....	211	0.04	-	-	211
Talbot.....	207	0.04	-	-	207
Chevrolet.....	190	0.03	4	-	194
Saab.....	178	0.03	-	-	178
Aro.....	-	-	315	0.27	315
Scania.....	-	-	290	0.25	290
Leyland.....	-	-	650	0.57	650
M.A.N.....	-	-	324	0.28	324
O.M.....	-	-	128	0.11	128
Freight R.....	-	-	363	0.32	363
Other Makes.....	1,026	0.19	443	0.39	1,469
Total Imports.....	62,886	11.42	9,238	8.06	72,124
Domestic.....	487,550	88.58	105,390	91.94	592,940
TOTAL.....	550,436	100.00	114,628	100.00	665,064

A.N.F.I.A.

SPAIN - TOTAL REGISTRATIONS 1972-1983

SPAIN



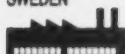
Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Trucks</u>	<u>Buses</u>	<u>Truck Tractors</u>	<u>Total</u>
1972.....	3,254,801	818,144	34,283	8,024	4,115,252
1973.....	3,803,659	887,981	35,916	9,409	4,736,965
1974.....	4,309,511	950,509	37,394	11,367	5,308,781
1975.....	4,806,833	1,001,074	39,028	13,182	5,860,117
1976.....	5,351,363	1,051,604	39,953	15,173	6,458,093
1977.....	5,944,942	1,117,011	40,729	17,825	7,120,507
1978.....	6,530,428	1,189,993	41,569	20,111	7,782,101
1979.....	7,057,521	1,261,187	42,667	22,105	8,383,480
1980.....	7,556,511	1,338,258	42,631	24,166	8,961,566
1981.....	7,943,325	1,396,809	43,303	26,139	9,409,576
1982.....	8,354,050	1,461,946	42,996	28,467	9,887,467
1983.....	8,714,076	1,529,081	43,759	31,198	10,318,114

Motor Vehicles - Distribution by Type

	<u>Passenger Cars</u>	<u>Trucks</u>	<u>Buses</u>	<u>Truck Tractors</u>	<u>Total</u>
1972.....	79.09	19.88	0.83	0.20	100.00
1973.....	80.30	18.74	0.76	0.20	100.00
1974.....	81.18	17.90	0.70	0.22	100.00
1975.....	82.03	17.08	0.67	0.22	100.00
1976.....	82.86	16.28	0.62	0.24	100.00
1977.....	83.49	15.69	0.57	0.25	100.00
1978.....	83.92	15.29	0.53	0.26	100.00
1979.....	84.18	15.05	0.51	0.26	100.00
1980.....	84.32	14.93	0.48	0.27	100.00
1981.....	84.42	14.84	0.46	0.28	100.00
1982.....	84.49	14.79	0.43	0.29	100.00
1983.....	84.45	14.82	0.43	0.30	100.00

DIRECCION GENERAL DE TRAFICO



SWEDEN - PRODUCTION 1946-1983

Motor Vehicles by Type

	Passenger Cars	T R U C K S			Buses*	Total
		Gasoline	Diesel	Total		
1946.....	703	5,872	-	5,872	761	7,336
1947.....	2,545	5,442	-	5,442	1,300	9,287
1948.....	2,988	5,003	-	5,003	1,506	9,497
1949.....	5,341	4,371	-	4,371	1,357	11,069
1950.....	9,911	6,315	-	6,315	1,327	17,553
1951.....	13,078	8,240	-	8,240	1,632	22,950
1952.....	10,529	9,256	-	9,256	1,448	21,233
1953.....	19,176	3,416	5,586	9,002	1,249	29,427
1954.....	28,564	7,402	7,167	14,569	1,602	44,735
1955.....	33,140	8,080	7,297	15,377	1,782	50,299
1956.....	37,849	7,786	9,729	17,515	1,910	57,274
1957.....	52,367	8,382	8,957	17,339	1,948	71,654
1958.....	77,182	2,858	8,725	11,583	2,414	91,179
1959.....	96,975	2,339	11,377	13,716	1,703	112,394
1960.....	110,010	2,341	13,881	16,222	2,295	128,527
1961.....	111,619	1,893	16,007	17,900	2,236	131,755
1962.....	130,486	2,901	15,836	18,737	2,345	151,568
1963.....	147,134	2,612	15,926	18,538	2,178	167,850
1964.....	161,957	1,880	18,289	20,169	2,058	184,184
1965.....	181,755	1,756	20,039	21,795	2,167	205,717
1966.....	173,499	1,207	22,884	24,091	2,320	199,910
1967.....	193,976	1,183	17,024	18,207	2,377	214,560
1968.....	223,330	1,366	18,450	19,816	1,640	244,786
1969.....	242,887	1,288	25,277	26,565	1,988	271,440
1970.....	278,971	746	29,030	29,776	2,140	310,887
1971.....	287,398	227	27,259	27,486	2,411	317,295
1972.....	317,962	-	30,299	30,299	2,728	350,989
1973.....	341,503	-	33,648	33,648	2,891	378,042
1974.....	326,743	-	37,675	37,675	3,941	368,359
1975.....	316,350	2,287	42,767	45,054	5,349	366,753
1976.....	317,126	2,096	43,894	45,990	4,664	367,780
1977.....	235,383	1,988	45,200	47,188	4,330	286,901
1978.....	254,256	2,399	44,135	46,534	4,744	305,534
1979.....	296,540	1,848	50,269	52,117	6,163	354,820
1980.....	235,320	822	55,105	55,927	7,153	298,400
1981.....	258,261	-	49,132	49,132	6,286	313,679
1982.....	296,790	-	48,376	48,376	5,898	351,064
1983.....	344,702	-	46,981	46,981	5,014	396,697

* All buses diesel powered after 1953.

SWEDEN - PRODUCTION 1946-1983

SWEDEN



Motor Vehicles by Type and Manufacturer

	V O L V O				Total
	Passenger Cars	Vans & Stationwagons	Trucks	Buses	
1946.....	703	5,822			6,525
1947.....	2,525	-	4,916	626	8,067
1948.....	2,930	-	4,063	862	7,855
1949.....	5,341	-	3,293	761	9,395
1950.....	8,482	-	5,151	893	14,526
1951.....	10,881	-	6,632	975	18,488
1952.....	8,236	-	6,700	852	15,788
1953.....	15,785	-	6,471	767	23,023
1954.....	23,445	-	11,629	904	35,978
1955.....	27,822	-	12,024	1,137	40,983
1956.....	31,260	-	14,193	1,302	46,755
1957.....	41,488	-	14,309	1,082	56,879
1958.....	53,360	-	15,448	1,323	70,131
1959.....	71,712	-	16,294	1,046	89,052
1960.....	72,378	-	18,560	1,196	92,134
1961.....	71,719	-	19,780	1,450	92,949
1962.....	79,933	-	22,124	1,354	103,411
1963.....	89,759	13,814	11,956	1,221	116,750
1964.....	96,150	17,628	12,798	1,021	127,606
1965.....	111,827	20,086	12,192	1,031	145,136
1966.....	108,120	23,024	13,141	968	145,262
1967.....	145,447	*	11,041	863	157,351
1968.....	170,746	*	11,642	806	183,194
1969.....	181,668	*	14,547	1,088	197,303
1970.....	204,991	*	16,279	1,118	222,388
1971.....	214,438	*	15,390	1,523	231,351
1972.....	233,965	*	16,992	1,456	252,413
1973.....	252,036	*	18,763	1,833	272,632
1974.....	234,189	*	21,080	2,211	257,480
1975.....	225,388	*	27,678	3,311	256,377
1976.....	221,199	*	27,101	2,757	251,057
1977.....	158,885	*	27,296	2,570	188,751
1978.....	181,740	*	27,530	2,414	211,684
1979.....	212,782	*	29,707	3,792	246,281
1980.....	169,566	*	30,986	4,419	204,971
1981.....	191,869	*	26,954	3,333	222,156
1982.....	211,236	*	30,196	3,166	244,598
1983.....	248,690	*	30,238	3,282	282,210

* Included with passenger cars.

SVERIGES BILINDUSTRI - OCH BILGROSSISTFORENING



SWEDEN - PRODUCTION 1946-1983 (continued)

Motor Vehicles by Type and Manufacturer

	SAAB	SCANIA		
	Passenger Cars	Trucks	Buses	Total
1946.....	-	582	452	1,034
1947.....	-	576	667	1,243
1948.....	-	913	668	1,581
1949.....	-	1,060	549	1,609
1950.....	1,246	1,349	486	3,081
1951.....	2,179	1,618	597	4,394
1952.....	2,298	2,517	597	5,412
1953.....	3,424	2,560	502	6,486
1954.....	5,138	2,932	685	8,755
1955.....	5,620	3,181	601	9,402
1956.....	6,320	3,443	620	10,383
1957.....	9,847	3,354	883	14,084
1958.....	13,968	3,639	1,058	18,665
1959.....	17,836	4,281	723	22,840
1960.....	26,066	5,208	1,121	32,395
1961.....	33,040	6,410	762	40,212
1962.....	35,890	6,399	877	43,166
1963.....	40,374	6,810	1,032	48,216
1964.....	43,493	7,491	972	51,956
1965.....	48,517	9,319	1,081	58,917
1966.....	37,009	10,016	1,436	48,461
1967.....	45,325	7,820	1,426	54,571
1968.....	52,551	8,069	834	61,454
1969.....	61,711	11,298	900	73,909
1970.....	73,982	12,751	1,022	87,755
1971.....	72,960	11,869	888	85,717
1972.....	83,997	13,307	1,272	98,576
1973.....	89,467	14,885	1,058	105,410
1974.....	92,554	16,596	1,730	110,880
1975.....	90,962	17,376	2,038	110,376
1976.....	95,927	18,889	1,907	116,723
1977.....	76,498	19,892	1,760	98,150
1978.....	72,516	19,004	2,330	93,850
1979.....	83,758	22,410	2,371	108,539
1980.....	65,754	24,941	2,734	93,429
1981.....	66,392	22,254	2,953	91,599
1982.....	83,556	18,180	2,732	104,468
1983.....	96,012	16,743	1,732	114,487

The truck and bus figures for the years 1946-1961 refer to deliveries.

SAAB-SCANIA Scania Division



SWEDEN - EXPORTS 1950-1983

Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Trucks and Buses</u>	<u>Total</u>	<u>Total Exports to U.S.A.</u>
1950.....	750	2,583	3,333	-
1951.....	1,558	3,478	5,036	-
1952.....	1,237	4,864	6,101	-
1953.....	1,411	3,371	4,782	-
1954.....	2,365	5,785	8,150	2
1955.....	3,039	7,858	10,897	28
1956.....	7,585	9,477	17,062	3,693
1957.....	18,765	9,321	28,086	12,166
1958.....	31,636	10,078	41,714	19,820
1959.....	45,009	9,808	54,817	26,120
1960.....	50,606	11,602	62,208	22,629
1961.....	47,446	13,755	61,201	12,850
1962.....	56,579	13,859	70,438	16,585
1963.....	67,739	12,535	80,274	20,810
1964.....	80,380	15,120	95,500	21,344
1965.....	84,187	13,789	97,976	27,210
1966.....	104,690	16,568	121,258	38,274
1967.....	124,136	15,178	139,314	49,329
1968.....	138,883	15,262	154,145	54,566
1969.....	141,775	17,780	159,555	45,043
1970.....	186,537	22,980	209,517	57,626
1971.....	212,487	22,251	234,738	69,957
1972.....	195,247	22,924	218,171	64,441
1973.....	183,155	24,939	208,094	58,552
1974.....	163,294	29,665	192,959	55,257
1975.....	163,442	31,818	195,260	54,095
1976.....	143,191	32,821	176,012	35,728
1977.....	131,381	31,501	162,882	40,052
1978.....	167,171	35,417	202,588	63,715
1979.....	187,554	40,387	227,941	66,047
1980.....	154,554	39,111	193,665	67,369
1981.....	166,292	37,003	203,295	71,041
1982.....	185,693	36,669	222,362	92,981
1983.....	207,769	30,667	238,436	105,505

NOTE: Excluding used vehicles.

BILINDUSTRIFORENINGEN

SWEDEN - EXPORTS 1983

Motor Vehicles by Country of Destination

	Passenger Cars	Trucks & Buses	Total		Passenger Cars	Trucks & Buses	Total
Norway.....	9,170	2,100	11,270	Pakistan.....	-	24	24
Denmark.....	4,246	1,866	6,112	Indonesia.....	-	27	27
Iceland.....	262	47	309	China.....	-	181	181
Finland.....	3,513	2,705	6,218	Malaysia.....	92	96	188
U.S.S.R.....	-	9	9	Taiwan.....	719	193	912
Germany, East.....	61	75	136	Hong Kong.....	273	-	273
Germany, West.....	9,045	262	9,307	Japan.....	1,333	-	1,333
Poland.....	52	40	92	South Korea.....	23	54	77
Netherlands.....	4,268	585	4,853	Singapore.....	376	78	454
Belgium.....	2,969	731	3,700	Canada.....	1,392	54	1,446
United Kingdom.....	18,939	3,533	22,472	U.S.A.....	105,006	80	105,086
Ireland.....	249	-	249	Guatemala.....	39	-	39
France.....	2,917	1,238	4,155	Jamaica.....	99	-	99
Spain.....	1,897	551	2,448	Panama.....	251	-	251
Portugal.....	581	278	859	Puerto Rico.....	1,127	-	1,127
Italy.....	8,021	252	8,273	Chile.....	90	-	90
Switzerland.....	1,837	609	2,446	Peru.....	110	173	283
Austria.....	1,109	453	1,562	Dominican Rep.....	-	16	16
Czechoslovakia.....	119	-	119	Colombia.....	67	-	67
Hungary.....	-	29	29	Australia.....	2,226	58	2,284
Yugoslavia.....	360	88	448	New Zealand.....	48	23	71
Bulgaria.....	-	100	100	Egypt.....	227	264	491
Turkey.....	-	405	405	Sudan.....	-	92	92
Greece.....	156	362	518	Libya.....	378	-	378
Albania.....	-	20	20	Tunisia.....	-	42	42
Brunei.....	103	-	103	Algeria.....	58	48	106
Bahrain.....	73	-	73	Morocco.....	-	140	140
Qatar.....	105	32	137	Nigeria.....	92	-	92
Trucial States.....	488	55	543	Upper Volta.....	-	14	14
Oman.....	246	19	265	Angola.....	41	241	282
Cyprus.....	53	-	53	Kenya.....	49	-	49
North Yemen.....	-	33	33	Cape Verde.....	-	24	24
Syria.....	33	195	228	Botswana.....	-	10	10
Lebanon.....	225	21	246	Zambia.....	-	10	10
Israel.....	1,263	735	1,998	Mozambique.....	-	44	44
Jordan.....	-	42	42	Tanzania.....	-	16	16
Jordania.....	155	-	155	Ethiopia.....	-	67	67
Saudi Arabia.....	2,830	181	3,011	Other Countries...	589	159	748
Kuwait.....	681	-	681				
Iraq.....	187	200	387				
Iran.....	-	799	799	TOTAL.....	190,918	20,878	211,796

OFFICIAL CUSTOMS STATISTICS

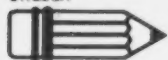
SWEDEN - IMPORTS 1950-1983



Motor Vehicles by Type				Imported from U.S.A.		
	Passenger Cars	Trucks and Buses	Total	Passenger Cars	Trucks and Buses	Total
1950.....	47,814	4,646	52,460	608	503	1,111
1951.....	40,559	5,854	46,413	1,380	1,106	2,486
1952.....	32,886	6,375	39,261	725	448	1,173
1953.....	43,922	5,714	49,636	2,253	180	2,433
1954.....	85,472	5,587	91,059	2,589	297	2,886
1955.....	89,701	3,809	93,510	4,555	220	4,775
1956.....	91,256	3,748	95,004	2,825	228	3,053
1957.....	103,888	5,408	109,296	2,619	297	2,916
1958.....	119,118	6,259	125,377	1,892	267	2,159
1959.....	108,851	6,809	115,660	1,598	413	2,011
1960.....	113,079	6,686	119,765	3,558	376	3,934
1961.....	116,739	8,339	125,078	4,153	554	4,707
1962.....	126,141	7,893	134,034	4,431	311	4,742
1963.....	152,864	8,548	161,412	3,770	310	4,080
1964.....	170,463	9,797	180,260	5,477	297	5,774
1965.....	197,881	11,194	209,075	5,746	483	6,229
1966.....	136,608	9,864	146,472	3,760	310	4,070
1967.....	101,536	8,813	110,349	4,287	350	4,637
1968.....	123,268	8,654	131,922	1,628	178	1,806
1969.....	135,149	11,496	146,645	1,308	322	1,630
1970.....	120,350	8,639	128,989	1,090	280	1,370
1971.....	115,994	9,647	125,641	761	183	944
1972.....	146,240	8,905	155,145	535	223	758
1973.....	144,710	8,469	153,179	541	186	727
1974.....	174,796	10,328	185,124	682	396	1,078
1975.....	198,592	11,866	210,458	1,797	511	2,308
1976.....	232,805	13,983	246,788	1,529	758	2,287
1977.....	172,961	16,785	189,746	549	1,311	1,860
1978.....	128,002	12,519	140,521	198	1,002	1,200
1979.....	157,868	13,985	171,853	688	1,372	2,060
1980.....	138,891	16,198	155,089	581	1,414	1,995
1981.....	129,785	14,273	144,058	156	1,395	1,551
1982.....	158,487	14,997	173,484	85	1,059	1,144
1983.....	163,308	15,815	179,123	36	383	419

NOTE: Excludes used vehicles.

BILINDUSTRIFORENINGEN



SWEDEN - NEW REGISTRATIONS 1950-1983

Motor Vehicles by Type

<u>Year</u>	<u>Passenger Cars</u>	<u>Trucks</u>	<u>Buses</u>	<u>Total</u>
1950.....	62,246	10,157	821	73,224
1954.....	126,617	14,895	579	142,091
1955.....	127,749	13,323	435	141,507
1956.....	131,724	12,736	507	144,967
1957.....	154,347	12,643	541	167,531
1958.....	147,229	13,394	394	161,017
1959.....	169,014	14,655	420	184,089
1960.....	159,829	14,420	501	174,750
1961.....	181,011	14,939	708	196,658
1962.....	196,717	14,491	838	212,046
1963.....	230,880	15,227	988	247,095
1964.....	257,669	16,587	1,096	275,352
1965.....	274,997	18,725	999	294,721
1966.....	207,977	17,146	1,441	226,564
1967.....	176,489	14,333	3,358	194,180
1968.....	213,103	15,039	1,728	229,870
1969.....	225,521	15,926	2,493	243,940
1970.....	203,308	16,499	2,952	222,759
1971.....	197,969	14,652	2,467	215,088
1972.....	220,858	13,314	2,226	236,398
1973.....	225,722	14,416	2,220	242,358
1974.....	260,129	15,302	2,066	277,497
1975.....	285,328	15,533	1,148	302,009
1976.....	312,880	17,961	1,063	331,904
1977.....	241,374	18,624	1,235	261,233
1978.....	200,874	15,753	1,030	217,657
1979.....	215,325	15,823	1,060	232,208
1980.....	192,588	18,558	1,126	212,272
1981.....	188,522	17,502	1,311	207,335
1982.....	218,428	17,377	1,384	237,189
1983.....	217,123	16,865	1,229	235,217

BILINDUSTRIFORENINGEN

SWEDEN - NEW REGISTRATIONS 1982-1983

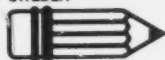
SWEDEN



Passenger Cars Ranked According to Top 40 Models

	1983	1982	Market Share	
			1983	1982
Volvo 200.....	49,772	45,288	22.92	20.73
Saab 900.....	21,217	21,544	9.77	9.86
VW Golf/Jetta.....	11,353	13,483	5.22	6.17
Volvo 300.....	9,591	10,440	4.41	4.77
Opel Kadett.....	7,873	10,872	3.62	4.97
Mazda 323.....	7,681	8,329	3.53	3.81
Saab 99.....	7,147	8,445	3.29	3.86
Ford Escort.....	7,052	8,026	3.24	3.67
Ford Sierra.....	6,052	1,620	2.78	0.74
Opel Ascona.....	5,262	6,488	2.42	2.97
Opel Rekord.....	5,053	4,239	2.32	1.94
Mercedes 230/240/300.....	4,255	5,278	1.95	2.41
Ford Granada.....	4,086	4,563	1.88	2.08
Mazda 626.....	4,061	1,271	1.87	0.58
Ford Fiesta.....	3,467	5,410	1.59	2.47
VW Passat.....	2,982	4,141	1.37	1.89
Nissan Cherry.....	2,824	2,752	1.30	1.25
Volvo 700.....	2,649	1,794	1.22	0.82
Toyota Tercel.....	2,545	501	1.17	0.22
Toyota Corolla 30.....	2,255	2,644	1.03	1.21
Renault 5.....	2,220	2,288	1.02	1.04
BMW 518-528.....	2,190	1,922	1.00	0.87
Audi 80.....	2,117	2,895	0.97	1.32
Audi 100.....	2,104	1,597	0.96	0.73
Opel Corsa.....	1,883	-	0.86	-
BMW 316-323.....	1,727	1,570	0.79	0.71
Fiat Ritmo.....	1,724	1,698	0.79	0.77
Peugeot 505.....	1,464	1,358	0.67	0.62
Toyota Starlet.....	1,449	2,114	0.66	0.96
Lada.....	1,368	1,141	0.63	0.52
Honda Accord.....	1,323	2,111	0.60	0.96
Peugeot 305.....	1,296	799	0.59	0.36
VW Santana.....	1,259	444	0.57	0.20
Citroen CX.....	1,231	659	0.56	0.30
Mitsubishi Colt.....	1,131	1,128	0.52	0.51
Lancia A 112 E.....	1,085	395	0.49	0.18
Toyota Carina.....	1,057	2,020	0.48	0.92
VW Polo.....	991	2,184	0.45	0.99
Datsun Bluebird.....	975	1,478	0.44	0.67
Saab 600.....	906	573	0.41	0.26

AB BILSTATISTIK

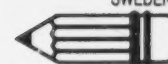


SWEDEN - NEW REGISTRATIONS 1982-1983

Motor Vehicles by Type and Manufacturer

	PASSENGER CARS		TRUCKS		BUSES		TOTAL	
	1982	1983	1982	1983	1982	1983	1982	1983
Volvo (Sweden).....	47,082	52,421	2,911	3,343	677	576	50,670	56,340
Volvo (Netherlands).....	10,440	9,591	-	-	-	-	10,440	9,591
Saab.....	29,989	28,364	1,754	1,853	334	313	32,077	30,530
Alfa Romeo.....	557	810	-	-	-	-	557	810
Audi.....	4,901	4,616	-	-	-	-	4,901	4,616
B.M.W.....	3,644	4,113	-	-	-	-	3,644	4,113
Citroen.....	2,300	2,816	1	56	-	-	2,301	2,872
D.A.F.....	-	-	27	32	-	-	27	32
Datsun/Nissan.....	6,282	5,862	-	-	-	-	6,282	5,862
Daihatsu.....	1,396	1,065	-	-	-	-	1,396	1,065
Dodge.....	-	-	44	108	-	-	44	108
Fiat.....	3,698	4,484	395	315	-	-	4,093	4,799
Ford.....	22,407	21,556	1,863	1,406	64	41	24,334	23,003
Ford U.K.....	-	-	1,105	683	25	1	1,130	684
Ford U.S.A.....	6	4	9	9	-	-	15	13
Ford Germany.....	22,399	21,476	748	714	39	40	23,186	22,230
Ford Netherlands.....	-	-	1	-	-	-	1	-
Ford Spain.....	2	-	-	-	-	-	2	-
Ford Brazil.....	-	76	-	-	-	-	-	76
General Motors.....	22,352	20,934	1,681	984	-	-	24,033	21,918
G.M. - U.K.....	2	-	74	26	-	-	76	26
G.M. - U.S.A.....	166	87	779	400	-	-	945	487
G.M. - Germany.....	22,184	18,964	500	40	-	-	22,684	19,004
G.M. - Japan.....	-	1,883	328	518	-	-	328	2,401
Honda.....	4,459	2,986	-	-	-	-	4,459	2,986
Jeep.....	-	-	39	24	-	-	39	24
Lada.....	1,141	1,368	-	-	-	-	1,141	1,368
Lancia/Autobianchi.....	969	1,087	-	-	-	-	969	1,087
Mazda.....	10,800	12,269	-	-	-	-	10,800	12,269
Mitsubishi.....	1,504	1,614	-	-	-	-	1,504	1,614
Mercedes.....	6,300	5,854	1,146	939	183	203	7,629	6,996
Peugeot.....	2,593	3,568	359	349	2	-	2,954	3,917
Porsche.....	163	209	-	-	-	-	163	209
Renault.....	2,480	2,222	-	-	-	-	2,480	2,222
Talbot/Simca.....	590	337	-	-	-	-	590	337
Skoda.....	405	375	-	-	-	-	405	375
Subaru.....	476	638	-	-	-	-	476	638
Toyota.....	8,288	8,646	1,467	1,358	-	-	9,755	10,004
VAZ.....	1,807	876	-	-	-	-	1,807	876
Volkswagen.....	21,369	17,509	4,094	3,595	22	35	25,485	21,139
Others.....	36	933	1,596	2,503	102	61	1,734	3,497
TOTAL.....	218,428	217,123	17,377	16,865	1,384	1,229	237,189	235,217

AB BILSTATISTIK



SWEDEN - REGISTRATIONS 1936-1983

Motor Vehicles by Type

	Passenger Cars	Buses	Trucks	Total
1936.....	119,303	4,165	49,826	173,294
1937.....	134,296	4,558	53,093	191,947
1938.....	156,573	4,894	57,734	219,201
1939.....	180,717	5,109	63,028	248,854
1940.....	34,646	3,604	43,084	81,334
1941.....	31,854	3,523	38,998	74,375
1942.....	36,749	3,826	38,523	79,098
1943.....	36,194	3,870	38,050	78,114
1944.....	39,137	3,896	38,206	81,239
1945.....	50,108	3,977	41,882	95,967
1946.....	138,489	4,789	59,400	202,678
1947.....	161,226	5,601	71,304	238,131
1948.....	179,587	6,471	76,368	262,426
1949.....	194,454	7,014	79,503	280,971
1950.....	252,503	7,546	84,904	344,953
1951.....	313,058	7,818	89,486	410,362
1952.....	360,552	8,138	97,089	465,779
1953.....	431,085	8,272	102,977	542,334
1954.....	535,857	8,364	108,100	652,321
1955.....	636,543	8,309	110,043	754,895
1956.....	734,533	8,296	112,319	855,148
1957.....	862,992	8,163	115,797	986,952
1958.....	971,973	8,042	117,822	1,097,837
1959.....	1,087,533	8,086	120,267	1,215,886
1960.....	1,193,913	8,250	121,858	1,324,021
1961.....	1,304,251	8,700	125,996	1,438,947
1962.....	1,424,049	9,156	128,609	1,561,814
1963.....	1,556,005	9,703	130,979	1,696,687
1964.....	1,665,782	10,104	133,650	1,809,536
1965.....	1,792,671	10,295	131,554	1,934,520
1966.....	1,889,000	11,027	133,286	2,033,313
1967.....	1,976,248	12,063	137,795	2,126,106
1968.....	2,071,303	12,577	138,762	2,222,642
1969.....	2,193,634	14,253	142,602	2,349,815
1970.....	2,287,709	14,254	144,521	2,446,483
1971.....	2,356,581	14,183	142,325	2,513,089
1972.....	2,456,940	15,630	145,403	2,617,973
1972.....	2,443,282	15,359	145,317	2,603,958
1973.....	2,502,627	16,160	147,976	2,666,763
1974.....	2,638,885	16,482	153,798	2,809,165
1975.....	2,760,264	14,066	156,648	2,930,978
1976.....	2,881,311	13,209	165,183	3,059,703
1977.....	2,857,141	12,816	169,129	3,039,086
1978.....	2,856,178	12,687	172,774	3,041,639
1979.....	2,868,302	12,644	177,879	3,058,825
1980.....	2,882,956	12,796	181,571	3,077,323
1981.....	2,893,242	13,074	186,251	3,092,567
1982.....	2,935,988	13,277	193,461	3,142,726
1983.....	3,006,761	13,543	201,716	3,222,020

CENTRAL BUREAU OF STATISTICS



SWITZERLAND - IMPORTS 1982-1983

Motor Vehicles by Country of Origin

Country of Origin	Passenger Cars		Commercial Vehicles		Total	
	1982	1983	1982	1983	1982	1983
Germany, West.....	116,877	98,378	6,748	6,737	123,625	105,115
Austria.....	336	233	141	135	477	368
Belgium.....	21,887	20,471	1,370	1,423	23,257	21,894
Canada.....	81	17	4	4	85	21
Spain.....	912	6,335	119	73	1,031	6,408
France.....	41,687	37,098	1,948	1,850	43,635	38,948
United Kingdom.....	2,764	2,318	381	460	3,145	2,778
Italy.....	28,336	33,403	2,006	2,012	30,342	35,415
Japan.....	78,147	76,869	4,113	5,047	82,260	81,916
The Netherlands.....	2,426	2,371	77	101	2,503	2,472
Poland.....	406	8	-	-	406	8
Romania.....	9	2	-	-	9	2
Sweden.....	2,634	1,913	582	597	3,216	2,510
Czechoslovakia.....	260	204	-	-	260	204
U.S.S.R.....	442	-	-	-	442	-
U.S.A.....	1,417	1,254	183	88	1,600	1,342
Other Countries.....	377	194	11	373	388	567
TOTAL.....	298,998	281,068	17,683	18,900	316,681	299,968

CHAMBRE SYNDICALE SUISSE DE L'AUTOMOBILE

SWITZERLAND - NEW REGISTRATIONS 1982-1983

SWITZERLAND



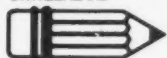
Motor Vehicles by Country of Origin

Country	Passenger Cars	% of Total	Commercial Vehicles	% of Total
Belgium.....	20,471	7.28	1,423	7.53
France.....	37,098	13.20	1,850	9.79
Germany West.....	98,378	35.00	6,737	35.65
Italy.....	33,403	11.88	2,012	10.65
The Netherlands.....	2,371	0.84	101	0.53
United Kingdom.....	2,318	0.82	460	2.43
EEC.....	194,039	69.04	12,563	66.58
Austria.....	233	0.08	135	0.71
Czechoslovakia.....	204	0.07	-	-
Poland.....	8	-	-	-
Romania.....	2	-	-	-
Spain.....	6,335	2.25	73	0.39
Sweden.....	1,913	0.68	597	3.16
EUROPE.....	202,734	72.13	13,388	70.84
Japan.....	76,869	27.35	5,047	26.70
Canada.....	17	0.01	4	0.02
U.S.A.....	1,254	0.45	88	0.47
Other Countries.....	194	0.07	373	1.97
TOTAL.....	281,068	100.00	18,900	100.00

Passenger Cars by Manufacturer

Manufacturer	1983	1982	% of Total
Opel.....	35,038	37,448	12.82
Volkswagen.....	28,345	31,534	10.37
Ford Tedesca.....	24,214	23,505	8.86
Fiat.....	19,048	20,182	6.97
Toyota.....	18,577	19,380	6.80
Renault.....	14,730	20,005	5.39
Audi.....	12,098	9,066	4.43
Mazda.....	11,989	13,423	4.39
B.M.W.....	11,006	12,790	4.03
Peugeot.....	10,770	9,506	3.94
Citroën.....	10,310	10,404	3.77
Mitsubishi.....	9,104	7,267	3.33
Nissan.....	8,621	2,025	3.15
Subaru.....	7,570	8,414	2.77
Alfa Romeo.....	7,254	8,053	2.65
Honda.....	6,951	8,446	2.54
Volvo.....	6,508	6,069	2.38
Datsun.....	5,748	12,206	2.10
Mercedes-Benz.....	5,295	6,382	1.94
Lancia.....	4,307	4,402	1.58
Suzuki.....	4,059	5,246	1.49
Talbot.....	2,822	4,131	1.03
Porsche.....	1,420	1,625	0.52
Saab.....	1,301	1,319	0.48
Daihatsu.....	1,242	1,124	0.45
Rover/Land Rover.....	1,075	1,429	0.39
General Motors U.S.A.....	689	1,244	0.25
Mini/Austin.....	624	942	0.23
Isuzu.....	624	105	0.23
Jaguar/Daimler.....	353	400	0.13
AMC/Jeep U.S.A.....	275	374	0.10
Skoda.....	250	196	0.09
Other Makes.....	1,669	2,248	0.61
TOTAL.....	273,886	290,890	100.00

BUREAU FEDERAL DE STATISTIQUE



SWITZERLAND - NEW REGISTRATIONS 1982-1983

Passenger Cars by Manufacturer 1983

Grouped by Makes	Units	Grouped by Makes	Units
AMAG.....	41,863	DATSUN.....	14,369
VW.....	28,345	Nissan.....	8,621
Audi.....	12,098	Datsun.....	5,748
Porsche.....	1,420		
GENERAL MOTORS.....	36,351	PEUGEOT-TALBOT.....	13,592
Opel.....	35,038	Peugeot.....	10,770
G.M. USA.....	689	Talbot France.....	2,822
Isuzu.....	624		
FORD MOTOR CO.....	24,268	STREAG.....	9,837
Ford Germany.....	24,214	Rover/Landrover.....	1,075
Ford USA.....	54	Mini/Austin.....	624
		Jaguar/Daimler.....	353
FIAT AUTO.....	23,355	MG.....	201
Fiat Italy.....	19,048	Triumph.....	10
Lancia.....	4,307	Chrysler USA.....	4
		Subaru.....	7,570

Commercial Vehicles by Manufacturer and Weight Groups

Manufacturer	1982	1983	%	Manufacturer	1982	1983	%
Light Trucks 0-3,500 kgs.				3,501-10,000 kgs. (con't)			
Toyota.....	3,901	3,141	20.60	V.W.-M.A.N.....	5	8	2.22
V.W.....	3,546	3,114	20.42	Mitsubishi.....	8	7	1.94
Ford Germany.....	1,506	1,259	8.25	Tremo.....	-	6	1.67
Fiat.....	1,247	1,240	8.13	Fiat.....	3	6	1.67
Mercedes-Benz.....	1,270	1,213	7.95	Spijksaal.....	6	5	1.39
Mitsubishi.....	804	767	5.03	M.A.N.....	2	5	1.39
Renault.....	812	736	4.83	Other Makes.....	26	21	5.83
Nissan.....	149	582	3.82	Total.....	408	360	100.00
Peugeot.....	542	573	3.76				
Mazda.....	644	402	2.64	10,001-16,000 kgs.			
O.M.....	517	353	2.31	Mercedes-Benz...	568	608	34.39
Citroen.....	335	343	2.25	Volvo.....	321	321	18.16
Isuzu.....	181	275	1.80	Saurer.....	334	240	13.57
Datsun.....	373	205	1.34	Scania-Vabis...	236	192	10.86
Iveco.....	-	204	1.34	M.A.N.....	133	112	6.33
Talbot.....	212	202	1.32	O.M.....	40	57	3.22
Suzuki.....	104	144	0.94	Renault.....	42	44	2.49
Honda.....	121	123	0.81	Daf.....	40	42	2.38
Opel.....	33	123	0.81	Steyr.....	49	40	2.26
Rover/Landrover...	29	82	0.54	Magirus-Deutz...	46	36	2.04
Daihatsu.....	11	33	0.22	Ford GB.....	25	26	1.47
Bedford.....	61	26	0.17	Fiat.....	6	15	0.85
Puch.....	-	23	0.15	F.B.W.....	18	11	0.62
Unimog.....	33	16	0.10	Other Makes.....	32	24	1.36
Other Makes.....	105	71	0.47	Total.....	1,890	1,768	100.00
Total.....	16,536	15,250	100.00				
3,501-10,000 kgs.				16,001 kgs. & Over			
Mercedes-Benz.....	108	90	25.00	Mercedes-Benz...	117	168	31.11
Volvo.....	61	49	13.61	Saurer.....	170	124	22.96
O.M.....	32	34	9.45	Volvo.....	106	76	14.07
Unimog.....	51	31	8.61	Scania-Vabis...	82	63	11.67
A.E.B.I.....	15	30	8.33	M.A.N.....	61	37	6.85
Bucher.....	14	18	5.00	Magirus-Deutz...	26	20	3.70
Mowag.....	35	17	4.72	Steyr.....	21	19	3.52
Magirus-Deutz...	13	14	3.89	Renault.....	13	15	2.78
Ford GB.....	19	11	3.06	Daf.....	15	11	2.04
Renault.....	10	8	2.22	Other Makes.....	31	7	1.30
				Total.....	642	540	100.00

BUREAU FEDERAL DE STATISTIQUE

TURKEY - PRODUCTION 1983



Motor Vehicles by Type and Manufacturer

	Passenger Cars	Pickups	Trucks	Tractors	Mini- Buses	Small Buses	Buses	TOTAL
Anadolu Otomotiv.....	-	1,342	-	-	-	-	-	1,342
B.M.C.....	-	912	1,641	-	758	-	-	3,311
Chrysler.....	-	2,007	3,558	-	-	-	-	5,565
Genoto.....	-	-	1,620	-	-	-	-	1,620
Karsan.....	-	-	-	-	1,365	-	-	1,365
M.A.N.....	-	-	1,097	520	-	-	483	2,100
Otbüs Karoseri.....	-	5	-	-	724	138	1	868
Otomarsan.....	-	-	-	-	-	135	1,480	1,615
Otosan.....	301	2,556	4,347	-	3,759	-	-	10,963
Otoyol.....	-	-	3,607	520	-	1,109	-	5,236
Toyak Renault.....	21,556	-	-	-	-	-	-	21,556
T.O.E.....	-	-	604	-	106	-	-	710
Tafas.....	20,652	-	-	-	-	-	-	20,652
TOTAL.....	42,509	6,822	16,474	1,040	6,712	1,382	1,964	76,903

AUTOMOTIVE MANUFACTURERS ASSOCIATION



TURKEY - PRODUCTION 1978-1983

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1978	1979	1980	1981	1982	1983
ANADOLU OTOMOTIV						
Pickup Skoda 1202.....	1,171	3,274	2,226	1,742	608	-
Pickup Skoda 1203.....	-	-	-	-	231	1,342
Total.....	1,171	3,274	2,226	1,742	839	1,342
B.M.C.						
BMC 1340 G.....	-	-	-	-	-	843
Trucks TM 140.....	2,667	2,838	2,106	1,522	1,288	778
Trucks TM 150.....	228	228	87	32	-	-
Trucks BMC 1340.....	-	-	-	677	628	20
Pickup TM 25.....	514	696	-	-	-	-
Pickup TM 30.....	-	-	655	1,308	972	912
Farm Tractor L 154.....	735	-	-	-	-	-
Farm Tractor L 184.....	-	361	1,633	669	680	282
Mini TM 30.....	-	-	-	4	554	758
Minibus TM 25.....	19	-	-	-	-	-
Total.....	4,163	4,123	4,481	4,212	4,122	3,593
BURTRAK						
Farm Tractor SD 4000A.....	-	200	480	1,015	2,050	2,850
Farm Tractor SD 4000A0.....	-	-	-	-	62	273
Total.....	-	200	480	1,015	2,112	3,123
CHRYSLER						
Trucks PD 600 AS.....	491	711	636	1,029	2,133	3,370
Trucks D 200 AS.....	-	-	-	99	118	-
Trucks D 200 A.....	-	-	-	248	-	-
Trucks PD 350.....	-	-	-	-	120	188
Pickup D 100.....	240	330	462	360	240	312
Pickup D 200.....	696	920	525	261	-	5
Pickup W 100.....	72	144	145	139	709	735
Pickup PD 250.....	-	-	-	-	72	955
Pickup PD 200 A.....	-	-	-	24	125	-
Total.....	1,499	2,105	1,768	2,160	3,517	5,565
CİFTÇİLER						
Pickup Volkswagen.....	680	242	427	-	-	-
CUKUROVA						
Farm Tractor JD 1040.....	-	-	-	99	201	26
Farm Tractor JD 2040.....	-	-	-	108	1,169	4,164
Total.....	-	-	-	207	1,370	4,189
GENOTO						
Trucks EJR.....	804	672	-	-	-	-
Trucks SHG.....	840	1,092	608	870	1,120	1,300
Trucks SJR.....	-	-	12	-	-	-
Trucks M SHG.....	-	-	-	50	-	-
Trucks M-SLR.....	-	-	-	250	360	320
Total.....	1,644	1,764	620	1,170	1,480	1,620

TURKEY - PRODUCTION 1978-1983 (continued)

TURKEY



Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1978	1979	1980	1981	1982	1983
HEMA FARM TRACTOR						
Farm Tractor Ford 661G.....	-	-	-	-	-	750
Farm Tractor Ford 3600.....	-	-	600	1,640	2,000	917
Farm Tractor Ford 3610.....	-	-	-	-	-	1,688
Total.....	-	-	600	1,640	2,000	3,355
ILTOR						
Farm Tractor.....	-	-	237	249	350	386
Farm Tractor Gol 230.....	-	-	-	62	251	440
Total.....	-	-	237	311	601	826
KARSAN (Minibus J9).....						
	-	-	-	100	572	1,365
M.A.N.						
Road Tractor 16 190 HS.....	-	-	-	-	-	45
Road Tractor 26 281 DFS.....	-	-	-	-	-	426
Trucks 520 HN.....	589	255	40	60	-	-
Trucks 19 190 HN.....	570	677	-	-	-	-
Trucks 20 190 HN.....	-	1	385	999	1,275	-
Road Tractor 13 190 DFS.....	41	1	-	-	-	-
Road Tractor 26 280 DFS.....	4	22	6	145	361	49
Buses 445 HO.....	25	14	8	15	64	-
Buses SL 200.....	-	-	-	-	1	307
Buses Sr 240.....	-	-	-	-	1	100
Buses 590 HO.....	205	222	92	216	176	76
Trucks 22 190 HN.....	-	-	-	-	-	966
Trucks 16 190 H.....	-	-	-	-	-	131
Total.....	1,434	1,192	531	1,435	1,878	2,100
OTOBUS KAROSERI						
Minibus M 80 E5.....	-	-	10	-	42	138
Buses M120 E6.....	200	73	-	-	-	1
Minibus M80 S 4 5.....	429	436	354	691	738	724
Pickup M80 P 15.....	-	-	-	-	7	5
Buses E 113.....	-	6	37	-	10	-
Total.....	629	515	401	691	797	868
OTOMARSAN						
Buses 0302-13 Ruh S.....	-	-	-	-	-	134
Buses 01 0302 12 Ruh.....	436	367	440	810	1,199	931
Buses 02 0302 12Rst.....	16	263	427	501	231	389
Buses 06 0302 10Rst.....	90	206	97	42	21	26
Minibus 0309.....	125	82	41	42	54	135
Total.....	667	918	1,005	1,395	1,505	1,615
OTOSAN						
Truck Cargo.....	-	-	-	-	-	985
Trucks D 1210.....	4,533	4,660	2,476	4,055	4,336	3,362
Minibus Transit.....	2,715	3,786	1,776	1,073	2,596	3,759
Pickup Transit.....	675	646	627	333	493	463
Pickup 500.....	2,831	2,732	2,155	1,026	1,327	2,093
Pass. Car Anadol.....	3,535	2,986	629	359	407	301
Total.....	14,289	14,810	7,663	6,846	9,159	10,963



TURKEY - PRODUCTION 1978-1983 (continued)

Motor Vehicles by Type and Manufacturer

Manufacturer/Model	1978	1979	1980	1981	1982	1983
OTOYOL						
Road Tractor F 697 T.....	305	222	199	272	255	266
Road Tractor F 169 NT.....	-	-	-	-	292	254
Road Tractor F 130 NT.....	274	189	61	156	28	-
Trucks F 50 NC.....	898	1,399	1,276	1,474	2,314	3,607
Minibus F 50 NM.....	319	465	440	336	491	1,109
Total.....	1,796	2,275	1,976	2,238	3,380	5,236
OYAK-RENAULT						
Pass. Car 12 GTS.....	-	-	-	-	-	3,368
Pass. Car 12 TL.....	4,246	2,156	3,078	3,366	1,002	1,200
Pass. Car 12 TS.....	12,833	7,299	5,909	3,742	7,049	7,925
Pass. Car 12 Sw.....	13,550	9,770	8,813	5,592	7,489	9,063
Total.....	30,638	19,225	17,600	12,700	15,540	21,556
T.O.E.						
Minibus.....	-	-	-	172	390	106
Trucks 1800-205.....	900	400	416	500	-	100
Trucks 1830 S (4x2).....	-	-	-	-	45	249
Trucks 1830 S (6x2).....	-	-	-	-	444	107
Trucks 1830 S (6x4).....	-	-	-	-	2	1
Trucks 1830 SCO (6x2).....	-	-	-	-	12	63
Trucks D 1230.....	-	400	100	309	207	184
Farm Tractor 624-654.....	1,157	865	700	550	515	530
Farm Tractor 444.....	949	1,422	540	550	460	73
Total.....	3,006	3,107	1,756	2,081	2,075	1,313
TOFAS						
Pass. Car Serce.....	-	-	-	-	-	173
Pass. Car Murat 131 Sedan.....	19,912	21,597	13,300	-	-	-
Pass. Car Murat 131 Sahin 1300	-	-	-	8,334	1,488	-
Pass. Car Murat 131 Sahin 1600	-	-	-	-	5,812	10,218
Pass. Car Murat 131 Kartal.....	-	-	-	3,109	1,712	3,567
Pass. Car Murat 131 Dogan.....	-	-	-	304	6,236	6,694
Total.....	19,912	21,597	13,300	12,247	15,248	20,652
TORK TRACTOR						
Farm Tractor 480.....	6,195	5,895	5,769	8,216	8,483	9,090
Farm Tractor 480 S.....	-	-	-	-	2,013	3,312
Farm Tractor 640.....	2,376	1,749	1,941	2,795	5,521	6,198
Total.....	8,571	7,644	7,710	11,011	16,017	18,600
T.Z.D.K.						
Farm Tractor Ford 3600.....	755	-	-	-	-	-
Farm Tractor Steyr 768.....	175	624	1,494	3,707	3,950	4,701
Farm Tractor Basak 12.....	313	418	710	375	530	600
Total.....	1,243	1,042	2,204	4,082	4,480	5,301
UZEL						
Farm Tractor MF 285.....	-	-	-	-	-	600
Farm Tractor MF 240.....	-	-	-	-	4,752	3,792
Farm Tractor MF 135.....	3,268	2,880	2,832	5,376	1,920	-
Farm Tractor MF 275.....	-	-	-	-	840	1,128
Farm Tractor MF 165.....	1,750	50	-	-	-	-
Total.....	5,018	2,930	2,832	5,376	7,512	5,520
TOTAL.....	96,360	86,963	67,817	72,659	94,204	118,702
STATE STATISTICAL INSTITUTE						

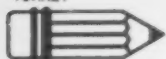
TURKEY - EXPORTS 1983



Motor Vehicles by Type and Manufacturer

Makes/Models	No. of Units	Destination	Makes/Models	No. of Units	Destination
B.M.C.....	32		OTOSAN.....	159	
Far Tractors.....	32	England, W. Germany	Pickups.....	81	Cyprus, Iran
			Passenger Cars.....	29	Cyprus
BURTRAK.....	18		Midibuses.....	49	Egypt
Far Tractors.....	18	Libya, S. Arabia, Iraq			
CHRYSLER.....	70		OTOYOL.....	799	
Trucks.....	2	Libya	Trailers.....	305	Domestic sales with incentives
Pickups.....	68	Libya, Iraq	Trucks.....	367	Egypt
			Midibuses.....	127	Egypt
CINSAIAS.....	3,910		OYAK-RENAULT.....	2,593	
Far Tractors.....	3,910	Iran	Passenger Cars.....	2,405	African Countries
			Passenger Cars.....	188	Domestic sales with incentives
M.A.M.....	247		T.O.E.....	89	
Trailer.....	200	Domestic sales with incentives	Pickups.....	85	Domestic sales with incentives
Trailers.....	16	Iraq, Libya	Far Tractors.....	4	Domestic sales with incentives
Trucks.....	12	Iraq, Egypt			
Water Tanker.....	2	Iraq	IOFAS.....	721	
Buses.....	17	Jordan, Egypt	Passenger Cars.....	721	Cyprus, Egypt S. Arabia, Italy
OTOBOS KAROSERE... Midibuses.....	4		TORK TRAKTOR.....	2,983	
	4	Libya	Far Tractors.....	51	Domestic sales with incentives
			Far Tractors	2,932	Iran
OTOMARSAN.....	127		UZEL.....	414	
Buses.....	122	Egypt, Jordan	Far Tractors.....	414	Iran
Midibuses.....	5	Iraq, Egypt			
			TOTAL.....	12,166	

AUTOMOTIVE MANUFACTURERS ASSOCIATION



TURKEY - TOTAL REGISTRATIONS 1963-1983

Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Pickup</u>	<u>Trucks</u>	<u>Minibus</u>	<u>Buses</u>	<u>Total</u>
1963.....	72,034	30,739	49,956	7,543	11,726	171,998
1964.....	79,449	28,658	46,721	9,196	11,216	175,240
1965.....	87,584	29,804	49,317	10,476	11,693	188,874
1966.....	91,469	31,462	47,931	11,239	12,041	194,142
1967.....	112,867	39,927	56,889	16,008	13,332	239,023
1968.....	125,375	43,441	62,616	18,967	13,948	264,347
1969.....	137,345	48,655	69,478	20,540	15,520	291,538
1970.....	137,771	52,152	70,770	20,916	15,980	297,589
1971.....	153,676	56,011	73,433	22,380	17,140	322,640
1972.....	187,272	62,796	78,920	25,559	18,504	373,051
1973.....	240,360	71,043	86,780	30,055	20,011	448,249
1974.....	313,160	81,025	95,309	34,122	21,404	545,020
1975.....	383,385	93,046	108,614	39,024	22,928	646,997
1976.....	471,456	111,930	124,569	45,575	24,581	779,111
1977.....	536,155	127,253	143,664	52,610	26,261	885,943
1978.....	597,530	136,945	152,334	57,568	27,666	972,043
1979.....	658,667	147,138	162,667	62,178	29,313	1,059,963
1980.....	710,915	156,908	170,273	65,607	31,100	1,134,803
1981.....	746,506	163,296	178,417	67,544	32,136	1,187,899
1982.....	782,239	170,533	186,121	71,013	33,970	1,243,876
1983.....	825,922	178,477	194,575	79,900	37,412	1,316,286

STATE STATISTICAL INSTITUTE

TURKEY - TOTAL REGISTRATIONS 1980

TURKEY



Motor Vehicles by Manufacturer and Type

	Passenger Cars	Minibus	Bus	Small Truck	Truck	TOTAL
Anadol.....	57,075	-	-	22,823	-	79,898
Arcelik.....	-	-	-	3,676	-	3,676
Austin.....	1,316	2,538	1,561	5,286	19,688	30,389
Bedford.....	69	250	1,011	9,605	12,449	23,384
B.M.C.....	-	-	-	-	15,210	15,210
Buick.....	3,226	-	-	-	-	3,226
Bussing.....	-	-	1,094	-	371	1,465
Chevrolet.....	34,453	287	1,091	4,044	1,995	41,870
Commer.....	6	1,858	117	495	1,677	4,153
Desoto.....	3,220	29	291	9,996	6,309	19,845
Dodge.....	4,923	145	583	15,754	8,149	29,554
Fargo.....	-	-	416	10,085	5,547	16,048
Fiat.....	4,358	327	2,909	5,033	3,603	16,230
Ford.....	58,900	44,286	1,727	10,456	42,792	158,161
Ford - Taunus.....	7,525	2,864	-	209	-	10,598
International.....	830	184	1,704	7,686	9,721	20,125
Jeep.....	6,308	-	-	2,285	-	8,593
Landrover.....	4,396	87	-	1,522	-	6,005
Leyland.....	-	-	435	-	1,510	1,945
Magirus.....	-	-	3,247	-	476	3,723
M.A.N.....	-	-	2,300	-	9,012	11,312
Mercedes.....	31,187	484	8,449	366	2,288	42,774
Mercury.....	1,367	88	76	435	418	2,384
Morris.....	827	1,629	433	3,434	9,391	15,714
Moto-Guzzi.....	-	-	-	1,332	-	1,332
Murat.....	199,095	-	-	-	-	199,095
Oldsmobile.....	1,603	-	-	-	-	1,603
Opel.....	33,833	-	265	1,279	-	35,377
Packard.....	271	-	-	-	-	271
Peugeot.....	12,723	-	-	173	-	12,896
Plymouth.....	8,292	-	-	-	-	8,292
Pontiac.....	2,605	-	-	-	-	2,605
Renault.....	194,357	676	1,267	409	38	196,747
Skoda.....	2,017	65	240	30,516	332	33,170
Tha-Trader.....	69	2,651	196	681	4,189	7,786
Warszawa.....	218	63	-	1,657	-	1,938
Volvo.....	-	-	963	-	923	1,886
Volkswagen.....	31,526	3,006	-	3,942	-	38,474
Willys.....	11,667	153	-	4,652	-	16,472
Other.....	23,990	3,037	2,408	7,990	8,805	46,230
TOTAL.....	742,252	64,707	32,783	165,821	104,893	1,170,456

PRIME MINISTRY STATE INSTITUTE OF STATISTICS



UNITED KINGDOM - PRODUCTION 1946-1983

Motor Vehicles by Type

Year	Passenger Cars	Trucks	Buses	Total
1946.....	219,162	130,967	9,505	359,634
1947.....	287,000	141,547	12,737	441,284
1948.....	334,815	160,225	12,568	507,608
1949.....	412,290	201,842	14,064	628,196
1950.....	522,515	249,810	11,347	783,672
1951.....	475,919	246,927	11,037	733,883
1952.....	448,000	232,925	8,733	689,658
1953.....	594,808	232,309	7,158	834,275
1954.....	769,165	260,633	8,081	1,037,879
1955.....	897,560	329,851	9,657	1,237,068
1956.....	707,594	286,450	10,500	1,004,544
1957.....	860,842	275,348	12,905	1,149,095
1958.....	1,051,551	297,785	15,071	1,364,407
1959.....	1,189,943	353,105	17,379	1,560,427
1960.....	1,352,728	438,924	19,048	1,810,700
1961.....	1,003,967	443,117	17,050	1,464,134
1962.....	1,249,426	408,514	16,590	1,674,530
1963.....	1,607,939	385,717	18,064	2,011,720
1964.....	1,867,640	446,255	18,481	2,332,376
1965.....	1,722,045	437,242	17,974	2,177,261
1966.....	1,603,679	414,444	24,231	2,042,354
1967.....	1,552,013	366,882	18,224	1,937,119
1968.....	1,815,936	390,649	18,537	2,225,122
1969.....	1,717,073	442,398	23,322	2,182,793
1970.....	1,640,966	434,298	23,234	2,098,498
1971.....	1,741,940	429,688	26,518	2,198,146
1972.....	1,921,311	377,956	30,163	2,329,430
1973.....	1,747,316	386,189	30,436	2,163,941
1974.....	1,534,119	368,899	33,667	1,936,685
1975.....	1,267,695	345,061	35,643	1,648,399
1976.....	1,333,449	338,881	33,176	1,705,506
1977.....	1,327,820	358,787	27,633	1,714,240
1978.....	1,222,949	361,476	23,042	1,607,467
1979.....	1,070,452	382,529	25,531	1,478,512
1980.....	923,744	367,598	21,572	1,312,914
1981.....	954,650	217,111	12,444	1,184,205
1982.....	887,679	255,691	13,107	1,156,477
1983.....	1,044,597	228,898	15,616	1,289,111

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.



UNITED KINGDOM - PRODUCTION 1982-1983

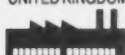
Motor Vehicles by Type and Manufacturer

Manufacturer	Car (Including Taxis & Estate Cars)		Commercial (Including Buses and Coaches)	
	1983	1982	1983	1982
British Leyland				
Austin Rover Group.....	433,183	369,839	25,147	20,995
Jaguar/Daimler.....	27,977	22,042	-	-
Range Rover/L/R.....	12,181	13,235	30,093	39,903
Freight Rover.....	-	-	18,152	13,767
Leyland Vehicles.....	-	-	12,810	14,260
Total British Leyland.....	473,341	405,116	86,202	88,925
Carbodies.....	2,171	1,864	-	-
Ford.....	318,674	306,635	96,843	115,637
Talbot.....	120,503	56,235	-	-
Karrier.....	-	-	4,707	6,395
Vauxhall/Bedford.....	126,524	112,669	51,478	51,733
De Lorean.....	-	1,333	-	-
Lotus.....	642	572	-	-
Reliant Group.....	105	87	214	3
Rolls Royce.....	1,568	2,489	-	-
TVR.....	291	121	-	-
Hestair Dennis.....	-	-	788	746
E.R.F.....	-	-	1,536	1,736
M.C.W.....	-	-	402	375
Foden.....	-	-	630	746
Seddon/Atkinson.....	-	-	1,264	1,821
Others.....	778	558	450	681
TOTAL.....	1,044,597	887,679	244,514	268,798

Percent Breakdown of Export Production

	Built Up		Countable KD Sets	
	Cars	C.V.s.	Cars	C.V.s.
1st Quarter ended March 1983	50	48	50	52
2nd Quarter ended June 1983	44	55	56	45
3rd Quarter ended September 1983	58	40	42	60
4th Quarter ended December 1983	59	53	41	47
4th Quarter ended December 1982	57	48	43	52
Year Ended 1982	63	46	37	54
Year Ended 1983	56	50	44	50

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.



UNITED KINGDOM - PRODUCTION 1980-1983

Motor Vehicles by Cylinder Capacity and Weight Groups

	1983	1982	1981	1980
CARS (Inc. Taxis and Estate Cars)				
Exc. - c.c. not exc. 1,000 c.c.	194,064	197,153	229,189	156,735
Exc. 1,000 c.c. not exc. 1,600 c.c.	723,289	547,676	526,085	521,933
Exc. 1,600 c.c. not exc. 2,800 c.c.	77,504	97,536	153,957	209,635
Exc. 2,800 c.c.	49,740	45,314	45,006	35,441
TOTAL CARS.....	1,044,597	887,679	954,237	923,744
COMMERCIAL VEHICLES				
Vans				
Car Derived.....	64,152	67,432	40,298	83,255
Other not over 2.5 tons G.V.W...	84,079	95,080	94,033	138,828
over 2.5 tons, not over 3.4 tons	27,107	26,582	23,413	39,060
TRUCKS				
2 Axle Rigid, Gross Vehicle Weight:				
Exc. Not Exc.				
- tons - 3.44 tons.....	642	1,126	1,143	2,408
3.44 tons - 3.5 tons.....	-	10	17	440
3.5 tons - 7.0 tons.....	3,674	5,689	6,388	9,797
7.0 tons - 7.38 tons.....	8,476	9,542	6,746	11,554
7.38 tons - 9.5 tons.....	4,878	7,746	10,349	17,825
9.5 tons - 10.0 tons.....	1,400	1,530	396	1,309
10.0 tons - 14.0 tons.....	17,492	20,751	20,952	34,310
14.0 tons - 14.5 tons.....	245	373	635	3,091
14.5 tons - 20.0 tons.....	7,430	9,623	6,606	12,038
20.0 tons & over.....	28	55	47	69
3 Axle Rigid, Gross Vehicle Weight				
Exc. Not Exc.				
- tons - 14 tons.....	1	1	3	3
14 tons - 20 tons.....	4	156	394	517
20 tons & over..	2,342	2,183	1,293	3,965
4 Axle Rigid.....	1,030	1,051	477	1,763
TOTAL VANS & RIGID TRUCKS.....	222,980	248,930	213,190	360,232
Motive Units for Articulated Vehicles G.V.W.				
Exc. Not Exc.				
- tons 16 tons.....	-	27	58	131
16 tons - 20 tons.....	729	1,256	539	637
20 tons - 24 tons.....	199	187	88	734
24 tons - 28 tons.....	164	438	177	536
28 tons - 32 tons.....	495	262	363	955
32 tons - 36 tons.....	728	831	231	1,516
36 tons - 38 tons.....	1,160	766	834	1,942
38 tons & over.....	2,443	2,994	1,631	915
Total.....	5,918	6,761	3,921	7,366
BUSES				
8 - 15 Seats.....	10,896	8,799	6,229	11,993
Other Single Deck.....	2,974	2,719	3,674	7,014
Double Deck.....	1,746	1,589	2,541	2,565
Total Buses.....	15,616	13,107	12,444	21,572
TOTAL COMMERCIAL VEHICLES.....	244,514	268,798	229,555	389,170

Includes complete single deck Omni buses and Coaches designed with 8-15 seats excluding the Drivers' seat. Chassis fitted with bodies of this type other than by motor vehicle manufacturers are excluded. The figures for Other Buses & Coaches refer to the production of Chassis with or without, bodies mounted.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - EXPORTS 1960-1983

Motor Vehicles by Type

	Passenger Cars	Commercial Vehicles	Total
1960.....	569,889	146,128	716,017
1961.....	370,744	167,931	538,675
1962.....	544,924	149,870	694,794
1963.....	615,827	159,007	774,834
1964.....	679,383	168,606	847,989
1965.....	627,567	166,189	793,756
1966.....	556,044	165,924	721,968
1967.....	502,596	135,188	637,784
1968.....	676,571	142,036	818,607
1969.....	771,634	181,152	952,786
1970.....	690,339	172,387	862,726
1971.....	721,094	194,747	915,841
1972.....	627,479	139,932	767,411
1973.....	598,816	163,148	761,964
1974.....	564,790	160,722	725,512
1975.....	516,219	179,633	695,852
1976.....	495,796	188,103	683,899
1977.....	474,826	191,887	666,713
1978.....	466,382	141,992	608,374
1979.....	410,118	140,838	550,956
1980.....	359,145	121,882	481,027
1981**.....	155,540	44,084	199,624
1982.....	313,025	95,850	408,875
1983.....	273,616	91,667	365,283

Motor Vehicle Assemblies by Type

	New Cars and Station Wagons			Commercial Vehicles		Total
	Assembled	Unassembled	Chassis with Engines	Complete	Chassis	Vehicles
1975.....	225,607	290,205	407	171,612	8,021	695,852
1976.....	265,715	229,861	220	175,418	12,685	683,899
1977.....	242,453	232,345	28	179,259	12,628	666,713
1978.....	232,086	234,136	160	126,868	15,124	608,374
1979.....	193,295	216,569	254	123,713	17,125	550,956
1980.....	164,353	194,352	440	108,741	13,141	481,027
1981**.....	77,880	77,619	41	34,591	2,582	192,713
1982.....	176,582	136,319	124	75,638	6,681	395,344
1983.....	149,688	123,914	14	76,967	4,139	354,722

Other Motor Vehicles Exported

	Buses & Coaches Complete - Chassis	Road Tractors	Special Purpose	Total Other Vehicles*
1975.....	10,342	2,630	3,049	16,021
1976.....	7,576	3,072	3,546	14,194
1977.....	2,766	4,172	3,790	14,595
1978.....	1,336	4,685	1,256	10,684
1979.....	1,122	5,454	1,056	10,341
1980.....	673	3,905	1,616	8,971
1981**.....	296	1,379	646	3,871
1982.....	2,446	1,529	1,780	8,531
1983.....	5,973	1,514	1,464	10,561

* Also included with commercial vehicles.

** 1981 data for first 2 months and last 4 months of 1981 only.
THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - EXPORTS 1981-1983

Motor Vehicles by Country of Destination

	Passenger Cars			Commercial Vehicles				Passenger Cars			Commercial Vehicles		
	1981	1982	1983	1981	1982	1983		1981	1982	1983	1981	1982	1983
EUROPE													
Belgium & Luxembourg	6,443	10,115	21,955	1,558	1,318	978							
Denmark	685	520	574	472	807	767							
France	27,667	43,256	37,103	4,776	3,409	2,807							
Germany, West	11,087	6,353	7,329	4,028	2,923	2,941							
Greece	5	261	287	13	39	52							
Irish Republic	11,490	8,308	9,875	2,962	3,375	4,138							
Italy	69,363	42,814	17,405	10,382	2,371	1,803							
Netherlands	6,826	4,417	2,018	3,390	1,407	999							
Total EEC	133,588	124,044	98,946	27,581	15,649	14,285							
Austria	1,069	1,089	481	850	307	326							
Finland	10	114	907	1,299	739	707							
Iceland	7	38	19	-	63	58							
Norway	1	143	116	440	343	352							
Portugal	7,360	8,498	7,038	16,159	12,788	6,249							
Sweden	24	175	204	777	876	882							
Switzerland	2,645	2,684	2,003	409	191	168							
Total EFTA	11,118	12,717	10,748	17,934	15,285	6,542							
Andorra	-	10	5	1	-	-							
Bulgaria	-	29	53	-	5	-							
Cyprus	118	637	719	65	102	481							
Czechoslovakia	-	3	5	-	-	7							
Germany, East	-	1	10	-	4	-							
Gibraltar	30	89	99	8	9	4							
Hungary	2	8	32	2	14	5							
Malta	149	479	328	4	70	128							
Poland	-	32	30	-	1	4							
Romania	-	8	19	-	1	-							
Soviet Union	-	84	27	-	295	9							
Spain	359	1,531	2,729	1,432	1,271	1,195							
Canary Islands	9	167	73	23	11	1							
Turkey	3	417	234	6,115	7,880	10,244							
Yugoslavia	12	101	84	18	7	1							
Other	1	-	1	3	-	-							
Total Europe	145,367	140,337	112,142	53,184	40,404	32,904							
AMERICA													
Argentina	298	4	2	95	-	-							
Bahamas	8	7	33	-	-	1							
Barbados	8	73	88	75	39	31							
Belize	-	3	18	11	-	11							
Bermuda	5	20	20	3	6	18							
Bolivia	2	-	4	-	-	-							
Brazil	-	25	120	-	8	4							
Canada	806	434	827	-	4	21							
Chile	7	288	8	4	-	2							
Colombia	13	90	120	1	8	-							
Costa Rica	1	2	1	26	33	-							
Cuba	1	4	9	-	1	-							
Dominican Republic	-	4	-	2	1	-							
Ecuador	143	6	13	14	12	12							
Falkland Islands	-	18	90	3	5	38							
French Guiana	-	27	5	-	-	-							
French West Indies	-	152	72	18	10	-							
Guatemala	15	-	11	-	3	7							
Guyana	4	69	37	224	48	12							
Haiti	1	102	22	20	-	-							
Honduras	-	4	54	5	-	1							
Jamaica	12	491	305	189	68	61							
Leeward Islands	47	28	50	7	14	10							
Mexico	-	7	2	-	-	-							
Nicaragua	-	4	1	-	-	-							
Panama & Canal Zone	3	34	22	-	-	-							
Paraguay	27	38	7	6	9	-							
Peru	20	34	26	-	-	3							
Puerto Rico	-	-	1	-	1	-							
Salvador	-	2	3	-	2	1							
Suriname	-	8	1	15	5	-							
Trinidad & Tobago	2,810	2,311	717	657	767	338							
Turks, Caicos & Cayman	-	8	8	2	2	4							
United States	14,862	13,949	17,381	2	81	119							
Uruguay	3,753	798	3	544	24	1							
Venezuela	-	5	3	-	-	-							
Virgin Islands	-	1	-	-	1	3							
Windward Islands	-	73	33	34	49	35							
Other	2	-	2	7	-	-							
Total America	22,848	19,087	19,955	1,984	1,179	729							
ASIA													
Bahrain	127	258	280	70	82	115							
Bangladesh	-	42	48	394	13	5							
Brunei	3	47	78	7	8	31							
Burma	-	17	2	1	1	-							
China	-	8	7	-	3	2							
Hong Kong	710	271	180	912	259	318							
India	2	131	168	27	12	14							
ASIA (cont'd)													
Indonesia	2	1,141	30	1,088	110	312							
Iran	58,278	34,881	67,543	4,117	17,723	26,282							
Iraq	88	3,994	972	1,337	415	82							
Israel	-	677	1,730	1,090	1,243	2,740							
Japan	125	957	1,771	10	19	25							
Jordan	20	253	1,340	124	85	53							
Korea, South	6,150	9,854	3,489	-	4	-							
Kuwait	498	863	423	495	108	173							
Lebanon	8	161	220	8	1	21							
Malaysia	193	1,022	313	2,275	218	20							
Nepal	-	11	21	2	-	-							
Oman	116	1,018	1,591	951	449	481							
Pakistan	4	170	136	181	3,893	3,170							
Philippines	1	512	6	81	-	1							
Qatar	411	721	515	310	134	54							
Saudi Arabia	780	1,917	2,228	102	428	251							
Singapore	52	118	317	83	187	98							
Sri Lanka	3	100	32	31	44	28							
Syria	42	40	209	521	10	22							
Taiwan	9,333	11,211	2,478	3	-	3							
Thailand	1	19	25	-	1	11							
United Arab Emirates	729	2,426	1,559	1,168	594	274							
Yemen, North	10	88	18	59	34	7							
Yemen, South	2	11	12	-	41	12							
Other	-	3	3	-	2	-							
Total Asia	85,688	72,702	87,723	18,225	25,879	34,563							
AFRICA													
Algeria	44	1,431	1,009	1,749	12	68							
Angola	3	32	31	479	1	7							
Benin	-	24	17	-	8	-							
Botswana	-	89	13	2	11	1							
Burundi	-	13	33	77	-	7							
Cameroon	-	12	146	253	10	38							
Cape Verde Island	-	4	11	2	1	3							
Congo (Brazzaville)	-	23	93	201	4	1							
Djibouti	-	55	13	10	1	-							
Egypt	124	163	92	272	261	189							
Ethiopia	1	65	70	13	4	17							
Gabon	-	18	106	-	-	2							
Gambia	-	69	17	50	13	11							
Ghana	7	249	286	462	367	401							
Guinea	1	30	34	10	13	-							
Guinea Bissau	-	18	14	5	-	-							
Ivory Coast	-	5	7	3	4	2							
Kenya	33	1,322	430	1,829	595	93							
Lesotho	1	4	4	-	9	2							
Liberia	1	8	8	1	-	1							
Libya	758	616	224	3,220	109	46							
Madagascar	-	25	35	14	12	82							
Malawi	2	173	100	234	92	73							
Mali	-	58	106	21	-	2							
Mauritania	-	11	22	3	4	-							
Mauritius	11	22	20	22	9	3							
Morocco	4	24	38	853	3	51							
Mozambique	1	123	118	173	89	273							
Niger	-	7	5	1	7	4							
Nigeria	292	4,182	1,024	15,029									

UNITED KINGDOM - EXPORTS 1950-1983

Motor Vehicles to the U.S.A. by Type

	New Cars		Chassis With Engine	Commercial Vehicles		Total
	Assembled	Unassembled		Complete	Chassis	
1950.....	19,977	-	3	948	-	20,928
1954.....	26,342	1	4	269	-	26,616
1955.....	20,991	-	1	236	-	21,228
1956.....	35,296	-	2,909	320	1	38,526
1957.....	94,867	-	3	712	5	95,587
1958.....	152,535	6	2	3,404	32	155,979
1959.....	208,102	2	4	6,066	46	214,220
1960.....	131,798	7	3	1,936	107	133,851
1961.....	30,511	7	1	581	121	31,221
1962.....	73,538	116	4	744	93	74,495
1963.....	68,462	45	2	859	22	69,390
1964.....	79,058	54	4	794	42	79,952
1965.....	69,889	38	3	1,216	8	71,154
1966.....	83,666	61	2	747	3	84,479
1967.....	70,647	117	2	466	3	71,235
1968.....	96,986	82	1	357	-	97,426
1969.....	103,687	4	-	1,137	1	104,829
1970.....	76,852	39	-	730	4	77,625
1971.....	110,164	43	-	1,310	1	111,518
1972.....	67,794	8	-	992	2	68,796
1973.....	64,676	67	-	1,412	12	66,167
1974.....	72,504	165	-	464	4	73,137
1975.....	67,749	3	-	188	16	67,956
1976.....	79,964	11	-	100	9	80,084
1977.....	53,882	7	-	122	-	54,011
1978.....	55,123	11	-	98	-	55,232
1979.....	46,462	2	-	5	17	46,486
1980.....	31,466	2	-	37	33	31,538
1981**...	8,263	-	-		38	8,301
1982.....	13,814	-	-	20	61	13,895
1983.....	17,381	-	-		119	17,500

** Because of a civil service strike the only export figures available are for the first 2 months and last 4 months of 1981 only.

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD



UNITED KINGDOM - IMPORTS 1959-1983

Motor Vehicle Imports by Type

	Cars & Station Wagons		Commercial Vehicles (Complete & Chassis)	Total
	Assembled	Unassembled		
1959.....	19,444	7,554	1,248	28,246
1960.....	52,500	5,809	1,919	60,228
1961.....	21,893	866	3,649	26,408
1962.....	28,019	591	4,488	33,098
1963.....	46,792	1,371	2,924	51,087
1964.....	65,090	635	3,970	69,695
1965.....	55,289	269	2,392	57,950
1966.....	66,789	4	2,683	69,476
1967.....	92,136	595	3,827	96,558
1968.....	102,338	38	3,803	106,179
1969.....	101,894	20	5,517	107,431
1970.....	157,956	20	10,317	168,293
1971.....	280,963	74	18,575	299,612
1972.....	450,231	83	34,855	485,169
1973.....	504,599	20	36,870	541,489
1974.....	375,348	73	39,589	415,010
1975.....	448,613	136	25,563	474,312
1976.....	521,801	12,100	27,368	561,269
1977.....	677,726	20,738	36,874	735,338
1978.....	800,759	13	46,557	847,329
1979.....	1,060,494	151	67,604	1,128,249
1980.....	863,049	31	73,730	936,810
1981.....	805,270	57	46,732	852,059
1982.....	934,080	61	71,471	1,005,612
1983.....	1,075,805	29	97,252	1,173,086

Motor Vehicle Imports from U.S.A. by Type

	Cars & Station Wagons		Commercial Vehicles (Complete & Chassis)	Total
	Assembled	Unassembled		
1959.....	265	4	33	302
1960.....	317	9	36	362
1961.....	228	1	26	255
1962.....	135	-	38	173
1963.....	280	26	81	387
1964.....	299	1	82	382
1965.....	284	-	64	348
1966.....	368	-	433	801
1967.....	479	1	104	584
1968.....	373	2	49	424
1969.....	282	-	33	315
1970.....	313	2	79	394
1971.....	287	-	79	366
1972.....	478	73	34	585
1973.....	966	1	50	1,017
1974.....	726	-	84	810
1975.....	862	3	186	1,051
1976.....	534	31	78	643
1977.....	817	-	143	960
1978.....	1,415	-	195	1,610
1979.....	1,699	27	328	2,054
1980.....	629	30	228	887
1981.....	623	57	363	1,043
1982.....	302	44	225	571
1983.....	262	-	170	432

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

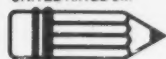
UNITED KINGDOM - IMPORTS 1983



Motor Vehicles by Country of Origin and Type

	Passenger Cars	% of Total	Commercial Vehicles	% of Total	Total
Belgium/Luxembourg	39,894	3.71	3,506	3.61	43,400
Denmark.....	149	-	36	0.04	85
France.....	127,711	11.88	16,707	17.18	144,498
West Germany.....	471,335	43.81	22,375	23.01	493,710
Greece.....	7	-	-	-	7
Ireland.....	22,162	2.06	1,046	1.08	23,208
Italy.....	59,862	5.56	5,820	5.98	65,682
The Netherlands...	40,782	3.79	3,726	3.83	44,508
TOTAL EEC.....	761,882	70.82	53,216	54.72	815,098
Austria.....	362	0.03	21	0.02	383
Czechoslovakia....	11,297	1.05	-	-	11,297
Yugoslavia.....	6,069	0.56	182	0.19	6,251
Poland.....	6,336	0.59	762	0.78	7,098
Romania.....	909	0.08	-	-	909
Spain.....	58,296	5.42	4,177	4.30	62,473
Sweden.....	18,653	1.73	3,413	3.51	22,066
Switzerland.....	859	0.08	349	0.36	1,208
U.S.S.R.....	19,958	1.86	-	-	19,958
Other Countries...	302	0.03	279	0.29	581
TOTAL EUROPE.....	884,923	82.25	62,399	64.16	947,322
South Korea.....	2,906	0.27	1,200	1.23	4,106
Japan.....	186,156	17.30	26,146	26.88	212,302
South Africa.....	-	-	7,294	7.50	7,294
U.S. & Canada.....	390	0.04	173	0.18	563
Australia.....	1,248	0.12	11	0.01	1,259
Other Countries...	211	0.02	29	0.03	240
TOTAL COUNTRIES...	1,075,834	100.00	97,252	100.00	1,173,086

A.N.F.I.A.



UNITED KINGDOM - NEW REGISTRATIONS 1946-1983

Motor Vehicles by Type

	Passenger Cars		Hackneys		Trucks		Total
	Diesel	Gasoline	Diesel	Gasoline	Diesel	Gasoline	
1946...	-	119,445	2,395	1,464	3,437	96,180	222,921
1947...	-	145,086	4,723	2,803	4,167	114,864	271,648
1948...	-	110,634	6,705	2,858	5,071	96,936	222,204
1949...	-	151,928	7,893	4,162	7,191	97,771	268,945
1950...	-	132,273	7,633	3,395	7,283	82,303	232,887
1951...	-	136,188	4,935	2,740	6,634	71,108	221,605
1952...	-	187,616	3,966	1,350	6,157	74,739	273,828
1953...	-	295,073	3,545	1,407	10,535	85,853	396,413
1954...	-	386,386	4,289	1,253	18,584	89,976	500,488
1955...	-	500,857	4,264	1,268	31,303	121,062	658,754
1956...	-	399,675	4,130	935	34,823	111,939	551,502
1957...	597	424,758	4,308	714	35,257	103,634	569,268
1958...	937	554,360	3,858	1,021	41,826	129,091	731,093
1959...	852	644,765	3,960	1,113	52,770	137,582	841,042
1960...	1,427	803,590	5,630	734	68,469	155,676	1,035,526
1961...	1,316	741,487	5,495	599	66,921	151,667	967,485
1962...	1,376	783,358	4,991	478	59,148	131,761	981,112
1963...	1,596	1,007,012	5,868	496	67,078	137,958	1,220,008
1964...	1,502	1,189,067	5,990	488	78,464	148,946	1,424,457
1965...	1,270	1,121,206	5,959	868	77,272	150,060	1,356,635
1966...	1,100	1,064,322	6,063	748	82,625	142,677	1,297,535
1967...	1,050	1,115,652	5,715	824	77,185	142,890	1,343,316
1968...	1,035	1,115,859	5,934	1,116	83,693	145,774	1,353,411
1969...	1,010	987,441	6,115	978	91,995	145,799	1,233,338
THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.							
1970*...	1,451	1,095,763	6,523	1,128	85,992	148,624	1,339,481
1971...	1,432	1,300,233	8,285	1,230	76,695	156,369	1,544,244
1972...	1,456	1,661,397	8,550	1,294	77,087	188,369	1,938,153
1973...	1,160	1,644,395	8,718	1,239	83,861	203,101	1,942,474
1974...	1,034	1,232,982	7,122	713	67,161	164,930	1,473,942
1975...	5,841	1,160,954	7,132	710	71,012	144,930	1,390,579
1976...	6,938	1,248,909	7,994	744	67,170	141,151	1,472,906
1977...	6,433	1,278,585	8,049	750	72,855	154,849	1,521,521
1978...	7,077	1,554,383	8,171	971	82,703	180,235	1,833,540
1979...	9,433	1,666,396	8,083	1,024	92,530	214,404	1,991,870
1980...	9,651	1,479,364	7,895	869	73,396	191,734	1,762,909
1981...	13,526	1,455,922	6,795	705	54,640	159,358	1,690,946
1982...	16,329	1,567,999	6,278	784	61,991	165,146	1,818,527
1983...	25,827	1,780,225	6,550	721	77,290	152,421	2,043,034

* 1970-1982 data for Great Britain.

NOTE: From October 1982 all general goods vehicles less than 1525 Kgs. unladen weight are assessed for vehicle excise duty at the same rate as private vehicles. The previous private car & van taxation class has been replaced. The above figure shows for the first time registration by actual body type. The 1982 figures are not comparable with previous years.

DEPARTMENT OF TRANSPORT

UNITED KINGDOM - NEW REGISTRATIONS 1982-1983



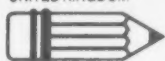
Motor Vehicles by Manufacturer and Country

Make and Model	1983		1982		Make and Model	1983		1982	
	Units	%	Units	%		Units	%	Units	%
ALFA ROMEO (Italy).....	7,763	0.43	8,928	0.57	MERCEDES-BENZ (Germany West).....	13,506	0.75	12,164	0.78
BL CARS.....	332,725	18.57	277,260	17.83	PANTHER (GB).....	119	0.01	26	-
Austin Rover (GB).....	322,665	-	268,124	-	PEUGEOT/TALBOT.....	79,495	4.44	75,783	4.87
Jaguar Daimler (GB).....	7,040	-	6,440	-	Peugeot (France).....	21,342	-	19,636	-
Range Rover (GB).....	2,991	-	2,696	-	Talbot (GB).....	35,953	-	31,607	-
B.M.W. (Germany, West)....	25,178	1.41	22,977	1.48	Talbot (France).....	22,200	-	24,540	-
CITROEN (France).....	25,751	1.44	24,149	1.55	F.S.O. (Polski-Fiat) (Poland).....	4,439	0.25	3,105	0.20
COLT (Japan).....	8,641	0.48	8,640	0.56	RELIANT (GB).....	93	0.01	114	0.01
DAIHATSU (Japan).....	5,198	0.29	4,743	0.31	RENAULT (France).....	62,923	3.51	64,147	4.13
DATSUM.....	104,684	5.84	93,213	5.99	ROLLS-ROYCE BENTLEY (GB).....	633	0.04	805	0.05
Nissan (Japan).....	102,435	-	93,213	-	SAPB (Sweden).....	9,490	0.53	9,474	0.61
Nissan (Italy).....	2,249	-	-	-	SKODA (Czechoslovakia)	11,059	0.62	9,272	0.60
FIAT AUTO.....	46,254	2.58	43,638	2.81	SUBARU (Japan).....	3,627	0.20	2,700	0.17
Fiat (Italy).....	44,650	-	41,811	-	SUZUKI (Japan).....	3,356	0.19	2,763	0.18
Fiat (Ireland).....	9	-	311	-	TOYOTA (Japan).....	31,683	1.77	27,590	1.77
Fiat (Poland).....	1,595	-	1,516	-	VAG-(VW/AUDI) (Germany West).....	100,727	5.62	92,435	5.94
FORD.....	519,048	28.91	474,197	30.49	VOLVO.....	61,250	3.42	51,707	3.33
Ford (GB).....	278,306	-	244,140	-	Volvo (Sweden).....	24,497	-	21,295	-
Ford (Germany West).....	154,958	-	100,348	-	Volvo (Netherlands)...	36,753	-	30,412	-
Ford (Belgium).....	48,337	-	66,911	-	ZASTAVA (Yugoslavia)...	4,634	0.26	3,101	0.20
Ford (Ireland).....	12,632	-	10,472	-	OTHERS.....	4,863	0.27	3,563	0.23
Ford (Spain).....	23,770	-	52,187	-	GRAND TOTAL.....	1,791,699	100.00	1,555,027	100.00
Ford (Others).....	45	-	134	-					
GENERAL MOTORS.....	262,141	14.63	181,737	11.69					
Opel (Germany West).....	2,995	-	5,511	-					
Opel (Belgium).....	8,663	-	1,787	-					
Vauxhall (GB).....	123,114	-	102,573	-					
Vauxhall (Germany West)...	68,391	-	24,551	-					
Vauxhall (Spain).....	24,995	-	-	-					
Vauxhall (Belgium).....	33,909	-	47,059	-					
General Motors (Others)...	54	-	275	-					
HONDA (Japan).....	18,796	1.05	16,333	1.05					
HYUNDAI (Korea).....	3,412	0.19	2,993	0.19					
JEEP (USA).....	-	-	4	-					
LADA (USSR).....	19,225	1.07	16,752	1.08					
LANCIA (Italy).....	3,461	0.19	5,170	0.33					
LOWSDALE (AU).....	504	0.03	-	-					
LOTUS (GB).....	383	0.02	410	0.03					
MAZDA (Japan).....	17,638	0.98	15,139	0.97					

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS LTD

Import Penetration by Source

British.....	771,950	43.08	657,533	42.28
EEC (Excluding British)	699,983	39.07	606,249	38.99
EFTA.....	33,987	1.90	30,769	1.98
Comecon.....	36,983	2.06	30,660	1.97
Japan.....	191,378	10.68	171,080	11.00
Others.....	57,418	3.20	58,736	3.78
Total Imports.....	1,019,749	56.92	897,494	57.72
GRAND TOTAL.....	1,791,699	100.00	1,555,027	100.00



UNITED KINGDOM - NEW REGISTRATIONS 1982-1983 (continued)

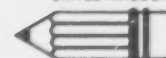
Commercial Vehicles by Manufacturer and Country

Manufacturers	LIGHT VANS		MEDIUM AND HEAVY VANS		LIGHT 4 x 4 VEHICLES		TRUCKS AND ARTICLES		BUSES AND COACHES		TOTAL	
	1983	1982	1983	1982	1983	1982	1983	1982	1983	1982	1983	1982
Austin Rover (GB).....	25,256	18,385	-	-	-	-	-	-	-	-	25,256	18,385
Land Rover (GB).....	-	-	-	-	6,768	6,004	-	-	-	-	6,768	6,004
Freight Rover (GB).....	-	-	14,209	9,617	-	-	-	-	-	-	14,209	9,617
Leyland Vehicles (GB)...	-	-	-	-	-	-	7,476	6,062	1,801	1,844	9,277	7,906
Total BL.....	25,256	18,385	14,209	9,617	6,768	6,004	7,476	6,062	1,801	1,844	55,510	41,912
Citroen (F).....	1	1	-	-	-	-	-	-	-	-	1	1
Daf (NL).....	-	-	-	-	-	-	2,371	1,829	209	146	2,580	1,975
Daihatsu (J).....	2,589	2,300	-	-	1,094	1,291	-	-	-	-	3,683	3,691
Datsun (J).....	825	975	4,911	3,781	106	-	-	-	-	-	5,842	4,756
ERF (GB).....	-	-	-	-	-	-	1,237	1,348	-	-	1,237	1,348
Fiat Auto (I).....	2,701	2,294	915	12	-	-	-	-	-	-	3,616	2,306
Foden (GB).....	-	-	-	-	-	-	602	522	-	-	602	522
Ford (GB).....	22,352	21,873	41,723	43,723	-	-	10,601	10,153	188	248	74,864	75,997
Ford (E).....	4,243	4,674	-	-	-	-	-	-	-	-	4,243	4,674
Ford (NL).....	-	-	-	3	-	-	-	40	-	-	-	43
Ford (ZA).....	-	-	7,439	3,490	-	-	-	-	-	-	7,439	3,490
Total Ford.....	26,595	26,547	49,162	47,216	-	-	10,601	10,193	188	248	86,546	84,204
Bedford (GB).....	18,898	12,110	11,897	12,801	-	-	6,174	6,477	284	346	35,253	31,734
Bedford (J).....	-	-	1,278	770	136	184	-	-	-	-	1,414	914
Opel (D).....	-	-	-	146	-	-	-	-	-	-	-	146
G.M. Others.....	-	-	5	33	-	-	-	-	-	-	5	33
Total General Motors..	18,898	12,110	13,180	13,710	136	184	6,174	6,477	284	346	36,672	32,027
Hestair Dennis (GB).....	-	-	-	-	-	-	509	432	153	178	662	610
Honda (J).....	2,853	2,296	-	-	-	-	-	-	-	-	2,853	2,296
Hyundai (Korea).....	1,151	517	-	-	-	-	-	-	-	-	1,151	517
Iveco:												
Iveco (I).....	-	-	211	119	-	-	2,259	1,587	-	-	2,470	1,706
Iveco (D).....	-	-	-	-	-	-	332	563	-	-	332	563
Total Iveco.....	-	-	211	119	-	-	2,591	2,150	-	-	2,802	2,269
Dodge (GB).....	-	-	-	-	-	-	4,393	4,405	-	-	4,393	4,405
Dodge (E).....	-	-	-	-	-	-	57	40	-	-	57	40
Renault (F).....	-	-	-	-	-	-	352	340	-	-	352	340
Total Karrier.....	-	-	-	-	-	-	4,802	4,785	-	-	4,802	4,785
Mazda (J).....	-	-	2,900	1,878	-	-	-	-	-	-	2,900	1,878
M.C.W. (GB).....	-	-	-	-	-	-	-	-	415	214	415	214
Mercedes-Benz (D).....	-	-	5,117	4,328	-	-	4,886	3,650	1	1	10,004	7,979
Mitsubishi (J).....	-	-	2,260	1,218	59	-	-	-	-	-	2,319	1,218
Peugeot/Talbot												
Talbot (GB).....	-	-	61	2,029	-	-	-	-	-	-	61	2,029
Talbot (F).....	813	850	-	-	-	-	-	-	-	-	813	850
Talbot (I).....	-	-	3,146	73	-	-	-	-	-	-	3,146	73
Peugeot (F).....	2,643	1,532	2,491	1,313	-	-	-	-	-	-	5,134	2,845
Total Peugeot/Talbot..	3,456	2,382	5,698	3,415	-	-	-	-	-	-	9,154	5,797
FSO (Polish-Fiat) PL....	663	454	-	-	-	-	-	-	-	-	663	454
Renault (F).....	1,323	1,135	5,048	3,203	-	-	-	-	-	-	6,371	4,338
Scania (S).....	-	-	-	-	-	-	1,871	1,499	42	5	1,913	1,504
Seddon Atkinson (GB)....	-	-	-	-	-	-	1,548	1,718	-	13	1,538	1,731
Subaru (J).....	1	505	-	-	1,737	1,032	-	-	-	-	1,738	1,537
Suzuki (J).....	789	492	-	-	942	395	-	-	-	-	1,731	887
Toyota (J).....	-	-	4,385	3,051	964	990	-	-	-	-	5,349	4,041
VAG-MAN/VW (D).....	442	672	8,716	9,030	-	-	832	807	7	29	9,997	10,538
Volvo (GB).....	-	-	-	-	-	-	1,280	1,837	87	79	1,367	1,916
Volvo (S).....	-	-	-	-	-	-	1,524	921	364	320	1,888	1,241
Volvo (B).....	-	-	-	-	-	-	1,107	675	-	-	1,107	675
Total Volvo.....	-	-	-	-	-	-	3,911	3,433	451	399	4,362	3,832
Zastava (Y).....	24	-	-	-	-	-	-	-	-	-	24	-
Others (GB).....	111	1	38	32	-	-	301	316	-	197	450	546
Others Imported.....	-	-	75	43	66	187	248	121	161	146	550	497
TOTAL BRITISH.....	64,617	52,369	67,928	68,202	6,768	6,004	34,111	33,270	2,928	3,119	176,352	162,964
TOTAL IMPORTED.....	20,861	18,697	48,897	32,451	5,104	4,179	15,839	12,072	784	647	91,485	68,046
GRAND TOTAL.....	85,478	71,066	116,825	100,653	11,872	10,183	49,950	45,342	3,712	3,766	267,837	231,010

THE SOCIETY OF MOTOR MANUFACTURERS & TRADERS, LTD.

UNITED KINGDOM - TOTAL REGISTRATIONS 1950-1983

UNITED KINGDOM

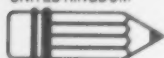


Motor Vehicles by Type

Census September	Passenger Cars	Taxis, Buses & Coaches	Trucks & General Haulage Tractors etc.	Total
1950.....	2,307,379	139,609	919,902	3,366,890
1954.....	3,172,869	110,186	1,061,444	4,344,499
1955.....	3,609,400	104,777	1,139,710	4,853,887
1956.....	3,980,511	101,692	1,206,299	5,288,502
1957.....	4,282,438	99,398	1,250,375	5,632,211
1958.....	4,651,021	97,761	1,304,114	6,052,896
1959.....	5,080,510	94,282	1,365,052	6,539,844
1960.....	5,650,461	95,302	1,438,851	7,184,614
1961.....	6,113,764	93,512	1,496,542	7,703,818
1962.....	6,706,159	94,896	1,517,027	8,318,082
1963.....	7,546,650	98,173	1,577,978	9,222,801
1964.....	8,436,193	98,644	1,626,480	10,161,317
1965.....	9,131,075	98,443	1,650,177	10,879,695
1966.....	9,746,887	95,895	1,617,203	11,459,985
1967.....	10,554,193	96,350	1,668,498	12,319,041
1968.....	11,078,000	101,500	1,613,200	12,792,700
1969.....	11,504,300	104,060	1,610,570	13,218,930
1970.....	11,801,868	105,421	1,663,958	13,571,247
1971.....	12,357,777	108,669	1,665,985	14,132,431
1972.....	13,022,764	106,957	1,692,120	14,821,841
1973.....	13,815,000	108,880	1,771,180	15,695,060
1974.....	13,947,934	108,884	1,806,346	15,863,164
1975.....	14,060,973	113,694	1,820,052	15,994,719
1976.....	14,372,834	115,392	1,803,492	16,291,718
1977*.....	N.A.	N.A.	N.A.	N.A.
1978.....	14,416,989	112,206	1,742,528	16,271,723
1979.....	14,926,571	112,781	1,827,606	16,866,958
1980.....	15,437,733	112,502	1,807,511	17,357,746
1981.....	15,632,683	112,234	1,777,377	17,522,294
1982.....	16,074,735	113,290	1,742,752	17,930,777
1983.....	16,611,529	115,445	1,581,589	18,308,563

* No census taken.

DEPARTMENT OF THE TRANSPORT



UNITED KINGDOM - TOTAL REGISTRATIONS 1980-1983

Motor Vehicles by Type (In Thousands)

Type of Vehicle	1983	1982	1981	1980
PRIVATE CARS AND VANS				
1 - 1,200 c.c.....	4,085	4,033	4,033	4,045
1,201 - 2,000 c.c.....	10,532	10,082	9,746	9,548
2,001 - c.c. and over.....	1,441	1,366	1,296	1,261
Unknown.....	131	161	192	219
Total.....	16,189	15,642	15,267	15,073
MOTORCYCLES, SCOOTERS AND MOPEDS				
0 - 50 c.c.....	474	489	472	473
51 - 250 c.c.....	643	700	720	724
251 - c.c. and over.....	173	181	179	175
Total.....	1,290	1,370	1,371	1,372
PUBLIC TRANSPORT VEHICLES				
Not over 8 seats.....	46	43	40	39
Over 8 seats.....	67	68	70	71
Total.....	113	111	110	110
GENERAL GOODS VEHICLES				
0 - 1.5 tons unladen wt.....	983*	1,174	1,154	1,160
1.6 - 3 tons unladen wt.....	144	143	149	161
31. tons and over unladen wt....	344	344	349	357
Total.....	1,471	1,661	1,652	1,678
FARMERS' GOODS VEHICLES				
0 - 1.5 tons unladen wt.....	58*	61	60	58
1.6 - 3 tons unladen wt.....	13	12	12	12
3.1 tons and over unladen wt....	14	13	13	13
Total.....	85	86	85	83
AGRICULTURAL TRACTORS AND OTHER MACHINERY				
£ 10.50 class.....	376	371	365	397
OTHER VEHICLES				
Tricycles, Pedestrian Controlled Vehicles and Showmen's Haulage	86	91	95	100
CROWN AND EXEMPT VEHICLES	5,984	430	402	397
TOTAL.....	25,594	19,762	19,347	19,210

Includes a large number of old vehicles exempt from tax recently added to register.

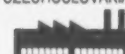
* From Oct. 82 onwards would be allocated to private cars & vans.

DEPARTMENT OF TRANSPORTATION

EASTERN EUROPE



CZECHOSLOVAKIA	268
GERMANY, EAST	270
HUNGARY	271
POLAND	273
U.S.S.R.	277
YUGOSLAVIA	279
EASTERN EUROPEAN COUNTRIES	284



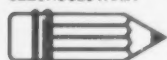
CZECHOSLOVAKIA - PRODUCTION 1948-1983

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1948.....	17,971	7,221	1,122	26,314
1949.....	20,769	5,733	1,021	27,523
1950.....	24,463	5,984	977	31,424
1951.....	17,064	11,530	988	29,582
1952.....	6,295	10,128	545	16,968
1953.....	7,300	11,443	555	19,298
1954.....	5,375	12,936	1,073	19,384
1955.....	12,530	10,541	1,112	24,183
1956.....	25,068	11,046	1,215	37,329
1957.....	34,561	12,465	1,333	48,359
1958.....	43,439	14,048	1,069	58,556
1959.....	50,605	14,540	1,517	66,662
1960.....	56,211	15,901	1,572	73,684
1961.....	58,840	16,624	1,589	77,053
1962.....	64,325	15,528	1,371	81,224
1963.....	56,477	13,050	1,254	70,781
1964.....	42,115	11,942	1,411	55,468
1965.....	77,705	11,627	1,381	90,713
1966.....	92,717	19,332	1,372	113,421
1967.....	111,718	19,905	1,551	133,174
1968.....	125,517	22,555	2,227	150,299
1969.....	132,409	23,646	2,527	158,582
1970.....	142,856	24,462	2,602	169,920
1971.....	149,016	25,067	2,779	176,862
1972.....	154,454	25,631	2,852	182,937
1973.....	165,878	28,913	3,014	197,805
1974.....	168,701	30,124	2,052	200,877
1975.....	175,411	33,407	2,255	211,073
1976.....	179,100	36,736	■	215,836
1977.....	158,987	38,598	■	197,585
1978.....	175,485	40,129	2,854	218,468
1979.....	182,090	43,247	3,401	228,738
1980.....	183,746	45,688	3,678	233,112
1981.....	180,590	45,908	3,015	229,513
1982.....	173,517	47,270	3,662	224,449
1983.....	177,505	43,194	3,150	223,849

■ Included with trucks.

STATISTICKE PREHLEDY



CZECHOSLOVAKIA - TOTAL REGISTRATIONS 1922-1983

Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Utilities</u>	<u>Trucks</u>	<u>Special Vehicles</u>	<u>Buses</u>	<u>Total</u>
1922.....	4,892	-	1,932	28	123	6,975
1930.....	40,639	-	19,025	817	2,516	62,997
1936.....	85,439	-	27,311	1,878	3,095	117,723
1948.....	118,700	-	71,500	-	4,150	194,350
1955.....	139,518	19,788	62,960	14,050	7,855	244,171
1960.....	247,092	14,862	74,571	26,533	9,860	372,918
1965.....	412,972	14,560	87,081	38,048	13,515	566,176
1970.....	825,755	23,802	123,301	51,485	19,806	1,044,149
1975.....	1,505,050	47,883	144,807	67,996	24,127	1,789,863
1976.....	1,677,493	46,605	156,404	72,359	25,271	1,978,132
1977.....	1,827,688	48,939	164,109	76,749	26,416	2,143,901
1978.....	1,982,186	54,003	171,388	83,121	27,412	2,318,110
1979.....	2,132,561	55,478	181,310	87,998	28,782	2,486,129
1980.....	2,273,931	57,218	188,570	94,332	20,282	2,634,333
1981.....	2,373,015	60,003	192,628	101,934	31,991	2,759,571
1982.....	2,441,472	61,352	193,309	103,207	32,363	2,831,703
1983.....	2,511,269	61,859	192,320	108,365	33,072	2,906,885

STATISTICKA ROCENKA CSSR 1980
FEDERALNI STATISTICKY URAD PRAHA



GERMANY, EAST - PRODUCTION, EXPORTS, IMPORTS, REGISTRATIONS 1950-1983

Total Registrations

Year	Special Purpose Vehicles				Total
	Passenger Cars	Trucks	Road Tractors	Buses	
1950.....	75,710	93,454	11,574	1,925	186,005
1955.....	117,072	94,104	59,148	4,644	280,522
1960.....	298,575	117,795	13,943	9,365	525,290
1965.....	661,584	146,679	18,917	12,254	989,765
1970.....	1,159,778	185,888	42,997	16,686	1,599,373
1971.....	1,267,846	197,740	46,248	17,221	1,727,906
1972.....	1,400,390	205,811	49,667	17,774	1,876,355
1973.....	1,539,060	216,250	53,484	19,068	2,031,998
1974.....	1,702,882	225,653	56,638	19,734	2,214,186
1975.....	1,880,478	238,904	61,743	20,983	2,414,451
1976.....	2,052,240	248,616	64,325	22,844	2,600,345
1977.....	2,236,702	262,507	70,064	23,824	2,806,663
1978.....	2,392,284	226,693	100,284	52,261	2,992,952
1979.....	2,532,941	231,228	102,996	52,670	3,146,129
1980.....	2,677,703	234,148	114,262	51,070	3,307,825
1981.....	2,811,976	237,311	119,377	51,913	3,452,944
1982.....	2,921,574	228,368	127,692	53,041	3,564,401
1983.....	3,019,875	223,186	129,611	53,178	3,660,003

Production

Year	Passenger Cars	Trucks	Buses	Total
1970.....	127,000	21,613	2,587	151,200
1975.....	150,000	33,335	2,465	185,800
1980.....	177,000	34,130	2,870	214,000
1981.....	180,000	36,359	3,041	219,400
1982.....	183,000	36,331	2,469	221,800
1983.....	188,300	39,600	N.A.	227,900

Exports

Year	Passenger Cars	Trucks	Buses	Total
1960.....	11,515	5,573	N.A.	17,088
1970.....	56,178	12,027	249	68,454
1975.....	75,903	24,209	462	100,574
1978.....	92,183	22,983	506	115,672
1979.....	89,056	26,588	730	116,374
1980.....	84,824	26,815	487	112,126
1981.....	82,418	29,357	493	112,268
1982.....	84,902	29,790	1,124	115,816

Imports

Year	Passenger Cars	Trucks	Buses	Total
1960.....	6,231	578	828	7,637
1970.....	47,061	7,564	1,816	56,441
1975.....	90,117	6,920	1,868	98,905
1978.....	94,153	7,618	1,807	103,578
1979.....	58,338	7,618	1,443	67,399
1980.....	62,339	9,863	1,359	73,561
1981.....	48,082	7,665	803	56,550
1982.....	32,839	2,735	823	36,397

HUNGARY - PRODUCTION 1980-1983



Buses by Model

Type	B U S E S			
	1980	1981	1982	1983
IK - 211.....	318	100	393	107
IK - 212.....	27	22	-	-
IK - 216.....	-	-	-	1
IK - 250.....	534	799	898	1,036
IK - 254.....	1	-	-	-
IK - 255.....	1,998	1,090	695	135
IK - 256.....	258	496	1,369	1,951
IK - 258.....	-	-	-	10
IK - 260.....	4,693	4,990	4,844	4,296
IK - 261.....	-	-	1	-
IK - 266.....	606	60	407	230
IK - 272.....	-	-	21	-
IK - 280 /articulated/....	3,032	3,374	3,223	3,675
IK - 281.....	-	-	-	3
IK - 282 /articulated/....	2	-	-	-
IK - 286.....	-	99	6	74
IK - 290.....	-	-	4	-
IK - 543.....	5	-	120	480
IK - 548.....	-	-	5	2
IK - 533.....	919	460	-	-
IK - 554.....	100	-	-	-
IK - 555.....	948	683	-	-
IK - 577.....	-	-	-	6
IK - 579.....	-	-	1	-
Other Bodies.....	114	115	39	29
KD - Units.....	-	-	1,473	817
TOTAL.....	13,555	12,288	13,299	12,852

HUNGARY - EXPORTS 1976-1983

Buses by Country of Destination

	B		U		S		E		S	
	1976	1977	1978	1979	1980	1981	1982	1983		
EUROPE.....	9,174	9,172	9,317	9,359	9,570	9,305	9,609	10,161		
Bulgaria.....	133	102	217	271	114	200	302	301		
Czechoslovakia.....	116	273	435	647	643	517	251	250		
Poland.....	151	197	304	823	765	515	825	1,220		
German Democratic Republic..	1,402	1,506	1,591	1,382	1,358	816	840	811		
Romania.....	301	219	101	-	1	30	-	-		
Soviet Union.....	6,980	6,789	6,307	6,158	6,412	6,969	7,130	7,539		
West Berlin.....	1	-	-	-	-	-	-	-		
Federal Republic of Germany	44	60	19	36	28	22	32	-		
Austria.....	6	-	-	-	24	-	-	-		
Sweden.....	40	26	26	21	-	40	39	28		
Denmark.....	-	-	-	-	15	-	-	-		
Greece.....	-	-	-	-	210	190	189	12		
Switzerland.....	-	-	-	-	-	-	1	-		
Others.....	-	-	317	21	-	6	-	-		
ASIA.....	802	760	1,249	2,121	1,921	1,003	937	260		
People's Republic of China..	-	43	100	200	1	-	-	-		
Democratic People's Republic of Korea.....	100	150	-	-	-	-	-	-		
Syria.....	-	-	-	-	-	-	100	-		
People's Republic of South Yemen.....	100	-	-	20	-	-	737	-		
Iraq.....	602	427	1,143	1,686	1,414	1,002	-	139		
Kuwait.....	-	140	-	10	15	1	100	121		
Jordan.....	-	-	6	-	66	-	-	-		
Turkey.....	-	-	-	205	425	-	-	-		
AMERICA.....	25	-	-	103	309	99	595	753		
Costa Rica.....	25	-	-	-	-	-	-	-		
Cuba.....	-	-	-	103	300	-	589	680		
Venezuela.....	-	-	-	-	1	-	-	-		
U.S.A.....	-	-	-	-	8	99	6	73		
AFRICA.....	32	147	112	289	422	417	95	72		
Angola.....	-	-	-	52	259	350	-	3		
Arab Republic of Egypt.....	5	-	-	-	-	-	-	-		
Egypt.....	-	-	-	6	-	-	-	-		
Ethiopia.....	27	2	51	-	-	-	-	-		
Tanzania.....	-	-	-	-	40	-	-	-		
Tunisia.....	-	45	10	30	53	67	47	57		
Malagasy.....	-	100	-	200	-	-	-	-		
Mozambique.....	-	-	51	-	70	-	48	12		
Nigeria.....	-	-	-	1	-	-	-	-		
TOTAL EXPORTS.....	10,033	10,079	10,678	11,872	12,222	10,824	11,236	11,246		

MOGURT

POLAND - PRODUCTION 1938-1983

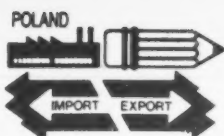
POLAND



Motor Vehicles by Type (In Thousands)

<u>Year</u>	<u>Passenger Cars</u>	<u>Pass. Cars Special Use</u>	<u>Trucks</u>	<u>Special Vehicles</u>	<u>Buses</u>	<u>Total</u>
1938.....	1.9	-	1.8	-	-	3.7
1950.....	-	-	0.8	-	-	0.8
1955.....	4.0	-	10.5	1.6	0.4	16.5
1960.....	12.2	0.9	19.8	1.1	2.4	36.4
1965.....	24.8	0.7	26.9	2.3	5.1	59.8
1970.....	64.2	1.0	41.0	2.8	9.0	118.0
1971.....	85.1	1.0	46.3	3.4	9.9	145.7
1972.....	89.9	1.1	50.3	5.1	11.6	158.0
1973.....	113.0	2.4	57.4	6.8	12.8	192.4
1974.....	133.0	9.9	62.0	5.9	12.2	223.0
1975.....	164.0	9.2	63.8	6.5	13.8	257.3
1976.....	216.0	13.1	60.5	7.5	15.0	312.1
1977.....	279.0	15.3	54.7	9.6	15.8	374.4
1978.....	336.0	14.3	55.3	9.8	13.5	428.9
1979.....	350.0	13.4	51.1	7.8	13.5	435.8
1980.....	351.0	13.0	47.3	6.4	12.8	430.5
1981.....	247.6	N.A.	42.7	6.2	11.5	308.0
1982.....	229.0	7.5	37.8	4.7	9.5	288.5
1983.....	269.3	5.6	42.9	5.8	9.0	332.6

MOTORYZACJA w LICZBACH



POLAND - PRODUCTION, IMPORTS, EXPORTS, REGISTRATIONS 1978-1983

Motor Vehicles by Type

	<u>1978</u>	<u>1979</u>	<u>1980</u>	<u>1981</u>	<u>1982</u>	<u>1983</u>
Motor Vehicle Production						
Passenger Cars.....	325,702	349,756	364.3	247.6	236,500	272,485
Trucks and Road Tractors	55,261	51,124	47.7	42.7	37,800	47,600
Special Trucks.....	9,833	7,799	7.0	6.2	4,700	6,863
Buses.....	13,465	13,455	13.1	11.5	9,500	8,731
Total.....	404,261	422,134	432.1	308.0	288,500	335,679
Imports						
Passenger Cars.....	41,212	22,084	14.9	42.5	46,759	46,357
Trucks and Road Tractors	12,430	14,782	16.8	12.2	3,990	5,435
Buses.....	946	1,710	1.5	1.6	1,401	2,243
Total.....	54,588	38,576	33.2	56.3	52,150	54,035
Exports						
Passenger Cars.....	56,976	86,432	113,000	91.9	67,845	53,716
Trucks and Road Tractors	14,764	13,884	14,589	8.9	10,208	8,686
Buses.....	8,151	5,872	6,179	5.2	4,766	3,248
Total.....	79,891	106,188	133,768	106.0	82,819	65,650
New Registrations						
Passenger Cars.....	370,112	355,218	384,106	330,612	241,000	292,168
Trucks and Road Tractors	73,263	71,609	81,117	62,993	39,500	40,548
Buses.....	8,007	9,091	9,130	4,300	6,900	6,890
Total.....	451,382	435,918	474,353	397,905	287,400	339,606
Total Registrations as of December 31						
Passenger Cars.....	1,835,413	2,117,068	2,383,011	2,634,338	2,881,700	3,178,905
Trucks and Road Tractors	544,099	583,732	617,800	640,693	615,900	655,068
Buses.....	61,488	64,967	66,356	67,678	74,400	76,908
Total.....	2,441,000	2,765,767	3,067,167	3,342,709	3,572,000	3,910,881

GŁOWNY URZĄD STATYSTYCZNY, WARSZAWA - "MOTORYZACJA W LICZBACH"
"MAŁY ROCZNIK STATYSTYCZNY"

POLAND - IMPORTS, EXPORTS, REGISTRATIONS 1926-1983



Motor Vehicle Imports, Exports

	I M P O R T S				E X P O R T S			
	Passenger Cars	Trucks	Buses	Total	Passenger Cars	Trucks	Buses	Total
1938.....	4,318	6	-	4,324	-	-	-	-
1955.....	-	-	-	-	1,538	789	-	2,327
1960.....	5,824	1,549	496	7,869	3,182	2,278	198	5,658
1965.....	21,095	2,009	1,563	24,667	4,463	4,764	509	9,736
1970.....	16,480	7,836	306	24,622	20,617	12,749	4,158	37,524
1975.....	23,763	7,484	1,005	32,252	40,859	13,783	5,984	60,626
1976.....	32,144	6,943	951	40,038	43,617	12,098	7,434	63,149
1977.....	43,576	8,510	922	53,008	63,237	13,062	8,024	84,323
1978.....	41,212	12,430	946	54,588	56,976	14,764	8,151	79,891
1979.....	22,084	14,782	1,710	38,576	86,432	13,884	5,872	106,188
1980.....	14,911	15,832	1,456	32,199	113,000	14,589	6,179	133,768
1981.....	42,500	12,200	1,600	56,300	91,900	8,900	5,200	106,000
1982.....	46,759	3,990	1,401	52,150	67,845	10,208	4,766	82,819
1983.....	46,357	5,435	2,243	54,035	53,716	8,686	3,248	65,650

ROCZNIKI STATYSTYCZNE

Total Motor Vehicle Registrations (In Thousands)

	Passenger Cars	Trucks	Buses	Total
1926.....	11.0	2.9	0.8	14.7
1930.....	27.0	8.1	4.3	39.4
1935.....	18.1	6.1	1.5	25.7
1938.....	29.8	10.1	2.0	41.9
1945.....	8.8	14.4	0.7	23.9
1950.....	40.1	43.6	2.8	86.5
1955.....	40.3	73.2	3.9	117.4
1960.....	117.4	129.9	10.9	258.2
1965.....	245.5	188.8	22.7	457.0
1970.....	479.4	274.2	33.2	786.8
1971.....	557.0	289.3	36.8	883.1
1972.....	656.9	311.1	40.5	1,008.5
1973.....	780.9	346.2	45.3	1,172.4
1974.....	920.3	386.0	48.9	1,355.2
1975.....	1,077.7	425.0	52.0	1,554.7
1976.....	1,290.1	467.1	57.1	1,814.3
1977.....	1,547.3	509.5	59.5	2,116.3
1978.....	1,835.4	544.1	61.5	2,441.0
1979.....	2,117.1	583.7	65.0	2,765.8
1980.....	2,383.0	617.8	66.4	3,067.2
1981.....	2,634.3	640.7	67.7	3,342.7
1982.....	2,881.7	615.9	74.4	3,572.0
1983.....	3,178.9	655.1	76.9	3,910.9

PREZELICZENIE NA PODSTAWIE ROCZNIKOW STATYSTYCZNYCH



POLAND - PRODUCTION 1981-1982

Motor Vehicles by Manufacturer and Type

<u>Manufacturer and Make</u>	<u>1981</u>	<u>1982</u>
FABRYKA SAMOCHODOW OSOBOWYCH - Warszawa /Passenger Car Factory in Warszawa/		
Polonez 1500 and 2000	20,528	18,017
Polski Fiat 125p	52,543	47,044
Assembled cars	8,906	2,801
Total	81,977	67,862
FABRYKA SAMOCHODOW MALOLITRAZOWYCH - Bielsko-Biala /Small Passenger Car Factory at Bielsko-Biala/		
Polski Fiat 126p	149,496	156,515
Syrena 105, R 20, Syrena Bosto	19,042	14,012
Total	168,538	170,527
FABRYKA SAMOCHODOW ROLNICZYCH - Poznan /Farmers Vehicle Factory in Poznan/		
Tarpan	5,182	3,733
FABRYKA SAMOCHODOW CIEZAROWYCH - Lublin /Lorry Factory at Lublin/		
ZUK Delivery Van	18,521	15,894
FABRYKA SAMOCHODOW DOSTAWCZYCH - Nysa /Delivery Van Factory at Nysa/		
NYSA Minibus	5,654	5,039
NYSA Delivery and Refrigerated Vans, Ambulances	8,360	6,917
Total	14,014	11,956
FABRYKA SAMOCHODOW CIEZAROWYCH - Starachowice /Lorry Factory at Starachowice/		
STAR Trucks	13,158	11,543
JELCZANSKIE ZAKLADY SAMOCHODOWE - Jelcz /Jelcz Motor Vehicle Factory at Jelcz/		
Jelcz Trucks and Derivatives	5,193	4,908
Jelcz PR-110 Buses	752	930
Jelcz O80 Buses	1,564	651
Total	7,509	6,489
SANOCKA FABRYKA AUTOBUSOW - Sanok /Sanok Bus Factory at Sanok/		
Autosan Buses	3,209	2,854

NOTE: 1983 data not available.

POLISH MOTOR INDUSTRY CORPORATION

U.S.S.R. - PRODUCTION 1946-1983



Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1946.....	6,289	94,582	1,300	102,171
1947.....	9,622	121,140	2,200	132,968
1948.....	20,175	173,881	3,000	197,056
1949.....	45,661	226,931	3,400	275,992
1950.....	64,554	294,441	3,900	362,895
1951.....	53,646	229,737	5,300	288,683
1952.....	59,663	243,573	4,700	307,936
1953.....	77,380	270,695	6,100	354,175
1954.....	94,728	300,845	8,300	403,873
1955.....	107,806	328,962	8,500	445,268
1956.....	97,792	357,640	9,200	464,632
1957.....	113,588	371,620	10,200	495,408
1958.....	122,191	388,883	T	511,074
1959.....	124,519	370,475	T	494,994
1960.....	138,822	384,769	T	523,591
1961.....	148,914	406,416	T	555,330
1962.....	165,900	411,600	T	577,500
1963.....	173,122	413,890	T	587,012
1964.....	185,200	417,900	T	603,100
1965.....	201,175	397,630	35,507	634,312
1966.....	230,200	406,900	38,200	675,300
1967.....	251,400	477,400	T	728,800
1968.....	280,300	520,600	T	800,900
1969.....	293,600	550,700	T	844,300
1970.....	344,248	524,507	47,363	916,118
1971.....	529,000	564,300	49,400	1,142,700
1972.....	730,000	597,000	52,000	1,379,000
1973.....	917,000	629,000	56,000	1,602,000
1974.....	1,119,000	666,000	61,000	1,846,000
1975.....	1,201,260	695,802	66,994	1,964,056
1976.....	1,238,931	715,671	70,058	2,024,660
1977.....	1,280,036	733,723	74,610	2,088,369
1978.....	1,311,592	762,006	77,386	2,150,984
1979.....	1,314,000	780,000	79,200	2,173,200
1980.....	1,327,000	787,000	85,200	2,199,200
1981.....	1,324,000	786,600	86,900	2,197,500
1982.....	1,307,000	780,000	85,700	2,172,700
1983.....	1,317,700	776,300	86,000	2,180,000

T - Included with trucks.

STATISTICKA ROCENKA U.S.S.R.



U.S.S.R. - PRODUCTION, SALES 1970-1983

Motor Vehicles by Manufacturer

	<u>Lada</u>	<u>Moskvitch</u>	<u>Volga</u>	<u>Zaporoshez</u>	<u>Commercial Vehicles</u>
1970.....	20,000	150,000	100,000	80,000	570,000
1971.....	170,000	180,000	100,000	80,000	612,000
1972.....	335,000	205,000	100,000	90,000	650,000
1973.....	550,000	200,000	75,000	80,000	683,000
1974.....	650,000	260,000	80,000	120,000	750,000
1975.....	690,000	300,000	80,000	130,000	800,000
1976.....	710,000	315,000	95,000	145,000	785,000
1977.....	725,000	310,000	100,000	145,000	200,000
1978.....	740,000	320,000	100,000	140,000	734,000
1979.....	830,000	225,000	115,000	145,000	850,000
1980.....	825,000	230,000	125,000	150,000	865,000
1981.....	830,000	235,000	130,000	150,000	880,000
1982.....	800,000	205,000	130,000	180,000	875,000
1983.....	780,000	200,000	125,000	145,000	870,000

L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS

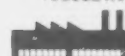
Sales of Lada Vehicles in Europe

	1 9 8 3		1 9 8 2		1 9 8 1	
	Units	% Market	Units	% Market	Units	% Market
Austria.....	1,639	0.6	2,296	1.1	2,555	1.1
Belgium.....	14,925	4.4	16,425	4.8	11,840	2.9
Denmark.....	5,070	4.4	4,376	5.1	3,196	4.3
Finland.....	9,807	8.2	10,634	8.3	9,409	9.1
France.....	24,134	1.2	23,613	1.1	13,069	0.7
Germany, West.....	8,281	0.3	6,585	0.3	5,982	0.2
Greece.....	4,756	6.3	3,388	4.2	746	2.1
Holland.....	9,252	2.0	9,249	2.3	5,790	1.3
Italy.....	619	0.4	1,304	0.1	1,747	0.1
Norway.....	3,798	3.4	3,972	3.4	2,300	2.4
Portugal.....	48	-	25	-	8	-
Spain.....	489	0.1	675	0.1	-	-
Sweden.....	2,244	1.0	2,948	1.3	3,005	1.6
Switzerland.....	229	0.1	833	0.3	1,408	1.5
United Kingdom.....	19,225	1.1	16,752	1.1	13,043	0.9

VARIOUS OVERSEAS SOURCES

YUGOSLAVIA - PRODUCTION 1955-1983

YUGOSLAVIA



Motor Vehicles by Type

<u>Year</u>	<u>Cars</u>	<u>Trucks & Special Vehicles</u>	<u>Buses</u>	<u>Total</u>
1955.....	760	2,450	239	3,449
1956.....	990	2,765	426	4,181
1957.....	3,088	3,459	666	7,213
1958.....	2,936	4,089	671	7,696
1959.....	4,431	3,716	511	8,658
1960.....	10,461	4,564	896	15,921
1961.....	14,999	5,426	829	21,254
1962.....	13,125	6,454	2,144	21,723
1963.....	20,923	7,975	1,823	30,721
1964.....	27,854	9,081	2,362	39,297
1965.....	35,880	9,572	2,287	47,739
1966.....	33,698	9,982	1,984	45,664
1967.....	42,338	10,721	2,745	55,804
1968.....	59,962	11,153	2,991	74,106
1969.....	80,698	11,535	2,750	94,983
1970.....	112,160	13,910	4,493	130,563
1971.....	114,477	14,747	3,144	132,368
1972.....	103,733	16,077	6,602	126,412
1973.....	124,993	14,505	4,328	143,826
1974.....	171,283	14,291	4,154	189,728
1975.....	183,182	17,345	5,040	205,567
1976.....	192,801	18,902	4,368	216,071
1977.....	231,117	21,536	5,109	257,762
1978.....	252,075	22,283	5,401	279,759
1979.....	285,262	23,670	6,178	315,110
1980.....	255,228	23,583	4,933	283,744
1981.....	239,554	22,718	4,151	266,423
1982.....	211,372	26,064	3,880	241,316
1983.....	210,059	33,836	4,083	247,978

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1979-1983

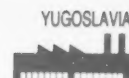
Motor Vehicles by Type and Manufacturer

	1983	1982	1981	1980	1979
PASSENGER CARS					
Industrija Motornih Vozil - IMV - Novo Mesto	42,059	31,302	28,859	39,659	48,125
Industrija Delova Automobila IDA - Kikinda	3,216	4,256	2,397	-	-
Tovarna Avtomobilov CIMOS - Koper	2,629	5,069	1,923	8,192	13,377
Udružena Metalna Industrija - Pristina	750	591	370	-	-
UNIS-TAS Tvornica Automobila - Sarajevo	15,957	16,510	21,188	13,639	15,178
Zavodi Crvena Zastava - ZCZ - Kragujevac	145,448	153,644	184,817	193,738	208,582
Total Passenger Cars	210,059	211,372	239,554	255,228	285,262
TRUCKS AND SPECIAL VEHICLES					
Avtomontaza - Ljubljana	-	-	-	-	510
FAP-FAMOS BEOGRAD:					
Fabrika Automobila - FAP - Priboj na Limu	4,112	4,121	5,130	4,934	5,036
Tvornica Autobusa (vans)	50	100	98	-	157
Ikarus - Zemun	149	265	527	554	488
Industrija Motornih Vozil - IMV - Novo Mesto	1,559	312	700	1,923	2,396
Industrija Delova Automobila - IDA - Kikinda	-	82	127	-	-
Združena Industrija Vozil - TAM - Maribor	7,826	7,072	6,621	6,751	6,938
Tovarna Avtomobilov CIMOS - Koper	1,467	704	329	522	545
UNIS - TAS Tvornica Automobila, Sarajevo	10,145	3,143	-	-	-
Zavodi Crvena Zastava - ZCZ Kragujevac	8,528	10,285	9,186	8,899	8,110
Total Trucks and Special Vehicles	33,836	26,064	22,718	23,583	23,670
BUSES AND COACHES					
*Avtomontaz - Ljubljana	131	278	290	134	1,741
FAP-FAMOS - BEOGRAD:					
Tvornica Autobusa - TAZ - Zagreb	300	333	304	396	390
Fabrika Autobusa "11.oktobra" - Skoplje	997	975	1,164	1,182	1,257
Ikarus - Zemun	400	433	534	557	490
Industrija Motornih Vozil - IMV - Nova Mesto	70	-	297	603	1,253
Zavodi Crvena Zastava - ZCZ - Kragujevac	146	-	-	126	-
UNIS - TAS Tvornica Automobila, Sarajevo	102	70	-	-	-
Združena Industrija Vozil - TAM - Maribor	1,937	1,791	1,562	1,935	1,914
Total Buses and Coaches	4,083	3,880	4,151	4,933	6,178
TOTAL PRODUCTION	247,978	241,316	266,423	283,744	315,110

* Includes 867 units which are shown in the production data of TAM for 1979.

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - PRODUCTION 1983



Passenger Cars by Engine Displacement (In Cubic Centimeters)

Manufacturer	500- 1,000	1,001- 1,250	1,251- 1,600	1,601- 2,000	Over 2,000	TOTAL
Industrija Motornih Vozil						
IMV - Novo Mesto	26,032	11,633	4,294	100	-	42,059
Livnica Zeljeza I Tempora - Industrija Delova Automobila						
IDA - Kikinda	-	261	2,340	405	210	3,216
Tovarna Avtomobilov						
CIMOS - Koper	63	2,287	269	-	10	2,629
Udružena Metalna Industrija						
UPIM - Pristina	215	-	253	167	115	750
UNIS-TAS						
Tvornica Automobila - Sarajevo	-	-	15,957	-	-	15,957
Zavodi Crvena Zastava						
ZCZ - Kragujevac	59,039*	72,009	14,400	-	-	145,448
TOTAL	85,349	86,190	37,513	672	335	210,059

* With Combuses and Combies.

Commercial Vehicles by Payload (In Kilograms)

Manufacturer	Up to 400	401- 630	631- 1,000	1,001- 1,600	1,601- 2,500	2,501- 4,000	4,001- 6,300	6,301- 10,000	Over 10,000	TOTAL
FAP-FAMOS - Beograd	-	-	-	-	-	-	50	3,476	636	4,162
IKARUS - Zemun	-	-	-	-	-	-	-	-	149	149
Industrija Motornih Vozil										
IMV - Novo Mesto	-	-	1,267	-	292	-	-	-	-	1,559
Tovarna Avtomobilov										
CIMOS - Koper	997	354	44	19	53	-	-	-	-	1,467
UNIS-TAS										
Tvornica Automobila - Sarajevo	-	10,145	-	-	-	-	-	-	-	10,145
Zavodi Crvena Zastava										
ZCZ - Kragujevac	-	-	1,635	2,783	1,723	218	2,169	-	-	8,528
Združena Industrija Vozil										
TAM - Maribor	-	-	20	1,519	3,190	49	1,553	1,412	83	7,826
TOTAL	997	10,499	2,966	4,321	5,258	267	3,772	4,888	868	33,836

Buses by Type

Manufacturer	Mini buses	Combi- buses	Small buses	Medium and big buses	Articulated Urban and Suburban Buses	TOTAL
Autosmontaza - Ljubljana	-	-	-	131	-	131
FAP-FAMOS - Beograd:						
- FAS "11. Oktovri" - Skoplje	-	-	-	436	561	997
FAP-FAMOS - Beograd:						
- TAZ - Zagreb	-	-	-	96	204	300
Ikarus - Zemun	-	-	-	-	400	400
Industrija Motornih Vozil						
IMV - Novo Mesto	70	-	-	-	-	70
UNIS-TAS						
Tvornica Automobila - Sarajevo	-	102	-	-	-	102
Zavodi Crvena Zastava						
ZCZ - Kragujevac	-	16	109	21	-	146
Združena Industrija Vozil						
TAM - Maribor	85	619	-	925	308	1,937
TOTAL	155	737	109	1,609	1,473	4,083

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - EXPORTS 1983

Motor Vehicles by Manufacturer and Type

	Passenger Cars	Trucks and Special Vehicles	Auto- Buses	Motor- cycles	Total
AVTOMONTAZA - Ljubljana.....	-	-	48	-	48
FAP-FAMOS - Beograd.....	-	38	235	-	273
IKARUS - Zemun.....	-	-	91	-	91
Industrija Motornih Vozil					
IMV - Novo Mesto.....	22,315	-	-	-	22,315
Tovarna Motornih Vozil					
TOMOS - Koper.....	-	-	-	34,704	34,704
UNIS-TAS					
Tvornica Automobila - Sarajevo	-	9,432	-	-	9,432
Zavodi Crvena Zastava					
ZCZ - Kragujevac.....	25,125*	3,153	4	-	28,282
Združena Industrija Vozil					
TAM - Maribor.....	-	278	480**	-	758
TOTAL.....	47,440	12,901	858	34,704	95,903

* Including minibuses.

** Including combibuses

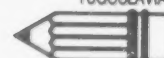
Motor Vehicles by Country of Destination

Country of Destination	Passenger Cars	Trucks	Buses	Total
Algeria.....	194	81	18	293
Angola.....	2	-	-	2
Austria.....	-	-	1	1
Belgium.....	461	-	-	461
Bulgaria.....	2,637	2	-	2,639
Denmark.....	96	-	11	107
Egypt.....	5,074	291	295	5,660
England.....	6,284	13	-	6,297
Ethiopia.....	-	-	1	1
France.....	23,932	-	-	23,932
Gabon.....	6	6	2	14
Gambia.....	-	-	25	25
Ghana.....	-	7	1	8
Greece.....	2,869	29	-	2,898
Hungary.....	2,856	-	-	2,856
Iraq.....	-	18	2	20
Italy.....	442	1,008	-	1,450
Jordan.....	-	-	7	7
Libya.....	4	6	3	13
The Netherlands.....	2,573	-	-	2,573
Oman.....	-	-	8	8
Peru.....	-	-	166	166
Saudi Arabia.....	-	2	205	207
Syria.....	-	-	10	10
Tunisia.....	-	1	1	2
U.S.S.R.....	-	-	95	95
Zimbabwe.....	-	2	-	2
TOTAL.....	47,430	1,466	851	49,747

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA

YUGOSLAVIA - TOTAL REGISTRATIONS 1962-1983

YUGOSLAVIA



Motor Vehicles by Type

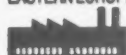
<u>Year</u>	<u>Cars</u>	<u>Buses</u>	<u>Trucks</u>	<u>Special Vehicles</u>	<u>Traction Vehicles and Road Tractors</u>	<u>Total</u>
1962.....	97,942	6,143	37,703	4,434	15,887	162,109
1963.....	112,534	6,634	42,574	5,057	16,868	183,667
1964.....	141,792	7,374	48,902	6,021	17,698	221,787
1965.....	187,842	8,227	58,575	6,663	19,160	280,467
1966.....	253,344	9,836	70,115	7,379	21,274	361,948
1967.....	355,875	11,233	85,641	8,124	23,471	484,344
1968.....	439,892	12,339	90,555	8,498	23,868	575,152
1971.....	875,400	16,400	122,100	11,300	32,200*	1,057,400
1972.....	1,001,600	17,700	127,100	12,900	42,100*	1,201,400
1973.....	1,140,532	17,838	125,853	14,334	55,440*	1,353,997
1974.....	1,330,761	19,628	135,757	15,472	69,086*	1,570,704
1975.....	1,531,722	20,181	142,667	15,212	75,273*	1,785,055
1976.....	1,732,131	21,029	152,356	17,299	81,258*	2,004,073
1977.....	1,923,904	21,857	157,937	20,290	76,562*	2,200,550
1978.....	2,132,327	23,174	171,109	21,983	82,798*	2,431,391
1979.....	2,259,966	22,861	171,604	23,410	129,970**	2,607,811
1980.....	2,430,813	24,408	190,043	27,950	233,696**	2,906,910
1981.....	2,568,146	26,374	191,701	29,296	169,493**	2,985,010
1982.....	2,698,605	26,861	208,127	30,349	189,513**	3,153,455
1983.....	2,770,739	27,683	200,764	33,079	342,556***	3,374,821

* Including road tractors.

** Including tractors & working vehicles.

*** Including agricultural tractors.

POSLOVNA ZAJEDNICA PROIZVODACA MOTORNIH VOZILA



EASTERN EUROPEAN COUNTRIES - PRODUCTION 1969-1982

Motor Vehicles by Country and Type

	Passen- ger Cars	Commer- cial	Total ¹	Passen- ger Cars	Commer- cial	Total ²	Passen- ger Cars	Commer- cial	Total ³
GERMANY, EAST									
1969.....	125,000	24,000	149,000	120,915	26,765	147,680	120,915	26,765	147,680
1970.....	145,000	26,000	181,000	126,611	26,767	153,378	125,000	25,000	150,000
1971.....	132,000	26,000	158,000	132,265	26,497	160,762	132,000	26,000	158,000
1972.....	145,200	28,600	173,800	139,608	30,010	169,618	143,000	28,000	171,000
1973.....	140,000	25,000	165,000	147,102	33,101	180,203	160,000	32,000	192,000
1974.....	160,000	32,000	192,000	155,000	33,930	188,930	165,000	25,000	200,000
1975.....	-	-	N.A.	159,147	38,310	197,457	168,000	37,000	205,000
1976.....	-	-	N.A.	183,970	38,401	202,371	170,000	40,000	210,000
1977.....	-	-	N.A.	167,194	37,200	204,394	169,600	37,400	207,000
1978.....	-	-	N.A.	170,967	39,519	210,486	180,000	40,000	220,000
1979.....	-	-	N.A.	180,000	40,000	220,000	175,000	40,000	215,000
1980.....	-	-	N.A.	176,761	39,824	216,585	177,500	40,000	217,500
1981.....	-	-	N.A.	180,233	42,437	222,670	176,000	40,000	216,000
1982.....	-	-	N.A.	183,000	42,000	225,000	175,000	38,000	213,000
HUNGARY									
1969.....	-	8,763	8,763	-	9,000	9,000	-	9,000	9,000
1970.....	-	9,500	9,500	-	9,200	9,200	-	9,200	9,200
1971.....	-	9,500	9,500	-	9,500	9,500	-	9,500	9,500
1972.....	-	11,640	11,640	-	11,160	11,160	-	10,000	10,000
1973.....	-	10,000	10,000	-	10,580	10,580	-	11,000	11,000
1974.....	-	12,075	12,075	-	11,680	11,680	-	12,000	12,000
1975.....	-	13,194	13,194	-	13,194	13,194	-	12,900	12,900
1976.....	-	-	N.A.	-	13,410	13,410	-	13,500	13,500
1977.....	-	-	N.A.	-	13,500	13,500	-	13,000	13,000
1978.....	-	-	N.A.	-	13,000	13,000	-	13,000	13,000
1979.....	-	-	N.A.	-	14,337	14,337	-	14,500	14,500
1980.....	-	-	N.A.	-	12,671	12,671	-	13,500	13,500
1981.....	-	-	N.A.	-	11,235	11,235	-	12,500	12,500
1982.....	-	-	N.A.	-	12,500	12,500	-	12,500	12,500
ROMANIA									
1969.....	19,145	30,081	49,226	-	30,000	30,000	5,640	25,400	31,040
1970.....	16,270	38,018	54,288	7,500	26,000	33,500	7,500	26,000	33,500
1971.....	20,500	46,486	66,986	8,000	27,000	35,000	27,500	39,000	66,500
1972.....	28,004	49,164	77,168	10,000	28,000	38,000	29,000	42,000	71,000
1973.....	50,000	45,000	95,000	10,000	30,000	40,000	47,000	45,000	92,000
1974.....	54,000	46,000	100,000	53,692	31,547	85,239	55,000	45,000	100,000
1975.....	53,000	35,000	88,000	56,000	49,000	105,000	60,700	46,000	106,700
1976.....	-	-	N.A.	60,700	46,000	106,700	70,000	47,000	117,000
1977.....	-	-	N.A.	70,000	47,000	117,000	72,000	48,000	120,000
1978.....	-	-	N.A.	72,000	48,000	120,000	74,000	50,000	124,000
1979.....	-	-	N.A.	75,020	37,689	112,709	77,000	53,000	130,000
1980.....	-	-	N.A.	79,321	35,413	114,734	79,000	53,000	132,000
1981.....	-	-	N.A.	80,100	33,000	113,100	91,000	55,000	146,000
1982.....	-	-	N.A.	90,000	30,000	120,000	100,000	60,000	160,000
CHINA									
1969.....	13,200	28,000	41,200						
1970.....	15,000	30,000	45,000						
1971.....	3,900	74,100	78,000						
1972.....	1,000	100,000	101,000						
1973.....	1,000	100,000	101,000						
1974.....	1,100	132,000	133,100						
1975.....	-	-	N.A.						
1976.....	-	-	N.A.						
1977.....	-	-	N.A.						
1978.....	-	-	N.A.						
1979.....	-	-	N.A.						
1980.....	-	-	N.A.						
1981.....	-	-	N.A.						
1982.....	-	-	N.A.						

1. U.S. Department of Commerce. WORLD MOTOR VEHICLE PRODUCTION & REGISTRATIONS, 1975. January 1977 and prior issues. PUBLICATIONS DISCONTINUED IN 1977.

2. Verband der Automobilindustrie e.V. TATSACHEN UND ZAHLEN AUS DER KRAFTVERKEHRSWIRTSCHAFT, 1982 and prior yearbooks.

3. L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTIONS, September 83 and prior issues.

EASTERN EUROPEAN COUNTRIES - TOTAL REGISTRATIONS 1969-1982

EASTERN EUROPEAN COUNTRIES



Motor Vehicles by Country and Type

	Passenger			Passenger			Passenger		
	Cars	Commercial	Total ¹	Cars	Commercial	Total ²	Cars	Commercial	Total ³
BULGARIA									
1969.....	186,000	38,400	224,400*	17,000	31,000	48,000	N.A.	N.A.	N.A.
1970.....	162,000	N.A.	162,000	186,000	38,000	224,000	N.A.	N.A.	N.A.
1971.....	186,000	38,400	224,400	186,000	38,400	224,400	186,000	38,000	N.A.
1972.....	195,300	40,320	235,620	186,000	38,400	224,400	195,300	40,320	235,620
1973.....	196,000	41,000	237,000	196,000	40,000	237,000	N.A.	N.A.	N.A.
1974.....	197,500	42,500	240,000	197,500	42,500	240,000	200,000	50,000	250,000
1975.....	198,000	43,000	241,000	198,000	43,000	241,000	420,000	100,000	520,000
1976.....	-	-	N.A.	217,000	42,300	265,100	450,000	100,000	550,000
1977.....	-	-	N.A.	-	-	N.A.	480,000	110,000	590,000
1978.....	-	-	N.A.	220,000	50,000	270,000	480,000	110,000	590,000
1979.....	-	-	N.A.	480,000	110,000	590,000	480,000	130,000	610,000
1980.....	-	-	N.A.	480,000	130,000	610,000	500,000	130,000	630,000
1981.....	-	-	N.A.	500,000	130,000	630,000	500,000	130,000	630,000
1982.....	-	-	N.A.	600,000	150,000	750,000	600,000	150,000	750,000
CHINA									
1970.....	34,000	525,000	549,000	-	-	-	-	-	N.A.
1971.....	28,900	549,100	578,000	-	-	-	24,000	525,000	549,000
1972.....	29,900	649,100	679,000	-	-	-	28,900	549,100	578,000
1973.....	31,000	654,000	685,000	-	-	-	29,900	649,100	679,000
1974.....	35,000	670,000	705,000	NOT LISTED			30,000	560,000	590,000
1975.....	37,000	675,000	712,000	-	-	-	32,000	600,000	632,000
1976.....	42,000	685,000	727,000	-	-	-	30,000	600,000	630,000
1977.....	47,000	700,000	747,000	-	-	-	42,000	700,000	742,000
1978.....	50,000	710,000	760,000	-	-	-	42,000	700,000	742,000
1979.....	60,000	800,000	910,000	-	-	-	50,000	850,000	900,000
1980.....	60,000	870,000	930,000	-	-	-	50,000	850,000	900,000
1981.....	70,000	900,000	970,000	-	-	-	50,000	850,000	900,000
1982.....	-	-	-	70,000	900,000	970,000	70,000	900,000	970,000
CZECHOSLOVAKIA									
1969.....	813,922	178,016	991,938	720,000	180,000	900,000	651,625	192,159	843,784
1970.....	1,000,000	200,000	1,200,000	814,000	178,000	992,000	766,452	218,394	984,846
1971.....	1,142,640	209,010	1,351,650	814,000	229,000	1,043,000	1,142,640	209,010	1,351,650
1972.....	1,083,582	216,797	1,300,379	1,142,600	209,000	1,351,600	1,083,582	216,797	1,300,379
1973.....	1,124,790	221,160	1,345,950	1,124,800	221,200	1,346,000	-	-	N.A.
1974.....	1,255,200	273,680	1,528,880	1,255,200	273,700	1,528,900	1,200,000	290,000	1,430,000
1975.....	1,500,000	265,000	1,765,000	1,500,000	265,000	1,765,000	1,328,178	264,505	1,592,683
1976.....	-	-	N.A.	1,558,731	300,639	1,859,370	1,510,000	262,000	1,772,000
1977.....	-	-	N.A.	-	-	N.A.	1,560,000	292,000	1,852,000
1978.....	-	-	N.A.	1,692,300	316,200	2,008,500	1,700,000	320,000	2,020,000
1979.....	-	-	N.A.	1,836,000	335,900	2,171,900	1,900,000	350,000	2,250,000
1980.....	-	-	N.A.	1,976,700	353,600	2,330,200	1,950,000	370,000	2,320,000
1981.....	-	-	N.A.	1,950,000	370,000	2,320,000	2,000,000	375,000	2,375,000
1982.....	-	-	N.A.	2,487,800	395,000	2,882,800	2,487,814	395,016	2,882,830
GERMANY, EAST									
1969.....	1,039,229	410,746	1,449,975	1,039,200	224,800	1,264,000	-	-	N.A.
1970.....	1,159,778	439,595	1,599,373	1,159,800	245,600	1,405,400	-	-	N.A.
1971.....	1,267,846	460,060	1,727,906	1,267,800	261,200	1,529,000	1,267,846	460,060	1,727,906
1972.....	1,400,390	476,165	1,876,555	1,400,390	56,252	1,456,642	1,400,390	476,165	1,876,555
1973.....	1,539,060	492,938	2,031,998	1,539,100	288,800	1,827,900	-	-	N.A.
1974.....	1,702,882	511,304	2,214,181	1,702,900	302,000	2,004,900	1,539,000	279,000	1,818,000
1975.....	1,880,000	533,000	2,413,000	1,880,500	300,600	2,181,100	1,702,882	302,025	2,004,907
1976.....	-	-	N.A.	2,052,200	335,700	2,387,900	2,052,240	548,105	2,600,345
1977.....	-	-	N.A.	2,236,700	356,400	2,593,100	2,236,702	569,961	2,806,663
1978.....	-	-	N.A.	2,392,300	379,200	2,771,500	2,392,294	600,068	2,992,362
1979.....	-	-	N.A.	2,392,300	379,200	2,771,500	2,500,000	645,000	3,145,000
1980.....	-	-	N.A.	2,532,900	386,900	2,919,800	2,532,941	613,188	3,146,129
1981.....	-	-	N.A.	2,532,900	619,200	3,152,100	2,677,703	400,000	3,077,703
1982.....	-	-	N.A.	3,019,900	406,000	3,425,900	2,811,976	410,000	3,221,976



EASTERN EUROPEAN COUNTRIES - TOTAL REGISTRATIONS 1969-1982 (continued)

Motor Vehicles by Country and Type

	Passenger			Passenger			Passenger		
	Cars	Commercial	Total ¹	Cars	Commercial	Total ²	Cars	Commercial	Total ³
HUNGARY									
1969.....	192,300	70,000	262,300*	100,000	70,000	170,000	192,300	N.A.	192,300
1970.....	240,265	159,396	399,661	192,000	70,000	262,000	240,265	N.A.	240,265
1971.....	295,152	176,396	471,548	293,700	110,050	403,750	295,142	176,396	471,548
1972.....	342,920	170,873	513,793	295,100	176,400	471,500	342,920	170,873	513,793
1973.....	345,000	173,000	518,000	345,000	173,000	518,000	-	-	N.A.
1974.....	408,500	167,328	575,828	408,500	167,300	575,800	408,500	167,327	575,827
1975.....	580,000	179,145	759,145	579,900	124,500	704,400	580,000	201,000	781,000
1976.....	-	-	N.A.	654,794	211,405	866,199	650,000	140,000	790,000
1977.....	-	-	N.A.	-	-	N.A.	738,000	146,000	884,000
1978.....	-	-	N.A.	744,700	159,000	903,700	834,000	160,000	994,000
1979.....	-	-	N.A.	837,400	237,700	1,075,100	839,126	180,413	1,019,539
1980.....	-	-	N.A.	913,400	245,400	1,158,800	925,000	190,000	1,115,000
1981.....	-	-	N.A.	1,012,300	252,600	1,264,900	1,105,446	147,254	1,252,700
1982.....	-	-	N.A.	1,105,000	152,000	1,257,000	1,105,000	152,000	1,257,000
ROMANIA									
1969.....	43,855	N.A.	43,855	35,000	75,000	110,000			
1970.....	45,100	N.A.	45,100	130,000	200,000	330,000			
1971.....	114,300	N.A.	114,300	43,000	82,000	125,000			
1972.....	125,730	N.A.	125,730	43,000	62,000	125,000			
1973.....	130,000	N.A.	130,000	130,000	N.A.	130,000			
1974.....	136,000	N.A.	136,000	136,000	N.A.	136,000	50,000	90,000	140,000
1975.....	138,000	N.A.	138,000	138,000	N.A.	138,000	150,000	95,000	245,000
1976.....	-	-	N.A.	200,000	100,000	300,000	200,000	100,000	300,000
1977.....	-	-	N.A.	-	-	N.A.	200,000	100,000	300,000
1978.....	-	-	N.A.	220,000	110,000	330,000	220,000	110,000	330,000
1979.....	-	-	N.A.	230,000	120,000	350,000	235,000	125,000	360,000
1980.....	-	-	N.A.	235,000	125,000	360,000	250,000	130,000	380,000
1981.....	-	-	N.A.	250,000	130,000	380,000	250,000	130,000	380,000
1982.....	-	-	N.A.	250,000	150,000	400,000	250,000	150,000	400,000
U.S.S.R.									
1969.....	1,300,000	4,100,000	5,400,000*	1,500,000	5,000,000	6,500,000	N.A.	N.A.	N.A.
1970.....	1,650,000	4,600,000	6,250,000*	1,300,000	4,100,000	5,400,000	N.A.	N.A.	N.A.
1971.....	N.A.	N.A.	N.A.	1,300,000	4,100,000	5,400,000	1,798,500	9,014,000	6,812,500
1972.....	1,815,000	5,060,000	6,875,000*	1,798,000	5,014,000	6,812,000	1,815,000	5,060,000	6,875,000
1973.....	3,000,000	4,000,000	7,000,000	3,000,000	4,000,000	7,000,000	-	-	N.A.
1974.....	3,781,700	4,506,500	8,288,200	3,781,700	4,506,500	8,288,200	1,500,000	4,500,000	6,000,000
1975.....	4,730,000	5,115,000	9,845,000	4,730,000	5,115,000	9,845,000	3,000,000	4,500,000	7,500,000
1976.....	-	-	N.A.	5,660,000	5,703,000	11,363,000	3,000,000	4,500,000	7,500,000
1977.....	-	-	N.A.	-	-	N.A.	3,000,000	4,500,000	7,500,000
1978.....	-	-	N.A.	6,644,000	6,332,200	12,976,200	5,000,000	5,500,000	10,500,000
1979.....	-	-	N.A.	7,494,300	6,813,500	14,307,800	7,000,000	6,500,000	13,500,000
1980.....	-	-	N.A.	8,254,700	7,253,900	15,508,600	7,000,000	6,500,000	13,500,000
1981.....	-	-	N.A.	9,249,900	7,907,900	17,157,800	8,250,000	7,300,000	15,550,000
1982.....	-	-	N.A.	10,319,300	8,701,200	19,020,500	9,500,000	8,000,000	17,500,000

* Estimated by BDC.

Data from sources listed are incomplete, and at times questionable.

1. U.S. Department of Commerce. WORLD MOTOR VEHICLE PRODUCTION & REGISTRATIONS, 1975. January 1977 & Prior issues. PUBLICATION DISCONTINUED IN 1977.
2. Verband der Automobilindustrie e.V. TATSACHEN UND ZAHLEN AUS DER KRAFTVERKEHRSWIRTSCHAFT, 1981 & prior yearbooks.
3. L'ARGUS DE L'AUTOMOBILE ET DES LOCOMOTION, JUNE 1982 and prior issues.
4. AUTOMOBILE INTERNATIONAL

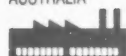
OCEANIA



AUSTRALIA	288
-----------	-----

NEW ZEALAND	294
-------------	-----

PAPUA - NEW GUINEA	301
--------------------	-----



AUSTRALIA - PRODUCTION 1981-1984

Assembled and Partly Assembled by Type

<u>Fiscal year</u>	<u>1981-82</u>	<u>1982-83</u>	<u>1983-84</u>
Cars.....	301,370	274,258	274,045
Station Wagons.....	82,858	60,427	68,269
Total.....	384,228	334,685	342,314
Utilities and Panel Vans.....	17,250	10,930	13,109
Trucks and Truck Type.....	20,764	10,991	12,844
TOTAL.....	422,242(1)	356,606	368,267

Motor Bodies(2)

Vans			
Insulated.....	809	712	496
Other.....	2,112	1,651	1,590
Passenger Buses.....	685	647	728
Trucks and Truck Type Vehicles (3)(4)			
Trays.....	14,030	9,993	10,416
Tippers.....	2,438	2,007	1,746
Transit Concrete Mixers.....	479	177*	130

* Revised.

- (1) Prior to July 1982 includes omnibuses, ambulances and hearses.
- (2) Production by specialist body building establishments. Statistics represent production of bodies for partly finished motor vehicles reported by motor vehicle manufacturers. Bodies produced by motor vehicle manufacturers for use in their own plant are excluded. Bodies intended for export or sold for repair work, and conversions (or any work done on old vehicles) are also excluded.
- (3) Vehicles over 2,900 mm wheel base.
- (4) Other than semi-trailers. Figures revised substantially since last issue. Prior to July 1982 includes tankers for dry powder or granular materials.

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS

AUSTRALIA - PRODUCTION 1970-1983



Motor Vehicles by Type and Manufacturer

	Passenger Cars	Commercial	Total	Passenger Cars	Commercial	Total
B. L. M. C.				CHRYSLER		
1970.....	24,000	3,000	27,000	57,000	4,000	61,000
1971.....	23,000	3,500	26,500	52,000	4,000	56,000
1972.....	24,000	4,000	28,000	40,000	4,000	44,000
1973.....	32,000	4,500	36,500	46,000	4,000	50,000
1974.....	27,000	4,000	31,000	45,000	4,000	49,000
1975.....	-	4,000	4,000	40,000	4,000	44,000
1976.....	-	4,500	4,500	37,000	4,500	41,500
1977.....	-	4,000	4,000	22,000	4,000	26,000
1978.....	-	3,800	3,800	12,000	3,800	15,800
1979.....	-	3,500	3,500	8,000	3,000	11,000
1980.....	-	3,000	3,000	4,000	2,000	6,000
1981.....	-	2,500	2,500	4,500	2,000	6,500
1982.....	-	2,000	2,000	5,000	2,000	7,000
1983.....	-	1,500	1,500	-	1,800	1,800
FORD				HOLDEN - BEDFORD		
1970.....	87,000	12,500	99,500	156,000	23,500	179,500
1971.....	90,000	13,000	103,000	160,000	25,000	185,000
1972.....	100,000	13,500	113,500	150,000	25,000	175,000
1973.....	100,000	14,000	114,000	150,000	26,000	176,000
1974.....	112,000	15,000	127,000	116,000	22,000	138,000
1975.....	100,000	14,000	114,000	100,000	20,000	120,000
1976.....	110,000	15,000	125,000	95,000	18,000	113,000
1977.....	107,000	15,000	122,000	96,000	17,000	113,000
1978.....	108,000	15,000	123,000	116,000	16,000	132,000
1979.....	120,000	16,000	136,000	133,000	17,000	150,000
1980.....	80,000	12,000	92,000	98,000	12,000	110,000
1981.....	110,000	14,000	124,000	99,000	12,000	111,000
1982.....	120,000	13,000	133,000	105,000	13,000	118,000
1983.....	115,000	12,000	127,000	110,000	12,500	122,500
AUSTRALIAN MOTOR INDUSTRY				I. H. C.		
1970.....	-	-	-	-	7,570	7,570
1971.....	-	-	-	-	6,740	6,740
1972.....	26,632	-	26,632	-	5,660	5,660
1973.....	28,085	-	28,085	-	6,536	6,536
1974.....	47,866	-	47,866	-	4,605	4,605
1975.....	33,632	-	33,632	-	5,405	5,405
1976.....	40,201	-	40,201	-	5,958	5,958
1977.....	38,524	-	38,524	-	4,905	4,905
1978.....	36,600	-	36,600	-	4,800	4,800
1979.....	N.A.	-	N.A.	-	N.A.	N.A.
1980.....	N.A.	-	N.A.	-	N.A.	N.A.
1981.....	N.A.	-	N.A.	-	N.A.	N.A.
1982.....	N.A.	-	N.A.	-	N.A.	N.A.
1983.....	N.A.	-	N.A.	-	N.A.	N.A.
				OTHERS		
	Passenger Cars	Commercial	Total			
1979.....	-	39,000	39,000			
1980.....	-	35,000	35,000			
1981.....	-	30,000	30,000			
1982.....	-	29,000	29,000			
1983.....	-	27,200	27,200			

VARIOUS OVERSEAS SOURCES



AUSTRALIA - IMPORTS 1971-1983

Assembled Passenger Cars by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries
1970-71.....	258	2,833	4,125	36,891	2,035	2,244	196	48,617
1971-72.....	321	2,302	2,284	33,906	842	1,742	96	41,992
1972-73.....	784	2,771	1,743	38,262	150	1,095	174	45,259
1973-74.....	738	4,179	3,271	79,116	2,614	1,782	545	91,478
1974-75.....	1,732	5,735	7,923	124,782	4,024	2,450	232	147,855
1975-76.....	904	3,730	5,325	77,622	1,841	3,148	104	93,802
1976-77.....	301	7,651	3,112	88,340	2,724	2,270	143	104,734
1977-78.....	1,005	6,706	4,388	68,277	1,116	2,352	100	83,947
1978-79.....	1,225	8,860	3,095	62,068	2,554	3,234	N.A.	81,509
1979-80.....	478	5,368	3,115	79,355	2,480	2,887	N.A.	94,077
1980-81.....	184	4,796	2,942	98,864	1,829	327	N.A.	109,009
1981-82.....	1,085	6,962	2,669	85,168	2,335	1,501	N.A.	99,961
1982-83.....	1,354	5,727	1,522	83,571	1,329	1,254	N.A.	94,810
1983-84.....	1,955	6,106	1,310	79,463	2,444	1,201	N.A.	91,748

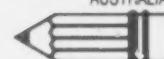
Assembled New Passenger Cars Cleared for Home Consumption by Country

Fiscal Year	France	Germany West	Italy	Japan	Sweden	United Kingdom	U.S.A.	Total of all Countries
1974-75.....	1,292	5,575	7,610	118,895	3,853	2,193	232	140,594
1975-76.....	1,024	3,568	3,665	75,706	1,502	2,633	155	89,316
1976-77.....	608	7,258	4,475	94,005	2,659	2,664	100	112,009
1977-78.....	899	7,086	3,593	69,095	1,548	2,277	103	84,656
1978-79.....	1,282	7,810	3,934	61,758	2,601	3,025	N.A.	80,835
1979-80.....	269	5,543	2,634	78,705	1,983	1,636	N.A.	91,176
1980-81.....	306	4,979	3,022	95,600	2,267	1,842	N.A.	108,115
1981-82.....	1,140	6,411	2,604	85,206	2,161	1,282	N.A.	95,047
1982-83.....	1,227	5,771	1,819	83,692	1,561	1,458	N.A.	95,596
1983-84.....	1,937	6,163	1,533	79,406	2,508	1,215	N.A.	93,138

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - NEW REGISTRATIONS 1982-1983

AUSTRALIA

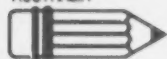


Passenger Cars by Manufacturer

	1982 - 1983		1981 - 1982	
	Number	% of Total	Number	% of Total
Alfa Romeo.....	1,674	0.4	1,893	0.4
Aston Martin.....	1	-	3	-
Audi.....	283	0.1	343	0.1
Bentley.....	2	-	8	-
B.M.W.....	2,482	0.5	2,454	0.5
Bolwell.....	-	-	3	-
Buick.....	-	-	5	-
Cadillac.....	13	-	15	-
Chevrolet.....	13	-	14	-
Chrysler(a).....	-	-	419	0.1
Citroen.....	51	-	178	-
Cushman.....	-	-	1	-
Daihatsu.....	2,846	0.6	2,852	0.6
Daimler.....	54	-	134	-
Datsun.....	46,927	10.3	56,409	12.0
De Tomaso.....	10	-	14	-
Ferrari.....	27	-	13	-
Fiat.....	406	0.1	754	0.2
Ford.....	114,280	25.2	113,955	24.2
Holden.....	108,815	24.0	112,258	23.8
Honda.....	7,935	1.7	9,249	2.0
International.....	-	-	39	-
Isuzu.....	4	-	4	-
Jaguar.....	751	0.2	484	0.1
Jeep.....	241	0.1	286	0.1
Lamborghini.....	1	-	1	-
Lancia.....	91	-	232	-
Land Rover.....	71	-	100	-
Leyland.....	318	0.1	397	0.1
Lotus.....	-	-	5	-
Maserati.....	-	-	1	-
Mazda.....	27,509	6.1	27,051	5.7
Mercedes-Benz.....	2,913	0.6	3,278	0.7
Mitsubishi(a).....	53,670	11.8	58,164	12.3
Morgan.....	2	-	10	-
Nissan.....	5,644	1.2	371	0.1
Oldsmobile.....	1	-	-	-
Opel.....	-	-	13	-
Peugeot.....	1,543	0.3	1,117	0.4
Pontiac.....	5	-	7	-
Porsche.....	423	0.1	13	0.1
Purvis.....	-	-	2	-
Range Rover.....	624	0.1	586	0.1
Renault.....	995	0.2	634	0.1
Rolls Royce.....	37	-	77	-
Rover.....	777	0.2	599	0.1
Saab.....	571	0.1	515	0.1
Skoda.....	44	-	112	-
Subaru.....	10,871	2.4	9,298	2.0
Suzuki.....	248	0.1	240	0.1
Toyota.....	54,954	12.1	58,693	12.5
Triumph.....	10	-	121	-
Volkswagen.....	116	-	393	0.1
Volvo.....	5,152	1.1	6,078	1.3
Other and Unknown.....	118	-	280	0.1
TOTAL.....	453,523	100.0	471,255	100.0

(a) As a result of the purchase, in April 1980, of Chrysler Australia by Mitsubishi Motors Corporation, all vehicles produced, imported and sold by the new company from October 1, 1980, have borne the name "Mitsubishi".

AUSTRALIAN BUREAU OF STATISTICS



AUSTRALIA - NEW REGISTRATIONS 1982-1983

Commercial Vehicles by Manufacturer

	1 9 8 2				1 9 8 3				1981-1982	
	Utilities	Panel Vans	Trucks		Other Truck Type Vehicles(a)	Buses	Total	% of Total	Total	% of Total
			Rigid	Articulated						
Atkinson.....	-	-	6	78	-	-	84	0.1	81	0.1
Bedford.....	-	-	8	-	14	6	28	-	311	0.2
Bedford by Isuzu.....	-	18	60	-	1	-	79	0.1	334	0.2
Bolwell.....	-	-	1	-	-	-	1	-	-	-
Chevrolet.....	4	1	1	-	2	-	8	-	38	-
Chrysler(b).....	-	-	-	-	-	-	-	-	2	-
Daihatsu.....	815	2,804	1,535	3	14	3	5,174	3.8	6,009	4.0
Datsun.....	6,990	3,521	2,105	4	152	861	13,633	10.0	19,610	13.0
Denning.....	-	-	-	-	-	78	78	0.1	81	0.1
Diamond Reo.....	-	-	-	-	-	-	-	-	3	-
Dodge(b).....	-	-	3	-	-	-	3	-	6	-
Domino.....	-	-	3	-	9	18	30	-	19	-
Fiat.....	-	-	-	-	-	-	-	-	4	-
Foden.....	-	-	-	-	-	-	-	-	4	-
Ford.....	6,801	6,400	4,255	231	510	28	18,225	13.4	20,881	13.8
Fuso(b).....	-	-	2	-	-	-	2	-	7	-
G.M.C.....	-	-	1	-	1	-	2	-	-	-
Hino.....	-	51	980	21	28	129	1,209	0.9	1,301	0.9
Holden.....	6,615	4,321	2,676	9	56	198	13,875	10.2	19,604	13.0
Honda.....	-	324	108	-	-	-	432	0.3	-	-
I.B.C.....	-	-	-	-	-	4	4	-	1	-
International.....	3	13	1,599	469	153	42	2,279	1.7	3,338	2.2
Isuzu.....	26	169	2,418	25	48	8	2,694	2.0	3,708	2.5
Jeep.....	155	97	63	-	5	-	320	0.2	339	0.2
Kenworth.....	-	-	13	255	1	-	269	0.2	598	0.4
Land Rover.....	115	90	93	-	-	21	319	0.2	648	0.4
Leader.....	-	-	19	4	8	-	31	-	102	0.1
Leyland.....	300	33	362	36	9	59	799	0.6	1,645	1.1
Mack.....	-	-	45	251	-	-	296	0.2	455	0.3
M.A.N.....	-	-	70	41	12	202	325	0.2	194	0.1
Mazda.....	1,793	3,897	2,508	1	41	341	8,581	6.3	10,215	6.8
Mercedes-Benz.....	2	15	235	224	6	175	657	0.5	570	0.4
Mitsubishi(b).....	2,288	7,747	2,783	38	101	129	13,086	9.6	11,467	7.6
Nissan.....	1,094	1,316	680	90	61	652	3,893	2.9	1,403	0.9
Nissan Diesel.....	-	-	58	43	2	3	106	0.1	107	0.1
Range Rover.....	-	336	-	-	-	-	336	0.2	85	0.1
Scania.....	-	-	63	226	-	-	289	0.2	243	0.2
Subaru.....	741	936	131	-	-	-	1,808	1.3	722	0.5
Suzuki.....	1,810	8,251	1,530	-	1	-	11,592	8.5	10,374	6.9
Toyota.....	14,107	11,758	6,724	8	471	1,518	34,586	25.3	34,436	22.8
Volkswagen.....	-	253	55	-	59	85	452	0.3	274	0.2
Volvo.....	-	1	213	276	20	83	593	0.4	931	0.6
White.....	-	-	1	74	1	-	76	0.1	259	0.2
Other and Unknown.....	23	12	107	19	48	37	246	0.2	578	0.4
TOTAL.....	43,682	52,364	31,514	2,426	1,834	4,680	136,500	100.0	150,987	100.0

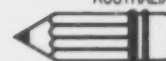
(a) Non-freight carrying vehicles.

(b) As a result of the purchase in April 1980, of Chrysler Australia by Mitsubishi Motors Corporation, all vehicles produced, imported and sold by the new company from October 1, 1980, have borne the name "Mitsubishi".

AUSTRALIAN BUREAU OF STATISTICS

AUSTRALIA - REGISTRATIONS 1965-1983

AUSTRALIA



New Registrations by Type

	Motor Cars and Station Wagons	Utilities	Panel Vans	Trucks		Other Truck Types	Buses	Total
				Rigid	Articulated			
1975-76...	454,637	43,500	38,296	39,574	4,139	474	3,743	584,363
1976-77...	447,103	48,419	39,532	36,051	4,752	2,749	3,205	581,811
1977-78...	432,439	45,946	40,312	35,034	4,000	2,474	3,712	563,917
1978-79...	463,453	41,591	32,068	33,756	4,496	1,891	3,171	580,426
1979-80...	451,950	43,826	30,169	33,541	4,282	1,611	3,045	568,424
1980-81...	462,487	47,474	37,391	36,485	4,269	1,939	4,170	594,215
1981-82...	471,255	52,035	48,009	40,062	3,665	2,218	4,998	622,242
1982-83...	453,523	43,682	52,364	31,514	2,426	1,834	4,680	590,023
1983-84...	461,018	46,140	46,779	33,397	2,581	1,630	12,169	603,714

Total Registrations by Type (In Thousands)

	Cars	Commercial Vehicles	Total Vehicles	Population	Persons per Vehicle
1965.....	2,871.6	865.1	3,736.7	11,505.4	3.08
1966.....	3,028.5	877.0	3,905.5	11,704.8	3.00
1967.....	3,201.8	887.2	4,089.0	11,912.3	2.91
1968.....	3,396.2	904.8	4,301.0	12,145.6	2.82
1969.....	3,619.9	929.9	4,549.8	12,407.2	2.73
1970.....	3,834.9	949.0	4,783.9	12,633.5	2.65
1971.....	4,057.5	982.4	5,039.9	12,908.2	2.56
1972.....	4,259.8	1,020.8	5,280.6	13,091.3	2.47
1973.....	4,520.2	1,078.4	5,598.6	13,268.6	2.28
1974.....	4,770.5	1,131.5	5,902.0	13,485.7	2.18
1975.....	5,015.5	1,198.1	6,213.6	13,680.5	2.15
1976.....	5,152.9	1,247.1	6,400.0	13,915.5	2.14
1977.....	5,343.8	1,317.8	6,661.6	14,163.5	2.13
1978.....	5,543.5	1,383.1	6,926.6	14,330.9	2.07
1979.....	5,682.9	1,430.1	7,113.0	14,418.2	2.03
1980.....	5,949.7	1,491.9	7,441.6	14,520.8	1.95
1981.....	6,021.3	1,543.4	7,564.7	14,920.8	1.97
1982.....	6,293.8	1,661.4	7,955.2	15,301.4	1.92
1983.....	6,462.7	1,709.5	8,172.3	15,724.3	1.92

COMMONWEALTH BUREAU OF CENSUS AND STATISTICS



NEW ZEALAND - IMPORTS 1929-1983

Passenger Cars by Type and Origin

Passenger Cars

	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assem- bled	Ckd.	Total	Assem- bled	Ckd.	Total	Assem- bled	Ckd.	Total
1929	-	-	4,064	-	-	19,269			
1930	-	-	3,411	-	-	10,889			
1935	7,612	2,056	9,668	3,667	4,481	8,148			
1940	64	4,764	4,828	7	203	210			
1950	2,526	13,840	16,366	119	1	120			
1955	11,971	27,696	39,667	1,034	2,149	3,183			
1960	1,274	24,762	26,036	122	926	1,048			
1965	3,732	41,498	45,230	142	1,214	1,356			
1966	3,590	35,520	39,110	173	658	831			
1967	3,035	25,587	28,622	184	885	1,069			
1968	2,339	27,501	29,840	110	169	279			
1969	1,651	34,768	36,419	171	8	179			
1970	4,156	34,322	38,478	168	208	376	1,200	3,277	4,477
1971	3,114	42,441	45,555	88	-	88	2,488	3,553	6,041
1972	3,854	31,463	35,317	123	3	126	6,293	8,461	14,754
1973	2,094	32,125	34,219	120	1	121	6,345	14,380	20,725
1974	12,213	37,069	49,282	164	1	165	7,789	12,976	20,765
1975	2,134	23,919	26,053	79	1	80	2,252	14,716	16,968
1976	940	30,720	31,660	46	-	46	1,460	27,225	28,685
1977	577	20,923	21,500	64	2	66	1,107	30,798	31,905
1978	338	21,993	22,331	66	49	115	1,053	16,522	17,575
1979	217	22,406	22,623	86	1	87	1,065	36,704	37,769
1980	127	14,586	14,713	75	-	75	1,710	47,624	49,334
1981	102	8,942	9,044	68	-	68	1,675	74,800	76,475
1982	128	9,782	9,910	77	7	84	1,984	69,589	71,573
1983	206	1,471	1,677	72	1	73	1,884	41,623	43,507

Figures for Japan included in Other Countries prior to 1970

	AUSTRALIA			OTHERS			TOTAL		
	Assem- bled	Ckd.	Total	Assem- bled	Ckd.	Total	Assem- bled	Ckd.	Total
1929				-	-	28	-	-	23,361
1930				-	-	13	-	-	14,313
1935				-	-	-	11,279	6,537	17,816
1940				2	-	2	73	4,967	5,040
1950				13	-	13	2,658	13,841	16,499
1955				2,418	910	3,328	15,423	30,755	46,178
1960	354	2,328	2,682	839	1,804	2,643	2,589	29,820	32,409
1965	3,075	12,302	15,377	964	3,059	4,023	7,913	58,073	65,986
1966	2,929	12,708	15,637	841	3,839	4,680	7,533	52,725	60,258
1967	1,922	13,629	15,551	583	6,947	7,530	5,724	47,048	52,772
1968	948	12,154	13,102	924	3,792	4,716	4,321	43,616	47,937
1969	937	9,080	10,017	1,108	6,808	7,916	3,867	50,664	54,531
1970	6,726	11,602	18,328	1,646	4,402	6,048	13,896	53,811	67,707
1971	7,561	15,722	23,283	1,485	4,203	5,688	14,736	65,919	80,655
1972	8,286	26,051	34,337	1,627	1,699	3,326	20,183	67,677	87,860
1973	7,168	30,214	37,382	2,212	927	3,139	17,939	77,647	95,586
1974	5,463	22,324	27,787	4,281	1,232	5,513	29,910	73,602	103,512
1975	857	7,080	7,937	1,422	3,099	4,521	6,744	48,815	55,559
1976	967	5,945	6,912	689	1,823	2,512	4,102	65,713	69,815
1977	674	4,409	5,083	797	1,867	2,664	3,219	57,999	61,218
1978	657	6,017	6,674	1,828	585	2,413	3,942	45,166	49,108
1979	1,831	11,234	13,065	2,000	674	2,674	5,199	71,019	76,218
1980	1,229	8,002	9,231	1,040	576	1,616	4,181	70,788	74,969
1981	781	11,530	12,311	2,065	3	2,068	4,691	95,275	99,966
1982	924	13,683	14,607	2,715	216	2,931	5,828	93,277	99,105
1983	1,344	7,865	9,209	2,231	48	2,279	6,737	51,008	56,745

Figures for Australia included in Other Countries prior to 1960.

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND

NEW ZEALAND - IMPORTS 1929-1983

Commercial Vehicles by Type and Origin

Year	GREAT BRITAIN			NORTH AMERICA			JAPAN		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....	-	-	519	-	-	5,268			
1930.....	-	-	272	-	-	2,768			
1935.....	24	896	920	16	2,090	2,106			
1940.....	3	274	277	4	830	834			
1946.....	12	764	776	194	2,166	2,360			
1950.....	411	8,002	8,413	130	72	202			
1955.....	3,203	8,193	11,396	666	857	1,523			
1960.....	479	6,920	7,399	12	28	40			
1965.....	63	8,664	8,727	7	102	109			
1966.....	319	12,227	12,546	14	110	124			
1967.....	79	7,126	7,205	20	52	72			
1968.....	59	4,729	4,788	3	43	46			
1969.....	33	9,337	9,370	4	31	35			
1970.....	108	12,437	12,545	12	36	48	82	1,951	2,033
1971.....	72	15,244	15,316	28	18	46	438	3,489	3,927
1972.....	50	6,338	6,388	27	14	41	344	3,173	3,517
1973.....	81	5,698	5,779	38	78	116	191	4,359	4,550
1974.....	679	7,245	7,924	71	68	139	2,503	5,625	8,128
1975.....	651	4,757	5,408	33	81	114	544	5,010	5,554
1976.....	189	6,602	6,791	31	139	170	51	6,543	6,594
1977.....	102	7,898	8,000	40	162	202	482	8,110	8,592
1978.....	89	6,500	6,589	25	81	106	295	4,465	4,760
1979.....	47	6,067	6,114	17	300	317	40	8,038	8,078
1980.....	31	4,957	4,986	33	192	225	53	11,917	11,970
1981.....	9	738	747	24	93	117	218	19,285	19,503
1982.....	10	1,327	1,337	21	204	225	659	21,963	22,622
1983.....	18	682	700	31	167	198	418	12,496	12,914

Figures for
Japan included
in Other Countries
prior to 1970.

Year	AUSTRALIA			OTHERS			TOTAL		
	Assembled	Ckd.	Total	Assembled	Ckd.	Total	Assembled	Ckd.	Total
1929.....				-	-	8	-	-	5,795
1930.....				-	-	9	-	-	3,049
1935.....				-	-	-	40	2,986	3,026
1940.....				-	-	-	7	1,104	1,111
1946.....				-	-	-	206	2,930	3,136
1950.....				4	-	4	545	8,074	8,619
1955.....				256	1,094	1,350	4,125	10,144	14,269
1960.....	93	763	856	49	205	254	633	7,916	8,549
1965.....	57	470	527	1	438	439	128	9,674	9,802
1966.....	58	650	708	25	634	659	416	13,621	14,037
1967.....	66	410	476	121	315	436	286	7,903	8,189
1968.....	38	129	167	73	90	163	173	4,991	5,164
1969.....	31	2,359	2,390	19	1,484	1,503	87	13,211	13,298
1970.....	39	4,660	4,699	142	892	1,034	383	19,976	20,359
1971.....	10	4,519	4,529	13	440	453	561	23,710	24,271
1972.....	75	3,337	3,412	5	180	185	501	13,042	13,543
1973.....	50	3,075	3,125	8	294	302	368	13,504	13,872
1974.....	16	2,181	2,197	115	660	775	3,384	15,779	19,163
1975.....	74	2,165	2,239	45	238	283	1,347	12,251	13,598
1976.....	451	2,225	2,676	15	228	243	737	15,737	16,474
1977.....	451	2,018	2,469	25	295	320	1,100	18,483	19,583
1978.....	469	2,254	2,723	13	80	93	891	13,380	14,271
1979.....	404	3,433	3,837	140	75	215	648	17,913	18,561
1980.....	414	2,235	2,649	225	62	287	756	19,363	20,119
1981.....	402	1,806	2,208	80	69	149	733	21,991	22,724
1982.....	182	2,809	2,991	26	88	114	898	26,391	27,289
1983.....	407	667	1,074	158	76	234	1,032	14,088	15,120

REPORTS ON TRADE AND SHIPPING OF THE DOMINION OF NEW ZEALAND



NEW ZEALAND - IMPORTS, NEW REGISTRATIONS 1983

Imports by Type

	Passenger Cars	Commercial Vehicles	Total
1946.....	7,091	3,136	10,227
1950.....	16,499	8,619	25,118
1955.....	46,178	14,269	60,447
1960.....	32,409	8,549	40,958
1961.....	35,361	12,229	47,590
1962.....	37,861	10,856	48,717
1963.....	59,111	9,173	68,284
1964.....	64,288	8,951	73,239
1965.....	65,986	9,802	75,788
1966.....	60,258	14,037	74,295
1967.....	52,772	8,189	60,961
1968.....	47,937	5,164	53,101
1969.....	54,531	13,298*	67,829
1970.....	67,707	20,359	88,066
1971.....	80,655	24,271	104,926
1972.....	87,860	13,543	101,403
1973.....	95,586	13,872	109,458
1974.....	103,211	19,163	122,374
1975.....	55,559	13,598	69,157
1976.....	69,815	16,474	86,289
1977.....	61,218	19,583	80,801
1978.....	49,108	14,024	63,132
1979.....	76,218	18,561	94,779
1980.....	74,969	20,119	95,088
1981.....	99,966	22,724	122,690
1982.....	99,105	27,289	126,394
1983.....	56,745	15,120	71,865

New Registrations by Type

	Passenger Cars	Commercial Vehicles	Total
1946.....	4,860	3,298	8,158
1950.....	16,213	7,893	24,106
1955.....	44,240	12,849	57,089
1960.....	32,219	8,333	40,552
1961.....	34,689	9,328	44,017
1962.....	38,779	8,441	47,220
1963.....	55,228	9,519	64,747
1964.....	62,573	10,400	72,973
1965.....	63,528	9,552	73,080
1966.....	59,457	11,681	71,138
1967.....	52,016	9,467	61,483
1968.....	45,570	7,863	53,433
1969.....	53,154	11,836	64,990
1970.....	66,546	17,232	83,778
1971.....	70,242	19,303	89,545
1972.....	87,063	15,639	102,702
1973.....	99,025	15,958	114,983
1974.....	94,811	14,878	109,689
1975.....	80,043	15,825	95,868
1976.....	71,151	16,963	88,114
1977.....	60,526	16,372	76,898
1978.....	66,497	16,571	83,068
1979.....	68,152	19,079	87,231
1980.....	75,666	20,733	96,399
1981.....	89,453	25,389	114,842
1982.....	83,657	30,510	114,167
1983.....	74,077	24,809	98,886

* Prior to 1963 vehicle registration under "Government Vehicles" or "Local Authority, etc. Vehicles" are excluded from these figures as there is no breakdown separating cars and trucks in these sections.

NEW ZEALAND MOTOR TRADE FEDERATION

NEW ZEALAND - NEW REGISTRATIONS 1978-1983



Passenger Cars by Manufacturer

	1983	% of 1983 Total	1982	1981	1980	1979	1978
Alfa Romeo.....	147	.19	239	213	188	226	182
Audi.....	174	.23	154	143	90	147	106
Austin.....	26	.03	327	743	1,648	2,806	2,584
BLMC.....	11	.01	278	706	905	1,196	79
B.M.W.....	277	.37	203	130	199	226	183
Buick.....	5	.01	2	9	8	*	*
Cadillac.....	5	.01	4	4	8	*	*
Chevrolet.....	53	.07	51	55	67	63	59
Chrysler (Aus)....	37	.05	40	129	239	**	**
Chrysler (Fr).....	-	-	-	-	63	**	**
Chrysler (NA).....	-	-	1	1	2	**	**
Chrysler (UK).....	3	.01	4	137	1,583	3,562	3,085
Citroen.....	82	.11	114	112	83	100	118
Daihatsu.....	1,060	1.40	1,270	464	194	320	85
Daimler.....	27	.04	12	7	10	17	42
Datsun - see Nissan/Datsun							
Fiat.....	179	.24	279	275	239	376	623
Ford (Aus).....	2,063	2.72	2,150	2,031	3,569	3,644	2,468
Ford (G).....	26	.01	70	19	15	23	3
Ford (Jap).....	9,433	12.44	7,611	6,716	-	-	-
Ford (NA).....	19	.03	25	24	50	32	27
Ford (USA).....	-	-	-	1	-	-	-
Ford (UK).....	4,657	6.11	7,387	8,881	11,875	11,667	12,722
Hillman.....	2	.01	-	4	38	201	1,225
Holden (Aus).....	7,333	9.67	7,437	8,387	7,033	5,856	5,328
Holden (Jap).....	1,327	1.75	1,938	438	-	-	-
Honda.....	10,226	13.48	11,363	11,068	7,799	5,454	3,699
Hyundai.....	236	.31	250	*	*	*	*
Isuzu.....	-	-	37	134	-	459	1,625
Jaguar.....	82	.11	40	24	38	90	241
Jeep.....	3	.01	4	5	9	*	*
Lada.....	309	.41	253	355	205	380	457
Lancia.....	43	.06	128	182	20	52	62
Leyland (Aus).....	-	-	1	2	10	16	4
Leyland (UK).....	3	.01	-	3	8	8	2,305
Mazda.....	5,183	6.83	6,109	6,783	4,696	4,000	3,265
Mercedes-Benz.....	199	.26	229	197	203	265	172
M.G.....	22	.03	29	22	43	46	93
Mitsubishi.....	12,353	16.28	14,909	16,920	13,662	9,408	6,093
Morris.....	28	.04	247	722	1,200	1,547	1,786
Nissan/Datsun.....	7,598	10.02	8,070	7,335	5,800	4,838	5,396
Oldsmobile.....	4	.01	7	4	7	4	7
Peugeot.....	101	.13	126	103	141	176	203
Pontiac.....	17	.02	21	26	31	31	22
Porsche.....	50	.07	40	50	34	27	22
Renault.....	467	.61	165	169	88	184	221
Rolls Royce.....	17	.02	3	4	10	3	3
Rover.....	159	.21	173	373	306	419	55
Skoda.....	1	.01	2	3	124	388	615
Subaru.....	1,551	2.04	1,794	1,729	1,276	552	695
Suzuki.....	642	.85	703	883	100	57	83
Talbot.....	138	.18	177	340	211	*	*
Toyota.....	9,049	11.93	10,602	13,123	12,374	9,222	7,211
Triumph.....	18	.02	19	28	26	236	1,465
Vauxhall.....	2	.01	16	796	1,414	2,093	1,939
Volkswagen (G)....	94	.11	118	121	121	147	146
Volkswagen (SA)...	1	.01	2	19	-	-	-
Volvo.....	236	.31	169	153	152	153	139
Others.....	73	.10	77	68	68	124	206
TOTAL.....	75,851	100.00%	85,479	91,373	78,372	70,841	67,149

* Counted as "others" previously

** Counted as "Chrysler" prior to 1980

REGISTRAR OF MOTOR VEHICLES



NEW ZEALAND - NEW REGISTRATIONS 1978-1983

Passenger Cars by Cylinder Capacity (In Cubic Centimeters)

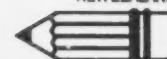
C.C. Rating	1983	1982	1981	1980	1979	1978
Up to 850	704	742	896	25	39	96
% of Total	.93	.87	.98	.03	.05	.14
851 - 1000	1,818	3,065	4,072	3,965	2,414	1,999
% of Total	2.40	3.59	4.46	5.06	3.41	2.98
1001 - 1100	908	765	544	443	1,047	1,653
% of Total	1.20	.89	.59	.56	1.48	2.46
1101 - 1200	1,217	2,837	3,956	5,154	7,627	6,933
% of Total	1.60	3.32	4.34	6.58	10.77	10.33
1201 - 1300	17,034	19,158	21,410	19,872	17,912	14,691
% of Total	22.46	22.41	23.43	25.36	25.28	21.88
1301 - 1400	5,738	6,294	7,082	4,137	513	111
% of Total	7.56	7.36	7.75	5.28	.72	.16
1401 - 1500	5,375	7,238	5,087	1,008	1,422	1,704
% of Total	7.09	8.47	5.57	1.29	2.01	2.54
1501 - 1600	11,786	10,506	10,635	11,843	9,073	9,785
% of Total	15.54	12.29	11.64	15.11	12.81	14.57
1601 - 1800	7,821	8,354	8,415	6,084	5,697	6,849
% of Total	10.31	9.77	9.21	7.76	8.04	10.20
1801 - 2000	18,295	20,932	23,304	18,279	16,426	14,783
% of Total	24.12	24.49	25.50	23.32	23.19	22.02
2001- 2500	593	646	711	572	677	1,397
% of Total	.78	.76	.78	.73	.95	2.08
2501 - 3000	399	362	669	715	800	979
% of Total	.53	.42	.73	.91	1.13	1.46
3001 - 3500	1,828	2,558	2,711	3,211	3,253	2,171
% of Total	2.41	2.99	2.97	4.10	4.59	3.23
3501 - 4000	119	85	114	114	105	119
% of Total	.16	.10	.12	.15	.15	.18
4001 - 4500	1,883	1,546	1,418	2,243	2,513	2,320
% of Total	2.48	1.81	1.55	2.86	3.55	3.45
4501 - 5000	162	190	157	315	614	613
% of Total	.21	.22	.17	.40	.87	.91
5001 and over	171	201	192	391	709	945
% of Total	.22	.24	.21	.50	1.00	1.41
TOTAL	75,851	85,479	91,373	78,371*	70,841	67,148*
% of Total	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

* In addition 1 electrically-powered vehicle was registered in each of the years 1978 and 1980 bringing the number of new cars registered in those years to 67,149 and 78,372 respectively.

REGISTRAR OF MOTOR VEHICLES

NEW ZEALAND - NEW REGISTRATIONS 1980-1983

NEW ZEALAND



Commercial Vehicles by Manufacturer and Weight Groups

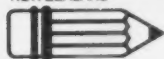
Makes	% of 1983					% of 1983				
	1983	Total	1982	1981		1983	Total	1982	1981	1980
Austin	-	-	7	46	Subaru	501	2.00	726	784	483
Bedford	809	3.23	910	930	Suzuki	1,237	4.94	1,552	845	765
Bedford-Isuzu	1,124	4.49	879	600	Talbot	3	.01	13	20	*
BLMC	22	.09	31	34	Toyota	4,341	17.35	5,857	4,872	3,889
Chevrolet	78	.31	22	15	Vauxhall	1	.01	-	71	322
Chrysler	2	.01	-	4	Volkswagen	32	.13	60	138	148
Commer	-	-	-	1	Volvo	82	.33	68	112	80
Daihatsu	797	3.18	858	583	White	9	.03	10	14	*
Datsun (see Nissan/Datsun)	-	-	-	-	Willys	2	.01	-	1	1
Dodge	16	.06	83	97	Others	59	.24	25	50	172
E.R.F.	-	-	3	12	TOTAL	25,024	100.00	30,712	25,597	21,031
Fiat	12	.05	19	17						
Ford (Aus)	1,023	4.09	1,056	1,129						
Ford (Jap)	2,147	8.58	2,305	990						
Ford (NA)	3	.01	4	1						
Ford (UK)	537	2.14	897	1,811						
Ford (G)	-	-	1	*						
Hino	153	.61	136	47						
Holden (Aus)	1,036	4.14	1,246	1,077						
Holden (Jap)	940	3.76	1,122	616						
Honda	569	2.27	762	502						
Hyundai	12	.05	53	*						
International	237	.95	255	280						
Jeep (Ind)	-	-	-	1						
Jeep (NA)	14	.05	36	49						
Kenworth	9	.04	22	45						
Lada	73	.29	30	18						
Landrover	359	1.43	245	224						
Leyland	121	.48	81	71						
Mack	49	.20	57	75						
Mahindra	-	-	4	3						
M.A.N.	28	.11	53	16						
Mazda	1,298	5.19	1,692	1,335						
Mercedes-Benz	147	.59	100	24						
Mitsubishi	4,022	16.07	5,303	4,027						
Morris	3	.01	137	165						
Mt. Cook Denning	5	.02	3	5						
Nissan/Datsun	3,096	12.37	3,947	3,799						
Rover	1	.01	10	*						
Scania	14	.06	19	25						
Seddon Atkinson	1	.01	3	15						

G.V.W. Kilograms

Up to 1500	4,869	19.46	7,505	6,569	5,877
1051 - 2000	8,093	32.34	10,752	8,769	6,950
2001 - 2500	6,666	26.64	7,228	5,586	3,635
2501 - 3200	884	3.53	897	695	935
3201 - 4500	1,249	5.00	1,053	922	781
4501 - 6500	936	3.74	1,014	892	660
6501 - 7500	117	.47	107	39	23
7501 - 9000	196	.78	189	219	140
9001 - 10500	276	1.10	225	189	205
10501 - 12000	136	.54	42	62	116
12001 - 14500	534	2.14	637	554	538
14501 - 15000	11	.04	17	29	16
15001 - 16000	38	.15	3	7	13
16001 - 18000	17	.07	42	44	47
18001 - 20500	144	.58	191	249	244
20501 - 23000	297	1.19	245	251	306
23001 and over	410	1.64	378	354	308
TOTAL	25,024	100.00	30,712	25,597	21,031

* Counted as others previously.

REGISTRAR OF MOTOR VEHICLES



NEW ZEALAND - TOTAL REGISTRATIONS 1983

Motor Vehicles by Age and Type

	<u>Passenger Vehicles*</u>	<u>Goods Service and Contract Vehicles*</u>	<u>Total*</u>
TOTAL ON ROADS	1,411,190	283,618	1,694,808
Over 1 year old	1,337,113	258,809	1,595,922
Over 2 years old	1,253,456	228,299	1,481,755
Over 3 years old	1,164,003	202,910	1,366,913
Over 4 years old	1,088,337	182,177	1,270,514
Over 5 years old	1,020,185	163,098	1,183,283
Over 6 years old	953,688	146,527	1,100,215
Over 7 years old	893,162	130,155	1,023,317
Over 8 years old	822,011	113,192	935,203
Over 9 years old	741,968	97,367	839,335
Over 10 years old	647,157	82,489	729,646
Over 11 years old	548,132	66,531	614,663
Over 12 years old	461,069	50,892	511,961
Over 13 years old	390,827	31,589	422,416
Over 14 years old	324,282	14,357	338,639
Over 15 years old	271,128	2,521	273,649
Over 16 years old	225,558	-	225,558
Over 17 years old	173,542	-	173,542
Over 18 years old	114,085	-	114,085
Over 19 years old	50,557	-	50,557

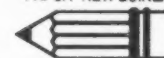
* Excluding vehicles registered under classification of "Exempt Vehicles Etc." as that total includes cars, trucks, tractors, graders, and other items of road-making equipment.

NOTE: No allowance has been made for wastage, the figures for each year being obtained by deducting year by year the annual registrations from the total vehicles on the register.

NEW ZEALAND MOTOR TRADE FEDERATION

PAPUA NEW GUINEA - NEW REGISTRATIONS 1981

PAPUA NEW GUINEA



Motor Vehicles by Manufacturer and Type

	Passenger Cars	Station Wagons	Commercial Vehicles				Total
			Light Pickup	Light Van	Trucks	Other Truck Types Buses	
Alfa Romeo.....	1	-	-	-	-	-	1
Chevrolet.....	-	1	-	-	-	-	1
Chrysler.....	3	1	-	-	-	-	4
Daihatsu.....	14	6	47	-	94	13	174
Fiat.....	30	4	-	-	-	-	34
Ford.....	54	4	52	1	16	-	127
Hino.....	-	-	-	-	58	1	59
Holden.....	27	9	11	1	-	-	48
Honda.....	39	8	-	-	-	2	49
Isuzu.....	28	10	176	4	320	35	575
Jaguar.....	2	-	-	-	-	-	2
Kenworth.....	-	-	-	-	6	-	6
Mack.....	-	-	-	-	10	-	10
Mazda.....	360	359	434	14	143	70	1,380
Mercedes-Benz.....	18	-	-	-	-	-	18
Mitsubishi.....	198	51	302	28	180	101	860
Nissan/Datsun.....	378	183	859	11	179	116	1,726
Peugeot.. ..	1	-	-	-	-	-	1
Renault.....	1	-	-	-	-	-	1
Rove.....	1	4	3	-	-	-	8
Subaru.....	124	98	62	-	-	-	284
Suzuki.....	79	10	248	71	3	21	432
Toyota.....	439	382	2,022	72	531	456	3,904
Volkswagen.....	7	2	1	17	-	31	58
Volvo.....	2	-	-	1	3	-	6
Others.....	4	7	4	4	25	1	47
TOTAL.....	1,810	1,139	4,221	224	1,568	846	9,815

NATIONAL STATISTICAL OFFICE

WESTERN HEMISPHERE



ARGENTINA	304
BRAZIL	313
CANADA	319
CHILE	329
COLOMBIA	332
LAFTA COUNTRIES	334
MEXICO	336
PERU	347
PUERTO RICO	353
UNITED STATES	354
VENEZUELA	365

ARGENTINA - PRODUCTION 1960-1983

Motor Vehicles by Type

	Passenger Cars	Station wagons	Pickups	1/4 Ton Pickups	Vans	Trucks	Total
1960.....	30,335	9,809	26,878	4,952	1,776	15,588	89,338
1961.....	71,993	6,281	29,258	3,297	2,153	23,206	136,188
1962.....	78,667	11,981	21,394	1,615	2,028	14,195	129,880
1963.....	68,111	7,227	18,795	1,365	959	8,442	104,899
1964.....	104,549	10,068	34,869	1,238	2,517	13,242	166,483
1965.....	119,782	13,952	41,119	1,352	1,496	16,835	194,536
1966.....	123,937	9,875	30,721	943	1,438	12,539	179,453
1967.....	124,587	5,719	31,173	452	1,207	12,180	175,318
1968.....	120,224	7,741	36,391	780	2,386	13,454	180,976
1969.....	147,512	6,373	42,156	441	3,574	18,534	218,590
1970.....	163,391	4,653	32,788	479	2,634	15,654	219,599
1971.....	189,155	4,230	39,901	265	2,873	17,216	253,640
1972*.....	203,421	4,202	46,031	267	5,252	19,049	278,222
1973*.....	223,397	10,263	53,891	280	5,066	18,717	311,614
1974*.....	232,752	11,884	55,685	420	4,588	17,081	322,410
1975*.....	185,663	7,894	38,414	384	3,068	15,703	251,126
1976*.....	146,597	7,051	30,953	19	3,065	19,263	206,948
1977*.....	176,656	9,657	41,506	162	3,933	24,667	256,581
1978*.....	137,408	9,316	29,471	46	2,381	16,065	194,687
1979*.....	187,840	13,833	42,249	-	2,700	19,622	266,244
1980*.....	204,425	18,265	45,025	-	587	20,615	288,917
1981*.....	130,911	10,759	23,394	-	118	10,269	175,451
1982*.....	99,382	8,436	16,483	-	3,159	5,875	133,335
1983*.....	120,365	9,643	22,295	-	1,803	6,905	161,011

* Including CKD - Exports.

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1975-1983



Motor Vehicles by Manufacturer

Manufacturer	1975	1976	1977	1978	1979	1980	1981	1982	1983
Citroen.....	18,653	15,839	14,044	8,226	10,497	-	-	-	-
Chrysler.....	22,181	21,986	23,434	21,164	32,040	-	-	-	-
Volkswagen.....	-	-	-	-	-	31,610	18,528	12,855	18,110
Deutz.....	197	245	80	89	147	119	58	26	50
Fiat.....	58,231	44,444	47,837	26,306	1,726	753	231	211	404
Ford Motor.....	38,085	33,954	56,795	50,287	86,320	112,592	75,566	50,390	56,047
General Motors.....	23,862	16,195	20,897	5,876	-	-	-	-	-
I.M.E.....	12,500	7,155	9,036	8,212	8,898	2,041	-	-	-
Mercedes-Benz.....	6,720	6,682	7,845	7,825	8,752	9,797	5,941	4,173	3,851
Renault.....	38,096	30,896	34,744	28,886	41,221	58,304	44,422	34,278	41,603
Saab-Scania.....	-	-	474	449	623	788	391	388	675
Safrar.....	21,511	16,121	20,170	22,555	62,993	-	-	-	-
Sevel.....	-	-	-	-	-	65,665	27,213	29,795	39,136
TOTAL.....	240,036	193,517	235,356	179,875	253,217	281,669	172,350	132,116	159,876

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - PRODUCTION 1982-1983

Motor Vehicles by Manufacturer and Type

Make and Model	1982	1983
DEUTZ ARGENTINA S.A.	26	50
180 RL 110 - Bus Chassis	-	1
280 RS 13A - Bus Chassis	4	-
280 RS 14U - Bus Chassis	4	8
280 RS 14U/2 Bus Chassis	18	41
Total Section C	26	50
FIAT VEHICULOS INDUSTRIALES S.A.	211	404
619 N1 - Truck Chassis	80	267
619 T1 - Truck Chassis	65	113
697 N - Truck Chassis	46	(14)
697 T - Truck Chassis	5	28
673 N - Truck Chassis	15	10
Total Section C	211	404
FORD MOTOR ARGENTINA S.A.	50,390	56,047
Taurus L	10,006	5,983
Taurus Ghia	7,753	3,948
Taurus GT	1,923	2,175
Falcon Standard	6,471	8,501
Falcon Deluxe	5,175	6,157
Falcon Ghia	2,647	5,163
Falcon Rural Standard	529	706
Falcon Rural Deluxe	634	1,149
Total Passenger cars	35,138	33,782
Falcon Ranchero	1,953	3,866
Total Utilities	1,953	3,866
Total Section A	37,091	37,648
F - 100 6 cil. Pickup	8,520	9,851
F - 100 8 cil. Pickup	2,523	3,099
F - 100 Diesel Pickup	1,032	3,368
F - 150 8 cil. Pickup	190	204
Total Pickup	12,265	16,522
Total Section B	12,265	16,522
F - 250 Gas Truck Chassis	71	24
F - 250 Diesel Truck Chassis	193	136
F - 350 Gas Truck Chassis	186	318
F - 350 Diesel Truck Chassis	531	836
F - 600 Gas Truck Chassis	4	1
F - 600 Diesel Truck Chassis	17	56
F - 700 Diesel Truck Chassis	32	505
Total Trucks	1,034	1,876
B - 7000 Diesel Bus	-	1
Total Buses	-	1
Total Section C	1,034	1,877
MERCEDES-BENZ ARGENTINA S.A.	4,173	3,851
L - 608 Truck Chassis with Cab	611	274
L - 914 Truck Chassis with Cab	20	-
L - 1114 Truck Chassis with Cab	635	1,320
LA - 1114 Truck Chassis with Cab	11	39
LAS - 1114 Truck Chassis with Cab	1	-
LK - 1114 Truck Chassis with Cab	2	16
L - 1514 Truck Chassis with Cab	14	60
LK - 1514 Truck Chassis with Cab	1	3
L - 1518 Truck Chassis with Cab	101	527
LK - 1518 Truck Chassis with Cab	21	20
LS - 1518 Truck Chassis with Cab	3	1
L - 1521 Truck Chassis with Cab	88	124
Total Trucks	1,508	2,384

ARGENTINA - PRODUCTION 1982-1983 (continued)



Motor Vehicles by Manufacturer and Type

Make and Model	1982	1983
MERCEDES-BENZ (con't)		
LO - 608 Bus Chassis with Cab	68	41
LO - 608 Bus Chassis without Cab	40	36
LO - 1114 Bus Chassis without Cab	1,523	1,133
OC - 1214 Bus Chassis without Cab	577	52
OF - 1114 Bus Chassis without Cab	289	-
OF - 1214 Bus Chassis without Cab	-	113
OH - 1419 Bus Chassis without Cab	70	46
O - 170 Bus Chassis without Cab	98	46
Total Buses	2,665	1,467
Total Section C	4,173	3,851
RENAULT ARGENTINA S.A.	34,278	41,603
Renault 4 S	1,877	2,637
Renault 6 GTL	2,480	2,869
Renault 12 TL/GTL/TS St. Wagon	12,457	18,262
Renault 18 TS/TS St. Wagon/GTL	15,690	14,402
Renault 18 GTX/GTX St. Wagon /LX	1,214	3,433
Renault Feugo GTL	469	-
Torino Grand Routier	91	-
Torino ZX 2 door	34,278	41,603
Total Passenger Cars	34,278	41,603
Total Section A	34,278	41,603
SAAB-SCANIA ARGENTINA S.A.	388	676
L - 111/42 D/DS 11 Truck Chassis	44	-
L - 111/54 D/DS 11 Truck Chassis	(26)	-
LT - 111/42 DS 11 Truck Chassis	22	-
T - 112 H 4x2 Truck Chassis	147	265
T - 112 H 6x2 Truck Chassis	9	2
T - 112 E 6x4 Truck Chassis	16	52
R - 112 H 4x2 Truck Chassis	47	176
R - 112 H 6x2 Truck Chassis	17	49
Total Trucks	276	544
BR - 116 D/DS 11 Bus Chassis	112	114
K - 112 DS 3300 Bus Chassis	-	12
K - 112 DN 3300 Bus Chassis	-	6
Total Buses	112	132
Total Section C	388	676
SEVEL ARGENTINA S.A.	29,796	39,136
600	1,025	-
133 B	2	-
147 C	1,435	-
147 CL	2,255	1,623
147 CL 5	-	2,813
147 TR 5	-	1,374
147 Sorpasso	37	166
147 Sorpasso 5V	-	137
128 CL	3,037	4,847
Europa CL 5	4,875	992
Super Europa 1.3	-	6,370
Super Europa 1.5	-	1,233
Super Europa 1.5 Familiar	-	218
125 CL/CLO	1,471	-
504 GLS/GL/SL/GR/GR II	6,098	9,616
504 GLD Diesel	223	2
504 Familiar	548	286
505 GR/SR/SR II	7,495	7,919
Total Passenger Cars	28,501	37,596
125 Multicargo Pickup	1	-
504 Gas Pickup	654	1,183
504 Diesel Pickup	640	357
Total Utilities	1,295	1,540
Total Section A	29,796	39,136

ARGENTINA - PRODUCTION 1982-1983 (continued)

Motor Vehicles by Manufacturer and Type

Make and Model	1982	1983
VOLKSWAGEN ARGENTINA S.A.	12,855	17,408
Dodge 1500	2,215	-
Dodge 1500 Rural	679	-
VW 1500	5,547	9,941
VW 1500 Rural	528	1,679
VW Gacel	-	3,659
Total Passenger Cars	8,969	15,279
Total Section A	8,969	15,279
 VW Pickup	 727	 382
Total Pickups	727	382
 VW Van	 2,568	 1,373
VW Microbus	591	374
Total Utilities	3,159	1,747
Total Section B	3,886	2,129
 TOTAL PRODUCTION	 132,117	 159,175

S U M M A R Y

	1981	1982	1983	% Change 82/83
Section A	144,083	110,134	133,666	+21.4
Passenger Cars	139,428	106,886	128,260	+20.0
Utilities	4,655	3,248	5,406	+66.4
Section B	18,135	16,151	18,651	+15.5
Pickups	18,098	12,992	16,904	+30.1
Utilities	37	3,159	1,747	-44.7
Section C	10,145	5,832	6,858	+17.6
Trucks	6,541	3,029	5,208	+71.9
Passenger Cars	3,604	2,803	1,650	-41.1
TOTAL	172,363	132,117	159,175	+20.5

ASOCIACION DE FABRICAS DE AUTOMOTORES

ARGENTINA - EXPORTS 1959-1983



Motor Vehicles by Type

	Passenger Cars & Chassis	Trucks & Chassis	Buses & Chassis	Total
1959.....	-	1	-	1
1960.....	-	1	-	1
1961.....	2	-	-	2
1962.....	8	-	-	8
1963.....	27	6	-	33
1964.....	61	25	-	86
1965.....	71	17	-	88
1966.....	21	13	1	35
1967.....	30	27	1	58
1968.....	35	41	-	76
1969.....	308	114	37	459
1970.....	618	159	72	849
1971.....	1,145	664	23	1,832

I. N. D. E. C.

	Passenger Cars	Commercial*	Total
1972.....	1,676	1,817	3,493
1973.....	3,304	7,910	11,214
1974.....	7,157	8,286	15,443
1975.....	10,396	3,345	13,741
1976.....	10,599	2,843	13,442
1977.....	4,263	3,750	8,013
1978.....	1,060	2,928	3,988
1979.....	1,668	594	2,262
1980.....	3,438	169	3,607
1981.....	39	246	285
1982.....	2,243	991	3,234
1983.....	4,907	295	5,202

* After 1971 buses included with trucks.

ASOCIACION DE FABRICAS DE AUTOMOTORES



ARGENTINA - IMPORTS 1960-1983

Passenger Cars by Country of Origin

	United States	Germany	France	Italy	United Kingdom	Japan	Other Countries	Total
1960.....	844	1,928	104	49	39	-	287	3,251
1965.....	257	174	18	9	29	-	16	503
1966.....	185	218	25	9	10	-	15	462
1967.....	209	197	22	3	19	-	10	460
1968.....	273	145	17	6	10	-	4	455
1969.....	204	137	13	5	15	-	8	382
1970.....	93	94	7	3	12	-	2	211
1971.....	128	99	10	6	7	-	3	253
1972.....	88	155	9	7	20	-	65	344
1973.....	26	38	3	9	3	-	49	128
1974.....	64	85	13	11	7	-	13	193
1975.....	37	86	5	17	8	-	12	165
1976.....	43	143	10	23	6	-	9	234
1977.....	59	148	13	26	7	-	12	265
1978.....	78	205	13	38	11	-	8	353
1979.....	1,604	1,290	2,663	951	89	2,883	257	9,737
1980.....	1,290	3,665	7,781	1,274	524	21,180	3,954	39,668
1981.....	1,086	6,630	4,165	370	120	18,662	5,381	36,414
1982.....	34	387	515	15	-	2,881	341	4,173
1983 11 mos.	7	55	90	5	-	319	19	495

Commercial Vehicles by Country of Origin

1960.....	1,189	49	-	7	144	-	79	1,468
1965.....	10	119	-	14	16	-	314	473
1966*.....	92	94	4	208	2	-	470	870
1967*.....	63	319	6	188	41	-	564	1,181
1968*.....	126	201	1	32	10	-	109	479
1969*.....	105	140	12	96	12	-	170	535
1970*.....	74	75	5	4	5	-	85	248
1971*.....	86	49	3	43	22	-	22	225
1972*.....	24	4	3	-	2	-	11	44
1973*.....	12	2	1	2	-	-	72	89
1974*.....	13	-	-	-	-	-	33	46
1975*.....	57	-	1	2	1	-	230	291
1976*.....	12	-	10	-	6	-	36	64
1977*.....	38	3	5	-	19	-	8	73
1978*.....	41	15	-	10	15	-	24	105
1979*.....	506	11	3	11	28	771	206	1,536
1980*.....	11,085	12	30	213	249	13,695	3,096	28,380
1981*.....	5,777	47	26	86	64	13,147	4,329	23,476
1982*.....	88	3	2	1	-	870	68	1,032
1983 11 mos.	53	4	1	1	-	202	47	308

NOTE: Includes chassis.

* Includes special vehicles.

A.D.E.F.A.

ARGENTINA - IMPORTS 1960-1983



Motor Vehicles by Type

Year	PASSENGER CARS				TRUCKS				BUSES			
	Under 1,000 Kgs.	1,001-1,500 Kgs.	1,501-1,900 Kgs.	Total	Under 4 ton	Over 4 ton "No Identification"	Chassis	Total*	Complete	Chassis	Total	TOTAL
1966.....	106	19	337	462	24	759	32	870	1	183	184	1,516
1967.....	46	20	394	460	11	1,052	27	1,181	-	352	352	1,993
1968.....	28	103	324	455	9	353	7	479	-	151	151	1,085
1969.....	23	20	339	382	4	300	22	535	-	162	162	1,079
1970.....	10	-	201	211	1	138	1	248	-	89	89	548
1971.....	16	2	235	253	3	120	1	225	2	161	163	641
1972.....	11	1	332	344	6	23	-	44	-	12	12	400
1973.....	1	4	123	128	1	34	-	89	-	1	1	218
1974.....	9	2	182	193	-	5	-	46	1	-	1	240
1975.....	2	2	161	165	-	218	-	291	-	-	-	456
1976.....	2	-	232	234	13	2	-	64	-	1	1	299
1977.....	1	-	264	265	-	-	-	73	-	-	-	338
1978.....	-	-	353	353	-	36	-	105	-	-	-	458
1979.....	85	47	9,605	9,737	1,146	105	1	1,536	6	-	6	11,279
1980.....	1,996	212	37,460	39,668	27,501	318	1	28,380	262	51	313	68,361
1981.....	1,908	44	34,462	36,414	23,060	412	4	23,476	194	42	236	60,126
1982.....	2	2	4,169	4,173	955	77	-	1,032	131	3	134	5,339
1983.....	-	-	495	495	-	302	6	308	151	-	151	954

* Includes special vehicles.

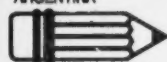
INDEC

Buses by Country of Origin

Year	United States	Germany	France	Italy	United Kingdom	Sweden	Japan	Other Countries	Total
1960.....	26	75	-	3	34	230	-	20	388
1965.....	-	5	-	-	62	53	-	11	131
1966.....	-	10	-	-	47	103	-	24	184
1967.....	2	27	-	19	61	132	-	111	352
1968.....	-	27	-	17	64	34	-	9	151
1969.....	-	4	-	23	-	88	-	47	162
1970.....	-	-	-	-	3	17	-	64	89
1971.....	-	1	1	16	5	140	-	-	163
1972.....	-	6	-	-	2	-	-	4	12
1973.....	-	-	-	-	-	-	-	1	1
1974.....	-	-	-	-	-	-	-	1	1
1975.....	-	-	-	-	-	-	-	-	-
1976.....	-	-	-	-	-	-	-	1	1
1977.....	-	-	-	-	-	-	-	-	-
1978.....	-	-	-	-	-	-	-	-	-
1979.....	1	-	-	-	-	-	5	-	6
1980.....	32	13	-	-	7	-	215	46	313
1981.....	49	5	-	-	-	24	135	23	236
1982.....	1	-	-	-	-	2	119	12	134
1983.....	-	-	-	-	-	-	150	1	151

NOTE: Includes chassis.

INDEC



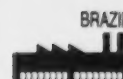
ARGENTINA - **TOTAL REGISTRATIONS 1946-1983**

Motor Vehicles by Type and Population

	<u>Passenger Cars</u>	<u>Commercial Vehicles</u>	<u>Buses</u>	<u>Total</u>	<u>Population as of Dec. 31</u>	<u>Persons Per Vehicles</u>
1946.....	269,792	140,702	9,945	420,439	15,787,174	37.5
1947.....	272,648	181,244	9,829	463,721	16,099,975	34.7
1948.....	304,445	194,591	9,620	508,656	16,521,060	32.5
1949.....	290,237	222,736	10,882	523,855	16,897,600	32.3
1950.....	318,124	227,957	11,389	557,470	17,275,000	31.0
1951.....	329,424	232,948	11,930	574,302	17,669,000	30.8
1952.....	336,086	238,614	12,332	587,032	18,030,000	30.7
1953.....	329,272	243,121	11,519	583,912	18,373,000	31.5
1954.....	312,098	240,305	11,685	564,088	18,718,000	33.2
1955.....	336,228	252,951	12,502	601,681	19,071,000	31.7
1956.....	346,895	264,019	13,218	624,132	19,432,000	31.1
1957.....	364,458	292,671	13,853	670,982	19,796,000	29.5
1958.....	389,624	313,878	13,811	717,313	20,152,000	28.1
1959.....	430,754	344,459	13,329	788,542	20,587,000	26.1
1960.....	473,517	377,722	14,297	865,536	20,010,539	23.1
1961.....	534,940	423,617	14,202	972,759	20,315,000	20.9
1962.....	624,328	469,975	15,626	1,109,929	20,625,000	18.6
1963.....	696,848	502,491	16,800	1,216,139	20,940,000	17.2
1964.....	805,694	553,452	19,050	1,378,196	21,260,000	15.4
1965.....	914,578	553,542	19,828	1,487,948	21,580,000	14.5
1966.....	1,030,698	599,341	21,780	1,651,819	21,910,000	13.3
1967.....	1,138,636	638,735	22,380	1,799,751	22,250,000	12.4
1968.....	1,271,533	678,617	28,755	1,978,905	22,600,000	11.4
1969.....	1,400,962	722,200	30,122	2,153,284	22,980,000	10.7
1970.....	1,481,947	761,576	25,894	2,269,417	23,364,431	10.3
1971.....	1,673,096	783,861	29,401	2,486,358	23,780,000	9.6
1972.....	1,860,080	847,000	31,748	2,738,828	24,205,000	8.8
1973.....	1,913,646	806,090	29,343	2,749,079	24,655,000	9.0
1974.....	2,140,453	892,535	31,967	3,064,955	25,120,000	8.2
1975.....	2,310,820	952,004	33,571	3,296,395	25,590,000	7.8
1976.....	2,473,860	993,197	35,370	3,502,427	26,050,000	7.4
1977.....	2,603,036	1,046,111	38,512	3,687,659	26,500,000	7.2
1978.....	2,790,686	1,064,588	41,824	3,897,098	26,980,000	6.9
1979.....	2,880,006	1,098,740	43,319	4,022,065	27,460,000	6.8
1980.....	3,112,065	1,169,705	47,123	4,328,893	27,947,446	6.5
1981.....	3,316,608	1,241,736	51,355	4,609,699	23,390,000	6.2
1982.....	3,486,523	1,289,199	53,950	4,829,672	23,840,000	6.0
1983.....	3,540,000	1,305,000	55,000	4,900,000	23,295,000	6.0

ASOCIACION DE FABRICAS DE AUTOMOTORES

BRAZIL - PRODUCTION 1957-1983



Motor Vehicles by Type

	PASSENGER CARS	LIGHT VEHICLES Multiple Usage	T R U C K S				BUSES		TOTAL
			Utility	Light	Medium	Heavy	Com- plete	Chas- sis	
1957...	-	1,656	9,164	1,217	14,886	3,121	-	498	30,542
1958...	2,189	9,165	14,273	4,684	25,518	4,496	366	292	60,983
1959...	11,963	18,508	18,083	7,900	35,013	3,340	750	557	96,114
1960...	37,818	24,446	19,514	9,576	35,529	4,262	1,045	851	133,041
1961...	54,978	30,153	17,621	12,339	25,935	2,943	1,101	514	145,584
1962...	74,887	35,445	22,247	18,935	36,107	2,363	630	297	191,194
1963...	86,024	36,638	13,432	14,067	20,366	2,485	426	753	174,191
1964...	97,768	34,917	11,853	14,675	19,873	2,376	552	1,693	183,707
1965...	103,415	35,252	9,496	12,065	19,982	2,671	704	1,602	185,187
1966...	120,119	37,909	14,426	17,067	29,047	3,252	1,035	1,719	224,574
1967...	132,027	38,361	8,140	15,028	26,783	1,778	1,080	2,221	225,418
1968...	160,654	41,268	7,257	21,823	39,341	2,466	1,627	4,037	278,473
1969...	234,928	42,395	5,176	21,937	36,694	2,740	1,519	4,130	349,519
1970...	249,920	93,751	4,674	25,256	34,862	3,526	1,326	2,732	416,047
1971...	342,214	95,545	5,635	29,386	33,979	4,887	1,351	3,041	516,038
1972...	408,712	100,114	5,405	39,383	44,863	5,290	1,872	3,346	608,985
1973...	456,077	143,952	6,149	51,999	58,651	6,239	2,033	4,035	729,135
1974...	515,680	192,953	6,693	59,673	65,763	9,494	2,785	5,438	858,479
1975...	524,203	247,919	6,918	61,951	67,608	11,079	3,673	6,454	929,805
1976...	526,943	300,317	5,868	56,390	69,026	14,868	4,237	7,820	985,469
1977*..	463,897	307,712	1,711	30,729	75,057	26,281	4,410	9,445	919,242
1978*..	535,442	384,451	3,734	37,973	72,359	13,944	4,396	9,898	1,062,197
1979*..	547,830	413,675	5,770	54,808	79,230	13,821	3,097	9,735	1,127,966
1980*..	600,706	376,991	5,631	65,364	80,795	21,254	3,603	10,863	1,165,207
1981*..	406,004	215,069	2,856	66,164	59,636	16,715	3,335	10,057	779,836
1982*..	474,692	243,616	3,100	82,593	37,761	8,950	2,396	7,485	860,593
1983*..	576,356	196,020	1,636	80,569	30,954	4,549	1,063	5,135	896,282

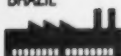
* Includes 38,536 CKD Units for 1977, 52,250 for 1978, 3,724 for 1979, 5,936 for 1980, 4,398 for 1981, 5,640 for 1982, and 6,033 for 1983.

ASSOCIATION DE FABRICAS DE AUTOMOTORES

Motor Vehicles by Manufacturer

	1976	1977	1978	1979	1980	1981	1982	1983
Agrale.....	-	-	-	-	-	-	199	298
Chrysler.....	27,831	21,970	16,954	16,974	14,245	-	-	-
Cummins.....	182	-	-	-	-	-	-	-
Fabrica Naz. de Motores....	9,597	-	-	-	-	-	-	-
Farus.....	-	-	-	-	-	-	163	66
Fiat S.A.....	8,350	65,052	97,302	129,321	160,217	129,421	164,675	146,025
Fiat Diesel.....	-	12,911	8,292	5,545	4,757	3,803	914	456
Ford.....	171,931	130,197	156,727	170,875	165,456	125,843	144,431	166,101
General Motors.....	181,144	153,836	194,736	207,682	231,557	155,539	180,083	207,544
Gurgel.....	-	-	-	1,675	1,955	1,145	1,148	1,181
Mercedes-Benz.....	49,817	52,957	58,776	58,943	60,030	48,899	32,721	22,255
Puma Veiculos & Motores....	1,912	2,898	3,390	3,609	3,113	823	502	241
Scania.....	4,571	4,534	3,748	3,363	4,481	3,585	3,327	2,289
Santa Matilde.....	-	-	-	150	147	57	48	44
Toyota.....	1,498	2,695	3,669	4,105	4,310	4,070	2,705	2,500
Volkswagen.....	529,636	472,192	518,603	525,703	514,237	295,303	324,133	341,354
Volkswagen Cam.....	-	-	-	-	-	9,657	3,618	4,085
Volvo.....	-	-	-	21	702	1,691	1,926	1,843
TOTAL.....	985,469	919,242	1,062,197	1,127,966	1,165,207	779,836	860,593	896,282

SECRETARIA TECNICA DO GEIA



BRAZIL - PRODUCTION 1983

Motor Vehicles by Manufacturer and Type

Manufacturers Makes and Models	1983 Units	Manufacturers Makes and Models	1983 Units
AGRALE	298	FIAT DIESEL (con't)	
Small Delivery Trucks.....	183	Medium Heavy Trucks.....	98
TX - 1100 Diesel.....	31	F 140.....	66
TX - 1200 Alcohol.....	152	F 140 W3.....	24
Trucks.....	115	F 140 (CKD).....	8
TX - 1600 Diesel.....	115	Heavy Trucks.....	201
CIA INDUSTRIAL	44	F 190 H.....	73
Passenger Cars.....	44	F 190 Turbo.....	128
SM 41 Gasoline.....	26	Bus Chassis.....	13
SM 41 Alcohol.....	18	F 80 OD.....	5
FARUS IND. DE	66	F 140 OD (CKD).....	8
Passenger Cars.....	66	FORD	166,101
ML 929 Gasoline.....	64	Passenger Cars.....	105,339
ML 929 Alcohol.....	2	Landau Gasoline.....	93
FIAT AUTOMOBILES	146,213	Corcel II Gasoline.....	1,154
Passenger Cars.....	14,566	Del Rey Gasoline.....	2,335
Alfa Romeo Gasoline.....	626	Escort Gasoline.....	4,292
Oggi Gasoline.....	726	Landau Alcohol.....	32
Alfa Romeo Alcohol.....	83	Corcel II Alcohol.....	26,296
Oggi Alcohol.....	13,131	Del Rey Alcohol.....	37,459
Light Vehicles Multiple Usage....	101,467	Escort Alcohol.....	23,886
147 C Gasoline.....	1,105	Corcel II (CKD).....	2,784
Spazio Gasoline.....	17,221	Del Rey (CKD).....	6,720
Panorama Gasoline.....	4,546	Escort (CKD).....	288
Furgao Gasoline.....	32	Light Truck Multiple Usage.....	29,456
147 C Alcohol.....	18,078	Belina II Gasoline.....	888
Spazio Alcohol.....	19,825	Scala Gasoline.....	42
Panorama Alcohol.....	10,682	Belina II Alcohol.....	24,299
Furgao Alcohol.....	816	Scala Alcohol.....	3,651
Spazio Diesel.....	9,903	Belina (CKD).....	576
Panorama Diesel.....	7,163	Utilities.....	405
147 (CKD).....	11,904	Jeep Gasoline.....	309
Panorama (CKD).....	192	Jeep Alcohol.....	96
Small Delivery Light Trucks.....	30,180	Small Delivery Light Trucks.....	22,457
Pickup Gasoline.....	244	Van Gasoline.....	203
Fiorino Gasoline.....	8,872	Pampa Gasoline.....	627
Pickup Alcohol.....	3,329	F 75 Gasoline.....	147
Fiorino Alcohol.....	1,384	F 100 Gasoline.....	166
Pickup Diesel.....	923	Van Alcohol.....	115
Fiorino Diesel.....	15,428	Pampa Alcohol.....	7,128
FIAT DIESEL	456	F 75 Alcohol.....	169
Trucks.....	443	F 100 Alcohol.....	3,268
Medium Trucks.....	144	F 1000 Diesel.....	10,634
F 80.....	140	Trucks.....	8,405
F 120.....	4	Light Trucks.....	6,204
		F 2000.....	368
		F 4000.....	5,572
		F 5500 (CKD).....	264

BRAZIL - PRODUCTION 1983 (continued)



Motor Vehicles by Manufacturer and Type

Manufacturers Makes and Models	1983 Units	Manufacturers Makes and Models	1983 Units
FORD (con't)		GENERAL MOTORS Small Delivery Trucks (con't)	
Medium Trucks.....	1,351	248 N Diesel.....	1,586
F 11000.....	1,351	251 N Diesel.....	21
Medium Heavy Trucks.....	850	253 N Diesel.....	72
F 13000.....	681	254 N Diesel.....	360
F 21000.....	42	143 Alcohol.....	5
F 22000.....	127	144 Alcohol.....	2,822
Bus Chassis.....	39	148 Alcohol.....	630
FB 4000.....	39	243 Alcohol.....	24
		244 Alcohol.....	199
		251 Alcohol.....	28
GENERAL MOTORS	207,544	253 Alcohol.....	105
Passenger Cars.....	167,389	254 Alcohol.....	144
Chevette Gasoline.....	10,244	Pickup Chevette (CKD).....	504
Opala Gasoline.....	984	242 N Diesel.....	1
Comodoro Gasoline.....	1,766	243 N (CKD).....	24
Diplomata Gasoline.....	1,307	Chevy 500 Gasoline.....	77
Monza Gasoline.....	8,294	Chevy 500 Alcohol.....	2,328
Chevette Alcohol.....	69,803	Trucks.....	2,171
Opala Alcohol.....	4,450	Medium Trucks.....	1,894
Comodoro Alcohol.....	6,988	C 60 Gasoline.....	204
Diplomata Alcohol.....	1,762	A 60 Alcohol.....	444
Monza Alcohol.....	48,375	D 60 Diesel.....	1,246
Chevette (CKD).....	13,416	Medium Heavy Trucks.....	277
Light Trucks Multiple Usage.....	20,273	D 70 Diesel.....	145
Marajo Gasoline.....	1,276	D 80 Diesel.....	15
Caravan Gasoline.....	448	A 70 Alcohol.....	117
Caravan Comodoro Gasoline.....	1,440	Bus Chassis.....	1
Caravan Ambulance Gasoline.....	51	D 60 Diesel.....	1
Veraneio Gasoline.....	221		
Veraneio Ambulance Gasoline.....	59	GURGEL	1,181
Marajo Alcohol.....	6,167	Passenger Cars.....	37
Caravan Alcohol.....	3,103	XEF Gasoline.....	18
Caravan Comodoro Alcohol.....	5,851	XEF Alcohol.....	19
Caravan Ambulance Alcohol.....	168	Utility.....	955
Veraneio Alcohol.....	532	X - 12 Lona.....	331
Veraneio Ambulance Alcohol.....	117	X - 12 TR.....	257
Marajo (CKD).....	840	X - 12 Caribe.....	33
Small Delivery Trucks.....	17,710	X - 12 M.....	1
242 Alcohol.....	2	X - 12 RM.....	1
144 E/G.....	726	X - 12 Lona Alcohol.....	181
148 Gasoline.....	215	X - 12 TR Alcohol.....	148
244 Gasoline.....	15	X - 12 Caribe Alcohol.....	1
252 Gasoline.....	1	X - 12 RM Alcohol.....	1
253 Gasoline.....	5	X - 15 TR Alcohol.....	1
254 Gasoline.....	19		
243 N Diesel.....	42		
244 N Diesel.....	7,753		
143 Gasoline.....	2		



BRAZIL - PRODUCTION 1983 (continued)

Motor Vehicles by Manufacturer and Type

Manufacturers Makes and Models		1983 Units	Manufacturers Makes and Models		1983 Units
GURGEL (con't)			MERCEDES-BENZ Heavy Trucks (con't)		
Small Delivery Trucks.....		189	LS 1924.....		4
G - 15 LCS.....		17	LS 1929.....		629
G - 15 LCD.....		14	L 2219.....		228
G - 15 Ambulance.....		2	LK 2219.....		18
G - 800 CS.....		17	LB 2219.....		36
G - 800 CD.....		59	Buses.....		5,197
G - 15 LCS Alcohol.....		11	Buses Complete.....		811
G - 15 LCD Alcohol.....		7	O - 364 (101/111) City.....		511
G - 15 Ambulance Alcohol.....		1	O - 364 (152/163) Intercity....		110
G - 800 CS Alcohol.....		18	O - 364 (173) Road.....		189
G - 800 CD Alcohol.....		35	O - 364 (101) (CKD).....		1
E - 500 Electrical Tractor.....		8	Bus Platforms.....		340
MERCEDES-BENZ		22,255	O - 364 (101/111).....		45
Trucks.....		17,058	O - 364 (152).....		1
Light Trucks.....		3,433	O - 364 (173).....		294
L 608.....		3,403	Bus Chassis.....		4,046
Medium Trucks.....		5,630	LO - 608.....		384
L 1113.....		4,038	LO - 1113.....		18
LK 1113.....		418	LO - 1116.....		15
L 1116.....		10	OF - 113.....		2,107
L 1113 (CKD).....		324	OF - 1313.....		1,248
L 1116 (CKD).....		840	OH - 1313.....		31
Medium Heavy Trucks.....		6,818	OH - 1316.....		8
L 1313.....		1,539	OH - 1517.....		59
LK 1313.....		217	OH - 1419.....		8
L 1317.....		2	OH - 1113 (CKD).....		124
LA 1313.....		176	OH - 1316 (CKD).....		43
LAK 1313.....		28	OF - 1113 (CKD).....		1
L 1316.....		678	PUMA IND. DE VEICULOS		241
LK 1316.....		5	Passenger Cars.....		199
L 1513.....		1,078	GTC Gasoline.....		59
LK 1513.....		120	GTI Gasoline.....		23
L 1516.....		1,011	GTB Gasoline.....		67
LK 1516.....		19	GTC Alcohol.....		22
L 2013.....		244	GTI Alcohol.....		3
L 2213.....		490	GTB Alcohol.....		6
LK 2213.....		22	P 018 Gasoline.....		10
LB 2213.....		16	Dacon.....		9
L 2216.....		153	Light Trucks.....		42
LK 2216.....		2	4T Diesel.....		40
LB 2216.....		8	4T Alcohol.....		1
L 2213 Alcohol.....		314	6T Diesel.....		1
L 1316 (CKD).....		684	SAAB-SCANIA		2,289
L 1317 (CKD).....		12	Trucks.....		1,731
Heavy Trucks.....		1,207			
L 1519.....		94			
LK 1519.....		10			
LS 1519.....		188			

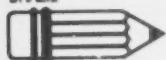
BRAZIL - PRODUCTION 1983 (continued)



Motor Vehicles by Manufacturer and Type

Manufacturers Makes and Models	1983 Units	Manufacturers Makes and Models	1983 Units
SAAB-SCANIA (con't)		VOLKSWAGEN Light Trucks Multiple Usage (con't)	
Heavy Trucks.....	1,620	GOL Furgao Gasoline.....	245
T 112 MA 4x2.....	250	Furgao Gasoline.....	465
T 112 H 4x2.....	994	Ambulance Gasoline.....	122
T 112 H 6x2.....	2	Parati Alcohol.....	20,581
R 112 MA 4x2.....	115	Kombi Alcohol.....	7,678
R 112 H 4x2.....	90	GOL Furgao Alcohol.....	580
R 142 MA 4x2.....	91	Furgao Alcohol.....	3,476
T 142 H 4x2.....	78	Ambulance Alcohol.....	451
Extra Heavy Trucks.....	111	Furgao Diesel.....	2,356
T 112 E 6x4.....	60	Kombi (CKD).....	888
T 142 E 6x4.....	4	Furgao (CKD).....	1,908
R 112 E 6x4.....	47	Small Delivery Trucks.....	7,837
Bus Chassis.....	556	Saveiro Gasoline.....	176
B 111.....	51	Pickup Gasoline.....	264
BR 116.....	223	Pickup CD Gasoline.....	207
K 112.....	219	Saveiro Alcohol.....	4,598
S 112.....	55	Pickup Alcohol.....	745
S 112 Truck Tractor.....	10	Pickup CD Alcohol.....	404
		Pickup Diesel.....	623
		Pickup CD Diesel.....	484
		Pickup (CKD).....	336
TOYOTA	2,500	VOLKSWAGEN TRUCKS LTD	4,077
Light Trucks Multiple Usage.....	202	Light Trucks.....	1,465
OJ 50 LVB.....	202	6 - 80.....	277
Utility.....	276	6 - 90.....	977
OJ 50 L.....	58	6 - 140.....	8
OH 50 LV.....	218	D - 400.....	203
Small Delivery Trucks.....	2,022	Medium Trucks.....	563
OJ 55 LPB.....	594	11 - 13C.....	559
OJ 55 LPB 3.....	193	D 700.....	4
OJ 55 LPB L.....	86	Heavy Trucks.....	2,049
OJ 55 LPB L 3.....	1,129	13 - 130.....	773
OJ 55 LP2 BL.....	20	D 900 Diesel.....	2
		D 1400 TD Diesel.....	81
VOLKSWAGEN	341,354	E 13 Alcohol.....	498
Passenger Cars.....	288,728	E 21 Alcohol.....	695
Fusca Gasoline.....	14,449		
Sedan 1500 Gasoline.....	55	VOLVO	1,843
Sedan 1600 Gasoline.....	953	Trucks.....	1,445
GOL Gasoline.....	4,894	Heavy Trucks.....	857
Voyage Gasoline.....	6,845	N 10 4x2.....	565
Passat Gasoline.....	33,494	N 12 4x2.....	292
Fusca Alcohol.....	50,334	Extra Heavy Trucks.....	588
GOL Alcohol.....	66,016	N 10 6x4.....	571
Voyage Alcohol.....	55,617	N 12 6x4.....	17
Passat Alcohol.....	32,479	Bus Chassis.....	398
Sedan 1300 (CKD).....	1,128	B 58 Road.....	246
Sedan 1500 (CKD).....	11,016	B 58 City.....	120
Voyage (CKD).....	8,664	B 58 Truck Tractor.....	32
Passat (CKD).....	2,688		
GOL (CKD).....	96		
Light Trucks Multiple Usage.....	44,789		
Parati Gasoline.....	1,469		
Kombi Gasoline.....	4,570		

MERCEDES-BENZ

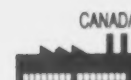


BRAZIL - SALES 1980-1983

Motor Vehicles by Type and Manufacturer

	1980	1981	1982	1983
PASSENGER CARS				
Chrysler.....	6,294	-	-	-
Carus.....	-	-	157	66
Fiat Automoveis.....	2,034	948	852	12,939
Ford Brazil.....	81,870	66,956	73,121	91,663
General Motors.....	137,621	80,299	120,958	151,007
Gurgel.....	-	-	1	24
Puma.....	2,361	519	353	198
Santa Matilde.....	147	57	48	44
Volkswagen do Brazil.....	287,961	183,990	236,898	230,668
Volkswagen Caminhoes.....	-	1,274	191	72
Total.....	518,288	334,043	432,582	486,681
LIGHT VEHICLES MULTIPLE USAGE				
Fiat Automoveis.....	107,884	47,028	58,717	52,929
Ford Brazil.....	38,693	18,970	24,632	28,941
General Motors.....	33,645	27,797	29,091	19,502
Toyota.....	340	388	309	188
Volkswagen do Brazil.....	124,177	39,022	39,421	42,183
Total.....	304,739	133,205	152,170	143,743
COMMERCIAL VEHICLES				
<u>Four Wheel Drive</u>				
Gurgel.....	1,175	581	863	854
Ford Brazil.....	2,580	1,006	1,448	318
Toyota.....	272	289	342	267
Total.....	4,027	1,876	2,653	1,439
<u>Light Trucks</u>				
Ford Brazil.....	13,206	8,788	19,775	22,210
General Motors.....	28,378	19,873	16,014	16,815
Volkswagen do Brazil.....	3,660	7,053	10,361	8,718
Fiat Automoveis.....	10,752	7,239	6,042	5,786
Toyota.....	3,408	3,124	1,977	2,037
Gurgel.....	338	332	238	186
Agrale.....	-	-	180	164
Total.....	59,742	46,409	54,587	55,916
<u>Medium/Heavy Trucks</u>				
Mercedes-Benz.....	36,468	28,183	20,870	16,957
Ford Brazil.....	23,467	13,917	9,978	7,844
Volkswagen Caminhoes.....	-	3,195	3,234	3,876
General Motors.....	12,638	6,419	3,291	2,237
Saab-Scania.....	2,823	2,230	2,137	1,907
Volvo.....	64	458	771	1,049
Fiat Diesel.....	3,229	1,439	922	568
Agrale.....	-	-	-	93
Puma.....	362	97	53	42
Chrysler.....	2,882	-	-	-
Total.....	81,933	55,938	41,256	34,573
<u>Buses</u>				
Mercedes-Benz.....	10,724	8,414	6,973	5,608
Saab-Scania.....	478	460	552	531
Volvo.....	298	279	397	392
Ford Brazil.....	-	-	97	33
Fiat Diesel.....	25	18	23	11
General Motors.....	7	8	1	-
Puma.....	-	-	2	-
Total.....	11,532	9,179	8,045	6,575
Total Commercial Vehicles...	157,234	113,402	106,541	98,503
ANFAVEA				

CANADA - PRODUCTION 1951-1983



Motor Vehicles by Type

	<u>Passenger Cars</u>	<u>Trucks and Buses</u>	<u>Total</u>
1951.....	282,714	132,706	415,420
1952.....	283,275	150,827	434,102
1953.....	364,970	121,079	486,049
1954.....	283,945	68,164	352,109
1955.....	374,602	77,512	452,114
1956.....	374,727	96,623	471,350
1957.....	340,381	73,196	413,577
1958.....	297,373	59,045	356,418
1959.....	301,435	66,504	367,939
1960.....	325,785	71,954	397,739
1961.....	323,638	63,285	386,923
1962.....	424,581	80,606	505,187
1963.....	532,243	99,113	631,356
1964.....	559,603	111,387	670,990
1965.....	706,810	139,799	846,609
1966.....	684,547	187,667	872,214
1967.....	708,281	211,227	919,508
1968.....	889,386	260,832	1,150,218
1969.....	1,025,994	300,484	1,326,478
1970.....	923,437	236,067	1,159,504
1971.....	1,083,201	263,564	1,346,765
1972.....	1,135,702	294,382	1,430,084
1973.....	1,216,508	331,799	1,548,307
1974.....	1,171,730	353,852	1,525,582
1975.....	1,027,242	357,895	1,385,137
1976.....	1,119,005	408,847	1,527,852
1977.....	1,120,157	570,927	1,691,084
1978.....	1,107,874	634,092	1,741,966
1979.....	960,614	625,624	1,586,238
1980.....	820,114	503,885	1,323,999
1981.....	796,378	492,853	1,289,231
1982.....	807,645	468,395	1,276,040
1983.....	970,933	554,327	1,525,260

STATISTICS CANADA



CANADA - PRODUCTION 1975-1983

Motor Vehicles by Manufacturer

	1975	1976	1977	1978	1979	1980	1981	1982	1983
PASSENGER CARS									
American Motors.....	48,373	43,191	41,717	26,286	-	3,077	37,491	30,341	29,448
Chrysler.....	261,265	245,332	214,808	160,085	134,086	71,530	69,149	149,434	105,853
Ford Motor Co.....	324,783	371,305	376,785	377,172	286,416	249,876	209,494	283,059	284,549
General Motors Corp....	406,323	476,961	522,291	571,683	558,405	512,330	478,389	334,646	538,639
Volvo.....	13,337	9,487	6,826	8,199	8,766	9,964	8,594	10,165	10,378
TOTAL PASSENGER CARS...	1,054,081	1,146,276	1,162,427	1,143,425	987,673	846,777	803,117	807,645	968,867
TRUCKS									
Chrysler Corp.....	24,714	84,272	117,260	95,415	60,872	53,698	80,005	95,317	139,189
Ford Motor Co.....	153,763	162,848	212,582	252,313	214,423	186,111	145,310	132,531	144,147
General Motors Corp....	188,665	235,687	256,351	283,142	288,788	254,640	277,698	227,277	263,567
International.....	14,825	13,507	19,862	19,325	20,153	16,441	12,148	10,947	5,687
JEEP.....	-	-	-	17,881	51,925	11,825	-	-	-
Freightliner.....	1,557	1,911	2,392	3,457	3,978	2,736	2,191	637	681
Mack.....	4,015	2,335	4,009	3,534	3,849	2,071	2,311	796	835
PACCAR (Kenworth).....	-	-	-	-	-	-	-	661	844
Western Star.....	-	-	-	-	-	-	-	641	596
TOTAL TRUCKS.....	387,539	500,560	612,456	675,067	643,988	527,522	519,663	468,807	555,546
TOTAL MOTOR VEHICLES...	1,441,620	1,646,836	1,774,883	1,818,492	1,631,661	1,374,299	1,322,780	1,276,452	1,524,413

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - PRODUCTION 1983



Motor Vehicles by Manufacturer and Type

<u>Manufacturers</u>	<u>1983 Units</u>
Concord.....	5,846
Eagle.....	20,231
SX4.....	2,678
Spirit.....	693
AMERICAN MOTORS CORP.....	29,448
Cordoba.....	9,104
Mirada.....	2,977
Diplomat.....	20,888
5th Avenue.....	39,608
Caravelle.....	15,015
New Yorker (E).....	17,329
Imperial.....	932
Total Passenger Cars.....	105,853
Total Trucks.....	139,189
CHRYSLER CORP.....	245,042
EXP.....	11,144
Escort.....	53,587
Mustang.....	1,800
Tempo.....	109,817
LTD.....	5,482
Crown Victoria.....	31,146
LN7.....	1,921
Lynx.....	15,937
Topaz.....	40,718
Grand Marquis.....	11,190
Marquis.....	1,807
Total Passenger Cars.....	284,549
Total Trucks.....	144,147
FORD MOTOR CO.....	428,696
Celebrity.....	49,263
Chevrolet.....	181,830
Grand Prix.....	56,541
Lemans/Bonneville.....	45,153
Pontiac.....	35,576
6000.....	113,598
Cutlass.....	56,678
Total Passenger Cars.....	538,639
Total Trucks.....	263,567
GENERAL MOTORS CORP.....	802,206
FREIGHTLINER.....	681
INTERNATIONAL HARVESTER CO.....	5,687
MACK TRUCKS, INC.....	835
PACCAR (KENWORTH).....	844
VOLVO.....	10,378
WESTERN STAR.....	596
TOTAL PASSENGER CARS.....	968,867
TOTAL TRUCKS.....	555,546
TOTAL MOTOR VEHICLES.....	1,524,413

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - EXPORTS 1953-1983

Motor Vehicles by Type

	Passenger Cars	Motor Trucks*	Total	EXPORTS TO U.S.A.		
				Passenger Cars New	Motor Trucks*	Total
1953.....	27,977	17,245	45,222	27	157	184
1954.....	7,321	3,672	10,993	8	124	132
1955.....	11,933	6,498	18,431	5	131	136
1956.....	14,122	4,912	19,034	27	3	30
1957.....	16,244	3,876	20,120	39	69	108
1958.....	13,409	3,025	16,434	52	4	56
1959.....	9,761	2,002	11,763	87	25	112
1960.....	17,184	3,436	20,620	179	8	187
1961.....	9,495	2,945	12,440	175	18	193
1962.....	11,874	3,592	15,466	150	986	1,136
1963.....	15,514	7,269	22,783	319	3,185	3,504
1964.....	38,277	13,632	51,909	10,950	8,144	19,094
1965.....	77,879	25,568	103,447	31,692	19,454	51,146
1966.....	189,549	108,317	297,866	146,794	96,412	243,206
1967.....	342,404	201,426	543,830	310,974	185,930	496,904
1968.....	522,123	280,850	802,973	472,508	258,947	731,455
1969.....	714,551	409,729	1,124,280	676,137	389,810	1,065,947
1970**....	733,218	195,625	928,843	696,630	164,036	860,666
1971.....	822,265	198,146	1,020,411	758,530	163,642	922,172
1972.....	874,512	227,952	1,102,464	843,192	207,407	1,050,599
1973.....	892,330	230,481	1,122,810	874,226	218,144	1,092,370
1974.....	840,803	222,494	1,063,297	810,039	197,738	1,007,777
1975.....	777,374	228,266	1,005,640	723,083	196,354	919,437
1976.....	877,645	310,415	1,188,060	812,831	271,540	1,084,371
1977.....	918,441	398,501	1,316,942	834,747	355,002	1,189,749
1978.....	873,701	452,676	1,326,377	783,755	413,608	1,197,363
1979.....	650,894	392,729	1,043,623	590,242	371,704	961,946
1980.....	613,365	325,129	938,494	549,974	295,922	845,896
1981.....	565,842	331,688	897,530	523,831	316,819	840,650
1982.....	703,689	400,887	1,104,576	684,493	387,648	1,072,141
1983.....	866,604	496,762	1,363,366	854,456	400,171	1,254,627

* Motor Trucks include: New motor trucks, motor omnibuses and other motor vehicles.

** Export data revised in 1970 to exclude snowmobiles.

STATISTICS CANADA

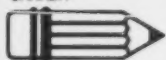
CANADA - IMPORTS 1953-1983



Motor Vehicles by Type

				IMPORTS FROM U.S.A.		
	Passenger Cars	Motor Trucks	Total	Passenger Cars	Motor Trucks	Total
1953.....	53,179	6,877	60,056	23,501	4,124	27,625
1954.....	38,509	6,663	45,172	17,954	4,086	22,040
1955.....	48,546	11,410	59,956	27,392	7,707	35,099
1956.....	76,200	15,038	91,238	38,799	10,572	49,371
1957.....	70,796	10,834	81,630	17,374	6,321	23,695
1958.....	104,195	11,029	115,224	17,761	5,991	23,752
1959.....	153,932	14,263	168,195	24,533	6,996	31,529
1960.....	170,653	11,907	182,560	27,841	5,843	33,684
1961.....	106,865	12,304	119,169	16,574	7,540	24,114
1962.....	94,655	8,397	103,052	17,878	5,622	23,500
1963.....	59,634	6,462	66,096	7,372	4,428	11,800
1964.....	92,490	4,851	97,341	15,138	3,331	18,469
1965.....	136,496	8,884	145,380	46,108	7,547	53,655
1966.....	188,667	18,274	206,941	114,748	16,834	131,582
1967.....	313,692	40,305	353,997	238,628	38,128	276,756
1968.....	436,964	66,067	503,031	308,359	57,277	365,636
1969.....	457,670	90,975	548,645	291,359	78,716	370,075
1970.....	404,863	66,251	471,114	252,378	56,712	309,090
1971.....	579,595	85,891	665,486	391,813	80,183	471,996
1972.....	629,198	123,500	752,698	395,319	101,764	497,083
1973.....	630,180	143,790	773,970	474,841	127,070	601,911
1974.....	664,841	203,451	868,292	495,075	179,934	675,009
1975.....	679,193	158,793	837,986	551,965	144,950	696,915
1976.....	747,162	157,071	904,233	568,675	141,790	710,465
1977.....	754,206	158,092	912,298	584,217	142,159	726,376
1978.....	742,044	156,634	898,678	549,755	139,812	689,567
1979.....	707,120	180,573	887,693	589,384	167,138	756,522
1980.....	701,838	111,819	813,657	495,130	86,864	581,994
1981.....	724,158	143,541	867,699	472,741	88,763	561,504
1982.....	542,220	141,491	683,711	333,552	67,390	400,942
1983.....	744,262	118,560	862,822	532,364	84,567	616,931

STATISTICS CANADA



CANADA - SALES 1904-1983

Motor Vehicle Retail Sales by Type

<u>Year</u>	<u>Passenger Cars</u>	<u>Commercial Vehicles</u>	<u>Total</u>
1904-1921*.....	N.A.	N.A.	553,048
1922-1931*.....	1,115,807	160,079	1,275,886
1932-1941.....	800,732	207,581	1,008,313
1942-1951.....	1,210,461	534,002	1,744,463
1952-1960.....	3,388,563	751,849	4,140,412
1961.....	437,319	74,160	511,479
1962.....	502,565	82,645	585,210
1963.....	557,787	97,202	654,989
1964.....	616,759	109,720	726,479
1965.....	708,716	122,279	830,995
1966.....	694,820	132,611	827,431
1967.....	679,435	135,872	815,307
1968.....	741,915	147,538	889,453
1969.....	760,803	156,702	917,505
1970.....	640,360	133,881	774,241
1971.....	780,762	159,570	940,332
1972.....	858,959	206,662	1,065,621
1973.....	970,828	255,870	1,226,698
1974.....	942,797	306,507	1,249,304
1975.....	989,280	327,349	1,316,629
1976.....	946,488	344,975	1,291,463
1977.....	991,398	353,561	1,344,959
1978.....	988,890	377,654	1,366,544
1979.....	1,003,008	393,394	1,396,402
1980.....	932,060	331,747	1,263,807
1981.....	904,195	286,687	1,190,882
1982.....	713,481	207,421	920,902
1983.....	843,318	237,770	1,081,088

N.A. - Not available.

* 1904-1931 figures are assumed consumption, retail sales were not reported.

STATISTICS CANADA

CANADA - SALES 1946-1983



Passenger Car Retail Sales by Months

	Jan.	Feb.	Mar.	Apr.	May	June	July	Aug.	Sept.	Oct.	Nov.	Dec.	TOTAL
1946.....	1,102	1,609	4,734	5,947	7,919	8,759	8,451	6,121	7,026	7,683	9,537	8,854	77,742
1947.....	9,175	10,883	12,329	12,299	12,678	14,592	14,763	12,038	16,336	15,365	15,422	12,925	159,205
1948.....	9,316	8,103	13,540	11,725	10,963	12,855	10,296	9,656	13,278	15,060	15,628	15,235	165,655
1949.....	6,537	8,833	17,401	20,764	19,692	20,035	22,057	13,083	20,487	22,548	14,260	16,621	202,318
1950.....	21,107	23,729	27,626	28,258	30,436	35,231	33,003	23,556	28,216	26,262	24,832	22,647	324,903
1951.....	26,085	33,687	38,036	34,947	25,831	23,033	20,709	14,477	18,582	13,590	13,774	12,935	275,686
1952.....	13,777	17,986	23,088	29,936	37,690	32,876	29,262	18,275	22,339	24,444	23,207	19,215	292,095
1953.....	23,142	30,282	39,607	43,519	40,783	37,227	34,594	22,016	22,493	24,823	21,236	19,448	359,172
1954.....	18,527	23,788	36,459	39,221	36,098	31,898	28,018	21,568	23,216	15,994	16,306	19,453	310,566
1955.....	17,810	22,084	30,937	46,002	52,279	45,923	40,000	33,450	24,939	26,135	23,594	23,809	386,962
1956.....	16,864	23,290	36,556	49,757	53,870	49,054	42,227	34,229	25,899	25,853	25,266	25,368	408,233
1957.....	26,694	26,579	38,570	46,315	45,353	38,275	35,593	31,863	26,303	20,973	22,345	23,160	382,023
1958.....	26,490	27,462	34,901	43,063	39,832	38,699	34,984	25,565	21,869	27,902	26,752	29,204	376,723
1959.....	27,546	31,362	41,327	50,560	47,711	48,599	36,463	30,987	25,555	32,400	29,010	23,518	425,038
1960.....	27,279	34,257	43,348	50,125	50,789	50,747	33,920	29,265	26,173	33,473	36,603	31,792	447,771
1961.....	27,505	30,277	38,916	44,210	50,438	46,040	39,492	21,139	23,552	31,550	42,574	31,626	437,319
1962.....	36,295	33,497	50,572	54,995	65,275	52,162	38,861	28,312	19,348	40,912	43,339	38,997	502,565
1963.....	36,904	39,143	47,817	63,538	64,047	58,754	41,124	29,142	28,121	50,160	54,622	46,415	557,787
1964.....	44,721	46,713	60,512	68,102	70,455	63,360	50,266	37,415	38,332	51,433	46,428	39,022	616,759
1965.....	43,922	47,203	65,954	75,765	76,897	73,914	55,388	47,777	36,927	59,925	64,703	60,341	708,716
1966.....	47,767	51,066	79,882	66,184	63,520	65,408	51,038	51,419	44,443	58,213	59,897	55,983	694,820
1967.....	45,475	45,276	68,381	65,852	81,259	75,157	47,889	45,882	43,556	55,609	55,065	50,094	679,495
1968.....	48,928	50,165	67,145	66,549	81,060	70,326	61,478	53,728	47,382	73,526	64,119	57,509	741,915
1969.....	51,137	57,465	71,277	77,176	78,168	72,407	56,258	45,768	62,185	73,314	64,470	51,178	760,803
1970.....	40,480	41,762	58,806	64,517	67,217	68,693	53,491	43,912	48,295	66,611	47,646	38,930	640,360
1971.....	34,626	46,263	69,277	81,273	84,888	78,487	61,205	50,504	66,639	81,466	69,927	56,207	780,762
1972.....	46,028	54,519	73,862	77,971	103,483	90,342	65,536	57,657	62,264	90,972	78,166	58,159	858,959
1973.....	58,462	67,292	104,081	104,782	104,071	99,697	72,366	66,943	66,004	90,965	78,259	57,906	970,828
1974.....	66,167	66,651	79,274	94,013	115,752	97,908	84,788	77,473	63,862	84,176	62,694	50,039	942,797
1975.....	53,848	70,235	75,334	91,616	99,483	98,609	84,330	73,110	65,202	103,824	86,908	86,781	989,280
1976.....	50,065	58,469	82,240	101,420	102,769	103,478	78,933	68,955	54,181	101,450	75,879	68,649	946,488
1977.....	68,426	71,022	94,144	96,467	104,740	101,434	79,562	78,093	63,470	97,826	79,052	57,162	991,398
1978.....	59,943	70,420	88,426	101,004	109,738	106,788	82,822	77,998	80,067	91,567	68,311	51,806	988,890
1979.....	62,341	70,483	98,828	97,117	110,793	103,702	92,258	75,725	67,878	94,399	72,042	57,442	1,003,008
1980.....	63,253	76,744	89,609	90,833	83,912	82,617	82,185	74,477	67,755	90,083	73,362	57,230	932,060
1981.....	61,004	68,162	93,034	99,790	91,446	88,281	74,464	65,244	67,535	67,103	80,835	47,297	904,195
1982.....	38,729	50,437	66,711	72,394	74,053	78,968	51,581	57,218	60,133	53,854	57,405	51,998	713,481
1983.....	40,931	48,740	81,206	88,354	87,861	88,519	64,963	68,586	61,382	78,223	78,514	56,039	843,318

STATISTICS CANADA



CANADA - NEW REGISTRATIONS 1953-1983

Motor Vehicles by Type

	Passenger Cars	Motor Trucks	Total
1953.....	362,409	101,252	463,661
1954.....	307,651	69,955	377,606
1955.....	381,782	73,689	455,471
1956.....	404,604	85,692	490,296
1957.....	391,661	76,782	468,443
1958.....	381,591	66,034	447,625
1959.....	427,274	74,824	502,098
1960.....	450,840	73,682	524,522
1961.....	440,377	74,738	515,115
1962.....	501,030	81,495	582,525
1963.....	541,942	90,608	632,550
1964.....	607,503	104,175	711,678
1965.....	686,828	115,660	802,488
1966.....	683,639	128,506	812,145
1967.....	667,814	130,964	798,778
1968.....	737,605	142,201	879,806
1969.....	756,015	153,277	909,292
1970.....	636,206	129,359	765,565
1971.....	745,026	138,876	883,902
1972.....	812,753	180,748	993,501
1973.....	935,533	234,683	1,170,216
1974.....	901,097	287,619	1,188,716
1975.....	839,942	265,015	1,104,957
1976.....	898,253	305,606	1,203,859
1977.....	953,078	333,551	1,286,629
1978.....	958,414	349,294	1,307,708
1979.....	998,004	382,074	1,380,078
1980*.....	948,967	335,827	1,284,794
1981.....	891,558	281,536	1,173,094
1982.....	727,097	204,794	931,891
1983.....	830,457	223,917	1,054,374

* Incomplete.

MOTOR VEHICLE MANUFACTURERS' ASSOCIATION OF CANADA

CANADA - NEW REGISTRATIONS 1982-1983

CANADA



Passenger Cars by Manufacturer and Model

	1983	1982	% 1983 vs. 1982	% of Industry 1983		1983	1982	% 1983 vs. 1982	% of Industry 1983
AMERICAN MOTORS CORPORATION	32,635	26,267	124.24	3.93					
Alliance.....	14,480	2,938	492.85	1.74					
Concord.....	1,208	3,952	30.57	.15					
Eagle.....	1,735	2,526	68.69	.21					
Encore.....	1,510	-	-	.18					
Spirit.....	756	2,551	29.64	.09					
Renault.....	12,946	14,300	90.53	1.56					
CHRYSLER CORPORATION.....	140,375	112,951	124.28	16.90					
Caravelle.....	6,116	3,765	162.44	.74					
Horizon/Turismo.....	17,059	11,493	148.43	2.05					
Reliant.....	27,742	24,543	113.03	3.34					
Sapporo.....	1,018	1,142	89.14	.12					
Aries.....	24,921	21,239	117.34	3.00					
Challenger.....	1,024	1,187	86.27	.12					
Colt.....	6,579	7,320	89.88	.79					
Diplomat.....	1,349	2,536	53.19	.16					
Dodge 400.....	2,746	2,425	113.24	.33					
Dodge 600.....	4,684	606	772.94	.56					
Mirada.....	587	1,763	33.30	.07					
Omni/Charger.....	18,545	11,062	167.65	2.23					
Chrysler E Class.....	3,793	675	561.93	.46					
Cordoba.....	2,066	4,598	44.93	.25					
Daytona.....	426	-	-	.05					
Fifth Avenue.....	5,580	5,900	94.58	.67					
Imperial.....	92	277	33.21	.01					
Laser.....	1,163	-	-	.14					
LeBaron.....	9,517	12,293	77.42	1.15					
New Yorker.....	5,368	-	-	.65					
FORD MOTOR COMPANY.....	129,527	109,630	118.15	15.60					
Crown Victoria.....	5,727	7,280	78.67	.69					
Escort-EXP.....	28,494	29,302	97.24	3.43					
LTD (Granada).....	12,683	8,608	147.34	1.53					
Mustang.....	11,109	11,506	96.55	1.34					
Tempo (Fairmont).....	13,649	7,428	183.75	1.64					
Thunderbird.....	8,506	3,594	236.67	1.02					
Capri.....	3,673	4,464	82.28	.44					
Cougar XR7.....	6,195	1,869	331.46	.75					
Grand Marquis.....	5,690	5,752	98.93	.69					
Continental.....	399	661	60.36	.05					
Mark VII.....	703	572	122.90	.08					
Town Car.....	2,075	1,066	194.65	.25					
Lynx-LN7.....	14,085	16,467	87.53	1.70					
Marquis.....	8,386	6,927	121.06	1.01					
Topaz (Zephyr).....	8,153	4,134	197.22	.98					
GENERAL MOTORS CORPORATION	314,581	261,603	120.25	37.88					
Camaro.....	13,473	13,650	98.70	1.62					
Cavalier.....	19,664	8,035	244.73	2.37					
Celebrity.....	12,051	5,963	202.10	1.45					
Chevette.....	23,688	21,435	110.51	2.85					
Citation.....	6,162	10,997	56.03	.74					
GENERAL MOTORS (cont)									
Corvette.....	827	796	103.89	.10					
Impala-Caprice.....	13,464	10,356	130.01	1.62					
Malibu.....	12,020	23,711	50.69	1.45					
Monte Carlo.....	5,673	5,889	96.33	.68					
Acadian-1000.....	15,423	13,725	112.37	1.86					
Fiero.....	1,289	-	-	.16					
Firebird.....	9,637	10,473	92.02	1.16					
Grand Prix.....	6,125	5,661	108.20	.74					
LeMans/Bonneville.....	9,424	9,960	94.62	1.13					
Parisienne.....	8,717	7,903	110.30	1.05					
Phoenix.....	6,217	9,883	62.91	.75					
Pontiac 2000.....	14,915	6,433	231.85	1.80					
Pontiac 6000.....	15,418	6,903	223.35	1.86					
Cutlass Ciera.....	15,538	7,447	208.65	1.87					
Cutlass Supreme.....	21,883	17,877	122.41	2.64					
Firenza.....	4,591	1,549	296.38	.55					
Oldsmobile.....	17,834	12,132	142.00	2.15					
Omega.....	8,039	9,687	82.99	.97					
Toronado.....	1,351	1,311	103.05	.16					
Buick.....	10,736	7,435	144.40	1.29					
Century.....	12,079	5,730	210.80	1.45					
Regal.....	8,228	7,981	103.09	.99					
Riviera.....	1,546	1,272	121.54	.19					
Skyhawk.....	4,349	1,802	241.34	.52					
Skyline.....	9,529	11,282	84.46	1.15					
Cimarron.....	264	302	87.42	.03					
Deville-F'Wood.....	3,014	2,653	113.61	.36					
Eldorado.....	798	742	107.55	.10					
Seville.....	605	628	96.34	.07					
OTHER NORTH AMERICAN..	11	83	13.25	-					
B.M.W.....	3,136	2,738	114.54	.38					
Fiat.....	206	446	46.19	.02					
Honda.....	51,494	56,649	90.90	6.20					
J.R.T.....	590	576	102.43	.07					
Lada.....	5,236	8,060	64.96	.63					
Mazda.....	20,351	18,842	108.01	2.45					
Mercedes-Benz.....	2,664	2,339	113.89	.32					
Nissan.....	34,903	33,762	103.38	4.20					
Peugeot.....	123	267	46.07	.01					
Saab.....	775	555	139.64	.09					
Subaru.....	8,302	7,523	110.35	1.00					
Toyota.....	52,416	55,723	94.07	6.31					
Volkswagen*.....	23,860	20,842	114.48	2.87					
Volvo.....	8,421	8,072	104.32	1.01					
OTHER IMPORTS.....	851	169	503.55	.10					
TOTAL IMPORTS.....	213,328	216,563	98.51	25.69					
TOTAL INDUSTRY.....	830,457	727,097	114.22	100.00					

* Volkswagen includes Audi and Porsche.

CANADIAN AUTOMOTIVE TRADE



CANADA - TOTAL REGISTRATIONS 1950-1983

Motor Vehicles by Type

	Passenger Cars	Trucks	Buses	Total
1950.....	1,913,355	633,240	10,004	2,556,599
1951.....	2,105,869	711,272	12,090	2,829,231
1952.....	2,306,374	795,344	12,021	3,113,739
1953.....	2,527,461	850,872	12,162	3,390,495
1954.....	2,706,025	888,207	12,692	3,606,924
1955.....	2,960,874	939,088	12,437	3,912,399
1956.....	3,222,484	994,244	13,129	4,229,857
1957.....	3,429,390	1,018,688	14,103	4,462,181
1958.....	3,631,381	1,043,385	15,186	4,689,952
1959.....	3,886,436	1,079,181	17,902	4,983,519
1960.....	4,104,415	1,038,567	17,562	5,160,544
1961.....	4,325,682	1,059,640	19,549	5,404,871
1962.....	4,531,384	1,093,919	21,301	5,646,604
1963.....	4,788,896	1,121,624	22,592	5,933,112
1964.....	5,037,861	1,162,692	24,189	6,224,742
1965.....	5,279,373	1,204,957	26,740	6,511,070
1966.....	5,499,527	1,266,024	32,674	6,798,225
1967.....	5,865,738	1,277,024	35,669	7,178,431
1968.....	6,159,573	1,340,980	38,614	7,539,167
1969.....	6,433,283	1,421,816	39,755	7,894,854
1970.....	6,602,176	1,440,079	41,118	8,083,373
1971.....	6,967,247	1,514,976	41,581	8,523,804
1972.....	7,407,275	1,639,175	42,802	9,089,252
1973.....	7,866,084	1,799,042	44,265	9,709,391
1974.....	8,472,224	1,980,106	47,459	10,499,789
1975.....	8,870,307	2,111,945	45,859	11,028,111
1976.....	9,016,258	2,266,383	50,437	11,333,078
1977.....	9,554,290	2,442,342	52,003	12,048,635
1978.....	9,744,994	2,717,832	52,966	12,515,792
1979.....	9,985,146	2,854,217	52,927	12,892,290
1980.....	10,255,511	2,902,730	52,569	13,210,810
1981.....	10,199,388	3,137,987	54,210	13,391,585
1982.....	10,530,355	3,239,341	54,065	13,823,761
1983*.....	10,910,000	3,346,000	55,000	14,311,000

* Estimated.

STATISTICS CANADA

CHILE - PRODUCTION 1971-1983



Motor Vehicles by Manufacturer

	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Automotriz Arica S.A. (Ex Citroen Chilena S.A.)	6,015	6,400	6,068	5,164	2,144	1,764	2,734	2,857	1,695	679	1,185	457	297
Automotores Fco. Chilena (Renault-Peugeot)	3,911	4,042	3,212	3,230	2,085	2,864	5,111	7,007	5,966	9,500	7,836	3,437	2,008
British Leyland	1,960	2,356	2,039	793	-	-	-	-	-	-	-	-	-
Imcoda	55	-	-	-	-	-	-	-	-	-	-	-	-
Nissan Motor Chile	1,369	654	440	-	-	-	-	-	-	-	-	-	-
Fiat Chile S.A.	7,820	9,168	4,011	2,452	1,847	1,439	3,120	6,140	7,236	10,000	7,458	3,007	-
Planta Casablanca	-	2,376	1,221	1,853	896	-	-	-	-	-	-	-	-
Nun y German	120	672	24	-	-	-	-	-	-	-	-	-	-
General Motors Chile S.A.	2,220	-	-	360	624	1,336	2,124	4,044	5,254	9,080	9,414	3,354	2,206
Corarica	-	560	-	-	-	-	-	-	-	-	-	-	-
Motochi Ltda	-	385	636	517	213	339	-	-	-	-	-	-	-
TOTAL	23,470	26,613	17,651	14,359	7,809	7,742	13,089	20,048	20,151	29,259	25,893	10,255	4,511

ANTECEDENTES ENTREGADOS POR LAS EMPRESAS TERMINALES



CHILE - PRODUCTION 1982-1983

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1983	1982
AUTOMOTORES FRANCO CHILENA S.A.	2,008	3,437
Peugeot 305 SR Series 2.....	287	-
Peugeot 305 GL Series 2.....	96	-
Peugeot 305 SR.....	1	522
Peugeot 504 XN1 - 2000.....	-	174
Peugeot 504 XM7 - 1800.....	96	335
Peugeot 504 SWF - 2000.....	172	175
Peugeot 505 SR.....	660	60
Peugeot 505 GL.....	362	70
Peugeot 505 GR.....	-	916
Renault R-4 S.....	-	392
Renault R-18 GTS.....	9	143
Renault R-18 St. Wagon.....	125	175
Renault R-18 TL.....	200	475
AUTOMOTRIZ ARICA S.A.	297	457
G.S.A.....	295	244
C-X - 2400.....	2	213
FIAT CHILE S.A.	-	3,007
Fiat 132 Argenta CM.....	-	336
Fiat 132 Argenta CA.....	-	288
Fiat 138 Ritmo 65.....	-	9
Fiat 138 Ritmo 75.....	-	624
Fiat 147 GLS 1300 cm ³	-	1,358
Fiat 147 Fiorino.....	-	392
GENERAL MOTORS CHILE S.A.	2,206	3,354
Chevrolet C-10 DH 500 Kgs.....	171	357
Chevrolet C-30 2,500 Kgs.....	-	120
Chevette 2 door automatic.....	-	99
Chevette 4 door automatic.....	696	1,318
LUV - KB.....	1,339	1,250
LUV - KBD.....	-	210
TOTAL	4,511	10,255
Passenger Cars.....	3,001	7,926
Vans.....	-	392
Light Trucks.....	1,510	1,817
Trucks.....	-	120
TOTAL.....	4,511	10,255

ANTECEDENTES ENTREGADOS POR LAS EMPRESAS TERMINALES

CHILE - TOTAL REGISTRATIONS 1960-1982



Motor Vehicles by Type

	Passenger Cars Jeeps & Station Wagons	Trucks	Buses	Total
1960.....	57,578	63,238	5,515	126,331
1961.....	58,824	69,559	6,671	135,054
1962.....	72,570	86,619	8,742	167,931
1963.....	83,454	87,599	9,149	180,202
1964.....	89,098	89,557	9,312	187,967
1965.....	97,690	94,663	10,707	203,060
1966.....	108,243	97,034	10,365	215,642
1967.....	115,526	106,032	11,283	232,841
1968.....	130,225	111,721	12,614	254,560
1969.....	149,853	122,264	13,384	285,501
1970.....	176,066	135,861	15,956	327,883
1971.....	193,914	153,471	15,769	363,154
1972.....	216,091	144,673	15,773	376,537
1973.....	225,247	147,657	15,479	388,383
1974.....	216,122	150,876	15,682	382,680
1975.....	255,611	153,873	10,461	419,945
1976.....	262,817	156,369	16,413	435,599
1977.....	294,594	166,041	16,563	477,198
1978.....	335,783	175,568	17,135	528,486
1979.....	385,979	184,056	20,117	590,152
1980.....	458,592	211,259	21,380	691,231
1981.....	573,836	238,108	22,186	834,130
1982.....	605,590	237,024	21,173	863,787

ANTECEDENTES ENTREGADOS POR LAS EMPRESAS TERMINALES

COLOMBIA - PRODUCTION 1983

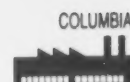
Motor Vehicles by Manufacturer and Model

<u>Passenger Cars</u>	<u>Units</u>
AUTOMOVILES.....	14,542
Passenger Cars	
Renault-4.....	3,026
Renault-6.....	2,841*
Renault-9 GTL.....	1,634
Renault-18 TL.....	1,758*
Renault-18 GTL.....	3,295
Renault-18 Br. GTL.....	1,988
COLMOTORES.....	9,158
Passenger Cars	
Chevette 2 door.....	1,185
Chevette 4 door.....	824*
Celebrity Standard.....	617*
Celebrity Lujo.....	223
Commercial Vehicles	
LUV Pickup KB 21.....	1,480
LUV Chassis.....	600
LUV KB 41 4x4.....	540
C-10 Pickup.....	286
P-30 Bus.....	722
C-30.....	824
C-70.....	357
C-70 Truck.....	422
B-60 Bus.....	917
Chevrolet Brigadier.....	120
Chevrolet Brigadier 229.....	41
COMPANIA COLUMBIANA AUTOMOTRIZ.....	4,263
Passenger Cars	
Fiat 147 GL.....	945
Fiat 147 St. Wagon.....	445
Mazda 323 1300.....	120
Mazda 323 1500.....	920
Polski 125.....	7*
Fiat 131.....	1,524*
Fiat 131 St. Wagon.....	22
Commercial Vehicles	
Mazda B 1600.....	280
TOTAL VEHICLES.....	27,963

* Including taxis.

SOFASA - RENAULT, COLMOTORES, and C.C.A.

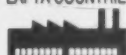
COLOMBIA - PRODUCTION 1970-1983



Passenger Cars by Models

	1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
Renault-8.....	506	2,623	4,192	6,216	8,172	5,831	6,237	6,073	7,421	7,853	7,952	5,647	2,941	4,042	75,706
Renault-4 F.....	-	-	-	-	117	433	52	648	-	-	-	-	-	-	1,250
Renault-6.....	-	1,064	3,549	3,987	2,747	2,696	3,045	4,301	4,356	5,013	2,586	2,290	2,453	2,393	40,480
Renault-6 Taxi.....	-	5	295	1	39	360	-	-	-	-	-	211	253	754	1,918
Renault-12.....	-	-	-	1,222	3,871	2,058	3,200	4,223	5,566	7,059	7,906	1,128	1	-	36,234
Renault-12 Taxi.....	-	-	-	-	-	-	250	399	501	32	276	457	-	-	1,915
Renault-12 St. Wagon.....	-	-	-	-	299	1,557	2,241	2,390	3,190	3,299	4,169	953	2	-	18,100
Renault-9 GTL.....	-	-	-	-	-	-	-	-	-	-	-	-	-	1,618	1,618
Renault-18 TL.....	-	-	-	-	-	-	-	-	-	-	-	439	727	-	1,166
Renault-18 Taxi.....	-	-	-	-	-	-	-	-	-	-	-	299	1,201	-	1,500
Renault-18 GTL.....	-	-	-	-	-	-	-	-	-	-	-	4,608	4,821	3,616	12,045
Renault-18 St. Wagon.....	-	-	-	-	-	-	-	-	-	-	-	2,000	2,531	2,348	6,879
TOTAL SOFASA.....	506	3,692	8,038	11,428	15,245	12,935	15,025	18,034	21,034	23,256	22,889	17,294	13,740	16,699	199,811
Sieca.....	1,617	3,716	3,972	4,218	3,829	3,550	2,467	393	1	-	-	-	-	-	23,763
Sieca Taxi.....	-	71	109	35	331	712	389	365	40	-	-	-	-	-	2,052
Chevette 2 door.....	-	-	-	-	-	-	-	-	-	-	-	10	2,948	1,481	4,439
Chevette 4 door.....	-	-	-	-	-	-	-	-	-	-	-	-	-	744	744
Chevette Taxi.....	-	-	-	-	-	-	-	-	-	-	-	-	-	72	72
Dodge 1500.....	-	-	-	1,847	2,748	682	488	15	-	-	-	-	-	-	5,580
Dodge 1500 Taxi.....	-	-	-	-	-	488	471	-	-	-	-	-	-	-	959
Dodge 1500 St. Wagon.....	-	-	-	-	-	613	544	-	-	-	-	-	-	-	1,157
Dodge Alpine.....	-	-	-	-	-	-	-	-	2,409	2,136	938	799	8	-	6,288
Dodge Alpine Euro Taxi.....	-	-	-	-	-	-	-	-	105	496	396	817	154	-	1,968
Dodge 1800.....	-	-	-	-	-	-	-	1,322	928	-	-	-	-	-	2,250
Dodge 1800 Taxi.....	-	-	-	-	-	-	-	760	991	-	-	-	-	-	1,751
Dodge 1800 St. Wagon.....	-	-	-	-	-	-	-	776	626	41	-	-	-	-	1,443
Dodge Dart 6 Cil.....	1,343	1,247	1,203	934	1,165	736	628	595	947	820	501	61	-	-	10,180
Dodge Dart 8 Cil.....	-	980	52	-	-	406	469	624	22	-	-	-	-	-	2,553
Dodge Dart Taxi.....	-	240	450	390	466	845	733	908	1,123	1,583	1,489	77	-	-	8,304
Celebrity Standard.....	-	-	-	-	-	-	-	-	-	-	-	-	206	238	444
Celebrity Taxi.....	-	-	-	-	-	-	-	-	-	-	-	-	226	802	828
Celebrity Lujo.....	-	-	-	-	-	-	-	-	-	-	-	-	248	354	612
Dodge Coronet.....	21	-	-	-	159	-	-	-	742	-	244	92	-	-	1,258
TOTAL COLMOTORES.....	2,981	6,254	5,786	7,224	8,698	8,032	6,189	5,758	7,934	5,076	3,566	1,856	3,790	3,501	76,645
Zastava 750 D.....	-	-	-	-	-	-	-	716	1,291	618	14	8	-	6	2,653
Fiat 147 GL.....	-	-	-	-	-	-	-	-	628	1,002	2,943	3,564	3,088	1,619	12,944
Fiat 147 Panorama.....	-	-	-	-	-	-	-	-	-	-	-	521	929	775	2,225
Fiat St. Remo.....	-	-	-	-	-	-	-	374	550	24	-	-	-	-	958
Fiat 128 L.....	-	-	-	-	534	885	635	740	62	10	15	16	4	-	2,901
Zastava 1300.....	521	748	1,846	1,210	897	219	18	80	-	-	-	-	-	-	5,539
Mazda 323 1,300 c.c.....	-	-	-	-	-	-	-	-	-	-	-	-	-	120	120
Fiat 125 P.....	-	-	25	555	1,297	911	681	777	498	18	-	-	-	-	4,762
Fiat 125 P Taxi.....	-	-	-	-	-	400	830	819	982	554	1,165	793	50	7	5,600
Fiat 125 P Caravan.....	-	-	-	-	-	-	21	622	398	280	52	1	-	-	1,374
Fiat 125 Caravan Taxi.....	-	-	-	-	-	-	-	-	-	-	125	47	-	-	172
Mazda 323 1,500 c.c.....	-	-	-	-	-	-	-	-	-	-	-	-	-	912	912
Fiat 131 Mirafiori.....	-	-	-	-	-	-	-	-	-	-	1,006	1,445	2,104	1,153	5,708
Fiat 131 Mirafiori Taxi.....	-	-	-	-	-	-	-	-	-	-	-	-	-	481	481
Fiat 131 Panorama.....	-	-	-	-	-	-	-	-	-	-	283	611	296	99	1,289
TOTAL C.C.A.....	521	748	1,871	1,765	2,728	2,415	2,185	4,128	4,419	2,506	5,603	7,106	6,471	5,172	47,638
T O T A L.....	4,008	10,894	15,809	20,415	28,671	23,382	23,399	27,920	33,387	30,834	32,058	28,256	24,001	25,372	324,094

S.G.P.L.



LAFTA COUNTRIES - PRODUCTION/ASSEMBLIES 1959-1983

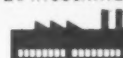
Motor Vehicles by Country

	P r o d u c t i o n			A s s e m b l i e s				
	Argentina	Brazil	Mexico	Colombia	Chile	Peru	Uruguay	Venezuela
1959.....	32,952	96,114	51,118	-	632	-	-	-
1960.....	89,338	133,041	49,807	-	2,317	-	-	10,334
1961.....	136,188	145,584	62,563	-	3,939	-	-	11,787
1962.....	129,880	191,194	66,637	-	6,615	-	-	11,666
1963.....	104,899	174,191	69,135	-	7,939	-	-	24,052
1964.....	166,483	183,707	90,752	-	7,797	-	2,330	44,974
1965.....	194,536	185,187	97,395	-	8,570	2,824	1,226	58,392
1966.....	179,453	224,574	114,521	1,604	7,096	13,170	-	60,502
1967.....	175,318	225,362	126,991	2,407	13,157	17,414	1,248	58,049
1968.....	180,976	279,564	146,781	4,124	18,042	10,119	101	62,868
1969.....	218,590	353,694	165,811	9,546	22,069	16,860	2,712	73,061
1970.....	219,599	416,040	193,266	17,652	24,591	14,456	5,371	69,976
1971.....	253,237	516,067	211,393	22,806	23,470	16,639	7,019	79,608
1972.....	268,593	609,470	229,848	24,015	26,228	23,796	6,385	88,674
1973.....	293,742	729,386	285,625	28,900	17,015	31,741	5,691	96,951
1974.....	286,312	858,479	350,947	36,195	13,852	29,719	3,701	118,152
1975.....	240,036	929,805	356,624	29,574	7,597	34,274	4,000	144,301
1976.....	193,517	985,469	324,979	36,617	7,403	34,344	5,559	162,732
1977.....	235,356	919,242	280,813	36,966	13,089	25,222	8,358	173,200
1978.....	179,160	1,064,014	384,128	44,468	20,048	11,243	N.A.	182,678
1979.....	253,217	1,127,966	444,426	48,677	20,151	10,745	N.A.	157,877
1980.....	281,793	1,165,174	490,006	42,727	20,259	18,699	N.A.	155,087
1981.....	172,363	780,808	597,118	35,558	25,893	21,984	N.A.	154,471
1982.....	132,117	859,295	472,637	35,567	10,255	21,977	N.A.	155,108
1983.....	159,876	896,322	285,485	28,149	4,511	9,626	N.A.	112,248

A.P.I.A.

LAFTA COUNTRIES - PRODUCTION/ASSEMBLIES 1971-1983

LAFTA COUNTRIES

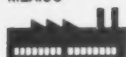


Motor Vehicles by Manufacturer and Country

(Manufacturers output in Peru compared with the output of same manufacturers located in the countries belonging to the ANDEAN PACT group)

	Argentina	Brazil	Colombia	Chile	Mexico	Peru	Uruguay	Venezuela
CHRYSLER								
1971.....	17,363	17,757	-	120	35,300	8,212	439	15,502
1972.....	28,186	18,043	-	672	38,267	9,530	537	18,846
1973.....	27,671	36,841	11,184	24	47,864	9,897	-	21,805
1974.....	26,587	31,526	14,884	-	62,839	10,201	-	28,570
1975.....	22,181	24,472	13,589	-	65,032	10,603	-	37,763
1976.....	21,986	27,831	15,276	-	56,642	11,031	101	43,355
1977.....	23,434	21,970	14,777	-	57,956	7,169	-	32,782
1978.....	25,604	16,954	20,002	-	76,806	2,701	-	36,064
1979.....	32,040	16,974	20,106	-	90,720	3,065	-	6,676
1980.....	31,610	14,245	12,249	-	106,363	3,773	-	-
1981.....	18,485	9,657	12,695	-	116,074	4,428	-	-
1982.....	2,984	3,618	13,524	-	72,735	1,237	-	-
1983.....	-	4,085	-	-	42,130	-	-	-
VOLKSWAGEN								
1971.....	-	294,849	-	-	48,219	3,740	180	6,712
1972.....	-	336,333	-	-	58,468	5,421	203	5,984
1973.....	-	365,472	-	-	89,624	8,867	-	5,244
1974.....	-	419,232	-	-	114,504	8,179	276	6,190
1975.....	-	502,580	-	-	104,570	9,360	300	7,079
1976.....	-	529,636	-	-	83,452	9,628	1,019	3,000
1977.....	-	472,192	-	-	52,143	6,075	-	5,724
1978.....	-	518,603	-	-	93,980	2,808	-	5,002
1979.....	-	525,703	-	-	109,464	1,398	-	5,026
1980.....	-	514,237	-	-	127,381	4,338	-	5,367
1981.....	43	295,303	-	-	138,390	5,174	-	1,849
1982.....	9,961	324,133	-	-	144,297	5,857	-	-
1983.....	18,110	341,354	-	-	86,470	1,505	-	-
NISSAN								
1971.....	-	-	-	1,369	17,859	1,806	-	1,000
1972.....	-	-	-	654	22,212	3,711	-	1,423
1973.....	-	-	-	440	24,635	6,025	-	-
1974.....	-	-	-	-	26,807	4,903	-	-
1975.....	-	-	-	-	30,871	5,566	-	-
1976.....	-	-	-	-	34,332	5,453	-	-
1977.....	-	-	-	-	37,066	5,270	-	-
1978.....	-	-	-	-	39,505	4,149	-	-
1979.....	-	-	-	-	50,867	3,884	-	-
1980.....	-	-	-	-	51,327	5,880	-	-
1981.....	-	-	-	-	72,132	6,830	-	-
1982.....	-	-	-	-	67,624	9,450	-	-
1983.....	-	-	-	-	51,304	4,050	-	-
TOYOTA								
1971.....	-	509	-	-	-	2,584	59	1,900
1972.....	-	588	-	-	-	4,501	180	2,940
1973.....	-	645	-	-	-	6,096	-	3,740
1974.....	-	639	-	-	-	5,328	-	4,388
1975.....	-	895	-	-	-	7,255	-	5,597
1976.....	-	1,498	-	-	-	6,609	-	7,326
1977.....	-	2,695	-	-	-	5,502	-	7,156
1978.....	-	3,669	-	-	-	2,217	-	9,241
1979.....	-	4,105	-	-	-	1,780	-	8,944
1980.....	-	4,310	-	-	-	3,603	-	11,027
1981.....	-	4,070	-	-	-	4,282	-	11,400
1982.....	-	2,706	-	-	-	5,003	-	14,243
1983.....	-	2,500	-	-	-	4,024	-	12,362
VOLVO								
1971.....	-	-	-	-	-	297	-	-
1972.....	-	-	-	-	-	633	-	-
1973.....	-	-	-	-	-	856	-	-
1974.....	-	-	-	-	-	1,108	-	-
1975.....	-	-	-	-	-	1,490	-	-
1976.....	-	-	-	-	-	1,623	-	-
1977.....	-	-	-	-	-	1,206	-	-
1978.....	-	-	-	-	-	368	-	-
1979.....	-	21	-	-	-	618	-	-
1980.....	-	702	-	-	-	1,105	-	-
1981.....	-	1,691	-	-	-	1,270	-	-
1982.....	-	1,926	-	-	-	430	-	-
1983.....	-	1,843	-	-	-	47	-	-

A. P. I. A.



MEXICO - PRODUCTION 1982-1983

Motor Vehicles by Manufacturer and Model

Manufacturer and Model	1983	1982	Manufacturer and Model	1983	1982
PASSENGER CARS AND TRUCKS					
CHRYSLER DE MEXICO, S.A.	42,130	73,735	FORD MOTOR COMPANY Trucks (con't)		
Passenger Cars			F-150	9,543	29,028
Volare	5,305	8,209	F-350	4,159	14,377
Volare	-	470	F-600	2,190	6,367
Volare K	5,305	7,739	B-600	196	327
Dart	-	1,906	GENERAL MOTORS DE MEXICO, S.A.	32,934	44,724
2 door	-	556	Passenger Cars		
4 door	-	1,350	Celebrity	3,549	9,064
Dart K	13,731	26,918	2 door	1,847	5,216
2 door	4,915	10,526	4 door	1,702	3,848
4 door	5,184	9,109	Citation	5,641	7,783
St. Wagon	3,732	7,283	2 door	1,714	4,643
LeBaron	4,895	1,142	4 door	2,287	3,140
2 door	2,460	419	2 door Xll	1,640	-
4 door	1,969	297	Caprice	-	2,448
St. Wagon	466	426	2 door	-	770
Magnus	2,272	616	4 door	-	1,676
Cordoba	-	352	Monte Carlo	3,460	1,957
Trucks			Century	2,346	-
Dodge	15,927	34,592	2 door	940	-
D-150	10,221	21,506	4 door	1,406	-
D-350	3,481	7,990	Trucks		
D-600	754	1,540	Chevrolet	17,938	23,474
PD-600	1,284	3,359	C-15	13,570	17,738
Series 600	187	197	C-30	2,448	2,770
FORD MOTOR COMPANY, S.A.	43,874	88,675	Panel 30	1,099	1,685
Passenger Cars			C-60	821	1,281
Grand Marquis	9,204	13,033	NISSAN MEXICANA, S.A.	51,304	67,624
2 door	6,010	8,040	Passenger Cars		
4 door	2,744	4,010	Nissan	40,541	48,824
St. Wagon	450	983	2 door	5,201	7,892
Fairmont	9,615	15,916	4 door	19,000	21,663
2 door	4,266	6,939	St. Wagon	5,776	8,426
4 door	2,768	5,213	Samurai Hatchback	5,633	5,225
St. Wagon	2,581	3,764	Sakura Hardtop	4,931	5,618
Topaz	1,295	-	Trucks		
2 door	752	-	Datsun	10,763	18,800
4 door	543	-	Pickup	6,612	11,488
Mustang	6,737	7,848	Chassis	3,054	3,032
Hard Top	3,386	5,963	Stake	1,097	4,280
Fast Back	3,351	1,885	RENAULT DE MEXICO, S.A.	19,057	21,319
Trucks			Passenger Cars		
Ford	17,023	51,878	Renault	19,057	21,319
B-150	935	1,844	Mirage LS	2,722	2,513
			R-12 Routier	5,066	4,563

MEXICO - PRODUCTION 1982-1983 (continued)



Motor Vehicles by Manufacturer and Model

Manufacturer and Model	1983	1982	Manufacturer and Model	1983	1982
RENAULT Passenger Cars (cont)			FABRICA DE AUTOTRANSPORTES MEXICO, S.A.	396	1,385
R-12 Routier/Guayin.....	1,375	1,052	SM 1834 152.....	-	237
R-5 Custom.....	1,647	1,624	SM 1834 193 Cabin.....	171	765
R-12 Custom.....	219	299	1833 C.P.....	165	90
R-18.....	6,480	9,464	1954 206 Cabin.....	60	293
R-18 Guayin.....	1,188	1,804			
VEHICULOS AUTOMOTORES MEXICO, S.A.	3,927	14,071	TOTAL SECTION "A"	284,550	468,009
Passenger Cars			DIESEL TRUCK TRACTORS		
American.....	950	4,608	FABRICA DE AUTOTRANSPORTES MEXICO, S.A.	30	333
2 door STD & Automatic.....	250	1,175	PFS 5070.....	-	29
4 door STD & Automatic.....	350	1,402	S 2574.....	16	62
St. Wagon STD & Automatic.....	350	2,031	S 2575.....	14	242
Gremlin STD & Automatic.....	200	1,346	KENWORTH MEXICO, S.A.	346	1,409
Rally.....	250	417	C-500.....	4	-
Lerema.....	-	579	K-524.....	13	74
2 door.....	-	280	W-924.....	149	1,227
4 door.....	-	299	LOF.....	180	108
Trucks			DIESEL NACIONAL, S.A.	130	1,180
Jeep.....	2,527	7,121	B61.....	130	1,180
C-J7.....	1,234	1,707	TRAILERS DE MONTERREY, S.A.	6	65
J-164.....	1,067	3,849	R-22.....	6	65
J-100 4x4 P.U.....	50	500	TRAKSOMEX, S.A.	32	286
J-364.....	176	1,065	R-767 ST.....	32	286
VOLKSWAGEN DE MEXICO, S.A.	86,470	144,297	VICTOR PATRON, S.A.	35	32
Passenger Cars			WTD 4964.....	35	32
Volkswagen.....	78,089	126,296	TOTAL SECTION "B"	579	3,305
Sedan.....	42,189	57,467	INTEGRAL BUSES		
102 Brasillia.....	-	1,554	MEXICANA DE AUTOBUSES, S.A.	185	652
Caribe 2 door STD Automatic Gasoline....	10,521	27,134	1052/Normal.....	-	1
Caribe 4 door STD Automatic Diesel.....	7,383	18,208	1052/Suburban.....	-	7
Atlantic 2 door.....	8,354	11,408	2030.....	69	152
Atlantic 4 door.....	9,558	10,525	2031.....	-	3
Corsar 4 door.....	84	-	2130.....	-	3
Trucks			500 T.....	-	41
Volkswagen.....	8,381	18,001	500 U.....	116	445
Combi.....	5,219	5,064	DIESEL NACIONAL, S.A.	171	671
Panel.....	3,162	12,937	323.....	171	671
DIESEL NACIONAL, S.A.	4,458	12,179	TOTAL SECTION "C"	356	1,323
D-1000.....	584	2,288	TOTAL SECTION (A+B+C)	285,485	472,637
D-3000.....	1	168			
D-3200.....	526	1,204			
531-K.....	1,310	2,674			
532-J.....	1,253	865			
604-L.....	155	1,900			
631-K.....	337	2,129			
661.....	292	951			

Motor Vehicle Production Summary

	1	9	8	3		1	9	8	2
	Units			%		Units			%
Passenger Cars.....	207,137			72.56		300,579			63.60
Trucks.....	77,413			27.12		167,430			35.42
Truck Tractors.....	579			0.20		3,305			0.70
Integral Buses.....	356			0.12		1,323			0.28
TOTAL.....	285,485			100.00		472,637			100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - EXPORTS 1975-1983

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1975	1976	1977	1978	1979	1980	1981	1982	1983
CHRYSLER DE MEXICO, S.A.	172	416	695	1,785	1,079	489	607	748	2,384
<u>Passenger Cars</u>									
Dart K/LeBaron	-	-	-	-	1	-	-	504	2,198
Volare K	-	-	-	-	-	-	-	34	793
Dart K 2 door	-	-	-	-	-	-	-	65	255
Dart K 4 door	-	-	-	-	-	-	-	247	813
St. Wagon K	-	-	-	-	-	-	-	79	337
LeBaron St. Wagon	-	-	-	-	1	-	-	79	-
<u>Trucks</u>									
Dodge	172	416	695	1,785	1,078	489	607	244	186
D-100 115" Pickup	-	2	6	-	7	-	-	-	-
D-100 133" Chassis Cab	-	30	-	-	2	-	-	-	-
D-350 135"	-	-	-	-	-	-	1	-	-
D-600 157"	-	-	-	-	-	-	1	-	-
D-600 197" Cab E.D.	-	2	2	-	1	6	1	-	-
PD-600 157" Cab Diesel (11,590 Kgs.)	39	29	43	60	30	18	55	4	-
PD-600 197" Cab Diesel (11,590 Kgs.)	47	65	46	75	88	78	138	-	-
PD-600 221" Cowl Diesel	48	25	22	27	-	-	-	-	-
PD-600 240" Cowl Diesel (10,900 Kgs.)	14	-	-	14	-	2	6	-	-
PD-600 240" Cowl Diesel (11,950 Kgs.)	22	54	39	32	41	22	20	-	-
ACD-900 Puller Bus	2	209	49	23	1	50	-	-	-
D-300 135" Stake	-	-	2	3	-	-	-	-	-
D-600 175" Cab E.S.	-	-	30	-	-	-	-	-	-
D-600 258" Cab	-	-	10	-	-	-	-	-	-
Series 500	-	-	-	-	46	-	-	-	-
Series 600	-	-	446	1,551	811	313	385	240	186
Series 700	-	-	-	-	1	-	-	-	-
Series 800	-	-	-	-	50	-	-	-	-
DIESEL NACIONAL, S.A.	106	17	17	43	64	158	-	3	3
<u>Trucks</u>									
Dina									
531 E Cab	16	1	-	-	-	-	-	-	-
531 K Cab	16	4	-	8	-	-	-	-	-
532 J Cowl	14	1	4	5	6	-	-	3	-
533 G Cowl	26	-	-	-	48	8	-	-	-
604 Cowl	-	-	-	-	5	-	-	-	-
604 L Cowl	-	3	10	26	-	150	-	-	-
631 K Cab	-	6	1	3	1	-	-	-	1
661 Cab	34	2	-	1	-	-	-	-	-
1000	-	-	-	-	-	-	-	-	1
3000	-	-	-	-	-	-	-	-	1
<u>Integral Coaches</u>									
321	-	-	2	-	4	-	-	-	-
FABRICA DE AUTOTRANSPORTE MEXICO, S.A.	-	-	-	-	-	-	-	50	-
1833 236"	-	-	-	-	-	-	-	1	-
1834 152"	-	-	-	-	-	-	-	18	-
1834 193"	-	-	-	-	-	-	-	9	-
SF 2574	-	-	-	-	-	-	-	19	-
SF 2575	-	-	-	-	-	-	-	3	-
GENERAL MOTORS DE MEXICO, S.A.	-	-	-	-	-	-	-	-	4
<u>Trucks</u>									
Chevrolet	-	-	-	-	-	-	-	-	4
C 35	-	-	-	-	-	-	-	-	4
MEXICANA DE AUTOBUSES, S.A.	-	-	-	-	5	48	63	21	-
<u>Integral Coaches</u>									
1502	-	-	-	-	5	48	63	21	-
2301	-	-	-	-	-	8	5	-	-
5000	-	-	-	-	-	25	-	21	-
2030	-	-	-	-	-	15	-	-	-

MEXICO - EXPORTS 1975-1983 (continued)

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1975	1976	1977	1978	1979	1980	1981	1982	1983
NISSAN MEXICANA, S.A.	1,538	3,080	5,863	5,652	4,507	4,252	4,370	1,103	1,107
Passenger Cars	-	-	-	-	1	1	-	1	85
Sedan 2 door	-	-	-	-	-	-	-	-	10
Sedan 4 door	-	-	-	-	1	1	-	-	63
St. Wagon	-	-	-	-	-	-	-	-	9
Hatchback	-	-	-	-	-	-	-	-	1
Hard Top	-	-	-	-	-	-	-	1	2
Trucks	1,538	3,080	5,863	5,652	4,506	4,251	4,370	1,102	1,022
Pickup (2,155 Kgs.)	1,538	3,080	5,863	5,652	4,506	4,251	4,370	1,102	1,018
Stake	-	-	-	-	-	-	-	-	6
RENAULT DE MEXICO, S.A.	-	-	-	-	-	-	-	-	-
Passenger Cars	-	-	-	-	-	156	92	55	-
Renault	-	-	-	-	-	117	58	-	-
R-12	-	-	-	-	-	12	20	-	-
R-12 Routier	-	-	-	-	-	27	14	-	-
R-12 Guayin Routier	-	-	-	-	-	-	-	55	-
R-18	-	-	-	-	-	-	-	-	-
Volkswagen de MEXICO, S.A.	1,122	659	5,168	18,348	19,101	13,142	9,296	13,695	18,690
Passenger Cars	-	-	-	-	-	-	-	-	-
Volkswagen	1,083	648	5,132	18,306	19,083	13,136	9,204	13,582	18,455
Sedan 2 door 1600 240 cms.	4	6	4,373	16,242	18,375	13,121	9,202	13,578	16,753
Safari 4 door 1600	1,079	639	753	2,061	699	14	-	-	1
Brasilia 2 door	-	3	6	2	1	-	-	1	-
Caribe 2 door	-	-	-	-	6	1	-	-	1
Caribe 4 door	-	-	-	1	2	-	1	2	967
Atlantic 2 door	-	-	-	-	-	-	-	-	-
Atlantic 4 door	-	-	-	-	-	-	1	1	1,123
Trucks	39	11	36	42	18	6	92	113	235
Combi	30	8	8	6	18	6	92	91	121
Panel	9	1	-	-	-	-	-	22	114
Horniga	-	2	28	36	-	-	-	-	-
VEHICULOS AUTOMOTORES MEXICO, S.A.	-	-	-	-	-	-	-	4	-
Trucks	-	-	-	-	-	-	-	4	-
C-7	-	-	-	-	-	-	-	1	-
J-164	-	-	-	-	-	-	-	1	-
J-100	-	-	-	-	-	-	-	1	-
J-364	-	-	-	-	-	-	-	1	-
KENWORTH MEXICO, S.A.	-	-	-	-	-	-	-	137	238
LCF	-	-	-	-	-	-	-	105	183
M-924	-	-	-	-	-	-	-	27	-
K-524	-	-	-	-	-	-	-	5	55
VICTOR PATRON, S.A.	-	-	-	-	-	-	-	3	-
WTD-4964	-	-	-	-	-	-	-	3	-
TOTAL EXPORTS	2,938	4,172	11,743	25,828	24,756	18,245	14,428	15,819	22,426

Motor Vehicles Export Summary

	1975		1976		1977		1978		1979		1980		1981		1982		1983	
	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%	Units	%
Chrysler	172	8.0	416	141.9	695	67.1	1,785	156.8	1,079	-39.5	489	-34.5	607	24.1	748	23.2	2,384	218.7
Dina	106	-55.8	17	-84.0	17	-	43	152.9	64	48.8	158	146.8	-	-	3	-	3	-
Famsa	-	-	-	-	-	-	-	-	-	-	-	-	-	-	50	-	-	-
General Motors	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	-
Nasa	-	-	-	-	-	-	-	-	5	-	48	860.0	63	31.6	21	-66.8	-	-
Nissan	1,538	35.7	3,080	100.3	5,863	90.0	5,652	-3.6	4,507	-20.2	4,252	-5.6	4,370	2.8	1,103	-74.7	1,107	0.4
Renault	-	-	-	-	-	-	-	-	-	-	156	-	92	-40.8	55	-40.2	-	-
Volkswagen	1,122	-93.1	659	-41.3	5,168	68.4	18,348	255.0	19,101	4.1	13,142	-31.2	9,296	-29.3	13,695	47.3	18,690	36.5
Van	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4	-	-	-
Kenworth	-	-	-	-	-	-	-	-	-	-	-	-	-	-	137	-	238	73.7
Victor Patron	-	-	-	-	-	-	-	-	-	-	-	-	-	-	3	-	-	-
TOTAL	2,938	84.6	4,172	42.0	11,743	181.5	25,828	119.9	24,756	-4.2	18,245	26.3	14,428	-20.9	15,819	9.6	22,426	41.8

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ



MEXICO - EXPORTS 1982-1983

Motor Vehicles By Manufacturer and Country of Destination

	1982										1983									
	Chrys- ler	Dina	Faesa	Ken- worth	MASA	Nissan	Re- nault	VAN	V.W.	V.Pa- tron	Total	Chrys- ler	Dina	Ken- worth	Nissan	G.W.	V.W.	Total		
AMERICAN.....	509	3	50	132	21	497	55	4	116	3	1,390	2,114	3	238	1,107	4	440	3,906		
North	505	-	-	105	-	10	-	3	-	-	623	18	2	183	-	-	-	203		
United States.....	505	-	-	105	-	10	-	3	-	-	623	18	2	183	-	-	-	203		
Central	4	3	50	-	-	480	55	-	116	3	711	2,096	1	34	999	-	440	3,570		
Bahamas.....	-	-	-	-	-	-	-	-	-	-	-	13	-	-	-	-	-	13		
Belize.....	-	-	-	-	-	42	-	-	-	-	42	-	-	-	29	-	-	29		
Costa Rica.....	-	-	-	-	-	-	-	-	-	3	3	-	-	-	-	-	-	-		
Cuba.....	-	-	-	-	-	-	-	-	66	-	66	-	-	-	12	-	184	196		
Curacao.....	-	-	-	-	-	5	-	-	-	-	5	5	-	-	110	-	-	115		
Dominican Republic	-	-	-	-	-	100	55	-	-	-	155	-	-	-	-	-	-	-		
El Salvador.....	-	-	-	-	-	7	-	-	-	-	7	-	-	-	180	-	-	180		
Guatemala.....	-	-	-	-	-	48	-	-	-	-	48	32	-	-	176	-	108	316		
Honduras.....	4	-	-	-	-	126	-	-	-	-	130	-	1	1	183	-	3	188		
Virgin Islands....	-	-	-	-	-	-	-	-	-	-	-	108	-	-	-	-	-	108		
Nicaragua.....	-	3	50	-	-	102	-	-	50	-	205	-	-	33	54	-	145	232		
St. Thomas.....	-	-	-	-	-	-	-	-	-	-	-	19	-	-	-	-	-	19		
Panama.....	-	-	-	-	-	50	-	-	-	-	50	6	-	-	190	-	-	196		
Cayman Islands....	-	-	-	-	-	-	-	-	-	-	-	20	-	-	-	-	-	20		
Puerto Rico.....	-	-	-	-	-	-	-	-	-	-	-	1,893	-	-	-	-	-	1,893		
Aruba.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	65	-	-	65		
South	-	-	-	27	21	7	-	1	-	-	56	-	-	21	108	4	-	133		
Chile.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	107	-	-	107		
Colombia.....	-	-	-	-	-	-	-	-	-	-	-	-	-	21	-	-	-	21		
Ecuador.....	-	-	-	-	-	1	-	-	-	-	1	-	-	-	-	-	-	-		
Peru.....	-	-	-	27	21	-	-	-	-	-	48	-	-	-	1	4	-	5		
Paraguay.....	-	-	-	-	-	6	-	-	-	-	6	-	-	-	-	-	-	-		
Venezuela.....	-	-	-	-	-	-	-	1	-	-	1	-	-	-	-	-	-	-		
AFRICA.....	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	1,520	1,521		
Egypt.....	-	-	-	-	-	-	-	-	-	-	-	1	-	-	-	-	-	1		
Nigeria.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1,520	1,520		
ASIA.....	239	-	-	-	-	600	-	-	-	-	839	269	-	-	-	-	-	269		
Saudi Arabia.....	200	-	-	-	-	-	-	-	-	-	200	170	-	-	-	-	-	170		
Oman.....	-	-	-	-	-	-	-	-	-	-	-	9	-	-	-	-	-	9		
Jordan.....	11	-	-	-	-	-	-	-	-	-	11	-	-	-	-	-	-	-		
Lebanon.....	28	-	-	-	-	-	-	-	-	-	28	65	-	-	-	-	-	65		
Kuwait.....	-	-	-	-	-	600	-	-	-	-	600	22	-	-	-	-	-	22		
United Arab Emirates.....	-	-	-	-	-	-	-	-	-	-	-	3	-	-	-	-	-	3		
EUROPE.....	-	-	-	-	-	5	-	-	13,579	-	13,584	-	-	-	-	-	16,730	16,730		
Germany West.....	-	-	-	-	-	-	-	-	13,579	-	13,579	-	-	-	-	-	16,728	16,728		
Austria.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1		
Spain.....	-	-	-	-	-	5	-	-	-	-	5	-	-	-	-	-	-	-		
Holland.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	1	1		
NOT SPECIFIED.....	-	-	-	5	-	1	-	-	-	-	6	-	-	-	-	-	-	-		
TOTAL.....	748	3	50	137	21	1,103	55	4	13,695	3	15,019	2,384	3	238	1,107	4	18,690	22,426		

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

MEXICO - SALES 1982-1983

MEXICO



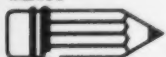
Motor Vehicles by Type and Manufacturer

Makes and Models	1983	1982	Makes and Models	1983	1982
SECTION "A" UNDER 13,500 KGS. G.V.W.					
CHRYSLER DE MEXICO, S.A.	40,125	75,614	VEHICULOS AUTOMOTORES MEXICANOS, S.A. (con't)		
Passenger Cars			Trucks		
Volare.....	-	1,399	Jeep.....	1,989	7,223
Volare K.....	4,466	7,644			
Dart K.....	12,671	26,258	VOLKSWAGEN DE MEXICO, S.A.	71,780	127,325
Dodge Dart.....	-	2,161	Passenger Cars		
Dodge LeBaron.....	-	1,535	Sedan.....	26,779	42,330
Dodge LeBaron K.....	4,768	-	Safari.....	-	2
Magnum K.....	2,261	-	Brasilia.....	134	1,931
Cordoba.....	-	593	Caribe.....	18,522	45,301
Total Passenger Cars.....	24,166	39,590	Atlantic.....	17,760	20,488
			Total Passenger Cars.....	63,195	110,052
Trucks			Trucks		
Dodge.....	15,959	36,024	Volkswagen.....	8,585	17,273
FORD MOTOR COMPANY, S.A.	47,898	86,722	DIESEL NACIONAL, S.A.	4,623	12,965
Passenger Cars			Trucks		
Fairmont.....	10,123	16,107	Dina.....	4,623	12,965
Grand Marquis.....	9,483	13,355	FABRICA DE AUTOTRANSPORTES MEXICANA, S.A.	385	1,490
Mustang.....	6,720	7,205	Trucks		
Topaz.....	1,227	-	Fansa.....	385	1,490
Total Passenger Cars.....	27,553	36,667	TOTAL SECTION "A".....	272,089	461,622
Trucks					
Ford.....	20,345	50,055	SECTION "B" DIESEL TRUCK-TRACTORS		
GENERAL MOTORS DE MEXICO, S.A.	32,537	52,708	FABRICA DE AUTOTRANSPORTES MEXICANA, S.A.	35	539
Passenger Cars			KENWORTH MEXICANA, S.A.	180	1,300
Malibu.....	116	725	DIESEL NACIONAL, S.A.	135	1,217
Caprice.....	168	2,445	TRAILERS DE MONTERREY, S.A.	6	81
Monte Carlo.....	3,194	2,160	VICTOR PATRON, S.A.	30	119
Century.....	2,127	-	TRAXSOMEX, S.A.	65	355
Celebrity.....	3,501	9,118	TOTAL SECTION "B".....	451	3,611
Citation.....	5,256	8,002			
Total Passenger Cars.....	14,362	22,450	SECTION "C" INTEGRAL BUSES		
Trucks			MEXICANA DE AUTOBUSES, S.A.	160	686
Chevrolet.....	18,175	30,258	DIESEL NACIONAL, S.A.	115	744
NISSAN MEXICANA, S.A.	51,719	67,401	TOTAL SECTION "C".....	275	1,430
Passenger Cars			TOTAL SECTION (A+B+C).....	272,815	466,663
Datsun.....	30,969	37,029			
Hatch Back.....	5,665	5,270			
Hard Top.....	5,109	5,529			
Total Passenger Cars.....	41,743	47,828			
Trucks					
Datsun.....	9,976	19,573			
RENAULT DE MEXICO, S.A.	19,803	22,048			
Passenger Cars					
Renault-5.....	4,569	3,983			
Renault-12.....	6,443	5,748			
Renault-18.....	8,791	12,317			
Total Passenger Cars.....	19,803	22,048			
VEHICULOS AUTOMOTORES MEXICANOS, S.A.	3,219	15,349			
Passenger Cars					
American.....	915	5,263			
Gremlin.....	149	1,597			
Lerma.....	5	714			
Rally.....	161	552			
Total Passenger Cars.....	1,230	8,126			

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

Motor Vehicle Summary

	1	9	8	3		1	9	8	2	
	Units			%		Units			%	
Passenger Cars.....	192,052			70.40		286,761			61.45	
Trucks.....	80,037			29.34		174,861			37.47	
Truck Tractors.....	451			0.16		3,611			0.77	
Integral Buses.....	275			0.10		1,430			0.31	
TOTAL.....	272,815			100.00		466,663			100.00	



MEXICO - SALES 1982-1983

Passenger Cars by Manufacturer and Type

STANDARD CARS

Makes and Models	1983	1982
NISSAN MEXICANA, S.A.	41,743	47,828
Datsun 1600, Sedan 2 door.....	5,334	7,830
Datsun 1600, Sedan 4 door.....	19,543	21,053
Datsun 1600, St. Wagon.....	6,092	8,146
Hatch Back.....	5,665	5,270
Hard Top.....	5,109	5,529
VOLKSWAGEN DE MEXICO, S.A.	63,195	110,052
1600 Sedan.....	26,779	42,330
1600 Safari 4 door.....	-	2
Brasilia St. Wagon.....	134	1,931
Caribe 2 door.....	10,963	27,064
Caribe 4 door.....	7,559	18,237
Atlantic 2 door.....	8,768	10,741
Atlantic 4 door.....	8,992	9,747
RENAULT DE MEXICO, S.A.	19,803	22,048
Renault-5 Custom.....	1,771	1,548
Renault-5/Mirage-LS.....	2,798	2,435
Renault-12 Custom.....	215	306
Renault-12 Routier.....	4,804	4,426
Renault-12/Routier Guayin.....	1,424	1,016
Renault-18.....	8,791	12,317
Renault-18 Custom.....	101	467
Renault-18 Standard.....	6,693	8,071
Renault-18 Plus.....	755	2,126
Renault-18 Guayin.....	1,242	1,653
TOTAL REGULAR CARS	124,741	179,928

COMPACT CARS

CHRYSLER DE MEXICO, S.A.	17,137	36,591
Volare K.....	4,466	7,644
Dodge Dart K 2 door.....	4,630	10,390
Dodge Dart K 4 door.....	4,519	8,768
Dodge Dart D St. Wagon.....	3,522	7,100
Volare.....	-	528
Dodge Dart 2 door.....	-	644
Dodge Dart 4 door.....	-	1,517
FORD MOTOR COMPANY, S.A.	11,350	16,107
Fairmont 2 door.....	4,488	6,986
Fairmont 4 door.....	2,940	5,272
Fairmont St. Wagon.....	2,695	3,849
Topaz 2 door.....	704	-
Topaz 4 door.....	523	-
GENERAL MOTORS DE MEXICO, S.A.	8,873	17,845
Malibu 2 door.....	37	440
Malibu 4 door.....	79	285
Celebrity 2 door.....	1,815	5,290
Celebrity 4 door.....	1,686	3,828
Citation 2 door.....	1,787	4,793
Citation 4 door.....	2,067	3,209
Citation X11 2 door.....	1,402	-

MEXICO - SALES 1982-1983 (continued)

MEXICO



Passenger Cars by Manufacturer and Type

COMPACT CARS (con't)

Makes and Models	1983	1982
VEHICULOS AUTOMOTORES MEXICANOS, S.A.....	1,230	8,126
Rambler American 2 door.....	253	1,407
Rambler American 4 door.....	317	1,492
Rambler American St. Wagon.....	345	2,364
Gremlin.....	149	1,597
Lerma 2 door.....	5	315
Lerma 4 door.....	-	399
Rally.....	161	552
TOTAL COMPACT CARS.....	38,590	78,669

LUXURY CARS

CHRYSLER DE MEXICO, S.A.....	4,768	2,128
LeBaron 2 door.....	2,442	518
LeBaron 4 door.....	1,960	380
LeBaron St. Wagon.....	366	636
Cordoba.....	-	594
FORD MOTOR COMPANY, S.A.....	9,483	13,355
Grand Marquis 2 door.....	6,140	8,197
Grand Marquis 4 door.....	2,867	4,094
Grand Marquis St. Wagon.....	476	1,064
GENERAL MOTORS DE MEXICO, S.A.....	5,489	4,605
Caprice 2 door.....	49	796
Caprice 4 door.....	119	1,649
Monte Carlo.....	3,194	2,160
Century 2 door.....	862	-
Century 4 door.....	1,265	-
TOTAL LUXURY CARS.....	19,740	20,088

SPORT CARS

CHRYSLER DE MEXICO, S.A.....	2,261	871
Magnum.....	2,261	871
FORD MOTOR COMPANY, S.A.....	6,720	7,205
Mustang Hard Top.....	3,612	5,522
Mustang Fastback.....	3,108	1,683
TOTAL SPORT CARS.....	8,981	8,076
TOTAL PASSENGER CARS.....	192,052	286,761

Passenger Car Sales Summary

	1983		1982	
	Units	%	Units	%
Regular Cars.....	124,741	64.95	179,928	62.74
Compact Cars.....	38,590	20.09	78,669	27.43
Luxury Cars.....	19,740	10.28	20,088	7.01
Sport Cars.....	8,981	4.68	8,076	2.82
TOTAL.....	192,052	100.00	286,761	100.00

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ



MEXICO - SALES 1982-1983

Commercial Vehicles by Manufacturer and Type

	1983	1982		1983	1982		
UNDER 3,000 KGS.			CHASSIS COWL				
CHRYSLER		10,351	21,826	CHRYSLER	517	503	
D-150 115" Pickup.....	(2,500 Kgs.)	9,047	20,238	PD-600 240" Cowl E.O. Diesel.....	(11,590 Kgs.)	517	503
D-150 133" Double Cab.....		1,304	1,588				
FORD MOTOR		12,661	29,216	FABRICA DE AUTOTRANSPORTES		158	94
F-150 116" Pickup.....	(2,268 Kgs.)	11,748	27,338	SM 1833 Cowl.....	(11,590 Kgs.)	158	94
B-150 117" Chassis Cowl.....	(2,273 Kgs.)	913	1,878				
GENERAL MOTORS		13,528	23,277	FORD MOTOR		267	336
C-15 117" Pickup.....	(2,450 Kgs.)	13,528	23,277	222 1/2" Cowl E.S.....	(9,528 Kgs.)	108	186
				242 1/2" Cowl E.O.....	(10,890 Kgs.)	96	148
NISSAN		9,876	19,573	DIESEL NACIONAL		1,518	2,748
ML 620 TX-Pickup 253 cms.....	(2,155 Kgs.)	6,232	11,567	532J Cowl 599 cms.....	(11,130 Kgs.)	1,093	910
ML 620 TX-A Chassis 253 cms.....	(2,038 Kgs.)	2,621	3,592	533U Cowl 521 cms.....	(11,100 Kgs.)	-	1
ML 620 TX-B Stake 253 cms.....	(2,735 Kgs.)	323	4,419	504L Cowl 521 cms.....	(15,422 Kgs.)	425	1,835
VEHICULOS AUTOMOTORES		1,826	6,156	TOTAL CHASSIS COWL.....		2,393	3,679
CJ 7 213 4 cms. AAA.....	(1,701 Kgs.)	991	1,741	TOTAL SECTIONS 1 TO 4.....		80,037	174,861
J-164 276 9 cms. AAA.....	(2,735 Kgs.)	785	3,875				
J-100 4/4 P.O.....		50	540	TRUCK TRACTORS			
VOLKSWAGEN		8,585	17,273	FABRICA DE AUTOTRANSPORTES		35	539
231 Combi 240 cms.....	(2,300 Kgs.)	5,131	4,860	PSF-5070.....		-	15
231 Panel 240 cms.....	(2,300 Kgs.)	3,454	12,413	SF-2575.....		17	468
DIESEL NACIONAL		586	2,779	SF-2574.....		18	56
D-1000 Chassis Cab 292 cms.....	(2,750 Kgs.)	586	2,779				
TOTAL SMALL COMMERCIAL.....		57,513	120,100	KENWORTH		190	1,300
3,001 - 5,000 KGS.				M-924.....		149	1,250
CHRYSLER		3,520	8,285	K-524.....		28	50
D-350 135" Pickup.....	(4,091 Kgs.)	47	311	C-500.....		3	-
D-350 135" Stake.....	(4,091 Kgs.)	3,473	7,974	DIESEL NACIONAL		135	1,217
FORD MOTOR		5,118	13,849	861.....		135	1,217
F-350 136" Stake.....	(4,537 Kgs.)	3,592	10,212	TRAILERS DE MONTERREY		8	81
F-350 136" Chassis.....	(4,537 Kgs.)	1,524	3,637	R-22.....		6	81
GENERAL MOTORS		3,768	5,896	TRANSORET		65	355
C-30 135" Cab.....	(4,553 Kgs.)	2,726	4,198	R-787 ST.....		65	355
Panel 30.....		1,042	1,498	VICTOR PATRON		39	119
VEHICULOS AUTOMOTORES		163	1,067	MTD-4964.....		20	119
J-364 332 7 cms. AAA.....	(3,829 Kgs.)	163	1,067	TOTAL TRUCK TRACTORS.....		451	3,611
DIESEL NACIONAL		533	1,841				
D-3000 Chassis C. R-S 335 cms.....	(4,500 Kgs.)	-	271	INTEGRAL BUSES			
D-3200 Chassis C. R-D.....	(4,900 Kgs.)	533	1,570	MEXICANA DE AUTOBUSES		168	686
TOTAL LIGHT TRUCKS.....		13,100	30,738	1502/Normal.....	(12,960 Kgs.)	-	1
9,001 - 13,500 KGS.				2030.....	(14,500 Kgs.)	20	173
CHRYSLER		1,571	5,410	2031.....	(15,540 Kgs.)	-	3
D-600 157" Dwn E.O.....	(11,565 Kgs.)	17	316	2130.....	(14,500 Kgs.)	-	20
D-600 175" Cab E.S.....	(9,300 Kgs.)	-	95	1502/Suburban.....		-	35
D-600 175" Cab E.O.....	(9,300 Kgs.)	-	160	500T.....		-	40
D-600 197" Cab E.O.....	(10,894 Kgs.)	307	602	500 Urban.....		140	413
D-600 197" Cab E.O. Diesel.....	(11,590 Kgs.)	441	836	5000 Automatic.....		-	1
PD-600 157" Cab E.O. Diesel.....	(11,590 Kgs.)	102	1,091	DIESEL NACIONAL		115	744
PD-600 197" Cab E.O. Diesel.....	(11,590 Kgs.)	704	2,310	323.....	(13,362 Kgs.)	115	744
FORD MOTOR		2,366	6,654	TOTAL INTEGRAL BUSES.....		275	1,430
153 Cmpd.....	(11,577 Kgs.)	287	1,751	TOTAL SECTIONS 1 TO 5.....		80,763	179,902
171 Stake.....	(9,534 Kgs.)	153	354				
171 Chassis Cab.....	(9,534 Kgs.)	597	909				
189 Chassis Cab.....	(9,534 Kgs.)	119	367				
189 Stake.....	(11,577 Kgs.)	179	534				
189 Chassis Cab.....	(11,577 Kgs.)	1,051	2,748				
GENERAL MOTORS		879	1,285				
C-60.....		879	1,285				
DIESEL NACIONAL		1,986	5,599				
531 4 Cab 498 cms.....	(11,794 Kgs.)	1,289	2,718				
631 4 Cab 498 cms.....	(15,422 Kgs.)	370	1,966				
661 Cab 544 cms.....	(20,865 Kgs.)	327	917				
FABRICA DE AUTOTRANSPORTES		229	1,396				
SM 1834 152" Dwn.....	(11,590 Kgs.)	-	206				
SM 1834 193" Cab.....	(11,590 Kgs.)	172	852				
1954 206" Cab.....	(15,402 Kgs.)	57	338				
TOTAL HEAVY TRUCKS.....		7,031	20,344				

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ

Sales Summary

	1 9 8 3		1 9 8 2	
	UNITS	%	UNITS	%
Small Commercial.....	57,513	71.21	120,100	66.76
Light.....	13,100	16.22	30,738	17.09
Heavy.....	7,031	8.71	20,344	11.31
Chassis Cowl.....	2,393	2.96	3,679	2.04
Truck Tractors.....	451	0.56	3,611	2.01
Integral Buses.....	275	0.34	1,430	0.79
TOTAL.....	60,763	100.00	179,902	100.00



MEXICO - SALES 1974-1983

Passenger Car Sales by Type

Product Groups	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Regular.....	127,473	124,563	105,304	96,938	107,249	133,779	152,480	179,852	179,928	124,741
Compacts.....	66,671	75,259	70,549	74,063	91,314	95,024	92,937	109,506	78,669	38,590
Standard.....	10,159	6,317	1,851	-	-	-	-	-	-	-
Deluxe.....	21,697	18,624	16,263	16,570	22,440	28,371	28,727	37,410	20,088	19,740
Sport.....	8,223	6,345	5,170	6,900	5,584	9,732	11,897	13,595	8,076	8,981
Total.....	234,223	231,108	199,137	194,471	226,587	266,906	286,041	340,363	286,761	192,052

Product Groups Shares (Percentage)

Regular.....	54.42	53.90	52.88	49.85	47.33	50.12	53.31	52.84	62.74	64.95
Compacts.....	28.47	32.56	35.43	38.08	40.30	35.60	32.49	32.17	27.43	20.09
Standard.....	4.34	2.73	0.93	-	-	-	-	-	-	-
Deluxe.....	9.26	8.06	8.17	8.52	9.90	10.63	10.04	10.99	7.01	10.28
Sport.....	3.51	2.75	2.59	3.55	2.47	3.65	4.16	4.00	2.82	4.68
Total.....	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%	100.00%

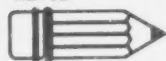
Product Group Evolution (1974 = 100)

Regular.....	100.00	97.71	82.60	76.04	84.13	104.94	119.61	141.09	141.14	97.86
Compacts.....	100.00	112.88	105.81	111.08	136.96	142.52	139.39	164.24	117.99	57.88
Standard.....	100.00	62.18	18.22	-	-	-	-	-	-	-
Deluxe.....	100.00	85.83	74.95	76.37	103.42	130.76	132.40	172.42	92.58	90.98
Sport.....	100.00	77.16	62.87	83.91	67.90	118.35	144.67	165.32	98.21	109.22
Total.....	100.00	98.67	85.02	83.02	96.73	113.95	122.12	145.31	122.43	81.99

Percent Change Over Previous Year

Regular.....	32.81	(2.28)	(15.46)	(7.94)	10.64	24.74	13.98	17.95	0.04	(30.67)
Compacts.....	36.45	12.88	(6.26)	4.98	23.29	4.06	(2.20)	17.83	(28.16)	(50.95)
Standard.....	23.71	(37.82)	(70.70)	-	-	-	-	-	-	-
Deluxe.....	16.75	(14.16)	(12.68)	1.89	35.43	26.43	1.25	30.23	(46.30)	(1.73)
Sport.....	25.48	(22.84)	(18.52)	33.46	(19.07)	74.28	22.25	14.27	(40.60)	11.21
Total.....	31.44	(1.33)	(13.83)	(2.34)	16.51	17.79	7.17	18.99	(15.75)	(33.03)

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ



MEXICO - SALES 1974-1983 (continued)

Commercial Vehicle Sales by Type

Product Group	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
Trucks.....	91,938	106,814	98,581	89,227	127,920	151,098	170,849	223,746	174,793	78,095
Commercial....	50,597	58,836	55,374	56,102	80,415	90,860	101,800	139,233	120,100	57,513
Light.....	18,635	20,637	21,365	18,977	28,424	32,491	29,111	35,192	30,738	13,100
Medium.....	1,560	979	758	459	565	187	-	-	-	-
Heavy.....	18,431	23,615	19,069	12,538	16,414	23,186	34,267	41,319	20,344	7,031
Tractors.....	2,715	2,747	2,015	1,151	2,102	4,374	6,671	8,002	3,611	451
Buses.....	6,209	7,975	5,649	5,542	6,521	7,227	7,521	6,904	5,109	2,668
Coaches.....	1,348	1,694	1,408	1,364	1,615	1,953	1,368	1,762	1,430	275
Chassis.....	4,861	6,311	4,241	4,178	4,906	5,274	6,153	5,142	3,679	2,393
Total.....	98,147	114,789	104,230	94,769	134,441	158,325	178,370	230,650	179,902	80,763

Product Group Shares (In Percentage)

Trucks.....	93.67	93.05	94.48	94.15	95.15	95.44	95.78	97.01	97.16	96.70
Commercial....	51.55	51.26	53.13	59.20	59.82	57.39	57.07	60.37	66.76	71.21
Light.....	18.99	17.98	20.50	20.03	21.14	20.52	15.76	15.26	17.08	16.22
Medium.....	1.59	0.85	0.72	0.48	0.42	0.12	-	-	-	-
Heavy.....	18.78	20.57	18.70	13.23	12.71	14.65	19.21	17.91	11.31	8.71
Tractors.....	2.76	2.39	1.93	1.21	1.56	2.76	3.74	3.47	2.01	0.56
Buses.....	6.33	6.95	5.42	5.85	4.85	4.56	4.22	2.99	2.84	3.30
Coaches.....	1.37	1.45	1.35	1.44	1.20	1.23	0.77	0.76	0.80	0.34
Chassis.....	4.96	5.50	4.07	4.41	3.65	3.33	3.45	2.23	2.04	2.96
Total.....	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00	100.00

Product Group Evolution (1974=100)

Trucks.....	100.00	116.18	107.22	97.05	139.13	164.34	185.83	243.36	190.12	15.06
Commercial....	100.00	116.28	109.44	110.88	158.93	179.57	201.19	275.18	237.36	13.67
Light.....	100.00	110.74	114.64	101.83	152.53	174.35	150.85	188.84	164.94	29.70
Medium.....	100.00	62.75	48.58	29.42	36.21	11.98	-	-	-	-
Heavy.....	100.00	128.12	103.46	68.02	89.05	125.79	185.92	224.18	110.37	61.85
Tractors.....	100.00	101.17	74.21	42.35	77.42	161.10	245.70	294.73	133.00	83.39
Buses.....	100.00	128.44	90.98	89.25	105.02	116.39	121.13	111.19	82.28	57.03
Coaches.....	100.00	123.44	104.43	101.18	119.80	144.88	101.48	130.71	106.08	79.60
Chassis.....	100.00	129.82	87.24	85.94	100.92	108.49	126.57	105.78	75.68	50.77
Total.....	100.00	116.95	106.19	96.55	136.97	161.31	181.73	235.00	183.29	17.71

Product Group Change Over Previous Year

Trucks.....	17.28	16.18	(7.71)	(9.49)	43.36	18.12	13.07	30.96	(21.88)	(55.32)
Commercial....	15.96	16.28	(5.88)	1.31	43.34	12.99	12.04	36.77	(13.74)	(52.11)
Light.....	21.73	10.74	(3.53)	(11.18)	49.78	14.31	(13.48)	25.19	(12.66)	(57.38)
Medium.....	16.77	(37.24)	(22.57)	(39.45)	23.09	(66.90)	-	-	-	-
Heavy.....	12.48	28.13	(19.25)	(34.25)	30.91	41.26	47.79	20.58	(50.76)	(65.44)
Tractors.....	57.30	1.18	(26.65)	(42.88)	82.62	108.09	52.51	19.95	(54.87)	(87.51)
Buses.....	13.66	28.44	(29.17)	(1.89)	17.67	10.83	4.07	(8.20)	(26.00)	(47.78)
Coaches.....	8.27	23.44	(15.38)	(3.13)	18.40	20.93	(29.95)	28.80	(18.84)	(80.77)
Chassis.....	15.24	29.83	(32.80)	(1.49)	17.42	7.50	16.67	(16.43)	(28.45)	(34.96)
Total.....	17.05	16.96	(9.20)	(9.08)	41.86	17.77	12.66	29.31	(22.00)	(55.11)

ASOCIACION MEXICANA DE LA INDUSTRIA AUTOMOTRIZ



PERU - PRODUCTION 1965-1983

Motor Vehicles by Type and Manufacturer

Makes	1965/ 1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
PASSENGER CARS/STATION WAGONS															
Austin.....	432	-	-	-	-	-	-	-	-	-	-	-	-	-	432
Buick.....	168	-	-	-	-	-	-	-	-	-	-	-	-	-	168
Chevrolet.....	5,352	-	-	-	-	-	-	-	-	-	-	-	-	-	5,352
Daihatsu.....	-	444	420	-	-	-	-	-	-	-	-	-	-	-	864
Datsun-Nissan.....	1,853	1,157	2,243	3,574	2,974	2,963	2,689	2,280	1,000	1,760	2,760	3,640	4,880	2,360	36,133
Dodge.....	3,708	1,103	1,845	1,762	1,634	1,152	1,527	246	147	144	-	-	-	-	13,068
Fiat.....	3,000	-	-	-	-	-	-	-	-	-	-	-	-	-	3,000
Ford (Germany).....	6,026	-	-	-	-	-	-	-	-	-	-	-	-	-	6,026
Ford (U.K.).....	1,480	-	-	-	-	-	-	-	-	-	-	-	-	-	1,480
Ford (U.S.A.).....	5,334	-	-	-	-	-	-	-	-	-	-	-	-	-	5,334
Hillman.....	1,500	2,669	2,851	1,004	1,348	651	1,937	3,457	899	810	-	-	-	-	17,346
Mercedes.....	492	-	-	-	-	-	-	-	-	-	-	-	-	-	492
Oldsmobile.....	552	-	-	-	-	-	-	-	-	-	-	-	-	-	552
Opel.....	6,456	-	-	-	-	-	-	-	-	-	-	-	-	-	6,456
Peugeot.....	1,212	-	-	-	-	-	-	-	-	-	-	-	-	-	1,212
Plymouth.....	1,437	-	-	-	-	-	-	-	-	-	-	-	-	-	1,437
Pontiac.....	576	-	-	-	-	-	-	-	-	-	-	-	-	-	576
Rambler.....	1,480	-	-	-	-	-	-	-	-	-	-	-	-	-	1,480
Renault.....	700	-	-	-	-	-	-	-	-	-	-	-	-	-	700
Simca.....	252	-	-	-	-	-	-	-	-	-	-	-	-	-	252
Toyota.....	2,845	2,130	4,081	6,096	5,328	7,255	6,609	5,502	2,217	1,780	3,603	4,282	5,003	4,024	60,755
Triumph.....	684	-	-	-	-	-	-	-	-	-	-	-	-	-	684
Vauxhall.....	168	-	-	-	-	-	-	-	-	-	-	-	-	-	168
Volkswagen.....	5,828	3,556	4,827	7,716	7,529	9,096	9,528	6,075	2,783	1,291	4,337	5,174	5,857	1,505	75,202
Total.....	51,535	11,059	16,067	20,152	18,913	21,317	22,290	17,560	7,046	5,805	10,700	13,096	15,740	7,889	239,169
TRUCKS UNDER 3 TONS															
Chevrolet.....	4,416	-	-	-	-	-	-	-	-	-	-	-	-	-	4,416
Datsun.....	1,091	649	1,468	2,451	1,929	2,603	2,764	2,990	2,149	2,124	3,120	3,190	4,570	1,690	32,788
Dodge.....	1,839	3,221	3,742	5,027	4,765	5,861	5,368	2,126	346	304	384	526	122	-	33,631
Fiat-OM.....	251	-	-	-	-	-	-	-	-	-	-	-	-	-	251
Ford.....	4,028	-	-	-	-	-	-	-	-	-	-	-	-	-	4,028
International.....	322	-	-	-	-	-	-	-	-	-	-	-	-	-	322
Toyota.....	930	10	-	-	-	-	-	-	-	-	-	-	-	-	940
Volkswagen.....	180	184	594	1,151	550	264	100	-	25	107	1	-	-	-	3,156
Total.....	13,057	4,064	5,804	8,629	7,244	8,728	8,232	5,116	2,520	2,535	3,505	3,716	4,692	1,690	79,532
TRUCKS OVER 3 TONS															
Chevrolet.....	1,248	-	-	-	-	-	-	-	-	-	-	-	-	-	1,248
Dodge.....	462	1,219	1,292	2,104	2,454	2,739	2,199	1,321	1,154	1,499	3,005	3,542	995	-	23,985
Ford.....	7,132	-	-	-	-	-	-	-	-	-	-	-	-	-	7,132
International.....	99	-	-	-	-	-	-	-	-	-	-	-	-	-	99
Isuzu.....	240	-	-	-	-	-	-	-	-	-	-	-	-	-	240
Leyland.....	28	-	-	-	-	-	-	-	-	-	-	-	-	-	28
Pegaso.....	16	-	-	-	-	-	-	-	-	-	-	-	-	-	16
Scania.....	336	-	-	-	-	-	-	-	-	-	-	-	-	-	336
Volvo.....	350	297	633	856	1,108	1,490	1,623	1,206	368	618	1,105	1,270	430	47	11,401
Total.....	9,911	1,516	1,925	2,960	3,562	4,229	3,822	2,527	1,522	2,117	4,110	4,812	1,425	47	44,485
VANS & UTILITIES (4x4)															
Nissan Patrol.....	120	-	-	-	-	-	-	-	-	-	-	-	-	-	120
Toyota Land Cruiser.....	220	-	-	-	-	-	-	-	-	-	-	-	-	-	220
Dodge M100 4x4.....	-	-	-	-	-	-	-	19	15	288	384	360	120	-	1,326
Total.....	340	-	-	-	-	-	-	19	155	288	384	360	120	-	1,666
GRAND TOTAL.....	74,843	16,639	23,796	31,741	29,719	34,274	34,344	25,222	11,243	10,745	18,699	21,984	21,977	9,626	364,852
ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ															



PERU - ASSEMBLIES 1965-1983

Motor Vehicles by Manufacturer

	1965/ 1970	1971	1972	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
British Leyland.....	1,160	-	-	-	-	-	-	-	-	-	-	-	-	-	1,160
Ind. Automotriz Beta (Excluding Chrysler).....	9,198	8,212	9,530	9,897	10,201	10,603	11,031	7,169	2,701	3,065	3,773	4,428	1,237	-	91,045
Fiat.....	3,251	-	-	-	-	-	-	-	-	-	-	-	-	-	3,251
Ford Motor.....	24,000	-	-	-	-	-	-	-	-	-	-	-	-	-	24,000
General Motor.....	18,936	-	-	-	-	-	-	-	-	-	-	-	-	-	18,936
Ind. Automotriz.....	3,392	-	-	-	-	-	-	-	-	-	-	-	-	-	3,392
International Harvester....	421	-	-	-	-	-	-	-	-	-	-	-	-	-	421
Isuzu Motor.....	240	-	-	-	-	-	-	-	-	-	-	-	-	-	240
Volkswagen Motor.....	6,500	3,740	5,421	8,857	8,179	9,360	9,628	6,075	2,808	1,398	4,338	5,174	5,857	1,505	78,850
Nissan Motor.....	3,064	1,806	3,711	6,025	4,903	5,566	5,453	5,270	3,149	3,884	5,880	6,830	9,450	4,050	69,041
Scania Vabis.....	336	-	-	-	-	-	-	-	-	-	-	-	-	-	336
Toyota.....	3,995	2,584	4,501	6,096	5,328	7,255	6,609	5,502	2,217	1,780	3,603	4,282	5,003	4,024	62,779
Volvo.....	350	297	633	856	1,108	1,490	1,623	1,206	368	618	1,105	1,270	430	47	11,401
TOTAL.....	74,843	16,639	23,796	31,741	29,719	34,274	34,344	25,222	11,243	10,745	18,699	21,984	21,977	9,626	364,852

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ



PERU - ASSEMBLIES 1975-1983

Motor Vehicles by Manufacturer and Model

Manufacturer & Model	1971/1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
INDUSTRIA AUTOMOTRIZ BETA S.A.	37,840	10,603	11,031	7,169	2,701	3,065	3,773	4,428	1,237	-	81,847
Passenger Cars & Station Wagons	-	-	-	-	-	-	-	-	-	-	-
Hillman	7,872	851	1,937	3,457	899	830	-	-	-	-	15,848
Dodge	6,144	1,152	1,527	246	147	144	-	-	-	-	9,360
Commercial Vehicles	-	-	-	-	-	-	-	-	-	-	-
Dodge D100-Bc-Pickup	5,245	710	780	504	260	304	384	526	122	-	9,435
Dodge D100-Bc-Pickup	706	1,292	1,215	241	86	-	-	-	-	-	3,340
Dodge D300-Bc Chassis/Cab	10,000	3,499	3,201	1,297	401	414	1,101	1,476	481	-	21,878
Dodge D300-Chassis/Cab Diesel	-	-	-	-	203	421	624	548	180	-	1,958
Dodge P300-Bc Chassis/Cab	204	360	372	84	36	-	-	-	-	-	1,058
Dodge D500-Bc Chassis/Cab	6,842	1,790	1,258	49	24	-	-	-	-	-	9,963
Dodge P500-Bc Chassis/Cab	-	-	47	24	-	-	-	-	-	-	71
Dodge PP500-Chassis/Cab Diesel	-	-	-	188	132	112	192	137	60	-	615
Dodge DP500-Chassis/Cab Diesel	-	-	46	583	187	264	512	544	192	-	2,328
Dodge DR500-Bc Chassis/Cab	227	949	686	7	17	-	-	-	-	-	1,888
Dodge DR500-Chassis/Cab Diesel	-	-	162	470	154	288	576	840	96	-	2,588
Dodge W100 Pickup Ken	-	-	-	18	155	288	384	360	120	-	1,320
MOTON PERU S.A.	26,207	9,360	9,628	6,075	2,808	1,398	4,338	5,174	5,857	1,505	72,350
Passenger Cars & Station Wagons	-	-	-	-	-	-	-	-	-	-	-
Volkswagen 1200 Sedan	880	-	-	-	-	-	-	-	-	-	880
Volkswagen 1300 Sedan	22,848	9,096	9,528	6,075	2,783	1,291	4,337	5,174	5,857	1,505	68,494
Commercial Vehicles	-	-	-	-	-	-	-	-	-	-	-
Volkswagen 211-Panel	648	81	17	-	-	-	-	-	-	-	756
Volkswagen 231-Kombi	1,831	173	-	-	-	-	-	-	-	-	2,004
Volkswagen EA89-Chassis	-	-	83	-	25	107	1	-	-	-	218
NISSAN MOTON DEL PERU S.A.	18,445	5,566	5,453	5,270	3,149	3,884	5,880	6,830	9,450	4,050	65,977
Passenger Cars & Station Wagons	-	-	-	-	-	-	-	-	-	-	-
Datsun L510-Sedan	5,620	-	-	-	-	-	-	-	-	-	5,620
Datsun N1510-St. Wagon	2,140	-	-	-	-	-	-	-	-	-	2,140
Datsun JN170-Sedan	2,188	2,963	2,689	2,280	560	-	-	-	-	-	10,680
Datsun N1410-Sedan	-	-	-	-	440	1,080	1,520	2,200	2,240	-	7,480
Datsun N1410-St. Wagon	-	-	-	-	-	680	1,240	1,440	1,360	-	4,720
Nissan Sunny Sedan Standard	-	-	-	-	-	-	-	-	1,120	1,360	2,480
Nissan Sunny Sedan Automatic	-	-	-	-	-	-	-	-	-	80	80
Nissan Sunny Coupe Standard	-	-	-	-	-	-	-	-	-	120	120
Nissan Sunny St. Wagon Standard	-	-	-	-	-	-	-	-	160	760	920
Nissan Sunny St. Wagon Automatic	-	-	-	-	-	-	-	-	-	40	40
Commercial Vehicles	-	-	-	-	-	-	-	-	-	-	-
Datsun N1520-Pickup/BLU-700	1,777	-	-	-	-	-	-	-	-	-	1,777
Datsun DM1620-Pickup	4,720	2,603	2,764	2,990	2,149	2,124	2,010	-	-	-	19,360
Datsun BL720-Pickup	-	-	-	-	-	-	1,110	1,650	-	-	2,760
Datsun LGN720-Pickup	-	-	-	-	-	-	-	1,540	-	-	1,540
Datsun UL720-Pickup Diesel/Cab	-	-	-	-	-	-	-	-	560	360	920
Datsun LG720T-Pickup	-	-	-	-	-	-	-	-	-	200	200
TOYOTA DEL PERU S.A.	18,509	7,255	6,609	5,502	2,217	1,780	3,603	4,282	5,003	4,024	58,784
Passenger Cars & Station Wagons	-	-	-	-	-	-	-	-	-	-	-
Daihatsu	864	-	-	-	-	-	-	-	-	-	864
Toyota Corona RT40/RT64 Sedan	13,355	-	-	-	-	-	-	-	-	-	13,355
Toyota Corona RT120 Sedan	4,280	6,250	470	-	-	-	-	-	-	-	11,000
Toyota Corona RT177 St. Wagon	-	1,005	135	-	-	-	-	-	-	-	1,140
Toyota Corona RT104 Sedan	-	-	4,504	4,462	1,577	877	-	-	-	-	11,220
Toyota Corona RT108 St. Wagon	-	-	1,500	1,040	640	400	-	-	-	-	3,580
Toyota Corona RT132-2000 Sedan	-	-	-	-	-	460	2,508	2,981	2,651	-	8,900
Toyota Corona RT132-200 St. Wagon	-	-	-	-	-	243	895	1,201	1,221	-	3,760
Toyota Corona Sedan 1800 Standard	-	-	-	-	-	-	-	-	620	2,296	2,916
Toyota Corona Sedan 1800 Automatic	-	-	-	-	-	-	-	-	-	500	500
Toyota Corona St. Wagon 1800	-	-	-	-	-	-	-	-	-	-	-
Standard	-	-	-	-	-	-	-	-	311	1,228	1,539
Commercial Vehicles	-	-	-	-	-	-	-	-	-	-	-
Toyota Pickup 101	10	-	-	-	-	-	-	-	-	-	10
VOLVO DEL PERU S.A.	2,894	1,490	1,623	1,206	368	618	1,105	1,270	430	47	11,051
Commercial Vehicles	-	-	-	-	-	-	-	-	-	-	-
Volvo Mod.8857-Chassis/Bus OA/OB	216	126	153	169	39	74	90	62	41	32	1,002
Volvo Mod.858-Chassis/Bus OC/OD	240	197	166	200	27	58	278	138	-	-	1,304
Volvo Mod.86	474	-	-	-	-	-	-	-	-	-	474
Volvo Mod.88 4x2	1,090	-	-	-	-	-	-	-	-	-	1,090
Volvo Mod.88 6x2	382	-	-	-	-	-	-	-	-	-	382
Volvo Mod.88 6x4	58	-	-	-	-	-	-	-	-	-	58
Volvo Mod. N7 4x2	110	195	158	102	69	23	41	32	15	9	754
Volvo Mod. N10 4x2	246	590	762	439	129	236	330	414	217	1	3,366
Volvo Mod. N10 6x2	65	197	170	29	24	-	-	-	-	-	485
Volvo Mod. N10 6x4	1	99	73	97	23	2	60	-	-	-	355
Volvo Mod. N12 4x2	-	40	47	93	23	75	90	172	96	4	640
Volvo Mod. N12 6x4	-	46	94	77	34	150	216	452	61	1	1,131

S U R R A R Y

Manufacturer	1971/1974	1975	1976	1977	1978	1979	1980	1981	1982	1983	TOTAL
Industria Automotriz Beta S.A.	37,840	10,603	11,031	7,169	2,701	3,065	3,773	4,428	1,237	-	81,847
Moton Peru S.A.	26,207	9,360	9,628	6,075	2,808	1,398	4,338	5,174	5,857	1,505	72,350
Nissan Motor Del Peru S.A.	18,445	5,566	5,453	5,270	3,149	3,884	5,880	6,830	9,450	4,050	65,977
Toyota Del Peru S.A.	18,509	7,255	6,609	5,502	2,217	1,780	3,603	4,282	5,003	4,024	58,784
Volvo Del Peru S.A.	2,894	1,490	1,623	1,206	368	618	1,105	1,270	430	47	11,051
TOTAL MANUFACTURERS	101,895	34,274	34,344	25,222	11,243	10,745	18,699	21,884	21,977	9,628	290,009

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ



PERU - ASSEMBLIES, SALES 1981-1983

Motor Vehicles by Manufacturer and Model

	1	9	8	1	1	9	8	2	1	9	8	3
	Assem- blies	Factory Sales	Retail Sales	Assem- blies	Factory Sales	Retail Sales	Assem- blies	Factory Sales	Assem- blies	Factory Sales	Retail Sales	
IND. AUT. BETA S.A.....	4,428	4,430	4,306	1,237	1,309	1,399	-	48	-	48	146	
Dodge D100 Pickup.....	526	525	521	122	122	124	-	-	-	-	-	
Dodge D300 Ch/Cab Gas.....	1,478	1,505	1,413	487	513	541	-	-	-	-	49	
Dodge D300 Ch/Cab Diesel.....	548	577	595	160	162	171	-	-	-	-	21	
Dodge DP500 Ch/Cab Diesel.....	544	558	553	192	182	194	-	18	-	18	25	
Dodge PP500 Ch/Bus diesel.....	132	137	157	60	47	52	-	13	-	13	17	
Dodge DN600 Ch/Cab Diesel.....	840	772	729	96	171	193	-	3	-	3	19	
Dodge W 100 8c Pickup 4x4.....	360	356	338	120	112	124	-	14	-	14	15	
MOTOR PERU S.A.....	5,174	5,362	5,321	5,857	5,170	5,113	1,505	2,192	1,505	2,192	2,312	
Volkswagen Sedan 1300.....	5,174	5,362	5,321	5,857	5,170	5,113	1,505	2,192	1,505	2,192	2,312	
NISSAN MOTOR DE PERU S.A.....	6,830	6,843	6,714	9,450	9,125	8,590	4,050	4,069	4,050	4,069	4,585	
Datsun Stanza Sedan.....	2,200	2,203	2,206	2,240	2,239	2,279	-	-	-	-	41	
Datsun Stanza St. Wagon.....	1,440	1,442	1,414	1,360	1,359	1,405	-	1	-	1	46	
Nissan Sunny Sedan Standard.....	-	-	-	1,120	1,106	742	1,360	1,246	1,360	1,246	1,538	
Nissan Sunny Sedan Automatic.....	-	-	-	-	-	-	80	56	80	56	33	
Nissan Sunny Coupe.....	-	-	-	-	-	-	120	120	120	120	90	
Nissan Sunny St. Wagon Standard.....	-	-	-	-	-	-	760	750	760	750	766	
Nissan Sunny St. Wagon Automatic.....	-	-	-	160	131	52	40	39	40	39	22	
Datsun Pickup LGN 720.....	3,190	3,198	3,094	4,010	3,765	3,672	1,130	1,492	1,130	1,492	1,636	
Datsun Pickup UL-720 Double Cab.....	-	-	-	560	525	440	360	365	360	365	413	
Datsun Pickup LG-720 T.....	-	-	-	-	-	-	200	-	200	-	-	
TOYOTA DEL PERU S.A.....	4,282	4,428	4,439	5,003	4,945	4,948	4,024	3,980	4,024	3,980	3,850	
Toyota Corona 2000 Sedan.....	2,981	3,089	3,093	2,851	2,851	2,863	-	-	-	-	-	
Toyota Corona 2000 St. Wagon...	1,301	1,339	1,346	1,221	1,221	1,223	-	-	-	-	-	
Toyota Corona 1800 Sedan Standard.....	-	-	-	620	597	587	2,296	2,256	2,296	2,256	2,212	
Toyota Corona 1800 Sedan Automatic.....	-	-	-	-	-	-	500	481	500	481	442	
Toyota Corona 1800 St. Wagon...	-	-	-	311	276	275	1,228	1,243	1,228	1,243	1,196	
VOLVO DEL PERU S.A.....	1,270	1,334	1,331	430	292	310	47	235	47	235	208	
Volvo BB 57 Ch/Bus OA.....	29	26	22	1	5	7	5	13	5	13	16	
Volvo BB 57 Ch/Bus OB.....	33	49	55	40	22	22	27	40	27	40	39	
Volvo B 58 Ch/Bus OC.....	88	250	255	-	-	-	-	-	-	-	-	
Volvo B 58 Ch/Bus OD.....	50	33	41	-	2	2	-	15	-	15	16	
Volvo N 7 Ch/Cab 4x2.....	32	31	30	15	15	15	9	-	9	-	-	
Volvo N 10 Ch/Cab 4x2.....	414	393	386	217	138	143	1	95	1	95	94	
Volvo N 10 Ch/Cab 6x4.....	-	-	2	-	-	-	-	-	-	-	-	
Volvo N 12 Ch/Cab 4x2.....	172	169	166	96	29	33	4	26	4	26	19	
Volvo N 12 Ch/Cab 6x4.....	452	383	374	61	81	88	1	46	1	46	24	
TOTAL.....	21,984	22,397	22,111	21,977	20,841	20,360	9,626	10,524	9,626	10,524	11,101	
% Change.....	+17	+23	+22	-0.03	-6.90	-7.90	-56	-50	-56	-50	-45	

ASOCIACION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ

PERU - IMPORTS 1983



Motor Vehicles by Manufacturer and Type

Passenger Cars & Station Wagons		Passenger Cars & Station Wagons (con't)		Trucks (con't)	
Alfa Romeo	1	Vaz (USSR)	4	International	1
Audi	1	Volvo	202	Isuzu	17
AMC American Motors	9	Others	41	Mack	2
Austin	15			Magirus Deutz	6
B.M.W.	112	Total	4,510	Mercedes-Benz	59
Buick	8	Small Commercial Vehicles		Mitsubishi	5
Citroen	12	AMC Jeep American Motors	103	Nissan	47
Chevrolet (Brazil)	17	Cadillac	1	Oskosh	1
Chevrolet (USA)	159	Chevrolet (USA)	135	Pegaso	48
Chrysler	2	Daihatsu	6	Saval	3
Daihatsu	77	Datsun-Nissan	728	Unimog (Mercedes)	10
Datsun-Nissan	430	Dodge (USA)	11	Volvo	1
Dodge (USA)	10	Ford (Brazil)	21	White	1
Fiat	5	Ford (Japan)	411	Others	33
Ford (Argentina)	1	Ford (USA)	249		
Ford (Brazil)	135	G.M.C.	2	Total	765
Ford (UK)	1	Gurgel (Brazil)	22	Buses	
Ford (Japan)	139	Isuzu	11	Bedford	1
Ford (USA)	66	Land Rover (UK)	5	Bluebird	41
Ford (Germany)	2	Land Rover Santana (Spain)	14	Chevrolet (USA)	5
Honda	259	Mazda	266	Ebro (Spain)	47
Isuzu	10	Mitsubishi	94	Ford (USA)	9
Jaguar	1	Pegaso	12	G.M.C.	5
Lada	6	Peugeot	2	Isuzu	1
Lotus	1	Suzuki	174	International	3
Mazda	423	Toyota	2,100	Mercedes-Benz	5
Mercedes-Benz	227	Volkswagen	108	Neoplan	5
Mercury	8	Others	51	Pegaso	44
Mitsubishi	286			Setra	5
Oldsmobile	18	Total	4,526	Thomas	4
Opel	9	Trucks		Volvo	24
Peugeot (France)	60	Chevrolet (Colombia)	10	Others	2
Peugeot (Argentina)	2	Chevrolet (USA)	28		
Plymouth	4	Chevrolet (Venezuela)	1	Total	201
Pontiac	16	Dodge (VW-Brazil)	180	SUMMARY	
Porsche	2	Dodge (USA)	1	Passenger Cars & St. Wagons	4,510
Renault (France)	21	Ford (Argentina)	5	Small Commercial Vehicles	4,526
Renault (Argentina)	1	Ford (Brazil)	72	Trucks	765
Rover Leyland	1	Ford (USA)	155	Buses	201
Subaru	155	Ford (Japan)	51		
Suzuki	121	G.M.C.	17	TOTAL	10,002
Toyota	1,339	Hino	11		
Volkswagen	91				

ASSOCIATION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ



PERU - TOTAL REGISTRATIONS 1960-1983

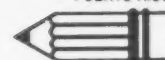
Passenger Cars

Year	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as Jan. 1
1960.....	68,747	6,663	75,410	1,031	74,739
1961.....	74,739	10,345	85,084	1,115	83,609
1962.....	83,609	12,471	96,080	1,254	94,826
1963.....	94,826	14,939	109,765	1,422	108,343
1964.....	108,343	15,109	123,452	1,625	121,827
1965.....	121,827	17,354	139,181	1,827	137,354
1966.....	137,354	25,069	126,423	2,060	160,363
1967.....	160,363	22,250	182,613	2,405	180,208
1968.....	180,208	13,761	193,969	2,703	191,266
1969.....	191,266	14,349	205,615	2,868	202,747
1970.....	202,747	13,145	215,892	3,041	212,851
1971.....	212,851	11,916	224,767	3,192	221,575
1972.....	221,575	16,129	237,704	3,323	234,381
1973.....	234,381	19,532	253,913	3,515	250,398
1974.....	250,398	20,267	270,665	3,755	266,910
1975.....	266,910	22,865	289,775	4,537	285,238
1976.....	285,238	21,369	306,607	5,704	300,903
1977.....	300,903	18,933	319,836	7,522	312,314
1978.....	312,314	8,349	320,663	9,623	311,040
1979.....	311,040	7,143	318,183	6,220	311,963
1980.....	311,963	13,024	324,987	6,240	318,747
1981.....	318,747	32,840	351,587	6,374	345,213
1982.....	345,213	32,538	377,751	7,578	370,173
1983.....	370,173	14,245	384,418	7,408	377,010

Commercial Vehicles

Year	Total Registrations as of Jan. 1	New Registrations	Sub-Total	Scrappage	Total Registrations as Jan. 1
1960.....	57,294	5,202	62,496	1,718	60,778
1961.....	60,778	5,294	66,072	1,823	64,249
1962.....	64,249	5,247	69,496	1,927	67,569
1963.....	67,569	6,300	73,869	2,027	71,842
1964.....	71,842	7,232	79,074	2,155	76,919
1965.....	76,919	9,879	86,798	2,307	84,491
1966.....	84,491	13,524	98,015	2,534	95,481
1967.....	95,481	12,255	107,736	2,864	104,872
1968.....	104,872	5,737	110,609	3,146	107,463
1969.....	107,463	7,692	115,155	3,223	111,932
1970.....	111,932	7,171	119,103	3,357	115,746
1971.....	115,746	6,818	122,564	3,472	119,092
1972.....	119,092	8,316	127,408	3,572	123,836
1973.....	123,836	11,954	135,790	3,715	132,075
1974.....	132,075	11,837	143,912	3,962	139,950
1975.....	139,950	13,164	153,114	4,478	148,636
1976.....	148,636	12,043	160,679	5,202	155,477
1977.....	155,477	9,119	164,596	6,219	158,377
1978.....	158,377	5,098	163,475	4,903	158,572
1979.....	158,572	5,274	163,846	3,175	160,671
1980.....	160,671	12,407	173,078	3,216	169,862
1981.....	169,862	17,299	187,161	3,396	183,765
1982.....	183,765	15,219	198,984	4,160	194,824
1983.....	194,824	7,835	202,659	3,907	198,752

ASSOCIATION DE PLANTAS DE LA INDUSTRIA AUTOMOTRIZ



PUERTO RICO - REGISTRATIONS 1960-1984

Motor Vehicle Registrations as of June 30

<u>Fiscal Year</u>	<u>Passenger Cars</u>	<u>Commercial Vehicles</u>	<u>Other</u>	<u>New Vehicle Registrations</u>	<u>Total Vehicle Registrations (1)</u>
1960-61.....	-	-	-	32,680	202,803
1961-62.....	-	-	-	38,018	215,889
1962-63.....	-	-	-	47,250	251,456
1963-64.....	-	-	-	54,421	285,516
1964-65.....	-	-	-	59,866	318,809
1965-66.....	-	-	-	61,827	367,247
1966-67.....	-	-	-	62,154	420,550
1967-68.....	-	-	-	67,115	470,000
1968-69.....	-	-	-	83,119	538,000
1969-70.....	77,704	8,262	5,236	91,202	614,202
1970-71.....	82,181	8,739	5,537	96,457	534,803
1971-72.....	91,355	9,714	6,156	107,225	674,051
1972-73.....	117,967	12,544	7,948	138,459	681,596
1973-74.....	81,567	8,673	5,496	95,736	738,465
1974-75.....	62,526	6,648	4,214	73,388	773,742
1975-76.....	71,146	7,565	4,794	83,505	814,373
1976-77.....	94,054	10,001	6,338	110,393	830,373
1977-78.....	86,268	9,173	5,813	101,254	980,200
1978-79.....	88,317	9,391	5,951	103,659	1,035,200
1979-80.....	82,107	9,465	7,328	98,900	1,133,332
1980-81.....	79,859	9,206	7,128	96,193	1,144,525
1981-82.....	54,924	6,332	4,902	66,158	1,172,000
1982-83.....	50,631	5,836	4,520	60,987	1,195,000
1983-84.....	77,187	8,898	6,889	92,974	1,227,020

(1) As of June 30.

DEPARTMENT OF TRANSPORTATION AND PUBLIC WORKS



UNITED STATES - PRODUCTION 1979-1983

Passenger Cars by Manufacturer

Manufacturer and Make	1979	1980	1981	1982	1983
AMERICAN MOTORS CORPORATION	184,636	164,725	109,319	109,549	200,385
CHRYSLER CORPORATION					
Plymouth.....	374,404	293,342	365,502	241,225	310,824
Dodge.....	380,315	263,169	325,932	244,833	234,649
Chrysler.....	181,427	82,463	57,340	114,444	358,813
Total Chrysler Corp.....	936,146	638,974	748,774	600,502	904,286
FORD MOTOR COMPANY					
Ford.....	1,381,604	929,627	892,043	690,645	1,008,799
Mercury.....	509,450	324,528	363,969	315,789	432,353
Lincoln.....	151,960	52,793	64,185	97,620	106,528
Total Ford Motor Co.....	2,043,014	1,306,948	1,320,197	1,104,054	1,547,680
GENERAL MOTORS CORPORATION					
Chevrolet.....	2,236,171	1,737,336	1,445,353	994,251	1,279,106
Pontiac.....	714,511	556,429	521,302	421,317	429,920
Oldsmobile.....	1,008,246	783,225	838,333	759,637	1,050,846
Buick.....	787,149	783,575	839,960	751,338	905,608
Cadillac.....	345,831	203,991	259,135	246,602	309,811
Total General Motors Corp..	5,091,908	4,064,556	3,904,083	3,173,145	3,975,291
CHECKER MOTORS CORPORATION	4,766	3,197	3,010	2,000	-
HONDA	-	-	-	-	55,335
VOLKSWAGEN OF AMERICA	173,192	197,106	167,755	84,246	93,207
TOTAL PASSENGER CARS	8,433,662	6,375,506	6,253,138	5,073,496	6,781,184

Commercial Vehicles by Manufacturer

Manufacturer	1979	1980	1981	1982	1983
AM General.....	23,934	8,201	N.A.	N.A.	N.A.
Chevrolet.....	1,015,092	515,038	548,383	672,634	865,144
Chrysler.....	295,228	119,232	98,240	121,916	147,669
Ford.....	1,032,117	581,507	617,375	713,426	931,478
GMC.....	337,381	173,702	175,208	224,306	263,802
International.....	115,453	66,210	62,861	45,109	51,678
Jeep Corp.....	134,624	79,360	92,248	85,472	113,263
Mack.....	35,937	23,387	20,090	14,245	12,485
Mercedes-Benz.....	-	1,225	2,866	2,005	3,010
Nissan.....	-	-	-	-	19,979
Volkswagen of America.....	2,407	28,390	37,392	8,086	2,079
White.....	11,251	*	*	*	*
Others.....	42,907	38,083	35,115	24,900	33,050
TOTAL TRUCKS & BUSES	3,046,331	1,634,335	1,689,778	1,912,099	2,443,637
TOTAL PASSENGER CARS	8,433,662	6,375,506	6,253,138	5,073,496	6,781,184
TOTAL MOTOR VEHICLES	11,479,993	8,009,841	7,942,916	6,985,595	9,224,821

* Included with "Others".

N.A. - Not available.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC. and WARD'S AUTOMOTIVE REPORTS

UNITED STATES - FACTORY SALES 1963-1983

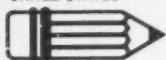


Commercial Vehicles By Weight Groups

U.S. TOTAL	(WEIGHT IN POUNDS)								TOTAL
	6,000 & less	6,001- 10,000	10,001- 14,000	14,001- 16,000	16,001- 19,500	19,501- 26,000	26,001- 33,000	33,001 & Over	
1963.....	836,129	246,650	5,679	28,450	145,298	109,570	32,186	58,746	1,462,708
1964.....	919,663	250,204	5,804	24,234	142,277	104,499	29,613	64,159	1,540,453
1965.....	1,058,211	294,178	5,020	25,751	144,449	109,625	39,968	74,603	1,751,805
1966.....	1,020,158	296,957	7,485	21,286	125,473	124,361	44,337	91,027	1,731,084
1967.....	899,986	289,835	5,207	16,499	88,213	123,934	37,960	77,828	1,539,462
1968.....	1,136,059	385,803	4,646	17,495	79,436	141,264	41,814	89,561	1,896,078
1969.....	1,121,222	405,108	7,161	13,491	78,105	147,405	33,304	117,383	1,923,179
1970.....	950,252	401,592	7,353	9,979	59,205	124,554	38,451	101,054	1,692,440
1971.....	1,196,544	486,388	17,928	14,871	58,042	132,197	36,441	110,735	2,053,146
1972.....	1,414,551	584,612	44,221	9,945	28,080	182,058	42,213	141,127	2,446,807
1973.....	1,735,645	761,481	44,724	7,477	18,941	203,300	42,200	165,920	2,979,688
1974.....	1,536,778	731,529	9,094	4,318	13,071	224,499	34,432	173,592	2,727,313
1975.....	982,511	962,987	14,342	1,129	10,516	174,284	27,310	99,081	2,272,160
1976.....	1,248,034	1,389,707	22,444	70	11,416	164,796	24,961	118,048	2,979,476
1977.....	1,326,132	1,723,426	20,288	1,221	7,888	174,256	30,602	157,708	3,441,521
1978.....	1,317,658	1,945,464	33,922	5,989	5,476	178,992	41,151	177,587	3,706,239
1979.....	1,014,016	1,594,060	19,163	2,399	4,611	163,304	46,264	192,889	3,036,706
1980.....	592,339	794,184	5,661	362	2,946	91,119	58,846	121,826	1,667,283
1981.....	629,030	816,373	311	591	2,764	85,000	52,264	114,575	1,700,908
1982.....	917,908	803,639	280	58	1,556	47,330	58,498	77,186	1,906,455
1983.....	1,370,395	849,498	223	2	1,252	47,848	59,026	85,653	2,413,897
U.S. DOMESTIC									
1967.....	836,512	269,273	4,850	14,236	76,874	107,972	33,911	70,810	1,414,438
1968.....	1,069,422	365,785	4,338	14,690	67,381	123,059	37,882	82,534	1,765,091
1969.....	1,052,057	379,492	6,525	11,272	68,617	125,910	30,858	106,446	1,781,177
1970.....	895,238	373,595	6,510	8,357	52,466	103,318	34,751	91,434	1,565,669
1971.....	1,133,911	453,981	17,796	12,602	52,038	110,587	32,795	100,598	1,914,308
1972.....	1,339,226	549,523	43,898	8,661	24,826	163,266	37,727	127,244	2,294,371
1973.....	1,639,663	713,210	44,272	6,443	15,543	180,345	37,834	149,503	2,786,813
1974.....	1,409,586	660,312	8,911	3,220	10,271	197,450	29,091	150,785	2,469,626
1975.....	897,292	853,310	13,914	917	5,652	139,835	21,555	70,283	2,002,758
1976.....	1,181,906	1,267,518	21,942	67	7,982	135,202	19,947	99,533	2,734,097
1977.....	1,253,835	1,580,898	20,015	1,221	4,950	149,027	27,205	141,869	3,179,020
1978.....	1,246,650	1,779,565	33,473	5,959	3,736	150,412	37,386	158,467	3,415,648
1979.....	961,345	1,413,229	17,366	2,361	3,140	135,189	42,393	166,058	2,741,081
1980.....	547,426	679,532	4,803	24	1,761	76,208	51,900	102,154	1,463,808
1981.....	583,341	716,556	248	15	1,843	68,757	45,917	96,919	1,513,596
1982.....	870,054	745,208	-	10	1,333	40,165	53,244	69,182	1,779,196
1983.....	1,296,644	787,611	1	2	1,143	41,328	53,620	79,837	2,260,186

NOTE: Diesel trucks are included in data.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.



UNITED STATES - EXPORTS 1955-1983

Motor Vehicles (Including Canada)

Year	Passenger Cars	Trucks	Buses	Total
1955.....	211,422	168,851	6,509	386,782
1956.....	174,895	190,432	7,115	372,442
1957.....	141,969	187,744	6,072	335,785
1958.....	121,758	142,398	3,936	268,092
1959.....	104,384	157,056	4,878	266,318
1960.....	117,126	198,903	6,497	322,526
1961.....	104,453	149,997	4,525	258,975
1962.....	126,969	100,745	4,263	231,977
1963.....	144,493	118,276	5,012	267,781
1964.....	166,314	148,736	5,119	320,169
1965.....	106,038	57,279	4,407	167,724
1966.....	177,580	74,751	4,198	256,529
1967.....	280,582	78,635	3,948	363,165
1968.....	330,460	87,846	4,323	422,629
1969.....	333,453	101,473	2,876	437,802
1970.....	285,038	90,551	3,500	379,089
1971.....	386,641	96,341	3,798	486,780
1972.....	410,247	117,977	2,785	531,009
1973.....	509,190	149,461	2,355	661,006
1974.....	600,902	211,543	3,062	815,507
1975.....	640,301	218,696	5,053	864,050
1976.....	680,458	197,237	3,083	880,778
1977.....	697,205	197,971	3,940	899,116
1978.....	706,447	243,168	4,994	954,609
1979.....	792,797	250,775	4,372	1,047,944
1980.....	616,895	185,774	4,500	807,169
1981.....	548,381	165,830	4,215	718,426
1982.....	378,877	123,654	4,128	506,659
1983.....	553,690	131,645	2,440	687,775

Motor Vehicles to Canada

Year	Passenger Cars	Trucks	Buses	Total
1955.....	27,522	8,031	427	35,980
1956.....	38,506	10,400	482	49,388
1957.....	16,360	6,104	431	22,895
1958.....	17,190	4,180	495	21,865
1959.....	24,717	4,461	476	29,654
1960.....	26,822	4,253	401	31,476
1961.....	15,613	6,150	261	22,024
1962.....	17,673	2,573	208	20,454
1963.....	7,780	2,168	60	10,008
1964.....	15,641	2,250	64	17,955
1965.....	43,802	8,634	105	52,541
1966.....	114,322	20,369	107	134,798
1967.....	236,638	33,342	182	270,162
1968.....	286,784	47,960	121	334,865
1969.....	292,110	60,968	119	353,197
1970.....	245,616	54,425	106	300,147
1971.....	348,404	65,087	352	413,843
1972.....	376,231	90,034	1,000	467,265
1973.....	452,370	111,007	970	564,347
1974.....	516,588	159,495	1,247	677,330
1975.....	550,808	128,755	951	680,514
1976.....	573,470	120,189	561	694,220
1977.....	591,509	115,650	648	707,807
1978.....	542,341	120,127	580	663,048
1979.....	600,786	144,525	1,263	746,574
1980.....	509,666	77,455	2,075	589,196
1981.....	471,416	80,144	2,066	553,626
1982.....	334,395	67,647	1,245	403,287
1983.....	524,271	98,725	1,313	624,309

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

UNITED STATES - EXPORTS 1983

UNITED STATES

EXPORT

New Passenger Cars By Country of Destination

With Piston Type Engines

Country	6 Cylinders or Less		Over 6 Cylinders		Other New Passenger Cars*		Passenger Car Chassis	
	Units	Value (000)	Units	Value (000)	Units	Value (000)	Units	Value (000)
Arab Emirates.....	69	\$ 688	590	\$ 7,698	20	\$ 99	-	\$ -
Belgium.....	371	4,083	97	1,607	9	81	-	-
Canada.....	428,102	2,840,622	93,936	1,013,410	280	1,787	1,953	5,415
Colombia.....	288	2,410	125	1,961	75	523	-	-
Ecuador.....	67	488	78	1,315	34	281	-	-
Germany, West.....	2,171	20,389	507	7,172	125	1,937	2	5
Japan.....	866	8,797	1,349	21,226	107	1,129	3	7
Kuwait.....	172	1,630	2,071	27,647	20	247	-	-
Mexico.....	60	347	206	3,007	8	34	846	2,286
Peru.....	288	2,583	150	1,858	108	1,519	-	-
Qatar.....	52	500	304	4,123	2	419	-	-
Saudi Arabia.....	974	8,169	9,009	119,475	160	1,924	29	79
Switzerland.....	130	1,346	412	5,544	12	201	9	113
Taiwan.....	166	1,504	105	1,566	7	129	-	-
Venezuela.....	116	1,084	79	993	107	1,200	-	-
Others.....	2,977	25,760	2,378	35,905	1,453	13,438	56	254
TOTAL.....	436,869	\$2,920,400	111,396	\$1,254,507	2,527	\$24,948	2,898	\$8,159

* Not specifically provided for elsewhere.

COMPILED BY THE MOTOR VEHICLE MANUFACTURERS ASSOCIATION FROM U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS, FT 410

UNITED STATES - EXPORTS 1983

Passenger Cars by Country of Destination

COUNTRY OF DESTINATION	QUANTITY	DOLLAR VALUE	COUNTRY OF DESTINATION	QUANTITY	DOLLAR VALUE
6921015 PASSENGER AUTOMOBILES, NEW, WITH PISTON TYPE ENGINES, 6 CYLINDERS OR LESS			6921015 PASSENGER AUTOMOBILES, NEW, WITH PISTON TYPE ENGINES, 6 CYLINDERS OR LESS (con't)		
CANADA	428,102	2,840,621,627	SUDAN	11	90,289
MEXICO	60	346,752	CANARY ISLANDS	5	47,095
GUATEMALA	76	770,552	SENEGAL	1	7,380
BELIZE	7	60,127	GUINEA	1	7,919
EL SALVADOR	61	523,736	GHANA	2	11,645
HONDURAS	99	887,947	TOGO	2	27,000
NICARAGUA	15	130,654	NIGERIA	31	232,258
COSTA RICA	23	178,901	GABON	1	18,780
PANAMA	148	1,400,919	UPPER VOLTA	1	4,000
BERMUDA	9	60,430	ANGOLA	1	18,442
BAHAMAS	50	387,873	WESTERN AFRICA	1	2,500
JAMAICA	204	1,330,570	LIBERIA	11	79,317
TURKS & CAICOS ISLANDS	16	96,187	ZAIRE	1	13,200
CAYMAN ISLAND	46	368,469	SOMALIA	10	111,047
HAITI	60	528,863	KENYA	3	28,600
DOMINICAN REPUBLIC	97	883,695	MOZAMBIQUE	1	6,000
LEEWARD & WINDWARD ISL	92	647,050	REPUBLIC S AFRICA	8	90,253
BARBADOS	5	40,995	ZIMBABWE	3	22,500
TRINIDAD & TOBAGO	8	41,590	TOTAL	436,869	2,920,400,017
NETHERLANDS ANTILLES	294	2,561,457			
FRENCH WEST INDIES	14	83,000	6921030 PASSENGER AUTOMOBILES, NEW, WITH PISTON TYPE ENGINES, OVER 6 CYLINDERS		
COLOMBIA	288	2,409,543	CANADA	93,936	1,013,410,340
VENEZUELA	116	1,084,154	MEXICO	206	3,007,459
GUYANA	12	81,825	GUATEMALA	29	317,579
SURINAME	7	49,199	BELIZE	8	74,288
ECUADOR	67	488,379	EL SALVADOR	8	110,508
PERU	288	2,583,351	HONDURAS	36	471,667
BOLIVIA	19	203,873	COSTA RICA	12	289,829
CHILE	32	307,825	PANAMA	79	1,081,306
BRAZIL	4	45,867	BERMUDA	1	22,000
PARAGUAY	3	26,985	BAHAMAS	37	549,893
URUGUAY	1	17,500	JAMAICA	21	270,334
ARGENTINA	5	70,620	TURKS & CAICOS ISLANDS	2	16,500
ICELAND	9	80,748	CAYMAN ISLANDS	18	171,523
SWEDEN	74	596,078	HAITI	29	432,864
NORWAY	145	736,983	DOMINICAN REPUBLIC	20	263,838
FINLAND	24	224,224	LEEWARD & WINDWARD ISL	7	26,045
DENMARK	5	43,950	BARBADOS	1	8,500
UNITED KINGDOM	127	1,133,601	TRINIDAD & TOBAGO	11	136,749
IRELAND	2	8,500	NETHERLANDS ANTILLES	164	1,987,016
NETHERLANDS	199	1,809,425	FRENCH WEST INDIES	1	9,670
BELGIUM	371	4,083,432	COLOMBIA	125	1,960,921
FRANCE	83	825,090	VENEZUELA	19	993,052
FEDERAL REP GERMANY	2,171	20,388,535	GUYANA	3	32,000
AUSTRIA	26	232,122	SURINAME	9	84,569
SWITZERLAND	130	1,345,670	ECUADOR	78	1,314,837
SPAIN	13	135,737	PERU	150	1,858,212
PORTUGAL	5	61,250	BOLIVIA	2	15,480
ITALY	102	904,246	CHILE	10	107,979
YUGOSLAVIA	2	11,000	BRAZIL	8	153,200
GREECE	21	149,588	PARAGUAY	4	109,009
TURKEY	4	33,920	ARGENTINA	2	22,980
SYRIA	2	35,500	ICELAND	6	79,870
LEBANON	129	1,397,495	SWEDEN	170	2,035,590
ISRAEL	193	1,908,096	NORWAY	130	1,612,191
JORDAN	9	98,116	FINLAND	46	539,671
KUWAIT	172	1,629,847	DENMARK	9	150,397
SAUDI ARABIA	974	8,169,347	UNITED KINGDOM	72	1,801,212
QATAR	52	499,843	NETHERLANDS	157	2,287,775
UNITED ARAB EMIRATES	69	687,529	BELGIUM	97	1,606,582
OMAN	74	727,974	FRANCE	45	981,800
BAHRAIN	9	128,595	FEDERAL REP GERMANY	507	7,172,061
INDIA	4	30,000	AUSTRIA	42	630,531
BANGLADESH	2	12,550	CZECHOSLOVAKIA	2	80,959
SRI LANKA	1	10,835	HUNGARY	2	80,959
THAILAND	11	86,734	SWITZERLAND	412	5,544,415
INDONESIA	2	7,000	POLAND	2	80,959
PHILIPPINES	35	284,450	USSR	1	10,000
CHINA MAINLAND	3	14,181	SPAIN	20	371,671
KOREA REPUBLIC	5	47,932	ITALY	39	587,322
HONG KONG	10	64,258	GREECE	7	132,908
CHINA TAIWAN	166	1,504,263	ROMANIA	4	160,107
JAPAN	866	8,796,753	BULGARIA	4	158,598
AUSTRALIA	13	109,688	TURKEY	29	355,347
NEW ZEALAND	6	60,000	SYRIA	29	741,747
WESTERN SAMOA	1	9,000	LEBANON	323	4,057,152
TRUST PACIFIC ISL	15	141,599	IRAQ	4	105,258
MONROVIA	2	16,880	IRAN	5	149,528
TUNISIA	5	50,950	ISRAEL	100	1,215,142
LIBYA	8	71,000	JORDAN	76	1,956,994
EGYPT	93	855,943			

UNITED STATES - EXPORTS 1983 (continued)

Passenger Cars by Country of Destination

COUNTRY OF DESTINATION	QUANTITY	DOLLAR VALUE	COUNTRY OF DESTINATION	QUANTITY	DOLLAR VALUE
6921030 PASSENGER AUTOMOBILES, NEW, WITH PISTON TYPE ENGINES, OVER 6 CYLINDERS (con't)			6921040 PASSENGER AUTOMOBILES, NEW, NSPF (con't)		
KUWAIT	2,071	27,646,881	UNITED KINGDOM	27	360,314
SAUDI ARABIA	9,009	119,475,190	NETHERLANDS	12	113,822
QATAR	304	4,123,224	BELGIUM	9	80,987
UNITED ARAB EMIRATES	590	7,698,464	FRANCE	41	507,897
YEMEN (SANA)	1	32,730	FEDERAL REP GERMANY	125	1,937,138
OMAN	118	2,347,738	AUSTRIA	1	7,500
BAHRAIN	82	1,144,407	SWITZERLAND	12	200,787
AFGHANISTAN	1	10,000	AZORES	1	7,650
INDIA	8	146,404	SPAIN	32	86,020
PAKISTAN	5	175,415	PORTUGAL	1	17,000
BURMA	2	16,694	MALTA & GOZO	1	12,839
THAILAND	15	267,013	ITALY	3	10,400
MALAYSIA	2	59,807	GREECE	7	80,020
SINGAPORE	8	223,235	SYRIA	1	10,685
INDONESIA	2	80,959	LEBANON	16	253,050
BRUNEI	1	32,192	IRAQ	1	16,315
PHILIPPINES	28	434,007	ISRAEL	11	108,875
CHINA MAINLAND	3	91,209	KUWAIT	20	247,163
KOREA REPUBLIC	13	410,406	SAUDI ARABIA	160	1,923,784
HONG KONG	8	105,610	QATAR	2	419,262
CHINA TAIWAN	105	1,566,037	UNITED ARAB EMIRATES	20	98,799
JAPAN	1,349	21,226,227	YEMEN (SANA)	6	34,500
AUSTRALIA	24	315,259	BAHRAIN	2	29,612
NEW ZEALAND	4	40,742	INDIA	8	15,244
WESTERN SAMOA	1	20,000	THAILAND	5	54,000
TRUST PACIFIC ISL	4	52,241	MALAYSIA	1	10,767
MOROCCO	11	120,959	SINGAPORE	1	19,158
TUNISIA	2	30,781	INDONESIA	6	18,500
LIBYA	6	91,640	BRUNEI	2	35,500
EGYPT	92	964,434	PHILIPPINES	1	35,000
SUDAN	14	233,035	KOREA REPUBLIC	3	56,194
SENEGAL	1	39,000	CHINA TAIWAN	7	128,545
SIERRA LEONE	1	12,733	JAPAN	107	1,128,512
NIGERIA	17	363,454	AUSTRALIA	13	139,619
GABON	1	22,349	NEW ZEALAND	10	86,000
BENIN	3	44,700	FRENCH PACIFIC ISL	1	20,000
LIBERIA	6	66,899	ALGERIA	11	84,912
ZAIRE	3	91,973	EGYPT	20	184,473
KENYA	15	160,000	GUINEA	8	73,565
TANZANIA	1	8,200	GHANA	2	25,984
REPUBLIC S AFRICA	32	511,026	NIGERIA	22	291,745
ZAMBIA	1	7,000	BENIN	3	39,900
TOTAL	111,396	1,254,507,167	ANGOLA	16	151,721
6921040 PASSENGER AUTOMOBILES, NEW, NSPF			WESTERN AFRICA	5	36,593
CANADA	280	1,787,104	LIBERIA	14	157,680
MEXICO	8	34,463	ZAIRE	1	6,000
GUATEMALA	35	289,558	BRITISH INDIAN TERRITORY	1	8,600
BELIZE	15	105,876	REPUBLIC S AFRICA	28	258,508
EL SALVADOR	35	319,461	NAMIBIA	4	40,801
HONDURAS	18	217,109	TOTAL	2,527	24,947,609
NICARAGUA	1	8,800	6922260 CHASSIS, PASSENGER AUTOMOBILE		
COSTA RICA	11	98,928	CANADA	1,953	5,415,130
PANAMA	66	613,606	MEXICO	846	2,285,748
BERMUDA	4	42,240	GUATEMALA	2	14,000
BAHAMAS	330	3,364,342	EL SALVADOR	4	34,601
JAMAICA	87	662,675	PANAMA	4	38,257
TURKS & CAICOS ISLANDS	5	27,350	CAYMAN ISLANDS	7	44,009
CAYMAN ISLANDS	170	906,434	TRINIDAD & TOBAGO	2	3,450
HAITI	15	158,739	UNITED KINGDOM	4	40,322
DOMINICAN REPUBLIC	35	271,925	FEDERAL REP GERMANY	2	4,600
LEEWARD & WINDWARD ISL	67	373,402	SWITZERLAND	9	112,813
BARBADOS	3	14,218	SAUDI ARABIA	29	79,471
TRINIDAD & TOBAGO	20	196,047	THAILAND	1	8,454
NETHERLANDS ANTILLES	82	660,775	JAPAN	3	6,994
FRENCH WEST INDIES	3	35,131	AUSTRALIA	31	66,163
COLOMBIA	75	523,022	REPUBLIC S AFRICA	1	5,265
VENEZUELA	107	1,199,737	TOTAL	2,898	8,159,277
GUYANA	3	25,248			
SURINAME	11	105,877			
ECUADOR	34	281,142			
PERU	108	1,518,790			
BOLIVIA	2	15,140			
CHILE	3	126,000			
BRAZIL	1	26,074			
URUGUAY	3	18,000			
ARGENTINA	1	20,000			
ICELAND	2	20,536			
SWEDEN	68	1,084,108			
NORWAY	6	86,845			
FINLAND	2	37,000			



UNITED STATES - IMPORTS 1955-1983

Total Imports (Including Canada)

	New Assembled Passenger Cars	New Assembled Trucks and Buses	Total
1955.....	57,115	1,310	58,425
1956.....	107,675	2,984	110,659
1957.....	259,343	8,432	267,775
1958.....	430,808	15,330	446,138
1959.....	668,070	21,763	689,833
1960.....	444,474	23,838	468,312
1961.....	279,437	9,304	288,741
1962.....	375,187	12,017	387,204
1963.....	409,024	17,634	426,658
1964.....	536,705	16,484	553,189
1965.....	559,430	30,893	590,323
1966.....	913,207	57,418	970,625
1967.....	1,020,620	88,475	1,109,095
1968.....	1,620,452	129,139	1,749,591
1969.....	1,846,717	171,168	2,017,885
1970.....	2,013,420	153,671	2,167,091
1971.....	2,587,484	238,937	2,826,421
1972.....	2,485,901	250,149	2,736,050
1973.....	2,437,345	189,584	2,626,929
1974.....	2,572,557	146,759	2,719,316
1975.....	2,074,653	125,256	2,199,909
1976.....	2,536,749	164,543	2,701,292
1977.....	2,790,144	226,684	3,016,828
1978.....	3,024,982	369,651	3,394,633
1979.....	3,005,523	275,564	3,281,087
1980.....	3,248,266	343,352	3,591,618
1981.....	2,998,561	738,710*	3,737,271
1982.....	3,066,992	698,516	3,765,508
1983.....	3,667,023	784,814	4,451,837

Imports from Canada

	New Assembled Passenger Cars	New Assembled Trucks and Buses	Total
1955.....	80	322	402
1956.....	443	150	593
1957.....	767	207	970
1958.....	546	172	718
1959.....	464	123	587
1960.....	389	134	523
1961.....	321	148	469
1962.....	718	128	846
1963.....	921	1,665	2,586
1964.....	9,201	7,398	16,599
1965.....	29,135	18,784	47,919
1966.....	165,645	46,477	212,122
1967.....	323,650	73,742	397,392
1968.....	500,881	113,333	614,214
1969.....	691,146	148,942	840,088
1970.....	692,783	115,941	808,724
1971.....	802,281	135,640	937,921
1972.....	842,300	141,208	983,508
1973.....	871,557	113,161	984,718
1974.....	817,559	122,675	940,234
1975.....	733,766	122,192	855,958
1976.....	825,590	163,928	989,519
1977.....	849,814	226,099	1,075,913
1978.....	833,061	367,418	1,200,479
1979.....	677,008	267,732	944,740
1980.....	594,771	239,917	834,688
1981.....	563,943	280,910	844,853
1982.....	702,530	340,831	1,043,361
1983.....	836,756	352,764	1,189,520

* Not comparable to previous data due to a change in classification of lightweight truck chassis by U.S. customs.

U.S. DEPARTMENT OF COMMERCE, BUREAU OF THE CENSUS

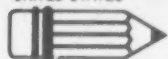
UNITED STATES - SALES 1981-1983

UNITED STATES



Passenger Cars Retail Sales by Manufacturer and Make

	1983	1982	1981
Spirit.....	4,441	16,182	33,504
Concord.....	11,513	30,869	59,846
Pacer.....	-	-	111
Eagle.....	31,207	35,209	43,221
Renault Alliance.....	126,008	30,173	-
Renault Encore.....	20,182	-	-
Total American Motors Corporation	193,351	112,433	136,682
Turismo (TC3).....	36,497	39,704	51,815
Horizon.....	56,763	46,907	75,377
Reliant.....	157,247	146,762	190,158
Volare.....	-	-	6,839
Gran Fury.....	15,101	18,255	9,312
Total Plymouth.....	265,608	251,628	333,501
LeBaron.....	80,309	88,575	46,991
Cordoba.....	10,291	15,828	23,904
Fifth Avenue (Chrysler).....	73,729	62,725	15,071
E Class.....	35,283	9,241	-
Imperial.....	1,237	2,601	4,649
Laser.....	11,097	-	-
New Yorker (E).....	50,091	-	-
Total Chrysler-Plymouth.....	527,645	430,598	424,116
Charger (024).....	45,975	41,275	51,743
Omni.....	50,451	40,002	56,038
Aries.....	119,400	113,076	143,619
Aspen.....	-	-	6,034
Daytona.....	8,761	-	-
Dodge 400/600 2-door.....	28,488	28,946	3,150
Diplomat.....	22,603	24,866	25,598
Mirada.....	4,417	7,316	13,947
Dodge 600 4-door (St. Regis).....	33,882	5,624	5,628
Total Dodge.....	313,977	261,105	305,757
Total Chrysler Corporation.....	841,622	691,703	729,873
Ford.....	119,905	126,065	113,109
Thunderbird.....	134,710	42,585	69,775
LTD.....	165,396	26,628	-
Granada.....	3,751	94,942	106,996
Fairmont.....	37,521	139,056	182,909
Tempo.....	136,148	-	-
Pinto.....	-	-	10,037
Escort.....	326,333	337,667	284,907
EXP.....	19,574	39,021	54,502
Mustang.....	116,976	119,526	154,985
Total Ford.....	1,060,314	925,490	977,220
Mercury.....	96,659	77,348	53,145
Cougar/XR7.....	87,933	56,438	75,456
Marquis.....	65,184	10,645	-
Zephyr.....	11,583	42,363	50,603
Topaz.....	41,796	-	-
Bobcat.....	-	-	2,169
Lynx.....	78,876	95,959	92,809
LN7.....	4,694	13,107	18,217



UNITED STATES - SALES 1981-1983 (continued)

Passenger Cars Retail Sales by Manufacturer and Make

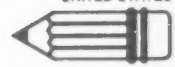
	1983	1982	1981
Capri.....	22,708	31,280	47,151
Lincoln.....	59,626	42,537	29,178
Mark.....	28,257	27,920	29,733
Continental.....	13,691	22,611	4,919
Total Lincoln-Mercury.....	511,007	420,208	403,380
Total Ford Motor Company.....	1,571,321	1,345,698	1,380,600
Chevrolet.....	238,930	204,193	210,424
Corvette.....	28,144	22,477	29,039
Monte Carlo.....	105,797	98,954	161,158
Celebrity (Malibu).....	265,775	212,047	212,491
Camaro.....	178,266	182,848	94,606
Citation.....	92,379	186,782	300,184
Cavalier.....	259,397	121,392	88,072
Chevette.....	178,759	231,927	346,307
Total Chevrolet.....	1,347,447	1,260,620	1,442,281
Pontiac.....	26,929	4,176	82,620
Grand Prix.....	89,355	83,598	128,236
Bonneville/LeMans & 6000.....	176,635	131,857	75,313
Firebird.....	90,777	105,686	52,188
Phoenix.....	24,362	49,527	82,285
Fiero.....	22,591	-	-
2000.....	88,313	57,048	75,884
1000.....	34,173	51,257	55,868
Total Pontiac.....	553,135	483,149	552,394
Oldsmobile.....	348,298	270,062	243,245
Toronado.....	41,791	34,362	38,609
Cutlass/Ciera.....	522,899	394,487	456,904
Omega.....	49,818	72,392	109,981
Firenza.....	44,753	28,282	-
Total Oldsmobile.....	1,007,559	799,585	848,739
Buick.....	231,661	168,588	139,497
Riviera.....	53,346	43,673	47,964
Century/Regal.....	384,315	322,042	334,696
Skylark.....	102,763	141,766	200,460
Skyhawk.....	72,998	46,942	-
Total Buick.....	845,083	723,011	722,617
Cadillac.....	176,003	154,229	138,948
Eldorado.....	71,624	57,263	54,389
Seville.....	33,522	24,029	22,724
Cimarron.....	19,188	13,774	14,604
Total Cadillac.....	300,337	249,295	230,665
Total General Motors Corporation	4,053,561	3,515,660	3,796,696
CHECKER MOTORS CORPORATION.....	-	1,926	2,904
HONDA MOTOR COMPANY(1).....	50,402	-	-
VOLKSWAGEN OF AMERICA(1).....	85,038	91,166	162,005
TOTAL DOMESTIC.....	6,795,295	5,758,586	6,208,760
TOTAL IMPORT.....	2,385,613	2,223,087	2,327,279
TOTAL PASSENGER CARS.....	9,180,908	7,981,673	8,536,039

(1) Sales of Honda and Volkswagen are U.S. built units only.

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.

UNITED STATES - SALES 1981-1983

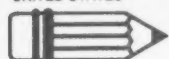
UNITED STATES



Commercial Vehicles Retail Sales by Weight Groups

CALENDAR YEAR 1982	6,000 & less		6,001- 10,000		10,001- 14,000		14,001- 16,000		16,001- 19,500		19,501- 26,000		26,001- 33,000		Total
Chrysler Corporation.....	123,196	81,681	1,062	-	-	-	-	-	-	-	-	-	-	-	205,939
Ford Motor Company.....	234,176	479,493	-	-	-	-	-	-	-	-	-	-	-	-	758,580
Freightliner Corporation.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,648
General Motors Corporation.....	599,351	372,871	-	-	-	-	-	-	1,422	11,009	-	-	-	-	1,015,435
International Harvester Company	-	111	-	-	-	-	-	-	-	15,524	-	-	-	-	49,871
Jeep Corporation.....	36,856	26,905	-	-	-	-	-	-	-	-	-	-	-	-	63,761
Kenworth Truck Company.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	7,252
Mack Trucks, Inc.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	13,204
Peterbilt Motor Company.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,893
Volkswagen of America.....	12,769	-	-	-	-	-	-	-	-	-	-	-	-	-	12,769
Volvo White Motor Corporation..	-	-	-	-	-	-	-	-	-	-	-	-	-	-	4,710
Other Domestic Manufacturers...	-	2	-	-	-	-	-	-	12	141	-	-	-	-	885
Imports.....	407,486	-	-	-	-	-	-	-	-	3,857	-	-	-	-	413,934
T O T A L.....	1,413,834	961,063	1,062	9	1,434	44,214	62,488	75,777	2,559,881						
CALENDAR YEAR 1983															
Chrysler Corporation.....	139,596	100,482	144	-	-	-	-	-	-	-	-	-	-	-	240,222
Ford Motor Company.....	332,419	613,753	-	-	-	-	-	-	-	-	-	-	-	-	986,301
Freightliner Corporation.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	10,916
General Motors Corporation.....	727,340	464,777	-	-	-	-	-	-	1,147	13,606	-	-	-	-	1,233,205
International Harvester Company	-	-	-	-	-	-	-	-	-	16,823	-	-	-	-	53,913
Jeep Corporation.....	54,557	27,583	-	-	-	-	-	-	-	-	-	-	-	-	82,140
Kenworth Truck Company.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8,275
Mack Trucks, Inc.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	12,549
Nissan Motor.....	11,715	-	-	-	-	-	-	-	-	-	-	-	-	-	11,715
Peterbilt Motor Company.....	-	-	-	-	-	-	-	-	-	-	-	-	-	-	8,363
Volkswagen of America.....	4,867	-	-	-	-	-	-	-	-	-	-	-	-	-	4,867
Volvo White Motor Corporation..	-	-	-	-	-	-	-	-	-	-	-	-	-	-	5,364
Other Domestic Manufacturers...	-	4	1	2	12	97	-	-	-	-	-	-	-	-	323
Imports.....	463,515	-	-	-	-	-	-	-	-	-	-	-	-	-	471,207
T O T A L.....	1,734,009	1,206,599	145	2	1,159	46,532	59,383	81,647	3,129,476						

MOTOR VEHICLE MANUFACTURERS ASSOCIATION OF THE U.S., INC.



UNITED STATES - REGISTRATIONS 1960-1983

New Registrations by Type (In Thousands)

	PASSENGER CARS				TRUCKS				
	Total	Domestic	IMPORTS		Total	Domestic	IMPORTS		Total
			Number	%			Number	%	
1960	6,577	6,078	499	7.6	943	906	37	0.4	7,520
1961	5,855	5,476	379	6.5	919	890	29	0.3	6,774
1962	6,939	6,600	339	4.9	1,069	1,037	32	3.0	8,008
1963	7,557	7,171	386	5.1	1,244	1,204	40	3.2	8,801
1964	8,065	7,581	484	6.0	1,362	1,320	42	3.1	9,427
1965	9,315	8,746	569	6.1	1,529	1,515	14	0.9	10,844
1966	9,008	8,350	658	7.3	1,610	1,593	17	1.1	10,618
1967	8,357	7,578	779	9.3	1,518	1,497	21	1.4	9,875
1968	9,404	8,418	986	10.5	1,776	1,752	24	1.4	11,180
1969*	9,447	8,385	1,062	11.2	1,889	1,848	41	2.2	11,336
1970*	8,388	7,157	1,231	14.7	1,790	1,717	73	4.1	10,178
1971*	9,831	8,343	1,487	15.1	1,993	1,898	95	4.8	11,824
1972*	10,488	8,959	1,529	14.6	2,514	2,367	147	5.8	13,002
1973*	11,351	9,631	1,720	15.2	3,029	2,782	247	8.2	14,380
1974*	8,701	7,332	1,369	15.7	2,657	2,466	191	7.2	11,358
1975*	8,262	6,761	1,501	18.2	2,397	2,160	237	9.9	10,659
1976*	9,751	8,305	1,447	14.8	3,058	2,822	236	7.7	12,809
1977*	10,826	8,850	1,976	18.3	3,509	3,197	312	8.9	14,335
1978*	10,946	9,000	1,946	17.8	3,963	3,620	344	8.7	14,909
1979*	10,357	8,006	2,351	22.7	3,472	2,990	482	13.9	13,829
1980*	8,761	6,292	2,469	28.2	2,477	1,954	523	21.1	11,238
1981*	8,444	6,012	2,432	28.8	2,185	1,699	486	22.2	10,629
1982*	7,754	5,486	2,268	29.3	2,431	1,991	440	18.1	10,185
1983*	8,924	6,467	2,457	27.5	2,977	2,481	496	16.6	11,901

* Beginning in April 1969 through 1983 registrations for Oklahoma are not included.
 R.L. POLK & COMPANY (Permission for further use must be obtained from R.L. POLK
 & COMPANY.)

Total Registrations by Type (In Thousands)

	Passenger Cars	Trucks	Buses	Total
1960.....	61,671,390	11,914,249	272,129	73,857,768
1961.....	63,420,580	12,261,189	279,668	75,961,437
1962.....	66,085,289	12,779,828	285,219	79,150,336
1963.....	69,038,443	13,360,425	297,864	82,696,732
1964.....	71,994,795	14,013,112	305,355	86,313,262
1965.....	75,257,588	14,785,795	314,284	90,357,667
1966.....	78,124,688	15,502,994	322,170	93,949,852
1967.....	80,398,967	16,168,989	337,920	96,905,876
1968.....	83,604,514	16,941,802	351,758	100,898,074
1969.....	86,857,794	17,874,362	364,213	105,096,369
1970.....	89,243,557	18,797,078	377,562	108,418,197
1971.....	92,718,395	19,870,872	397,075	112,986,342
1972.....	97,082,060	21,307,745	406,866	118,796,671
1973.....	101,985,442	23,243,572	424,920	125,653,934
1974.....	104,856,341	24,630,157	447,048	129,933,546
1975.....	106,718,739	25,780,619	462,156	132,961,514
1976.....	110,188,640	27,778,881	478,339	138,445,860
1977.....	113,696,111	29,562,485	491,674	143,750,270
1978.....	116,574,999	31,702,604	500,362	148,777,965
1979.....	118,458,730	32,883,804	526,765	151,869,299
1980.....	121,723,650	33,637,241	528,801	155,889,692
1981.....	123,461,507	34,451,110	543,894	158,456,511
1982.....	123,697,863	35,252,765	559,197	159,509,825
1983.....	125,382,000	35,983,000	574,000	161,939,000

U.S. FEDERAL HIGHWAY ADMINISTRATION

VENEZUELA - PRODUCTION 1973-1983

Motor Vehicles by Manufacturer

Manufacturers	1973	1974	1975	1976	1977	1978	1979	1980	1981	1982	1983
TDCARS.....	3,840	4,388	5,602	7,326	7,172	9,741	8,944	11,027	11,658	11,243	9,481
CHRYSLER.....	18,436	25,971	35,592	43,355	32,430	36,064	6,676	-	-	-	-
C.I.F.....	2,702	1,989	2,017	2,180	564	186	2,143	2,805	275	2,552	2,677
FORD MOTOR.....	29,337	34,829	41,761	52,317	61,665	63,797	61,427	48,593	44,486	47,093	33,391
GENERAL MOTORS.....	17,911	23,983	29,703	30,238	32,281	40,255	50,432	50,119	69,053	64,052	42,925
INDUSTRIA MAQUINARIA	700	927	785	941	878	1,091	591	380	473	365	81
MACK.....	1,789	1,196	1,319	1,727	1,538	2,259	1,794	1,398	1,044	845	3,006
ENSAMBLAJE SUPERIOR	1,814	2,270	3,765	4,856	5,223	6,871	1,570	782	510	408	90
DESARROLLO INDUSTRIAL AUTO...	3,381	2,599	1,121	39	102	38	288	301	274	170	107
VOLKSWAGEN.....	5,244	6,190	6,698	3,000	5,340	5,002	5,026	5,367	1,849	-	-
JEEP DE VENEZUELA...	3,227	3,409	4,537	5,380	5,801	6,037	6,537	9,958	11,438	7,042	3,162
TALLERES SAGO.....	115	71	87	80	4	16	50	-	-	-	59
ENSAMBLAJE DE CARROCE VALENCIA...	161	183	259	304	257	3,918	254	230	341	298	65
FIAT AUTOMOVILES...	2,099	2,578	2,432	4,510	4,889	4,338	5,937	6,998	7,183	9,460	8,091
VENEZOLANA DE PRODUCCION RENAULT	6,695	7,569	7,237	6,479	5,153	6,564	6,226	6,989	5,887	7,931	6,287
FIAT.....	-	-	-	-	-	-	-	-	-	240	135
EBRO VENEZOLANA.....	-	-	-	-	-	-	-	-	-	409	791
TOTAL.....	96,951	118,152	143,915	162,732	163,297	186,277	157,895	155,087	154,471	155,108	109,835

Motor Vehicles by Type and Manufacturer

Manufacturer	PASSENGER CARS			UTILITY	COMMERCIAL				TOTAL
	under 2,000 kg.	Over 2,000 kg.	Total		Light	Heavy	Buses	Total	
C.A. TDCARS.....	-	-	-	9,481	-	-	-	-	9,481
CIF DIV. INDUSTRIAL AUTOMOTRIZ..	-	2,612	2,612	-	-	65	-	65	2,677
VENEZOLANA DE PRODUCCION RENAULT	6,287	-	6,287	-	-	-	-	-	6,287
DESARROLLO INDUSTRIAL AUTOMOTRIZ	-	-	-	-	-	107	-	107	107
ENSAMBLAJE SUPERIOR.....	-	-	-	-	-	-	90	90	90
EBRO VENEZOLANA.....	-	-	-	-	-	-	281	281	281
ENSAMBLAJE DE CARROCERIAS VALENCIA.....	-	-	-	-	-	-	65	65	65
FIAT AUTOMOVILES.....	8,091	-	8,091	-	-	-	-	-	8,091
FABRICA INDUSTRIAL AUTOMOTORES..	-	-	-	-	-	135	-	135	135
FORD MOTOR.....	11,645	10,684	22,329	-	9,878	-	1,184	11,062	33,391
GENERAL MOTORS.....	7,157	24,455	32,212	-	10,714	-	-	10,714	42,925
INDUSTRIA VENEZOLANA DE MAQUINARIA.....	-	-	-	-	-	81	-	81	81
JEEP.....	-	-	-	3,162	-	-	-	-	3,162
MACK.....	-	-	-	3,006	-	177	-	177	3,006
TALLERES SAGO.....	-	-	-	-	-	-	55	55	55
TOTAL.....	33,780	37,751	71,531	15,472	20,592	565	1,675	22,832	109,835

Motor Vehicles by Type

	PASSENGER CARS			
	4 cil.	5 cil.	6 cil.	Total
1975.....	15,724	19,632	57,142	92,498
1976.....	12,244	20,175	64,720	97,139
1977.....	14,651	20,742	63,284	98,677
1978.....	13,766	31,511	36,190	103,467
1979.....	15,650	54,378	22,190	92,218
1980.....	20,854	52,861	20,577	94,292
1981.....	17,748	65,037	-	82,785
1982.....	30,381	63,469	-	93,850
1983.....	33,780	37,751	-	71,531

	COMMERCIAL				
	Utility	Less than 4000 kgs.	Over 4000 kgs.	Bus Chassis	Total
1975.....	13,590	34,498	1,878	1,837	144,301
1976.....	17,620	44,019	2,629	1,325	162,732
1977.....	18,586	41,386	3,064	1,583	163,296
1978.....	22,802	52,039	3,416	954	182,678
1979.....	17,712	44,265	2,976	870	157,895
1980.....	21,673	36,252	1,829	1,041	155,087
1981.....	23,096	45,246	2,436	908	154,471
1982.....	21,410	36,841	1,585	1,422	155,108
1983.....	15,472	20,592	565	1,675	109,835

MINISTERIO DE FOMENTO

VENEZUELA - PRODUCTION 1983

Motor Vehicles by Type and Manufacturer

Make and Model	Units	Make and Model	Units
C.A. TOCARS	9,481	Ford (cont)	
Toyota		Granada Elite 4 door automatic 6 cil.....	3,245
FJ-40 LK 6 cil.....	260	Cougar GLX 4 door automatic 6 cil.....	1,846
FJ-40 LK 6 cil.....	700	Cougar SQ 4 door automatic 6 cil.....	220
FJ-40 LK-A 6 cil.....	1,406	F-150 PUP Basic automatic 6 cil.....	2,736
FJ-45 LK-C 6 cil.....	2,297	F-150 PUP XL automatic 6 cil.....	1,116
FJ-45 KPK-3 6 cil.....	1,120	F-150 PUP Lariat ALT automatic 6 cil.....	2,172
FJ-80 LK 6 cil.....	3,698	F-150 PUP Lariat Explorer automatic 6 cil...	361
CIF DIVISION INDUSTRIAL AUTOMOTRIZ	2,677	F-150 PUP XL automatic 6 cil.....	351
Ford		F-350 Truck standard 6 cil.....	2,660
Conquistador 4 door 6 cil.....	2,612	F-600 standard 8 cil.....	13
Guri		F-600 standard 8 cil.....	31
LS-8000 CHT 8 cil.....	1	F-750 standard 8 cil.....	398
LS-8000 CHC 8 cil.....	9	F-750 standard 8 cil.....	40
LS-9000 CHT 6 cil.....	13	B-350 CMB standard 6 cil.....	1,113
LTS- 9000 CHT 6 cil.....	30	B-350 CMB standard 6 cil.....	1
LTS-9000 CHL 6 cil.....	12	B-659 CHB standard 8 cil.....	70
C.A. VENEZOLANA DE PRODUCCION RENAULT	6,287	GENERAL MOTORS	42,926
Renault		Chevrolet	
R-5 TL 3 door 4 cil.....	1,899	Chevette DLX SDN 4 door standard 4 cil....	3,883
R-5 FTL 5 door 4 cil.....	1,443	Chevette STD CPE 2 door standard 4 cil....	3,559
R-18 GTX 4 door 4 cil.....	949	Chevette RAN 5 door automatic 4 cil.....	315
R-18 GTS 4 door 4 cil.....	600	Malibu 1969 STD 4 door automatic 6 cil....	8,360
R-18 GTS St. Wagon 5 door automatic 4 cil...	50	Malibu Classic de Lux DLX 4 door aut. 6 cil.	5,849
R-18 GTS St. Wagon 5 door standard 4 cil....	50	Celebrity SDN 4 door automatic 6 cil.....	3,707
R-18 Fuego GTX 2 door automatic 4 cil.....	1,596	Century SDN 4 door automatic 6 cil.....	4,790
DESARROLLO INDUSTRIAL AUTOMOTRIZ	107	Century CPE 2 door automatic 6 cil.....	1,748
Pegaso		Century RAN 5 door automatic 6 cil.....	1
3089-C CHT 6 cil.....	19	C-10 10734 PUP standard 6 cil.....	2,148
2081-C CHT 6 cil.....	42	C-10 10734 PUP Fleet-side automatic 6 cil...	1,695
1089-C CHL 6 cil.....	46	C-10 10734 PUP Silverado automatic 6 cil...	3,494
ENSAMBLAJE SUPERIOR	90	C-30 30934 PUP 5/4 standard 6 cil.....	857
Titan		C-30 31003 PUP standard 6 cil.....	1,937
T-32 MBU 6 cil.....	90	C-30 31003 CHB standard 6 cil.....	1
EBRO VENEZOLANA	281	C-60 60x42 standard 8 cil.....	24
Ebro		C-60 CDT42 standard 8 cil.....	33
AV-3500L MBU 4 cil.....	195	C-60 CDM42 standard 8 cil.....	120
AV-4000L MBU 6 cil.....	86	C-70 70T42 FLY standard 8 cil.....	94
ENSAMBLAJE DE CARROCERIAS VALENCIA	65	C-70 70P42 FPL standard 8 cil.....	311
Blue-Bird		INDUSTRIA VENEZOLANA DE MAQUINARIAS	81
Prototipo A 74 A 25 Mini-Bird (gas) 8 cil...	32	International	
Prototipo A 74 A 35 (gas) 8 cil.....	26	2574 CHL standard 6 cil.....	4
Prototipo A 74 A 37 (gas) 8 cil.....	1	F-2575-46 CHT standard 6 cil.....	1
Prototip B 74 A 37 (diesel) 8 cil.....	6	1754 CHL standard 8 cil.....	50
FIAT AUTOMOVILES	8,091	1954 CHL standard 6 cil.....	26
Fiat		JEEP	3,162
147 GLS CPE 3 door 4 cil.....	5,262	Jeep	
131/1600 Super Miraflore SDN 4 door 4 cil...	528	CJ-7 Basic TD standard 6 cil.....	91
131-1600 Super Miraflore SDN 4 door 4 cil...	480	CJ-7 Llanero TD standard 6 cil.....	230
131/2000 Brava SMD 4 door standard 4 cil....	1,050	CJ-7 Llanero TD automatic 6 cil.....	72
131/2000 Brava SDN 4 door automatic 4 cil...	771	CJ-7 Renegade standard 6 cil.....	131
FABRICA INDUSTRIAL AUTOMOTORES	135	CJ-7 CHL fully equipped automatic 6 cil....	114
Fiat		CJ-7 CHL Basic TD standard 6 cil.....	155
DM/150 SL CHL standard 6 cil.....	50	CJ-7 CHL Panel TD standard 6 cil.....	29
619/T CHC standard 6 cil.....	55	Wagoneer Basic Cam automatic 6 cil.....	2
619/M CHL standard 6 cil.....	30	Wagoneer Basic Cam automatic 6 cil.....	172
FORD MOTOR	33,391	Wagoneer fully equipped Cam automatic 6 cil	1,849
Ford		CJ-10 PUP Chassis automatic 6 cil.....	22
Carcel II CPE 2 door 4 cil.....	3,623	CJ-10 PUP Basic standard 6 cil.....	222
Del Rey L SDN 4 door 4 cil.....	1,438	CJ 10 PUP fully equipped automatic 6 cil...	73
Del Rey LDD SDN 4 door automatic 4 cil....	1,536	HACK	3,006
Del Rey Ghina SDN 4 door automatic 4 cil....	2,210	Hack	
Del Rey Ghina SDN 4 door automatic 4 cil....	2,196	R-612-P CHL standard 6 cil.....	20
Del Rey RAM 3 door standard 4 cil.....	642	R-612-SX-(HD) CHL 6 cil.....	113
Mustang Ghina CPE 2 door automatic 6 cil....	544	R-612-SX-(EHD) CHL 6 cil.....	44
Mustang Deportivo GT CPE 3 door aut. 6 cil..	984	Caribe	
Mustang Deportivo CPE 3 door automatic 6 cil	623	Caribe 442 CHL CMT automatic 4 cil.....	2,829
Granada GL SDN 4 door automatic 6 cil.....	3,222	TALLERES GAGO	55
MINISTERIO DE FOMENTO		Autogago	
		E-470J (8-10M) CHB standard 6 cil.....	55
		TOTAL PRODUCTION	109,835